

Table B-11. Counties — Wholesale Trade and Retail Trade

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
							Sales						Annual payroll	
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Total (mil. dol.)	Per capita ³		Percent from general mer- chandise stores	Paid em- ployees ²	Total (mil. dol.)	Per paid em- ployee (dollars)
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)						Amount (dollars)	Percent of national average				
UNITED STATES	453 470	4 059 657.8	2 333 131.2	5 796 557	214 915.4	443 572.9	1 118 447	2 460 886.0	9 190	100.0	13.4	13 991 103	237 195.5	16 953
ALABAMA	6 315	40 986.3	26 045.8	79 229	2 394.7	4 844.9	20 163	36 623.3	8 477	92.2	15.5	231 665	3 381.7	14 598
Autauga	29	39.7	D	81	2.1	4.6	161	367.3	8 895	96.8	D	2 200	32.1	14 575
Baldwin	151	493.5	357.6	1 248	42.9	83.0	801	1 215.3	9 438	102.7	14.9	7 850	114.8	14 622
Barbour	32	79.6	D	228	4.2	9.7	129	163.2	6 102	66.4	17.1	1 076	15.0	13 895
Bibb	15	53.2	D	82	1.9	4.1	60	77.2	4 141	45.1	14.5	527	6.7	12 643
Blount	51	D	D	(⁴)	D	D	143	202.0	4 499	49.0	D	1 328	17.8	13 373
Bullock	10	D	D	(⁵)	D	D	38	40.3	3 564	38.8	D	289	3.8	13 007
Butler	23	58.1	D	148	3.6	8.6	122	144.2	6 624	72.1	15.9	1 023	13.9	13 540
Calhoun	130	890.9	798.5	1 688	47.0	111.4	578	982.0	8 384	91.2	19.3	6 747	92.5	13 715
Chambers	23	89.3	89.3	158	3.9	9.0	131	216.0	5 895	64.1	D	1 502	19.7	13 143
Cherokee	22	65.2	65.2	161	4.0	10.3	88	123.1	5 701	62.0	12.5	678	9.0	13 235
Chilton	29	64.2	54.9	193	3.8	8.6	180	246.6	6 793	73.9	D	1 510	21.8	14 407
Choctaw	19	108.0	D	191	5.7	12.6	76	69.1	4 352	47.4	4.3	386	6.1	15 816
Clarke	23	34.3	D	125	2.4	5.5	188	233.2	8 151	88.7	22.2	1 669	21.4	12 842
Clay	4	D	D	(⁵)	D	D	49	45.7	3 301	35.9	D	376	4.6	12 106
Cleburne	13	D	D	(⁵)	D	D	47	54.0	3 829	41.7	D	262	3.6	13 760
Coffee	47	141.0	131.6	259	5.8	16.9	223	411.0	9 775	106.4	D	2 405	34.6	14 384
Colbert	109	404.3	D	1 173	30.4	63.2	273	527.5	9 935	108.1	16.9	2 915	45.0	15 436
Conecuh	14	57.4	D	102	2.3	5.4	49	39.1	2 785	30.3	D	275	3.8	13 691
Coosa	6	D	D	(⁵)	D	D	28	15.3	1 317	14.3	D	130	1.8	14 062
Covington	49	223.1	D	585	12.2	25.4	239	287.9	7 692	83.7	11.8	1 974	27.8	14 086
Crenshaw	15	D	D	(⁴)	D	D	54	56.6	4 132	45.0	D	444	5.3	12 025
Cullman	95	256.1	216.0	637	16.2	34.6	360	650.9	8 786	95.6	13.1	3 334	52.1	15 632
Dale	37	118.6	D	537	8.1	20.8	182	201.8	4 110	44.7	16.4	1 402	18.1	12 911
Dallas	52	213.2	146.6	517	12.0	24.9	232	339.0	7 195	78.3	18.9	2 430	31.9	13 115
DeKalb	62	309.6	224.6	602	12.4	31.6	269	343.0	5 950	64.7	21.0	2 576	31.3	12 158
Elmore	47	116.6	D	309	7.1	18.5	199	296.8	4 919	53.5	D	1 780	23.7	13 342
Escambia	53	117.8	D	532	11.6	24.5	210	295.1	8 058	77.7	14.3	2 097	28.0	13 349
Etowah	135	D	D	(⁶)	D	D	452	737.8	7 110	77.4	18.8	4 935	65.9	13 362
Fayette	11	D	D	(⁵)	D	D	82	111.1	6 134	66.7	14.2	709	9.4	13 262
Franklin	27	99.8	60.1	287	6.0	11.8	144	184.5	6 230	67.8	11.4	1 167	15.5	13 260
Geneva	28	D	D	(⁴)	D	D	124	108.5	4 366	47.5	D	813	10.5	12 918
Greene	10	D	D	(⁵)	D	D	34	31.3	3 156	34.3	D	232	2.7	11 547
Hale	5	D	D	(⁵)	D	D	45	52.8	3 212	35.0	5.2	322	4.1	12 780
Henry	15	68.0	68.0	323	6.4	14.9	81	84.6	5 388	58.6	3.3	524	7.9	15 095
Houston	206	705.0	D	2 149	54.8	111.1	656	1 288.2	15 131	164.6	17.9	7 801	124.6	15 966
Jackson	47	203.2	D	630	12.8	24.7	218	299.8	5 912	64.3	14.9	1 849	25.7	13 918
Jefferson	1 480	14 471.2	7 459.1	23 438	824.1	1 546.3	3 020	7 636.8	11 567	125.9	13.1	44 165	705.6	15 977
Lamar	10	D	D	(⁵)	D	D	69	65.0	4 076	44.4	5.6	445	5.4	12 049
Lauderdale	100	368.9	D	1 959	45.4	91.6	462	780.8	9 306	101.3	24.2	5 546	74.9	13 512
Lawrence	19	D	D	(⁵)	D	D	100	116.6	3 503	38.1	13.8	721	9.6	13 361
Lee	86	308.0	288.2	727	18.6	38.9	425	774.4	7 867	85.6	15.4	5 437	73.7	13 555
Limestone	49	D	D	(⁴)	D	D	255	404.6	6 618	72.0	D	2 539	37.8	14 887
Lowndes	8	26.6	26.6	82	1.7	4.0	29	34.7	2 695	29.3	D	215	3.7	17 419
Macon	8	D	D	(⁵)	D	D	66	64.1	2 777	30.2	D	437	6.0	13 703
Madison	471	D	D	(⁷)	D	D	1 224	2 610.7	9 585	104.3	D	17 275	253.6	14 678
Marengo	25	91.8	78.8	229	5.0	11.1	140	143.5	6 104	66.4	13.0	1 060	13.6	12 819
Marion	44	243.7	D	387	10.8	28.4	138	167.6	5 422	59.0	17.9	1 063	14.2	13 404
Marshall	115	858.8	809.9	1 424	39.0	135.3	560	1 008.2	12 610	137.2	13.0	5 254	73.6	14 004
Mobile	699	3 332.9	2 520.6	8 647	252.1	498.1	1 681	3 404.5	8 549	93.0	17.4	22 860	338.1	14 789
Monroe	25	85.0	D	267	7.1	15.5	120	170.4	7 058	76.8	11.7	1 086	15.2	14 007
Montgomery	392	2 938.8	2 072.5	5 460	157.0	314.3	1 144	2 482.8	11 404	124.1	14.7	15 998	237.8	14 865
Morgan	180	D	D	(⁶)	D	D	583	1 136.5	10 487	114.1	12.0	6 426	95.5	14 867
Perry	4	D	D	(⁵)	D	D	41	31.7	2 517	27.4	8.3	249	3.7	15 032
Pickens	16	33.8	D	67	1.5	4.3	96	130.6	6 235	67.8	4.0	654	9.0	13 830
Pike	44	177.5	D	472	9.6	30.6	145	223.2	7 819	85.1	12.5	1 559	19.9	12 781
Randolph	14	30.6	D	74	.9	2.7	89	89.4	4 476	48.7	16.2	722	9.3	12 884
Russell	23	D	D	(⁴)	D	D	168	229.6	4 525	49.2	28.0	1 797	23.1	12 853
St. Clair	68	D	D	(⁶)	D	D	205	270.6	4 462	48.6	D	1 724	21.5	12 443
Shelby	372	3 529.0	2 077.4	5 413	186.1	349.3	476	891.3	6 563	71.4	12.3	5 173	85.2	16 462
Sumter	15	47.0	D	162	2.9	6.5	66	69.3	4 358	47.4	13.9	511	6.0	11 748
Talladega	57	183.0	D	618	17.0	33.9	348	474.7	6 194	67.4	18.0	3 236	43.5	13 455
Tallapoosa	37	D	73.4	(⁶)	D	D	196	239.0	5 933	64.6	D	1 800	24.1	13 363
Tuscaloosa	185	858.1	705.6	1 981	61.1	106.9	790	1 543.2	9 652	105.0	D	10 852	151.0	13 910
Walker	69	210.8	D	677	12.4	26.8	359	679.0	9 607	104.5	16.3	3 923	54.7	13 946
Washington	11	D	D	(⁵)	D	D	53	52.1	2 961	32.2	D	319	4.2	13 273
Wilcox	8	18.3	18.3	36	.7	1.8	62	53.0	3 940	42.9	D	331	5.0	14 964
Winston	37	127.2	D	560	11.6	21.5	108	103.8	4 329	47.1	D	751	10.8	14 445

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 20 to 99 employees. ⁶ 1,000 to 2,499 employees. ⁷ 5,000 to 9,999 employees. ⁸ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B–11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average	Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
ALASKA	784	2 989.8	2 148.8	6 860	256.8	507.9	2 866	6 251.4	10 268	111.7	20.0	32 502	670.5	20 628
Aleutians East	2	D	D	(⁴)	D	D	6	7.2	3 130	34.1	D	56	1.0	18 518
Aleutians West	14	61.4	61.4	110	3.2	7.4	20	41.2	10 044	109.3	5.9	197	4.2	21 457
Anchorage	434	1 989.1	1 393.4	4 748	181.4	351.8	1 001	3 114.9	12 392	134.8	22.5	15 115	319.3	21 124
Bethel	3	1.1	1.1	9	.2	.5	59	77.2	4 896	53.3	25.5	829	8.5	10 298
Bristol Bay	2	D	D	(⁴)	D	D	13	12.8	11 712	127.4	D	91	2.1	22 692
Denali	2	D	D	(⁴)	D	D	7	D	D	D	D	(⁵)	D	D
Dillingham	4	4.7	4.7	10	.5	1.3	16	33.1	7 435	80.9	5.3	220	3.6	16 359
Fairbanks North Star	75	266.0	D	737	27.7	50.3	359	927.9	11 144	121.3	24.9	4 431	99.5	22 455
Haines	3	D	D	(⁴)	D	D	26	13.1	5 653	61.5	D	98	2.0	20 827
Juneau	33	96.3	87.8	196	8.2	17.6	173	312.7	10 323	112.3	33.2	1 807	37.2	20 582
Kenai Peninsula	70	242.0	D	337	12.6	25.4	292	426.5	8 922	97.1	D	2 219	45.1	20 308
Ketchikan Gateway	31	78.8	D	190	4.7	13.3	119	205.1	14 009	152.4	3.3	1 164	28.6	24 578
Kodiak Island	35	50.8	D	87	4.4	8.1	67	102.9	6 990	76.1	D	590	11.9	20 088
Lake and Peninsula	NA	NA	NA	NA	NA	NA	10	D	D	D	D	(⁵)	D	D
Matanuska-Susitna	22	D	D	(⁶)	D	D	201	477.3	8 851	96.3	12.4	2 149	46.6	21 661
Nome	1	D	D	(⁴)	D	D	41	57.0	6 377	69.4	D	442	5.8	13 100
North Slope	4	42.5	D	26	2.0	3.4	22	45.0	6 234	67.8	24.4	293	7.4	25 137
Northwest Arctic	NA	NA	NA	NA	NA	NA	30	40.8	6 129	66.7	38.3	286	5.4	18 853
Prince of Wales- Outer Ketchikan	6	21.6	21.6	32	1.0	3.5	40	26.0	3 716	40.4	5.5	158	2.7	16 930
Sitka	9	D	D	(⁵)	D	D	75	78.2	9 211	100.2	D	534	10.3	19 358
Skagway-Yakutat-Angoon ..	3	D	D	NA	D	D	51	30.6	6 592	71.7	D	238	4.0	16 895
Southeast Fairbanks	3	D	D	(⁴)	D	D	30	28.4	4 829	52.5	2.5	193	2.9	14 943
Valdez-Cordova	20	D	D	(⁵)	D	D	78	81.7	7 904	86.0	D	417	8.2	19 746
Wade Hampton	1	D	D	(⁴)	D	D	29	27.3	4 018	43.7	24.9	353	3.1	8 666
Wrangell-Petersburg	7	D	D	(⁵)	D	D	61	54.1	7 840	85.3	D	406	8.2	20 244
Yukon-Koyukuk	NA	NA	NA	NA	NA	NA	40	22.3	3 543	38.6	16.9	147	2.1	14 531
ARIZONA	6 689	45 899.1	26 412.6	80 155	2 748.9	5 311.0	16 283	43 960.9	9 657	105.1	13.0	232 050	4 223.9	18 202
Apache	9	D	D	(⁵)	D	D	126	170.0	2 448	26.6	5.6	1 242	17.0	13 716
Cochise	68	132.3	D	468	11.4	25.7	421	712.1	6 378	69.4	17.2	4 557	68.1	14 946
Coconino	112	D	D	(⁷)	D	D	653	1 081.2	9 507	103.4	D	7 217	112.1	15 529
Gila	42	60.7	D	220	6.4	13.4	176	329.6	6 835	74.4	D	2 040	32.9	16 107
Graham	25	59.1	D	193	3.9	9.0	110	205.4	6 573	71.5	D	1 377	19.4	14 089
Greenlee	7	D	D	(⁵)	D	D	22	20.8	2 208	24.0	D	146	1.8	12 027
La Paz	14	56.4	D	183	3.9	8.6	79	177.5	12 027	130.9	—	830	10.8	12 963
Maricopa	4 752	39 518.5	D	61 594	2 265.9	4 344.3	9 214	29 331.0	10 870	118.3	11.9	144 912	2 792.4	19 269
Mohave	106	D	D	(⁸)	D	D	578	1 236.9	9 638	104.9	D	6 944	111.1	15 996
Navajo	50	98.7	D	266	7.3	15.4	296	602.7	6 364	69.2	13.7	3 667	55.2	15 062
Pima	929	2 759.8	1 724.1	9 257	266.0	507.4	2 785	6 853.8	8 802	95.8	14.9	39 285	693.4	17 650
Pinal	88	206.4	D	690	18.1	40.0	404	680.8	4 763	51.8	9.2	4 355	63.9	14 664
Santa Cruz	205	1 124.9	673.4	1 859	49.9	105.3	207	320.3	8 604	93.6	18.8	2 169	30.7	14 163
Yavapai	150	480.6	447.7	1 134	29.1	60.6	757	1 203.1	8 335	90.7	15.1	7 325	120.8	16 491
Yuma	132	512.9	D	2 376	41.3	78.6	455	1 035.7	8 024	87.3	D	5 984	94.5	15 787
ARKANSAS	3 619	27 515.4	14 409.6	41 385	1 136.6	2 271.9	12 600	21 643.7	8 575	93.3	18.4	132 335	1 904.4	14 391
Arkansas	39	233.0	D	485	15.1	30.1	143	201.1	9 690	105.4	D	1 190	17.7	14 852
Ashley	28	D	D	(⁹)	D	D	117	133.8	5 502	59.9	16.7	961	12.3	12 827
Baxter	27	22.9	20.2	130	2.8	6.7	227	298.2	8 241	89.7	D	1 713	27.1	15 802
Benton	167	2 480.5	D	1 886	52.6	101.9	548	1 015.6	7 797	84.8	D	6 217	93.2	14 997
Boone	45	D	D	(⁷)	D	D	194	368.9	11 633	126.6	D	2 205	30.4	13 785
Bradley	11	25.6	25.6	37	1.0	2.3	62	65.1	5 672	61.7	6.2	385	4.9	12 714
Calhoun	2	D	D	(⁵)	D	D	22	13.3	2 328	25.3	D	91	1.1	12 549
Carroll	26	25.6	D	126	3.0	6.1	202	174.9	7 812	85.0	D	1 204	17.3	14 330
Chicot	23	87.6	D	216	5.7	11.9	80	87.1	5 726	62.3	6.3	627	7.1	11 333
Clark	25	39.1	D	128	3.4	10.9	116	171.3	7 723	84.0	D	1 100	14.8	13 464
Clay	23	98.8	98.8	350	7.4	15.6	86	106.2	6 112	66.5	9.9	632	8.1	12 767
Cleburne	33	63.9	D	255	5.3	13.7	111	135.7	6 019	65.5	D	982	12.4	12 626
Cleveland	6	D	D	(⁵)	D	D	19	9.2	1 107	12.0	D	94	.8	9 032
Columbia	30	47.1	D	177	3.7	7.7	136	157.8	6 250	68.0	D	1 205	14.9	12 405
Conway	23	D	D	(⁶)	D	D	91	157.1	7 874	85.7	D	948	12.3	12 987
Craighead	140	509.7	433.3	1 548	35.6	70.9	480	854.3	11 204	121.9	21.7	5 589	80.8	14 452
Crawford	58	170.1	D	373	9.3	19.6	171	268.5	5 428	59.1	D	1 599	22.8	14 262
Crittenden	64	D	D	(⁹)	D	D	206	496.9	10 034	109.2	D	2 722	33.1	12 172
Cross	22	102.7	102.7	344	7.1	15.4	80	129.8	6 695	72.9	15.3	720	10.5	14 583
Dallas	13	D	D	(⁵)	D	D	63	63.3	6 919	75.3	D	480	6.1	12 652
Desha	23	D	D	(⁶)	D	D	99	159.4	10 472	113.9	D	859	12.2	14 248

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 1,000 to 2,499 employees. ⁸ 500 to 999 employees. ⁹ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general merchandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
ARKANSAS—Con.														
Drew	21	78.4	D	170	4.8	11.2	102	153.7	8 731	95.0	D	952	12.3	12 944
Faulkner	76	242.0	D	826	17.0	34.1	309	571.2	7 465	81.2	D	3 423	51.5	15 044
Franklin	8	D	D	(⁴)	D	D	63	71.2	4 301	46.8	D	461	5.9	12 870
Fulton	8	D	D	(⁴)	D	D	40	21.8	2 012	21.9	D	184	1.9	10 500
Garland	110	966.5	D	898	25.5	53.5	498	875.8	10 579	115.1	18.2	5 023	74.8	14 886
Grant	14	28.7	28.7	113	2.2	5.0	54	58.5	3 744	40.7	D	450	6.0	13 222
Greene	55	115.5	D	571	9.9	23.3	183	263.2	7 425	80.8	D	1 649	22.0	13 347
Hempstead	17	D	D	(⁵)	D	D	111	134.4	6 115	66.5	D	925	12.0	12 996
Hot Spring	28	54.0	36.9	170	4.1	7.1	99	144.6	5 052	55.0	D	787	11.1	14 161
Howard	14	12.7	12.7	44	.7	1.7	73	88.2	6 424	69.9	24.1	634	8.0	12 587
Independence	50	172.5	D	624	12.6	31.0	195	284.2	8 689	94.5	D	1 741	23.2	13 324
Izard	9	D	D	(⁴)	D	D	57	71.0	5 453	59.3	3.2	374	4.8	12 861
Jackson	29	D	D	(⁵)	D	D	108	152.4	8 524	92.8	D	862	12.0	13 937
Jefferson	77	309.8	D	780	18.9	43.3	393	726.6	8 848	96.3	15.5	4 785	71.8	14 996
Johnson	9	D	D	(⁴)	D	D	104	155.5	7 338	79.8	D	988	13.4	13 535
Lafayette	2	D	D	(⁶)	D	D	40	22.1	2 444	26.6	10.2	216	2.1	9 690
Lawrence	21	85.2	85.2	173	3.7	7.6	88	122.0	6 997	76.1	D	710	9.5	13 323
Lee	10	63.7	63.7	95	2.3	4.5	39	40.8	3 207	34.9	9.0	273	3.6	13 286
Lincoln	7	D	D	(⁴)	D	D	28	30.6	2 140	23.3	6.8	228	2.9	12 851
Little River	16	22.5	D	76	2.2	4.0	57	77.4	5 852	63.7	D	396	5.2	13 237
Logan	17	D	D	(⁵)	D	D	94	119.5	5 640	61.4	D	707	9.5	13 491
Lonoke	37	144.4	D	321	7.3	14.4	178	269.1	5 474	59.6	D	1 622	23.3	14 345
Madison	2	D	D	(⁶)	D	D	41	47.7	3 649	39.7	D	282	4.0	14 007
Marion	8	D	D	(⁴)	D	D	39	46.2	3 195	34.8	D	360	4.5	12 394
Miller	49	D	176.1	(⁷)	D	D	167	254.1	6 425	69.9	D	1 512	21.0	13 870
Mississippi	60	237.9	D	457	13.1	25.2	261	361.8	7 181	78.1	14.6	2 117	29.1	13 757
Monroe	13	33.6	D	65	1.7	3.6	72	89.8	8 702	94.7	D	488	7.2	14 775
Montgomery	12	16.6	16.6	34	.6	4.6	36	20.9	2 453	26.7	D	174	2.4	13 851
Nevada	5	18.2	18.2	21	.9	1.8	40	37.0	3 683	40.1	7.1	261	3.1	11 812
Newton	7	D	D	(⁴)	D	D	16	15.1	1 846	20.1	D	121	1.5	12 289
Ouachita	31	121.0	D	264	6.8	17.5	148	198.2	7 082	77.1	14.8	1 380	19.3	14 009
Perry	3	D	D	(⁴)	D	D	27	19.0	2 011	21.9	D	154	1.7	11 201
Phillips	30	D	D	(⁶)	D	D	151	187.6	6 792	73.9	21.5	1 310	16.9	12 921
Pike	13	45.5	D	107	1.6	3.7	60	72.7	6 939	75.5	4.8	441	5.2	11 857
Poinsett	24	179.0	179.0	267	7.7	15.5	111	118.1	4 809	52.3	11.8	760	10.0	13 218
Polk	18	10.1	D	65	.8	2.2	99	121.3	6 224	67.7	D	828	10.2	12 362
Pope	81	193.9	D	543	16.6	29.5	302	502.4	9 801	106.6	15.9	3 168	45.4	14 345
Prairie	8	18.5	D	53	1.3	3.0	54	36.6	3 943	42.9	7.8	246	3.1	12 419
Pulaski	882	9 759.8	4 597.7	14 654	455.7	864.6	1 847	4 584.4	13 140	143.0	D	26 898	415.1	15 434
Randolph	16	28.5	28.5	95	2.2	4.0	73	96.1	5 436	59.2	D	705	9.1	12 949
St. Francis	36	303.7	D	392	9.1	21.6	144	259.3	9 138	99.4	D	1 485	21.3	14 329
Saline	78	204.2	137.7	514	14.1	28.9	250	793.4	10 454	113.8	D	2 860	51.9	18 155
Scott	8	39.4	D	84	1.2	5.7	40	42.2	3 890	42.3	D	343	4.1	11 936
Searcy	7	D	D	(⁶)	D	D	40	31.4	4 046	44.0	D	253	2.6	10 182
Sebastian	245	708.5	638.9	2 101	56.8	121.8	659	1 360.6	12 844	139.8	22.2	8 721	128.1	14 686
Sevier	12	39.7	39.7	88	3.1	4.7	70	86.4	5 947	64.7	D	710	8.1	11 373
Sharp	11	D	D	(⁴)	D	D	91	112.6	6 764	73.6	D	778	8.6	11 012
Stone	11	D	D	(⁴)	D	D	63	66.3	6 047	65.8	D	470	6.4	13 611
Union	78	119.7	111.4	511	12.3	26.2	263	408.6	9 032	98.3	D	2 603	36.5	14 016
Van Buren	9	4.2	D	17	.2	.4	78	71.7	4 609	50.2	D	536	6.5	12 203
Washington	278	6 815.1	D	3 203	101.4	205.6	762	1 444.9	10 060	109.5	D	9 555	141.6	14 817
White	85	243.0	216.0	624	14.2	30.9	312	509.0	8 064	87.7	D	2 997	42.5	14 166
Woodruff	17	112.0	112.0	163	5.3	11.9	48	34.1	3 807	41.4	10.5	268	3.2	12 052
Yell	19	17.0	17.0	68	1.3	3.2	70	93.2	4 889	53.2	15.1	638	7.3	11 433
CALIFORNIA.....	57 841	548 864.5	342 227.7	757 294	29 875.0	64 165.6	106 357	263 118.3	8 167	88.9	13.1	1 354 797	26 362.7	19 459
Alameda	3 232	47 790.8	24 563.8	51 312	2 155.3	4 289.8	4 363	12 404.9	9 040	98.4	10.8	59 289	1 227.8	20 709
Alpine	NA	NA	NA	NA	NA	NA	7	2.3	1 900	20.7	D	28	.2	8 143
Amador	28	D	D	(⁵)	D	D	158	475.0	14 213	154.7	D	1 570	25.7	16 358
Butte	179	637.9	583.2	1 792	56.9	117.5	777	1 502.6	7 783	84.7	16.9	9 004	154.0	17 107
Calaveras	27	D	D	(⁵)	D	D	136	135.5	3 461	37.7	D	862	14.0	16 226
Colusa	25	152.3	D	318	8.3	17.7	67	121.7	6 606	71.9	D	545	10.8	19 894
Contra Costa	1 159	14 968.0	5 950.9	11 092	518.5	1 080.6	2 705	7 376.8	8 201	89.2	15.7	37 550	752.8	20 049
Del Norte	15	D	D	(⁵)	D	D	88	123.1	4 527	49.3	D	982	12.5	12 741
El Dorado	108	249.7	170.1	684	19.3	41.9	546	926.8	5 987	65.1	D	4 894	91.1	18 624

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 0 to 19 employees. ⁷ 500 to 999 employees. ⁸ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
CALIFORNIA—Con.														
Fresno	971	5 845.2	4 188.6	13 004	415.5	842.5	2 492	5 574.6	7 427	80.8	D	30 231	548.9	18 158
Glenn	36	125.8	D	298	8.6	25.0	79	98.9	3 773	41.1	D	720	10.5	14 522
Humboldt	128	493.6	389.1	1 306	37.1	92.0	668	1 024.0	8 350	90.9	D	6 816	108.7	15 942
Imperial	189	673.7	557.2	1 951	41.0	87.6	521	989.4	6 960	75.7	20.5	5 991	98.8	16 488
Inyo	24	D	D	(⁴)	D	D	145	171.1	9 365	101.9	8.9	1 092	17.8	16 267
Kern	612	4 313.9	3 446.4	7 930	256.4	512.4	1 918	4 224.4	6 764	73.6	14.2	22 792	412.1	18 080
Kings	60	411.6	D	623	15.8	40.3	316	629.3	5 504	59.9	16.0	3 690	60.0	16 254
Lake	39	D	D	(⁵)	D	D	197	309.3	5 639	61.4	14.6	1 954	30.7	15 695
Lassen	11	D	D	(⁶)	D	D	106	159.2	4 761	51.8	D	1 032	15.5	15 043
Los Angeles	21 474	177 244.9	127 905.3	259 217	9 450.4	21 599.1	27 577	69 534.2	7 619	82.9	12.2	343 656	6 769.0	19 697
Madera	87	265.8	198.9	623	18.8	41.4	313	527.3	4 690	51.0	D	3 173	53.0	16 708
Marin	570	2 414.8	1 660.8	4 167	170.4	354.1	1 291	2 775.7	11 836	128.8	11.8	14 793	322.0	21 767
Mariposa	7	D	D	(⁶)	D	D	78	57.4	3 687	40.1	D	397	6.3	15 950
Mendocino	108	308.7	271.6	1 095	27.0	57.9	490	711.4	8 543	93.0	D	4 572	76.8	16 797
Merced	117	699.9	663.7	1 333	36.4	75.8	551	1 102.1	5 684	61.8	D	6 122	108.0	17 634
Modoc	11	D	D	(⁴)	D	D	46	34.3	3 570	38.8	—	256	3.5	13 695
Mono	2	D	D	(⁷)	D	D	79	84.0	8 069	87.8	D	683	10.2	14 880
Monterey	473	4 747.4	3 024.0	7 530	267.9	554.5	1 558	3 035.9	8 459	92.0	12.9	16 413	327.9	19 977
Napa	153	533.0	422.7	1 296	46.4	90.3	525	952.6	8 077	87.9	D	5 292	102.8	19 427
Nevada	90	118.7	82.5	453	13.1	25.7	430	654.8	7 277	79.2	D	3 914	73.7	18 839
Orange	7 029	94 403.4	51 630.8	103 113	3 999.6	9 312.6	9 084	26 172.8	9 819	106.8	12.9	126 575	2 572.0	20 320
Placer	283	1 792.6	1 125.6	3 888	147.7	269.9	875	2 666.6	12 095	131.6	D	11 769	254.7	21 645
Plumas	12	D	D	(⁴)	D	D	119	127.5	6 242	67.9	D	829	16.1	19 452
Riverside	1 200	6 715.6	4 705.4	12 649	416.6	903.9	4 030	10 609.0	7 369	80.2	14.0	54 433	1 028.9	18 902
Sacramento	1 287	8 555.8	5 442.2	18 090	626.7	1 247.3	3 587	9 502.3	8 245	89.7	15.4	51 962	990.0	19 053
San Benito	43	211.1	171.8	752	21.6	39.6	117	276.8	5 936	64.6	D	1 731	30.9	17 847
San Bernardino	1 747	14 254.1	9 369.8	24 756	805.8	1 753.6	4 372	11 342.8	7 049	76.7	15.9	60 940	1 100.5	18 058
San Diego	4 159	26 543.9	16 589.5	53 589	2 273.7	4 302.5	9 109	22 215.3	8 161	88.8	13.9	119 022	2 241.1	18 829
San Francisco	1 900	12 219.1	8 973.1	17 677	779.8	1 501.5	3 841	6 795.0	9 170	99.8	9.6	39 693	830.6	20 926
San Joaquin	560	7 651.7	5 938.9	9 751	319.3	692.0	1 594	3 679.6	6 814	74.1	14.9	19 957	364.7	18 273
San Luis Obispo	244	561.5	469.9	1 904	46.8	104.2	1 132	1 780.7	7 694	83.7	9.8	10 917	182.4	16 708
San Mateo	1 687	14 662.6	9 144.6	21 640	1 088.3	2 316.1	2 285	7 335.4	10 544	114.7	13.9	33 757	735.4	21 786
Santa Barbara	469	1 636.0	1 166.6	4 282	137.5	314.2	1 653	3 183.5	8 231	89.6	11.8	19 187	354.0	18 451
Santa Clara	3 468	68 095.4	33 562.5	66 542	3 891.8	7 811.0	5 278	16 673.6	10 282	111.9	12.9	79 921	1 696.7	21 230
Santa Cruz	342	1 541.8	D	4 472	140.3	261.0	986	1 970.2	8 248	89.7	D	11 794	215.5	18 274
Shasta	217	566.6	487.3	1 786	51.9	106.2	713	1 354.5	8 330	90.6	17.9	8 113	140.3	17 293
Sierra	NA	NA	NA	NA	NA	NA	13	8.8	2 620	28.5	—	64	.9	14 266
Siskiyou	35	D	D	(⁵)	D	D	233	256.1	5 785	62.9	D	1 770	25.4	14 370
Solano	262	2 170.1	930.8	3 909	145.7	296.6	1 116	2 789.4	7 517	81.8	D	15 046	281.0	18 674
Sonoma	619	3 069.7	2 531.6	7 430	259.4	536.2	1 808	4 146.2	9 723	105.8	12.3	22 190	443.7	19 995
Stanislaus	417	2 264.4	D	5 118	159.1	322.9	1 368	3 282.2	7 825	85.1	16.7	17 706	319.2	18 027
Sutter	90	D	247.4	(⁶)	D	D	291	606.7	7 936	86.4	26.7	3 604	61.1	16 962
Tehama	40	D	D	(⁴)	D	D	176	360.6	6 700	72.9	D	1 953	33.0	16 909
Trinity	6	D	D	(⁷)	D	D	54	38.9	2 957	32.2	D	334	4.6	13 647
Tulare	343	2 527.7	1 912.3	5 120	135.1	319.5	1 107	2 135.7	6 099	66.4	18.1	12 742	211.8	16 625
Tuolumne	37	96.2	D	280	8.8	27.5	228	341.4	6 524	71.0	D	2 343	38.0	16 239
Ventura	1 088	10 402.7	D	13 811	522.6	1 107.3	2 348	6 476.6	8 968	97.6	12.6	30 831	608.7	19 743
Yolo	282	5 000.2	4 438.8	7 829	257.8	510.1	458	1 026.7	6 777	73.7	7.9	5 776	110.6	19 153
Yuba	40	D	D	(⁴)	D	D	155	244.6	4 066	44.2	D	1 525	25.6	16 782
COLORADO	7 383	60 310.4	27 610.4	88 364	3 282.0	6 213.5	18 299	40 536.0	10 417	113.4	12.8	225 647	4 163.3	18 451
Adams	732	7 044.5	5 061.3	12 884	443.5	851.5	952	2 859.1	9 052	98.5	D	14 489	308.8	21 316
Alamosa	30	68.8	59.7	225	5.3	10.6	97	167.2	11 562	125.8	D	1 090	17.2	15 737
Arapahoe	1 156	22 395.3	6 336.0	15 912	813.5	1 471.4	2 003	6 353.6	13 726	149.4	13.2	30 860	603.5	19 557
Archuleta	9	10.2	D	13	.6	1.0	67	54.6	6 407	69.7	D	370	5.9	16 016
Baca	11	24.1	24.1	51	1.0	2.7	27	18.6	4 240	46.1	3.2	127	1.7	13 134
Bent	2	D	D	(⁷)	D	D	16	11.6	2 144	23.3	D	94	1.1	12 106
Boulder	539	3 906.0	1 943.8	5 558	234.9	438.7	1 275	2 915.0	11 150	121.3	10.6	17 269	309.9	17 948
Chaffee	25	37.4	31.8	130	2.1	4.2	112	124.4	8 301	90.3	D	928	14.0	15 091
Cheyenne	5	39.7	D	43	1.1	2.4	13	11.4	5 044	54.9	D	68	.9	12 529
Clear Creek	17	30.7	D	97	2.7	5.8	50	39.3	4 421	48.1	—	299	3.9	13 060
Conejos	6	11.4	11.4	57	.9	2.3	22	22.5	2 866	31.2	D	139	2.0	14 719
Costilla	NA	NA	NA	NA	NA	NA	11	3.6	1 012	11.0	D	24	.3	14 250
Crowley	NA	NA	NA	NA	NA	NA	10	12.6	2 932	31.9	—	87	1.3	15 414
Custer	4	1.6	D	8	.1	.3	21	13.9	4 213	45.8	D	100	1.4	13 940

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 250 to 499 employees. ⁶ 20 to 99 employees. ⁷ 0 to 19 employees. ⁸ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll		
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)	
								Total (mil. dol.)	Amount (dollars)					Percent of national average
COLORADO—Con.														
Delta	26	40.8	D	272	4.9	9.5	129	156.8	6 054	65.9	4.2	957	15.0	15 700
Denver	1 681	16 177.1	7 593.4	26 604	972.8	1 846.9	2 410	5 600.9	11 217	122.1	8.7	30 080	628.0	20 879
Dolores	6	23.7	23.7	45	.9	1.6	6	4.5	2 650	28.8	—	34	.4	12 676
Douglas	198	943.9	D	967	34.5	79.4	500	1 212.0	9 550	103.9	D	8 052	123.5	15 337
Eagle	62	189.0	D	242	8.5	19.1	367	497.2	15 556	169.3	5.1	3 313	67.3	20 329
Elbert	18	39.3	D	60	2.8	4.1	40	34.9	1 999	21.8	—	188	2.8	15 101
El Paso	498	1 417.9	1 079.7	6 513	213.3	384.3	1 901	5 015.1	10 449	113.7	D	27 806	503.6	18 111
Fremont	28	42.8	25.3	120	3.0	6.2	143	203.8	4 726	51.4	16.8	1 311	21.6	16 457
Garfield	52	112.8	D	379	8.7	18.2	277	552.5	14 642	159.3	10.0	2 635	55.7	21 149
Gilpin	1	D	D	(⁴)	D	D	7	2.8	697	7.6	—	27	.4	15 222
Grand	10	12.9	D	52	1.0	2.3	116	95.6	9 749	106.1	—	706	10.5	14 868
Gunnison	9	9.1	9.1	40	.7	1.7	139	135.6	11 054	120.3	D	969	13.6	14 075
Hinsdale	1	D	D	(⁴)	D	D	14	5.1	7 257	79.0	D	15	.5	33 333
Huerfano	7	2.9	2.9	26	.6	1.1	39	33.0	4 903	53.4	D	211	3.3	15 649
Jackson	3	3.6	D	25	.6	1.4	6	6.2	4 068	44.3	—	50	.6	12 720
Jefferson	771	2 805.6	D	4 994	178.2	342.5	1 986	5 114.8	10 309	112.2	17.3	28 098	509.2	18 122
Kiowa	6	8.0	8.0	16	.3	.8	8	4.4	2 660	28.9	—	52	.5	9 481
Kit Carson	28	122.5	D	241	4.8	10.6	64	100.1	13 934	151.6	D	462	7.6	16 478
Lake	4	D	D	(⁵)	D	D	33	25.9	4 094	44.5	—	202	2.7	13 569
La Plata	71	119.4	98.3	511	15.4	32.1	317	440.6	10 994	119.6	6.6	2 848	49.5	17 371
Larimer	311	805.6	528.0	2 630	75.9	142.8	1 201	2 440.5	10 823	117.8	14.2	13 810	234.2	16 957
Las Animas	17	33.8	28.5	117	3.3	6.7	54	84.8	5 872	63.9	D	576	8.0	13 868
Lincoln	9	20.6	D	61	.9	2.4	36	58.3	10 324	112.3	D	320	5.1	15 900
Logan	32	97.4	72.6	338	6.4	11.9	115	199.5	11 023	119.9	D	1 149	16.5	14 367
Mesa	198	531.1	429.1	1 461	42.8	80.9	600	1 152.7	10 411	113.3	19.2	6 409	115.0	17 942
Mineral	NA	NA	NA	NA	NA	NA	10	3.7	5 558	60.5	D	34	.5	14 941
Moffat	28	35.6	D	123	3.3	7.9	77	117.4	9 523	103.6	D	706	12.1	17 173
Montezuma	23	18.4	18.4	112	2.0	4.3	136	228.6	10 268	111.7	D	1 302	22.4	17 239
Montrose	44	88.7	70.0	377	6.7	14.6	171	304.1	10 069	109.6	13.9	1 710	31.3	18 287
Morgan	41	416.9	107.7	403	9.0	26.1	119	157.6	6 290	68.4	D	996	15.0	15 092
Otero	34	118.9	D	286	6.1	12.8	101	141.2	6 775	73.7	23.5	932	13.6	14 628
Ouray	2	D	D	(⁴)	D	D	41	11.9	3 720	40.5	D	99	1.4	14 242
Park	15	D	D	(⁵)	D	D	35	28.2	2 232	24.3	D	175	3.1	17 497
Phillips	15	142.3	142.3	170	4.7	13.6	23	28.4	6 593	71.7	—	165	2.4	14 273
Pitkin	26	79.0	D	204	9.3	22.6	265	288.9	21 304	231.8	—	2 264	41.0	18 128
Prowers	25	82.0	D	403	7.4	15.7	93	112.9	8 261	89.9	14.7	826	11.4	13 771
Pueblo	113	390.3	279.0	1 101	27.5	53.6	600	1 180.7	8 915	97.0	20.3	7 040	121.7	17 280
Rio Blanco	6	6.6	6.6	23	.5	1.4	36	21.5	3 408	37.1	D	201	2.2	11 045
Rio Grande	31	98.1	D	564	9.1	19.9	77	96.8	8 508	92.6	D	476	8.6	18 130
Routt	31	51.4	D	185	5.3	11.2	184	190.3	10 998	119.7	9.6	1 484	22.5	15 185
Saguache	8	8.7	8.7	92	1.1	2.7	24	30.1	5 084	55.3	D	118	2.4	20 314
San Juan	NA	NA	NA	NA	NA	NA	18	5.1	9 423	102.5	—	39	.8	19 538
San Miguel	5	2.2	2.2	28	.6	1.2	76	44.6	8 398	91.4	—	524	6.5	12 334
Sedgwick	10	36.9	36.9	71	1.7	4.6	24	25.6	9 850	107.2	D	129	2.0	15 659
Summit	41	58.5	D	191	4.5	10.2	339	387.9	21 009	228.6	D	2 801	45.8	16 346
Teller	15	19.5	D	57	2.3	3.6	72	77.6	3 913	42.6	—	516	8.6	16 678
Washington	10	53.1	53.1	147	3.4	7.4	21	23.0	5 009	54.5	D	162	2.8	17 099
Weld	247	1 334.6	1 185.3	2 829	84.9	167.3	505	1 155.5	7 429	80.8	13.9	6 195	109.2	17 624
Yuma	30	112.4	D	239	4.8	10.9	68	89.4	9 543	103.8	D	529	8.6	16 338
CONNECTICUT														
Fairfield	1 768	48 325.4	36 875.9	28 573	1 559.1	3 507.3	4 008	11 563.9	13 868	150.9	7.7	54 012	1 218.0	22 550
Hartford	1 369	16 831.0	9 077.6	25 741	1 108.2	2 245.5	3 683	8 829.0	10 669	116.1	10.4	51 121	943.6	18 457
Litchfield	240	779.0	536.5	2 203	90.7	174.0	816	1 611.0	8 928	97.1	6.2	8 193	158.0	19 288
Middlesex	218	823.0	520.3	2 045	74.2	145.7	742	1 345.0	9 038	98.3	D	8 050	143.1	17 780
New Haven	1 316	8 028.3	6 130.3	15 458	633.3	1 222.0	3 335	7 725.2	9 752	106.1	11.9	41 942	775.9	18 500
New London	201	801.6	517.9	2 279	81.9	169.3	1 182	2 405.0	9 608	104.5	12.9	13 923	240.3	17 263
Tolland	89	246.5	147.8	602	23.2	42.9	428	763.9	5 846	63.6	D	5 028	81.8	16 262
Windham	82	333.1	304.6	815	24.7	53.2	380	695.8	6 641	72.3	10.9	4 666	73.6	15 776
DELAWARE														
Kent	110	D	D	(⁶)	D	D	594	1 325.4	10 806	117.6	20.2	7 864	128.3	16 311
New Castle	637	D	D	(⁷)	D	D	2 079	5 367.0	11 217	122.1	12.9	30 375	523.1	17 220
Sussex	159	481.2	D	1 435	35.9	81.0	1 063	1 544.5	11 536	125.5	9.4	8 877	147.4	16 602
DISTRICT OF COLUMBIA ..														
District of Columbia	348	3 918.6	1 091.0	5 008	223.0	411.3	2 075	2 788.8	5 274	57.4	6.3	19 608	351.5	17 925
District of Columbia	348	3 918.6	1 091.0	5 008	223.0	411.3	2 075	2 788.8	5 274	57.4	6.3	19 608	351.5	17 925

