



September 8

## **Executive summary**



€936,000

## Potential net savings over a 3-year period

for September 8



0% Return on Investment



€899,772 Net Present Value



0 months Payback period

Business user efficiency €637,714

Process efficiency savings

€298,286

Foreign VAT recovery

€0

**Fraud reduction** 

€0

**Going digital** 

€0

# Business user efficiency



€637,714

## **Estimated savings**

\*3-year projection

## Save time and increase policy adherence

- Quickly & easily capture & declare expenses by taking a picture of the receipt with a mobile device.
- Effortlessly enforce policies & compliance.
- In-app guidance ensures a carefree user experience.

Current State	
Annual expense reports submitted	24,000
Annual hours creating expense reports	12,000
Annual hours correcting expense reports	400
Total hours with current process	12,400

Future State	
Expected time savings with automation	50%
Projected hours saved	6,200
Hourly rate of a business user	€34.29
End user productivity benefits	€212,571

Conservative factor applied: 0%

# Process efficiency savings



€298,286

## **Estimated savings**

\*3-year projection

## Open and fully adaptive solution

We support all your current and future systems (ERP, payroll, travel company, etc...) and processes.

## **Automated business and compliance controls**

- The system automatically checks entries against your business policies & local regulatory compliance.
- Controllers simply tap to approve for fast and accurate reimbursements.

Current State	
Annual expense reports submitted	24,000
Expense reports checked manually	21,600
Minutes to check an expense report	15
Annual hours checking expense reports	5,400
Hourly rate of Finance & Accounting controller	€22.86
Current cost to review and process	€123,429

Future State	
Expense reports checked with MobileXpense	12,000
Minutes to check & process with MobileXpense	5
Annual hours saved	4,350
Hourly rate of Finance & Accounting controller	€22.86
Review and approval savings	€99,429

# Foreign VAT recovery





## **Estimated savings**

\*3-year projection

## Foreign VAT recovery has never been this easy

- Integrated foreign VAT recovery allows you to effortlessly put money back into your bottom line and increase your profitability.
- Accuracy and compliance are guaranteed by a hands-off process everything is taken care of for you by the recovery agent.

Potential Foreign VAT Recovery		
Eligible travel & expense spend	€0	
% of international travel w/ VAT (year)	0%	
International spend with VAT	€0	
Average VAT rate	0%	
Potential VAT recovery	€0	
Recoverable VAT rate	0%	
Realized VAT recovery	€0	

Conservative factor applied:

0%

## Fraud and error reduction





## **Estimated savings**

\*3-year projection

#### Eliminate fraud and errors



Automated controls identify and eliminate errors and attempted fraud before they even take place, reducing unnecessary cash out.

## **Policy Enforcement & Error Reduction**

Policy enforcement and fraud savings	€0
Decrease in out of policy and fraud spend	0%
Estimated out of policy and fraudulent spend	€0
Estimated out of policy and fraud recurrence	0%
Annual travel and expense spend	€0

Conservative factor applied:

0%

# Digitalisation savings





## **Estimated savings**

\*3-year projection

## Say hello to paperless processing

- Ensure data integrity with digital data and receipt collection.
- Receipts are saved and stored securely and can be examined time and again.
- Use digital receipts as part of a paperless tax process where allowed.

#### **Digital Transformation - Going Paperless**

Annual expense reports filed 24,000

Digital archiving savings €0

Transition to paperless savings €0

Conservative factor applied: 0%

## Customer success stories



All in all, we have achieved 1M in savings on a 9M travel spend.

The simplified administration represents 25% of this. The rest is down to spend management - it's key and represents about 75% of the savings we've achieved so far thanks to MobileXpense.

Michel Weber Manager Shared Service Centres Recticel



MobileXpense has almost become an invisible system for us. We hardly need to pay attention to it and yet it works to everyone's satisfaction.

Henrik Ahtela Finance Systems & Process Manager Proximus



MobileXpense is a very user-friendly and intuitive solution which has helped reduce the time I spend entering expenses. In particular, the mobile app allows me to easily scan documents and auto-fills the relevant fields. I also appreciate the use of SpendController which automates back-office controls on policy and compliance.

Francois Gilles
Project Coordinator
UCB Pharma



MobileXpense have provided great uesr and customer experience for us. We consider ourselves to be a demanding customer and our needs have always been met with great warmth and care from the team. This really appeals to us.

Hansa Murugan Operations Team Leader SD Worx



# Let's work together!

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**ROI Link** 



