Interview Plan for "Dorji's Online Flower Shop"

### 1. Objective

Understand the needs, preferences, and pain points of potential users while shopping for flowers online.

## 2. Participant Selection

- Aim for a diverse group, including:
- Frequent flower buyers
- Occasional buyers

#### 3. Interview Structure

- Duration: 5-10 minutes per participant
- Format: In-person
- Approach: Start with general questions to establish context, then dive into specific questions related to the web app's design and features.

#### 4. Interview Questions

- I. Can you describe the last time you bought flowers online? What was the experience like?
- II. What factors do you consider when buying flowers online (e.g., price, delivery speed, customization)?
- III. Do you prefer browsing by category, searching for specific flowers, or using a voice search?
- IV. What challenges or frustrations do you face when buying flowers online?
- V. How do you prefer to track your orders?

#### Customer response:

Frequent Buyer (Tshering)

## Can you describe the last time you bought flowers online? What was the experience like?

- **Response**: "It was mostly fine, but it took too long to customize the bouquet, and the checkout process was slow."
- **Insight**: Need for faster customization and a streamlined checkout process.

# What factors do you consider when buying flowers online (e.g., price, delivery speed, customization)?

- **Response**: "Customization is the most important for me, followed by delivery speed. I want to add a personal touch quickly."
- **Insight**: Frequent buyers prioritize customization and speed, so the design should focus on making customization easy and quick.

#### Do you prefer browsing by category, searching for specific flowers, or using a voice search?

- **Response**: "I usually know what I want, so a search bar works best for me."
- **Insight**: Frequent buyers benefit from a prominently placed search bar for quick access to specific flowers.

## What challenges or frustrations do you face when buying flowers online?

- Response: "Long checkout processes and limited customization options frustrate me."
- **Insight**: Focus on reducing the number of steps in the checkout process and expanding customization options.

#### How do you prefer to track your orders?

- **Response**: "I prefer real-time tracking via SMS or in-app notifications."
- **Insight**: Integrate clear order tracking features that provide real-time updates.

#### Customer response:

Occasional Buyer (Karma)

## Can you describe the last time you bought flowers online? What was the experience like?

- **Response**: "I had trouble finding the right category, and the delivery options were not clear."
- **Insight**: Ensure clear categories and prominently display delivery information.

#### factors do you consider when buying flowers online?

- **Response**: "I usually look for flowers by occasion, and I need to see delivery details upfront."
- **Insight**: Design should offer category-based navigation with visible delivery information to guide occasional buyers.

## Do you prefer browsing by category, searching for specific flowers, or using a voice search?

- **Response**: "Browsing by category works best for me since I often buy flowers for specific occasions."
- **Insight**: Category-based browsing should be a central feature of the website.

## What challenges or frustrations do you face when buying flowers online?

- **Response**: "Unclear delivery times and complicated checkout frustrate me the most."
- **Insight**: Clearly display delivery times on product pages and simplify the checkout process.

## How do you prefer to track your orders?

- **Response**: "I like getting email updates about my order."
- **Insight**: Include email notifications for order tracking and updates, as its preferred by occasional buyers.

### **Important Insights**

- Frequent Buyers: Need fast customization, quick checkout, and saved preferences.
- Occasional Buyers: Need clear categories, simple navigation, and reliable delivery information.