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 1,000 to 2,499 employees. ⁷ 10,000 to 24,999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Total (mil. dol.)	Merchant whole- salers (mil. dol.)	Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Total (mil. dol.)	Per capita ³ Amount (dollars)	Percent of national average	Percent from general mer- chandise stores	Paid em- ployees ²	Total (mil. dol.)	Per paid em- ployee (dollars)
FLORIDA	31 214	187 079.9	121 260.1	296 139	9 678.2	20 378.7	66 643	151 191.2	10 297	112.0	13.0	841 814	14 169.5	16 832
Alachua	224	738.0	508.5	1 824	54.5	114.8	923	1 934.5	9 791	106.5	16.2	12 726	186.2	14 629
Baker	7	D	D	(⁴)	D	D	61	95.7	4 597	50.0	D	630	7.3	11 619
Bay	173	422.1	279.4	1 406	34.2	72.1	832	1 496.8	10 228	111.3	21.2	9 558	148.1	15 496
Bradford	20	31.1	D	78	1.7	3.8	94	151.7	6 165	67.1	D	930	12.7	13 649
Brevard	577	1 362.4	1 019.1	4 389	136.2	261.5	1 856	3 900.5	8 495	92.4	16.0	23 867	370.3	15 514
Broward	4 359	26 122.2	16 434.4	38 614	1 414.7	3 086.7	6 804	17 979.8	12 174	132.5	10.8	89 290	1 639.9	18 366
Calhoun	13	D	D	(⁴)	D	D	49	81.0	6 545	71.2	2.9	478	6.4	13 295
Charlotte	103	117.2	D	446	11.2	24.1	515	1 063.3	8 035	87.4	22.6	6 840	100.4	14 679
Citrus	88	90.4	74.2	383	7.1	15.8	429	800.6	7 191	78.2	14.0	5 049	71.8	14 212
Clay	104	220.6	D	503	12.7	30.7	516	1 100.5	8 231	89.6	18.2	6 956	106.0	15 235
Collier	350	813.8	644.4	2 076	63.0	131.7	1 343	2 627.1	13 624	148.2	11.4	15 366	274.1	17 836
Columbia	87	286.7	231.0	859	21.6	41.2	239	556.0	10 764	117.1	D	3 132	49.0	15 636
Dade	8 935	43 604.4	35 347.4	70 050	2 235.9	4 972.9	9 814	20 720.6	9 718	105.7	12.7	110 292	1 995.8	18 096
DeSoto	19	D	D	(⁵)	D	D	81	197.0	7 961	86.6	9.7	937	14.9	15 876
Dixie	4	D	D	(⁴)	D	D	42	39.2	3 090	33.6	D	271	3.6	13 244
Duval	1 394	16 590.0	9 552.0	21 860	760.3	1 565.2	3 134	8 034.1	11 003	119.7	12.7	44 276	761.4	17 197
Escambia	388	1 616.0	1 165.8	4 769	128.3	237.1	1 301	2 874.7	10 265	111.7	D	16 602	261.4	15 744
Flagler	39	94.6	D	272	7.9	17.4	119	244.1	5 435	59.1	D	1 608	22.2	13 820
Franklin	26	64.1	64.1	309	4.4	10.9	69	57.0	5 643	61.4	D	389	5.6	14 411
Gadsden	21	D	D	(⁶)	D	D	157	179.8	4 076	44.4	D	1 228	16.2	13 207
Gilchrist	11	D	D	(⁴)	D	D	34	29.9	2 236	24.3	3.9	206	2.8	13 374
Glades	4	D	D	(⁷)	D	D	27	35.2	4 164	45.3	D	211	2.7	12 730
Gulf	8	28.2	D	24	.6	3.2	60	48.9	3 623	39.4	D	404	4.7	11 733
Hamilton	5	D	D	(⁷)	D	D	55	53.6	4 293	46.7	D	393	4.3	10 936
Hardee	21	92.4	74.4	164	5.1	10.9	79	116.8	5 544	60.3	D	721	10.6	14 713
Hendry	23	D	D	(⁵)	D	D	104	202.6	6 925	75.4	15.0	1 030	16.8	16 285
Hernando	98	142.3	D	513	13.8	25.8	371	821.5	6 626	72.1	15.8	5 270	74.3	14 097
Highlands	85	184.1	D	618	13.1	28.6	349	618.2	8 239	89.7	13.5	4 035	57.1	14 151
Hillsborough	2 233	23 668.5	12 171.9	33 851	1 151.4	2 353.9	3 821	10 931.6	12 018	130.8	10.9	57 038	1 001.4	17 557
Holmes	11	D	D	(⁴)	D	D	55	46.3	2 517	27.4	D	327	3.9	12 043
Indian River	147	D	D	(⁶)	D	D	667	1 143.9	11 683	127.1	15.7	7 793	121.5	15 594
Jackson	42	86.0	D	301	7.1	16.1	221	376.9	8 460	92.1	12.8	2 289	31.6	13 810
Jefferson	10	D	D	(⁴)	D	D	55	51.5	3 942	42.9	D	426	4.3	10 188
Lafayette	9	D	D	(⁴)	D	D	17	10.0	1 604	17.5	D	93	1.2	12 559
Lake	229	680.2	540.1	2 137	48.2	104.5	760	1 514.3	7 781	84.7	15.5	9 663	148.2	15 335
Lee	586	1 450.3	1 081.5	4 593	135.3	263.9	1 924	4 367.0	11 320	123.2	14.2	25 417	430.5	16 936
Leon	260	D	D	(⁹)	D	D	1 038	2 244.4	10 476	114.0	D	15 478	229.7	14 838
Levy	21	37.7	D	141	2.2	4.9	132	234.5	7 541	82.1	D	1 455	19.2	13 203
Liberty	1	D	D	(⁷)	D	D	17	11.9	1 766	19.2	—	83	1.2	14 651
Madison	15	60.9	D	128	2.3	4.7	72	64.1	3 653	39.7	3.0	567	6.6	11 668
Manatee	270	1 087.6	734.0	2 348	76.5	150.7	938	2 141.0	9 110	99.1	15.5	12 165	194.4	15 984
Marion	309	999.6	691.8	3 219	80.0	168.9	1 014	2 221.4	9 423	102.5	15.4	13 159	202.1	15 361
Martin	174	423.8	204.3	695	23.7	47.4	712	1 454.0	12 779	139.1	D	8 425	147.5	17 504
Monroe	131	217.5	D	870	19.5	40.5	707	914.2	11 300	123.0	8.3	6 246	99.5	15 931
Nassau	40	158.4	D	238	8.9	19.2	215	332.2	6 156	67.0	11.0	2 172	28.6	13 145
Okaloosa	139	248.3	D	959	23.9	55.1	931	1 754.9	10 468	113.9	18.2	11 322	165.7	14 631
Okeechobee	31	D	D	(⁵)	D	D	149	270.1	8 741	95.1	D	1 657	23.6	14 243
Orange	1 931	24 089.1	9 826.6	25 730	868.5	1 637.1	3 911	10 450.9	13 312	144.9	11.4	53 854	913.6	16 964
Osceola	108	1 070.1	1 058.2	1 499	41.3	82.7	612	1 349.7	9 579	104.2	16.9	8 289	124.8	15 052
Palm Beach	2 187	11 544.5	7 574.6	17 864	707.0	1 593.6	4 967	11 731.2	11 561	125.8	12.0	61 563	1 126.1	18 292
Pasco	243	351.6	D	1 378	34.1	71.1	1 055	2 247.1	7 057	76.8	17.2	14 200	212.5	14 962
Pinellas	1 730	11 558.7	8 803.3	17 616	609.3	1 194.9	3 895	10 183.9	11 665	126.9	10.7	51 843	911.4	17 581
Polk	639	4 176.2	2 753.1	8 329	212.7	450.4	1 816	3 844.3	8 606	93.6	16.0	22 751	360.9	15 861
Putnam	56	D	D	(⁶)	D	D	250	397.7	5 679	61.8	14.3	2 395	36.1	15 071
St. Johns	179	428.0	314.0	1 050	31.1	65.6	549	862.5	7 731	84.1	9.4	5 640	81.0	14 364
St. Lucie	198	581.5	381.6	2 262	53.8	112.0	610	1 387.2	7 818	85.1	D	7 644	125.1	16 361
Santa Rosa	82	103.1	70.4	296	7.1	15.3	319	561.1	4 932	53.7	D	3 615	44.2	12 227
Sarasota	527	1 035.9	761.5	3 122	86.2	180.3	1 669	3 606.6	12 011	130.7	10.7	20 311	343.8	16 926
Seminole	881	3 669.7	1 899.0	7 301	242.9	484.8	1 512	3 550.1	10 333	112.4	15.8	21 219	352.1	16 593
Sumter	18	84.4	D	236	4.5	9.1	111	185.3	4 578	49.8	8.3	1 192	14.8	12 438
Suwannee	35	D	D	(⁶)	D	D	137	205.0	6 438	70.1	9.2	1 333	19.2	14 440
Taylor	16	D	D	(⁵)	D	D	97	144.2	7 724	84.0	D	945	12.6	13 348
Union	3	D	D	(⁴)	D	D	28	27.2	2 185	23.8	D	180	2.8	15 328
Volusia	488	1 629.7	D	4 314	105.4	234.9	1 865	3 887.6	9 349	101.7	D	23 251	360.5	15 505
Wakulla	15	D	D	(⁴)	D	D	53	57.6	3 127	34.0	4.6	418	5.0	11 873
Walton	29	98.2	D	283	6.6	16.1	215	262.6	7 177	78.1	D	1 959	27.0	13 777
Washington	5	D	D	(⁷)	D	D	70	104.4	5 158	56.1	D	742	9.1	12 311

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 250 to 499 employees. ⁷ 0 to 19 employees. ⁸ 1,000 to 2,499 employees. ⁹ 2,500 to 4,999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
GEORGIA	13 978	163 782.6	69 922.1	191 087	7 519.7	15 252.1	33 073	72 212.5	9 646	105.0	12.9	420 676	6 943.6	16 506
Appling	14	41.0	D	92	2.8	5.7	88	116.9	7 131	77.6	2.5	616	9.7	15 672
Atkinson	9	11.9	11.9	67	.9	2.1	30	20.9	2 923	31.8	D	154	1.9	12 104
Bacon	10	40.4	D	141	2.4	7.4	37	47.1	4 569	49.7	D	291	4.1	14 058
Baker	1	D	D	(⁴)	D	D	5	4.4	1 174	12.8	—	45	.4	9 800
Baldwin	23	57.6	D	169	3.8	8.4	218	372.0	8 877	96.6	22.9	2 407	34.3	14 234
Banks	12	44.6	44.6	331	8.5	13.9	69	75.7	6 064	66.0	D	560	7.1	12 620
Barrow	30	73.8	D	223	5.6	10.9	145	344.8	8 863	96.4	D	1 798	30.8	17 144
Bartow	92	258.2	208.7	814	23.1	58.2	246	580.0	8 380	91.2	17.5	3 219	53.3	16 543
Ben Hill	20	D	D	(⁵)	D	D	93	144.0	8 290	90.2	D	884	12.3	13 922
Berrien	24	40.5	D	110	2.4	5.2	62	79.3	4 976	54.1	D	471	8.1	17 176
Bibb	272	1 511.7	1 009.5	3 545	110.7	207.5	912	1 977.3	12 668	137.8	15.5	12 885	194.2	15 069
Bleckley	4	D	D	(⁴)	D	D	53	59.0	5 327	58.0	4.9	392	4.8	12 291
Brantley	7	6.5	6.5	44	1.2	2.4	32	26.4	1 986	21.6	D	180	2.1	11 622
Brooks	9	5.8	D	36	.5	1.1	57	63.5	4 016	43.7	3.8	349	5.3	15 315
Bryan	14	D	D	(⁶)	D	D	61	85.3	3 692	40.2	D	537	7.4	13 762
Bulloch	54	333.4	310.9	582	13.9	34.4	259	471.9	9 462	103.0	20.6	3 386	44.0	12 994
Burke	19	128.0	128.0	208	6.1	14.9	81	118.6	5 280	57.5	4.0	700	10.6	15 074
Butts	12	143.4	143.4	169	6.7	11.9	71	111.9	6 493	70.7	D	613	8.3	13 618
Calhoun	6	18.8	D	44	1.1	3.3	25	29.0	5 720	62.2	D	212	2.6	12 491
Camden	9	12.5	12.5	63	1.0	2.0	143	275.7	6 050	65.8	15.7	1 687	21.7	12 842
Candler	16	54.3	D	146	3.2	8.1	50	74.6	8 409	91.5	2.5	388	5.5	14 121
Carroll	84	1 286.3	D	1 232	48.2	121.0	348	574.5	7 082	77.1	15.5	3 505	53.2	15 184
Catoosa	39	747.7	D	638	15.7	33.1	172	406.2	8 224	89.5	25.7	2 524	35.4	14 017
Charlton	8	85.0	D	37	.9	2.1	49	31.8	3 432	37.3	8.1	201	3.1	15 214
Chatham	348	2 445.1	1 671.3	4 347	142.9	292.6	1 261	2 466.9	10 940	119.0	D	15 625	244.0	15 619
Chattahoochee	1	D	D	(⁴)	D	D	6	4.2	258	2.8	—	26	.4	14 154
Chattooga	12	12.4	D	54	1.0	1.7	82	122.5	5 351	58.2	D	922	11.9	12 858
Cherokee	201	490.8	264.7	1 103	34.7	65.6	351	968.9	7 622	82.9	D	5 202	86.7	16 665
Clarke	81	D	225.7	(⁷)	D	D	540	1 118.8	12 336	134.2	D	7 760	110.3	14 218
Clay	5	3.8	D	16	.3	.6	17	10.5	3 040	33.1	D	123	1.2	9 805
Clayton	316	3 345.2	2 042.3	6 142	217.5	394.0	832	2 731.7	13 338	145.1	16.1	16 204	285.3	17 609
Clinch	8	11.7	D	60	1.2	2.4	32	25.1	3 805	41.4	10.4	220	2.5	11 455
Cobb	1 632	23 231.5	7 766.9	24 859	1 270.8	2 335.9	2 234	6 971.6	12 646	137.6	12.4	37 323	663.6	17 779
Coffee	55	183.3	D	469	11.2	22.3	210	389.9	11 535	125.5	D	2 120	33.0	15 562
Colquitt	53	156.4	118.7	436	9.8	18.7	214	326.0	8 233	89.6	12.3	2 026	29.4	14 535
Columbia	91	D	314.5	(⁶)	D	D	247	613.0	6 911	75.2	D	3 731	60.0	16 077
Cook	20	86.0	D	231	3.9	8.5	89	121.1	8 280	90.1	1.9	824	10.7	13 038
Coweta	79	513.5	D	735	16.8	41.5	259	550.0	6 812	74.1	D	3 728	52.7	14 138
Crawford	2	D	D	(⁶)	D	D	14	11.2	1 043	11.3	D	84	1.2	14 000
Crisp	29	266.8	D	483	12.5	28.1	158	234.5	11 419	124.3	D	1 859	23.7	12 732
Dade	8	D	D	(⁶)	D	D	54	92.3	6 318	68.7	2.6	476	5.9	12 466
Dawson	19	71.0	46.4	56	2.1	5.1	106	119.4	8 558	93.1	—	704	12.2	17 293
Decatur	35	341.1	D	452	11.0	25.9	172	243.6	9 132	99.4	7.8	1 656	21.7	13 079
De Kalb	1 518	19 215.9	6 425.6	23 560	964.4	1 845.2	2 407	6 229.3	10 550	114.8	10.6	34 901	635.7	18 214
Dodge	20	D	D	(⁵)	D	D	84	102.4	5 661	61.6	20.3	799	9.0	11 263
Dooly	15	56.7	D	120	3.2	7.0	51	65.7	6 267	68.2	D	336	4.8	14 193
Dougherty	184	D	D	(⁷)	D	D	574	1 154.7	12 085	131.5	18.5	7 707	113.9	14 774
Douglas	105	1 100.1	947.4	1 492	43.7	108.0	312	974.7	11 251	122.4	D	4 781	82.6	17 275
Early	19	133.3	D	277	5.7	11.1	68	69.9	5 758	62.7	5.3	519	6.4	12 293
Echols	1	D	D	(⁴)	D	D	3	D	D	D	D	(⁴)	D	D
Effingham	12	D	D	(⁶)	D	D	91	165.8	4 729	51.5	D	1 193	15.7	13 171
Elbert	50	68.2	68.2	294	6.6	16.7	85	130.7	6 813	74.1	D	726	10.5	14 459
Emanuel	25	126.3	61.7	239	4.0	9.8	102	139.6	6 649	72.4	13.6	902	12.0	13 271
Evans	10	35.0	D	74	1.3	3.3	60	85.8	8 837	96.2	D	444	7.1	16 032
Fannin	16	21.1	D	56	1.4	3.4	103	126.7	6 978	75.9	D	779	10.7	13 715
Fayette	135	545.5	276.1	1 236	42.3	92.1	298	677.6	7 967	86.7	D	4 697	69.9	14 871
Floyd	112	523.3	424.6	1 163	35.8	69.7	442	808.1	9 536	103.8	21.9	4 991	75.0	15 035
Forsyth	228	1 140.8	D	3 138	110.0	215.2	255	653.9	8 566	93.2	D	3 503	63.5	18 140
Franklin	32	56.5	D	208	3.9	8.1	92	202.3	10 909	118.7	2.6	937	15.2	16 247
Fulton	2 462	55 915.1	16 692.3	40 435	1 823.9	3 610.7	3 569	9 248.2	12 779	139.1	11.4	51 556	990.1	19 205
Gilmer	17	44.4	D	170	2.9	8.6	89	136.1	7 565	82.3	D	778	11.9	15 343
Glascok	NA	NA	NA	NA	NA	NA	7	2.9	1 153	12.5	—	30	.3	9 800
Glynn	118	461.5	411.2	903	30.7	63.2	504	716.1	10 766	117.1	15.1	4 847	69.6	14 359
Gordon	57	150.6	D	675	16.5	35.8	241	360.1	8 945	97.3	D	2 260	33.9	15 000
Grady	24	125.3	D	272	5.7	11.9	111	130.1	6 054	65.9	D	824	12.2	14 829
Greene	16	102.0	25.0	90	2.2	5.2	56	66.8	4 997	54.4	D	465	6.2	13 340

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 100 to 249 employees. ⁶ 20 to 99 employees. ⁷ 1,000 to 2,499 employees. ⁸ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
GEORGIA—Con.														
Gwinnett	1 959	29 114.6	16 191.9	31 305	1 365.0	3 130.6	2 013	6 829.0	13 640	148.4	10.0	33 639	632.5	18 802
Habersham	34	35.1	D	203	4.8	8.8	153	256.3	8 207	89.3	21.4	1 677	24.1	14 358
Hall	238	1 777.8	1 368.0	3 407	100.6	190.5	548	1 240.8	10 713	116.6	17.5	6 357	114.6	18 022
Hancock	3	D	D	(⁴)	D	D	24	17.0	1 888	20.5	D	149	2.0	13 597
Haralson	16	50.8	D	121	4.3	7.4	98	145.7	6 025	65.6	D	845	11.3	13 350
Harris	9	D	D	(⁴)	D	D	59	31.3	1 409	15.3	D	259	3.2	12 525
Hart	25	35.6	D	113	2.6	5.7	78	96.9	4 503	49.0	D	778	9.6	12 302
Heard	2	D	D	(⁵)	D	D	21	17.2	1 718	18.7	D	117	1.7	14 299
Henry	84	377.1	D	1 136	29.1	69.8	300	660.7	6 760	73.6	D	3 580	58.9	16 457
Houston	54	236.5	80.1	454	14.7	30.9	403	941.2	9 069	98.7	12.5	5 818	86.6	14 879
Irwin	10	13.3	D	54	1.1	2.2	31	28.3	3 160	34.4	D	226	3.1	13 588
Jackson	48	502.2	425.0	867	25.4	59.7	218	288.4	7 917	86.1	7.7	1 673	25.5	15 266
Jasper	3	D	D	(⁵)	D	D	21	19.9	2 018	22.0	D	148	2.0	13 547
Jeff Davis	23	177.9	D	228	6.1	15.8	79	127.9	10 089	109.8	D	660	9.2	14 012
Jefferson	19	59.8	D	188	3.1	6.7	83	94.3	5 298	57.6	4.5	681	10.2	15 023
Jenkins	8	10.9	10.9	44	.7	1.7	34	38.0	4 501	49.0	4.7	235	3.2	13 557
Johnson	13	25.4	25.4	56	.9	2.1	29	27.3	3 271	35.6	D	250	2.9	11 660
Jones	15	D	D	(⁵)	D	D	36	37.7	1 666	18.1	D	249	3.6	14 506
Lamar	6	10.0	10.0	63	1.2	2.2	51	74.1	5 130	55.8	3.4	440	6.8	15 545
Lanier	3	D	D	(⁴)	D	D	29	24.0	3 550	38.6	D	167	2.3	13 922
Laurens	64	125.3	D	390	9.5	19.8	265	417.5	9 645	105.0	16.2	2 872	38.4	13 377
Lee	7	D	D	(⁵)	D	D	39	54.0	2 467	26.8	—	362	4.4	12 144
Liberty	14	D	D	(⁵)	D	D	165	255.0	4 248	46.2	18.3	1 762	22.2	12 593
Lincoln	6	4.1	4.1	33	.6	1.1	21	15.9	1 962	21.3	D	118	1.4	12 008
Long	1	D	D	(⁴)	D	D	9	7.1	857	9.3	D	37	.4	12 108
Lowndes	135	452.9	382.2	1 155	31.5	61.7	533	1 008.5	11 914	129.6	15.3	6 187	91.3	14 754
Lumpkin	10	8.1	D	42	.7	1.7	64	120.1	6 626	72.1	D	740	11.8	15 959
McDuffie	12	D	D	(⁵)	D	D	112	312.3	14 470	157.5	D	1 382	25.0	18 063
McIntosh	7	D	D	(⁴)	D	D	106	104.9	10 588	115.2	D	732	9.1	12 428
Macon	15	63.6	D	129	2.6	5.8	52	57.7	4 349	47.3	5.1	409	5.5	13 411
Madison	47	514.3	D	1 146	39.3	64.8	74	76.4	3 161	34.4	D	453	5.9	12 956
Marion	4	1.2	D	11	.1	.3	23	30.1	4 611	50.2	D	181	2.7	14 923
Meriwether	8	3.1	3.1	21	.3	.8	85	99.4	4 339	47.2	4.5	556	9.4	16 973
Miller	7	D	D	(⁶)	D	D	43	39.2	6 189	67.3	D	286	3.4	11 976
Mitchell	39	148.5	D	408	8.2	18.8	107	122.3	5 800	63.1	10.9	897	12.1	13 474
Monroe	13	26.4	D	59	1.0	2.1	75	70.3	3 625	39.4	D	503	6.7	13 340
Montgomery	5	36.5	36.5	106	2.7	7.1	29	20.2	2 603	28.3	D	138	1.9	14 065
Morgan	17	66.7	66.7	186	4.2	9.8	71	166.3	11 461	124.7	D	886	15.6	17 570
Murray	33	537.2	D	320	10.5	39.5	108	166.9	5 234	57.0	3.9	743	13.6	18 238
Muscogee	208	1 316.5	D	2 884	91.3	211.3	845	1 950.9	10 675	116.2	D	11 718	186.6	15 920
Newton	52	D	D	(⁷)	D	D	173	319.8	5 792	63.0	D	2 023	32.4	16 036
Oconee	22	D	D	(⁶)	D	D	55	166.6	7 186	78.2	D	799	14.7	18 342
Oglethorpe	10	6.3	D	84	1.2	2.5	25	27.9	2 487	27.1	—	140	1.9	13 921
Paulding	45	98.6	D	260	7.4	15.8	124	390.8	5 678	61.8	D	2 137	31.4	14 686
Peach	18	D	D	(⁵)	D	D	110	146.7	6 147	66.9	D	862	11.5	13 379
Pickens	23	D	D	(⁶)	D	D	74	238.5	12 820	139.5	D	694	12.9	18 588
Pierce	15	D	D	(⁷)	D	D	69	68.6	4 428	48.2	D	417	6.5	15 528
Pike	13	14.4	D	44	1.4	2.9	23	15.9	1 300	14.1	D	109	1.4	13 284
Polk	20	121.5	D	318	9.5	22.8	146	183.9	5 126	55.8	15.3	1 377	18.3	13 286
Pulaski	16	162.7	D	215	5.5	12.8	53	48.8	5 875	63.9	D	319	4.6	14 476
Putnam	8	63.7	63.7	88	2.6	5.7	56	83.7	4 960	54.0	3.1	490	8.3	16 984
Quitman	2	D	D	(⁴)	D	D	6	4.1	1 668	18.2	—	30	.4	11 900
Rabun	8	D	D	(⁴)	D	D	91	97.6	7 370	80.2	1.8	561	8.7	15 594
Randolph	10	33.5	33.5	54	1.2	3.1	40	27.5	3 457	37.6	7.6	261	3.3	12 598
Richmond	245	756.9	649.2	2 262	68.8	136.6	912	1 909.9	9 964	108.4	D	12 332	189.3	15 352
Rockdale	124	1 230.4	324.9	1 267	47.3	86.8	281	766.0	11 440	124.5	D	4 411	71.4	16 184
Schley	9	21.5	D	57	1.5	3.2	14	9.9	2 568	27.9	D	96	1.1	11 135
Screven	8	9.8	D	41	.7	1.3	56	82.1	5 705	62.1	3.1	483	7.0	14 482
Seminole	14	83.0	D	182	2.0	5.1	61	71.5	7 434	80.9	3.7	413	5.4	13 123
Spalding	49	338.5	D	611	18.4	39.1	248	521.5	9 080	98.8	14.9	3 119	52.1	16 693
Stephens	28	50.8	48.5	222	5.1	10.3	121	203.9	8 082	87.9	D	1 247	17.8	14 290
Stewart	5	9.7	D	39	1.2	1.8	26	14.5	2 670	29.1	D	133	1.3	10 143
Sumter	42	168.9	D	430	11.0	21.3	162	283.9	9 012	98.1	D	1 984	28.1	14 142
Talbot	2	D	D	(⁴)	D	D	13	7.1	1 033	11.2	D	68	.7	9 691
Taliaferro	2	D	D	(⁴)	D	D	4	D	D	D	D	(⁵)	D	D
Tattnall	19	58.4	D	389	7.3	17.0	78	76.2	4 001	43.5	D	581	6.7	11 540

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade-Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
GEORGIA—Con.														
Taylor	7	D	D	(⁴)	D	D	36	36.5	4 463	48.6	D	227	2.8	12 278
Telfair	14	53.6	D	237	4.5	11.0	60	49.5	4 327	47.1	5.3	407	4.9	11 921
Terrell	17	125.8	125.8	198	4.3	10.4	57	55.3	4 987	54.3	3.5	321	4.2	12 941
Thomas	64	293.0	D	701	21.0	38.5	256	395.8	9 298	101.2	16.3	2 661	39.0	14 656
Tift	88	459.4	356.7	1 117	26.6	55.7	260	440.4	12 028	130.9	11.9	2 500	36.1	14 433
Toombs	39	203.6	D	333	8.4	28.7	152	253.7	9 884	107.6	17.5	1 706	23.1	13 549
Towns	7	D	D	(⁵)	D	D	52	42.4	5 170	56.3	D	289	3.9	13 574
Treutlen	2	D	D	(⁵)	D	D	23	14.2	2 387	26.0	D	111	1.3	12 126
Troup	69	270.8	250.7	681	22.6	47.6	293	526.0	9 016	98.1	11.3	3 500	52.7	15 062
Turner	16	203.8	D	230	5.8	13.1	54	58.3	6 396	69.6	3.7	316	4.4	13 940
Twiggs	3	D	D	(⁵)	D	D	14	17.2	1 760	19.2	D	116	1.6	13 431
Union	15	37.3	D	92	2.1	3.5	75	101.8	6 463	70.3	5.3	592	8.2	13 895
Upson	17	17.0	D	112	1.4	2.6	121	174.5	6 430	70.0	D	1 119	14.5	12 980
Walker	58	D	D	(⁶)	D	D	180	240.1	3 861	42.0	7.4	1 515	22.4	14 752
Walton	45	239.9	D	322	10.4	31.7	162	247.6	4 813	52.4	D	1 567	25.0	15 977
Ware	62	169.4	D	493	10.4	24.6	226	390.1	10 949	119.1	21.9	2 628	35.8	13 604
Warren	3	.8	.8	6	.1	.2	22	12.5	2 077	22.6	D	128	1.9	15 133
Washington	24	37.8	D	157	4.0	8.1	108	139.3	6 958	75.7	D	925	13.2	14 307
Wayne	17	50.7	D	159	3.9	11.6	125	172.5	6 905	75.1	8.7	1 145	16.6	14 528
Webster	2	D	D	(⁵)	D	D	8	7.6	3 374	36.7	36.3	80	.8	9 375
Wheeler	3	D	D	(⁵)	D	D	13	11.1	2 218	24.1	—	64	.7	11 594
White	12	23.6	D	110	1.8	4.1	139	230.4	13 682	148.9	D	1 028	18.3	17 787
Whitfield	340	3 475.7	D	4 254	122.9	241.1	508	1 068.1	13 158	143.2	13.4	5 908	103.7	17 551
Wilcox	5	D	D	(⁵)	D	D	30	20.1	2 745	29.9	D	138	1.8	13 043
Wilkes	18	61.5	D	138	3.1	6.3	65	56.3	5 293	57.6	5.9	414	5.2	12 655
Wilkinson	7	24.8	24.8	125	3.3	6.0	29	29.5	2 740	29.8	D	190	2.3	12 068
Worth	32	118.7	98.3	308	7.9	19.5	62	101.5	4 554	49.6	3.0	461	8.1	17 616
HAWAII	1 872	7 147.5	5 088.7	18 532	576.0	1 213.5	5 088	11 317.8	9 516	103.5	20.1	64 218	1 161.8	18 092
Hawaii	179	457.3	367.2	1 362	35.9	79.7	688	1 183.1	8 401	91.4	20.6	7 587	128.5	16 941
Honolulu	1 463	6 079.9	4 215.7	15 423	487.0	1 017.7	3 269	8 264.7	9 466	103.0	21.0	44 960	823.6	18 317
Kalawao	NA	NA	D	NA	NA	NA	(⁷)	(⁷)	(⁷)	(⁷)	(⁷)	(⁷)	(⁷)	(⁷)
Kauai	64	176.7	D	423	11.9	29.0	326	510.7	9 078	98.8	17.5	3 427	59.0	17 217
Maui	166	433.6	D	1 324	41.2	87.1	7805	71 359.3	711 410	7124.2	714.8	78 244	7150.7	718 283
IDAHO	1 980	10 127.8	6 081.3	22 828	628.0	1 303.0	5 848	11 649.6	9 623	104.7	13.1	63 732	1 079.7	16 941
Ada	578	5 362.7	2 009.8	7 610	273.5	534.3	1 264	3 163.2	11 847	128.9	16.0	16 663	300.9	18 060
Adams	1	D	NA	(⁵)	D	D	16	13.4	3 527	38.4	—	81	.9	11 457
Bannock	104	282.6	253.1	935	25.2	49.8	343	705.7	9 544	103.9	14.6	4 177	65.1	15 590
Bear Lake	3	20.2	20.2	88	1.5	2.6	34	40.2	6 161	67.0	5.8	271	3.3	12 295
Benewah	8	17.6	17.6	52	1.2	3.7	41	50.2	5 587	60.8	—	313	4.9	15 649
Bingham	54	189.4	171.3	974	18.0	42.2	125	243.8	5 880	64.0	D	1 363	22.0	16 106
Blaine	41	172.3	D	301	12.3	38.6	189	226.9	13 213	143.8	D	1 372	26.3	19 160
Boise	NA	NA	NA	NA	NA	NA	18	6.6	1 311	14.3	—	65	.5	8 138
Bonner	37	69.8	66.1	256	6.2	13.6	200	573.8	16 521	179.8	6.5	2 325	41.5	17 870
Bonneville	181	808.0	689.7	2 484	63.2	123.1	480	933.4	11 664	126.9	21.5	5 615	90.1	16 045
Boundary	12	16.7	16.7	89	2.9	5.1	54	61.6	6 259	68.1	1.6	373	6.1	16 383
Butte	3	D	D	(⁵)	D	D	15	10.6	3 425	37.3	—	81	.9	10 765
Camas	1	D	D	(⁵)	D	D	4	3.0	3 539	38.5	—	11	.1	12 091
Canyon	157	555.2	451.3	1 512	38.4	86.9	429	1 014.1	8 701	94.7	9.3	4 724	88.9	18 827
Caribou	15	25.3	25.3	64	1.6	3.5	42	57.8	7 931	86.3	D	301	4.5	14 797
Cassia	40	218.6	168.7	271	6.3	15.3	116	193.0	9 002	98.0	D	1 144	19.2	16 753
Clark	1	D	D	(⁴)	D	D	4	4.5	5 368	58.4	D	40	.3	8 700
Clearwater	5	D	D	(⁵)	D	D	45	56.8	6 039	65.7	D	331	5.0	14 994
Custer	3	D	D	(⁴)	D	D	25	14.7	3 467	37.7	—	106	1.2	11 585
Elmore	11	20.1	D	64	1.6	3.4	84	231.0	9 361	101.9	D	894	17.3	19 334
Franklin	19	30.1	30.1	122	2.9	5.4	45	55.1	5 093	55.4	D	383	4.8	12 452
Fremont	17	83.0	68.8	235	4.2	9.1	50	53.0	4 508	49.1	D	285	4.2	14 744
Gem	18	35.7	D	155	3.0	6.1	42	49.5	3 423	37.2	D	326	5.4	16 623
Gooding	13	58.5	D	197	3.3	8.2	54	66.8	4 919	53.5	D	480	6.5	13 577
Idaho	15	38.6	D	168	2.8	5.3	81	75.2	5 001	54.4	1.5	540	8.0	14 794
Jefferson	30	101.2	D	511	8.0	18.5	48	59.9	3 130	34.1	D	438	5.7	13 071
Jerome	37	251.9	186.2	312	6.1	12.1	57	107.6	6 139	66.8	D	624	10.3	16 460

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees. ⁶ 500 to 999 employees. ⁷ Kalawao County included with Maui County; data not available separately.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B-11. Counties — Wholesale Trade and Retail Trade-Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general merchandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
IDAHO—Con.														
Kootenai	121	402.9	361.6	1 171	35.7	82.6	545	1 022.7	10 351	112.6	11.3	5 590	100.5	17 978
Latah	44	111.6	D	255	6.0	13.5	176	253.8	7 654	83.3	16.5	1 982	26.7	13 474
Lemhi	10	8.0	8.0	28	.6	1.3	54	54.5	6 752	73.5	D	384	5.1	13 362
Lewis	8	27.2	27.2	87	1.8	3.7	27	21.0	5 212	56.7	—	137	2.5	18 044
Lincoln	1	D	NA	(⁴)	D	D	12	11.2	2 957	32.2	D	57	.7	12 667
Madison	40	94.3	77.7	605	8.4	18.5	93	211.9	8 520	92.7	D	1 286	18.9	14 706
Minidoka	42	158.4	D	776	16.8	31.0	76	130.4	6 361	69.2	D	775	12.1	15 575
Nez Perce	66	214.1	D	725	16.9	32.0	231	464.3	12 607	137.2	D	2 832	48.7	17 200
Oneida	1	D	D	(⁵)	D	D	11	10.3	2 588	28.2	D	78	.9	11 090
Owyhee	13	40.6	D	161	4.0	7.7	33	31.6	3 126	34.0	D	202	2.9	14 114
Payette	25	58.0	D	308	5.0	10.5	66	89.5	4 433	48.2	—	490	8.8	18 014
Power	11	72.9	D	143	3.2	7.9	23	35.9	4 367	47.5	D	191	3.1	16 073
Shoshone	13	33.1	33.1	95	2.6	6.5	76	243.5	17 454	189.9	D	687	12.8	18 702
Teton	4	.5	.5	6	.1	.2	37	34.7	6 568	71.5	D	217	3.0	13 977
Twin Falls	159	450.7	382.9	1 600	37.9	85.4	378	837.9	13 623	148.2	21.8	4 721	76.8	16 261
Valley	9	3.8	3.8	21	.9	2.1	65	66.2	8 200	89.2	D	436	6.7	15 433
Washington	9	46.7	D	322	4.2	9.2	40	58.7	5 841	63.6	D	341	5.5	16 073
ILLINOIS	21 951	275 968.4	142 923.4	325 752	13 324.5	27 788.1	44 568	108 002.2	8 992	97.8	13.0	610 790	10 596.0	17 348
Adams	127	686.7	606.9	1 650	45.7	92.3	341	669.5	9 913	107.9	19.6	4 752	68.2	14 347
Alexander	10	D	D	(⁴)	D	D	35	29.1	2 903	31.6	D	237	2.9	12 105
Bond	19	143.4	D	264	6.5	14.6	60	97.7	5 704	62.1	D	496	7.1	14 230
Boone	43	D	D	(⁶)	D	D	91	198.7	5 239	57.0	D	1 156	19.4	16 796
Brown	11	D	D	(⁷)	D	D	21	16.5	2 438	26.5	D	138	1.5	10 986
Bureau	58	D	D	(⁷)	D	D	145	229.5	6 423	69.9	D	1 379	20.7	15 019
Calhoun	4	D	D	(⁴)	D	D	24	26.8	5 365	58.4	D	134	2.0	14 843
Carroll	26	111.6	D	190	5.0	9.1	72	81.4	4 814	52.4	8.1	560	7.1	12 625
Cass	20	240.0	240.0	193	5.4	12.1	59	68.3	5 151	56.1	D	520	6.3	12 173
Champaign	199	2 419.0	1 759.1	3 737	111.5	224.0	675	1 556.7	9 131	99.4	20.9	10 645	151.9	14 268
Christian	51	363.6	D	482	15.0	30.7	156	283.1	7 899	86.0	D	1 644	24.7	15 021
Clark	22	104.8	104.8	199	4.6	9.4	77	106.7	6 508	70.8	11.6	627	8.5	13 624
Clay	31	84.2	D	316	6.1	12.8	66	92.1	6 395	69.6	D	662	7.4	11 224
Clinton	54	D	D	(⁷)	D	D	136	243.8	6 904	75.1	D	1 373	30.9	22 517
Coles	67	327.2	D	663	15.4	34.7	233	526.5	10 099	109.9	26.2	3 210	46.2	14 391
Cook	9 574	120 551.8	61 229.4	149 994	6 467.2	13 145.6	17 318	42 547.2	8 199	89.2	12.0	240 539	4 369.9	18 167
Crawford	24	246.8	D	151	3.4	7.3	93	136.4	6 495	70.7	D	907	12.5	13 792
Cumberland	16	48.7	D	87	1.9	5.1	42	37.2	3 342	36.4	D	253	3.3	13 154
DeKalb	75	871.8	D	835	32.2	64.5	309	642.3	7 565	82.3	D	4 008	63.1	15 735
De Witt	22	138.0	138.0	127	5.5	11.0	70	142.0	8 475	92.2	D	756	12.4	16 376
Douglas	33	203.4	200.0	370	8.6	22.0	165	185.8	9 349	101.7	D	1 299	16.7	12 831
DuPage	3 351	74 318.8	29 301.2	64 415	2 918.5	6 137.8	3 625	12 825.3	14 742	160.4	11.1	64 962	1 231.1	18 951
Edgar	31	163.8	D	260	5.4	15.8	68	108.3	5 451	59.3	D	721	9.8	13 614
Edwards	15	105.7	105.7	188	6.1	9.5	34	28.4	4 038	43.9	D	235	2.4	10 272
Effingham	58	265.9	241.8	879	29.6	54.1	236	561.3	16 814	183.0	D	3 205	50.2	15 678
Fayette	27	186.3	D	372	8.8	21.7	103	153.3	6 938	75.5	D	933	12.7	13 610
Ford	33	298.9	298.9	335	11.4	24.0	93	120.2	8 502	92.5	7.1	716	9.6	13 466
Franklin	47	72.6	D	258	6.1	12.1	192	276.9	6 826	74.3	12.6	1 707	27.1	15 864
Fulton	36	95.4	86.3	235	5.0	10.4	156	248.4	6 398	69.6	15.7	1 718	24.8	14 416
Gallatin	8	D	D	(⁶)	D	D	29	23.4	3 522	38.3	D	144	2.0	13 764
Greene	22	70.1	64.1	108	2.4	5.9	70	71.1	4 527	49.3	D	480	6.6	13 660
Grundy	40	387.3	D	347	12.3	23.9	137	288.0	7 949	86.5	D	1 604	27.2	16 979
Hamilton	13	54.3	54.3	68	1.4	2.9	37	37.7	4 385	47.7	6.4	207	2.7	13 000
Hancock	32	211.9	211.9	220	5.1	11.7	101	101.5	4 800	52.2	.9	601	8.8	14 646
Hardin	NA	NA	NA	NA	NA	NA	15	8.6	1 732	18.8	—	60	.8	13 783
Henderson	10	21.6	21.6	40	.7	1.9	23	21.0	2 426	26.4	—	125	1.7	13 416
Henry	81	521.6	D	775	19.9	41.6	217	371.9	7 222	78.6	D	2 583	37.1	14 348
Iroquois	65	405.3	D	524	12.8	32.1	118	176.1	5 606	61.0	D	1 139	17.2	15 067
Jackson	45	78.4	65.2	289	7.6	17.2	287	551.9	9 029	98.2	25.2	3 992	60.7	15 217
Jasper	22	120.1	D	206	5.1	11.5	45	78.5	7 395	80.5	D	366	5.9	16 063
Jefferson	64	362.9	D	667	18.5	58.4	216	385.2	9 862	107.3	18.4	2 678	36.8	13 754
Jersey	28	D	D	(⁶)	D	D	82	171.0	8 037	87.5	D	1 031	14.2	13 794
Jo Daviess	31	130.4	113.5	176	5.5	12.3	144	150.2	6 931	75.4	D	897	12.4	13 807
Johnson	12	38.5	D	90	1.7	4.4	34	42.8	3 251	35.4	D	235	4.1	17 340
Kane	787	8 557.1	4 086.7	9 948	392.4	778.2	1 353	3 116.6	8 163	88.8	16.0	19 688	331.1	16 817

