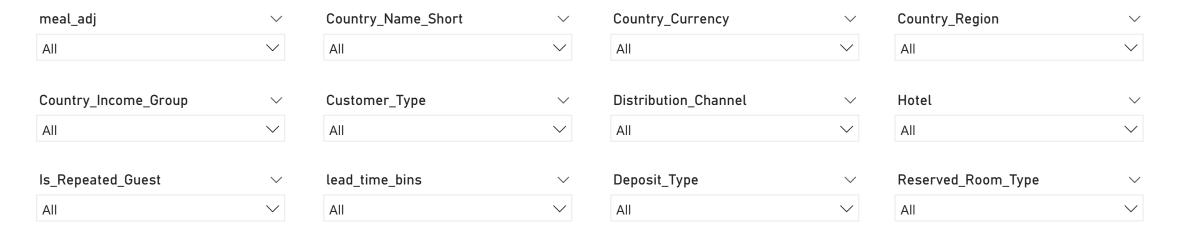
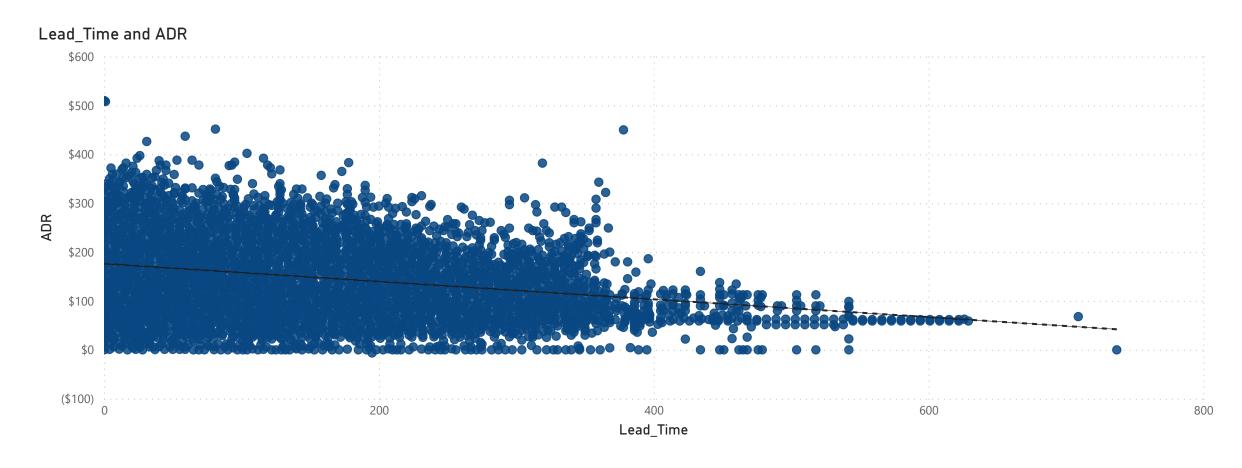
Variable	Туре	Description	Source/Engineering
Country	Categorical	Country of origin. Categories are represented in the ISO 3155–3:2013 format	BO, BL and NT
Company	Categorical	ID of the company/entity that made the booking or responsible for paying the booking. ID is presented instead of designation for anonymity reasons	BO and BL
ADR	Numeric	Average Daily Rate	BO, BL and TR / Calculated by dividing the sum of all lodging transactions by the total number of staying nights
DistributionChannel	Categorical	Booking distribution channel. The term "TA" means "Travel Agents" and "TO" means "Tour Operators"	BO, BL and DC
Assigned Room Type	Categorical	Code for the type of room assigned to the booking. Sometimes the assigned room type differs from the reserved room type due to hotel operation reasons (e.g. overbooking) or by customer request. Code is for anonymity reasons presented instead of designation	BO and BL
ReservedRoomType	Categorical	Code of room type reserved. Code is presented instead of designation for anonymity reasons	BO and BL
ReservationStatusDate	Date	Date at which the last status was set. This variable can be used in conjunction with the ReservationStatus to understand when was the booking canceled or when did the customer checked-out of the hotel	ВО
ArrivalDateDayOfMonth	Integer	Day of the month of the arrival date	BO and BL
Agent	Categorical	ID of the travel agency that made the booking	BO and BL
DepositType	Categorical	Indication on if the customer made a deposit to guarantee the booking. This variable can assume three categories: No Deposit – no deposit was made; Non Refund – a deposit was made in the value of the total stay cost; Refundable – a deposit was made with a value under the total cost of stay.	BO and TR/Value calculated based on the payments identified for the booking in the transaction (TR) table before the booking's arrival or cancellation date. In case no payments were found the value is "No Deposit". If the payment was equal or exceeded the total cost of stay, the value is set as "Non Refund". Otherwise the value is set as "Refundable"
MarketSegment	Categorical	Market segment designation. In categories, the term "TA" means "Travel Agents" and "TO" means "Tour Operators"	BO, BL, and MS
ArrivalDateMonth	Categorical	Month of arrival date with 12 categories: "January" to "December"	BO and BL

