






Enterprise Automated Payables ROI Report for EFSC

 Annual # of Invoices 8,400	 Annual # of Payments 4,500	 People Processing Accounts Payable 1	 Annual Accounts Payable Spend \$20,000,000	 Payments Currently Made Electronically 20%
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 Annual Cost Savings¹ \$64,194	 Annual Time Savings² 31 weeks	 Time To Break Even³ 5.00 months
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¹Annual Cost Savings = Manual Accounts Payable Cost - Automated Accounts Payable Cost. Assumes full invoice capture. If header-only capture is implemented, annual cost savings will be higher.

²Annual Time Savings = 60% Time Saved Off Of Total Employee Time

³Annual Time To Break Even = Future Automated Accounts Payable Cost / Current Manual Accounts Payable Cost * Months In The Year

Source: Data points related to cost and time savings are based on a combination of research from MineralTree's 1,500+ customers, independent third-party research, and the information you provided about your company.

To fully understand the total costs (and savings) tied to automating Accounts Payable, you need to think about all aspects of what goes into paying your vendors. Automating Accounts Payable creates an opportunity to reduce manual labor, improve tracking, strengthen security controls and optimize payment methods.

The following details will provide some context to support your decision to automate Accounts Payable.

CURRENT COST OF YOUR MANUAL ACCOUNTS PAYABLE PROCESS

\$103,643

Manual Invoice
Processing Cost



Manual Payment
Processing Cost

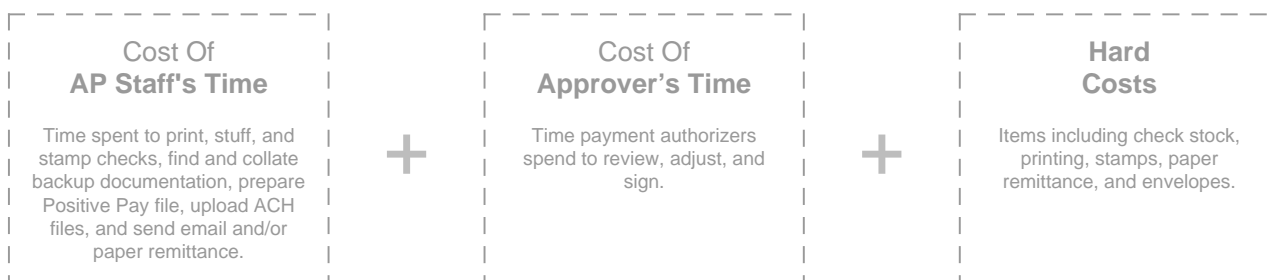


Total Manual
Accounts Payable Cost

How to calculate manual invoice processing cost



How to calculate manual payment processing cost



FUTURE COST WITH AN AUTOMATED ACCOUNTS PAYABLE PROCESS

\$39,449

Subscription Costs	+	Remaining Costs After Automation	-	Cash Rebates	=	Future Automated Accounts Payable Cost
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- **Subscription Cost:** All annual costs associated with the product including: integration to accounting system, bank, and credit cards, automated invoice data capture, coding, and approval workflows, sending check and ACH payments, unlimited users, unlimited document storage, and \$100,000 guarantee against online fraud. One-time implementation fee based on your accounting/ERP system will apply.

- **Remaining Processing Costs After Automation:** Assumes a 60% savings on invoice processing, which is the average seen by current customers. This factors in all remaining costs to process AP.

- **Cash Rebates:** Estimated cash rebate (0.75%) is based on transitioning 15% of total accounts payable spend to an Enterprise Bank & Trust Corporate Card or P-Card*.

*Credit cards are subject to approval.

It is clear that automating accounts payable will have a significant impact on your business. The above results provide high level justification, but we'd welcome the opportunity to work with you to understand your specific needs and build the case for why now is the right time to automate your accounts payable process.

Let's Start a Conversation.

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