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees. ⁶ 250 to 499 employees. ⁷ 500 to 999 employees. ⁸ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
ILLINOIS—Con.														
Kankakee	126	809.3	D	1 628	47.2	102.1	388	907.0	8 878	96.6	22.0	5 594	88.5	15 812
Kendall	61	348.0	D	585	18.6	35.1	118	371.0	7 441	81.0	D	1 755	36.6	20 876
Knox	75	381.7	330.2	933	25.2	54.1	252	489.9	8 804	95.8	20.2	3 785	52.5	13 863
Lake	1 411	19 079.1	10 299.3	20 149	932.4	2 342.4	2 391	8 562.3	14 316	155.8	7.9	38 002	785.9	20 679
La Salle	168	1 292.6	1 240.7	1 729	55.8	109.0	502	1 047.7	9 529	103.7	17.3	6 352	96.8	15 236
Lawrence	16	64.0	64.0	248	6.7	10.9	63	71.8	4 624	50.3	D	535	6.9	12 929
Lee	55	248.5	D	525	14.7	30.2	138	234.8	6 525	71.0	D	1 379	23.6	17 100
Livingston	48	255.6	D	431	11.1	25.0	186	336.3	8 451	92.0	10.2	1 909	28.7	15 028
Logan	45	252.3	D	433	12.2	28.0	140	238.0	7 574	82.4	13.1	1 283	20.3	15 784
McDonough	37	164.8	D	233	5.6	13.5	167	246.6	6 966	75.8	D	1 870	24.8	13 288
McHenry	497	2 874.1	1 732.8	5 381	210.7	407.8	813	2 034.6	8 620	93.8	D	10 457	188.3	18 010
McLean	212	1 348.4	D	2 268	87.1	168.2	632	1 474.6	10 406	113.2	13.5	9 242	142.3	15 399
Macon	158	3 249.3	3 114.5	1 815	57.4	115.9	506	1 129.6	9 895	107.7	17.4	6 967	110.4	15 845
Macoupin	76	238.9	230.0	749	19.6	37.7	188	309.4	6 331	68.9	7.3	1 695	26.0	15 323
Madison	259	2 264.4	1 168.4	2 860	91.6	190.1	969	2 057.0	7 945	86.5	D	11 722	181.4	15 478
Marion	53	166.7	D	474	11.8	25.5	226	309.4	7 352	80.0	18.7	2 119	30.2	14 239
Marshall	16	232.5	D	127	3.9	7.4	49	68.7	5 350	58.2	D	395	6.4	16 258
Mason	32	305.2	299.1	225	5.6	13.4	59	98.4	5 838	63.5	D	601	9.5	15 812
Massac	6	D	D	(⁶)	D	D	55	79.7	5 143	56.0	D	414	6.4	15 575
Menard	15	74.7	D	104	2.7	5.5	41	58.3	4 681	50.9	D	320	4.6	14 503
Mercer	21	102.2	D	103	3.1	7.7	57	88.5	5 036	54.8	D	586	8.6	14 594
Monroe	29	D	D	(⁶)	D	D	85	175.2	6 771	73.7	D	858	15.4	17 955
Montgomery	46	215.1	198.6	351	9.0	19.4	142	236.6	7 532	82.0	D	1 344	19.3	14 331
Morgan	45	D	D	(⁶)	D	D	192	344.7	9 628	104.8	16.3	2 207	31.9	14 448
Moultrie	28	103.2	D	211	5.1	11.1	46	42.5	2 940	32.0	D	303	3.9	12 861
Ogle	54	D	D	(⁶)	D	D	150	268.3	5 344	58.2	D	1 491	24.0	16 099
Peoria	299	5 876.5	D	4 755	171.6	345.7	801	1 847.4	10 138	110.3	18.0	11 817	182.6	15 451
Perry	14	D	D	(⁶)	D	D	98	113.8	5 329	58.0	D	789	14.3	18 142
Piatt	29	332.4	D	335	7.6	16.3	55	99.4	6 031	65.6	D	432	7.8	18 153
Pike	37	175.1	D	319	8.0	19.5	85	119.9	6 938	75.5	D	725	10.6	14 567
Pope	2	D	D	(⁶)	D	D	12	7.5	1 585	17.2	—	36	.5	13 167
Pulaski	9	D	D	(⁶)	D	D	27	15.5	2 150	23.4	D	127	1.4	10 717
Putnam	7	D	D	(⁶)	D	D	22	23.4	4 032	43.9	—	126	1.9	15 024
Randolph	32	D	D	(⁶)	D	D	140	261.7	7 743	84.3	D	1 601	27.3	17 066
Richland	38	266.2	D	641	14.0	44.2	94	149.0	8 834	96.1	D	940	13.8	14 688
Rock Island	239	2 042.8	D	4 530	148.4	285.7	623	1 427.4	9 640	104.9	D	8 593	142.2	16 547
St. Clair	214	1 615.1	1 349.3	2 169	64.2	131.2	965	2 048.5	7 768	84.5	21.5	12 887	197.7	15 339
Saline	26	D	D	(⁶)	D	D	154	232.5	8 868	96.5	D	1 404	32.3	23 021
Sangamon	259	1 513.4	D	3 517	119.7	222.2	836	1 991.9	10 404	113.2	D	12 054	187.0	15 514
Schuyler	8	62.5	62.5	93	2.3	5.8	37	45.5	5 937	64.6	D	303	4.3	14 343
Scott	13	152.5	D	123	3.4	8.3	13	20.5	3 652	39.7	D	113	1.5	13 602
Shelby	37	153.1	146.8	237	5.6	14.2	86	123.9	5 465	59.5	2.5	554	7.7	13 935
Stark	12	52.0	52.0	73	1.6	4.0	23	27.4	4 326	47.1	—	124	2.4	19 460
Stephenson	54	129.6	127.2	429	10.0	21.9	191	414.6	8 451	92.0	15.5	2 522	40.3	15 992
Tazewell	140	D	D	(⁶)	D	D	473	1 275.2	9 896	107.7	D	6 813	112.1	16 457
Union	14	25.0	D	93	2.6	7.3	66	96.8	5 354	58.3	D	641	9.4	14 705
Vermilion	102	1 257.5	1 209.4	2 221	68.5	130.3	351	639.2	7 540	82.0	20.7	4 505	64.4	14 291
Wabash	21	52.3	D	116	2.8	8.0	49	75.6	5 965	64.9	D	508	6.7	13 234
Warren	23	164.4	D	274	7.3	21.0	67	97.7	5 162	56.2	D	632	9.1	14 394
Washington	27	128.9	128.9	245	6.9	17.0	83	157.1	10 237	111.4	3.3	662	13.0	19 573
Wayne	32	113.3	D	176	4.2	8.8	80	103.6	6 086	66.2	D	703	9.9	14 151
White	33	104.7	D	152	3.7	9.2	84	109.7	6 993	76.1	D	644	9.3	14 483
Whiteside	75	481.9	D	522	15.3	32.1	241	515.4	8 575	93.3	17.6	3 303	54.1	16 386
Will	577	3 946.2	2 518.9	6 563	230.2	486.6	1 157	3 286.2	7 388	80.4	11.4	17 267	301.3	17 447
Williamson	80	189.3	170.2	629	15.0	34.3	306	576.2	9 414	102.4	D	3 405	51.1	15 003
Winnebago	510	2 530.0	1 740.1	6 308	216.5	433.2	1 090	2 754.5	10 316	112.3	D	17 044	270.3	15 861
Woodford	55	D	D	(⁶)	D	D	101	229.4	6 585	71.7	D	1 009	16.8	16 654
INDIANA	8 896	66 350.1	38 354.0	112 705	3 737.8	7 412.2	24 954	57 241.7	9 748	106.1	15.4	337 867	5 273.8	15 609
Adams	43	151.3	151.3	314	7.5	17.7	172	344.6	10 528	114.6	10.0	1 824	27.9	15 315
Allen	686	6 586.2	4 806.2	10 861	357.8	682.0	1 320	3 534.6	11 335	123.3	19.7	21 917	351.1	16 021
Bartholomew	114	714.3	589.9	910	29.8	61.2	397	680.6	9 888	107.6	16.4	4 658	66.1	14 190
Benton	27	109.0	109.0	181	4.3	10.1	59	70.0	7 243	78.8	D	413	7.0	16 884
Blackford	15	20.8	20.8	110	2.9	6.9	56	82.9	5 924	64.5	D	515	6.8	13 217
Boone	94	500.9	202.0	629	18.8	35.3	173	261.0	6 068	66.0	D	1 632	25.3	15 473
Brown	9	D	D	(⁶)	D	D	102	42.1	2 709	29.5	D	432	5.3	12 227
Carroll	33	145.8	D	224	6.4	14.6	61	90.9	4 567	49.7	D	574	8.8	15 392
Cass	49	220.0	187.6	453	13.7	25.8	169	339.1	8 755	95.3	D	2 046	31.5	15 404

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 250 to 499 employees. ⁶ 1,000 to 2,499 employees. ⁷ 0 to 19 employees. ⁸ 2,500 to 4,999 employees. ⁹ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
INDIANA—Con.														
Clark	128	686.5	D	1 486	37.8	84.0	471	1 261.0	13 530	147.2	16.8	7 887	114.9	14 568
Clay	18	D	D	(⁴)	D	D	105	190.1	7 172	78.0	D	1 076	16.1	14 962
Clinton	47	D	D	(⁵)	D	D	126	193.5	5 835	63.5	D	1 200	18.8	15 698
Crawford	4	D	D	(⁶)	D	D	36	36.3	3 483	37.9	D	322	4.0	12 292
Daviess	22	76.6	D	233	6.0	13.4	145	260.5	9 033	98.3	D	1 490	21.4	14 339
Dearborn	37	D	D	(⁴)	D	D	158	344.3	7 424	80.8	D	1 896	29.0	15 273
Decatur	36	231.2	D	423	10.4	20.8	128	230.9	9 099	99.0	D	1 414	20.2	14 278
De Kalb	49	254.5	224.7	413	15.6	34.3	152	291.8	7 492	81.5	D	1 667	25.1	15 034
Delaware	119	653.4	330.7	1 501	45.8	91.3	548	1 118.7	9 504	103.4	20.6	7 340	105.4	14 355
Dubois	72	781.8	D	1 417	52.1	181.6	231	551.7	14 133	153.8	11.1	2 951	50.7	17 174
Elkhart	382	2 246.1	1 885.5	5 031	160.0	303.0	751	1 973.6	11 555	125.7	14.8	10 866	179.6	16 531
Fayette	19	69.5	D	227	6.2	10.5	94	193.4	7 403	80.6	D	1 202	16.8	13 951
Floyd	97	298.0	D	1 076	30.1	57.5	231	331.0	4 631	50.4	D	2 366	36.8	15 543
Fountain	22	D	D	(⁴)	D	D	75	120.4	6 616	72.0	1.9	675	8.9	13 142
Franklin	14	28.1	D	81	2.1	4.3	63	66.5	3 097	33.7	D	443	6.5	14 603
Fulton	35	70.0	59.7	175	4.0	7.8	91	143.8	7 051	76.7	D	936	11.6	12 444
Gibson	38	D	D	(⁴)	D	D	148	252.0	7 859	85.5	15.6	1 694	21.9	12 936
Grant	72	200.2	168.4	770	20.4	47.1	318	629.5	8 641	94.0	D	3 864	54.8	14 177
Greene	30	89.2	D	145	3.1	7.4	135	178.5	5 398	58.7	D	1 252	16.7	13 369
Hamilton	508	5 171.0	1 643.5	5 552	223.2	410.3	574	1 786.5	11 525	125.4	15.5	9 896	176.8	17 870
Hancock	62	258.7	D	665	17.9	33.6	149	341.4	6 419	69.8	8.8	1 639	25.4	15 520
Harrison	27	70.9	D	264	6.0	11.0	133	234.9	6 894	75.0	D	1 540	20.6	13 400
Hendricks	100	263.9	236.8	725	23.2	42.6	289	756.5	8 208	89.3	D	4 363	65.5	15 017
Henry	46	197.3	D	498	13.8	29.4	189	426.6	8 727	95.0	9.8	2 107	33.4	15 844
Howard	110	D	D	(⁷)	D	D	409	959.6	11 455	124.6	23.3	6 078	89.1	14 666
Huntington	54	265.1	184.6	485	12.9	30.7	169	312.8	8 417	91.6	13.3	1 943	28.1	14 441
Jackson	46	206.0	D	553	14.7	27.6	242	389.5	9 513	103.5	17.9	2 444	36.6	14 970
Jasper	43	283.7	D	299	8.6	18.9	149	278.5	9 737	106.0	8.6	1 718	24.7	14 349
Jay	21	122.7	98.5	231	5.2	14.3	82	115.0	5 308	57.8	D	707	17.0	23 992
Jefferson	27	40.3	34.6	226	4.8	7.5	167	281.2	8 963	97.5	23.3	1 766	24.5	13 895
Jennings	16	39.9	D	115	2.7	5.9	72	136.0	5 012	54.5	D	764	12.1	15 895
Johnson	113	659.9	D	788	26.6	54.0	490	1 171.2	10 957	119.2	30.1	7 338	109.2	14 877
Knox	68	373.7	303.4	842	19.3	35.5	234	399.9	10 099	109.9	18.4	2 668	36.7	13 759
Kosciusko	105	372.3	254.5	737	22.4	47.8	333	551.9	7 832	85.2	11.8	3 460	55.3	15 984
Lagrange	31	132.4	D	479	9.6	18.7	145	203.9	6 200	67.5	3.3	1 184	17.6	14 880
Lake	547	3 876.3	2 117.6	7 094	249.7	472.4	1 736	4 380.6	9 100	99.0	13.5	25 503	398.6	15 631
La Porte	135	658.5	551.9	1 525	44.6	94.2	552	1 041.7	9 501	103.4	15.9	6 312	95.7	15 156
Lawrence	26	54.7	D	228	5.3	15.3	207	372.1	8 183	89.0	16.1	2 108	31.6	15 001
Madison	105	428.6	326.2	1 157	31.3	61.7	521	1 123.4	8 510	92.6	17.8	6 790	101.3	14 924
Marion	1 953	21 284.8	10 532.7	32 619	1 245.4	2 381.2	3 654	10 757.4	13 203	143.7	12.5	59 830	1 038.3	17 355
Marshall	71	265.5	220.7	696	18.4	36.3	202	367.9	8 115	88.3	12.8	2 103	31.2	14 857
Martin	6	D	D	(⁴)	D	D	52	58.6	5 562	60.5	2.5	385	4.7	12 177
Miami	41	270.9	D	564	16.4	32.5	121	205.0	6 171	67.1	D	1 068	17.9	16 785
Monroe	102	D	D	(⁶)	D	D	514	1 073.7	9 262	100.8	19.5	6 846	97.5	14 236
Montgomery	56	176.4	D	271	8.9	23.0	167	293.8	8 096	88.1	16.2	1 947	27.2	13 971
Morgan	56	150.5	D	303	8.8	23.1	207	432.9	6 688	72.8	D	2 372	35.7	15 037
Newton	24	82.4	D	131	4.1	10.0	53	70.6	4 804	52.3	D	418	5.7	13 531
Noble	39	208.3	181.9	392	13.0	24.3	157	258.3	6 159	67.0	12.9	1 642	23.5	14 289
Ohio	NA	NA	NA	NA	NA	NA	12	13.7	2 520	27.4	D	108	1.4	12 593
Orange	19	33.4	D	109	2.0	4.8	89	103.2	5 325	57.9	D	574	9.0	15 716
Owen	15	13.0	D	60	1.4	2.6	59	71.3	3 519	38.3	D	510	6.1	11 949
Parke	12	21.0	21.0	67	1.1	2.6	50	48.8	2 944	32.0	D	367	4.8	13 005
Perry	15	77.3	D	178	5.8	16.0	85	131.2	6 797	74.0	D	974	11.7	12 016
Pike	12	37.1	D	113	3.2	7.0	38	41.1	3 209	34.9	D	266	3.1	11 805
Porter	174	941.7	605.2	1 823	56.1	122.1	436	1 040.3	7 215	78.5	17.5	6 231	98.6	15 819
Posey	30	D	D	(⁷)	D	D	95	151.5	5 726	62.3	D	906	13.9	15 360
Pulaski	36	167.3	D	356	9.7	17.8	58	73.9	5 539	60.3	D	419	6.9	16 368
Putnam	24	39.2	D	110	2.7	5.5	126	186.0	5 485	59.7	D	1 278	18.4	14 423
Randolph	21	76.5	D	120	3.1	6.3	111	152.2	5 532	60.2	D	978	13.7	14 056
Ripley	34	108.0	D	532	25.5	34.0	130	197.4	7 269	79.1	4.4	1 124	18.4	16 394
Rush	30	119.0	D	189	3.9	8.5	75	114.8	6 257	68.1	12.7	678	10.3	15 134
St. Joseph	472	3 389.0	2 666.7	7 080	230.7	447.7	1 069	2 782.9	10 780	117.3	19.4	16 822	249.0	14 802
Scott	15	13.9	D	83	1.8	3.5	105	168.2	7 366	80.2	D	1 134	15.9	14 003
Shelby	49	215.6	190.4	530	18.4	41.3	146	310.8	7 199	78.3	D	1 577	26.3	16 706
Spencer	24	217.5	209.7	308	8.4	18.2	80	94.6	4 556	49.6	D	661	9.7	14 604
Starke	20	75.8	D	127	3.2	8.1	95	110.3	4 657	50.7	9.9	812	11.2	13 743
Steuben	39	98.7	60.1	252	5.9	13.3	238	397.5	12 813	139.4	D	2 280	35.5	15 561
Sullivan	23	113.6	D	155	3.7	8.6	68	95.3	4 445	48.4	D	648	8.6	13 247
Switzerland	3	D	D	(⁶)	D	D	20	17.1	1 971	21.4	D	125	1.4	11 344
Tippecanoe	117	D	D	(⁸)	D	D	564	1 479.8	10 682	116.2	D	9 688	137.8	14 221

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 250 to 499 employees. ⁶ 0 to 19 employees. ⁷ 500 to 999 employees. ⁸ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll		
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average		Percent from general mer- chandise stores	Total (mil. dol.)	Per paid em- ployee (dollars)
INDIANA—Con.														
Tipton	20	D	D	(⁴)	D	D	52	118.1	7 189	78.2	2.8	478	7.3	15 201
Union	10	44.9	D	94	1.7	4.3	31	28.9	3 965	43.1	—	221	3.5	15 674
Vanderburgh	352	D	1 273.8	(⁵)	D	D	932	2 282.8	13 565	147.6	19.1	14 807	229.6	15 506
Vermillion	15	D	D	(⁶)	D	D	61	123.8	7 293	79.4	D	726	9.4	12 963
Vigo	143	682.4	402.9	1 646	43.0	96.7	509	2 321.3	21 958	238.9	D	9 685	158.4	16 360
Wabash	38	86.4	77.1	233	6.0	13.6	169	289.8	8 336	90.7	11.1	1 853	27.5	14 847
Warren	12	74.8	D	129	3.5	6.6	16	19.8	2 398	26.1	—	101	1.4	13 644
Warrick	48	D	D	(⁴)	D	D	170	219.1	4 303	46.8	D	1 438	20.2	14 072
Washington	16	D	D	(⁶)	D	D	88	176.1	6 495	70.7	D	731	11.8	16 105
Wayne	96	1 256.3	639.6	1 657	53.8	103.3	338	690.6	9 612	104.6	17.5	4 233	64.3	15 182
Wells	38	455.3	D	1 735	37.9	80.6	116	164.0	6 132	66.7	D	1 113	16.1	14 423
White	46	196.7	D	358	8.5	19.2	131	209.7	8 370	91.1	8.8	1 173	19.6	16 673
Whitley	29	168.0	D	240	6.1	12.8	108	221.0	7 371	80.2	D	1 657	22.8	13 760
IOWA	5 399	35 453.7	25 728.6	63 596	1 820.1	3 746.2	14 695	26 723.8	9 362	101.9	13.0	175 694	2 633.4	14 989
Adair	16	83.1	D	142	3.7	9.3	49	46.2	5 671	61.7	D	320	3.7	11 656
Adams	9	18.5	18.5	52	.9	3.4	22	16.0	3 621	39.4	D	131	1.5	11 389
Allamakee	34	158.2	D	512	9.8	18.6	95	101.2	7 224	78.6	4.2	652	8.1	12 465
Appanoose	12	25.7	D	65	1.0	2.2	73	92.4	6 843	74.5	D	702	9.4	13 356
Audubon	24	76.2	76.2	169	3.5	8.0	34	51.9	7 607	82.8	D	254	4.0	15 890
Benton	40	186.3	155.7	506	12.5	26.5	101	144.1	5 768	62.8	4.8	789	12.2	15 436
Black Hawk	169	952.7	888.2	2 690	77.0	147.4	598	1 344.8	11 082	120.6	15.7	9 386	139.3	14 845
Boone	25	155.2	D	216	5.2	13.7	98	173.2	6 618	72.0	D	1 134	15.5	13 705
Bremer	42	151.8	D	293	6.0	13.5	115	144.7	6 211	67.6	D	1 037	13.7	13 230
Buchanan	38	222.7	D	311	8.4	19.8	106	154.9	7 322	79.7	D	911	13.8	15 167
Buena Vista	42	287.3	284.7	392	11.3	27.0	122	192.1	9 784	106.5	D	1 450	20.1	13 854
Butler	42	158.5	D	257	6.1	14.2	86	67.6	4 300	46.8	D	428	5.5	12 738
Calhoun	15	184.9	D	222	6.3	13.8	71	81.3	7 103	77.3	D	484	6.1	12 655
Carroll	53	354.5	D	868	21.4	45.6	176	226.0	10 454	113.8	14.3	1 706	22.9	13 437
Cass	41	D	D	(⁷)	D	D	99	122.3	8 292	90.2	9.3	927	11.9	12 796
Cedar	39	137.8	113.0	370	8.3	17.6	85	100.8	5 604	61.0	D	689	8.6	12 459
Cerro Gordo	85	489.6	439.2	875	24.5	48.7	292	609.9	13 168	143.3	D	3 995	54.9	13 744
Cherokee	22	59.1	59.1	184	3.9	9.6	83	107.7	8 058	87.7	9.3	787	10.3	13 050
Chickasaw	32	179.2	D	362	9.6	21.7	62	73.4	5 470	59.5	6.7	480	6.4	13 263
Clarke	8	D	D	(⁹)	D	D	39	51.3	6 239	67.9	D	402	5.3	13 256
Clay	58	246.8	224.5	612	14.8	33.9	141	215.0	12 221	133.0	14.8	1 529	25.7	16 793
Clayton	52	269.9	251.0	335	7.1	16.3	120	133.4	7 099	77.2	.9	670	10.4	15 451
Clinton	68	217.7	205.1	492	12.1	26.6	227	418.3	8 350	90.9	12.5	2 523	43.3	17 163
Crawford	27	191.4	D	309	6.0	12.8	97	111.7	6 785	73.8	D	919	9.9	10 818
Dallas	53	D	D	(⁹)	D	D	134	220.7	6 167	67.1	D	1 371	21.1	15 402
Davis	15	62.6	D	136	2.4	5.8	42	43.4	5 129	55.8	D	294	4.2	14 412
Decatur	11	68.3	D	129	2.0	4.3	35	24.8	3 047	33.2	D	205	2.4	11 810
Delaware	39	250.5	D	444	10.0	23.3	80	110.8	6 005	65.3	14.8	726	10.7	14 698
Des Moines	67	375.8	346.1	618	14.5	30.9	238	499.9	11 875	129.2	22.6	3 724	51.7	13 881
Dickinson	26	176.1	167.4	738	17.6	29.7	143	172.2	10 728	116.7	D	1 087	17.0	15 626
Dubuque	157	926.5	779.1	1 845	50.8	108.6	525	935.5	10 608	115.4	15.4	6 583	100.2	15 227
Emmet	14	56.8	56.8	260	4.5	8.7	61	79.2	7 225	78.6	5.9	550	7.7	13 967
Fayette	41	D	D	(⁹)	D	D	133	174.3	7 955	86.6	D	1 089	16.6	15 200
Floyd	31	112.2	D	258	5.3	11.3	95	119.3	7 233	78.7	13.3	839	10.5	12 511
Franklin	24	144.8	144.8	241	5.2	11.5	65	61.1	5 600	60.9	D	459	5.8	12 630
Fremont	15	97.4	D	108	3.6	8.2	32	26.8	3 434	37.4	—	212	2.5	11 745
Greene	19	116.8	D	207	4.7	11.5	47	53.1	5 266	57.3	7.9	381	4.8	12 714
Grundy	20	171.9	D	231	8.2	20.0	49	61.4	4 991	54.3	—	377	5.3	14 072
Guthrie	14	70.6	D	121	2.1	6.3	53	57.9	5 046	54.9	D	359	5.0	13 861
Hamilton	36	D	D	(⁷)	D	D	82	90.8	5 659	61.6	8.3	747	9.0	12 092
Hancock	30	179.8	164.9	285	6.7	18.0	55	55.4	4 616	50.2	D	425	4.4	10 348
Hardin	63	554.5	D	1 095	31.5	62.0	114	151.0	8 167	88.9	12.6	1 097	13.6	12 401
Harrison	26	106.5	D	228	5.1	13.0	78	166.9	10 919	118.8	D	647	11.5	17 723
Henry	34	93.6	D	246	5.4	12.6	88	161.8	8 161	88.8	D	970	13.5	13 908
Howard	22	102.6	102.6	159	3.9	10.2	54	54.4	5 609	61.0	3.8	361	4.0	11 100
Humboldt	37	199.0	D	285	7.7	19.4	56	71.3	6 883	74.9	7.7	496	7.3	14 619
Ida	23	211.1	D	166	5.0	14.5	44	52.8	6 591	71.7	D	389	4.6	11 949
Iowa	28	112.4	D	217	4.8	12.4	164	153.6	9 940	108.2	D	1 250	14.7	11 798
Jackson	35	73.7	D	197	4.3	10.0	110	165.5	8 244	89.7	D	889	12.0	13 543
Jasper	47	465.2	441.9	465	11.3	24.1	175	232.3	6 492	70.6	10.0	1 703	25.2	14 820
Jefferson	50	78.3	72.1	275	6.6	16.8	107	279.2	16 363	178.1	D	1 165	38.5	33 089
Johnson	89	D	D	(⁹)	D	D	467	990.9	9 722	105.8	D	6 924	104.7	15 125
Jones	34	101.6	D	236	5.6	11.7	90	124.4	6 113	66.5	11.9	771	11.4	14 825
Keokuk	21	90.8	90.8	178	3.9	8.6	55	94.3	8 202	89.2	D	449	6.6	14 628

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 2,500 to 4,999 employees. ⁶ 20 to 99 employees. ⁷ 500 to 999 employees. ⁸ 250 to 499 employees. ⁹ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
IOWA—Con.														
Kossuth	32	176.3	D	279	6.7	14.0	118	152.2	8 501	92.5	D	1 091	13.6	12 478
Lee	50	178.8	D	486	11.9	26.0	194	344.2	8 902	96.9	14.3	2 166	34.0	15 688
Linn	375	2 324.1	1 780.2	5 653	166.0	304.2	874	2 040.9	11 242	122.3	14.7	13 337	213.9	16 039
Louisa	14	70.9	D	185	5.1	8.9	39	45.7	3 844	41.8	D	256	3.6	14 004
Lucas	14	35.0	D	134	2.8	6.5	45	50.2	5 514	60.0	11.8	399	4.8	12 120
Lyon	24	133.7	D	243	5.7	12.8	62	63.8	5 332	58.0	D	476	5.5	11 571
Madison	15	62.8	D	89	2.3	5.3	61	82.8	6 025	65.6	6.8	522	7.1	13 557
Mahaska	43	192.8	D	374	10.3	24.0	114	190.8	8 746	95.2	D	1 246	17.1	13 761
Marion	42	98.6	D	510	7.2	16.5	156	243.1	7 813	85.0	8.1	1 519	22.4	14 770
Marshall	58	227.6	153.1	488	16.6	32.0	182	319.9	8 249	89.8	16.1	2 457	33.9	13 787
Mills	15	51.1	51.1	110	2.8	5.8	41	52.8	3 684	40.1	D	322	4.4	13 547
Mitchell	24	D	D	(⁴)	D	D	91	71.0	6 403	69.7	D	541	6.0	11 096
Monona	22	88.1	D	159	4.3	11.2	61	95.4	9 406	102.4	7.2	576	8.4	14 566
Monroe	11	20.9	20.9	73	1.4	2.8	43	51.7	6 400	69.6	D	363	4.7	12 923
Montgomery	30	151.3	135.7	214	5.1	11.5	68	82.8	6 990	76.1	10.4	581	7.4	12 752
Muscatine	63	264.1	254.2	381	10.1	22.4	177	337.6	8 254	89.8	D	2 390	34.5	14 428
O'Brien	41	201.1	D	367	8.9	22.5	111	169.5	11 314	123.1	4.4	976	14.0	14 314
Osceola	13	65.8	65.8	128	4.8	10.4	36	32.0	4 537	49.4	D	211	2.6	12 133
Page	26	87.4	D	223	5.0	10.8	108	148.5	8 573	93.3	17.1	1 185	14.3	12 048
Palo Alto	22	164.6	D	172	4.2	12.4	60	75.4	7 480	81.4	D	479	6.5	13 503
Plymouth	39	401.8	D	938	27.2	52.0	118	194.9	7 895	85.9	D	1 052	16.2	15 371
Pocahontas	18	197.4	D	277	6.8	16.7	46	43.4	4 918	53.5	D	301	3.4	11 302
Polk	901	D	D	(⁵)	D	D	1 680	4 454.0	12 503	136.1	13.4	28 123	461.4	16 408
Pottawattamie	101	D	D	(⁶)	D	D	382	978.5	11 469	124.8	D	5 742	87.1	15 170
Poweshiek	36	124.9	D	298	8.0	18.5	103	190.6	10 065	109.5	8.9	1 122	15.4	13 682
Ringgold	8	19.6	19.6	35	.9	2.7	28	38.2	7 117	77.4	D	214	2.7	12 612
Sac	37	144.5	144.5	230	6.6	14.8	76	83.7	7 022	76.4	—	491	6.2	12 656
Scott	389	3 366.3	1 562.6	4 535	151.6	351.6	747	1 831.5	11 610	126.3	15.8	11 397	187.3	16 433
Shelby	27	D	D	(⁷)	D	D	80	117.4	8 984	97.8	5.4	645	9.6	14 868
Sioux	92	470.8	401.4	1 144	27.7	61.4	182	285.2	9 113	99.2	5.9	1 557	21.4	13 766
Story	95	321.2	267.2	772	21.7	44.4	359	631.3	8 426	91.7	D	4 729	65.8	13 918
Tama	31	215.9	D	221	4.9	12.0	90	90.8	5 133	55.9	5.5	646	8.1	12 475
Taylor	15	26.2	D	72	1.4	3.4	34	24.8	3 477	37.8	D	193	2.3	12 031
Union	24	108.9	D	318	5.6	11.9	72	114.6	9 167	99.7	D	800	11.5	14 349
Van Buren	8	35.2	D	69	.5	1.9	34	19.8	2 529	27.5	—	154	1.9	12 513
Wapello	38	140.6	D	321	9.1	18.1	185	330.9	9 325	101.5	20.4	2 538	32.7	12 899
Warren	54	D	D	(⁷)	D	D	113	244.8	6 154	67.0	D	1 314	20.8	15 811
Washington	40	134.2	D	298	6.5	15.3	128	155.6	7 451	81.1	9.7	1 036	16.2	15 608
Wayne	17	53.5	D	130	2.2	5.2	38	31.6	4 663	50.7	D	252	3.5	13 782
Webster	71	710.2	D	885	31.4	62.3	252	438.7	11 338	123.4	21.0	3 142	44.9	14 290
Winnebago	17	D	D	(⁴)	D	D	74	81.6	6 767	73.6	D	573	6.2	10 869
Winneshiek	39	131.4	D	449	10.5	20.9	124	180.1	8 645	94.1	D	1 113	15.0	13 437
Woodbury	209	1 222.1	D	2 476	70.5	141.5	523	1 143.5	11 226	122.2	D	7 771	116.0	14 928
Worth	17	85.6	D	97	2.6	6.4	41	28.8	3 701	40.3	—	213	2.3	10 995
Wright	28	D	D	(⁷)	D	D	83	73.9	5 228	56.9	6.7	639	7.8	12 150
KANSAS	5 085	42 209.9	23 579.8	59 954	1 946.8	3 921.6	12 271	22 571.9	8 627	93.9	15.3	140 412	2 191.1	15 604
Allen	18	35.5	D	186	3.2	5.8	83	85.3	5 893	64.1	D	590	8.1	13 810
Anderson	12	48.4	D	77	1.4	3.8	38	43.0	5 340	58.1	D	207	2.9	14 116
Atchison	17	270.8	D	449	9.9	18.8	68	86.1	5 118	55.7	D	659	7.9	11 920
Barber	12	35.7	35.7	97	2.0	4.0	39	35.1	6 514	70.9	D	271	3.9	14 354
Barton	92	206.2	164.2	737	18.2	37.0	185	282.8	9 719	105.8	D	1 803	28.7	15 911
Bourbon	24	233.2	D	475	9.8	21.9	69	95.2	6 253	68.0	D	606	8.8	14 541
Brown	27	73.6	D	152	3.7	7.6	51	67.1	6 071	66.1	D	407	5.4	13 307
Butler	67	136.2	D	368	8.8	28.3	194	350.3	5 764	62.7	D	1 875	29.3	15 623
Chase	2	D	D	(⁸)	D	D	14	8.3	2 838	30.9	D	103	.8	8 184
Chautauqua	7	9.3	D	39	.8	1.4	19	10.9	2 492	27.1	D	98	.9	8 694
Cherokee	18	210.5	210.5	134	3.4	7.7	91	93.2	4 128	44.9	D	621	7.8	12 585
Cheyenne	11	57.8	D	118	2.7	6.0	30	17.7	5 522	60.1	D	125	1.4	11 544
Clark	5	D	D	(⁹)	D	D	19	7.6	3 154	34.3	—	62	.8	12 887
Clay	18	55.4	55.4	140	3.2	6.5	61	63.4	6 909	75.2	11.4	487	6.3	12 864
Cloud	22	110.5	D	238	5.5	12.2	71	83.2	8 159	88.8	D	608	7.7	12 635
Coffey	9	38.5	D	76	2.1	4.4	50	58.8	6 718	73.1	D	418	5.2	12 433
Comanche	4	D	D	(⁹)	D	D	14	8.4	4 148	45.1	D	71	.8	11 239
Cowley	38	118.9	D	343	8.9	22.6	173	255.5	6 829	74.3	D	1 682	24.2	14 401
Crawford	53	173.3	D	624	17.0	33.6	180	296.5	8 120	88.4	D	2 132	27.7	12 999
Decatur	15	74.3	D	144	2.9	6.1	23	10.2	2 907	31.6	—	108	1.1	10 352
Dickinson	25	220.6	D	365	8.8	18.0	110	125.0	6 324	68.8	D	900	11.4	12 704

