

YTD REGIONAL COMPARISION REPORT

Current Year Start Date: 01/01/22

Prior Year Start Date: 01/01/21

Current Year End Date: 12/23/22

Prior Year End Date: 12/23/21

ADP - SALES REP	Curr YTD Net	YTD Plan	Net - Plan	Diff %	Prior YTD Net	Net Diff	Net Diff %	Current Return	Cur % of Gross	YTD Return Plan	Rtrn Plan % of	RETURN - PLAN	Prior Return	Prior Return %
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KELY OGRADY

REGIONAL - KELLY OGRADY																								
H1- DINA VAN NOSTRAN																								
106-Shanna Sparger																								
14	\$	290,800	\$	301,260	\$	(10,460)	-3.47%	\$	277,953	\$	12,847	4.62%	\$	(58,605)	-24.34%	\$	(59,466)	-24.70%	\$	861	\$	(49,996)	-12.95%	
B76	\$	-	\$	-	\$	-	-	\$	-	\$	-	-	\$	-	-	\$	-	-	\$	-	\$	-	-	
Total: H1- DINA VAN NOSTRAN		\$	290,800	\$	301,260	\$	(10,460)	-3.47%	\$	277,953	\$	12,847	4.62%	\$	(58,605)	-24.34%	\$	(59,466)	-24.70%	\$	861	\$	(49,996)	-12.95%