



# **Executive summary**



€218,000

#### Potential net savings over a 3-year period

for Deloitte



84% Return on Investment



**€209,445** Net Present Value \*using a 2% inflation rate



19.53 months Payback period

**Business user efficiency €**0

**Process efficiency savings** 

€300,000

**Foreign VAT recovery** 

€0

Fraud reduction

€0

**Going digital** 

€176,400

# Business user efficiency



# €0

#### **Estimated savings**

\*3-year projection

#### Save time and increase policy adherence

Quickly & easily capture & declare expenses by
taking a picture of the receipt with a mobile
device.

- Effortlessly enforce policies & compliance.
- In-app guidance ensures a carefree user experience.

<b>Current S</b>	tate
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Total hours with current process	11,200
Annual hours correcting expense reports	700
Annual hours creating expense reports	10,500
Annual expense reports submitted	42,000

#### **Future State**

End user productivity benefits	€0
Hourly rate of a business user	€40
Projected hours saved	0
Expected time savings with automation	0%

Conservative factor applied:

20%

# Process efficiency savings



€300,000

#### **Estimated savings**

\*3-year projection

#### Open and fully adaptive solution

We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

#### **Automated business and compliance controls**

The system automatically checks entries against your business policies & local regulatory compliance.

Controllers simply tap to approve for fast and accurate reimbursements.

<b>Current State</b>	
Annual expense reports submitted	42,000
Expense reports checked manually	42,000
Minutes to check an expense report	10
Annual hours checking expense reports	7,000
Hourly rate of Finance & Accounting controller	€28.57
Current cost to review and process	€200.000

Future State	
Expense reports checked with MobileXpense	42,000
Minutes to check & process with MobileXpense	5
Annual hours saved	3,500
Hourly rate of Finance & Accounting controller	€28.57
Review and approval savings	€100,000

# Foreign VAT recovery



### €0

#### **Estimated savings**

\*3-year projection

#### Foreign VAT recovery has never been this easy

- Integrated foreign VAT recovery allows you to effortlessly put money back into your bottom line and increase your profitability.
- Accuracy and compliance are guaranteed by a hands-off process everything is taken care of for you by the recovery agent.

# Potential Foreign VAT Recovery Eligible travel & expense spend €0 % of international travel w/ VAT (year) 0% International spend with VAT €0 Average VAT rate 0% Potential VAT recovery €0 Recoverable VAT rate 0% Realized VAT recovery €0

Conservative factor applied:

0%

# Fraud and error reduction



€0

#### **Estimated savings**

\*3-year projection

#### **Eliminate fraud and errors**

Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

#### **Policy Enforcement & Error Reduction**

Annual travel and expense spend €0

Estimated out of policy and fraud recurrence 0%

Estimated out of policy and fraudulent spend €0

Decrease in out of policy and fraud spend 0%

Policy enforcement and fraud savings €0

Conservative factor applied:

0%

# Digitalisation savings



€176,400

#### **Estimated savings**

\*3-year projection

#### Say hello to paperless processing

 Ensure data integrity with digital data and receipt collection.

Receipts are saved and stored securely and can be examined time and again.

Use digital receipts as part of a paperless tax process where allowed.

#### **Digital Transformation - Going Paperless**

Annual expense reports filed 42,000

Digital archiving savings €1.40

**Transition to paperless savings €58,800** 

Conservative factor applied: 0%

## Customer success stories



All in all, we have achieved 1M in savings on a 9M travel spend.

The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.

Michel Weber Manager Shared Service Centres Recticel



MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.

Henrik Ahtela Finance Systems & Process Manager Proximus



MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.

Francois Gilles Project Coordinator UCB Pharma



MobileXpense have provided great user and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.

Hansa Murugan Operations Team Leader SD Worx



# Let's work together!

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**ROI Link** 



