

MTD REGIONAL COMPARISION REPORT

Current Month Start Date: 12/01/22

Prior Year Month Start Date: 04/01/21

Current Month End Date: 12/21/22

Prior Year Month End Date: 12/21/21

ADP - SALES REP	Curr MTD Net	Month Plan	MTD Plan	Net - Plan	Diff %	Prior MTD Net	Net Diff	Net Diff %	Current Return	Cur % of Gross	MTD Return Plan	Rtrn Plan % of	RETURN - PLAN	Prior Return	Prior Return %
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KELY OGRADY															
REGIONAL - KELLY OGRADY															
H1- DINA VAN NOSTRAN															
106-Shanna Sparger															
14	\$ 11,386	\$ 17,340	\$ 13,005	\$ (1,619)	-12.45%	\$ 12,041	\$ (655)	-5.44%	\$ (2,305)	-13.94%	\$ (4,085)	-24.70%	\$ 1,780	\$ (39,107)	-41.12%
B76	\$ -	\$ -	\$ -	\$ -	-	\$ -	\$ -	-	\$ -	-	\$ -	-	\$ -	\$ -	-
Total: H1- DINA VAN NOSTRAN	\$ 11,386	\$ 17,340	\$ 13,005	\$ (1,619)	-12.45%	\$ 12,041	\$ (655)	-5.44%	\$ (2,305)	-13.94%	\$ (4,085)	-24.70%	\$ 1,780	\$ (39,107)	-41.12%