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 10,000 to 24,999 employees. ⁶ 1,000 to 2,499 employees. ⁷ 250 to 499 employees. ⁸ 0 to 19 employees. ⁹ 20 to 99 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
KANSAS—Con.														
Doniphan	11	D	D	(⁴)	D	D	27	43.2	5 519	60.1	—	322	4.0	12 407
Douglas	88	248.8	187.5	777	21.0	38.7	453	758.5	7 994	87.0	14.8	5 664	80.3	14 185
Edwards	8	57.6	57.6	87	2.6	8.1	15	7.6	2 232	24.3	D	64	.7	11 328
Elk	6	10.9	10.9	18	.4	.9	8	3.7	1 086	11.8	—	30	.2	6 100
Ellis	46	93.1	D	411	8.3	17.4	216	326.7	12 271	133.5	D	2 207	32.3	14 630
Ellsworth	12	D	D	(⁵)	D	D	41	30.3	4 788	52.1	D	242	2.5	10 488
Finney	84	495.5	D	791	26.2	53.1	186	405.0	11 264	122.6	17.3	2 502	38.3	15 326
Ford	55	347.8	220.9	607	17.3	38.1	169	367.4	12 616	137.3	15.9	2 016	31.9	15 822
Franklin	29	298.4	D	487	11.4	20.8	89	167.2	6 815	74.2	D	1 114	15.3	13 719
Geary	18	60.1	D	153	2.7	6.1	99	181.1	7 212	78.5	18.8	1 174	17.9	15 282
Gove	11	31.8	D	74	1.7	4.0	22	19.3	6 247	68.0	—	122	1.4	11 828
Graham	9	16.9	D	39	1.0	2.3	21	25.3	7 817	85.1	D	133	2.1	15 827
Grant	20	97.8	D	165	4.9	10.6	39	60.1	7 652	83.3	D	371	6.1	16 321
Gray	23	126.5	126.5	189	6.0	13.6	28	33.2	6 036	65.7	—	163	2.7	16 613
Greeley	3	D	D	(⁵)	D	D	11	9.2	5 301	57.7	—	59	.9	14 576
Greenwood	14	6.2	6.2	70	.7	1.5	41	36.6	4 555	49.6	D	215	2.9	13 572
Hamilton	11	53.8	53.8	136	3.0	7.1	16	14.3	6 260	68.1	D	81	1.0	12 222
Harper	18	76.8	76.8	168	3.8	7.4	39	38.7	5 961	64.9	D	266	2.9	10 846
Harvey	35	181.2	D	280	7.7	18.3	156	185.8	5 473	59.6	D	1 608	19.1	11 886
Haskell	13	92.3	92.3	146	4.7	10.2	15	10.6	2 645	28.8	—	84	.9	11 012
Hodgeman	4	D	D	(⁵)	D	D	9	11.3	5 064	55.1	—	55	.6	11 382
Jackson	12	25.0	D	45	.8	1.7	50	73.9	6 148	66.9	D	489	6.4	13 182
Jefferson	10	9.6	D	30	.5	1.3	60	51.4	2 866	31.2	D	353	4.2	11 878
Jewell	8	50.2	D	76	1.2	3.3	27	9.3	2 357	25.6	D	89	.9	10 022
Johnson	1 502	21 107.6	7 491.9	19 597	789.6	1 516.4	1 903	5 418.8	12 934	140.7	14.8	30 545	543.2	17 785
Kearny	7	24.1	24.1	35	1.0	2.2	14	5.8	1 387	15.1	D	69	.6	8 638
Kingman	15	51.6	D	129	3.7	8.1	41	36.2	4 235	46.1	10.2	290	3.6	12 483
Kiowa	7	30.2	30.2	50	1.4	3.5	21	20.2	5 852	63.7	D	176	1.9	10 813
Labette	29	81.7	D	214	4.6	8.5	120	147.5	6 374	69.4	D	1 021	14.1	13 787
Lane	9	36.0	36.0	69	1.6	4.5	17	8.9	4 061	44.2	—	62	.8	12 226
Leavenworth	24	D	D	(⁵)	D	D	178	359.2	5 091	55.4	D	2 081	31.6	15 164
Lincoln	15	37.5	D	93	1.4	3.2	22	14.6	4 330	47.1	D	104	1.2	11 962
Linn	6	8.6	D	24	.4	.9	34	30.1	3 328	36.2	D	241	2.7	11 133
Logan	8	30.6	30.6	72	1.5	3.7	28	43.9	14 487	157.6	D	249	3.1	12 297
Lyon	41	197.3	189.3	571	14.0	26.3	172	285.5	8 399	91.4	D	1 982	29.3	14 786
McPherson	52	165.6	161.1	337	9.4	19.0	155	213.7	7 494	81.5	10.7	1 378	19.4	14 065
Marion	17	79.0	79.0	215	4.6	9.5	80	97.3	7 095	77.2	D	482	7.8	16 098
Marshall	24	115.2	D	206	5.6	11.4	74	76.5	6 879	74.9	D	490	6.0	12 190
Meade	10	66.8	66.8	87	2.4	6.0	32	21.3	4 857	52.9	D	171	2.0	11 912
Miami	21	D	D	(⁵)	D	D	91	170.6	6 505	70.8	D	1 163	16.3	13 982
Mitchell	25	133.5	133.5	247	6.1	16.3	61	79.7	11 382	123.9	D	448	6.7	15 063
Montgomery	52	124.4	97.7	472	10.9	21.9	223	264.2	7 108	77.3	18.2	2 013	25.4	12 629
Morris	6	8.0	8.0	24	.5	1.0	39	40.1	6 435	70.0	D	239	2.9	12 113
Morton	13	78.8	78.8	146	3.7	8.7	19	10.8	3 160	34.4	D	84	1.2	14 202
Nemaha	21	58.5	D	135	3.0	7.4	82	88.1	8 624	93.8	D	490	6.5	13 186
Neosho	37	125.2	D	297	8.2	19.7	107	149.1	8 853	96.3	D	925	12.7	13 729
Ness	18	39.4	D	118	2.9	5.5	25	13.3	3 711	40.4	D	103	1.2	11 738
Norton	15	66.1	D	92	1.5	4.0	37	32.7	5 636	61.3	D	263	2.8	10 631
Osage	9	45.7	D	90	1.6	3.7	65	67.7	3 975	43.3	D	444	5.7	12 827
Osborne	13	65.9	D	156	2.8	6.7	45	34.2	7 271	79.1	D	244	2.8	11 516
Ottawa	12	72.1	72.1	92	2.6	5.3	24	16.8	2 878	31.3	1.8	132	1.7	12 788
Pawnee	11	43.1	D	92	2.3	4.8	42	40.8	5 592	60.8	8.3	298	4.2	14 020
Phillips	16	58.8	58.8	138	2.9	7.1	39	34.7	5 697	62.0	14.2	281	3.0	10 708
Pottawatomie	22	113.9	D	266	5.0	9.7	94	119.6	6 545	71.2	.6	854	12.1	14 197
Pratt	30	258.0	D	357	8.7	18.5	62	88.0	9 110	99.1	D	632	9.5	14 995
Rawlins	12	47.0	D	77	2.0	3.7	23	13.8	4 308	46.9	D	114	1.2	10 421
Reno	94	474.6	329.5	1 239	36.3	72.6	327	667.0	10 587	115.2	15.8	3 961	65.7	16 577
Republic	24	85.8	85.8	153	2.3	6.1	51	34.5	5 605	61.0	4.3	255	3.6	14 110
Rice	19	47.7	47.7	116	3.1	6.4	50	40.1	3 831	41.7	D	337	4.1	12 187
Riley	42	140.7	126.1	493	12.1	22.4	305	442.9	6 852	74.6	19.7	3 331	43.6	13 083
Rooks	17	53.8	D	114	2.6	7.3	43	37.3	6 528	71.0	2.1	258	3.0	11 438
Rush	16	58.8	D	160	4.2	6.3	18	13.5	3 943	42.9	D	93	1.2	13 258
Russell	17	108.7	D	138	3.2	6.3	53	42.0	5 490	59.7	10.3	310	4.2	13 465
Saline	103	841.2	728.2	1 261	36.0	72.3	313	679.3	13 155	143.1	20.7	4 340	63.8	14 694
Scott	22	67.4	D	149	3.7	9.2	40	48.9	9 783	106.5	D	297	3.9	13 199
Sedgwick	798	5 875.1	D	9 903	336.3	663.3	1 804	4 265.4	9 711	105.7	17.2	25 223	423.1	16 776
Seward	48	133.3	120.4	299	9.2	18.3	135	249.1	12 450	135.5	D	1 394	21.5	15 403
Shawnee	204	947.1	790.1	2 298	65.9	130.1	768	1 619.6	9 560	104.0	20.2	10 625	166.7	15 689
Sheridan	9	56.6	D	109	3.1	5.9	22	15.9	5 802	63.1	D	110	1.4	12 873

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
KANSAS—Con.														
Sherman	21	126.6	D	203	5.7	13.5	62	88.7	13 480	146.7	19.0	453	7.4	16 347
Smith	15	61.4	D	133	2.4	5.6	39	25.7	5 566	60.6	6.2	230	2.5	11 004
Stafford	15	57.1	57.1	157	3.4	8.6	21	12.0	2 359	25.7	D	108	1.1	10 352
Stanton	16	65.5	65.5	132	3.7	7.3	12	13.1	5 703	62.1	D	61	1.2	19 164
Stevens	19	113.9	113.9	181	4.9	12.0	23	26.4	4 936	53.7	D	138	2.1	15 254
Sumner	33	143.2	143.2	212	6.1	14.3	93	114.5	4 253	46.3	D	733	9.4	12 834
Thomas	28	207.8	197.2	255	6.5	14.7	70	81.5	9 986	108.7	D	606	8.0	13 175
Trego	11	38.6	38.6	52	1.1	3.2	29	21.4	6 407	69.7	D	177	2.0	11 412
Wabaunsee	5	6.7	6.7	21	.2	.5	30	18.4	2 762	30.1	D	139	1.9	13 410
Wallace	6	D	D	(⁴)	D	D	12	7.7	4 251	46.3	D	68	.7	11 000
Washington	21	83.8	D	226	4.7	11.0	42	19.6	2 966	32.3	D	211	1.8	8 564
Wichita	8	31.7	D	43	1.2	3.9	22	19.1	7 041	76.6	D	104	1.7	16 048
Wilson	11	D	D	(⁴)	D	D	38	26.8	2 603	28.3	D	253	2.6	10 138
Woodson	9	D	D	(⁴)	D	D	25	11.7	2 933	31.9	D	101	1.2	12 267
Wyandotte	311	4 013.4	3 456.4	6 891	224.7	476.4	436	932.9	6 106	66.4	11.2	5 172	91.8	17 743
KENTUCKY	5 051	37 242.9	23 683.8	69 309	2 071.2	4 190.9	17 369	33 332.7	8 530	92.8	16.1	212 189	3 128.1	14 742
Adair	16	29.4	D	131	3.6	8.7	65	83.0	5 042	54.9	D	525	6.3	11 945
Allen	11	15.3	15.3	102	1.8	3.0	70	78.6	4 856	52.8	D	469	5.9	12 569
Anderson	10	D	D	(⁴)	D	D	54	92.7	5 131	55.8	D	528	8.0	15 064
Ballard	5	28.7	28.7	50	1.1	2.7	37	49.0	5 834	63.5	D	264	3.6	13 784
Barren	35	97.6	D	328	8.1	17.4	208	355.5	9 694	105.5	21.4	2 171	31.2	14 388
Bath	1	D	D	(⁵)	D	D	42	38.5	3 716	40.4	D	238	2.9	12 092
Bell	26	88.9	D	328	7.6	17.4	163	299.2	10 049	109.3	28.2	1 955	36.2	18 512
Boone	122	1 005.0	485.5	1 683	59.6	111.1	435	1 666.2	21 890	238.2	20.7	8 561	132.5	15 481
Bourbon	18	D	D	(⁶)	D	D	75	127.9	6 616	72.0	D	781	10.1	12 954
Boyd	94	515.3	D	1 435	38.7	96.4	345	641.6	12 894	140.3	19.4	4 313	60.8	14 094
Boyle	33	197.0	D	285	4.8	11.1	149	301.8	11 200	121.9	D	2 152	29.0	13 454
Bracken	4	18.2	18.2	47	1.0	1.8	27	19.7	2 361	25.7	D	127	1.5	12 165
Breathitt	5	40.1	40.1	75	1.7	4.8	52	102.8	6 564	71.4	D	715	8.7	12 189
Breckinridge	10	D	D	(⁴)	D	D	69	95.1	5 492	59.8	D	525	7.4	14 154
Bullitt	31	92.8	D	288	7.1	15.7	151	243.3	4 203	45.7	D	1 547	22.5	14 546
Butler	8	13.9	13.9	31	.5	1.6	41	35.7	3 030	33.0	D	270	3.1	11 663
Caldwell	11	27.2	D	61	1.3	2.7	64	126.3	9 466	103.0	D	752	11.8	15 727
Calloway	53	D	D	(⁷)	D	D	192	336.5	10 141	110.3	D	2 020	28.4	14 056
Campbell	78	230.1	164.6	649	26.0	55.4	266	644.1	7 360	80.1	11.0	3 874	57.6	14 870
Carlisle	8	22.0	22.0	28	.6	2.2	19	20.3	3 784	41.2	D	134	3.0	22 731
Carroll	13	63.4	D	234	3.6	9.2	59	121.8	12 694	138.1	2.4	549	8.7	15 821
Carter	12	D	D	(⁴)	D	D	130	179.2	6 753	73.5	10.5	1 071	14.8	13 843
Casey	17	18.2	D	87	1.4	4.5	53	44.2	3 043	33.1	4.3	310	4.2	13 652
Christian	79	682.5	D	1 281	39.9	74.6	301	464.9	6 344	69.0	D	2 836	43.7	15 398
Clark	34	D	D	(⁶)	D	D	147	348.2	11 003	119.7	14.4	1 922	30.3	15 781
Clay	14	13.4	D	70	1.1	3.1	78	110.2	4 886	53.2	D	812	9.4	11 612
Clinton	8	12.8	D	55	1.0	2.4	55	47.2	5 092	55.4	3.5	374	4.5	12 152
Crittenden	7	D	D	(⁴)	D	D	29	28.9	3 071	33.4	8.8	261	3.2	12 284
Cumberland	2	D	D	(⁴)	D	D	34	35.1	5 115	55.7	5.7	231	3.1	13 225
Daviess	141	872.9	797.6	1 678	43.7	122.5	470	853.8	9 397	102.3	20.3	6 011	84.5	14 055
Edmonson	2	D	D	(⁵)	D	D	22	18.9	1 688	18.4	5.9	140	1.5	10 650
Elliott	NA	NA	NA	NA	NA	NA	20	11.5	1 755	19.1	D	87	.9	9 977
Estill	11	D	D	(⁶)	D	D	61	58.9	3 818	41.5	4.5	375	4.5	12 112
Fayette	492	4 181.5	2 659.7	6 529	203.8	390.1	1 251	3 133.1	13 078	142.3	D	20 363	308.7	15 162
Fleming	20	58.2	D	126	2.1	4.6	68	108.2	8 194	89.2	2.4	526	9.5	17 975
Floyd	55	312.6	D	771	19.7	39.8	185	259.4	5 984	65.1	D	1 568	22.9	14 603
Franklin	33	D	D	(⁸)	D	D	202	443.4	9 588	104.3	16.7	3 096	39.2	12 651
Fulton	12	D	D	(⁶)	D	D	61	70.5	9 249	100.6	D	498	7.0	14 082
Gallatin	6	D	D	(⁶)	D	D	19	21.6	3 178	34.6	6.6	179	2.0	11 011
Garrard	5	D	D	(⁸)	D	D	44	33.8	2 488	27.1	D	238	3.0	12 487
Grant	18	D	D	(⁸)	D	D	100	181.3	9 159	99.7	D	1 098	16.5	15 048
Graves	37	201.8	D	571	14.3	26.9	141	286.2	8 031	87.4	D	1 580	24.4	15 451
Grayson	17	D	D	(⁶)	D	D	103	131.4	5 646	61.4	D	942	12.0	12 742
Green	7	6.7	6.7	31	.3	.9	41	33.4	3 162	34.4	5.1	230	3.1	13 496
Greenup	18	D	D	(⁸)	D	D	111	119.7	3 225	35.1	4.1	788	11.2	14 201
Hancock	1	D	D	(⁵)	D	D	22	29.3	3 308	36.0	D	168	2.3	13 542
Hardin	68	134.7	D	596	13.1	27.9	422	897.0	9 982	108.6	D	5 431	82.9	15 273
Harlan	31	108.9	D	242	6.3	12.6	132	168.8	4 786	52.1	21.3	1 261	17.1	13 600
Harrison	11	D	D	(⁸)	D	D	64	106.6	6 181	67.3	D	695	9.0	12 895
Hart	10	D	D	(⁴)	D	D	90	76.7	4 642	50.5	4.0	589	7.3	12 362

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees. ⁶ 250 to 499 employees. ⁷ 500 to 999 employees. ⁸ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
KENTUCKY—Con.														
Henderson	71	728.4	D	798	23.9	56.3	208	422.2	9 495	103.3	D	2 252	36.8	16 330
Henry	18	114.4	D	247	5.7	13.9	53	90.5	6 159	67.0	D	470	7.0	14 930
Hickman	6	40.4	40.4	97	2.3	4.8	19	13.5	2 581	28.1	—	93	1.4	14 570
Hopkins	57	190.0	D	435	10.5	21.1	246	409.0	8 850	96.3	16.8	2 805	39.9	14 230
Jackson	2	D	D	(⁴)	D	D	30	31.2	2 432	26.5	12.5	179	2.3	12 799
Jefferson	1 509	15 932.9	7 870.0	24 651	852.5	1 584.0	2 950	7 200.8	10 726	116.7	16.2	47 517	761.6	16 029
Jessamine	46	513.7	D	1 010	27.9	68.0	132	394.0	10 922	118.8	D	2 078	32.7	15 757
Johnson	24	60.1	41.3	187	5.4	10.8	127	229.2	9 537	103.8	21.7	1 606	20.7	12 890
Kenton	198	1 370.3	1 056.5	3 123	109.3	197.9	452	829.4	5 675	61.8	9.7	5 904	86.6	14 671
Knott	6	3.6	3.6	59	.7	1.5	48	35.4	1 964	21.4	D	242	3.4	14 025
Knox	14	52.4	52.4	140	3.4	10.1	123	254.4	8 081	87.9	15.0	1 556	20.6	13 226
Larue	7	3.4	3.4	19	.2	.4	41	42.5	3 296	35.9	D	294	4.3	14 714
Laurel	67	520.2	431.5	1 239	28.3	62.6	230	499.8	9 976	108.6	D	2 827	40.6	14 344
Lawrence	9	D	D	(⁵)	D	D	51	63.7	4 125	44.9	11.7	440	5.5	12 532
Lee	6	16.3	16.3	50	2.0	4.2	27	25.8	3 232	35.2	D	179	2.8	15 408
Leslie	2	D	D	(⁶)	D	D	42	30.2	2 241	24.4	7.4	215	2.8	13 228
Letcher	14	111.3	111.3	374	5.1	15.7	92	110.2	4 158	45.2	D	837	10.8	12 883
Lewis	5	5.6	5.6	13	.2	.5	34	22.6	1 669	18.2	D	241	2.0	8 336
Lincoln	13	12.1	12.1	68	.8	2.0	64	70.9	3 214	35.0	D	471	6.6	13 975
Livingston	4	4.4	D	39	.4	.9	33	22.7	2 418	26.3	—	188	2.7	14 261
Logan	27	79.8	64.2	203	3.5	8.4	106	147.8	5 662	61.6	D	975	13.8	14 104
Lyon	4	42.7	D	27	.7	1.4	68	52.4	6 565	71.4	D	461	5.2	11 204
McCracken	136	1 557.0	1 498.8	2 700	72.3	144.8	515	1 012.0	15 636	170.1	25.7	6 266	91.1	14 546
McCreary	4	1.0	1.0	18	.2	.3	50	52.4	3 161	34.4	5.0	318	4.2	13 097
McLean	11	52.5	52.5	134	2.4	6.5	30	40.8	4 179	45.5	D	209	3.4	16 105
Madison	49	285.7	88.5	720	24.8	56.1	288	565.0	8 629	93.9	D	3 824	51.4	13 435
Magoffin	6	45.2	45.2	36	.9	2.1	47	46.9	3 370	36.7	D	314	3.5	11 232
Magoffin	14	40.3	12.7	143	1.9	4.7	79	84.8	4 986	54.3	19.3	642	7.1	11 131
Marshall	38	124.2	D	292	7.6	17.6	128	179.2	5 999	65.3	11.9	1 054	16.4	15 554
Martin	8	73.9	D	48	2.1	3.9	51	58.0	4 741	51.6	5.0	344	5.3	15 294
Mason	31	93.7	D	394	7.4	29.4	109	246.3	14 529	158.1	20.7	1 467	20.2	13 738
Meade	12	59.0	D	51	1.5	5.3	85	122.8	4 354	47.4	D	570	9.4	16 502
Menifee	NA	NA	NA	NA	NA	NA	16	11.8	2 089	22.7	D	81	.8	9 914
Mercer	18	23.7	D	67	1.2	2.9	84	125.6	6 151	66.9	D	637	10.1	15 788
Metcalfe	3	11.8	D	44	1.2	1.7	40	39.8	4 186	45.5	1.7	272	3.5	12 904
Monroe	12	D	D	(⁵)	D	D	64	63.7	5 641	61.4	D	405	5.3	12 963
Montgomery	31	126.7	D	243	5.2	11.8	117	225.2	10 854	118.1	D	1 479	18.1	12 205
Morgan	4	D	D	(⁴)	D	D	52	65.7	4 869	53.0	8.7	388	5.6	14 384
Muhlenberg	16	D	D	(⁷)	D	D	130	198.7	6 218	67.7	26.3	1 405	20.0	14 216
Nelson	41	133.3	D	448	12.8	39.5	178	218.8	6 222	67.7	D	1 445	19.5	13 474
Nicholas	1	D	D	(⁶)	D	D	14	18.5	2 631	28.6	D	114	1.6	13 868
Ohio	8	45.4	D	198	3.0	9.4	75	89.8	4 089	44.5	D	614	8.2	13 305
Oldham	58	272.6	D	451	15.0	32.6	113	192.1	4 442	48.3	D	1 209	19.1	15 767
Owen	6	3.0	D	17	.2	.4	23	50.4	4 997	54.4	D	220	2.9	13 145
Owsley	NA	NA	NA	NA	NA	NA	16	25.9	4 844	52.7	D	99	1.0	10 414
Pendleton	10	D	D	(⁴)	D	D	40	35.5	2 561	27.9	D	287	2.9	10 223
Perry	50	233.7	213.7	467	14.4	31.0	183	294.6	9 462	103.0	18.7	1 917	25.7	13 431
Pike	78	318.4	270.2	711	21.3	47.9	347	664.7	9 170	99.8	16.3	4 618	61.2	13 251
Powell	8	23.2	D	115	2.2	4.3	39	38.1	3 004	32.7	5.3	297	3.0	10 148
Pulaski	76	318.4	271.0	1 068	21.1	45.3	336	543.3	9 739	106.0	17.0	3 508	48.7	13 885
Robertson	NA	NA	NA	NA	NA	NA	7	2.4	1 102	12.0	D	25	.2	6 880
Rockcastle	9	11.4	11.4	62	.9	1.7	54	44.3	2 820	30.7	7.0	365	4.3	11 773
Rowan	28	61.2	59.9	230	4.2	9.3	131	180.7	8 243	89.7	D	1 319	15.6	11 799
Russell	10	83.2	D	356	7.2	10.2	88	104.9	6 426	69.9	15.5	797	14.0	17 518
Scott	25	319.5	D	816	26.3	46.9	115	230.7	7 829	85.2	D	1 396	17.5	12 534
Shelby	46	140.4	103.0	375	11.2	25.1	111	253.0	8 779	95.5	D	1 338	19.6	14 675
Simpson	18	130.6	114.3	411	4.6	10.6	77	205.7	12 761	138.9	D	914	13.9	15 252
Spencer	7	D	D	(⁴)	D	D	23	16.9	1 843	20.1	D	147	2.5	17 259
Taylor	33	37.1	24.3	175	3.1	6.9	152	252.8	11 057	120.3	D	1 555	22.5	14 437
Todd	16	54.1	D	227	2.8	6.3	48	45.7	4 078	44.4	2.8	274	3.3	12 047
Trigg	10	18.3	D	66	1.8	3.5	52	51.8	4 263	46.4	6.1	324	4.1	12 660
Trimble	1	D	NA	(⁶)	D	D	14	11.1	1 526	16.6	—	96	1.1	11 125
Union	21	66.8	D	226	4.4	9.0	77	91.4	5 525	60.1	D	623	7.7	12 409
Warren	155	1 367.4	684.7	2 029	57.4	137.0	525	1 108.8	12 815	139.4	D	7 144	102.5	14 346
Washington	10	D	38.6	(⁵)	D	D	41	44.6	4 125	44.9	D	301	3.9	12 944
Wayne	10	15.2	7.8	113	1.3	2.0	65	99.0	5 271	57.4	D	663	13.0	19 567
Webster	3	D	D	(⁶)	D	D	59	73.3	5 414	58.9	D	431	6.5	15 012
Whitley	28	D	D	(⁷)	D	D	164	275.6	7 743	84.3	D	1 609	23.5	14 606
Wolfe	3	3.9	D	15	.1	.3	27	25.7	3 534	38.5	11.6	161	1.7	10 752
Woodford	20	D	60.5	(⁷)	D	D	75	124.9	5 596	60.9	D	724	9.7	13 431

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 0 to 19 employees. ⁷ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
LOUISIANA	6 390	46 972.3	34 931.9	76 350	2 375.2	4 827.7	17 863	35 807.9	8 229	89.5	16.2	224 412	3 307.9	14 740
Acadia	61	280.7	235.5	598	12.9	29.8	199	278.0	4 828	52.5	D	2 093	27.9	13 333
Allen	16	37.7	D	113	2.0	4.9	93	99.1	4 162	45.3	D	672	7.8	11 655
Ascension	94	314.1	305.0	950	26.8	55.9	304	578.0	8 261	89.9	D	3 777	48.9	12 942
Assumption	15	32.5	D	114	2.7	5.3	59	75.1	3 290	35.8	12.9	599	7.5	12 454
Avoyelles	26	83.3	D	236	3.3	10.4	169	212.0	5 213	56.7	16.4	1 606	18.2	11 308
Beauregard	21	43.4	43.4	130	2.2	7.9	115	222.4	6 986	76.0	D	1 293	18.9	14 596
Bienville	10	188.8	D	76	2.2	5.8	65	57.3	3 616	39.3	D	414	5.0	12 162
Bossier	121	D	D	(⁴)	D	D	363	834.1	8 923	97.1	D	4 838	72.9	15 073
Caddo	451	2 586.1	1 965.0	5 864	176.2	339.7	1 053	2 338.2	9 594	104.4	14.1	13 945	221.5	15 883
Calcasieu	244	1 732.7	814.2	3 136	90.8	221.3	775	1 606.2	8 962	97.5	19.9	10 400	147.1	14 148
Caldwell	12	D	D	(⁵)	D	D	34	48.4	4 679	50.9	D	274	3.7	13 536
Cameron	19	416.8	D	115	4.7	13.3	34	29.1	3 256	35.4	D	240	2.4	9 867
Catahoula	15	111.8	111.8	193	3.0	7.4	52	62.2	5 634	61.3	D	407	4.9	12 034
Claiborne	20	121.7	D	173	4.2	11.7	63	63.7	3 746	40.8	D	486	6.3	13 041
Concordia	17	113.6	D	224	4.7	11.9	94	126.0	6 099	66.4	11.1	853	10.8	12 607
De Soto	17	D	D	(⁶)	D	D	83	116.3	4 644	50.5	D	748	9.6	12 832
East Baton Rouge	764	4 006.6	2 630.1	9 966	345.9	691.5	1 822	4 468.8	11 337	123.4	D	27 428	423.7	15 447
East Carroll	9	97.5	97.5	147	4.4	10.2	36	41.3	4 613	50.2	D	245	3.5	14 143
East Feliciana	11	D	D	(⁶)	D	D	45	45.0	2 162	23.5	D	373	4.3	11 568
Evangeline	17	30.4	30.4	122	2.3	5.1	129	144.5	4 239	46.1	D	1 012	13.4	13 252
Franklin	29	D	D	(⁶)	D	D	90	168.1	7 608	82.8	D	1 119	13.7	12 241
Grant	4	D	D	(⁷)	D	D	31	49.3	2 649	28.8	D	168	3.3	19 601
Iberia	118	359.2	312.2	1 447	44.4	82.8	282	613.9	8 503	92.5	11.3	3 354	54.1	16 122
Iberville	27	89.7	D	251	5.7	12.3	100	159.1	5 110	55.6	11.1	1 036	14.3	13 831
Jackson	8	28.0	D	36	1.1	2.3	53	59.8	3 833	41.7	D	521	5.6	10 825
Jefferson	1 168	10 041.1	6 673.7	15 313	500.0	1 004.8	2 038	5 787.0	12 826	139.6	15.9	32 403	535.8	16 535
Jefferson Davis	36	270.7	D	359	9.7	19.8	131	232.9	7 358	80.1	D	1 406	18.7	13 326
Lafayette	484	2 620.5	2 084.1	6 260	223.5	413.0	990	2 465.4	13 385	145.6	D	14 462	231.6	16 016
Lafourche	88	328.5	D	722	18.8	41.7	323	570.0	6 459	70.3	D	3 869	50.4	13 016
La Salle	8	8.8	8.8	43	.8	1.6	64	68.4	4 976	54.1	D	515	6.0	11 695
Lincoln	34	105.8	D	376	9.1	18.3	163	328.0	7 886	85.8	D	2 233	28.8	12 907
Livingston	55	140.1	D	502	12.8	22.0	213	368.9	4 313	46.9	D	2 403	32.4	13 481
Madison	14	D	D	(⁶)	D	D	53	83.8	6 428	69.9	D	512	6.5	12 664
Morehouse	15	45.8	45.8	143	4.0	7.9	126	216.2	6 821	74.2	14.5	1 263	16.3	12 896
Natchitoches	33	91.0	91.0	247	4.6	9.7	141	230.4	6 205	67.5	D	1 612	19.7	12 221
Orleans	484	2 450.5	1 718.5	6 086	210.2	405.8	1 871	2 771.3	5 908	64.3	9.5	20 405	315.6	15 465
Ouachita	248	1 257.2	1 117.2	2 912	82.4	169.7	753	1 483.5	10 094	109.8	23.7	9 649	134.0	13 884
Plaquemines	87	837.8	D	1 168	36.4	79.1	76	85.8	3 311	36.0	D	674	8.4	12 479
Pointe Coupee	13	D	D	(⁶)	D	D	84	159.0	6 742	73.4	11.4	807	11.6	14 320
Rapides	173	581.1	475.9	1 789	45.6	93.9	586	1 188.3	9 404	102.3	21.5	7 397	108.5	14 666
Red River	6	13.8	13.8	53	.9	1.8	39	53.6	5 557	60.5	D	265	3.7	14 015
Richland	28	160.4	D	259	5.6	16.3	85	188.0	8 983	97.7	D	844	12.8	15 171
Sabine	13	D	D	(⁵)	D	D	93	120.2	5 056	55.0	19.0	840	11.2	13 325
St. Bernard	62	D	D	(⁶)	D	D	214	362.7	5 470	59.5	24.9	2 887	33.6	11 628
St. Charles	84	2 627.1	2 454.3	1 485	50.7	100.4	119	210.8	4 430	48.2	D	1 316	17.5	13 292
St. Helena	1	D	D	(⁵)	D	D	17	11.1	1 145	12.5	D	101	1.1	10 743
St. James	15	277.7	D	282	10.5	19.5	55	72.4	3 461	37.7	2.8	609	7.4	12 212
St. John the Baptist	30	D	D	(⁹)	D	D	119	231.5	5 524	60.1	D	1 643	19.9	12 122
St. Landry	85	415.1	D	948	21.5	44.9	327	515.8	6 192	67.4	D	3 522	43.9	12 456
St. Martin	36	116.5	D	332	8.2	17.9	121	192.4	4 111	44.7	D	1 260	17.2	13 620
St. Mary	124	705.3	D	1 384	46.9	95.4	256	396.1	6 957	75.7	D	2 829	38.3	13 532
St. Tammany	252	6 604.0	D	2 070	75.3	148.6	749	1 511.5	8 199	89.2	D	9 479	135.3	14 274
Tangipahoa	106	725.4	694.2	1 482	38.0	90.6	415	894.8	9 384	102.1	16.5	5 442	74.6	13 700
Tensas	8	50.5	50.5	103	3.3	5.7	22	27.5	4 110	44.7	D	114	1.5	13 088
Terrebonne	212	790.5	D	2 467	69.5	133.5	482	1 064.1	10 320	112.3	D	6 237	93.3	14 966
Union	11	9.0	9.0	75	1.3	2.9	73	92.3	4 231	46.0	D	578	7.8	13 512
Vermilion	66	361.9	334.9	738	19.6	46.1	198	277.5	5 374	58.5	12.7	1 836	23.7	12 908
Vernon	30	53.6	D	221	4.8	9.1	143	216.1	4 177	45.5	D	1 392	19.3	13 833
Washington	28	57.0	57.0	178	3.7	9.1	184	241.2	5 587	60.8	13.5	1 627	20.0	12 322
Webster	36	D	D	(⁶)	D	D	197	293.5	6 886	74.9	D	1 844	24.5	13 294
West Baton Rouge	38	444.2	D	575	19.1	42.9	63	124.3	6 094	66.3	D	843	11.9	14 173
West Carroll	9	8.9	8.9	19	.4	1.1	37	54.0	4 432	48.2	D	426	4.6	10 704
West Feliciana	7	11.7	11.7	30	.8	1.5	35	40.7	3 066	33.4	D	275	3.5	12 702
Winn	17	56.7	56.7	159	4.9	11.3	65	81.1	4 565	49.7	19.7	692	7.9	11 434

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 1,000 to 2,499 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 0 to 19 employees. ⁸ 250 to 499 employees. ⁹ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
MAINE	1 726	7 305.6	6 051.1	19 932	616.2	1 231.5	7 074	12 737.1	10 229	111.3	10.9	72 897	1 164.2	15 970
Androscoggin	126	277.8	270.2	1 244	35.7	71.8	533	1 247.1	12 357	134.5	11.6	6 362	96.4	15 150
Aroostook	101	211.1	197.9	766	19.8	40.0	471	591.9	7 604	82.7	14.0	4 285	57.9	13 503
Cumberland	574	3 673.3	2 801.9	8 884	296.8	582.0	1 570	3 825.9	15 175	165.1	10.2	20 735	346.5	16 710
Franklin	16	26.8	D	91	2.7	5.6	179	245.5	8 462	92.1	12.4	1 537	22.4	14 605
Hancock	73	138.6	138.6	354	8.4	19.3	388	490.0	9 880	107.5	10.2	2 895	49.3	17 045
Kennebec	133	821.9	795.3	2 135	67.6	132.7	589	1 289.7	11 155	121.4	13.6	7 166	120.5	16 811
Knox	79	171.7	D	550	13.8	29.4	278	394.0	10 411	113.3	9.2	2 309	35.8	15 513
Lincoln	52	66.5	D	259	5.5	10.8	236	299.7	9 466	103.0	3.4	1 545	25.2	16 337
Oxford	36	122.2	114.3	366	9.8	24.2	280	320.4	5 961	64.9	10.8	2 104	30.6	14 567
Penobscot	196	938.0	805.8	2 786	85.6	175.0	796	1 654.6	11 408	124.1	14.2	9 433	148.0	15 692
Piscataquis	11	D	D	(⁴)	D	D	100	120.6	6 569	71.5	13.4	871	12.3	14 163
Sagadahoc	21	78.7	D	111	1.9	5.1	124	183.5	5 176	56.3	2.8	1 044	17.1	16 346
Somerset	30	120.9	D	473	18.9	36.6	260	356.5	6 808	74.1	12.5	2 234	35.1	15 718
Waldo	29	149.2	149.2	165	4.2	10.2	165	192.5	5 334	58.0	9.0	1 226	18.2	14 875
Washington	50	D	D	(⁵)	D	D	204	260.2	7 241	78.8	10.8	1 712	23.5	13 748
York	199	438.6	382.3	1 479	41.1	77.8	901	1 265.1	7 286	79.3	7.4	7 439	125.1	16 823
MARYLAND	6 283	54 906.7	31 714.9	92 458	3 656.3	7 019.8	19 798	46 428.2	9 116	99.2	12.5	274 260	4 914.0	17 917
Allegany	71	D	D	(⁶)	D	D	385	663.5	9 133	99.4	19.4	4 719	63.5	13 457
Anne Arundel	653	8 829.7	5 974.0	9 148	366.4	751.1	1 863	4 757.6	10 127	110.2	16.5	27 922	487.0	17 443
Baltimore	1 003	6 707.2	3 143.5	12 047	491.6	943.7	3 138	8 243.4	11 448	124.6	13.4	49 690	902.7	18 166
Calvert	29	61.7	D	202	4.8	9.7	190	404.0	5 830	63.4	D	2 566	42.7	16 655
Caroline	26	163.2	D	325	9.1	19.7	104	191.3	6 490	70.6	D	901	13.7	15 175
Carroll	146	292.9	220.0	966	27.8	52.7	604	1 160.6	7 899	86.0	14.4	7 366	116.5	15 818
Cecil	53	D	D	(⁶)	D	D	284	613.4	7 599	82.7	11.6	3 526	58.2	16 518
Charles	75	234.9	D	1 088	27.6	50.9	490	1 243.6	10 793	117.4	D	7 750	128.0	16 520
Dorchester	51	121.6	D	402	10.7	24.2	132	285.9	9 567	104.1	D	1 476	27.7	18 788
Frederick	212	847.7	686.1	2 783	94.0	163.9	741	1 839.3	10 048	109.3	13.6	10 644	186.8	17 547
Garrett	40	121.7	D	303	5.7	13.8	157	222.9	7 576	82.4	2.8	1 367	20.6	15 055
Harford	198	1 024.7	667.0	1 502	47.1	108.2	741	1 755.4	8 265	89.9	14.1	10 518	174.6	16 599
Howard	631	9 392.3	4 999.3	13 185	528.3	1 040.3	766	2 010.8	8 783	95.6	D	11 823	216.2	18 283
Kent	25	49.8	D	162	3.5	6.3	125	132.3	6 969	75.8	D	908	13.9	15 316
Montgomery	971	8 795.9	D	14 752	778.9	1 319.5	3 000	8 914.4	10 758	117.1	9.8	46 311	957.8	20 681
Prince George's	759	9 053.7	4 910.6	13 904	542.9	1 122.8	2 425	6 390.5	8 301	90.3	11.9	38 214	675.8	17 685
Queen Anne's	71	209.0	149.3	526	14.3	29.9	217	321.5	8 252	89.8	D	1 833	28.7	15 672
St. Mary's	27	D	D	(⁶)	D	D	278	553.2	6 476	70.5	D	3 615	55.4	15 311
Somerset	19	D	D	(⁵)	D	D	73	68.0	2 784	30.3	D	485	6.1	12 480
Talbot	69	243.4	D	527	15.5	32.6	262	457.5	13 977	152.1	D	2 621	47.0	17 916
Washington	156	922.7	D	2 184	62.9	123.3	598	1 220.5	9 589	104.3	15.5	7 450	117.3	15 751
Wicomico	130	502.1	384.8	1 410	41.7	81.8	464	994.1	12 567	136.7	20.8	6 111	100.0	16 369
Worcester	76	476.0	D	1 181	39.1	70.8	505	546.0	12 958	141.0	10.2	3 285	59.1	17 979
Independent City														
Baltimore city	792	6 171.2	4 215.8	14 152	499.2	957.4	2 256	3 438.4	5 229	56.9	D	23 159	414.7	17 907
MASSACHUSETTS	9 993	112 792.4	61 530.3	146 827	6 484.8	12 686.7	26 209	58 578.0	9 579	104.2	10.1	335 736	5 894.8	17 558
Barnstable	259	462.8	350.6	1 361	45.5	89.6	1 592	2 518.8	12 275	133.6	6.3	13 675	256.5	18 754
Berkshire	136	D	D	(⁷)	D	D	832	1 280.7	9 564	104.1	11.5	8 513	137.7	16 179
Bristol	709	11 586.3	5 929.8	12 089	471.3	953.5	2 365	5 158.7	10 026	109.1	16.8	32 400	511.1	15 773
Dukes	22	D	D	(⁴)	D	D	222	207.6	15 272	166.2	D	931	24.3	26 100
Essex	1 071	9 270.7	6 727.0	14 836	671.4	1 329.2	2 703	6 156.2	8 867	96.5	9.5	34 590	585.5	16 926
Franklin	87	349.0	261.3	782	29.3	68.2	295	410.8	5 800	63.1	D	2 880	46.2	16 026
Hampden	573	4 481.2	3 152.1	7 696	285.4	535.9	1 862	3 919.9	8 902	96.9	13.5	24 675	384.7	15 591
Hampshire	109	D	D	(⁷)	D	D	604	964.6	6 415	69.8	5.9	6 976	107.5	15 417
Middlesex	2 914	33 893.5	17 452.6	49 166	2 386.3	4 448.3	5 701	14 462.1	10 205	111.0	9.2	78 812	1 491.7	18 927
Nantucket	13	D	D	(⁴)	D	D	178	195.7	26 126	284.3	D	799	23.0	28 826
Norfolk	1 451	21 949.4	9 793.9	23 872	1 128.8	2 193.2	2 599	7 332.9	11 461	124.7	10.5	38 832	715.5	18 425
Plymouth	700	5 772.6	3 078.4	9 214	361.1	783.7	1 917	4 895.9	10 611	115.5	8.3	27 147	472.3	17 396
Suffolk	923	10 935.6	7 837.8	11 910	523.8	1 091.3	2 543	4 842.5	7 539	82.0	6.2	30 091	532.2	17 687
Worcester	1 026	12 038.3	5 001.9	12 865	493.9	985.7	2 796	6 231.7	8 604	93.6	11.3	35 415	606.7	17 132

