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#home



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## SKILLS

AI Automation

n8n

Zapier

Hubspot

Signal Trading

Google Workspace

Virtual Assistant

Data Analyst

Lead Generation

## LANGUAGES

English

Native or Bilingual Proficiency

Tagalog

Native or Bilingual Proficiency

## INTERESTS

Biking

Vibe Coding

Building AI Automations

Learning new skills thru  
online courses

# Dennis Lubiano

Automation n8n Zapier Make GHL Specialist | US KYC Officer | Forex  
Onboarding | Virtual Assistant | Enrichment Data Analyst |

A former US KYC Officer now freelancing, I have experience in Forex and Cryptocurrency trading alongside my role as an Enrichment Data Analyst for lead generation. I am also an Automation Specialist who has built AI workflows in n8n, Zapier, Make.com, GHL, Activepieces, and Latenode.

## WORK EXPERIENCE

### Enrichment Data Analyst onlinejobs.ph

01/2026 - Present

Remote

Enrichment Data Analyst that specializes in lead generations using multiple tools

Tools

▪ hunter.io, apollo.io, enrow.io, cognism, ZoomInfo, whitepages, rocketreach, bounceban

### Onboarding Specialist / Forex Trading / Korvato

08/2025 - 11/2025

Remote

Guide clients during account setup, so they can use their AI to trade. Help client on Brokerage signup by completing KYC verification.

Tools

▪ Metatrader 4/5, Expert Advisor, Forex VPS, Dipgate, Remote Desktop Connection

### US KYC Officer Citibank

01/2022 - 07/2025

Taguig City

Conducted comprehensive KYC reviews and ensure adherence to AML and regulatory standards

Tools

▪ Inhouse tools, LexisNexis, Sumsb, Veriff and others

## CERTIFICATES

### Email Marketing (10/2025 - 11/2027)

HubSpot Academy - Credential ID c6873813c2424f638c7b15aed72e0db7

### Fundamentals of Digital Marketing (08/2025 - Present)

Google Digital Academy (Skillshop) - Credential ID 404800737

### EF SET English Certificate (C1 Advanced) (08/2025 - Present)

EF SET English

### n8n Certificate (01/2026 - Present)

Technical Virtual Assistant - Credential ID 6966572fd99ce93dff88dab

### Zapier Certificate (01/2026 - Present)

Technical Virtual Assistant - Credential ID 695b654ab625eda4c08e6b67

## PERSONAL PROJECTS

### My Portfolio Website

▪ [Dennis Lubiano | Workflow & AI Automation Specialist](#)

## EDUCATION

### Bachelor of Business Administration (BBA)

Manuel S. Enverga University Foundation

2006 - 2009