

MTD REGIONAL COMPARISION REPORT

Current Month Start Date: 12/01/21

Prior Year Month Start Date: 12/01/20

Current Month End Date: 12/08/21

Prior Year Month End Date: 12/08/20

ADP - SALES REP	Curr MTD Net	Month Plan	MTD Plan	Net - Plan	Diff %	Prior MTD Net	Net Diff	Net Diff %	Current Return	Cur % of Gross	MTD Return Plan	Rtrn Plan % of	RETURN - PLAN	Prior Return	Prior Return %
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KELY OGRADY

REGIONAL - KELLY OGRADY															
H1- DINA VAN NOSTRAN															
106-Shanna Sparger															
14	\$ 8,786	\$ 16,055	\$ 5,666	\$ 3,120	55.06%	\$ 1,190	\$ 7,597	638.53%	\$ (591)	-5.11%	\$ (2,857)	-24.70%	\$ 2,266	\$ (1,389)	-44.75%
B76	\$ -	\$ -	\$ -	\$ -	-	\$ 156	\$ (156)	-100.00%	\$ -	-	\$ -	-	\$ -	\$ -	0.00%
Total: H1- DINA VAN NOSTRAN	\$ 8,786	\$ 16,055	\$ 5,666	\$ 3,120	55.06%	\$ 1,346	\$ 7,440	552.80%	\$ (591)	-5.11%	\$ (2,857)	-24.70%	\$ 2,266	\$ (1,389)	-42.60%