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 500 to 999 employees. ⁷ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll		
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average		Percent from general mer- chandise stores	Total (mil. dol.)	Per paid em- ployee (dollars)
MICHIGAN.....	13 936	159 432.3	70 982.0	189 057	7 629.6	15 704.7	39 564	93 706.1	9 576	104.2	16.1	529 441	8 922.3	16 852
Alcona	1	D	NA	(⁴)	D	D	40	49.7	4 561	49.6	D	290	3.9	13 600
Alger	7	D	D	(⁵)	D	D	55	37.1	3 712	40.4	D	294	3.3	11 139
Allegan	100	369.4	245.2	1 003	29.9	59.4	365	642.0	6 389	69.5	7.2	3 757	59.5	15 836
Alpena	45	143.3	D	396	10.3	22.7	162	288.5	9 429	102.6	20.0	1 719	25.0	14 568
Antrim	24	32.5	30.8	96	3.0	6.6	96	106.5	5 079	55.3	D	628	11.6	18 451
Arenac	27	74.6	D	227	5.3	11.3	79	127.8	7 815	85.0	6.1	758	10.6	13 992
Baraga	6	27.0	D	67	1.8	5.3	43	48.8	5 774	62.8	D	337	4.2	12 537
Barry	50	87.0	D	317	8.4	17.1	180	262.3	4 832	52.6	D	1 697	24.0	14 162
Bay	123	600.0	311.5	1 393	41.7	84.5	541	1 101.7	9 980	108.6	19.2	6 661	104.8	15 739
Benzie	9	4.6	4.6	48	.7	1.8	78	104.8	7 307	79.5	2.1	532	10.0	18 876
Berrien	193	938.3	442.8	1 887	60.0	130.3	674	1 302.5	8 121	88.4	17.8	8 078	125.6	15 554
Branch	49	411.8	D	639	19.0	37.2	174	321.3	7 342	79.9	14.6	2 002	30.4	15 162
Calhoun	145	1 392.4	D	1 646	60.8	150.3	567	1 239.0	8 884	96.7	D	7 779	114.7	14 741
Cass	54	252.5	165.7	351	11.1	23.1	143	159.0	3 191	34.7	D	985	14.6	14 866
Charlevoix	14	33.9	21.3	113	3.4	6.4	172	202.8	8 414	91.6	7.7	1 288	19.3	14 984
Cheboygan	21	48.9	D	85	3.0	5.9	195	254.0	10 834	117.9	15.2	1 475	24.0	16 291
Chippewa	21	24.9	D	140	3.2	7.6	187	289.6	7 673	83.5	D	1 839	25.5	13 858
Clare	15	47.2	D	90	2.8	6.5	140	217.8	7 517	81.8	D	1 319	21.4	16 226
Clinton	56	522.2	D	685	23.2	47.2	207	426.2	6 779	73.8	10.1	2 378	40.1	16 863
Crawford	11	D	D	(⁶)	D	D	65	116.0	8 340	90.8	8.9	629	9.3	14 769
Delta	59	95.5	D	452	10.9	21.4	232	380.0	9 766	106.3	D	2 552	35.7	13 985
Dickinson	54	119.1	D	505	14.1	31.1	177	316.6	11 663	126.9	D	2 222	31.4	14 138
Eaton	86	673.9	D	774	25.1	51.1	342	898.7	8 954	97.4	24.0	5 587	82.4	14 750
Emmet	32	75.4	55.7	228	6.7	12.7	298	404.7	14 277	155.4	D	2 509	41.9	16 703
Genesee	422	1 899.4	1 134.3	5 884	217.2	427.6	1 809	4 521.3	10 386	113.0	18.3	25 369	409.3	16 132
Gladwin	15	11.2	D	40	1.1	2.2	90	152.8	6 139	66.8	8.2	895	14.2	15 850
Gogebic	16	35.4	D	115	2.6	6.4	102	135.0	7 704	83.8	D	920	11.4	12 418
Grand Traverse	167	729.9	458.8	1 580	51.9	99.2	634	1 232.7	16 916	184.1	22.1	7 300	117.5	16 089
Gratiot	37	196.0	D	493	14.1	29.5	200	295.8	7 399	80.5	17.7	1 891	26.9	14 237
Hillsdale	48	215.6	D	416	12.7	28.7	163	255.8	5 513	60.0	D	1 556	23.2	14 936
Houghton	27	33.7	33.7	179	5.3	9.3	181	262.3	7 337	79.8	18.1	2 052	25.4	12 401
Huron	51	194.5	D	536	14.0	31.0	211	262.6	7 441	81.0	16.0	1 800	23.3	12 958
Ingham	365	3 313.4	2 243.2	5 830	213.5	412.9	1 207	2 992.6	10 424	113.4	19.7	18 762	301.9	16 092
Ionia	42	143.5	D	325	11.1	22.7	184	331.2	5 014	54.6	19.7	2 189	32.1	14 672
Iosco	11	7.9	7.9	79	1.4	3.1	160	224.3	8 772	95.5	D	1 475	21.7	14 698
Iron	17	18.4	D	86	2.1	3.7	77	92.9	7 141	77.7	5.8	632	9.2	14 597
Isabella	69	327.9	D	817	23.7	49.8	220	458.6	7 946	86.5	34.0	3 187	44.0	13 803
Jackson	196	1 047.2	659.6	2 339	83.7	159.0	564	1 289.4	8 292	90.2	28.1	8 108	126.9	15 651
Kalamazoo	337	1 870.1	1 010.7	6 278	233.2	539.7	978	2 388.2	10 407	113.2	25.6	15 421	230.2	14 926
Kalkaska	27	76.2	72.9	225	8.2	14.6	70	144.3	9 353	101.8	D	660	11.6	17 579
Kent	1 314	15 882.2	11 414.4	28 386	1 043.6	1 942.8	2 194	6 491.8	11 996	130.5	16.9	38 200	658.0	17 226
Keweenaw	3	.7	.7	7	.2	.3	10	2.7	1 293	14.1	—	19	.3	13 368
Lake	7	4.0	4.0	27	.5	1.1	36	36.8	3 626	39.5	D	244	3.7	15 012
Lapeer	68	136.0	111.1	373	13.2	27.2	278	705.7	8 124	88.4	18.7	3 706	58.2	15 714
Leelanau	18	20.0	8.0	90	1.7	3.2	143	92.0	4 887	53.2	—	661	10.5	15 924
Lenawee	92	429.5	278.5	685	22.6	51.6	375	826.3	8 441	91.8	19.3	4 859	75.8	15 594
Livingston	246	1 064.1	432.5	1 859	73.2	126.8	476	1 308.4	9 223	100.4	15.5	6 435	121.7	18 911
Luce	10	10.8	D	61	1.2	3.0	36	64.7	9 792	106.6	D	333	4.6	13 817
Mackinac	12	29.6	29.6	92	1.6	3.9	133	83.7	7 549	82.1	D	448	8.2	18 225
Macomb	1 040	6 608.7	3 536.5	12 592	521.7	966.2	2 901	9 010.8	11 508	125.2	16.3	47 125	859.9	18 248
Manistee	26	D	D	(⁷)	D	D	116	189.8	8 156	88.7	D	947	16.3	17 183
Marquette	68	159.1	D	545	15.4	29.6	331	522.7	8 400	91.4	17.1	3 822	51.1	13 363
Mason	25	41.0	D	118	3.2	6.8	159	223.0	8 027	87.3	19.5	1 470	21.0	14 286
Mecosta	31	43.0	D	187	4.9	10.7	175	301.1	7 643	83.2	18.4	1 925	25.6	13 307
Menominee	24	192.4	192.4	337	10.5	24.8	85	162.0	6 626	72.1	D	967	12.5	12 898
Midland	73	311.0	254.6	758	29.0	59.7	353	722.1	8 893	96.8	20.5	4 449	72.2	16 218
Missaukee	11	17.6	D	57	1.3	2.8	57	103.1	7 566	82.3	3.8	506	7.8	15 344
Monroe	96	731.5	403.2	1 213	46.2	94.9	448	1 035.0	7 283	79.2	17.9	5 489	91.1	16 602
Montcalm	48	158.7	D	287	7.1	16.6	217	403.7	6 763	73.6	D	2 613	36.5	13 971
Montmorency	3	D	D	(⁴)	D	D	48	49.9	5 000	54.4	5.0	312	4.1	13 189
Muskegon	162	891.4	536.5	1 852	57.6	113.9	591	1 365.4	8 230	89.6	25.6	8 672	132.3	15 256
Newaygo	27	56.0	56.0	323	9.4	20.5	156	244.2	5 423	59.0	D	1 394	22.8	16 383
Oakland	3 526	69 194.0	19 649.1	45 311	2 332.1	5 035.7	5 530	16 585.0	14 175	154.2	13.4	83 826	1 623.9	19 373

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Sales			Paid employees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab-lishments	Sales				Paid em-employees ²	Annual payroll	
	Estab-lishments	Total (mil. dol.)	Merchant whole-salers (mil. dol.)					Total (mil. dol.)	Per capita ³		Percent from general mer-chandise stores		Total (mil. dol.)	Per paid em-employee (dollars)
									Amount (dollars)	Percent of national average				
MICHIGAN—Con.														
Oceana.....	11	14.6	D	72	2.3	4.2	110	124.3	5 043	54.9	3.1	786	10.7	13 660
Ogemaw.....	18	69.9	D	207	6.0	11.7	148	230.8	11 018	119.9	D	1 351	20.1	14 857
Ontonagon.....	2	D	D	(⁴)	D	D	51	60.4	7 455	81.1	D	388	5.2	13 309
Osceola.....	11	51.2	D	129	3.0	6.3	88	105.5	4 788	52.1	D	694	9.8	14 097
Oscoda.....	3	D	D	(⁵)	D	D	44	44.7	5 059	55.0	D	318	4.2	13 343
Otsego.....	38	207.8	D	387	11.3	22.9	163	334.8	15 382	167.4	16.3	1 903	29.9	15 700
Ottawa.....	326	2 213.3	1 154.5	3 471	110.2	399.5	828	1 920.7	8 709	94.8	22.1	12 375	193.1	15 603
Presque Isle.....	15	41.7	D	181	3.6	7.0	93	122.5	8 528	92.8	2.3	768	11.0	14 303
Roscommon.....	22	10.5	D	72	1.3	2.9	149	267.0	11 503	125.2	D	1 553	25.5	16 446
Saginaw.....	269	1 614.3	1 318.0	3 643	120.1	236.2	1 101	2 477.0	11 753	127.9	17.6	14 917	228.2	15 299
St. Clair.....	131	596.4	216.3	1 415	50.6	92.3	629	1 315.1	8 350	90.9	18.4	7 801	124.8	15 997
St. Joseph.....	59	252.1	D	680	27.8	49.7	230	399.3	6 535	71.1	15.4	2 627	37.4	14 239
Sanilac.....	37	99.5	79.1	238	5.2	10.8	183	287.6	6 733	73.3	D	1 707	25.7	15 037
Schoolcraft.....	12	D	D	(⁵)	D	D	56	78.6	9 042	98.4	D	410	6.2	15 115
Shiawassee.....	67	182.6	104.1	476	11.5	24.3	234	571.4	7 902	86.0	19.0	3 080	46.6	15 137
Tuscola.....	54	202.4	198.7	408	9.8	20.7	212	412.6	7 119	77.5	D	2 048	33.1	16 146
Van Buren.....	61	160.5	D	405	11.7	26.4	267	503.8	6 686	72.8	D	2 694	44.2	16 416
Washtenaw.....	435	3 338.4	1 961.3	4 778	182.3	337.9	1 204	3 371.9	11 267	122.6	14.6	18 464	329.6	17 849
Wayne.....	2 357	37 963.4	17 972.3	40 193	1 614.4	3 278.7	6 690	15 852.1	7 449	81.1	13.3	85 476	1 483.7	17 358
Wexford.....	29	83.5	65.5	334	9.0	17.2	174	359.1	12 330	134.2	16.8	2 127	33.1	15 562
MINNESOTA.....	9 348	99 444.5	56 577.7	131 787	5 024.0	10 030.4	20 888	48 098.0	10 260	111.6	12.9	282 413	4 528.5	16 035
Aitkin.....	16	D	D	(⁶)	D	D	60	77.7	5 611	61.1	9.3	490	6.5	13 267
Anoka.....	351	1 824.1	1 240.4	4 520	161.2	322.7	826	2 232.6	7 789	84.8	17.7	13 478	206.0	15 283
Becker.....	42	78.6	D	263	7.4	15.1	182	258.6	8 822	96.0	12.5	1 609	22.7	14 114
Beltrami.....	44	101.2	D	414	10.0	25.0	200	365.8	9 454	102.9	17.1	2 453	34.5	14 069
Benton.....	45	535.4	D	1 083	28.4	53.1	102	186.8	5 543	60.3	D	1 356	20.6	15 192
Big Stone.....	15	D	D	(⁶)	D	D	42	26.9	4 745	51.6	D	254	2.6	10 327
Blue Earth.....	108	558.0	D	1 520	39.0	72.8	325	744.4	13 868	150.9	D	5 166	70.4	13 621
Brown.....	41	417.7	D	438	9.8	22.8	152	234.7	8 618	93.8	10.5	1 850	22.2	12 006
Carlton.....	25	193.2	D	417	11.5	23.6	129	226.6	7 344	79.9	D	1 364	19.5	14 317
Carver.....	122	570.1	D	2 205	59.8	119.0	177	413.8	6 554	71.3	D	2 389	40.0	16 741
Cass.....	18	D	D	(⁶)	D	D	163	164.8	6 368	69.3	D	959	15.9	16 602
Chippewa.....	27	191.4	D	240	6.9	14.4	75	125.9	9 629	104.8	D	844	10.8	12 799
Chisago.....	33	D	D	(⁷)	D	D	148	221.9	5 609	61.0	.3	1 421	20.0	14 056
Clay.....	67	410.6	D	765	17.8	34.1	193	458.0	8 867	96.5	D	2 828	37.8	13 373
Clearwater.....	10	17.7	17.7	75	1.4	2.8	40	34.5	4 170	45.4	D	260	3.0	11 388
Cook.....	2	D	D	(⁴)	D	D	48	44.0	9 302	101.2	D	271	4.5	16 428
Cottonwood.....	28	169.6	D	206	4.5	12.7	72	103.2	8 501	92.5	D	665	8.7	13 032
Crow Wing.....	79	178.7	151.2	713	16.4	36.5	376	708.3	13 861	150.8	19.6	3 749	61.9	16 521
Dakota.....	686	5 578.3	3 504.6	9 650	359.6	714.1	1 140	4 010.9	11 981	130.4	D	22 202	374.2	16 856
Dodge.....	22	156.1	D	321	10.1	26.3	68	70.5	4 133	45.0	D	448	6.5	14 522
Douglas.....	56	174.6	D	488	13.1	23.2	233	368.7	12 005	130.6	D	2 472	33.3	13 491
Faribault.....	40	D	D	(⁷)	D	D	84	80.5	4 903	53.4	D	634	7.7	12 162
Fillmore.....	35	240.8	D	319	8.4	18.5	135	149.2	7 210	78.5	D	810	12.7	15 632
Freeborn.....	68	522.1	D	646	19.1	42.0	183	310.8	9 838	107.1	16.6	1 965	29.5	15 037
Goodhue.....	63	680.4	D	1 051	31.3	89.9	244	337.0	7 888	85.8	D	2 390	32.7	13 677
Grant.....	18	209.1	D	168	3.8	7.8	44	53.4	8 665	94.3	D	287	4.1	14 111
Hennepin.....	3 723	59 929.0	28 192.0	61 454	2 700.6	5 112.2	4 644	14 615.8	13 856	150.8	11.4	78 226	1 409.6	18 019
Houston.....	31	70.0	D	536	10.1	20.4	70	76.3	3 970	43.2	D	500	6.0	11 962
Hubbard.....	22	29.0	25.3	111	2.2	4.4	107	125.2	7 512	81.7	D	846	11.4	13 455
Isanti.....	19	D	D	(⁵)	D	D	103	193.6	6 562	71.4	D	1 195	15.7	13 146
Itasca.....	43	467.5	D	395	9.7	20.0	256	361.0	8 285	90.2	D	2 376	34.0	14 303
Jackson.....	23	131.3	D	254	6.9	15.6	55	57.6	4 941	53.8	D	478	5.6	11 697
Kanabec.....	9	D	D	(⁵)	D	D	75	114.0	8 156	88.7	D	665	9.5	14 253
Kandiyohei.....	73	548.8	D	1 071	31.5	83.1	267	447.6	10 924	118.9	17.9	3 022	44.2	14 634
Kittson.....	20	89.3	89.3	171	3.3	8.6	36	38.0	7 096	77.2	—	220	2.7	12 164
Koochiching.....	10	D	D	(⁵)	D	D	104	124.6	8 204	89.3	D	787	11.9	15 150
Lac qui Parle.....	21	124.6	D	207	5.2	10.9	56	50.1	6 170	67.1	1.3	355	3.8	10 727
Lake.....	9	D	D	(⁵)	D	D	53	121.4	11 379	123.8	4.6	407	9.3	22 951
Lake of the Woods.....	8	15.8	D	43	.8	1.6	29	26.2	5 798	63.1	D	202	2.5	12 441
Le Sueur.....	30	154.0	D	415	11.6	23.4	117	150.1	5 993	65.2	.7	955	13.1	13 723
Lincoln.....	15	40.2	40.2	99	1.9	4.5	34	35.9	5 438	59.2	—	228	4.2	18 338
Lyon.....	54	915.8	D	889	31.7	62.4	155	290.5	11 884	129.3	14.2	2 013	27.6	13 720
McLeod.....	43	239.0	D	413	13.6	24.3	188	286.6	8 502	92.5	16.6	2 079	27.7	13 312
Mahnomen.....	8	29.7	29.7	48	1.2	3.5	28	28.8	5 640	61.4	D	147	2.7	18 252
Marshall.....	32	D	D	(⁷)	D	D	45	72.0	6 860	74.6	—	293	5.6	18 959
Martin.....	53	419.4	D	377	12.6	25.5	131	250.4	11 289	122.8	11.0	1 552	21.3	13 743
Meeker.....	26	100.8	100.8	203	5.3	13.9	103	128.2	5 957	64.8	D	787	11.9	15 074

¹ Includes only establishments with payroll.² For pay period including March 12.³ Based on resident population estimated as of July 1, 1997.⁴ 0 to 19 employees.⁵ 20 to 99 employees.⁶ 100 to 249 employees. ⁷ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
MINNESOTA—Con.														
Mille Lacs	27	87.1	87.1	219	5.1	10.5	118	133.1	6 429	70.0	5.8	997	12.2	12 206
Morrison	31	161.5	D	282	5.3	8.9	141	247.8	8 134	88.5	D	1 468	20.1	13 694
Mower	44	443.3	D	279	9.8	55.9	191	269.0	7 255	78.9	13.7	1 957	26.0	13 270
Murray	15	78.6	78.6	124	3.0	6.9	53	54.0	5 652	61.5	D	335	4.3	12 815
Nicollet	41	207.3	D	492	21.1	44.7	80	121.7	4 078	44.4	D	756	10.3	13 642
Nobles	43	D	D	(⁴)	D	D	155	206.6	10 497	114.2	D	1 376	19.0	13 830
Norman	15	57.6	D	141	3.3	7.3	43	80.5	10 534	114.6	D	357	5.7	15 919
Olmsted	125	605.4	584.4	1 176	37.5	65.5	586	1 432.7	12 508	136.1	D	9 277	136.9	14 760
Otter Tail	73	233.4	D	602	10.2	21.3	317	474.8	8 736	95.1	12.9	2 922	43.3	14 817
Pennington	19	302.9	302.9	939	21.0	50.3	85	149.5	10 966	119.3	13.2	1 000	15.3	15 303
Pine	14	25.4	D	101	2.0	3.7	116	153.2	6 477	70.5	D	875	12.3	14 097
Pipestone	31	256.1	D	457	9.1	18.3	67	94.3	9 329	101.5	D	557	6.6	11 903
Polk	57	206.2	D	415	10.0	21.2	152	211.7	6 626	72.1	D	1 377	19.7	14 317
Pope	22	192.2	D	290	8.0	22.9	54	58.7	5 360	58.3	D	379	5.1	13 420
Ramsey	927	9 328.6	6 210.4	15 680	633.3	1 379.1	1 879	5 504.5	11 355	123.6	13.5	32 615	567.0	17 384
Red Lake	10	35.0	35.0	70	1.8	3.9	30	32.5	7 501	81.6	—	150	2.6	17 253
Redwood	51	400.0	D	478	16.1	37.6	87	126.9	7 632	83.0	D	927	11.7	12 586
Renville	31	364.7	D	478	13.3	26.1	104	111.7	6 555	71.3	D	681	9.8	14 357
Rice	63	543.5	528.8	1 009	32.2	66.8	242	416.8	7 779	84.6	10.8	2 788	40.5	14 533
Rock	22	108.5	D	126	3.2	8.1	50	85.6	8 667	94.3	D	517	7.2	13 905
Roseau	20	69.7	D	145	4.0	9.4	89	119.7	7 354	80.0	D	769	10.3	13 432
St. Louis	280	D	D	(⁵)	D	D	1 088	1 892.4	9 720	105.8	D	12 389	186.4	15 045
Scott	153	1 917.8	1 187.9	1 613	64.5	145.9	229	419.3	5 493	59.8	D	2 318	37.0	15 961
Sherburne	51	78.5	D	351	7.1	14.3	154	502.9	8 672	94.4	D	2 120	34.4	16 208
Sibley	13	146.7	146.7	110	3.6	12.6	62	63.1	4 313	46.9	D	497	5.3	10 718
Stearns	193	1 068.9	D	3 688	117.1	205.7	661	1 664.3	12 990	141.3	D	9 866	149.4	15 141
Steele	55	225.7	210.9	415	13.1	32.8	174	272.4	8 665	94.3	D	2 042	27.5	13 491
Stevens	22	151.6	D	379	11.0	22.2	64	119.4	11 839	128.8	D	569	8.5	14 917
Swift	21	180.6	D	266	6.5	17.3	65	68.5	6 328	68.9	D	486	6.7	13 765
Todd	32	49.3	D	217	4.1	7.8	112	124.1	5 168	56.2	D	780	10.1	12 923
Traverse	8	96.4	96.4	72	2.9	10.6	31	31.6	7 402	80.5	D	213	2.7	12 737
Wabasha	25	49.0	49.0	199	4.3	9.1	107	124.7	6 031	65.6	1.2	882	13.1	14 859
Wadena	17	D	D	(⁶)	D	D	66	104.8	8 078	87.9	D	589	9.0	15 205
Waseca	26	62.6	55.1	156	3.3	6.7	70	106.3	5 748	62.5	D	742	10.0	13 532
Washington	205	2 029.3	333.1	1 471	69.8	142.6	601	1 674.4	8 725	94.9	D	9 304	142.6	15 324
Watsonwan	24	211.8	211.8	219	6.0	14.7	59	55.3	4 758	51.8	D	427	5.0	11 691
Wilkin	20	149.7	D	260	6.8	14.9	36	38.1	5 166	56.2	—	272	3.8	13 926
Winona	80	418.3	402.0	682	17.8	37.1	224	384.8	7 969	86.7	D	2 506	36.5	14 565
Wright	85	221.2	168.7	669	18.2	40.0	283	682.9	8 222	89.5	10.5	3 870	59.7	15 427
Yellow Medicine	24	91.7	91.7	124	2.7	6.8	66	79.7	6 872	74.8	D	514	6.5	12 607
MISSISSIPPI														
Adams	57	80.4	57.4	369	9.2	19.8	225	328.9	9 528	103.7	30.8	2 356	33.3	14 138
Alcorn	49	264.3	D	692	16.9	32.4	200	315.1	9 607	104.5	25.4	2 152	29.4	13 679
Amite	7	D	9.3	(⁷)	D	D	44	34.6	2 530	27.5	D	228	3.1	13 395
Attala	18	46.2	30.0	210	3.9	8.8	93	146.7	7 956	86.6	D	1 022	13.9	13 574
Benton	1	D	D	(⁸)	D	D	24	23.6	2 935	31.9	D	178	1.8	10 230
Bolivar	41	355.4	D	685	18.8	67.8	187	296.3	7 305	79.5	11.6	1 775	24.1	13 576
Calhoun	12	27.3	27.3	130	2.7	4.7	86	63.2	4 215	45.9	6.8	525	6.6	12 583
Carroll	9	17.3	D	32	.9	3.3	24	15.5	1 544	16.8	D	161	1.9	11 789
Chickasaw	29	66.6	D	244	3.3	7.5	94	102.0	5 594	60.9	D	741	9.1	12 217
Choctaw	5	D	D	(⁹)	D	D	29	26.5	2 848	31.0	D	183	2.3	12 661
Claiborne	1	D	D	(¹⁰)	D	D	34	46.8	4 029	43.8	5.2	229	4.3	18 638
Clarke	14	33.1	33.1	142	2.3	4.5	63	38.3	2 125	23.1	11.8	325	3.7	11 422
Clay	18	561.8	D	217	14.1	36.7	94	109.5	5 079	55.3	14.3	771	9.4	12 197
Coahoma	37	203.2	D	529	14.3	33.0	160	250.4	7 957	86.6	12.5	1 613	22.2	13 760
Copiah	20	66.4	D	187	3.6	8.2	107	100.1	3 468	37.7	18.4	815	9.4	11 588
Covington	15	426.1	D	150	2.6	6.9	63	92.4	5 274	57.4	4.6	479	7.2	15 054
DeSoto	78	D	D	(¹¹)	D	D	278	663.2	7 186	78.2	D	4 248	58.5	13 772
Forrest	113	1 282.5	D	1 602	37.6	94.2	427	852.4	11 577	126.0	25.9	5 509	77.9	14 143
Franklin	5	D	D	(¹²)	D	D	37	25.4	3 062	33.3	5.0	198	2.2	11 187
George	12	D	D	(¹³)	D	D	70	92.4	4 866	52.9	D	706	8.0	11 299
Greene	5	18.6	18.6	92	1.9	4.9	36	28.2	2 283	24.8	10.5	203	2.1	10 507
Grenada	34	123.2	D	252	5.6	15.1	139	249.5	11 131	121.1	23.4	1 506	20.9	13 906
Hancock	30	68.8	D	251	7.6	14.3	128	214.2	5 447	59.3	17.9	1 583	19.9	12 545
Harrison	195	650.9	D	2 082	51.9	107.9	883	1 613.9	9 154	99.6	20.0	10 553	153.3	14 527
Hinds	454	2 600.7	1 979.3	6 671	206.0	396.0	1 092	2 760.8	11 154	121.4	13.3	17 356	280.3	16 152
Holmes	10	22.5	D	73	.6	1.8	95	95.0	4 428	48.2	5.5	673	8.6	12 796
Humphreys	14	D	D	(¹⁴)	D	D	44	70.4	6 216	67.6	4.9	334	5.0	15 042
Issaquena	2	D	D	(¹⁵)	D	D	2	D	D	D	D	(¹⁶)	D	D

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 500 to 999 employees. ⁵ 2,500 to 4,999 employees. ⁶ 100 to 249 employees. ⁷ 20 to 99 employees. ⁸ 0 to 19 employees. ⁹ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
MISSISSIPPI—Con.														
Itawamba	13	43.2	43.2	188	3.9	7.7	65	85.1	4 042	44.0	D	555	6.8	12 205
Jackson	70	272.6	D	576	16.7	31.9	512	948.6	7 354	80.0	16.6	6 119	82.3	13 447
Jasper	9	11.1	11.1	61	1.5	3.1	63	76.1	4 330	47.1	3.9	480	7.2	15 046
Jefferson	4	D	D	(⁴)	D	D	22	D	D	D	D	(⁵)	D	D
Jefferson Davis	4	2.0	2.0	17	.2	1.1	51	45.5	3 275	35.6	11.3	357	4.6	12 969
Jones	102	211.8	169.8	764	20.8	47.9	303	467.1	7 363	80.1	18.0	3 059	43.3	14 162
Kemper	4	D	D	(⁴)	D	D	37	27.7	2 654	28.9	D	176	2.5	14 153
Lafayette	22	46.8	D	89	2.0	14.1	174	254.2	7 378	80.3	D	2 099	26.4	12 558
Lamar	29	D	D	(⁵)	D	D	170	283.4	7 908	86.1	18.0	2 250	28.0	12 466
Lauderdale	106	973.6	818.1	1 869	50.4	99.4	496	793.7	10 359	112.7	16.8	5 305	76.2	14 367
Lawrence	9	8.5	8.5	43	.6	1.2	62	40.1	3 102	33.8	5.8	350	4.0	11 463
Leake	17	17.7	D	105	1.5	2.9	99	125.2	6 465	70.3	D	769	10.9	14 192
Lee	201	831.0	644.4	2 121	56.7	123.6	541	975.8	13 239	144.1	22.4	6 341	92.3	14 557
Leflore	56	905.1	854.3	803	23.4	45.2	222	277.8	7 407	80.6	12.8	2 033	26.4	12 999
Lincoln	37	415.6	403.4	762	17.9	38.6	164	315.2	9 962	108.4	D	1 809	24.7	13 637
Lowndes	93	333.5	316.9	1 098	30.0	60.0	367	601.2	9 815	106.8	16.4	3 856	54.3	14 069
Madison	118	1 180.0	929.6	1 565	45.4	97.4	377	679.8	9 590	104.4	24.8	4 987	69.6	13 964
Marion	29	D	D	(⁵)	D	D	130	167.4	6 362	69.2	16.9	1 154	15.0	13 041
Marshall	14	46.1	46.1	99	2.1	5.2	115	102.0	3 173	34.5	D	892	10.8	12 163
Monroe	33	104.5	D	200	5.4	11.8	169	228.1	5 992	65.2	D	1 525	21.3	13 957
Montgomery	10	20.7	D	57	1.0	2.7	68	63.1	5 068	55.1	22.2	507	5.5	10 919
Neshoba	32	85.3	85.3	297	5.9	10.8	117	226.0	8 312	90.4	D	1 384	18.4	13 302
Newton	8	D	D	(⁶)	D	D	91	116.0	5 402	58.8	12.4	829	10.6	12 830
Noxubee	9	21.2	D	57	.9	3.1	62	50.9	4 111	44.7	5.7	378	4.3	11 397
Oktibbeha	11	25.3	D	63	1.5	3.6	172	241.4	6 080	66.2	19.3	2 029	23.5	11 582
Panola	37	248.0	216.5	465	14.6	28.8	186	239.7	7 300	79.4	11.6	1 525	20.8	13 656
Pearl River	34	58.0	D	276	3.8	8.9	178	336.3	7 367	80.2	21.5	2 086	30.2	14 462
Perry	3	D	D	(⁴)	D	D	36	29.4	2 478	27.0	12.4	253	2.7	10 775
Pike	64	164.0	130.2	527	11.9	25.9	252	343.0	9 040	98.4	14.6	2 339	33.2	14 204
Pontotoc	24	73.1	D	204	4.6	12.2	103	120.2	4 852	52.8	D	808	9.7	12 045
Prentiss	29	85.3	69.5	223	4.7	9.6	129	138.4	5 706	62.1	14.4	891	11.5	12 895
Quitman	4	D	D	(⁴)	D	D	35	44.4	4 522	49.2	D	249	3.9	15 771
Rankin	200	1 609.8	1 079.8	3 150	112.2	200.0	350	808.9	7 565	82.3	11.1	5 001	72.9	14 586
Scott	34	103.6	D	208	3.6	6.9	144	156.2	6 227	67.8	D	1 216	14.6	12 025
Sharkey	10	18.3	D	91	1.8	3.7	33	25.4	3 840	41.8	10.3	204	2.8	13 814
Simpson	13	31.3	31.3	76	1.6	4.9	103	147.9	5 874	63.9	16.7	1 039	13.3	12 837
Smith	7	D	22.3	(⁶)	D	D	49	35.5	2 342	25.5	6.6	279	3.4	12 258
Stone	17	17.0	17.0	76	1.3	3.3	59	63.6	4 958	53.9	5.0	425	6.7	15 809
Sunflower	31	D	D	(⁷)	D	D	144	212.3	6 181	67.3	D	1 250	16.8	13 414
Tallahatchie	10	24.2	24.2	59	1.5	3.1	45	35.3	2 365	25.7	D	276	3.3	11 783
Tate	15	34.2	D	151	2.1	4.9	93	220.4	9 350	101.7	D	1 182	17.0	14 420
Tippah	20	59.9	59.9	181	2.8	8.2	105	106.7	5 095	55.4	D	831	10.2	12 237
Tishomingo	31	82.7	D	288	6.3	11.5	98	91.1	4 907	53.4	14.5	635	8.7	13 765
Tunica	11	110.6	D	109	2.9	10.6	40	61.8	7 659	83.3	D	304	4.8	15 888
Union	21	334.5	D	217	9.2	34.1	107	138.3	5 868	63.9	D	1 084	12.8	11 792
Walthall	14	53.3	D	181	1.9	5.3	54	56.2	3 929	42.8	7.8	378	5.3	14 103
Warren	46	151.6	D	359	10.6	21.9	281	454.7	9 241	100.6	15.7	3 316	43.7	13 177
Washington	78	393.8	372.7	795	24.5	46.1	324	507.2	7 741	84.2	20.0	3 441	48.2	14 017
Wayne	25	174.4	D	159	7.6	17.9	99	124.1	6 162	67.1	22.9	868	12.7	14 590
Webster	6	D	D	(⁶)	D	D	45	42.4	4 052	44.1	7.4	329	3.9	11 778
Wilkinson	12	27.3	27.3	88	1.5	3.1	31	31.1	3 380	36.8	D	228	2.7	11 886
Winston	13	98.0	D	242	8.6	15.1	90	103.9	5 360	58.3	D	741	10.2	13 825
Yalobusha	11	48.9	D	36	1.1	3.3	50	41.0	3 336	36.3	10.5	372	4.2	11 242
Yazoo	28	93.5	D	224	6.1	10.1	121	196.5	7 742	84.2	9.9	1 043	16.0	15 299
MISSOURI	9 522	91 411.9	47 744.0	125 929	4 639.8	9 354.1	24 181	51 269.9	9 482	103.2	15.2	297 556	4 945.0	16 619
Adair	30	87.6	66.2	376	6.8	12.7	143	225.2	9 255	100.7	D	1 595	21.7	13 617
Andrew	9	D	D	(⁶)	D	D	47	86.8	5 648	61.5	D	513	7.1	13 864
Atchison	13	D	D	(⁶)	D	D	45	59.5	8 389	91.3	D	376	4.8	12 872
Audrain	46	125.1	D	356	7.4	14.2	122	166.5	7 096	77.2	D	1 108	16.8	15 129
Barry	39	98.1	71.0	252	5.3	11.1	160	255.3	7 801	84.9	D	1 383	19.8	14 281
Barton	17	D	D	(⁵)	D	D	58	78.4	6 577	71.6	D	546	6.7	12 335
Bates	23	72.0	D	183	3.7	8.4	82	81.4	5 172	56.3	D	636	7.8	12 263
Benton	13	29.6	29.6	131	1.9	4.7	82	99.3	5 987	65.1	D	587	8.2	13 894
Bollinger	16	56.6	D	135	3.4	7.4	41	40.5	3 536	38.5	4.4	274	3.8	14 011
Boone	138	684.7	D	1 651	49.9	105.1	602	1 469.7	11 495	125.1	D	8 880	135.3	15 232
Buchanan	153	D	1 032.6	(⁶)	D	D	399	797.9	9 756	106.2	D	4 841	73.4	15 156
Butler	66	170.0	D	523	12.2	26.3	248	425.7	10 544	114.7	D	2 419	35.9	14 823
Caldwell	14	22.9	22.9	57	.9	2.0	31	25.4	2 912	31.7	D	175	2.2	12 423
Callaway	35	130.0	D	238	5.0	9.4	119	208.2	5 639	61.4	D	1 109	16.3	14 666

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 100 to 249 employees. ⁶ 20 to 99 employees. ⁷ 500 to 999 employees. ⁸ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
MISSOURI—Con.														
Camden	58	88.4	46.0	244	5.0	11.1	328	437.0	13 150	143.1	D	2 639	42.1	15 971
Cape Girardeau	144	647.2	577.3	1 585	42.0	82.6	473	959.5	14 537	158.2	23.3	5 997	88.0	14 675
Carroll	24	78.8	78.8	105	2.1	5.3	52	36.3	3 556	38.7	D	286	3.2	11 259
Carter	5	4.7	4.7	20	.4	.7	29	17.9	2 829	30.8	D	149	1.3	8 852
Cass	58	D	D	(⁴)	D	D	218	492.9	6 315	68.7	D	2 833	44.4	15 679
Cedar	12	11.4	D	40	.6	1.3	67	70.0	5 357	58.3	5.8	416	5.5	13 269
Chariton	20	121.4	D	190	4.2	10.1	49	47.9	5 437	59.2	D	260	3.6	13 938
Christian	58	134.3	D	403	8.6	18.4	176	247.7	5 268	57.3	D	1 298	20.7	15 941
Clark	17	69.1	D	155	3.5	7.1	38	44.2	5 892	64.1	D	327	3.8	11 596
Clay	334	5 773.2	D	4 707	165.4	315.8	721	2 476.5	14 230	154.8	16.4	11 919	211.4	17 732
Clinton	14	D	D	(⁶)	D	D	72	129.3	6 927	75.4	D	787	11.5	14 633
Cole	100	897.5	833.4	3 286	65.9	129.3	349	764.1	11 108	120.9	22.6	4 884	72.0	14 737
Cooper	26	63.2	63.2	125	2.8	7.1	71	96.5	6 010	65.4	D	640	8.6	13 406
Crawford	19	46.3	D	117	3.8	6.6	83	224.5	10 222	111.2	4.7	1 014	14.2	13 959
Dade	8	104.6	104.6	328	8.0	14.5	27	20.9	2 648	28.8	D	156	1.7	11 096
Dallas	17	23.8	D	75	1.2	2.8	59	80.9	5 371	58.4	D	423	6.8	15 981
Daviess	13	41.6	D	119	2.1	4.9	45	24.8	3 178	34.6	D	203	2.3	11 266
DeKalb	12	29.6	D	77	2.2	4.0	28	44.9	4 063	44.2	D	232	3.1	13 284
Dent	11	D	D	(⁶)	D	D	77	105.5	7 485	81.4	D	675	9.1	13 536
Douglas	8	27.1	27.1	56	.8	1.5	40	46.6	3 790	41.2	D	324	4.3	13 142
Dunklin	53	134.3	129.9	384	9.0	16.5	186	256.6	7 811	85.0	D	1 690	25.2	14 918
Franklin	104	185.3	181.7	753	19.5	39.7	398	803.1	8 846	96.3	D	4 495	74.5	16 565
Gasconade	26	D	D	(⁷)	D	D	84	91.2	6 120	66.6	14.5	605	9.8	16 255
Gentry	12	D	D	(⁵)	D	D	48	40.9	5 938	64.6	D	304	4.1	13 408
Greene	576	5 101.7	3 732.9	8 856	263.9	489.8	1 302	3 271.8	14 503	157.8	D	17 819	294.0	16 499
Grundy	13	59.1	59.1	136	2.6	6.2	54	65.7	6 430	70.0	10.2	451	6.5	14 426
Harrison	19	74.6	74.6	225	4.6	15.5	56	92.7	10 991	119.6	D	605	8.7	14 456
Henry	48	218.6	D	534	14.2	25.9	136	177.1	8 393	91.3	D	1 126	15.0	13 348
Hickory	4	2.0	2.0	3	.2	.4	28	22.5	2 618	28.5	—	141	1.7	12 050
Holt	6	45.7	45.7	34	1.2	2.6	28	39.4	6 990	76.1	—	191	2.9	15 393
Howard	13	48.4	48.4	129	3.1	6.9	41	24.8	2 544	27.7	D	199	2.1	10 347
Howell	55	273.4	141.8	418	10.5	30.7	213	351.7	9 894	107.7	D	2 123	30.1	14 163
Iron	5	D	D	(⁵)	D	D	53	56.1	5 109	55.6	4.5	317	4.3	13 562
Jackson	1 197	11 305.8	5 889.8	19 252	712.5	1 524.9	2 670	7 239.1	11 066	120.4	12.5	39 198	704.8	17 980
Jasper	198	897.0	D	2 164	54.3	106.1	597	1 153.1	11 656	126.8	D	7 658	108.8	14 214
Jefferson	158	352.6	273.1	1 115	35.7	65.3	549	1 110.0	5 757	62.6	D	6 265	99.9	15 953
Johnson	37	93.8	53.4	373	8.0	15.2	154	243.8	5 169	56.2	D	1 551	22.1	14 256
Knox	7	D	D	(⁵)	D	D	31	20.4	4 693	51.1	6.5	115	1.3	11 078
Laclede	44	126.4	D	337	7.3	16.1	191	318.9	10 468	113.9	D	1 964	28.1	14 331
Lafayette	48	220.3	D	362	9.1	19.4	185	201.4	6 200	67.5	6.7	1 516	19.3	12 703
Lawrence	26	205.6	D	108	2.2	6.1	120	270.8	8 260	89.9	D	1 202	21.4	17 844
Lewis	13	D	D	(⁶)	D	D	49	47.2	4 652	50.6	D	261	4.0	15 456
Lincoln	47	144.2	139.1	254	6.5	18.5	110	234.1	6 647	72.3	D	1 249	18.9	15 158
Linn	23	34.0	D	123	2.8	5.1	71	80.4	5 766	62.7	18.5	531	7.0	13 256
Livingston	36	196.3	106.1	591	12.6	28.8	83	150.4	10 562	114.9	D	987	14.8	15 009
McDonald	16	D	D	(⁴)	D	D	79	82.6	4 191	45.6	2.2	478	6.4	13 324
Macon	23	82.9	D	227	3.7	7.8	73	85.6	5 599	60.9	D	642	7.7	12 048
Madison	11	19.0	D	64	.6	1.7	53	62.9	5 481	59.6	D	475	7.0	14 653
Marion	8	87.0	D	142	.7	1.6	30	31.5	3 778	41.1	4.0	199	2.3	11 799
Marion	37	138.6	D	437	8.4	16.5	178	298.6	10 744	116.9	18.0	1 889	25.4	13 444
Mercer	4	11.8	11.8	33	.6	1.0	16	17.5	4 365	47.5	—	78	1.1	14 244
Miller	22	62.8	D	182	2.9	6.9	130	208.1	9 233	100.5	D	1 004	17.8	17 717
Mississippi	22	313.2	D	236	6.2	12.8	67	94.7	7 021	76.4	D	588	7.6	12 986
Moniteau	19	D	D	(⁷)	D	D	59	108.9	8 208	89.3	D	447	7.2	16 022
Monroe	13	17.0	17.0	40	.9	1.6	42	47.1	5 238	57.0	D	267	3.8	14 199
Montgomery	21	93.7	D	180	4.0	11.4	67	74.4	6 303	68.6	4.6	438	6.3	14 363
Morgan	23	31.1	D	129	2.0	3.8	112	146.0	8 081	87.9	D	921	12.8	13 909
New Madrid	31	310.5	D	482	11.2	28.3	95	145.0	7 072	77.0	4.4	741	10.4	14 004
Newton	52	195.1	D	411	10.0	18.9	193	291.2	6 016	65.5	D	1 644	24.8	15 107
Nodaway	29	240.0	D	266	5.0	12.3	100	128.1	6 119	66.6	D	1 029	12.5	12 159
Oregon	14	29.0	D	113	2.0	5.1	46	57.1	5 715	62.2	18.7	378	4.9	13 085
Osage	15	24.4	D	34	.9	1.9	52	91.9	7 367	80.2	D	387	7.1	18 233
Ozark	8	D	3.9	(⁶)	D	D	37	39.6	4 105	44.7	1.7	249	3.2	12 815
Pemiscot	25	213.8	184.1	239	5.7	14.5	91	129.8	6 025	65.6	10.0	667	10.4	15 612
Perry	17	39.1	D	122	3.9	6.9	83	170.2	9 722	105.8	D	880	14.7	16 676
Pettis	67	211.6	131.3	765	18.3	36.6	204	355.7	9 646	105.0	D	2 230	33.5	15 020
Phelps	44	99.0	68.4	428	9.6	20.0	209	375.8	9 823	106.9	D	2 352	33.7	14 347
Pike	28	D	D	(⁷)	D	D	95	86.1	5 354	58.3	12.9	636	9.0	14 208
Platte	119	3 334.6	D	1 943	92.4	193.0	204	581.5	8 451	92.0	D	2 471	40.4	16 360
Polk	26	120.2	D	788	7.0	16.2	110	167.2	6 586	71.7	19.1	919	14.6	15 842

