



# Business Development Manager *Europe/Germany*

**Help shape the future of  
AI-driven data infrastructure**

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## ABOUT THE ROLE

SENKO is expanding fast in the European data center and telecom market, and we're looking for a Business Development Manager to drive adoption of our next-generation fiber connectivity solutions across hyperscalers, data centers, and network operators.

This is a high-impact role where you influence specification-level decisions, not just sell into a territory.

## WHAT YOU BRING

- Experience in fiber optics / data center / telecom BD or sales
- Strong relationships in the European ecosystem
- Strategic mindset + ability to execute
- Willing to travel (40–50%)

## HOW TO APPLY

Speak directly to the DENOG on-site representative:

**Romuald Baucherel**

**[Romuald.baucherel@senko.com](mailto:Romuald.baucherel@senko.com)**



Scan  
Here



## Why SENKO?

SENKO builds the optical connectors that move the data AI depends on.

- Fast-growing, innovation-driven company
- Work with the world's most influential players in AI, cloud & telecom
- Real ownership, global teamwork, rapid decision-making our work directly shapes the networks powering the future

**AI is transforming the world, but AI is only  
as powerful as the networks behind it.**

