MTD REGIONAL COMPARISION REPORT

Current Month Start Date: 12/01/21

Prior Year Month Start Date: 12/01/20

Current Month End Date: 12/14/21

Prior Year Month End Date: 12/14/20

ADP - SALES REP	Curr MTD Net	Month Plan	MTD Plan	Net - Plan	Diff %	Pri	or MTD Net	Net Diff	Net Diff %	Current Return	Cur % of Gross	O Return Plan	Rtrn Plan % of	RETUF PLA		Prior Return	Prior Return %
KELY OGRADY																	
REGIONAL - KELLY OGRADY																	
H1- DINA VAN NOSTRAN																	
106-Shanna Sparger																	
14	\$ 12,178	\$ 16,055	\$ 9,444	\$ 2,734	28.95%	\$	1,983	\$ 10,195	514.18%	\$ (2,396)	-13.55%	\$ (4,368)	-24.70%	\$ 1	,971	\$ (2,637)	-41.12%
B76	\$ -	\$ -	\$ -	\$ -	-	\$	260	\$ (260)	-100.00%	\$ -	-	\$ -	-	\$	-	\$ -	0.00%
Total: H1- DINA VAN NOSTRAN	\$ 12,178	\$ 16,055	\$ 9,444	\$ 2,734	28.95%	ر د ک	2,243	\$ 9,935	442.88%	\$ (2,396)	-13.55%	\$ (4,368)	-24.70%	\$ 1	L , 971	\$ (2,637)	-39.52%