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 20 to 99 employees. ⁶ 500 to 999 employees. ⁷ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
MISSOURI—Con.														
Pulaski	15	D	D	(⁴)	D	D	143	178.8	4 723	51.4	D	1 041	15.6	14 951
Putnam	10	D	D	(⁴)	D	D	18	17.7	3 572	38.9	—	116	1.4	12 181
Ralls	12	61.3	D	86	2.6	5.8	31	23.2	2 646	28.8	—	172	2.3	13 453
Randolph	26	76.9	D	188	4.7	10.6	110	211.7	8 839	96.2	D	1 384	19.1	13 779
Ray	19	D	D	(⁵)	D	D	72	109.9	4 714	51.3	D	608	8.9	14 706
Reynolds	7	8.3	D	59	.7	1.5	27	19.1	2 864	31.2	D	123	1.5	12 431
Ripley	7	11.0	D	32	.5	1.4	54	68.4	4 929	53.6	D	371	5.1	13 685
St. Charles	345	1 831.7	1 336.4	2 729	91.9	194.4	934	2 343.7	8 879	96.6	D	13 688	220.7	16 123
St. Clair	8	34.4	D	38	.5	1.1	48	42.5	4 663	50.7	3.8	314	3.5	11 303
Ste. Genevieve	24	36.0	D	137	3.2	6.5	64	82.5	4 810	52.3	D	469	6.7	14 348
St. Francois	51	145.1	110.9	556	14.4	28.6	260	440.1	8 053	87.6	D	2 792	39.9	14 284
St. Louis	2 639	39 755.5	17 530.1	38 765	1 890.0	3 695.5	4 287	12 385.5	12 364	134.5	14.1	72 497	1 347.8	18 591
Saline	41	226.2	221.6	459	12.0	26.2	122	140.9	6 174	67.2	D	1 025	12.9	12 600
Schuyler	3	D	D	(⁶)	D	D	22	22.6	5 147	56.0	—	138	1.6	11 674
Scotland	9	25.3	D	56	.7	2.2	33	24.2	4 981	54.2	D	170	2.1	12 412
Scott	80	629.5	D	1 142	30.8	61.3	243	355.1	8 801	95.8	13.8	2 248	34.3	15 264
Shannon	10	22.3	D	61	1.5	4.9	29	19.1	2 341	25.5	D	128	1.5	11 391
Shelby	20	32.3	D	98	1.9	4.8	45	28.0	4 123	44.9	D	233	2.8	11 880
Stoddard	52	177.2	D	355	8.1	16.8	152	245.1	8 296	90.3	9.0	1 292	18.7	14 449
Stone	17	28.0	14.2	51	1.2	3.0	131	134.0	5 066	55.1	D	828	13.1	15 857
Sullivan	2	D	D	(⁴)	D	D	31	34.4	5 103	55.5	D	191	2.7	13 916
Taney	40	73.0	62.5	302	6.9	13.8	391	442.6	13 015	141.6	13.3	2 976	47.3	15 895
Texas	26	66.7	D	184	3.0	8.9	105	136.7	6 114	66.5	8.5	916	11.9	12 998
Vernon	29	56.3	D	164	3.3	7.8	89	143.7	7 454	81.1	D	1 003	14.5	14 466
Warren	26	53.7	36.9	145	4.3	7.6	114	188.8	7 973	86.8	D	1 027	15.3	14 855
Washington	15	11.3	D	65	1.0	2.1	67	101.7	4 481	48.8	D	633	11.6	18 308
Wayne	5	3.6	3.6	18	.2	.6	53	57.5	4 472	48.7	D	457	5.2	11 422
Webster	23	25.8	D	120	2.2	5.7	114	146.3	5 139	55.9	D	876	11.9	13 632
Worth	7	D	D	(⁴)	D	D	14	6.1	2 623	28.5	D	58	.6	10 603
Wright	20	94.8	D	147	2.4	4.7	94	130.4	6 713	73.0	D	795	10.7	13 443
Independent City														
St. Louis city	902	10 582.9	5 698.4	16 599	646.4	1 321.6	1 241	2 361.7	6 856	74.6	D	14 511	282.4	19 463
MONTANA.....	1 574	7 596.8	6 045.5	14 356	371.6	765.3	5 042	7 779.1	8 853	96.3	14.7	48 337	746.5	15 443
Beaverhead	11	16.3	D	95	1.6	3.3	60	69.5	7 765	84.5	D	474	7.2	15 162
Big Horn	10	D	D	(⁴)	D	D	50	56.5	4 483	48.8	D	415	5.7	13 781
Blaine	13	58.2	58.2	81	1.2	3.3	36	30.5	4 273	46.5	—	204	2.7	13 426
Broadwater	8	37.1	37.1	61	1.8	3.0	17	12.7	3 097	33.7	D	103	1.1	10 816
Carbon	13	9.9	9.9	55	1.0	3.0	45	32.8	3 469	37.7	—	267	3.2	11 940
Carter	1	D	D	(⁶)	D	D	4	2.6	1 717	18.7	—	18	.2	10 056
Cascade	141	1 114.8	991.4	1 231	32.6	64.4	427	803.0	10 168	110.6	D	5 049	81.8	16 194
Chouteau	14	108.7	108.7	89	2.1	4.5	34	33.5	6 393	69.6	D	169	2.4	13 959
Custer	20	94.3	D	147	2.6	5.9	72	113.5	9 371	102.0	D	770	10.7	13 918
Daniels	7	23.7	D	29	.7	1.6	17	30.9	15 013	163.4	—	125	2.7	21 280
Dawson	22	39.7	33.7	117	2.6	5.6	61	69.6	7 736	84.2	D	522	6.9	13 169
Deer Lodge	2	D	D	(⁶)	D	D	42	49.5	4 952	53.9	D	259	3.8	14 846
Fallon	7	15.1	D	52	.5	1.4	20	22.5	7 497	81.6	D	120	1.6	13 225
Fergus	27	187.8	175.9	199	4.4	10.0	80	89.6	7 186	78.2	D	581	7.2	12 411
Flathead	102	347.1	220.2	784	19.7	40.7	475	696.4	9 706	105.6	19.6	4 285	70.0	16 342
Gallatin	129	476.1	340.4	1 126	31.9	69.1	472	710.3	11 603	126.3	10.4	4 594	73.6	16 019
Garfield	1	D	D	(⁶)	D	D	5	4.4	3 074	33.4	—	35	.4	11 829
Glacier	15	72.2	D	77	1.5	4.4	54	71.1	5 635	61.3	3.5	426	6.8	15 939
Golden Valley	2	D	D	(⁶)	D	D	2	D	D	D	D	(⁶)	D	D
Granite	3	3.6	3.6	12	.3	1.3	11	13.2	4 985	54.2	—	73	.9	12 630
Hill	28	145.2	D	218	4.9	11.7	90	140.7	8 043	87.5	D	907	13.0	14 325
Jefferson	10	6.9	D	18	.5	1.0	25	17.8	1 815	19.7	D	148	1.9	12 655
Judith Basin	6	D	D	(⁶)	D	D	8	4.4	1 889	20.6	—	26	.2	8 346
Lake	23	34.1	D	129	2.2	5.0	125	157.5	6 197	67.4	D	1 056	15.8	14 932
Lewis and Clark	76	217.0	144.4	772	18.2	36.1	304	529.4	9 934	108.1	15.4	3 196	49.7	15 540
Liberty	5	43.9	43.9	40	.9	1.8	14	11.1	4 730	51.5	—	72	.9	12 208
Lincoln	10	4.9	4.9	30	.7	1.4	94	91.5	4 886	53.2	8.5	602	8.7	14 444
McCone	5	25.1	25.1	55	1.3	2.4	8	8.0	3 942	42.9	—	58	.7	11 810
Madison	6	5.7	D	17	.4	.9	40	24.6	3 571	38.9	—	165	2.3	14 055
Meagher	1	D	D	(⁶)	D	D	12	8.2	4 550	49.5	D	43	.6	13 302
Mineral	NA	NA	NA	NA	NA	NA	19	20.3	5 432	59.1	—	164	2.5	15 067
Missoula	183	775.9	558.5	1 991	50.0	101.9	540	1 069.0	12 032	130.9	20.0	6 800	105.7	15 548
Musselshell	7	7.8	D	28	.6	1.6	22	15.6	3 391	36.9	D	134	1.6	12 239
Park	23	33.9	33.9	138	3.3	7.7	111	102.7	6 384	69.5	D	588	8.5	14 452
Petroleum	1	D	D	(⁶)	D	D	2	D	D	D	D	(⁶)	D	D

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20⁹⁹ employees. ⁵ 100 to 249 employees. ⁶ 0 to 19 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll		
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³	Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)		
													Amount (dollars)	Percent of national average
MONTANA—Con.														
Phillips	5	15.7	15.7	37	.8	2.0	29	31.1	6 323	68.8	D	209	2.8	13 158
Pondera	21	55.3	55.3	132	2.4	6.7	32	51.8	8 047	87.6	D	260	4.2	15 996
Powder River	NA	NA	NA	NA	NA	NA	14	9.0	4 750	51.7	—	78	.9	12 051
Powell	6	D	D	(⁴)	D	D	24	15.8	2 247	24.5	D	131	1.9	14 344
Prairie	3	D	D	(⁵)	D	D	5	5.2	3 917	42.6	—	37	.4	11 405
Ravalli	44	166.4	145.9	283	8.7	16.8	154	179.8	5 207	56.7	D	1 197	16.8	14 025
Richland	26	188.7	130.8	228	4.2	10.4	66	83.6	8 198	89.2	D	506	7.5	14 874
Roosevelt	10	57.5	57.5	42	1.1	2.6	53	53.0	4 767	51.9	D	367	5.2	14 237
Rosebud	NA	NA	NA	NA	NA	NA	39	42.4	4 166	45.3	D	392	4.6	11 666
Sanders	12	65.0	D	51	1.2	2.4	51	33.2	3 244	35.3	D	239	3.2	13 527
Sheridan	13	44.1	D	67	1.1	3.0	41	26.2	6 105	66.4	D	176	2.3	12 938
Silver Bow	55	192.0	D	534	10.7	21.7	220	333.1	9 691	105.5	D	2 147	32.0	14 924
Stillwater	6	6.1	D	14	.3	.6	37	47.7	6 067	66.0	D	339	4.0	11 829
Sweet Grass	2	D	D	(⁴)	D	D	26	36.4	10 762	117.1	D	177	2.9	16 232
Teton	10	31.2	31.2	66	1.6	3.6	33	50.1	7 928	86.3	—	247	3.6	14 425
Toole	18	71.5	D	99	2.8	7.2	30	24.2	5 018	54.6	D	181	2.5	13 851
Treasure	3	8.8	D	22	.6	1.3	5	2.2	2 616	28.5	—	25	.2	7 320
Valley	15	71.2	D	126	2.5	6.2	52	53.1	6 383	69.5	5.7	342	4.8	14 178
Wheatland	3	3.8	3.8	17	.3	.6	14	10.6	4 527	49.3	—	89	.8	8 775
Wibaux	1	D	D	(⁵)	D	D	2	D	D	D	D	(⁵)	D	D
Yellowstone	389	2 648.9	2 062.5	4 915	143.4	280.7	717	1 575.6	12 509	136.1	17.9	8 736	144.9	16 585
Yellowstone National Park	—	D	—	—	—	—	—	—	—	—	—	—	—	—
NEBRASKA	3 157	38 015.4	17 741.8	41 002	1 170.2	2 461.1	8 295	16 529.3	9 981	108.6	13.3	102 684	1 554.6	15 140
Adams	60	D	D	(⁶)	D	D	180	289.5	9 779	106.4	18.1	2 204	30.4	13 782
Antelope	21	88.4	D	162	3.1	8.4	51	52.1	7 085	77.1	D	314	3.7	11 869
Arthur	NA	NA	NA	NA	NA	NA	3	.3	778	8.5	—	5	.2	5 200
Banner	1	D	D	(⁵)	D	D	—	—	—	—	—	—	—	—
Blaine	3	D	D	(⁵)	D	D	4	.9	1 498	16.3	D	7	.1	8 571
Boone	21	164.8	D	200	4.2	9.0	49	60.5	9 404	102.3	D	334	5.2	15 677
Box Butte	24	84.0	84.0	250	6.1	12.4	72	107.3	8 269	90.0	12.0	698	9.7	13 890
Boyd	6	D	D	(⁴)	D	D	15	7.9	2 983	32.5	—	62	.6	10 290
Brown	9	D	D	(⁴)	D	D	30	28.8	8 010	87.2	D	191	2.5	12 869
Buffalo	68	589.2	494.4	915	22.5	48.5	239	455.3	11 343	123.4	22.0	3 234	48.7	15 048
Burt	18	52.2	52.2	129	3.8	8.1	51	49.2	6 212	67.6	D	241	3.7	15 332
Butler	13	D	D	(⁷)	D	D	25	23.3	2 705	29.4	D	210	2.4	11 376
Cass	28	D	D	(⁷)	D	D	77	113.5	4 743	51.6	8.2	740	8.8	11 916
Cedar	24	79.8	79.8	154	3.2	8.6	51	62.9	6 421	69.9	D	308	4.3	14 107
Chase	19	118.5	D	222	5.4	12.2	35	44.8	10 525	114.5	D	240	3.7	15 550
Cherry	13	37.2	37.2	51	1.2	2.9	49	60.7	9 446	102.8	11.7	399	5.8	14 464
Cheyenne	18	D	D	(⁴)	D	D	61	649.8	68 085	740.9	D	964	22.2	23 053
Clay	19	100.2	100.2	185	4.1	11.0	40	43.9	6 157	67.0	—	202	2.9	14 124
Colfax	23	81.4	D	207	4.5	10.6	51	76.3	7 242	78.8	2.3	383	5.9	15 292
Cuming	24	D	D	(⁷)	D	D	60	97.8	9 763	106.2	4.1	466	6.7	14 326
Custer	19	74.3	D	142	2.7	5.7	83	81.2	6 707	73.0	6.9	534	6.7	12 481
Dakota	30	D	D	(⁶)	D	D	80	105.0	5 638	61.3	D	878	11.5	13 090
Dawes	16	D	D	(⁷)	D	D	61	81.4	9 112	99.2	19.0	663	6.7	10 094
Dawson	46	306.3	D	504	11.4	24.8	149	185.4	8 004	87.1	12.2	1 401	18.9	13 510
Deuel	5	D	D	(⁴)	D	D	15	24.6	12 138	132.1	D	136	1.6	11 787
Dixon	9	47.1	47.1	80	1.7	3.5	16	23.5	3 711	40.4	—	97	1.4	13 969
Dodge	71	587.7	453.6	748	21.1	50.4	185	479.8	13 656	148.6	13.5	2 313	37.8	16 325
Douglas	1 039	11 542.8	D	17 083	574.0	1 169.0	1 931	5 634.5	12 773	139.0	11.4	34 920	591.7	16 945
Dundy	5	D	D	(⁴)	D	D	17	15.7	6 829	74.3	—	84	1.4	16 071
Fillmore	21	83.0	83.0	170	4.5	9.5	38	30.5	4 417	48.1	5.6	229	2.5	10 913
Franklin	7	20.9	20.9	43	.9	2.2	23	13.0	3 418	37.2	D	97	1.2	12 392
Frontier	7	D	D	(⁴)	D	D	17	6.3	1 985	21.6	D	78	.6	8 000
Furnas	11	D	17.5	(⁴)	D	D	41	55.2	10 155	110.5	.7	285	4.0	14 028
Gage	46	148.3	D	277	6.6	17.6	153	190.1	8 321	90.5	11.8	1 310	15.8	12 077
Garden	4	D	D	(⁵)	D	D	15	9.6	4 369	47.5	—	80	.9	11 613
Garfield	3	D	D	(⁴)	D	D	26	33.0	15 972	173.8	D	135	1.8	13 496
Gosper	4	D	D	(⁵)	D	D	5	2.0	870	9.5	—	17	.1	6 588
Grant	2	D	D	(⁵)	D	D	6	2.9	3 934	42.8	—	41	.4	8 829
Greeley	7	D	D	(⁴)	D	D	19	32.8	11 307	123.0	D	111	1.9	17 378
Hall	116	690.4	D	1 534	41.5	90.5	347	722.1	14 033	152.7	27.5	4 646	69.2	14 904
Hamilton	26	208.8	D	376	8.1	21.5	35	39.9	4 222	45.9	D	302	4.2	13 980
Harlan	7	D	D	(⁷)	D	D	20	17.0	4 509	49.1	D	103	1.3	12 223
Hayes	2	D	D	(⁴)	D	D	1	D	D	D	D	(⁵)	D	D
Hitchcock	7	D	D	(⁴)	D	D	14	18.2	5 329	58.0	—	93	1.3	14 215
Holt	40	166.2	D	341	4.7	11.1	95	99.6	8 202	89.2	10.0	610	7.5	12 361

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees.
⁶ 500 to 999 employees. ⁷ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Paid em- ployees ²	Annual payroll		
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
NEBRASKA—Con.														
Hooker	1	D	D	(⁴)	D	D	8	4.1	5 812	63.2	D	43	.5	11 674
Howard	7	30.7	D	54	1.7	3.2	38	25.1	3 894	42.4	3.9	210	2.8	13 500
Jefferson	22	144.3	D	246	5.7	15.0	51	60.6	7 202	78.4	D	448	6.1	13 712
Johnson	7	29.0	D	71	1.1	3.9	34	29.1	6 330	68.9	D	196	2.6	13 173
Kearney	11	135.3	135.3	131	3.8	10.1	28	24.2	3 606	39.2	D	166	2.1	12 584
Keith	24	190.6	D	213	4.8	8.5	75	97.8	11 338	123.4	10.5	669	9.6	14 336
Keya Paha	3	D	D	(⁴)	D	D	6	2.1	2 122	23.1	—	12	.2	15 417
Kimball	10	D	D	(⁵)	D	D	30	21.1	5 244	57.1	7.2	183	2.1	11 514
Knox	17	D	D	(⁶)	D	D	73	61.3	6 560	71.4	2.7	373	4.5	12 043
Lancaster	304	D	D	(⁷)	D	D	996	2 270.4	9 730	105.9	15.8	15 734	232.0	14 745
Lincoln	56	259.7	208.1	461	11.9	26.7	198	314.5	9 390	102.2	20.5	2 107	28.9	13 727
Logan	NA	NA	NA	NA	NA	NA	2	D	D	D	D	(⁴)	D	D
Loup	NA	NA	NA	NA	NA	NA	3	D	D	D	D	(⁴)	D	D
McPherson	2	D	D	(⁴)	D	D	2	D	D	D	D	(⁴)	D	D
Madison	81	D	D	(⁸)	D	D	226	479.6	13 783	150.0	21.9	3 048	41.6	13 635
Merrick	20	109.4	109.4	137	3.7	7.8	39	31.5	3 852	41.9	4.2	250	3.2	12 872
Morrill	11	30.7	30.7	119	2.7	6.5	23	23.9	4 427	48.2	10.1	162	2.0	12 426
Nance	10	D	D	(⁵)	D	D	21	14.8	3 520	38.3	D	111	1.2	10 937
Nemaha	12	D	D	(⁵)	D	D	45	51.5	6 590	71.7	D	323	3.7	11 563
Nuckolls	13	44.9	44.9	109	1.7	3.9	40	43.2	8 099	88.1	D	284	3.7	13 169
Otoe	21	131.3	131.3	159	3.6	8.1	98	110.6	7 617	82.9	D	694	9.5	13 644
Pawnee	6	D	D	(⁴)	D	D	12	7.1	2 250	24.5	—	53	.6	11 321
Perkins	20	136.7	136.7	125	2.8	7.6	18	12.4	3 820	41.6	—	92	1.2	13 152
Phelps	25	D	D	(⁹)	D	D	70	81.8	8 220	89.4	D	533	7.4	13 795
Pierce	18	40.0	D	97	1.9	4.9	51	45.1	5 702	62.0	D	312	3.6	11 407
Platte	55	324.8	221.2	680	14.8	27.6	176	293.7	9 586	104.3	D	1 984	27.9	14 039
Polk	11	117.1	D	141	4.0	8.6	24	23.8	4 238	46.1	—	126	1.7	13 516
Red Willow	20	D	D	(⁹)	D	D	109	176.3	15 516	168.8	D	1 124	15.7	13 946
Richardson	25	74.0	D	119	2.6	5.8	66	59.4	6 283	68.4	D	387	4.6	11 997
Rock	7	D	D	(⁵)	D	D	10	6.4	3 619	39.4	D	57	.6	11 333
Saline	15	72.7	72.7	109	2.8	7.1	62	95.6	7 345	79.9	D	584	8.9	15 154
Sarpy	84	D	D	(⁹)	D	D	291	695.6	5 866	63.8	24.3	4 663	63.7	13 654
Saunders	21	72.1	D	150	2.7	6.7	79	92.8	4 842	52.7	4.6	602	7.5	12 482
Scotts Bluff	79	225.8	D	826	19.0	35.5	239	391.9	10 790	117.4	D	2 624	38.8	14 798
Seward	25	94.2	94.2	235	5.9	12.4	63	80.7	4 978	54.2	17.2	564	6.8	11 975
Sheridan	17	117.2	D	245	3.6	7.3	58	56.9	8 625	93.9	9.0	397	4.4	11 121
Sherman	4	D	D	(⁵)	D	D	18	17.8	5 035	54.8	D	84	1.2	14 357
Sioux	2	D	D	(⁴)	D	D	5	2.2	1 430	15.6	D	17	.2	10 706
Stanton	5	D	D	(⁵)	D	D	13	8.2	1 335	14.5	—	59	.8	13 576
Thayer	16	96.0	D	112	2.1	5.1	45	44.2	7 046	76.7	—	285	3.5	12 389
Thomas	1	D	D	(⁴)	D	D	6	4.2	5 163	56.2	—	27	.3	10 963
Thurston	9	31.4	31.4	54	1.2	2.7	29	42.4	5 887	64.1	—	239	3.1	12 954
Valley	13	101.4	101.4	151	3.1	8.5	38	27.3	5 749	62.6	15.4	226	2.9	12 876
Washington	22	D	D	(⁵)	D	D	72	233.9	12 740	138.6	D	675	14.3	21 228
Wayne	11	D	D	(⁵)	D	D	46	47.0	4 978	54.2	D	386	4.5	11 663
Webster	13	48.4	48.4	103	2.0	4.0	22	21.3	5 308	57.8	—	143	2.0	14 133
Wheeler	1	D	NA	(⁵)	D	D	4	1.7	1 805	19.6	—	16	.1	7 875
York	38	207.4	D	363	10.2	18.5	98	160.2	10 948	119.1	12.7	1 027	13.9	13 548
NEVADA	2 253	12 806.9	8 185.7	27 251	918.5	1 865.4	6 222	18 220.8	10 874	118.3	13.5	89 452	1 798.2	20 103
Churchill	17	29.3	D	123	2.3	4.2	87	177.6	7 789	84.8	D	1 023	16.9	16 519
Clark	1 298	6 366.0	4 550.3	15 824	526.9	1 047.6	3 803	12 321.5	11 151	121.3	D	58 477	1 201.7	20 549
Douglas	46	67.6	D	205	6.8	15.0	141	203.3	5 637	61.3	—	1 143	23.5	20 563
Elko	61	268.9	D	636	24.2	44.4	171	426.8	9 369	101.9	12.3	2 226	39.1	17 560
Esmeralda	1	D	D	(⁴)	D	D	2	D	D	D	D	(⁴)	D	D
Eureka	3	3.4	3.4	4	.1	.2	7	D	D	D	D	(⁵)	D	D
Humboldt	29	64.2	D	161	4.4	9.4	79	193.7	11 085	120.6	D	967	15.7	16 231
Lander	7	19.8	19.8	46	1.0	3.2	20	36.6	5 060	55.1	—	311	4.0	12 855
Lincoln	1	D	D	(⁴)	D	D	15	12.5	3 034	33.0	D	141	1.5	10 546
Lyon	26	46.0	46.0	145	4.5	9.4	81	140.6	4 876	53.1	D	723	13.9	19 165
Mineral	2	D	D	(⁵)	D	D	23	32.1	5 672	61.7	—	172	2.7	15 715
Nye	19	D	D	(⁵)	D	D	107	140.4	5 207	56.7	D	777	13.0	16 730
Pershing	2	D	D	(⁴)	D	D	21	36.4	7 589	82.6	D	177	2.4	13 746
Storey	2	D	D	(⁴)	D	D	24	7.5	2 602	28.3	—	82	1.4	16 805
Washoe	639	5 663.6	2 951.6	9 339	324.9	682.1	1 328	3 751.1	12 247	133.3	16.2	19 418	389.5	20 059
White Pine	12	17.6	17.6	64	1.6	4.3	51	55.5	5 440	59.2	D	376	6.1	16 239
Independent City														
Carson City city	88	222.4	D	557	18.7	39.0	262	678.4	13 942	151.7	D	3 383	66.1	19 533

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 5,000 to 9,999 employees. ⁸ 1,000 to 2,499 employees. ⁹ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales			Percent from general mer- chandise stores	Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average			Total (mil. dol.)	Per paid em- ployee (dollars)
NEW HAMPSHIRE	2 033	11 371.1	7 618.2	22 631	875.0	1 731.7	6 645	15 812.0	13 477	146.6	13.1	84 170	1 422.0	16 894
Belknap	74	181.7	132.0	628	25.9	53.6	414	713.8	13 676	148.8	14.6	4 073	69.2	16 990
Carroll	61	80.8	D	371	10.6	19.7	428	551.1	14 227	154.8	5.0	3 267	55.4	16 965
Cheshire	92	403.5	348.4	1 187	37.6	76.8	402	1 077.3	14 995	163.2	9.4	5 097	85.8	16 829
Coos	27	81.0	D	308	6.6	14.3	229	423.8	12 777	139.0	3.4	1 959	32.8	16 738
Grafton	112	333.4	234.1	944	31.6	72.3	589	1 031.6	13 234	144.0	8.7	6 164	110.2	17 872
Hillsborough	721	4 792.9	2 661.2	8 588	366.4	667.6	1 692	4 927.0	13 777	149.9	13.9	25 208	455.6	18 074
Merrimack	189	799.5	665.4	2 328	78.0	167.1	628	1 500.7	11 856	129.0	11.6	7 629	127.7	16 734
Rockingham	605	4 328.9	3 209.4	6 504	271.2	563.4	1 617	4 218.8	15 824	172.2	16.8	22 905	356.8	15 578
Strafford	109	281.0	D	1 508	39.9	79.6	436	1 020.0	9 378	102.0	10.8	5 807	92.8	15 975
Sullivan	43	88.4	D	265	7.4	17.3	210	347.8	8 746	95.2	13.6	2 061	35.8	17 367
NEW JERSEY	17 812	227 309.0	129 415.1	266 944	11 886.1	26 750.7	34 837	79 914.9	9 922	108.0	10.2	420 724	7 926.0	18 839
Atlantic	234	831.5	D	2 312	81.0	161.8	1 258	2 513.2	10 639	115.8	14.4	14 308	253.8	17 737
Bergen	3 876	62 435.3	37 790.9	55 657	2 713.6	6 592.5	4 284	10 766.1	12 646	137.6	9.5	52 065	1 052.8	20 220
Burlington	769	16 206.9	5 487.8	13 262	547.1	1 353.4	1 570	4 410.8	10 510	114.4	11.4	22 857	426.6	18 664
Camden	922	6 139.0	3 552.8	10 789	400.0	835.8	2 052	4 612.4	9 139	99.4	9.9	26 577	481.0	18 097
Cape May	74	201.0	D	907	21.6	40.5	784	961.1	9 814	106.8	5.6	4 990	102.7	20 577
Cumberland	189	989.4	D	2 230	69.4	150.0	578	1 226.5	8 702	94.7	10.7	7 157	130.1	18 177
Essex	1 478	17 599.5	10 483.6	23 082	1 025.5	2 531.0	2 819	4 518.1	6 018	65.5	7.8	27 068	512.9	18 949
Gloucester	381	6 023.1	3 338.3	6 268	218.8	475.3	989	2 441.7	9 929	108.0	D	14 030	231.3	16 483
Hudson	1 065	11 271.5	9 154.5	21 629	864.6	1 940.9	2 327	3 842.9	6 941	75.5	8.6	22 670	384.9	16 980
Hunterdon	208	1 201.5	430.2	1 595	74.9	134.1	600	1 454.5	12 064	131.3	4.1	6 415	143.7	22 394
Mercer	472	4 403.0	D	8 480	291.5	720.0	1 442	3 183.1	9 650	105.0	10.4	18 217	326.1	17 900
Middlesex	1 866	24 256.4	15 820.8	36 168	1 554.4	3 362.9	2 785	7 364.0	10 407	113.2	D	39 421	720.8	18 286
Monmouth	1 197	6 298.1	4 216.1	9 577	410.3	930.9	2 870	6 400.5	10 725	116.7	11.5	34 839	627.7	18 017
Morris	1 397	20 939.4	11 834.7	20 533	1 027.2	2 316.4	2 241	6 499.9	14 305	155.7	8.1	30 767	635.5	20 655
Ocean	429	937.2	782.8	2 903	95.4	193.6	1 923	4 728.3	9 802	106.7	10.4	23 431	431.5	18 414
Passaic	1 006	9 085.0	4 990.9	13 154	601.8	1 168.1	1 843	4 659.9	9 665	105.2	14.5	25 468	469.0	18 416
Salem	45	440.3	426.2	517	19.3	54.4	226	401.3	6 151	66.9	D	2 682	41.5	15 460
Somerset	672	18 285.3	9 178.1	12 018	643.4	1 464.1	1 178	3 305.8	11 959	130.1	D	15 351	306.7	19 978
Sussex	181	D	D	(⁴)	D	D	502	953.6	6 722	73.1	D	4 689	92.7	19 762
Union	1 222	15 712.5	7 236.1	22 744	1 085.7	2 079.2	2 100	4 809.2	9 662	105.1	4.6	22 616	464.9	20 558
Warren	129	D	D	(⁴)	D	D	466	862.2	8 789	95.6	D	5 106	90.1	17 637
NEW MEXICO	2 182	7 397.6	5 400.6	21 344	601.1	1 201.7	7 421	14 984.5	8 697	94.6	14.2	86 300	1 455.5	16 865
Bernalillo	1 037	4 594.3	3 175.6	12 824	388.2	748.0	2 307	6 497.7	12 372	134.6	13.9	34 361	623.6	18 149
Catron	NA	NA	NA	NA	NA	NA	12	3.1	1 128	12.3	52.9	37	.3	9 162
Chaves	74	231.3	D	599	13.8	29.5	269	411.0	6 569	71.5	18.8	2 702	40.5	14 981
Cibola	17	21.8	21.8	82	1.4	3.0	77	149.3	5 704	62.1	4.6	809	11.3	13 972
Colfax	13	D	D	(⁵)	D	D	95	104.6	7 613	82.8	8.4	606	9.1	15 074
Curry	44	120.5	107.2	342	7.3	16.2	235	342.6	7 355	80.0	19.4	2 455	34.6	14 078
DeBaca	1	D	D	(⁶)	D	D	13	8.7	3 707	40.3	—	59	.8	12 864
Dona Ana	122	283.6	229.7	978	25.0	54.7	511	1 059.1	6 364	69.2	15.1	6 266	98.1	15 661
Eddy	69	274.7	D	384	10.3	21.7	232	372.7	7 014	76.3	15.0	2 312	38.9	16 814
Grant	32	56.6	D	198	4.1	9.4	125	190.4	6 060	65.9	D	1 165	17.9	15 399
Guadalupe	5	9.8	9.8	7	.2	.6	27	32.0	7 820	85.1	—	333	3.5	10 429
Harding	NA	NA	NA	NA	NA	NA	3	8.1	9 072	98.7	D	13	.5	36 538
Hidalgo	3	D	D	(⁵)	D	D	36	49.3	7 890	85.9	D	238	3.7	15 429
Lea	121	308.7	248.5	964	27.2	62.2	248	405.3	7 229	78.7	14.9	2 375	42.6	17 928
Lincoln	16	7.7	D	35	.6	2.2	148	149.1	9 307	101.3	D	1 079	15.1	14 016
Los Alamos	9	41.4	D	75	4.1	8.1	59	74.1	4 065	44.2	D	555	8.0	14 395
Luna	22	49.3	D	233	3.1	7.3	95	177.5	7 539	82.0	D	950	12.3	12 934
McKinley	74	191.9	D	761	13.5	29.9	269	585.5	8 710	94.8	14.7	3 670	59.6	16 246
Mora	NA	NA	NA	NA	NA	NA	12	7.3	1 528	16.6	—	57	.7	12 614
Otero	22	29.7	13.6	121	2.5	5.2	215	326.5	5 897	64.2	14.6	2 281	32.3	14 161
Quay	10	4.5	4.5	33	.4	1.2	71	99.6	9 875	107.5	D	594	8.5	14 391
Rio Arriba	19	40.2	D	84	1.6	4.4	104	189.0	5 029	54.7	2.8	1 149	18.2	15 806
Roosevelt	17	33.7	D	103	2.0	4.3	71	121.2	6 680	72.7	6.4	626	10.6	16 968
Sandoval	48	248.3	D	456	11.2	20.0	155	274.0	3 191	34.7	D	1 902	31.0	16 290
San Juan	158	381.9	292.7	1 278	35.7	75.7	494	990.8	9 579	104.2	20.1	5 896	96.7	16 407
San Miguel	16	19.4	11.9	62	1.3	2.5	114	168.4	5 844	63.6	D	1 087	15.1	13 931
Santa Fe	167	340.2	D	1 260	39.3	78.6	846	1 422.9	11 708	127.4	D	7 868	149.4	18 992
Sierra	7	7.5	7.5	21	.8	1.4	60	62.6	5 733	62.4	7.3	379	5.2	13 718
Socorro	6	12.3	D	102	1.4	2.9	57	70.6	4 339	47.2	3.2	385	6.3	16 356
Taos	16	11.8	D	59	1.0	2.0	259	206.8	7 794	84.8	D	1 554	23.7	15 237
Torrance	10	10.4	10.4	57	1.2	2.3	44	73.2	4 960	54.0	D	441	5.6	12 587
Union	2	D	D	(⁶)	D	D	27	15.3	3 778	41.1	5.3	103	1.3	13 010
Valencia	25	38.1	D	104	1.7	3.5	131	336.2	5 411	58.9	D	1 993	30.4	15 244

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 1,000 to 2,499 employees. ⁵ 20 to 99 employees. ⁶ 0 to 19 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade-Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
NEW YORK	37 499	319 697.6	217 216.8	414 249	17 185.8	37 754.1	75 241	139 303.9	7 678	83.5	11.4	805 208	14 329.8	17 796
Albany	581	4 335.8	2 686.3	8 866	322.3	608.6	1 483	3 567.2	12 112	131.8	13.8	21 444	348.1	16 233
Allegany	26	54.8	D	235	3.9	7.9	181	210.6	4 143	45.1	D	1 646	20.4	12 413
Bronx	755	5 373.6	D	10 728	389.9	791.4	3 110	3 434.9	2 884	31.4	D	21 641	352.5	16 291
Broome	261	D	D	(⁴)	D	D	829	1 763.3	8 902	96.9	16.5	11 881	164.2	13 825
Cattaraugus	86	409.1	358.0	979	28.0	56.5	380	570.7	6 704	72.9	18.0	4 190	56.1	13 390
Cayuga	78	201.3	D	746	20.7	39.1	265	516.8	6 271	68.2	D	3 250	50.5	15 526
Chautauqua	159	748.6	D	2 171	57.6	114.4	591	1 011.1	7 254	78.9	16.8	7 096	96.6	13 615
Chemung	107	447.2	D	1 667	49.2	90.7	412	875.9	9 464	103.0	D	5 963	82.9	13 911
Chenango	30	64.3	D	332	6.7	15.3	204	293.8	5 692	61.9	D	1 793	27.3	15 200
Clinton	115	407.0	D	1 515	29.6	86.4	445	756.6	9 450	102.8	18.2	4 967	70.8	14 263
Columbia	81	250.6	D	686	20.2	40.7	260	424.1	6 701	72.9	D	2 647	42.0	15 878
Cortland	35	195.7	D	401	11.8	27.7	200	423.9	8 806	95.8	11.1	2 658	38.5	14 490
Delaware	40	150.8	D	278	7.4	16.3	243	307.8	6 625	72.1	7.7	1 810	29.2	16 113
Dutchess	274	D	D	(⁴)	D	D	1 097	2 259.5	8 571	93.3	14.5	13 506	225.7	16 712
Erie	1 680	14 962.5	D	25 712	884.6	1 725.2	3 628	8 036.3	8 524	92.8	12.1	55 286	797.2	14 420
Essex	22	49.7	D	178	5.2	13.2	251	283.8	7 531	81.9	5.3	1 611	25.9	16 096
Franklin	37	126.7	D	310	6.8	15.2	215	283.9	5 784	62.9	7.9	1 834	26.0	14 184
Fulton	78	336.1	D	763	22.7	46.8	195	331.8	6 210	67.6	D	2 019	30.1	14 924
Genesee	99	385.6	303.7	1 140	31.5	63.1	231	366.4	6 007	65.4	15.1	2 649	35.6	13 441
Greene	39	222.6	D	516	14.8	32.7	230	278.3	5 841	63.6	D	1 673	27.1	16 219
Hamilton	2	D	D	(⁵)	D	D	35	23.7	4 577	49.8	15.8	140	2.6	18 771
Herkimer	33	D	D	(⁶)	D	D	254	313.4	4 821	52.5	7.0	2 183	29.7	13 587
Jefferson	93	280.7	256.9	958	26.0	52.9	514	1 016.3	9 042	98.4	14.0	5 679	90.8	15 985
Kings	2 953	11 371.6	10 591.2	25 838	742.8	1 583.3	6 994	7 983.6	3 523	38.3	8.2	45 941	821.8	17 888
Lewis	25	68.8	D	186	3.7	8.5	99	134.0	4 859	52.9	D	743	11.1	14 898
Livingston	68	212.6	D	633	18.7	38.7	245	411.3	6 260	68.1	D	2 676	38.4	14 334
Madison	63	159.8	D	473	13.4	26.9	260	463.3	6 538	71.1	D	2 935	43.2	14 732
Monroe	1 113	9 311.1	3 803.7	15 298	634.8	1 151.1	2 546	6 513.2	9 076	98.8	11.1	43 294	634.1	14 647
Montgomery	54	148.6	D	561	14.7	27.5	222	378.4	7 385	80.4	D	2 381	34.0	14 299
Nassau	4 124	23 793.6	16 613.4	36 401	1 597.9	3 381.8	6 751	16 483.6	12 686	138.0	10.5	81 902	1 615.9	19 730
New York	11 629	151 792.8	102 916.5	119 913	6 473.4	15 323.3	11 222	19 502.4	12 652	137.7	11.4	102 965	2 447.2	23 767
Niagara	237	656.6	D	2 573	64.4	136.1	886	1 607.6	7 324	79.7	13.9	11 500	159.9	13 908
Oneida	245	D	D	(⁴)	D	D	971	1 846.1	7 941	86.4	16.8	12 664	180.5	14 253
Onondaga	992	11 159.8	6 070.5	13 949	526.1	1 004.1	1 974	4 372.3	9 491	103.3	13.0	30 203	443.4	14 680
Ontario	152	471.6	D	1 092	36.4	71.6	520	1 118.6	11 225	122.1	20.1	7 791	106.3	13 644
Orange	448	D	D	(⁷)	D	D	1 438	3 047.7	9 332	101.5	D	17 131	290.4	16 955
Orleans	26	36.3	D	205	3.9	8.5	139	191.5	4 273	46.5	D	1 371	18.1	13 215
Oswego	73	140.0	102.9	443	11.0	22.0	396	747.1	5 992	65.2	D	4 609	69.5	15 074
Otsego	50	99.4	D	427	9.8	20.3	298	539.3	8 887	96.7	14.4	3 064	47.4	15 454
Putnam	126	278.2	230.1	729	27.0	65.2	320	497.6	5 397	58.7	5.4	2 707	49.9	18 426
Queens	2 787	12 942.0	9 764.4	27 165	952.6	2 026.1	5 933	8 756.0	4 416	48.1	8.3	48 425	890.1	18 382
Rensselaer	131	780.5	411.8	1 066	33.5	70.9	440	854.3	5 587	60.8	10.4	5 814	86.0	14 794
Richmond	358	627.1	D	1 763	55.5	137.0	1 197	2 235.3	5 562	60.5	D	13 522	219.4	16 228
Rockland	662	5 826.0	2 599.1	5 606	221.0	500.5	1 114	2 229.9	8 012	87.2	12.7	11 601	228.2	19 667
St. Lawrence	74	316.4	D	665	18.3	37.1	483	791.8	6 966	75.8	15.3	5 161	73.6	14 266
Saratoga	195	1 539.6	971.3	2 324	74.8	169.0	721	1 509.8	7 716	84.0	11.0	9 063	139.0	15 342
Schenectady	121	618.3	548.5	1 733	60.0	104.8	582	1 174.0	8 028	87.4	D	7 606	119.1	15 657
Schoharie	12	24.4	D	89	1.9	4.3	134	190.1	5 893	64.1	D	1 364	18.4	13 458
Schuyler	14	D	D	(⁸)	D	D	72	119.5	6 268	68.2	D	713	11.7	16 403
Seneca	28	53.9	38.3	311	6.0	11.7	174	250.3	7 781	84.7	D	1 560	22.6	14 464
Steuben	46	89.9	79.4	366	8.1	17.8	403	663.4	6 745	73.4	10.3	4 526	63.8	14 104
Suffolk	3 400	21 953.6	18 261.5	42 107	1 616.1	3 400.9	6 393	13 509.7	9 933	108.1	11.0	68 059	1 352.7	19 876
Sullivan	82	235.8	D	688	16.7	32.3	344	485.9	6 984	76.0	4.9	2 842	49.0	17 252
Tioga	31	D	D	(⁹)	D	D	145	218.1	4 165	45.3	2.3	1 205	20.0	16 617
Tompkins	71	239.6	D	432	13.8	35.4	373	616.3	6 335	68.9	10.5	4 367	65.7	15 043
Ulster	183	522.0	441.3	2 163	59.5	120.5	771	1 278.3	7 658	83.3	D	8 107	132.1	16 294
Warren	93	D	D	(⁹)	D	D	466	850.6	13 883	151.1	12.5	5 236	83.9	16 031
Washington	44	D	D	(⁶)	D	D	209	265.2	4 394	47.8	7.6	1 693	25.9	15 307
Wayne	78	327.1	D	745	26.0	54.0	296	576.4	6 091	66.3	8.3	3 569	54.2	15 188
Westchester	1 947	23 918.0	13 523.2	31 486	1 313.0	3 014.8	4 191	9 189.0	10 248	111.5	11.1	46 984	958.6	20 404
Wyoming	32	107.4	97.9	202	4.7	9.2	159	247.0	5 572	60.6	8.8	1 609	23.8	14 772
Yates	21	D	D	(¹⁰)	D	D	107	105.4	4 360	47.4	D	739	10.6	14 398

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 2,500 to 4,999 employees. ⁵ 0 to 19 employees. ⁶ 250 to 499 employees. ⁷ 5,000 to 9,999 employees. ⁸ 20 to 99 employees. ⁹ 500 to 999 employees. ¹⁰ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC42.HTM>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <http://www.census.gov/epcd/www/97EC44.HTM>).