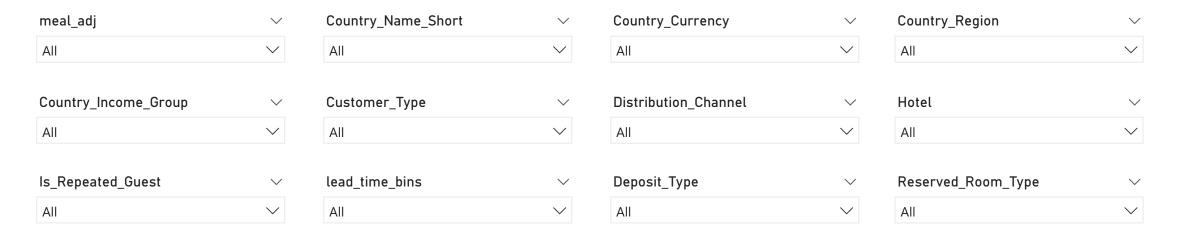
Holiday_Name ∨	Type	Country_Name	\vee	Holiday_Date	~
<u> Search</u>	∠ Search	∠ Search		1/1/2019	
☐ 17 May Constitution Day (1814)	☐ Half-day holiday	☐ Afghanistan			
☐ 1848 Revolution Memorial Day	☐ Local holiday	☐ Albania		12/31/2019 🛗	
☐ 1956 Revolution Memorial Day	☐ Local observance	☐ Algeria			$-\infty$
20th Anniversary of King Abdull	Observance	☐ American-samoa			
25th of March (national holiday)	☐ Public holiday	☐ Andorra			
2nd Christmas Day	☐ Special holiday	☐ Angola			
2nd January	☐ Working day (replacement)	☐ Anguilla			
☐ 7-5-3 Day		Antigua-and-barbuda			

Country_Name	Holiday_Name	Туре	Holiday_Date	^
Albania	New Year's Day	Public holiday	2019-01-01	
Algeria	New Year	Public holiday	2019-01-01	
American-samoa	New Year's Day	Public holiday	2019-01-01	
Andorra	New Year's Day	Public holiday	2019-01-01	
Angola	New Year	Public holiday	2019-01-01	
Anguilla	New Year's Day	Public holiday	2019-01-01	
Antigua-and-barbuda	New Year's Day	Public holiday	2019-01-01	
Argentina	New Year's Day	Public holiday	2019-01-01	
Armenia	New Year's Day	Public holiday	2019-01-01	
Aruba	New Year's Day	Public holiday	2019-01-01	
Australia	New Year's Day	Public holiday	2019-01-01	
Austria	New Year's Day	Public holiday	2019-01-01	
Azerbaijan	New Year's Day	Public holiday	2019-01-01	
Bahamas	New Year's Day	Public holiday	2019-01-01	~
Bahrain	New Year	Public holiday	2019-01-01	

