



In our growing team we are currently looking for a

Director, Network

Location: London, UK

JOB PURPOSE

The Network role is a key contributor to the value proposition with the Network ecosystem underpinning the service offering of the Data Centre. The Director, Networks is responsible for the two key aspects of the function: firstly the management, growth and integration of this ecosystem and secondly, the product and processes management of our Network offering to connectivity partners and customers. The Director, Networks will work with ISPs, Tier 1 Networks, Internet Exchanges, SDNs, Fiber providers and local connectivity providers to provide services in all Data Centres. They will work collaboratively with the commercial team to understand the connectivity requirements of customers and use this information to support business cases for these required connectivity providers to enter the site.

They will understand the connectivity landscapes such as routing maps and fiber routes to support entry into the Data Centre and overcome and issues that may arise. They will draft and maintain an up to date carrier list, documenting all connectivity options for customers within a site, and work with the connectivity partners to continually enhance the service options available at the site. The Director, Networks will be responsible for both the product that we offer within the Data Centre for connectivity customers, and how we sell the connectivity ecosystem as a product to the other customers. They will work with stakeholders around the business to drive connectivity business and ensure we have a suitable suite of network products available.

ABOUT US

At **AtlasEdge** our ambition is to become Europe's leading **data centre provider**. We will achieve this by powering growth, delivering outstanding service and securing world-class customers. Established in 2021, we are already one of the continent's fastest growing data centre operators, serving more than 800 customers across 24 data centres connected to more than 80 on-net carriers.

With our expanding reach, we are disrupting the industry by providing seamless, localised and ultra-low latency digital infrastructure. Our focus is on developing emerging European markets and serving customers who are demanding more data to shape their technology and network infrastructure. AtlasEdge is a joint venture between Liberty Global and DigitalBridge.

Datacenter One (DC1) is part of the AtlasEdge family since 2023. Explore all job opportunities here:

DC1.com/karriere and **atlasedge.com/careers**

For further details please contact Aleksandar Milutinovic-Währisch right here at DENOG!

KNOWLEDGE & EXPERIENCE

PREFERRED EDUCATION/ QUALIFICATIONS

- Degree or similar qualification in Networking or Engineering desirable
- Relationships with key networks, ISPs, SDNs and Internet Exchanges
- Experience of building Network and Connectivity ecosystems
- Experience of business development within Network and Connectivity industry

SKILLS & ABILITIES

- Expert knowledge of networking and technologies
- Knowledge and experience of colocation data centres, fiber entry and meet me rooms, and the contribution of the connectivity ecosystem to the facility
- Knowledge and experience of the integration between data centres, networks and platforms (including cloud)
- Experience in design, implementation and project management of network infrastructure
- Experience and expertise in product creation and management. From design, to implementation and process/document creation
- Able to understand a problem or business requirement, and tailor outcomes
- Excellent problem solver. Ability to generate and maintain documentation, including tenacious investigation of both available and missing data
- Strong ability to communicate effectively and collaborate with various stakeholders, including senior management, sales teams, and customers
- Clear presentation skills
- Fluent English oral and written skills
- Leadership and people management skills
- Able to work under own direction

#BE THE ONE

Apply now!