Table B–11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Per capita ³ Amount (dollars)	Percent of national average	Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
NORTH CAROLINA.....	12 284	98 080.1	48 386.9	157 774	5 574.1	11 039.1	35 563	72 356.8	9 740	106.0	11.9	416 287	6 697.4	16 088
Alamance.....	172	550.7	411.6	1 756	53.7	105.7	643	1 245.1	10 545	114.7	10.3	7 630	117.8	15 433
Alexander.....	24	23.1	D	91	1.9	4.2	100	142.5	4 649	50.6	10.9	900	11.6	12 874
Alleghany.....	3	D	D	(⁴)	D	D	53	59.0	6 056	65.9	3.2	317	4.7	14 694
Anson.....	17	86.2	D	208	6.5	17.0	96	105.4	4 338	47.2	13.1	771	9.8	12 672
Ashe.....	24	44.2	39.9	69	1.3	3.3	103	163.0	6 825	74.3	D	830	13.2	15 849
Avery.....	19	35.1	D	98	2.6	5.6	108	130.9	8 366	91.0	D	822	11.9	14 456
Beaufort.....	77	245.4	D	683	16.6	36.3	234	386.0	8 731	95.0	11.0	2 398	33.1	13 818
Bertie.....	21	158.6	116.6	268	4.8	12.0	69	70.8	3 456	37.6	2.4	458	6.5	14 262
Bladen.....	29	144.7	D	298	7.5	17.4	111	129.4	4 225	46.0	D	895	11.9	13 332
Brunswick.....	57	77.0	D	367	8.6	17.4	276	441.9	6 712	73.0	11.2	2 490	38.1	15 284
Buncombe.....	340	D	D	(⁵)	D	D	1 136	2 193.4	11 393	124.0	15.1	13 179	210.4	15 966
Burke.....	78	248.4	D	583	16.0	32.4	315	557.8	6 828	74.3	9.9	3 079	46.2	15 016
Cabarrus.....	157	953.9	D	1 480	45.4	86.2	468	1 131.8	9 736	105.9	14.8	6 467	103.6	16 018
Caldwell.....	77	791.3	D	842	31.6	53.9	330	515.1	6 823	74.2	12.0	3 329	45.8	13 750
Camden.....	5	D	D	(⁴)	D	D	24	14.9	2 218	24.1	D	128	1.6	12 586
Carteret.....	61	141.3	134.7	623	13.5	31.2	406	598.7	10 089	109.8	17.5	3 510	53.4	15 218
Caswell.....	5	4.5	4.5	75	1.1	2.2	49	44.0	1 990	21.7	4.7	267	3.9	14 442
Catawba.....	308	2 543.2	2 120.7	5 844	177.7	322.1	779	1 719.8	13 197	143.6	14.5	10 011	161.1	16 090
Chatham.....	58	262.9	D	523	12.8	28.0	177	226.1	5 036	54.8	D	1 451	21.3	14 701
Cherokee.....	24	51.1	51.1	186	3.1	6.4	139	217.0	9 744	106.0	D	1 266	18.3	14 421
Chowan.....	14	72.1	D	207	5.7	12.2	67	109.6	7 738	84.2	D	730	9.8	13 403
Clay.....	1	D	NA	(⁶)	D	D	38	52.2	6 269	68.2	2.3	324	3.8	11 818
Cleveland.....	126	1 355.9	1 243.7	1 434	39.1	73.6	431	707.4	7 690	83.7	12.9	4 707	68.9	14 639
Columbus.....	62	241.3	182.6	463	10.6	23.7	296	387.7	7 400	80.5	13.6	2 565	37.4	14 580
Craven.....	76	307.6	277.4	746	23.2	47.4	443	772.6	8 780	95.5	11.5	4 560	71.3	15 631
Cumberland.....	205	845.3	600.3	2 454	66.5	128.7	1 061	2 563.3	8 975	97.7	16.3	14 929	239.3	16 027
Currituck.....	20	D	D	(⁴)	D	D	81	98.6	5 729	62.3	D	541	10.2	18 860
Dare.....	41	103.9	95.3	374	7.1	15.3	389	442.4	15 854	172.5	13.5	2 494	43.4	17 388
Davidson.....	193	791.9	600.3	1 972	67.8	123.3	494	892.0	6 412	69.8	9.5	5 131	88.7	17 294
Davie.....	33	109.2	91.3	406	8.3	19.2	107	166.2	5 335	58.1	D	902	14.4	15 950
Duplin.....	44	D	D	(⁷)	D	D	226	280.4	6 547	71.2	D	1 879	25.2	13 398
Durham.....	249	2 306.3	1 527.9	4 343	158.4	293.7	1 010	2 032.6	10 169	110.7	D	13 322	213.2	16 006
Edgecombe.....	47	454.3	431.2	602	19.9	55.4	196	214.2	3 850	41.9	D	1 631	21.5	13 166
Forsyth.....	478	3 625.1	2 027.3	6 706	219.9	435.2	1 489	3 731.2	13 048	142.0	12.0	20 888	344.9	16 510
Franklin.....	34	166.1	118.3	481	13.8	30.3	127	176.2	4 043	44.0	D	1 057	15.0	14 198
Gaston.....	269	958.5	562.8	2 047	67.6	132.6	767	1 587.9	8 678	94.4	13.8	9 662	146.5	15 162
Gates.....	6	16.7	16.7	51	1.1	2.2	29	41.8	4 196	45.7	D	248	3.1	12 363
Graham.....	2	D	D	(⁶)	D	D	36	44.6	5 838	63.5	3.3	278	3.5	12 507
Granville.....	32	219.0	111.1	222	8.2	15.4	151	217.1	5 156	56.1	9.7	1 334	19.9	14 903
Greene.....	13	34.8	D	122	2.7	5.0	38	47.7	2 648	28.8	D	302	4.2	13 954
Guilford.....	1 347	13 448.1	5 986.2	21 568	882.9	1 906.7	2 059	5 179.3	13 546	147.4	10.7	29 817	530.8	17 804
Halifax.....	36	101.7	82.3	424	11.1	20.4	306	462.0	8 172	88.9	13.3	3 255	43.7	13 418
Harnett.....	62	257.7	246.4	756	18.5	40.0	284	443.2	5 494	59.8	13.2	2 713	37.0	13 650
Haywood.....	49	127.3	D	349	9.4	19.4	266	569.8	11 171	121.6	11.1	2 847	46.5	16 342
Henderson.....	91	228.0	D	613	15.8	36.9	386	901.3	11 280	122.7	7.9	4 192	75.2	17 933
Hertford.....	27	126.0	D	264	5.7	13.8	134	176.9	7 991	87.0	D	1 313	17.7	13 457
Hoke.....	7	30.3	D	102	2.8	7.1	74	67.5	2 302	25.0	7.2	486	5.9	12 160
Hyde.....	9	21.8	21.8	61	1.3	3.1	36	26.8	4 913	53.5	D	164	2.5	15 482
Iredell.....	196	1 373.6	D	2 443	76.5	161.8	510	1 065.8	9 758	106.2	12.2	5 993	93.2	15 546
Jackson.....	16	18.2	D	66	1.6	2.9	178	220.6	7 440	81.0	D	1 472	20.1	13 638
Johnston.....	117	836.8	400.2	1 269	26.3	59.7	486	857.9	8 404	91.4	8.9	4 580	71.5	15 620
Jones.....	7	12.9	12.9	60	1.2	3.8	30	33.7	3 572	38.9	D	142	2.2	15 345
Lee.....	75	517.1	497.0	1 159	32.2	62.8	292	591.9	12 287	133.7	9.5	3 109	51.0	16 415
Lenoir.....	80	486.7	283.4	1 382	28.2	54.9	352	565.6	9 594	104.4	10.9	3 597	51.2	14 240
Lincoln.....	73	629.9	D	1 035	29.4	57.2	212	406.2	7 103	77.3	13.2	2 346	36.6	15 598
McDowell.....	30	59.0	D	293	6.1	13.6	167	273.4	6 931	75.4	14.1	1 557	22.0	14 101
Macon.....	30	16.5	D	101	1.7	3.6	241	308.1	11 110	120.9	14.4	1 750	27.5	15 687
Madison.....	9	D	D	(⁴)	D	D	51	49.0	2 660	28.9	5.2	327	4.0	12 306
Martin.....	32	76.1	52.4	220	5.3	10.5	117	195.1	7 409	80.6	12.4	1 263	17.1	13 534
Mecklenburg.....	2 638	35 019.8	11 330.8	38 333	1 574.3	3 019.6	2 971	8 517.2	13 867	150.9	10.7	44 557	815.7	18 308
Mitchell.....	11	D	D	(⁴)	D	D	81	97.3	6 595	71.8	2.5	486	7.3	14 955
Montgomery.....	22	58.6	D	110	3.0	7.2	100	137.0	5 732	62.4	2.2	825	11.7	14 200
Moore.....	92	297.6	127.4	579	16.5	55.7	360	616.7	8 806	95.8	13.7	4 003	60.5	15 105
Nash.....	125	1 038.8	971.8	2 204	67.9	130.0	524	1 035.5	11 550	125.7	11.9	5 885	93.0	15 803
New Hanover.....	324	1 216.9	D	3 528	95.4	191.4	1 026	2 461.1	16 751	182.3	11.9	12 352	210.9	17 075
Northampton.....	22	214.8	D	243	6.1	12.8	66	85.4	4 004	43.6	D	532	8.9	16 688
Onslow.....	69	D	D	(⁵)	D	D	564	1 090.1	7 707	83.9	15.7	6 542	96.7	14 777

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 2,500 to 4,999 employees. ⁶ 0 to 19 employees. ⁷ 500 to 999 employees. ⁸ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
NORTH CAROLINA—Con.														
Orange	78	312.3	D	428	12.0	27.9	387	837.2	7 719	84.0	D	5 549	95.0	17 125
Pamlico	12	19.0	19.0	144	2.4	5.6	49	53.8	4 429	48.2	3.9	364	5.0	13 687
Pasquotank	46	150.7	126.2	606	12.8	25.2	201	405.0	11 498	125.1	14.5	2 548	37.6	14 773
Pender	33	99.1	D	326	8.0	16.9	131	153.9	4 060	44.2	2.6	906	13.5	14 860
Perquimans	9	32.6	D	87	1.7	3.7	38	31.7	2 862	31.1	5.3	274	3.0	10 956
Person	30	81.1	67.9	273	6.4	15.6	160	250.2	7 546	82.1	11.8	1 556	22.7	14 580
Pitt	181	1 246.8	1 024.5	2 153	66.4	133.7	643	1 384.8	11 130	121.1	10.5	7 956	124.8	15 681
Polk	14	19.7	4.8	39	.8	1.7	61	63.3	3 794	41.3	D	417	5.9	14 252
Randolph	174	582.0	476.1	1 637	44.5	95.7	457	845.0	7 077	77.0	13.1	4 821	77.1	15 987
Richmond	38	96.9	D	368	8.9	18.0	229	368.2	8 024	87.3	10.5	2 165	32.8	15 153
Robeson	82	349.6	285.0	843	22.0	48.2	450	1 011.7	8 844	96.2	9.6	4 844	79.8	16 473
Rockingham	59	177.6	D	394	10.0	22.9	421	619.8	6 907	75.2	12.3	3 974	55.4	13 945
Rowan	117	548.3	354.1	1 392	39.7	78.3	450	799.2	6 461	70.3	8.8	4 820	74.3	15 419
Rutherford	66	334.9	309.7	525	15.0	32.8	286	443.5	7 361	80.1	13.8	2 861	41.1	14 356
Sampson	52	231.1	193.9	587	17.6	33.7	246	373.8	7 231	78.7	9.5	2 125	31.1	14 630
Scotland	29	75.0	70.4	212	6.1	12.2	178	255.3	7 185	78.2	18.1	1 856	26.1	14 038
Stanly	61	228.3	151.7	474	15.8	27.0	265	472.3	8 509	92.6	11.5	2 722	44.5	16 342
Stokes	18	D	D	(⁴)	D	D	118	135.5	3 179	34.6	D	774	11.7	15 061
Surry	90	646.3	412.2	1 147	24.8	71.0	381	780.0	11 753	127.9	16.4	5 594	75.6	13 510
Swain	9	27.3	D	109	2.7	6.5	118	62.1	5 103	55.5	4.0	472	6.3	13 271
Transylvania	16	20.9	20.1	68	1.8	4.5	110	158.2	5 675	61.8	21.7	1 127	14.9	13 256
Tyrrell	4	16.0	D	14	.3	1.2	19	18.1	4 828	52.5	D	107	1.4	13 505
Union	241	813.4	D	2 214	75.6	157.6	383	753.0	7 106	77.3	10.6	4 245	69.2	16 305
Vance	33	274.0	239.0	489	13.2	25.9	251	454.0	10 911	118.7	12.6	2 763	42.1	15 222
Wake	1 249	13 259.1	5 708.5	18 833	826.0	1 488.3	2 719	7 391.9	13 396	145.8	11.7	38 755	664.3	17 141
Warren	9	5.6	D	22	.6	1.1	55	44.1	2 435	26.5	6.4	369	5.3	14 385
Washington	15	36.4	D	91	2.5	5.6	65	71.0	5 178	56.3	4.1	446	6.4	14 247
Watauga	47	166.1	124.1	422	12.0	22.4	342	519.8	12 766	138.9	12.7	3 207	44.3	13 801
Wayne	151	891.1	D	2 217	59.4	116.3	523	1 033.0	9 227	100.4	16.8	6 169	88.1	14 278
Wilkes	66	431.1	267.1	818	22.8	47.6	259	458.6	7 361	80.1	15.6	2 906	41.3	14 195
Wilson	121	471.1	289.7	1 264	33.6	73.4	393	735.4	10 845	118.0	11.2	4 416	66.2	14 995
Yadkin	32	D	D	(⁵)	D	D	144	167.9	4 868	53.0	2.0	851	13.6	16 009
Yancey	5	1.5	1.5	15	.2	.5	66	112.6	6 834	74.4	D	541	8.8	16 327
NORTH DAKOTA	1 604	8 618.4	7 464.2	16 992	454.4	934.3	3 569	6 702.1	10 457	113.8	13.9	40 685	616.1	15 144
Adams	10	51.0	51.0	67	1.4	3.6	21	34.3	12 397	134.9	D	169	2.7	16 000
Barnes	35	150.2	D	281	6.3	13.6	76	81.1	6 728	73.2	D	602	7.4	12 329
Benson	10	31.8	31.8	36	1.3	2.9	18	14.7	2 152	23.4	D	76	.7	9 066
Billings	1	D	D	(⁶)	D	D	6	1.4	1 244	13.5	—	10	.2	16 900
Bottineau	13	84.2	84.2	71	2.4	5.7	54	57.3	7 725	84.1	D	325	4.7	14 529
Bowman	5	56.1	56.1	97	2.2	5.3	27	43.5	13 123	142.8	D	196	2.8	14 286
Burke	7	33.4	D	41	.7	2.3	16	14.5	6 209	67.6	D	89	.9	10 596
Burleigh	143	619.8	D	1 574	43.5	86.2	366	814.6	12 279	133.6	D	5 114	82.5	16 129
Cass	366	2 755.5	D	5 945	182.6	341.4	572	1 669.2	14 516	158.0	D	9 697	161.3	16 635
Cavalier	20	93.6	D	113	3.2	7.6	33	48.7	9 549	103.9	D	241	3.4	14 145
Dickey	22	93.2	D	153	3.5	10.8	41	46.9	8 321	90.5	3.5	297	4.3	14 407
Divide	8	59.8	59.8	45	1.2	2.7	15	9.0	3 720	40.5	—	70	1.0	14 814
Dunn	9	9.5	D	35	.8	1.4	19	29.3	8 085	88.0	—	110	1.6	14 918
Eddy	7	23.1	23.1	42	.9	2.4	11	9.9	3 463	37.7	—	59	.7	11 508
Emmons	9	34.3	D	64	.8	2.3	34	35.1	8 005	87.1	D	174	2.4	13 644
Foster	17	68.0	D	109	2.7	6.1	30	38.7	10 287	111.9	D	222	3.2	14 401
Golden Valley	4	32.8	32.8	58	1.3	2.6	17	17.7	9 281	101.0	D	88	1.2	13 295
Grand Forks	130	552.4	D	1 511	41.3	86.5	351	934.7	13 453	146.4	D	5 596	81.4	14 541
Grant	10	19.4	D	51	.9	2.4	15	14.0	4 617	50.2	—	77	1.1	13 870
Griggs	15	36.7	36.7	83	2.1	4.4	22	22.6	7 914	86.1	D	133	1.9	14 233
Hettinger	9	27.3	D	54	1.2	2.5	13	16.9	5 701	62.0	—	79	1.1	14 215
Kidder	5	9.8	9.8	23	.4	.9	11	13.9	4 744	51.6	—	62	.6	10 161
LaMoure	17	88.6	D	155	2.9	6.7	22	18.7	3 831	41.7	—	105	1.6	15 486
Logan	8	96.9	D	111	1.2	2.7	12	11.8	4 913	53.5	—	52	.8	14 519
McHenry	19	64.7	D	92	2.3	5.1	23	14.3	2 314	25.2	—	109	1.1	10 523
McIntosh	8	22.2	22.2	43	.9	2.2	27	29.0	8 118	88.3	D	146	2.1	14 521
McKenzie	11	18.3	D	62	1.6	3.3	27	23.8	4 142	45.1	—	179	2.2	12 011
McLean	22	114.3	114.3	124	3.2	7.7	46	47.0	4 820	52.4	D	343	3.9	11 446
Mercer	12	22.8	D	58	1.1	2.3	46	56.2	5 920	64.4	D	440	5.2	11 882
Morton	49	193.4	D	409	9.2	19.2	101	196.0	8 032	87.4	D	944	18.4	19 517
Mountrail	13	D	D	(⁴)	D	D	46	47.0	7 057	76.8	D	299	3.7	12 365
Nelson	20	92.1	92.1	188	3.4	6.9	22	15.5	4 018	43.7	—	114	1.2	10 509
Oliver	2	D	D	(⁶)	D	D	3	4.0	1 797	19.6	—	23	.2	8 478
Pembina	28	113.7	113.7	211	4.4	11.8	77	103.0	11 943	130.0	D	620	8.4	13 474
Pierce	13	90.1	D	183	3.5	8.4	30	42.5	9 165	99.7	D	252	3.0	11 913

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 0 to 19 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
NORTH DAKOTA—Con.														
Ramsey	35	170.5	D	374	9.3	20.0	92	141.2	11 449	124.6	19.8	1 014	14.0	13 812
Ransom	9	130.2	130.2	154	4.6	9.2	39	39.4	6 776	73.7	D	275	3.3	12 156
Renville	15	57.8	D	56	1.4	2.9	14	27.7	9 752	106.1	D	105	1.9	17 857
Richland	54	208.3	D	479	8.7	19.5	91	137.9	7 526	81.9	D	797	11.9	14 886
Rolette	10	79.4	79.4	71	1.5	3.9	49	79.7	5 649	61.5	D	486	6.5	13 302
Sargent	11	48.5	48.5	80	1.6	4.2	28	25.5	5 761	62.7	—	161	2.0	12 727
Sheridan	5	7.5	7.5	25	.4	1.0	8	6.1	3 442	37.5	—	33	.5	14 576
Sioux	2	D	D	(⁴)	D	D	11	14.0	3 412	37.1	—	60	.7	11 283
Slope	NA	NA	NA	NA	NA	NA	—	—	—	—	—	—	—	—
Stark	57	276.6	168.2	434	9.8	22.9	166	255.9	11 289	122.8	D	1 591	23.5	14 799
Steele	7	47.1	47.1	42	1.4	3.2	8	12.3	5 463	59.4	—	51	.7	14 275
Stutsman	37	235.0	D	300	8.0	17.9	137	207.8	9 863	107.3	D	1 419	19.4	13 677
Towner	11	D	D	(⁵)	D	D	19	10.4	3 389	36.9	—	87	.8	9 471
Trail	30	184.0	D	293	6.6	15.4	47	49.2	5 719	62.2	D	314	4.4	13 933
Walsh	42	151.7	D	383	8.2	18.8	91	116.1	8 474	92.2	6.2	706	10.2	14 402
Ward	95	701.6	D	1 203	32.9	70.0	339	753.7	12 764	138.9	D	4 819	74.3	15 411
Wells	18	91.2	91.2	148	3.7	9.0	42	41.4	7 930	86.3	D	238	3.4	14 298
Williams	89	331.0	272.9	693	17.4	36.5	138	207.5	10 231	111.3	D	1 417	19.7	13 915
OHIO														
Adams	9	32.1	32.1	50	1.2	2.8	105	134.5	4 749	51.7	15.7	913	12.0	13 149
Allen	190	D	D	(⁶)	D	D	542	1 291.4	11 964	130.2	23.4	7 908	116.0	14 671
Ashland	47	121.3	68.2	282	7.3	16.5	183	311.1	6 076	66.1	D	2 242	33.0	14 736
Ashtabula	86	152.0	D	572	12.9	25.3	429	711.1	6 903	75.1	13.1	4 962	68.9	13 876
Athens	37	72.5	D	298	7.7	14.3	232	345.7	5 634	61.3	10.6	2 609	36.3	13 930
Auglaize	46	D	D	(⁷)	D	D	192	341.5	7 281	79.2	10.8	2 114	30.1	14 245
Belmont	58	D	D	(⁷)	D	D	383	737.6	10 272	111.8	23.5	5 359	68.3	12 737
Brown	15	73.7	D	239	5.6	11.1	114	141.7	3 531	38.4	7.2	922	12.4	13 491
Butler	454	D	2 445.6	(⁸)	D	D	922	2 188.6	6 679	72.7	D	13 529	208.5	15 409
Carroll	25	83.6	D	180	5.2	9.2	79	129.6	4 491	48.9	D	819	11.3	13 796
Champaign	31	160.8	D	427	11.4	25.4	124	204.1	5 358	58.3	D	1 254	18.3	14 569
Clark	124	1 035.2	985.2	1 704	49.6	108.0	528	1 102.9	7 561	82.3	D	7 439	107.9	14 498
Clermont	186	1 935.9	D	2 602	96.5	196.4	540	1 656.2	9 583	104.3	21.5	8 901	141.0	15 839
Clinton	39	192.2	183.5	360	11.1	25.7	154	434.7	11 013	119.8	D	2 101	33.4	15 886
Columbiana	111	278.0	234.2	866	24.5	51.5	468	823.4	7 395	80.5	10.6	4 934	68.7	13 934
Coshocton	31	70.5	D	203	4.7	9.9	146	209.8	5 803	63.1	14.8	1 538	20.1	13 058
Crawford	52	175.4	113.0	520	13.3	28.0	173	251.8	5 333	58.0	5.7	1 726	23.6	13 691
Cuyahoga	3 292	31 169.4	14 989.7	52 577	2 131.0	4 264.5	5 700	12 662.9	9 116	99.2	11.2	78 658	1 310.3	16 659
Darke	65	491.2	D	985	30.1	63.7	206	385.4	7 103	77.3	13.0	2 398	37.4	15 617
Defiance	46	306.7	198.4	568	16.4	40.0	195	424.8	10 617	115.5	D	2 580	39.7	15 386
Delaware	173	828.4	D	1 596	62.2	108.3	258	792.9	8 578	93.3	8.6	4 080	70.2	17 199
Erie	94	397.0	348.4	1 123	31.0	64.6	382	732.0	9 313	101.3	23.7	4 784	71.4	14 925
Fairfield	104	209.1	D	649	18.6	37.1	405	841.7	6 927	75.4	16.1	5 430	81.9	15 079
Fayette	44	749.2	D	329	10.8	28.8	246	329.8	11 559	125.8	D	2 154	30.6	14 228
Franklin	1 843	22 320.0	9 745.0	36 442	1 411.7	2 906.1	4 276	13 622.2	13 387	145.7	14.6	76 175	1 355.4	17 793
Fulton	68	365.4	310.3	603	16.9	34.8	179	294.2	7 104	77.3	D	1 715	26.3	15 329
Gallia	27	45.2	D	187	2.6	6.2	172	281.5	8 497	92.5	12.2	1 665	24.0	14 432
Geauga	194	691.5	D	1 425	53.9	95.9	317	565.0	6 456	70.3	D	3 311	55.6	16 785
Greene	110	1 540.4	D	1 316	47.0	99.5	564	1 321.9	9 055	98.5	22.2	8 922	125.0	14 005
Guernsey	42	97.3	84.1	390	10.8	20.7	167	294.0	7 236	78.7	14.3	1 722	24.9	14 470
Hamilton	2 047	32 788.6	8 728.5	37 207	1 413.1	2 673.4	3 774	9 310.4	10 932	119.0	13.0	59 154	938.2	15 861
Hancock	103	507.6	451.0	1 053	30.5	60.2	323	767.9	11 196	121.8	D	4 557	67.6	14 842
Hardin	19	D	D	(⁹)	D	D	111	160.7	5 072	55.2	11.5	1 089	14.5	13 310
Harrison	18	63.1	D	185	6.0	11.1	60	55.2	3 421	37.2	D	379	5.0	13 259
Henry	43	216.7	211.8	283	7.8	18.5	106	191.5	6 408	69.7	D	1 060	16.3	15 360
Highland	45	218.2	D	424	7.8	16.3	160	258.5	6 512	70.9	18.2	1 698	22.9	13 499
Hocking	14	D	D	(⁹)	D	D	92	145.1	5 059	55.0	D	880	14.3	16 218
Holmes	38	92.5	D	418	9.4	17.7	159	242.0	6 488	70.6	8.8	1 495	24.0	16 074
Huron	54	204.4	171.5	573	16.0	31.1	234	445.0	7 422	80.8	9.6	2 616	38.1	14 580
Jackson	27	72.5	D	304	7.2	14.9	162	234.8	7 241	78.8	18.5	1 542	21.5	13 929
Jefferson	69	D	D	(¹⁰)	D	D	335	531.4	6 991	76.1	17.4	3 969	52.9	13 324
Knox	58	168.3	128.8	362	9.0	17.5	183	313.4	5 951	64.8	15.6	2 076	28.8	13 894
Lake	425	1 590.9	1 073.5	4 392	148.8	270.6	975	2 831.2	12 517	136.2	14.6	15 509	260.7	16 808
Lawrence	37	D	D	(⁷)	D	D	206	360.7	5 604	61.0	31.4	2 503	31.7	12 672
Licking	144	623.1	551.6	1 600	45.1	89.4	502	1 105.2	8 484	92.3	16.5	6 392	104.2	16 305
Logan	45	844.2	D	1 671	47.2	97.4	187	309.0	6 739	73.3	12.6	1 919	26.9	13 998
Lorain	245	997.6	702.3	2 627	74.8	154.4	929	2 379.8	8 441	91.8	12.5	13 595	210.1	15 455
Lucas	751	6 302.2	3 960.6	10 580	377.3	777.8	1 860	4 842.2	10 746	116.9	19.8	29 585	473.7	16 011
Madison	38	355.4	315.3	904	26.2	42.1	122	276.8	6 791	73.9	6.8	1 423	22.5	15 796
Mahoning	407	2 132.4	1 503.7	5 559	177.3	353.8	1 187	2 547.9	9 901	107.7	14.0	16 420	235.5	14 345

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 2,500 to 4,999 employees. ⁷ 250 to 499 employees. ⁸ 5,000 to 9,999 employees. ⁹ 100 to 249 employees. ¹⁰ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade-Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
OHIO—Con.														
Marion	61	219.3	192.9	559	17.5	37.9	237	548.9	8 150	88.7	27.0	3 549	53.8	15 155
Medina	295	1 155.8	775.5	2 724	93.5	185.4	524	1 346.0	9 508	103.5	D	7 764	123.4	15 889
Meigs	12	21.7	D	70	1.5	3.1	98	113.9	4 747	51.7	8.3	798	11.0	13 779
Mercer	57	384.7	384.3	952	24.1	43.9	192	330.0	8 057	87.7	D	2 151	32.3	15 033
Miami	110	3 072.8	D	1 832	56.2	217.7	371	845.4	8 651	94.1	D	5 018	72.4	14 428
Monroe	8	D	D	(⁴)	D	D	58	50.5	3 301	35.9	D	445	5.3	11 883
Montgomery	888	7 638.5	3 170.1	12 913	508.0	987.9	2 143	5 603.5	9 797	106.6	18.8	35 936	549.9	15 301
Morgan	10	D	D	(⁵)	D	D	35	45.4	3 123	34.0	7.7	345	3.8	11 084
Morrow	8	D	D	(⁵)	D	D	65	113.5	3 659	39.8	5.5	670	8.6	12 870
Muskingum	79	415.6	332.8	1 114	30.0	58.8	428	787.9	9 334	101.6	13.0	4 690	68.1	14 513
Noble	8	28.2	D	109	2.1	4.4	47	54.0	3 740	40.7	D	393	4.9	12 387
Ottawa	42	85.8	D	184	5.1	11.3	171	353.3	8 670	94.3	D	1 648	29.3	17 801
Paulding	19	69.8	69.8	155	4.0	8.7	62	102.4	5 063	55.1	D	638	8.9	13 940
Perry	15	D	D	(⁶)	D	D	83	105.2	3 075	33.5	D	648	8.9	13 762
Pickaway	38	141.8	D	326	9.1	20.3	147	284.0	5 392	58.7	15.3	1 630	23.8	14 586
Pike	16	26.1	D	103	2.8	5.1	98	153.5	5 578	60.7	20.8	1 105	12.9	11 690
Portage	183	1 180.5	837.2	2 648	96.5	217.2	465	1 117.9	7 435	80.9	8.7	5 828	92.8	15 931
Preble	32	249.6	D	586	20.2	42.5	112	218.3	5 082	55.3	D	1 334	18.7	14 026
Putnam	51	162.0	157.0	330	7.7	16.4	115	181.2	5 172	56.3	D	1 344	17.2	12 780
Richland	157	633.2	454.1	1 902	53.8	112.4	590	1 297.7	9 994	108.7	24.8	8 848	127.7	14 434
Ross	63	147.5	125.1	531	12.8	27.6	279	581.9	7 771	84.6	D	3 882	52.7	13 585
Sandusky	64	213.7	195.8	880	24.2	40.9	241	470.3	7 541	82.1	16.9	2 945	43.2	14 670
Scioto	68	219.3	D	550	12.3	24.3	321	543.0	6 687	72.8	18.2	3 629	53.4	14 704
Seneca	63	359.2	D	756	20.7	44.9	231	407.9	6 778	73.8	8.5	2 447	38.9	15 909
Shelby	51	276.3	D	666	18.6	32.6	167	309.4	6 545	71.2	D	2 126	28.4	13 348
Stark	517	4 151.7	D	8 242	275.8	528.8	1 618	3 671.2	9 821	106.9	D	23 170	357.2	15 415
Summit	1 070	8 443.7	4 514.9	13 375	501.6	986.6	2 172	5 515.7	10 280	111.9	12.3	32 463	546.7	16 840
Trumbull	231	1 212.0	922.5	2 867	80.4	154.4	913	1 943.2	8 551	93.0	14.8	12 617	192.9	15 290
Tuscarawas	109	300.2	261.9	1 096	26.4	52.2	439	758.8	8 615	93.7	16.4	5 240	75.6	14 420
Union	38	165.6	D	280	11.5	25.7	103	279.1	7 186	78.2	11.3	1 291	22.0	17 009
Van Wert	40	D	D	(⁷)	D	D	110	207.6	6 838	74.4	14.0	1 279	17.9	13 969
Vinton	4	D	D	(⁸)	D	D	28	27.1	2 260	24.6	D	201	2.3	11 667
Warren	181	6 034.5	D	2 324	91.2	197.6	455	1 111.7	7 941	86.4	15.8	6 709	106.3	15 851
Washington	74	166.6	152.5	826	19.3	40.2	279	501.0	7 879	85.7	13.2	3 063	45.8	14 957
Wayne	144	654.1	547.3	1 489	41.5	85.2	393	801.4	7 321	79.7	9.8	5 250	79.5	15 151
Williams	49	344.7	301.5	557	17.4	50.7	153	227.7	6 001	65.3	D	1 573	21.4	13 580
Wood	169	1 496.8	1 096.6	2 731	82.5	156.3	436	947.2	8 000	87.1	D	5 864	83.4	14 222
Wyandot	28	129.6	D	296	7.4	14.6	94	109.4	4 833	52.6	5.1	842	11.2	13 357
OKLAHOMA	5 191	32 132.3	20 292.5	59 641	1 756.1	3 612.6	14 352	27 065.6	8 166	88.9	16.7	161 613	2 406.9	14 893
Adair	4	5.6	5.6	31	.4	.9	54	67.0	3 328	36.2	D	482	5.1	10 548
Alfalfa	19	52.0	D	129	2.1	5.1	25	18.4	3 038	33.1	D	136	1.5	10 779
Atoka	19	48.8	D	124	2.2	4.0	49	71.9	5 377	58.5	D	530	6.2	11 781
Beaver	10	10.3	10.3	30	.7	1.9	25	14.4	2 434	26.5	D	116	1.1	9 655
Beckham	31	58.0	30.5	163	3.5	6.8	130	204.1	10 554	114.8	17.0	1 036	13.6	13 121
Blaine	17	D	D	(⁹)	D	D	69	42.6	4 008	43.6	9.1	357	3.7	10 322
Bryan	44	287.4	D	597	12.3	32.0	127	206.8	6 032	65.6	D	1 243	17.6	14 143
Caddo	26	111.4	111.4	284	5.8	13.9	142	128.7	4 170	45.4	D	998	11.7	11 732
Canadian	87	819.0	D	670	17.5	39.3	212	620.1	7 350	80.0	D	2 957	46.6	15 764
Carter	78	244.7	D	835	23.7	51.1	275	413.3	9 327	101.5	20.9	2 594	35.5	13 699
Cherokee	21	44.5	D	201	2.7	5.1	144	235.0	6 112	66.5	D	1 843	20.2	10 980
Choctaw	14	D	D	(⁵)	D	D	71	75.4	4 968	54.1	D	551	5.9	10 704
Cimarron	7	13.7	13.7	36	.6	1.5	19	24.4	7 940	86.4	—	116	1.5	13 069
Cleveland	159	528.6	D	1 462	37.2	74.4	616	1 318.6	6 659	72.5	D	7 679	115.2	15 006
Coal	2	D	D	(⁹)	D	D	18	17.1	2 801	30.5	D	150	1.4	9 007
Comanche	84	200.6	D	766	16.4	31.0	436	691.8	6 364	69.2	29.2	5 216	67.8	12 993
Cotton	7	10.7	10.7	40	.6	1.5	20	21.7	3 233	35.2	D	114	1.3	11 825
Craig	24	74.9	D	208	3.7	8.5	67	99.2	6 869	74.7	D	571	8.6	15 070
Creek	77	255.9	204.3	914	25.4	50.5	186	284.4	4 294	46.7	D	1 854	23.7	12 778
Custer	45	211.8	D	367	9.9	19.7	172	235.0	9 197	100.1	18.0	1 472	18.9	12 863
Delaware	15	27.1	D	82	1.1	2.4	132	148.9	4 408	48.0	D	1 067	13.8	12 887
Dewey	7	D	D	(⁵)	D	D	32	20.8	4 177	45.5	D	174	1.8	10 218
Ellis	7	14.9	14.9	34	.8	1.8	28	20.1	4 770	51.9	D	143	1.7	11 853
Garfield	122	570.1	D	1 967	48.9	99.4	302	501.7	8 833	96.1	20.2	3 423	47.8	13 960
Garvin	26	67.8	D	287	5.3	9.0	127	172.0	6 416	69.8	D	1 097	13.4	12 244
Grady	63	173.4	D	576	14.7	33.0	162	241.3	5 312	57.8	D	1 512	19.7	13 005
Grant	18	D	D	(⁵)	D	D	18	12.8	2 352	25.6	D	92	.9	10 304
Greer	5	13.4	13.4	49	.4	.9	26	15.4	2 396	26.1	D	129	1.5	11 519
Harmon	3	D	D	(⁵)	D	D	25	20.2	5 746	62.5	D	154	1.9	12 110
Harper	9	13.4	13.4	42	.9	2.1	17	10.8	2 992	32.6	D	90	.9	10 500

