

## OTHER DIVISION - PAGE 1

## DIRECT BILLED

| TRANS TYPE     | GROSS     | COMMISSION | NET       | GROSS | COMMISSION | NET |
|----------------|-----------|------------|-----------|-------|------------|-----|
| NEW POLICIES   | 17,554.25 | 2,633.14   | 14,921.11 | .00   | .00        | .00 |
| REWRITES       | 5,683.32  | 852.50     | 4,830.82  | .00   | .00        | .00 |
| ADDED PREMIUM  | 11,726.44 | 1,758.97   | 9,967.47  | .00   | .00        | .00 |
| RETURN PREMIUM | 14,367.22 | 2,155.08   | 12,212.14 | .00   | .00        | .00 |
| RENEWALS       | 19,721.02 | 2,958.15   | 16,762.87 | .00   | .00        | .00 |
| CANCELLATIONS  | 6,027.99  | 904.20     | 5,123.79  | .00   | .00        | .00 |

## AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

## OTHER DIVISION - PAGE 2

## DIRECT BILLED

| TRANS TYPE     | GROSS     | COMMISSION | NET       | GROSS | COMMISSION | NET |
|----------------|-----------|------------|-----------|-------|------------|-----|
| NEW POLICIES   | 24,356.26 | 3,653.44   | 20,702.82 | .00   | .00        | .00 |
| REWRITES       | 19,453.90 | 2,918.08   | 16,535.82 | .00   | .00        | .00 |
| ADDED PREMIUM  | 5,775.81  | 866.37     | 4,909.44  | .00   | .00        | .00 |
| RETURN PREMIUM | 21,105.18 | 3,165.78   | 17,939.40 | .00   | .00        | .00 |
| RENEWALS       | 2,962.78  | 444.42     | 2,518.36  | .00   | .00        | .00 |
| CANCELLATIONS  | 2,239.13  | 335.87     | 1,903.26  | .00   | .00        | .00 |

## AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

## OTHER DIVISION - PAGE 3

## DIRECT BILLED

| TRANS TYPE     | GROSS       | COMMISSION | NET         | GROSS | COMMISSION | NET |
|----------------|-------------|------------|-------------|-------|------------|-----|
| NEW POLICIES   | 16,198.57   | 2,429.79   | 13,768.78   | .00   | .00        | .00 |
| REWRITES       | 7,394.99    | 1,109.25   | 6,285.74    | .00   | .00        | .00 |
| ADDED PREMIUM  | 3,665.77    | 549.87     | 3,115.90    | .00   | .00        | .00 |
| RETURN PREMIUM | 18,265.56CR | 2,739.83CR | 15,525.73CR | .00   | .00        | .00 |
| RENEWALS       | 12,107.67   | 1,816.15   | 10,291.52   | .00   | .00        | .00 |
| CANCELLATIONS  | 19,910.37CR | 2,986.56CR | 16,923.81CR | .00   | .00        | .00 |

## AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

**Insurance Division 4****DIRECT BILLED**

| TRANS TYPE     | GROSS       | COMMISSION | NET         | GROSS | COMMISSION | NET |
|----------------|-------------|------------|-------------|-------|------------|-----|
| NEW POLICIES   | 8,117.67    | 1,217.65   | 6,900.02    | .00   | .00        | .00 |
| REWRITES       | 13,471.77   | 2,020.77   | 11,451.00   | .00   | .00        | .00 |
| ADDED PREMIUM  | 23,982.88   | 3,597.43   | 20,385.45   | .00   | .00        | .00 |
| RETURN PREMIUM | 16,696.44CR | 2,504.47CR | 14,191.97CR | .00   | .00        | .00 |
| RENEWALS       | 14,857.49   | 2,228.62   | 12,628.87   | .00   | .00        | .00 |
| CANCELLATIONS  | 24,787.76CR | 3,718.16CR | 21,069.60CR | .00   | .00        | .00 |

**AGENCY BILLED**

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

**Insurance Division 5****DIRECT BILLED**

| TRANS TYPE     | GROSS     | COMMISSION | NET       | GROSS | COMMISSION | NET |
|----------------|-----------|------------|-----------|-------|------------|-----|
| NEW POLICIES   | 18,021.93 | 2,703.29   | 15,318.64 | .00   | .00        | .00 |
| REWRITES       | 1,736.82  | 260.52     | 1,476.30  | .00   | .00        | .00 |
| ADDED PREMIUM  | 3,812.40  | 571.86     | 3,240.54  | .00   | .00        | .00 |
| RETURN PREMIUM | 16,470.45 | 2,470.57   | 13,999.88 | .00   | .00        | .00 |
| RENEWALS       | 19,002.61 | 2,850.39   | 16,152.22 | .00   | .00        | .00 |
| CANCELLATIONS  | 21,381.31 | 3,207.20   | 18,174.11 | .00   | .00        | .00 |

**AGENCY BILLED**

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

**TENNESSEE DIVISION****DIRECT BILLED**

| TRANS TYPE     | GROSS |     | COMMISSION |     | NET | GROSS | COMMISSION | NET |
|----------------|-------|-----|------------|-----|-----|-------|------------|-----|
| NEW POLICIES   | .00   | .00 | .00        | .00 | .00 | .00   |            |     |
| REWRITES       | .00   | .00 | .00        | .00 | .00 |       |            |     |
| ADDED PREMIUM  | .00   | .00 | .00        | .00 | .00 | .00   |            |     |
| RETURN PREMIUM | .00   | .00 | .00        | .00 | .00 | .00   |            |     |
| RENEWALS       | .00   | .00 | .00        | .00 | .00 |       |            |     |
| CANCELLATIONS  | .00   | .00 | .00        | .00 | .00 | .00   |            |     |

## AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 |     |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

**Insurance Division 7****DIRECT BILLED**

| TRANS TYPE     | GROSS       | COMMISSION | NET         | GROSS | COMMISSION | NET |
|----------------|-------------|------------|-------------|-------|------------|-----|
| NEW POLICIES   | 24,655.40   | 3,698.31   | 20,957.09   | .00   | .00        | .00 |
| REWRITES       | 19,364.59   | 2,904.69   | 16,459.90   | .00   | .00        | .00 |
| ADDED PREMIUM  | 22,503.12   | 3,375.47   | 19,127.65   | .00   | .00        | .00 |
| RETURN PREMIUM | 1,257.91CR  | 188.69CR   | 1,069.22CR  | .00   | .00        | .00 |
| RENEWALS       | 11,501.60   | 1,725.24   | 9,776.36    | .00   | .00        | .00 |
| CANCELLATIONS  | 13,790.25CR | 2,068.54CR | 11,721.71CR | .00   | .00        | .00 |

**AGENCY BILLED**

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

**Insurance Division 8****DIRECT BILLED**

| TRANS TYPE     | GROSS      | COMMISSION | NET        | GROSS | COMMISSION | NET |
|----------------|------------|------------|------------|-------|------------|-----|
| NEW POLICIES   | 10,190.03  | 1,528.50   | 8,661.53   | .00   | .00        | .00 |
| REWRITES       | 24,615.81  | 3,692.37   | 20,923.44  | .00   | .00        | .00 |
| ADDED PREMIUM  | 9,341.67   | 1,401.25   | 7,940.42   | .00   | .00        | .00 |
| RETURN PREMIUM | 7,721.73CR | 1,158.26CR | 6,563.47CR | .00   | .00        | .00 |
| RENEWALS       | 9,782.42   | 1,467.36   | 8,315.06   | .00   | .00        | .00 |
| CANCELLATIONS  | 4,551.51CR | 682.73CR   | 3,868.78CR | .00   | .00        | .00 |

**AGENCY BILLED**

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |



**TENNESSEE DIVISION****DIRECT BILLED**

| TRANS TYPE     | GROSS |     | COMMISSION |     | NET |     | GROSS | COMMISSION | NET |
|----------------|-------|-----|------------|-----|-----|-----|-------|------------|-----|
| NEW POLICIES   | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| REWRITES       | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| ADDED PREMIUM  | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| RETURN PREMIUM | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| RENEWALS       | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| CANCELLATIONS  | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |

**AGENCY BILLED**

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

## Insurance Division 10

### DIRECT BILLED

| TRANS TYPE     | GROSS     | COMMISSION | NET       | GROSS | COMMISSION | NET |
|----------------|-----------|------------|-----------|-------|------------|-----|
| NEW POLICIES   | 6,735.09  | 1,010.26   | 5,724.83  | .00   | .00        | .00 |
| REWRITES       | 7,255.75  | 1,088.36   | 6,167.39  | .00   | .00        | .00 |
| ADDED PREMIUM  | 16,215.42 | 2,432.31   | 13,783.11 | .00   | .00        | .00 |
| RETURN PREMIUM | 19,335.11 | 2,900.27   | 16,434.84 | .00   | .00        | .00 |
| RENEWALS       | 23,255.08 | 3,488.26   | 19,766.82 | .00   | .00        | .00 |
| CANCELLATIONS  | 10,019.23 | 1,502.88   | 8,516.35  | .00   | .00        | .00 |

### AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

## Insurance Division 11

### DIRECT BILLED

| TRANS TYPE     | GROSS       | COMMISSION | NET         | GROSS | COMMISSION | NET |
|----------------|-------------|------------|-------------|-------|------------|-----|
| NEW POLICIES   | 22,293.77   | 3,344.07   | 18,949.70   | .00   | .00        | .00 |
| REWRITES       | 22,434.05   | 3,365.11   | 19,068.94   | .00   | .00        | .00 |
| ADDED PREMIUM  | 15,179.77   | 2,276.97   | 12,902.80   | .00   | .00        | .00 |
| RETURN PREMIUM | 19,098.32CR | 2,864.75CR | 16,233.57CR | .00   | .00        | .00 |
| RENEWALS       | 4,234.57    | 635.19     | 3,599.38    | .00   | .00        | .00 |
| CANCELLATIONS  | 4,949.47CR  | 742.42CR   | 4,207.05CR  | .00   | .00        | .00 |

### AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |

# TENNESSEE DIVISION

## DIRECT BILLED

| TRANS TYPE     | GROSS |     | COMMISSION |     | NET |     | GROSS | COMMISSION | NET |
|----------------|-------|-----|------------|-----|-----|-----|-------|------------|-----|
| NEW POLICIES   | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| REWRITES       | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| ADDED PREMIUM  | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| RETURN PREMIUM | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| RENEWALS       | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |
| CANCELLATIONS  | .00   | .00 | .00        | .00 | .00 | .00 |       |            |     |

## AGENCY BILLED

|                |     |     |     |     |     |     |
|----------------|-----|-----|-----|-----|-----|-----|
| NEW POLICIES   | .00 | .00 | .00 | .00 | .00 | .00 |
| REWRITES       | .00 | .00 | .00 | .00 | .00 | .00 |
| ADDED PREMIUM  | .00 | .00 | .00 | .00 | .00 | .00 |
| RETURN PREMIUM | .00 | .00 | .00 | .00 | .00 | .00 |
| RENEWALS       | .00 | .00 | .00 | .00 | .00 | .00 |
| CANCELLATIONS  | .00 | .00 | .00 | .00 | .00 | .00 |