

Tessa Pohlschroeder

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EDUCATION

WHU – Otto Beisheim School of Management

Bachelor of Science in International Business and Management

Final Grade: 2.2 (scale 1.0 best – 4.0 worst)

Thesis: *Could AI replace human leaders?*

Vallendar, Germany

09/2020 – 08/2023

Chulalongkorn University

Semester abroad at Thailand's leading business university

Majoring in Leader Development and International Management

Bangkok, Thailand

08/2022 – 12/2022

Gymnasium Schuldorf Bergstraße – A Levels (Abitur)

Majoring in Biology and English

Grade: 1.9 (scale 1.0 best – 4.0 worst)

Darmstadt, Germany

09/2010 – 07/2018

PROFESSIONAL EXPERIENCE

Simon-Kucher & Partners

Global management and strategy consulting firm focusing on commercial growth

Intern (private equity practice), full-time

Cologne, Germany

08/2023 – today

- Conducted Commercial Due Diligence for private equity clients in industrial and consumer goods sector
 - Interpreted and quantified market research and data sets determining industry trends, growth potentials, and competitive landscape
 - Identified risks and opportunities in financial health, market, and sector specific dynamics
 - Preparing, conducting and synthesizing expert interviews with target competitors and clients
- Supported pricing consulting project for digital marketing agency
 - Analyzed client project data and quantified initiatives to optimize client rate card and pricing model

L-GAM Advisory LLP

Mid-market private equity fund, active throughout Europe (>1bn € assets under management)

Working Student

London, United Kingdom

09/2022 – 06/2023

- Performing research and primary evaluation on prospective investment targets

Analyst Intern, full-time

05/2022 – 07/2022

- Supported the DACH team with market and target data analysis on a live deal in the consumer goods sector (majority stake acquisition)
 - Independently performing market, financial and operational analysis, and competition benchmarking
 - Conducting and presenting commercial due diligence (1 pager to IC memo) in partner meetings
 - Accompanied deal-executives on live deal negotiations
 - Preparing and synthesizing expert interviews

Jamieson Corporate Finance LLP

International management advisory firm for private equity transactions

Working Student

Frankfurt, Germany

08/2021 – 05/2022

- Implementing a database of PE-Portfolios and transactions to become part of the firm's resources

Summer Intern, full-time

06/2021 – 08/2021

- Successfully developed a database on C-level management compensation which is now part of the firm's advice in ongoing transactions
- Created pitch decks and workshop presentations for prospective clients
- Supported the team in various research tasks on an IPO Advisory Deal

Confluentes e.V.

The student management consultancy of WHU

Student Consultant, part-time

Vallendar, Germany

11/2020 – 03/2021

- Successfully executed strategy for cooperation partner acquisition

Condor Flugdienst Ltd.

German airline company

Flight Attendant, full-time

Frankfurt, Germany

09/2018 – 01/2020

- Effectively working in a team and servicing guests in a dynamic, fast-paced environment
- Handling of medical and safety emergencies and resolving on-board conflicts
- Statement of account regarding onboard sales

EXTRACURRICULAR ACTIVITIES

Saidia Consulting e.V.

Student run pro-bono consultancy of WHU for non-profit organizations

Member of the Board, Head of Human Resources

Vallendar, Germany

11/2020 – 12/2021

- Representing and managing the HR department
- Promoting projects and working closely with clients all over Germany
- Screening CVs, conducting interviews and allocating student consultants to appropriate projects

SKILLS AND INTERESTS

Languages	German (native), English (fluent, TOEFL 113/120 06/2020), French (basics)
IT Skills	Microsoft Office including advanced skills in PowerPoint (Mekko & ThinkCell) and Excel
Hobbies & Interests	Art and photography, cooking, running (4-Half-Marathons in 2023, Marathon in 2024)