



VALUE ASSESSMENT PREPARED FOR  
Shane TM

# Executive summary



**\$3,465**

**Potential net savings over a 3-year period**  
for Shane TM

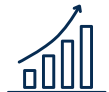


**46%** Return on Investment



**\$3,290** Net Present Value

\*using a 2% inflation rate



**24.62 months** Payback period

**Business user efficiency**

\$10,965

**Process efficiency savings**

\$0

**Foreign VAT recovery**

\$0

**Fraud reduction**

\$0

**Going digital**

\$0

[Visit this ROI by clicking here!](#)

# Business user efficiency



\$10,965

## Estimated savings

\*3-year projection

### Save time and increase policy adherence

- ✓ Quickly & easily capture & declare expenses by taking a picture of the receipt with a mobile device.
- ✓ Effortlessly enforce policies & compliance.
- ✓ In-app guidance ensures a carefree user experience.

#### Current State

Annual expense reports submitted	600
Annual hours creating expense reports	300
Annual hours correcting expense reports	22.5
<b>Total hours with current process</b>	<b>322.5</b>

#### Future State

Expected time savings with automation	60%
Projected hours saved	193.5
Hourly rate of a business user	\$40
<b>End user productivity benefits</b>	<b>\$7,740</b>

Conservative factor applied:

50%

# Process efficiency savings



\$0

## Estimated savings

\*3-year projection

### Open and fully adaptive solution

- ✓ We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

### Automated business and compliance controls

- ✓ The system automatically checks entries against your business policies & local regulatory compliance.
- ✓ Controllers simply tap to approve for fast and accurate reimbursements.

#### Current State

Annual expense reports submitted	600
Expense reports checked manually	0
Minutes to check an expense report	0
Annual hours checking expense reports	0
Hourly rate of Finance & Accounting controller	\$NaN

**Current cost to review and process** **\$0**

#### Future State

Expense reports checked with MobileXpense	0
Minutes to check & process with MobileXpense	0
Annual hours saved	0
Hourly rate of Finance & Accounting controller	\$NaN

**Review and approval savings** **\$0**

Conservative factor applied:

0%

# Customer success stories



*All in all, we have achieved 1M in savings on a 9M travel spend. The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.*

Michel Weber  
Manager Shared Service  
Centres  
Recticel



*MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.*

Francois Gilles  
Project Coordinator  
UCB Pharma



*MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.*

Henrik Ahtela  
Finance Systems & Process  
Manager  
Proximus



*MobileXpense have provided great user and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.*

Hansa Murugan  
Operations Team Leader  
SD Worx



# Let's work together!

Prepared by: Keith Campagna

Email: [kcampagna@theroishop.com](mailto:kcampagna@theroishop.com)

Date Created: February 3, 2021

**ROI Link**