adr_adj ∨ ✓ Search	Reservation_Status ∨ P Search	Agent ✓ ✓ ✓ Search	Assigne ∨	Company → Search	,	✓ Deposit_Type ✓ ✓ Search		
(Blank)	Canceled	(Blank)	A	(Blank		☐ No Deposit		
□ 0	☐ Check-Out	□ 1	□В	<u> </u>	☐ ABW	☐ Non Refund		
<u> </u>	☐ No-Show	□ 10	□ C	<pre>100</pre>	☐ AGO	☐ Refundable		
1-49		□ 103	□ D	<pre>101</pre>	☐ AIA			
<u> </u>		□ 104	□ E	102	☐ ALB			
		□ .a=			□			
Country_Region P Search	✓ meal_adj _⊘ Search	~	lead_time_bins P Search	~	Distribution ∨ P Search	Country_Nam ∨ P Search		
☐ (Blank)	☐ Bed & Bre	eakfast	□ 0		☐ Corporate	☐ (Blank)		
☐ East Asia & Pacific	☐ Breakfast	and One Other	100-199		Direct	Albania		
☐ Europe & Central Asia	Breakfast,	Lunch, Dinner	, Dinner 🔲 1-99		GDS	☐ Algeria		
☐ Latin America & Carib	bean No Meal		200-299		☐ TA/TO	American Sa		
☐ Middle East & North	Africa		□ 300-399		Undefined	Andorra		
·			· · · · · · · · · · · · · · · · · · ·			·		
Customer_Ty ∨ Search	Country_Income_Group ✓ Search	✓ Holiday_Name ✓ Search		Type ∠ Search	~			
☐ Contract	☐ (Blank)	☐ 17 May Cor	stitution	☐ Half-day h	oliday			
☐ Group	☐ High income	☐ 1848 Revolu	ution Mem	Local holic	lay			
☐ Transient	☐ Low income	☐ 1956 Revolu	ution Mem	☐ Local obse	ervance			
☐ Transient-Party	☐ Lower middle income	20th Annive	ersary of Ki	Observanc	ce			
	☐ Upper middle income	25th of Mar	ch (nation	☐ Public holi	day			
			5		1. 1			

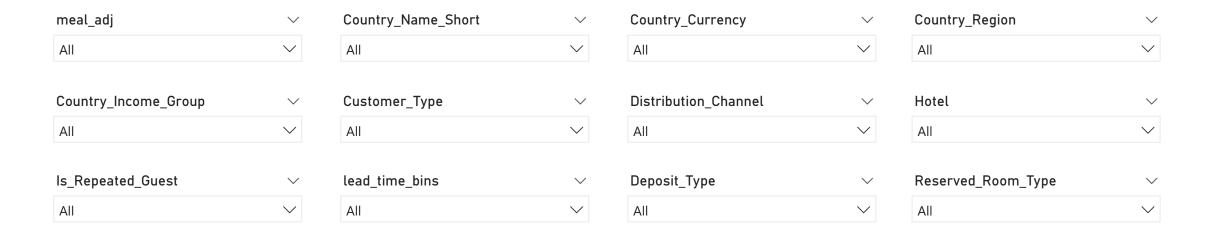


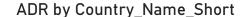


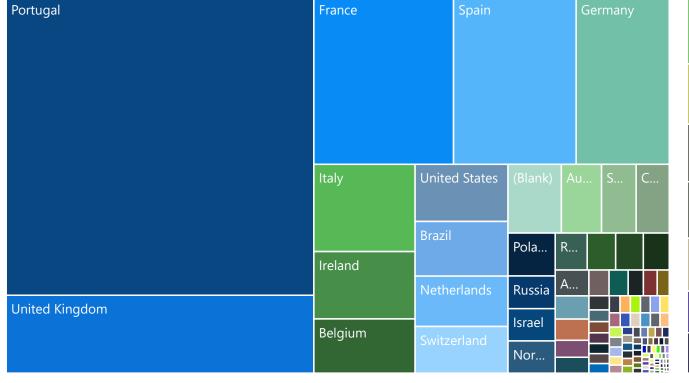


ADR by YearMonth and Hotel

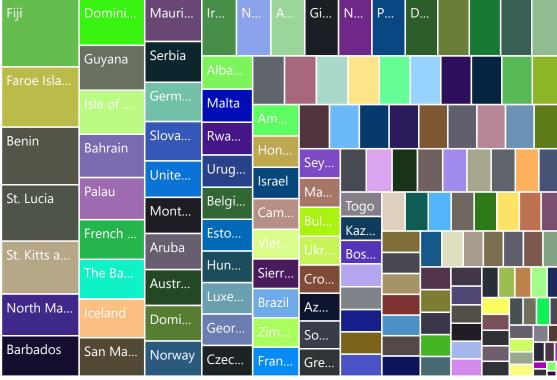








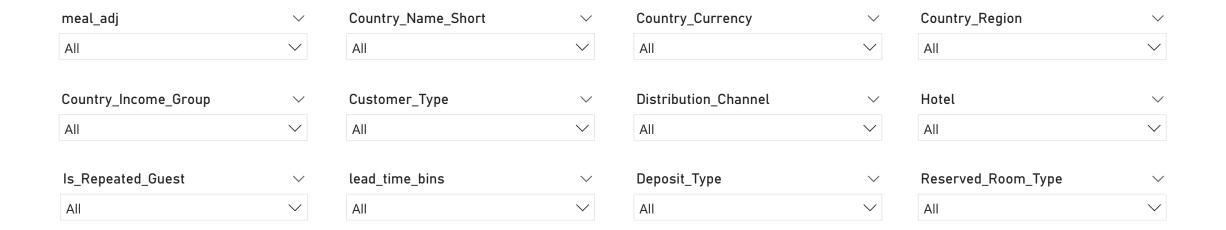
Average of Lead_Time by Country_Name_Short



