AllergywoRx TestKit



AllergywoR Needle-free Testing & Treatment

What Makes AllergywoRx Testing Different?

Too often, patients choose to avoid allergy testing and therapy because they are afraid of needles, painful tests, and expensive treatments. You have the opportunity to change this, and as a result, to improve the lives of your patients and the revenues of your practice.

inforMD Solutions is pleased to bring you AllergywoRx; an innovative, evidence-based allergy testing solution. The AllergywoRx program is quick, easy to administer, and virtually pain free for your patients. The system will allow you to provide immediate results to patients.

Safe & Simple

AllergywoRx testing was designed as a less-invasive, less-painful, more patient-friendly alternative to traditional allergy testing. The 15-minute test is administered using individual, disposable applicators to apply small amounts of antigen directly to a patient's skin.

Positive reactions can be visibly identified and recorded by the healthcare provider within 15 minutes.

Compliant & Economical

The AllergywoRx skin test is covered by most major insurance companies.

The AllergywoRx skin test is compliant under FDA regulations.

Comprehensive

AllergywoRx tests for a comprehensive blend of the most common North American environmental and food allergens, including pollens, molds, fungi, dander and the like. The panel was developed in a collaborative effort between our clinical team and a group of leading allergy researchers.

58%

of patients suffering from allergies visit their primary care provider for help first.

Now you can help patients treat allergies, not symptoms.



- Needle-free
- Simple Application
- Painless & Quick
- National Panel
- Optional Food Panel
- Reimbursable
- Evidence-based Diagnostic
- Patient-friendly
- Allergist Not Required



AllergywoRx Testing in Your Practice



\$5,495

63 patient allergy refill kit cost = \$5,495



\$432

Most common insurance reimbursement per patient is \$432

Insurance reimbursement ranges from \$288-\$562 per patient. \$432 is the most common reimbursement.



\$27,216

One test kit = \$27,216 in revenue to your office

> Total is based on most common reimbursement from insurance. \$432 multiplied by 63 patients.



\$21,721

Revenue - cost of goods sold = \$21,721

Total is based one test kit revenue minus cost of goods (one kit). \$27,216 - \$5,495 = \$21,721.



\$260,652

Annual gross profit = \$260,652

Based on testing 63 Patients (one kit) per month. Profit ranges anywhere from \$118,524 to \$358,932 (based on most common reimbursement).

Sample Economics - 63 Patient TestKit - \$5,495

Key Numbers	Underlying Information
\$6	Reimbursement ranges from \$4-9 per test antigen
\$432	This is the average reimbursement for CPT code 95004 x the total number of skin test antigens (72)
\$345	Reimbursement of \$432 minus \$87 cost is \$345 gross profit
\$1,035	Total calculated gross profit to the physician per day if testing 3 patients per day
\$20,700	Total calculated gross profit to the physician per month if testing 3 patients per day, 20 days per month
\$248,400	Total calculated gross profit to the physician per year

Reimbursement calculations are intended to be conservative and are based on average EOBs. Actual reimbursement varies by state and by carrier.

Contact us to set up an appointment with an AllergywoRx consultant.

