



# VALUE ASSESSMENT PREPARED FOR

## Mobile Expense - Enterprise 9



# Executive summary

**£1,213,359**

**Potential net savings over a 3-year period**

for Mobile Expense - Enterprise 9



**1,213%** Return on Investment



**£1,162,159** Net Present Value

\*using a 2% inflation rate



**2.74 months** Payback period

**Business user efficiency**

£104,625

**Process efficiency savings**

£46,234

**Foreign VAT recovery**

£0

**Fraud reduction**

£1,162,500

**Going digital**

£0

[Visit this ROI by clicking here!](#)

# Business user efficiency



£104,625

## Estimated savings

\*3-year projection

### Save time and increase policy adherence

- ✓ Quickly & easily capture & declare expenses by taking a picture of the receipt with a mobile device.
- ✓ Effortlessly enforce policies & compliance.
- ✓ In-app guidance ensures a carefree user experience.

#### Current State

Annual expense reports submitted	6,000
Annual hours creating expense reports	3,000
Annual hours correcting expense reports	150
<b>Total hours with current process</b>	<b>3,150</b>

#### Future State

Expected time savings with automation	50%
Projected hours saved	1,575
Hourly rate of a business user	£25.71
<b>End user productivity benefits</b>	<b>£40,500</b>

Conservative factor applied:

0%

# Process efficiency savings



## £46,234

### Estimated savings

\*3-year projection

#### Open and fully adaptive solution

- ✓ We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

#### Automated business and compliance controls

- ✓ The system automatically checks entries against your business policies & local regulatory compliance.
- ✓ Controllers simply tap to approve for fast and accurate reimbursements.

#### Current State

Annual expense reports submitted	6,000
Expense reports checked manually	4,800
Minutes to check an expense report	20
Annual hours checking expense reports	1,600
Hourly rate of Finance & Accounting controller	£17.14
<b>Current cost to review and process</b>	<b>£27,429</b>

#### Future State

Expense reports checked with MobileXpense	2,400
Minutes to check & process with MobileXpense	11
Annual hours saved	1,160
Hourly rate of Finance & Accounting controller	£17.14
<b>Review and approval savings</b>	<b>£19,886</b>

Conservative factor applied:

10%

# Fraud and error reduction



£1,162,500

## Estimated savings

\*3-year projection

### Eliminate fraud and errors



Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

#### Policy Enforcement & Error Reduction

Annual travel and expense spend	£2,000,000
Estimated out of policy and fraud recurrence	50%
Estimated out of policy and fraudulent spend	£1,000,000
Decrease in out of policy and fraud spend	50%
<b>Policy enforcement and fraud savings</b>	<b>£500,000</b>

Conservative factor applied: 10%

# Customer success stories



*All in all, we have achieved 1M in savings on a 9M travel spend. The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.*

Michel Weber  
Manager Shared Service  
Centres  
Recticel



*MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.*

Francois Gilles  
Project Coordinator  
UCB Pharma



*MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.*

Henrik Ahtela  
Finance Systems & Process  
Manager  
Proximus



*MobileXpense have provided great user and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.*

Hansa Murugan  
Operations Team Leader  
SD Worx



# Let's work together!

Prepared by: Michael Farber

Email: [mfarber@theroishop.com](mailto:mfarber@theroishop.com)

Date Created: March 29, 2021

**ROI Link**