meal_adj	~	Country_Name_Short	~	Country_Currency	~	Country_Region	~
All	~	All	~	All	~	All	~
Country_Income_Group	~	Customer_Type	~	Distribution_Channel	~	Hotel	~
All	~	All	~	All	~	All	~
Is_Repeated_Guest	~	lead_time_bins	~	Deposit_Type	~	Reserved_Room_Type	~
All	~	All	~	All	\vee	All	~

Country_Name_Short	ADR ▼	Adults	Children	Babies	total_pe ople	Stays_In_ Week_Nig hts	Stays_In_ Weekend _Nights	total_room nights	Days_In_ Waiting_L ist	Previous_Ca ncellations		Is_Repeate d_Guest	Booking_C hanges	Total_Of_Sp ecial_Reque sts	Required_C ar_Parking_ Spaces	Average of Lead_Time
Portugal	\$4,472,177	86,122	3,468	437	90,027	105,737	35,905	141,642	196,988	9,208	27,515	3,250	8,252	17,845	3,100	115.58
United Kingdom	\$1,164,652	23,223	1,253	92	24,568	41,795	16,297	58,092	6,345	118	2,453	107	3,435	8,259	564	127.42
France	\$1,141,664	20,291	1,211	77	21,579	26,417	10,130	36,547	24,051	64	1,934	78	2,271	7,572	577	82.32
Spain	\$1,002,417	16,615	1,412	126	18,153	19,252	7,106	26,358	4,050	61	2,177	90	2,063	6,082	1,196	54.85
Germany	\$760,739	13,703	477	18	14,198	18,653	7,134	25,787	14,895	13	1,218	25	1,660	4,702	243	137.37
Italy	\$429,129	7,384	456	16	7,856	8,707	3,615	12,322	5,525	4	1,333	40	963	2,464	127	90.66
Ireland	\$331,399	6,570	315	24	6,909	12,477	4,889	17,366	130	618	832	31	881	2,628	84	120.45
Belgium	\$266,632	4,588	311	12	4,911	6,175	2,456	8,631	248	198	474	17	504	2,049	133	99.67
United States	\$257,915	3,950	362	6	4,318	4,021	1,793	5,814	2,403	0	501	19	710	1,604	142	77.19
Brazil	\$246,876	4,450	393	24	4,867	5,477	2,282	7,759	512	24	830	14	589	1,830	139	83.29
Netherlands	\$227,412	3,943	280	10	4,233	5,614	2,126	7,740	686	0	387	20	608	1,676	181	80.58
Switzerland	\$210,766	3,352	285	9	3,646	4,512	1,772	6,284	137	0	428	3	398	1,374	121	91.07
	\$178,302	3,319	149	14	3,482	4,638	1,967	6,605	157	40	352	9	383	1,211	224	94.20
Austria	\$134,181	2,413	107	0	2,520	3,498	1,143	4,641	8,184	11	230	11	484	764	78	117.74
Sweden	\$115,607	1,880	170	6	2,056	2,869	1,165	4,034	207	4	227	10	283	649	61	106.40
China	\$110,428	1,888	133	2	2,023	1,837	805	2,642	41	0	462	8	203	656	19	42.74
Poland	\$98,424	1,760	187	11	1,958	2,680	1,062	3,742	1,563	11	215	5	267	685	62	90.74
Total	\$12,157,499	1 100	110 12,403	949	234,979	1 70 <i>c</i> 298,502	110,743	2 460	277,122	10,401	44,220	3,810	26,400		7,464	on 22

