



# **Executive summary**



€469,944

Potential net savings over a 3-year period

for Unibail Rodamco



606% Return on Investment



**€451,408** Net Present Value



**5.10 months** Payback period

**Business user efficiency** 

€96,000

**Process efficiency savings** 

€59,400

**Foreign VAT recovery** 

€27,344

**Fraud reduction** 

€350,000

**Going digital** 

€14,700

# Business user efficiency



0%

€96,000

# **Estimated savings**

\*3-year projection

## Save time and increase policy adherence

	Quickly & easily capture & declare expenses by
	taking a picture of the receipt with a mobile
	device.

- Effortlessly enforce policies & compliance.
- In-app guidance ensures a carefree user experience.

<b>Current State</b>	
Annual expense reports submitted	3,600
Annual hours creating expense reports	1,800
Annual hours correcting expense reports	120
Total hours with current process	1,920

Future State		
Expected time savings with automation	50%	
Projected hours saved	960	
Hourly rate of a business user	€34.29	
End user productivity benefits	€32,914	

Conservative factor applied:

# Process efficiency savings



€59,400

## **Estimated savings**

\*3-year projection

## Open and fully adaptive solution

We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

#### **Automated business and compliance controls**

The system automatically checks entries against your business policies & local regulatory compliance.

Controllers simply tap to approve for fast and accurate reimbursements.

Current State			
Annual expense reports submitted	3,600		
Expense reports checked manually	3,600		
Minutes to check an expense report	10		
Annual hours checking expense reports	600		
Hourly rate of Finance & Accounting controller	€34.29		
Current cost to review and process	€20,571		

#### **Future State**

Review and approval savings	€20,366
Hourly rate of Finance & Accounting controller	€34.29
Annual hours saved	594
Minutes to check & process with MobileXpense	2
Expense reports checked with MobileXpense	180

# Foreign VAT recovery

€27,344

## **Estimated savings**

\*3-year projection



€9,375

#### Foreign VAT recovery has never been this easy

Integrated foreign VAT recovery allows you to effortlessly put money back into your bottom line and increase your profitability.

Accuracy and compliance are guaranteed by a hands-off process - everything is taken care of for you by the recovery agent.

<b>Potential</b>	Foreign	<b>VAT</b>	<b>Recovery</b>
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**Realized VAT recovery** 

Eligible travel & expense spend €300,000
% of international travel w/ VAT (year) 50%
International spend with VAT €150,000
Average VAT rate 13%
Potential VAT recovery €18,750
Recoverable VAT rate 50%

Conservative factor applied: 0%

# Fraud and error reduction



€350,000

## **Estimated savings**

\*3-year projection

#### **Eliminate fraud and errors**

Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

#### **Policy Enforcement & Error Reduction**

Annual travel and expense spend €3,000,000

Estimated out of policy and fraud recurrence 5%

Estimated out of policy and fraudulent spend €150,000

Decrease in out of policy and fraud spend

**Policy enforcement and fraud savings** 

80% **€120,000** 

Conservative factor applied:

0%

# Digitalisation savings



€14,700

## **Estimated savings**

\*3-year projection

#### Say hello to paperless processing

$\bigcirc$	Ensure data integrity with digital data and receipt
	collection.

Receipts are saved and stored securely and can be examined time and again.

Use digital receipts as part of a paperless tax process where allowed.

#### **Digital Transformation - Going Paperless**

Annual expense reports filed 3,600

Digital archiving savings €1.40

Transition to paperless savings €5,040

Conservative factor applied: 0%

# Customer success stories



All in all, we have achieved 1M in savings on a 9M travel spend.

The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.

Michel Weber
Manager Shared Service
Centres
Recticel



MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.

Henrik Ahtela Finance Systems & Process Manager Proximus



MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.

Francois Gilles
Project Coordinator
UCB Pharma



MobileXpense have provided great uesr and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.

Hansa Murugan Operations Team Leader SD Worx



# Let's work together!

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**ROI Link** 



