

NICOLAS BARTSCH

Lisbon, Portugal

(+49) 159 013 011 80 | nicolas.bartsch@t-online.de | <https://www.linkedin.com/in/nicolas-bartsch-novasbe/>

EDUCATION

NOVA SCHOOL OF BUSINESS AND ECONOMICS

LISBON, PORTUGAL

Master's in Management

SEP. 2023 – JAN. 2025

- Intended Area of Expertise: Innovation and Entrepreneurship

UNIVERSITY OF MANNHEIM

MANNHEIM, GERMANY

Bachelor of Arts – Culture and Economy

AUG. 2018 – JUL. 2022

- Main Fields of Study: Philosophy and Business Studies
- Thesis: Business ethics as ethics with an economic method. Can morality be at cost in a modern market economy? (1,7)
- Finale Grade: 1,9
- Standard period of study (6 semesters; 2 semesters off for a gap year due to corona)

UNIVERSITY OF WINDSOR

WINDSOR, CANADA

Semester abroad

SEP. 2021 – JAN. 2022

- Grade point average: 80,33/100

GYMNASIUM MARIENSCHULE

LIPPSTADT, GERMANY

A-levels

AUG. 2010 – AUG. 2018

- Grade point average: 1,8

PROFESSIONAL EXPERIENCE

DPMD YOUR PRICE GMBH

REMOTE FROM LISBON, PORTUGAL

Founders Associate · Work Study

SEP. 2023 – PRESENT

- Analyze and process customer bids from the company's innovative bidding platform; reduce the workload for this task by 75% by implementing various improvements, i.e., a Java script for repetitive Excel tasks
- Creation of key company characteristics such as business case, pitch deck and performance reports

MIVO MITARBEITERVORTEILE GMBH

FRANKFURT, GERMANY

Lead Operations & Authorized signatory · Full-time

FEB. 2023 – AUG. 2023

- Part of the management team in the divestment process of the company
- Managed all of the company's working students (11) in various operational areas

Business Development Manager · Full-time

SEP. 2022 – JAN. 2023

- Led project to increase efficiency of the company's e-commerce platform; reduced number of onboarded companies by 80% while maintaining the same revenue

TRUVENTURO GMBH

BERLIN, GERMANY

Business Development Working Student · Work Study

JAN. 2022 – MAY 2022

- Creation of CRM flows for the German and US business for their D2C startup ingarden (termination due to insolvency)

PRICEWATERHOUSECOOPERS GMBH

BERLIN, GERMANY

Advisory Intern Public Sector Consulting · Internship

APR. 2021 – JUL 2021

- Preparation of presentation material for strategic jours fixes and digital as well as on-site client workshops

McMAKLER GMBH

BERLIN, GERMANY

Business Development Intern · Internship

AUG. 2020 – FEB. 2022

- Conception and financial modelling of different business scenarios for a new software solution
- Preparation and processing of competition and market analyses in the real estate industry

LANGUAGES SKILLS

German (Native); English (Advanced)

COMPUTER SKILLS

MS Office (Advanced)