	meal_a	adj		~	Country	y_Name_S	hort	~	Count	ry_Curren	су	~	Country	_Region		~	
	All			~	All			~	All			~	All			V	
	Countr	y_Income_G	roup	~	Custom	ner_Type		~	Distril	bution_Cha	nnel	~	Hotel			~	
	All	<i>,</i> – –	'	~	All	_ /1		~	All			~	All			~	
	All			•	All			v	All			•	All			v	
	ls_Rep	eated_Guest	t	~	lead_tir	me_bins		~	Depos	sit_Type		~	Reserve	ed_Room_Ty	ype	~	
	All			~	All			~	All			~	All			~	
Country_Name	e_Short	Average of ADR	Average of Adults	Average of Children	Average of Babies	Average of total_pe	Average of Stays_In_	Average of Stays_In_	Average of total_room nights		Average of Previous_Ca ncellations		of	Average of Booking_C	Average of Total_Of_Sp ecial_Reque	Average of Required_C ar_Parking_	Average of Lead_Time
			Addits			ople	Week_Nig	Weekend _Nights	√	Waiting_L ist	ricellations	u	d_Guest	hanges	sts	Spaces	
Faroe Islands		\$155	3.00	0.00	0.00	3.00	8.40	3.60		0.00	0.00	0.80	0.00	0.20	0.80	0.00	286.40
Senegal		\$126	1.73	0.36	0.00	2.09	6.09	2.73	8.82	0.00	0.00	0.73	0.00	0.27	0.45	0.00	55.73
Angola		\$117	1.57	0.21	0.01	1.80	5.83	2.28	8.12	0.00	0.04	0.57	0.05	0.38	0.51	0.03	23.10
Togo		\$106	2.00	0.00	0.00	2.00	5.50	2.50	8.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	62.00
Guinea-Bissau		\$83	1.22	0.00	0.00	1.22	4.89	2.22	7.11	0.00	0.00	0.11	0.00	1.33	0.00	0.00	40.89
Palau		\$136	2.00	0.00	0.00	2.00	5.00	2.00	7.00	0.00	0.00	0.00	0.00	0.00	2.00	0.00	169.00
Sierra Leone		\$121	2.00	0.00	0.00	2.00	5.00	2.00	7.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	84.00
The Bahamas		\$51	2.00	0.00	0.00	2.00	5.00	2.00	7.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	159.00
Rwanda		\$83	1.50	0.00	0.00	1.50	4.50	2.00	6.50	0.00	0.00	0.00	0.00	0.00	0.50	0.00	102.00
Cabo Verde		\$92	1.79	0.00	0.00	1.79	4.42	1.67	6.08	0.00	0.00	0.50	0.00	0.29	0.38	0.00	25.00
Mauritania		\$98	2.00	0.00	0.00	2.00	4.00	2.00	6.00	0.00	0.00	0.00	0.00	0.00	1.00	0.00	148.00
Saudi Arabia		\$125	1.81	0.23	0.00	2.04	4.10	1.69	5.79	0.00	0.00	0.69	0.00	0.17	0.31	0.02	33.44
Ghana		\$126	2.00	0.00	0.00	2.00	4.00	1.75	5.75	0.00	0.00	0.50	0.00	0.25	0.50	0.00	42.25
Georgia		\$169	1.95	0.18	0.00	2.14	3.59	1.68	5.27	0.00	0.00	0.68	0.00	0.27	0.41	0.00	97.68
Ireland		\$98	1.95	0.09	0.01	2.05	3.70	1.45	5.15	0.04	0.18	0.25	0.01	0.26	0.78	0.02	120.45
St. Lucia		\$81	2.00	0.00	0.00	2.00	3.00	2.00	5.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	268.00
Total		\$102	1.86	0.10	0.01	1.97	2.50	0.93	3.43	2.32	0.09	0.37	0.03	0.22	0.57	0.06	104.01



Reserved_Room_Type	Α	В	C	D	Е	F	G	Н	1	K	L	Р	Total
A	235,774	2,907	5,245	19,017	2,884	997	341	225	592	716			268,698
В	399	3,327		17	4	4	28			6			3,785
С	14	6	4,183	23	14	5	38	38	31				4,352
D	1,067	67	141	74,763	2,200	533	203	21	221	139			79,355
E	49	6	9	78	28,631	1,431	353	10	173	105			30,845
F	26	48		11	174	10,091	345	11	61	5			10,772
G	21	2	3		5	49	8,820	18	43	33			8,994
Н				1			30	2,386	5				2,422
L	1	1	1			1		2			1		7
P												15	15
Total	237,351	6,364	9,582	93,910	33,912	13,111	10,158	2,711	1,126	1,004	1	15	409,245