



# **Executive summary**



€374,924

## Potential net savings over a 3-year period

for Vanderlande2



122% Return on Investment



€359,256 Net Present Value



16.25 months Payback period

**Business user efficiency** 

€561,486

**Process efficiency savings** 

€25,460

**Foreign VAT recovery** 

€0

Fraud reduction

€96,333

**Going digital** 

€0

# Business user efficiency



€561,486

## **Estimated savings**

\*3-year projection

#### Save time and increase policy adherence

Quickly & easily capture & declare expenses by
taking a picture of the receipt with a mobile
device.

- Effortlessly enforce policies & compliance.
- In-app guidance ensures a carefree user experience.

Curre	nt S	tate
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Total hours with current process	17,000
Annual hours correcting expense reports	2,000
Annual hours creating expense reports	15,000
Annual expense reports submitted	60,000

#### **Future State**

End user productivity benefits	€233,143
Hourly rate of a business user	€34.29
Projected hours saved	6,800
Expected time savings with automation	40%

Conservative factor applied:

15%

# Process efficiency savings



€25,460

## **Estimated savings**

\*3-year projection

#### Open and fully adaptive solution

We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

#### **Automated business and compliance controls**

The system automatically checks entries against your business policies & local regulatory compliance.

 Controllers simply tap to approve for fast and accurate reimbursements.

Annual expense reports submitted	60,000
Expense reports checked manually	60,000
Minutes to check an expense report	5
Annual hours checking expense reports	5,000

**Current cost to review and process** €11,429

Hourly rate of Finance & Accounting controller €2.29

#### **Future State**

**Current State** 

Review and approval savings		€10,571
	Hourly rate of Finance & Accounting controller	€2.29
	Annual hours saved	4,625
	Minutes to check & process with MobileXpense	3
	Expense reports checked with MobileXpense	9,000

## Fraud and error reduction



€96,333

## **Estimated savings**

\*3-year projection

#### **Eliminate fraud and errors**

Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

#### **Policy Enforcement & Error Reduction**

Annual travel and expense spend €32,000,000

Estimated out of policy and fraud recurrence 1%

Estimated out of policy and fraudulent spend €160,000

Decrease in out of policy and fraud spend

Policy enforcement and fraud savings €40,000

25%

Conservative factor applied: 15%

## Customer success stories



All in all, we have achieved 1M in savings on a 9M travel spend.

The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.

Michel Weber Manager Shared Service Centres Recticel



MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.

Henrik Ahtela Finance Systems & Process Manager Proximus



MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.

Francois Gilles Project Coordinator UCB Pharma



MobileXpense have provided great user and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.

Hansa Murugan Operations Team Leader SD Worx



# Let's work together!

Prepared by: Baerbel Mittendorf

Email:

baerbel.mittendorf@mobilexpense.com

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**ROI Link** 



