

OTHER DIVISION - PAGE 1

DIRECT BILLED

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	2,378.07	356.71	2,021.36	.00	.00	.00
REWRITES	2,902.17	435.33	2,466.84	.00	.00	.00
ADDED PREMIUM	23,207.33	3,481.10	19,726.23	.00	.00	.00
RETURN PREMIUM	18,855.16CR	2,828.27CR	16,026.89CR	.00	.00	.00
RENEWALS	15,830.45	2,374.57	13,455.88	.00	.00	.00
CANCELLATIONS	13,330.23CR	1,999.53CR	11,330.70CR	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

OTHER DIVISION - PAGE 2

DIRECT BILLED

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	6,578.67	986.80	5,591.87	.00	.00	.00
REWRITES	17,727.54	2,659.13	15,068.41	.00	.00	.00
ADDED PREMIUM	10,992.66	1,648.90	9,343.76	.00	.00	.00
RETURN PREMIUM	19,474.83CR	2,921.22CR	16,553.61CR	.00	.00	.00
RENEWALS	2,840.63	426.09	2,414.54	.00	.00	.00
CANCELLATIONS	8,501.85	1,275.28	7,226.57	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

OTHER DIVISION - PAGE 3

DIRECT BILLED

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	20,000.79	3,000.12	17,000.67	.00	.00	.00
REWRITES	6,821.63	1,023.24	5,798.39	.00	.00	.00
ADDED PREMIUM	3,845.53	576.83	3,268.70	.00	.00	.00
RETURN PREMIUM	8,325.60CR	1,248.84CR	7,076.76CR	.00	.00	.00
RENEWALS	22,215.97	3,332.40	18,883.57	.00	.00	.00
CANCELLATIONS	18,711.10	2,806.66	15,904.44	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 4**DIRECT BILLED**

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	16,771.81	2,515.77	14,256.04	.00	.00	.00
REWRITES	11,992.54	1,798.88	10,193.66	.00	.00	.00
ADDED PREMIUM	24,646.71	3,697.01	20,949.70	.00	.00	.00
RETURN PREMIUM	19,947.88CR	2,992.18CR	16,955.70CR	.00	.00	.00
RENEWALS	216.42	32.46	183.96	.00	.00	.00
CANCELLATIONS	7,168.07	1,075.21	6,092.86	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 5**DIRECT BILLED**

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	3,555.33	533.30	3,022.03	.00	.00	.00
REWRITES	15,880.98	2,382.15	13,498.83	.00	.00	.00
ADDED PREMIUM	6,830.54	1,024.58	5,805.96	.00	.00	.00
RETURN PREMIUM	23,072.28CR	3,460.84CR	19,611.44CR	.00	.00	.00
RENEWALS	13,579.71	2,036.96	11,542.75	.00	.00	.00
CANCELLATIONS	19,093.81CR	2,864.07CR	16,229.74CR	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

TENNESSEE DIVISION**DIRECT BILLED**

TRANS TYPE	GROSS		COMMISSION		NET		GROSS	COMMISSION	NET
NEW POLICIES	.00	.00	.00	.00	.00	.00			
REWRITES	.00	.00	.00	.00	.00	.00			
ADDED PREMIUM	.00	.00	.00	.00	.00	.00			
RETURN PREMIUM	.00	.00	.00	.00	.00	.00			
RENEWALS	.00	.00	.00	.00	.00	.00			
CANCELLATIONS	.00	.00	.00	.00	.00	.00			

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 7**DIRECT BILLED**

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	16,892.53	2,533.88	14,358.65	.00	.00	.00
REWRITES	21,397.48	3,209.62	18,187.86	.00	.00	.00
ADDED PREMIUM	12,311.55	1,846.73	10,464.82	.00	.00	.00
RETURN PREMIUM	2,963.14	444.47	2,518.67	.00	.00	.00
RENEWALS	12,502.69	1,875.40	10,627.29	.00	.00	.00
CANCELLATIONS	11,293.40CR	1,694.01CR	9,599.39CR	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 8**DIRECT BILLED**

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	24,029.53	3,604.43	20,425.10	.00	.00	.00
REWRITES	9,798.20	1,469.73	8,328.47	.00	.00	.00
ADDED PREMIUM	9,075.17	1,361.28	7,713.89	.00	.00	.00
RETURN PREMIUM	20,444.29	3,066.64	17,377.65	.00	.00	.00
RENEWALS	13,714.07	2,057.11	11,656.96	.00	.00	.00
CANCELLATIONS	12,726.89	1,909.03	10,817.86	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

TENNESSEE DIVISION**DIRECT BILLED**

TRANS TYPE	GROSS		COMMISSION		NET		GROSS	COMMISSION	NET
NEW POLICIES	.00	.00	.00	.00	.00	.00			
REWRITES	.00	.00	.00	.00	.00	.00			
ADDED PREMIUM	.00	.00	.00	.00	.00	.00			
RETURN PREMIUM	.00	.00	.00	.00	.00	.00			
RENEWALS	.00	.00	.00	.00	.00	.00			
CANCELLATIONS	.00	.00	.00	.00	.00	.00			

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 10

DIRECT BILLED

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	16,559.61	2,483.94	14,075.67	.00	.00	.00
REWRITES	24,698.64	3,704.80	20,993.84	.00	.00	.00
ADDED PREMIUM	16,157.26	2,423.59	13,733.67	.00	.00	.00
RETURN PREMIUM	4,158.83CR	623.82CR	3,535.01CR	.00	.00	.00
RENEWALS	9,092.92	1,363.94	7,728.98	.00	.00	.00
CANCELLATIONS	23,860.33CR	3,579.05CR	20,281.28CR	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

Insurance Division 11

DIRECT BILLED

TRANS TYPE	GROSS	COMMISSION	NET	GROSS	COMMISSION	NET
NEW POLICIES	23,046.65	3,457.00	19,589.65	.00	.00	.00
REWRITES	13,704.01	2,055.60	11,648.41	.00	.00	.00
ADDED PREMIUM	14,267.84	2,140.18	12,127.66	.00	.00	.00
RETURN PREMIUM	6,182.14CR	927.32CR	5,254.82CR	.00	.00	.00
RENEWALS	9,809.94	1,471.49	8,338.45	.00	.00	.00
CANCELLATIONS	7,555.64CR	1,133.35CR	6,422.29CR	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

TENNESSEE DIVISION

DIRECT BILLED

TRANS TYPE	GROSS		COMMISSION		NET	
NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00

AGENCY BILLED

NEW POLICIES	.00	.00	.00	.00	.00	.00
REWRITES	.00	.00	.00	.00	.00	.00
ADDED PREMIUM	.00	.00	.00	.00	.00	.00
RETURN PREMIUM	.00	.00	.00	.00	.00	.00
RENEWALS	.00	.00	.00	.00	.00	.00
CANCELLATIONS	.00	.00	.00	.00	.00	.00