



VALUE ASSESSMENT PREPARED FOR  
Demo2



# Executive summary

**€408,467**

**Potential net savings over a 3-year period**  
for Demo2



**117%** Return on Investment

**Business user efficiency**

€219,657

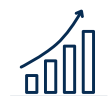


**€390,511** Net Present Value

\*using a 2% inflation rate

**Process efficiency savings**

€301,143



**16.61 months** Payback period

**Foreign VAT recovery**

€206,667

**Fraud reduction**

€0

**Going digital**

€31,000

[Visit this ROI by clicking here!](#)

# Business user efficiency



€219,657

**Estimated savings**

\*3-year projection

## Save time and increase policy adherence

- ✓ Quickly & easily capture & declare expenses by taking a picture of the receipt with a mobile device.
- ✓ Effortlessly enforce policies & compliance.
- ✓ In-app guidance ensures a carefree user experience.

### Current State

Annual expense reports submitted	24,000
Annual hours creating expense reports	12,000
Annual hours correcting expense reports	400
<b>Total hours with current process</b>	<b>12,400</b>

### Future State

Expected time savings with automation	50%
Projected hours saved	6,200
Hourly rate of a business user	€34.29
<b>End user productivity benefits</b>	<b>€212,571</b>

Conservative factor applied:

60%



# Process efficiency savings

€301,143

**Estimated savings**

\*3-year projection

## Open and fully adaptive solution

- ✓ We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

## Automated business and compliance controls

- ✓ The system automatically checks entries against your business policies & local regulatory compliance.
- ✓ Controllers simply tap to approve for fast and accurate reimbursements.

### Current State

Annual expense reports submitted	24,000
Expense reports checked manually	24,000
Minutes to check an expense report	20
Annual hours checking expense reports	8,000
Hourly rate of Finance & Accounting controller	€17.14
<b>Current cost to review and process</b>	<b>€137,143</b>

### Future State

Expense reports checked with MobileXpense	14,400
Minutes to check & process with MobileXpense	5
Annual hours saved	6,800
Hourly rate of Finance & Accounting controller	€17.14
<b>Review and approval savings</b>	<b>€116,571</b>

Conservative factor applied:

0%

# Foreign VAT recovery



€206,667

**Estimated savings**

\*3-year projection

## Foreign VAT recovery has *never* been this easy

- ✓ Integrated foreign VAT recovery allows you to effortlessly put money back into your bottom line and increase your profitability.
- ✓ Accuracy and compliance are guaranteed by a hands-off process - everything is taken care of for you by the recovery agent.

### Potential Foreign VAT Recovery

Eligible travel & expense spend	€5,000,000
% of international travel w/ VAT (year)	40%
International spend with VAT	€2,000,000
Average VAT rate	10%
Potential VAT recovery	€200,000
Recoverable VAT rate	40%
<b>Realized VAT recovery</b>	<b>€80,000</b>

Conservative factor applied:

0%

# Digitalisation savings



€31,000

**Estimated savings**

\*3-year projection

## Say hello to paperless processing

- ✓ Ensure data integrity with digital data and receipt collection.
- ✓ Receipts are saved and stored securely and can be examined time and again.
- ✓ Use digital receipts as part of a paperless tax process where allowed.

### Digital Transformation - Going Paperless

Annual expense reports filed	24,000
Digital archiving savings	€0.50
<b>Transition to paperless savings</b>	<b>€12,000</b>

Conservative factor applied: 0%

# Customer success stories



*All in all, we have achieved 1M in savings on a 9M travel spend. The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.*

Michel Weber  
Manager Shared Service  
Centres  
Recticel



*MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.*

Francois Gilles  
Project Coordinator  
UCB Pharma



*MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.*

Henrik Ahtela  
Finance Systems & Process  
Manager  
Proximus



*MobileXpense have provided great user and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.*

Hansa Murugan  
Operations Team Leader  
SD Worx



# Let's work together!

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[ROI Link](#)

