



# **Executive summary**



€97,150

## Potential net savings over a 3-year period

for Adva



249% Return on Investment



**€93,258** Net Present Value \*using a 2% inflation rate



10.31 months Payback period

**Business user efficiency** 

€52,800

**Process efficiency savings** 

€64,800

**Foreign VAT recovery** 

€0

Fraud reduction

€8,750

**Going digital** 

€9,800

# Business user efficiency



€52,800

## **Estimated savings**

\*3-year projection

### Save time and increase policy adherence

•	Quickly & easily capture & declare expenses by
	taking a picture of the receipt with a mobile
	device.

- Effortlessly enforce policies & compliance.
- In-app guidance ensures a carefree user experience.

Current 9	State
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Total hours with current process	1,600
Annual hours correcting expense reports	200
Annual hours creating expense reports	1,400
Annual expense reports submitted	2,400

#### **Future State**

End user productivity benefits	€20,114
Hourly rate of a business user	€31.43
Projected hours saved	640
Expected time savings with automation	40%

Conservative factor applied:

10%

# Process efficiency savings



€64,800

## **Estimated savings**

\*3-year projection

## Open and fully adaptive solution

We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

#### **Automated business and compliance controls**

The system automatically checks entries against your business policies & local regulatory compliance.

 Controllers simply tap to approve for fast and accurate reimbursements.

Current State		
Annual expense reports submitted	2,400	
Expense reports checked manually	2,400	
Minutes to check an expense report	25	
Annual hours checking expense reports	1,000	
Hourly rate of Finance & Accounting controller	€25.71	
Current cost to review and process	€25,714	

#### **Future State**

Review and approval savings	€24,686
Hourly rate of Finance & Accounting controller	r €25.71
Annual hours saved	960
Minutes to check & process with MobileXpense	e 5
Expense reports checked with MobileXpense	480

## Fraud and error reduction



€6,000

0%

50%

€8,750

## **Estimated savings**

\*3-year projection

#### **Eliminate fraud and errors**

Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

#### **Policy Enforcement & Error Reduction**

Annual travel and expense spend €200,000

Estimated out of policy and fraud recurrence 3%

Estimated out of policy and fraudulent spend

Decrease in out of policy and fraud spend

Policy enforcement and fraud savings €3,000

Conservative factor applied:

# Digitalisation savings



€9,800

## **Estimated savings**

\*3-year projection

## Say hello to paperless processing

$\bigcirc$	Ensure data integrity with digital data and receipt
	collection.

Receipts are saved and stored securely and can be examined time and again.

Use digital receipts as part of a paperless tax process where allowed.

#### **Digital Transformation - Going Paperless**

Annual expense reports filed 2,400

Digital archiving savings €1.40

Transition to paperless savings €3,360

Conservative factor applied: 0%

## Customer success stories



All in all, we have achieved 1M in savings on a 9M travel spend.

The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.

Michel Weber
Manager Shared Service
Centres
Recticel



MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.

Henrik Ahtela Finance Systems & Process Manager Proximus



MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.

Francois Gilles Project Coordinator UCB Pharma



MobileXpense have provided great uesr and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.

Hansa Murugan Operations Team Leader SD Worx



# Let's work together!

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**ROI Link** 



