mineraltree®
AP and Payment Automation

Accounts Payable Automation ROI Report For American Express

Annual Invoices	Annual Payments	People Processing Accounts Payable	Annual Accounts Payable Spend	Payments Currently Made Electronically
24,000	12,000	2	$4,000,000	20%

Annual Cost Savings[1]	Annual Time Savings[2]	Time To Break Even[3]
$87,596	62 weeks	7 months

[1]Annual Cost Savings = Manual Accounts Payable Cost - Automated Accounts Payable Cost
[2]Annual Time Savings = 60% Time Saved Off Of Total Employee Time
[3]Annual Time To Break Even = Future Automated Accounts Payable Cost / Current Manual Accounts Payable Cost * Months In The Year

Source: Data points related to cost and time savings are based on a combination of research from MineralTree's 1,500+ customers, independent third-party research, and the information you provided about your company.

To fully understand the total costs (and savings) tied to automating Accounts Payable, you need to think about all aspects of what goes into paying your vendors. Automating Accounts Payable creates an opportunity to reduce manual labor, improve tracking, strengthen security controls and optimize payment methods.

The following details will provide some context to support your decision to automate Accounts Payable.

CURRENT COST OF YOUR MANUAL ACCOUNTS PAYABLE PROCESS

$227,780

Manual Invoice Processing Cost	+	Manual Payment Processing Cost	=	Total Manual Accounts Payable Cost

HOW TO CALCULATE MANUAL INVOICE PROCESSING COST

Cost Of AP Staff's Time

Manual time spent by Accounts Payable staff to prepare, sort, enter data, match to backup documentation, route for approval, follow-up on delays and vendor inquiries, filing, and resolve billing discrepancies.

+

Cost Of Approver's Time

Manual time spent for invoice approvers to review, adjust, approve and keep vendors informed.

+

Hard Costs

Items including document storage, duplicate payments, late fees, printing, and paper.

HOW TO CALCULATE MANUAL PAYMENT PROCESSING COST

Cost Of AP Staff's Time

Time spent to print, stuff, and stamp checks, find and collate backup documentation, prepare Positive Pay file, upload ACH files, and send email and/or paper remittance.

+

Cost Of Approver's Time

Time payment authorizers spend to review, adjust, and sign.

+

Hard Costs

Items including check stock, printing, stamps, paper remittance, and envelopes.

FUTURE COST WITH AN AUTOMATED ACCOUNTS PAYABLE PROCESS

$140,184

Subscription Costs + Remaining Costs After Automation - Cash Rebates = Future Automated Accounts Payable Cost

- **Subscription Cost:** All annual costs associated with the product including: integration to accounting system, bank, and credit cards, automated invoice data capture, coding, and approval workflows, sending check and ACH payments, unlimited users, unlimited document storage, and $100,000 guarantee against online fraud.

- **Remaining Processing Costs After Automation:** Assumes a 60% savings on invoice processing, which is the average seen by current customers. This factors in all remaining costs to process AP.

- **Cash Rebates:** Estimated rebate (.5%) is based on moving 10% of total accounts payable spend to SilverPay, MineralTree's electronic payment network.

It is clear that automating accounts payable will have a measured impact on your business. The above results provide high level justification, but we'd welcome the opportunity to work with you to understand your specific needs and build the case for why now is the right time to automate your Accounts Payable process.

CONTACT US TODAY TO GET STARTED!

Call: 617.299.3399 | Visit www.mineraltree.com/automate