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 1,000 to 2,499 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 250 to 499 employees. ⁸ 0 to 19 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
OKLAHOMA—Con.														
Haskell	7	41.5	D	90	1.2	2.0	42	57.9	5 095	55.4	21.3	395	5.2	13 081
Hughes	14	35.7	D	222	2.8	5.3	64	58.6	4 168	45.4	D	431	4.8	11 037
Jackson	34	66.7	D	161	3.9	10.2	125	241.2	8 502	92.5	D	1 420	19.8	13 954
Jefferson	5	D	D	(⁴)	D	D	30	25.5	3 831	41.7	D	164	1.8	11 146
Johnston	7	14.4	14.4	54	1.1	3.3	37	22.1	2 139	23.3	D	167	1.9	11 515
Kay	61	210.2	D	444	12.0	32.2	263	397.6	8 505	92.5	22.1	2 718	36.5	13 437
Kingfisher	33	159.3	D	234	7.3	13.7	60	90.0	6 683	72.7	D	576	7.3	12 689
Kiowa	18	44.7	D	123	2.4	5.6	56	37.5	3 457	37.6	D	353	3.3	9 482
Latimer	6	D	D	(⁴)	D	D	31	26.1	2 544	27.7	D	237	2.9	12 405
Le Flore	27	42.4	D	120	2.3	5.1	162	247.2	5 325	57.9	25.1	1 578	20.0	12 698
Lincoln	21	D	D	(⁵)	D	D	154	136.3	4 388	47.7	D	1 011	12.6	12 436
Logan	18	D	D	(⁴)	D	D	96	133.3	4 455	48.5	D	816	10.5	12 904
Love	6	28.7	D	79	1.9	3.3	35	51.7	6 030	65.6	D	290	3.5	12 210
McClain	19	D	D	(⁵)	D	D	96	192.0	7 442	81.0	D	940	14.6	15 561
McCurtain	30	69.8	D	239	4.8	11.1	138	167.2	4 835	52.6	D	1 119	15.1	13 489
McIntosh	10	6.7	6.7	17	.3	.7	94	140.1	7 457	81.1	D	650	9.2	14 192
Major	17	69.4	D	151	2.3	5.1	48	59.6	7 671	83.5	D	323	4.1	12 607
Marshall	12	48.7	D	124	3.5	5.6	56	56.6	4 694	51.1	D	416	5.3	12 659
Mayes	36	71.5	56.1	216	5.2	10.8	135	191.8	5 175	56.3	D	1 313	16.5	12 554
Murray	10	25.5	D	73	1.1	2.6	49	93.1	7 522	81.8	D	492	7.3	14 793
Muskogee	91	313.2	268.0	1 185	30.4	63.5	349	561.7	8 048	87.6	17.2	3 613	52.8	14 625
Noble	9	17.2	D	50	.9	2.3	57	72.3	6 406	69.7	D	478	6.4	13 387
Nowata	9	28.4	D	107	1.6	2.8	33	27.3	2 765	30.1	13.3	180	2.1	11 656
Okfuskee	2	D	D	(⁶)	D	D	33	37.5	3 301	35.9	D	235	2.7	11 340
Oklahoma	1 517	15 144.3	6 586.9	21 108	638.9	1 358.3	3 098	7 479.8	11 857	129.0	D	41 034	681.3	16 603
Okmulgee	30	42.7	D	150	3.2	5.9	142	207.3	5 383	58.6	D	1 324	17.8	13 464
Osage	23	29.5	D	147	3.2	7.2	112	95.8	2 257	24.6	D	748	8.8	11 770
Ottawa	30	D	D	(⁷)	D	D	138	180.8	5 891	64.1	D	1 136	15.2	13 342
Pawnee	9	D	D	(⁴)	D	D	55	69.9	4 313	46.9	D	484	6.2	12 874
Payne	62	211.2	173.3	664	13.1	40.3	299	466.1	7 174	78.1	D	3 336	43.4	13 003
Pittsburg	51	114.2	D	333	8.2	16.8	185	326.3	7 592	82.6	D	2 059	26.7	12 983
Pontotoc	53	257.6	D	492	10.4	22.0	180	266.9	7 708	83.9	D	1 859	23.5	12 630
Pottawatomie	44	D	D	(⁷)	D	D	276	397.8	6 496	70.7	D	2 847	37.0	12 996
Pushmataha	10	11.1	11.1	130	1.4	3.7	56	42.0	3 640	39.6	D	294	3.3	11 150
Roger Mills	3	4.6	4.6	6	.1	.4	22	14.8	4 132	45.0	D	110	1.4	12 682
Rogers	65	357.8	D	518	16.7	40.7	192	353.2	5 383	58.6	D	1 994	28.6	14 346
Seminole	28	53.8	D	169	4.6	13.6	104	116.1	4 648	50.6	D	813	10.6	13 012
Sequoyah	15	47.6	D	110	1.4	2.9	159	218.9	5 920	64.4	D	1 387	17.0	12 287
Stephens	53	90.6	D	441	10.0	19.6	221	314.1	7 250	78.9	15.0	2 074	27.7	13 378
Texas	40	D	D	(⁷)	D	D	99	130.2	7 219	78.6	15.7	936	11.6	12 364
Tillman	13	33.4	33.4	155	3.0	6.8	43	31.4	3 268	35.6	9.2	346	2.6	7 442
Tulsa	1 438	9 427.0	7 662.0	18 675	658.2	1 258.8	2 440	6 410.4	11 952	130.1	D	35 520	590.8	16 632
Wagoner	34	98.3	D	209	4.3	8.1	109	149.2	2 756	30.0	D	971	12.0	12 344
Washington	34	52.0	D	284	7.1	18.1	216	425.8	8 970	97.6	26.8	2 613	38.7	14 817
Washita	16	33.2	D	118	2.0	4.8	51	46.2	3 975	43.3	D	310	3.8	12 177
Woods	21	48.0	D	170	3.2	6.8	58	65.4	7 869	85.6	D	533	6.8	12 715
Woodward	50	68.9	58.4	342	6.7	14.5	128	179.2	9 624	104.7	D	1 074	15.3	14 265
OREGON.....	5 943	53 679.1	38 230.9	74 790	2 578.7	5 192.5	14 467	33 396.8	10 297	112.0	16.8	178 349	3 308.8	18 552
Baker	19	13.2	13.2	90	2.0	3.6	93	121.3	7 409	80.6	D	805	11.7	14 507
Benton	63	112.6	D	681	15.9	34.8	294	473.9	6 112	66.5	11.8	3 175	53.2	16 766
Clackamas	685	6 383.3	4 210.2	8 723	314.7	638.5	1 092	3 448.3	10 438	113.6	D	16 098	312.3	19 401
Clatsop	39	88.4	76.4	383	7.0	14.4	274	332.4	9 382	102.1	D	2 173	36.8	16 928
Columbia	26	61.5	61.5	161	4.4	10.3	137	199.8	4 590	49.9	D	1 360	22.1	16 243
Coos	60	233.2	D	496	14.6	36.2	289	505.2	8 081	87.9	18.1	3 040	52.1	17 147
Crook	16	21.5	D	72	1.5	3.6	57	89.3	5 274	57.4	—	494	8.4	16 964
Curry	20	14.2	D	62	1.1	2.9	121	148.4	7 045	76.7	D	1 041	16.8	16 097
Deschutes	191	571.0	512.3	1 303	39.7	76.3	687	1 297.1	12 759	138.8	21.2	7 130	128.7	18 045
Douglas	84	404.1	389.7	1 152	27.0	52.0	457	669.0	6 584	71.6	18.5	4 416	71.2	16 122
Gilliam	3	D	D	(⁶)	D	D	13	8.7	4 431	48.2	—	72	1.1	15 139
Grant	4	5.9	5.9	28	.8	1.4	45	42.4	5 297	57.6	D	316	4.4	14 044
Harney	6	9.7	9.7	31	.7	1.7	41	51.5	7 341	79.9	—	299	5.4	18 114
Hood River.....	27	92.2	D	181	9.9	29.7	129	170.3	8 845	96.2	D	1 286	19.8	15 362
Jackson	284	1 022.7	953.5	2 678	69.8	147.3	835	2 075.3	12 167	132.4	17.1	9 564	172.2	18 007
Jefferson	18	78.0	78.0	221	5.3	13.7	57	109.9	6 643	72.3	1.9	647	11.4	17 569
Josephine	59	175.6	D	441	9.2	20.4	326	590.3	8 065	87.8	17.6	3 322	57.9	17 427
Klamath	66	293.1	267.5	954	22.1	54.2	290	544.8	8 678	94.4	19.5	3 116	55.5	17 805
Lake	7	D	D	(⁴)	D	D	48	39.4	5 429	59.1	D	266	4.3	16 241
Lane	535	2 498.6	1 883.1	6 144	179.6	360.3	1 462	3 322.6	10 680	116.2	16.0	18 145	328.3	18 096
Lincoln	39	72.5	D	296	7.0	15.4	372	415.2	9 139	99.4	15.8	2 794	43.8	15 660

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 0 to 19 employees. ⁷ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average	Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
OREGON—Con.														
Linn	131	766.0	721.6	1 534	44.5	100.7	391	800.9	7 731	84.1	D	4 662	78.7	16 871
Malheur	50	171.0	D	951	18.0	36.9	163	302.9	10 678	116.2	21.7	1 903	30.7	16 138
Marion	326	1 184.0	899.7	3 247	91.9	189.7	1 081	2 672.5	10 089	109.8	D	14 637	266.3	18 190
Morrow	12	103.1	D	73	2.1	5.9	30	38.8	4 060	44.2	—	217	3.2	14 581
Multnomah	1 850	25 188.5	19 894.5	28 384	1 017.7	2 042.3	3 025	7 334.5	11 680	127.1	14.7	39 841	791.4	19 864
Polk	41	87.3	62.2	425	8.7	15.3	143	232.4	3 881	42.2	D	1 592	24.3	15 239
Sherman	2	D	D	(⁴)	D	D	13	12.9	7 145	77.7	D	91	1.3	14 209
Tillamook	22	18.8	D	114	2.0	5.2	123	144.1	5 924	64.5	D	1 044	15.0	14 414
Umatilla	75	331.6	244.5	954	22.8	48.1	290	567.2	8 808	95.8	D	3 188	53.7	16 854
Union	34	96.2	68.7	301	7.4	15.1	129	227.7	9 097	99.0	16.2	1 355	23.5	17 328
Wallowa	4	5.1	5.1	11	.2	.6	52	61.8	8 264	89.9	D	336	6.2	18 181
Wasco	36	115.7	92.5	550	11.3	26.0	134	256.9	11 120	121.0	18.9	1 468	26.1	17 800
Washington	1 035	13 153.8	6 578.7	13 622	603.2	1 154.9	1 499	5 453.5	13 937	151.7	18.6	25 124	512.3	20 389
Wheeler	1	D	NA	(⁴)	D	D	6	8.5	5 310	57.8	—	19	.5	28 526
Yamhill	73	259.1	234.4	485	14.8	30.7	269	627.2	7 855	85.5	D	3 313	58.4	17 614
PENNSYLVANIA	17 138	159 354.2	80 673.7	237 567	8 588.2	17 081.0	50 208	109 948.5	9 150	99.6	11.5	650 144	10 561.9	16 245
Adams	88	909.7	604.5	1 211	33.2	91.3	330	472.7	5 520	60.1	10.8	3 072	45.6	14 858
Allegheny	2 490	28 256.0	11 089.4	33 034	1 269.4	2 480.9	5 353	12 929.7	10 099	109.9	11.8	78 841	1 218.0	15 449
Armstrong	48	65.1	56.6	285	5.9	13.8	310	487.1	6 639	72.2	10.2	3 255	43.3	13 301
Beaver	148	570.5	D	1 515	46.5	102.6	668	1 180.5	6 362	69.2	18.0	8 513	113.7	13 361
Bedford	44	207.7	D	451	11.7	30.6	216	438.9	8 911	97.0	D	2 298	35.6	15 481
Berks	439	3 121.7	2 553.4	7 051	253.0	456.7	1 468	3 330.7	9 412	102.4	12.3	19 302	326.2	16 901
Blair	160	1 641.3	1 469.7	2 836	82.3	222.0	639	1 331.2	10 165	110.6	18.9	8 310	117.7	14 166
Bradford	55	175.1	166.5	512	10.7	23.8	296	521.2	8 361	91.0	13.6	3 315	46.4	14 007
Bucks	1 433	8 415.9	4 419.0	16 257	684.2	1 334.3	2 549	7 217.4	12 391	134.8	9.9	36 195	701.3	19 375
Butler	272	4 540.8	D	4 732	140.5	259.1	709	1 480.2	8 761	95.3	14.5	9 317	137.0	14 701
Cambria	144	580.7	D	2 115	57.5	114.4	693	1 244.8	7 910	86.1	14.5	8 555	111.5	13 028
Cameron	2	D	D	(⁴)	D	D	27	31.0	5 456	59.4	D	287	3.8	13 146
Carbon	34	91.4	D	240	7.0	15.8	219	316.7	5 387	58.6	D	2 102	30.9	14 720
Centre	100	D	D	(⁵)	D	D	617	1 153.9	8 710	94.8	15.1	7 861	108.7	13 822
Chester	1 013	15 420.9	3 761.8	10 955	459.6	953.9	1 517	5 879.6	14 144	153.9	3.8	22 625	490.8	21 691
Clarion	47	568.5	D	470	13.8	27.3	226	330.5	7 906	86.0	10.0	2 100	32.3	15 404
Clearfield	80	280.5	D	713	17.7	39.4	397	768.4	9 500	103.4	17.7	4 935	68.8	13 948
Clinton	28	D	D	(⁶)	D	D	176	296.2	8 006	87.1	9.0	1 877	24.6	13 092
Columbia	50	D	D	(⁶)	D	D	317	533.9	8 323	90.6	D	3 462	45.1	13 024
Crawford	81	175.5	108.4	652	14.6	32.5	360	628.8	7 039	76.6	12.2	3 970	58.6	14 770
Cumberland	260	2 439.6	1 204.9	3 589	122.7	254.0	955	2 759.5	13 289	144.6	11.3	15 697	268.2	17 088
Dauphin	341	8 700.1	7 370.4	9 844	320.2	651.8	1 125	2 532.8	10 310	112.2	12.9	15 204	246.1	16 185
Delaware	807	9 506.8	6 231.7	9 947	438.9	903.8	2 080	5 003.6	9 202	100.1	10.0	28 710	516.4	17 985
Elk	40	89.7	D	335	8.7	20.9	163	219.9	6 316	68.7	D	1 668	20.4	12 214
Erie	334	1 277.8	999.7	4 069	131.9	258.0	1 225	2 562.1	9 166	99.7	13.6	16 323	239.0	14 645
Fayette	123	406.8	D	1 566	29.3	70.0	599	1 110.2	7 652	83.3	21.1	7 056	96.3	13 647
Forest	4	D	D	(⁷)	D	D	35	28.6	5 759	62.7	1.3	162	2.3	14 037
Franklin	102	610.3	D	1 862	49.0	89.4	566	1 035.7	8 122	88.4	12.8	6 249	94.4	15 105
Fulton	7	6.6	6.6	32	.5	1.2	55	70.7	4 870	53.0	2.7	402	5.3	13 286
Greene	34	78.9	42.9	364	6.9	15.7	136	259.2	6 145	66.9	3.8	1 240	18.4	14 874
Huntingdon	24	D	D	(⁸)	D	D	169	252.8	5 650	61.5	D	1 495	22.5	15 048
Indiana	80	418.8	D	870	19.6	43.7	391	723.6	8 116	88.3	17.3	4 986	64.3	12 904
Jefferson	62	121.4	D	515	12.0	23.8	209	299.2	6 437	70.0	D	1 828	24.6	13 432
Juniata	24	D	D	(⁹)	D	D	71	123.6	5 642	61.4	1.8	649	9.0	13 884
Lackawanna	286	1 126.0	881.9	3 636	95.7	187.1	1 039	1 966.3	9 350	101.7	14.2	13 167	189.8	14 411
Lancaster	663	10 936.6	3 414.0	11 020	341.6	669.5	2 012	4 671.7	10 298	112.1	9.5	29 237	480.8	16 445
Lawrence	90	430.2	365.5	1 070	29.0	71.4	370	627.1	6 583	71.6	13.6	4 286	61.4	14 335
Lebanon	118	D	D	(⁹)	D	D	490	1 209.1	10 327	112.4	11.2	6 480	106.8	16 476
Lehigh	560	4 668.7	2 551.4	7 469	255.6	514.6	1 376	3 509.2	11 768	128.1	12.2	18 976	333.2	17 561
Luzerne	388	2 149.6	1 672.5	5 697	152.3	302.9	1 406	2 856.4	8 998	97.9	15.2	18 945	269.2	14 209
Lycoming	137	481.9	D	2 195	51.4	113.4	605	1 149.3	9 732	105.9	15.4	7 600	108.4	14 265
McKean	44	229.2	D	426	12.7	32.1	200	280.5	6 009	65.4	D	1 969	26.8	13 607
Mercer	124	656.3	D	1 692	41.9	91.1	618	1 285.0	10 525	114.5	D	7 852	112.8	14 369
Mifflin	53	111.7	D	552	12.4	24.3	195	368.4	7 849	85.4	D	2 427	34.8	14 336
Monroe	93	345.3	267.2	1 012	28.5	59.7	658	1 160.6	9 460	102.9	D	7 621	111.7	14 662
Montgomery	2 004	22 878.2	8 916.6	29 378	1 395.6	2 744.3	3 689	9 607.4	13 462	146.5	11.7	54 728	1 025.8	18 744
Montour	15	65.8	D	209	5.2	10.8	76	131.3	7 378	80.3	D	797	10.0	12 514
Northampton	312	2 066.2	D	4 465	167.7	312.5	832	1 831.8	7 114	77.4	D	10 051	168.1	16 724
Northumberland	72	582.6	D	1 016	26.5	57.0	367	658.7	6 927	75.4	D	3 689	58.9	15 953
Perry	17	D	D	(⁹)	D	D	141	205.3	4 652	50.6	.8	1 280	17.5	13 655
Philadelphia	1 403	12 004.0	7 486.7	22 298	848.4	1 629.6	4 782	8 118.2	5 592	60.8	9.3	51 398	887.1	17 260
Pike	23	D	D	(⁹)	D	D	107	182.6	4 659	50.7	D	1 203	16.9	14 034
Potter	13	17.4	17.4	58	1.0	3.4	77	88.3	5 158	56.1	3.5	611	8.3	13 563

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 500 to 999 employees. ⁶ 250 to 499 employees. ⁷ 20 to 99 employees. ⁸ 100 to 249 employees. ⁹ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
PENNSYLVANIA—Con.														
Schuylkill	134	632.2	467.4	1 798	42.0	90.8	659	1 062.5	7 028	76.5	9.2	7 129	106.3	14 913
Snyder	29	160.4	D	444	11.8	21.3	190	365.6	9 565	104.1	27.4	2 558	33.5	13 077
Somerset	87	274.5	D	840	21.8	42.1	367	543.1	6 744	73.4	7.1	3 361	46.2	13 756
Sullivan	5	D	D	(⁴)	D	D	29	24.7	4 048	44.0	4.8	186	2.3	12 108
Susquehanna	34	D	D	(⁵)	D	D	161	217.8	5 179	56.4	D	1 221	17.3	14 169
Tioga	28	93.3	D	293	6.8	18.9	170	287.9	6 942	75.5	13.4	1 924	26.3	13 677
Union	33	89.9	82.9	313	10.0	18.0	140	225.3	5 516	60.0	D	1 492	19.6	13 117
Venango	53	128.3	94.2	530	12.1	24.8	247	417.4	7 180	78.1	13.8	2 792	37.8	13 549
Warren	36	67.1	60.5	285	8.4	16.6	185	718.6	16 287	177.2	D	2 742	52.9	19 278
Washington	305	1 481.0	964.0	3 803	132.5	263.8	778	1 531.6	7 443	81.0	9.7	9 187	152.6	16 612
Wayne	35	67.5	D	262	5.9	13.0	246	397.0	8 785	95.6	9.9	2 444	38.4	15 730
Westmoreland	473	3 967.1	3 273.9	6 482	221.0	429.4	1 557	3 230.2	8 644	94.1	13.8	19 333	280.5	14 508
Wyoming	23	D	D	(⁶)	D	D	126	214.3	7 323	79.7	D	1 241	17.4	14 010
York	450	3 428.1	1 768.5	9 498	275.9	539.9	1 447	3 250.6	8 765	95.4	14.7	20 356	315.4	15 492
RHODE ISLAND.....	1 590	7 602.7	5 058.1	18 762	635.2	1 276.1	4 169	7 505.8	7 605	82.8	10.2	45 747	752.2	16 442
Bristol	55	108.4	D	324	9.4	17.0	168	211.6	4 316	47.0	D	1 311	20.6	15 682
Kent	312	1 778.6	996.3	3 491	128.9	271.0	804	1 985.9	12 309	133.9	18.8	11 839	187.9	15 874
Newport	102	242.3	D	561	18.6	39.2	485	626.2	7 543	82.1	D	3 844	66.1	17 198
Providence	1 003	5 094.4	3 554.5	13 417	450.9	892.3	2 163	3 663.7	6 378	69.4	7.7	22 850	374.6	16 393
Washington	118	378.9	249.3	969	27.2	56.7	549	1 018.3	8 545	93.0	7.9	5 903	103.0	17 444
SOUTH CAROLINA.....	5 035	34 179.8	19 994.2	58 910	1 866.8	3 763.1	18 481	33 634.3	8 874	96.6	13.0	209 256	3 107.2	14 849
Abbeville	10	12.1	D	36	.9	1.5	65	58.6	2 398	26.1	3.0	469	5.2	11 179
Aiken	97	D	D	(⁷)	D	D	533	936.6	7 028	76.5	D	6 455	87.1	13 500
Allendale	11	17.9	17.9	44	.9	2.9	46	53.6	4 653	50.6	D	311	3.8	12 122
Anderson	186	873.0	527.9	1 704	46.4	105.2	743	1 349.1	8 506	92.6	14.1	8 860	124.7	14 076
Bamberg	10	D	D	(⁴)	D	D	78	68.4	4 125	44.9	4.7	524	6.4	12 300
Barnwell	8	D	D	(⁴)	D	D	107	116.2	5 337	58.1	23.6	1 020	11.6	11 380
Beaufort	118	169.4	129.6	548	15.2	30.5	751	1 340.9	12 508	136.1	11.0	7 444	129.2	17 353
Berkeley	75	577.6	D	926	25.7	54.1	292	537.5	4 010	43.6	7.9	3 347	47.1	14 070
Calhoun	10	24.1	24.1	114	2.9	5.9	37	31.1	2 255	24.5	D	267	2.9	10 944
Charleston	472	3 727.1	D	5 296	175.5	341.0	1 850	3 483.7	11 113	120.9	14.5	22 298	347.7	15 594
Cherokee	42	D	D	(⁷)	D	D	232	366.7	7 549	82.1	9.7	2 137	30.3	14 167
Chester	27	331.5	D	905	24.2	45.2	129	186.1	5 508	59.9	9.4	1 142	14.4	12 605
Chesterfield	33	91.8	D	330	8.6	16.4	182	240.9	5 924	64.5	D	1 632	21.4	13 125
Clarendon	22	56.2	D	187	4.2	7.2	130	165.6	5 394	58.7	D	1 120	14.9	13 283
Colleton	44	212.5	D	487	11.9	28.2	188	259.4	6 995	76.1	13.8	1 890	23.5	12 410
Darlington	81	728.0	D	858	19.1	37.6	310	423.4	6 441	70.1	8.7	2 715	36.3	13 354
Dillon	29	177.3	D	292	9.4	21.3	151	196.0	6 632	72.2	12.1	1 612	19.6	12 182
Dorchester	59	97.3	D	422	7.9	16.8	282	516.9	5 976	65.0	16.5	3 450	46.3	13 419
Edgefield	10	D	14.4	(⁴)	D	D	79	78.8	3 994	43.5	D	455	6.5	14 376
Fairfield	8	29.5	29.5	94	2.6	4.6	70	82.8	3 706	40.3	D	764	7.1	9 346
Florence	206	1 017.6	811.6	2 847	81.6	150.5	759	1 467.3	11 799	128.4	14.5	8 935	138.4	15 485
Georgetown	56	119.6	89.6	363	9.6	22.5	346	481.9	9 197	100.1	15.4	3 178	47.6	14 969
Greenville	930	10 685.9	D	12 025	451.4	869.3	1 852	4 496.4	12 873	140.1	11.9	24 775	380.2	15 347
Greenwood	52	148.1	D	760	13.6	30.0	339	606.1	9 588	104.3	15.3	4 601	60.7	13 190
Hampton	11	D	D	(⁶)	D	D	131	114.1	5 978	65.0	4.0	952	10.8	11 377
Horry	230	481.5	437.0	1 824	49.5	94.5	1 522	2 505.2	14 790	160.9	13.6	14 457	230.7	15 960
Jasper	12	65.5	D	177	4.7	9.1	79	76.9	4 528	49.3	D	531	6.8	12 714
Kershaw	24	36.9	D	113	3.1	7.3	221	296.5	6 198	67.4	14.8	2 150	27.2	12 663
Lancaster	48	136.3	116.5	353	9.2	16.8	264	401.3	6 947	75.6	14.2	2 608	36.3	13 934
Laurens	40	86.5	72.6	351	9.5	19.5	200	296.2	4 749	51.7	13.5	1 743	24.4	13 987
Lee	15	38.5	D	124	2.7	5.4	74	72.4	3 583	39.0	2.4	576	6.6	11 523
Lexington	301	2 282.6	1 696.5	4 749	152.0	302.5	803	1 803.7	8 997	97.9	D	10 332	156.6	15 154
McCormick	5	D	D	(⁴)	D	D	41	23.5	2 465	26.8	D	204	2.0	9 755
Marion	31	91.6	D	235	5.3	11.3	178	215.7	6 191	67.4	11.3	1 609	20.9	13 001
Marlboro	16	54.3	D	133	3.8	7.4	115	122.3	4 119	44.8	3.9	796	10.6	13 339
Newberry	22	D	D	(⁷)	D	D	152	198.1	5 786	63.0	15.1	1 388	19.4	13 973
Oconee	57	D	D	(⁵)	D	D	276	403.9	6 372	69.3	15.8	2 738	35.1	12 824
Orangeburg	103	380.9	268.4	933	25.4	51.3	461	704.3	8 040	87.5	12.6	4 793	65.2	13 612
Pickens	86	D	162.4	(⁷)	D	D	372	655.2	6 248	68.0	11.2	4 237	58.1	13 708
Richland	540	2 989.4	2 025.7	7 346	251.7	546.9	1 558	3 475.6	11 523	125.4	17.8	22 311	350.7	15 718
Saluda	11	38.7	D	102	1.7	5.0	67	76.4	4 512	49.1	3.3	415	5.4	12 930
Spartanburg	484	3 965.3	3 296.3	6 234	214.8	446.6	1 117	2 311.6	9 432	102.6	12.7	13 785	213.5	15 490
Sumter	84	208.6	D	671	18.1	37.0	425	782.0	7 019	76.4	11.6	4 841	72.8	15 029
Union	13	14.2	D	38	1.1	2.8	113	155.2	5 077	55.2	15.8	1 228	15.0	12 178
Williamsburg	39	98.0	74.7	367	7.0	15.8	146	155.6	4 190	45.6	5.7	1 006	13.3	13 267
York	267	3 001.9	1 202.1	3 598	124.2	246.1	615	1 244.4	8 275	90.0	9.3	7 155	112.7	15 755

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 250 to 499 employees. ⁶ 100 to 249 employees. ⁷ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Per capita ³		Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
									Amount (dollars)	Percent of national average				
SOUTH DAKOTA	1 402	7 874.2	6 181.7	15 509	389.8	794.3	4 311	11 707.1	16 018	174.3	8.2	45 867	689.6	15 034
Aurora	4	13.4	13.4	38	1.1	2.0	18	D	D	D	D	(4)	D	D
Beadle	27	183.9	107.3	279	5.8	12.7	120	152.9	8 530	92.8	D	1 082	15.5	14 319
Bennett	4	44.9	D	59	.5	1.7	21	D	D	D	D	(5)	D	D
Bon Homme	17	51.4	D	129	1.8	4.1	43	D	D	D	D	(5)	D	D
Brookings	29	265.8	D	505	8.3	20.0	139	169.2	6 476	70.5	18.2	1 513	17.5	11 589
Brown	83	637.3	539.9	897	21.5	44.7	237	497.4	13 943	151.7	D	3 128	47.9	15 308
Brule	9	36.5	D	94	1.7	3.5	51	D	D	D	D	(6)	D	D
Buffalo	NA	NA	NA	NA	NA	NA	2	D	D	D	D	(7)	D	D
Butte	19	83.1	D	139	2.4	5.2	59	66.7	7 471	81.3	D	402	6.5	16 269
Campbell	6	D	D	(4)	D	D	10	D	D	D	D	(4)	D	D
Charles Mix	16	63.6	63.6	120	2.3	5.7	73	63.9	6 775	73.7	D	497	5.7	11 370
Clark	7	80.6	D	76	1.4	4.5	16	D	D	D	D	(5)	D	D
Clay	9	18.3	18.3	44	1.2	3.0	52	75.4	5 703	62.1	D	493	6.8	13 840
Codington	74	320.7	251.4	560	15.8	32.9	191	347.2	13 640	148.4	D	2 382	32.8	13 770
Corson	5	D	D	(4)	D	D	14	D	D	D	D	(4)	D	D
Custer	2	D	D	(7)	D	D	32	D	D	D	D	(5)	D	D
Davison	36	216.7	D	504	12.6	23.5	153	230.7	12 964	141.1	16.1	1 747	21.8	12 469
Day	7	53.2	53.2	85	1.8	4.0	42	D	D	D	D	(6)	D	D
Deuel	6	7.6	7.6	19	.2	.9	26	D	D	D	D	(5)	D	D
Dewey	6	12.6	12.6	33	.7	1.9	27	D	D	D	D	(5)	D	D
Douglas	9	17.4	17.4	60	1.2	1.9	18	D	D	D	D	(5)	D	D
Edmunds	11	101.5	D	147	3.3	7.0	21	D	D	D	D	(5)	D	D
Fall River	6	5.5	D	31	.5	.9	45	D	D	D	D	(6)	D	D
Faulk	6	10.6	10.6	25	.4	.8	11	D	D	D	D	(4)	D	D
Grant	18	106.2	106.2	413	7.4	15.6	55	68.1	8 431	91.7	D	451	5.3	11 670
Gregory	14	39.2	D	88	1.3	3.0	44	D	D	D	D	(5)	D	D
Haakon	10	62.4	D	124	1.6	3.5	20	D	D	D	D	(5)	D	D
Hamlin	10	38.3	38.3	60	1.4	3.4	29	D	D	D	D	(5)	D	D
Hand	12	58.5	58.5	156	3.0	5.8	22	D	D	D	D	(5)	D	D
Hanson	9	34.3	34.3	30	.5	1.5	10	D	D	D	D	(4)	D	D
Harding	2	D	D	(7)	D	D	6	4.9	3 285	35.7	—	28	.5	18 929
Hughes	22	85.8	D	159	4.2	9.9	121	194.7	12 673	137.9	16.1	1 221	17.4	14 265
Hutchinson	23	147.3	147.3	245	5.3	10.9	53	D	D	D	D	(6)	D	D
Hyde	3	D	D	(4)	D	D	11	D	D	D	D	(4)	D	D
Jackson	2	D	D	(7)	D	D	17	D	D	D	D	(5)	D	D
Jerauld	6	D	D	(4)	D	D	16	D	D	D	D	(5)	D	D
Jones	3	7.5	7.5	9	.3	.6	13	D	D	D	D	(5)	D	D
Kingsbury	10	69.3	69.3	94	2.4	5.7	40	D	D	D	D	(5)	D	D
Lake	12	81.0	D	125	3.5	7.6	67	115.0	10 747	116.9	D	581	10.4	17 849
Lawrence	21	12.1	D	59	.9	2.1	147	226.1	10 187	110.8	14.9	1 334	18.6	13 909
Lincoln	39	200.4	146.7	305	8.0	16.7	72	150.5	7 726	84.1	D	625	11.1	17 760
Lyman	5	D	D	(4)	D	D	18	D	D	D	D	(5)	D	D
McCook	13	33.5	33.5	53	1.0	2.5	31	D	D	D	D	(5)	D	D
McPherson	2	D	D	(7)	D	D	16	D	D	D	D	(5)	D	D
Marshall	10	43.0	D	82	1.2	2.8	23	D	D	D	D	(5)	D	D
Meade	22	94.8	D	134	2.4	6.2	81	115.9	5 308	57.8	D	630	9.8	15 494
Mellette	NA	NA	NA	NA	NA	NA	9	5.1	2 532	27.6	—	58	.5	8 069
Miner	8	19.9	19.9	39	.7	2.2	15	D	D	D	D	(4)	D	D
Minnehaha	356	2 145.1	1 674.4	5 412	163.3	307.9	770	1 999.4	14 417	156.9	D	12 238	191.7	15 662
Moody	6	13.1	13.1	32	.8	1.7	23	D	D	D	D	(5)	D	D
Pennington	173	675.7	645.8	2 027	57.8	110.4	581	1 132.0	13 013	141.6	18.0	6 870	112.2	16 336
Perkins	8	49.4	D	62	.8	2.6	26	15.8	4 452	48.4	D	159	1.8	11 132
Potter	11	57.3	D	98	2.3	5.3	28	D	D	D	D	(5)	D	D
Roberts	19	202.6	D	144	2.6	6.5	49	D	D	D	D	(6)	D	D
Sanborn	9	15.6	D	39	.7	1.5	8	D	D	D	D	(4)	D	D
Shannon	NA	NA	NA	NA	NA	NA	15	D	D	D	D	(5)	D	D
Spink	16	133.0	D	146	3.8	8.1	39	51.7	6 777	73.7	D	261	4.0	15 421
Stanley	5	D	D	(4)	D	D	19	D	D	D	D	(5)	D	D
Sully	4	D	D	(4)	D	D	14	D	D	D	D	(4)	D	D
Todd	1	D	D	(7)	D	D	17	D	D	D	D	(5)	D	D
Tripp	17	82.4	D	175	3.1	6.3	52	52.1	7 620	82.9	D	364	4.5	12 486
Turner	14	99.5	99.5	76	1.8	5.1	42	D	D	D	D	(5)	D	D
Union	26	225.0	220.9	210	6.1	17.1	45	D	D	D	D	(8)	D	D
Walworth	11	34.2	D	69	1.5	3.8	61	54.3	9 594	104.4	11.2	398	4.9	12 279
Yankton	50	290.1	168.4	428	8.6	17.7	162	229.6	11 016	119.9	19.2	1 988	25.2	12 687
Ziebach	2	D	D	(7)	D	D	3	D	D	D	D	(7)	D	D

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 250 to 499 employees. ⁷ 0 to 19 employees. ⁸ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
TENNESSEE	8 234	82 626.4	47 023.5	120 228	3 975.4	8 044.6	24 808	50 813.2	9 448	102.8	15.3	304 452	4 810.3	15 800
Anderson	51	105.9	D	342	9.9	20.2	331	700.9	9 821	106.9	D	3 923	60.8	15 507
Bedford	43	72.3	D	284	7.7	14.8	145	207.4	6 068	66.0	D	1 298	18.1	13 924
Benton	14	35.2	35.2	99	2.5	5.6	78	92.5	5 698	62.0	D	746	9.4	12 625
Bledsoe	2	D	D	(⁴)	D	D	31	23.6	2 234	24.3	D	162	1.8	10 932
Blount	97	655.2	551.1	1 347	38.2	83.7	385	1 189.1	11 925	129.8	D	5 590	99.3	17 760
Bradley	93	1 651.3	D	2 328	51.0	110.0	392	745.7	9 066	98.7	16.7	4 103	66.1	16 120
Campbell	26	117.6	D	477	15.0	31.0	159	228.9	6 047	65.8	13.4	1 551	21.3	13 732
Cannon	8	D	D	(⁵)	D	D	30	33.3	2 771	30.2	D	213	2.9	13 770
Carroll	26	48.2	D	210	4.6	9.2	121	127.4	4 417	48.1	D	950	11.6	12 246
Carter	28	D	D	(⁶)	D	D	156	265.1	4 992	54.3	18.1	1 602	23.2	14 458
Cheatham	20	29.3	D	119	3.1	6.6	75	130.0	3 781	41.1	D	729	10.5	14 385
Chester	10	34.4	34.4	62	1.3	2.0	65	99.8	6 903	75.1	3.8	481	7.8	16 239
Claiborne	17	D	D	(⁶)	D	D	97	111.5	3 855	41.9	D	736	10.2	13 844
Clay	2	D	D	(⁵)	D	D	23	19.0	2 598	28.3	D	127	1.7	13 079
Cocke	19	68.9	D	167	5.3	9.1	126	191.3	6 044	65.8	D	1 361	16.3	11 940
Coffee	50	127.4	120.1	482	10.7	22.2	283	490.6	10 818	117.7	18.4	3 127	43.8	14 020
Crockett	15	D	D	(⁶)	D	D	58	58.4	4 218	45.9	D	339	4.4	12 956
Cumberland	35	130.5	D	276	7.7	17.1	222	368.6	8 540	92.9	20.8	2 171	32.4	14 941
Davidson	1 445	17 005.2	9 431.5	26 012	962.7	1 914.1	3 017	7 737.6	14 440	157.1	13.2	44 452	782.7	17 608
Decatur	7	3.3	3.3	36	.5	.8	50	65.1	6 036	65.7	8.4	371	5.2	14 008
DeKalb	8	96.3	D	271	6.6	13.6	65	67.3	4 269	46.5	5.0	419	5.7	13 704
Dickson	27	274.7	224.9	471	11.5	26.4	185	412.9	10 083	109.7	D	2 158	35.2	16 293
Dyer	47	221.2	D	572	15.7	28.8	220	362.4	9 954	108.3	19.5	2 237	30.4	13 587
Fayette	21	102.8	63.3	163	5.1	11.2	69	77.4	2 635	28.7	D	459	7.0	15 166
Fentress	8	4.3	D	20	.4	1.0	64	77.2	4 856	52.8	18.5	570	7.1	12 470
Franklin	23	46.9	D	145	3.4	7.3	164	231.0	6 186	67.3	20.4	1 555	21.9	14 076
Gibson	51	333.2	314.4	520	14.4	23.8	248	358.4	7 461	81.2	14.8	2 221	33.0	14 872
Giles	34	93.1	82.8	302	9.5	20.9	137	201.7	7 069	76.9	D	1 218	16.9	13 911
Grainger	9	18.6	D	46	1.0	1.9	59	57.2	2 937	32.0	D	385	4.5	11 813
Greene	44	283.5	D	679	12.4	26.8	253	440.2	7 427	80.8	14.0	2 871	39.9	13 898
Grundy	4	2.1	D	20	.4	.7	57	51.5	3 684	40.1	6.0	414	5.4	13 152
Hamblen	70	460.2	375.0	1 199	35.1	84.5	323	645.9	12 034	130.9	14.3	3 595	54.7	15 214
Hamilton	694	D	2 722.3	(⁷)	D	D	1 531	3 269.6	11 084	120.6	D	20 122	325.8	16 193
Hancock	4	3.2	3.2	25	.2	.5	20	13.4	1 970	21.4	D	100	1.4	13 990
Hardeman	22	D	D	(⁶)	D	D	103	120.7	5 006	54.5	15.9	860	11.2	13 026
Hardin	18	35.9	D	92	3.0	6.2	131	183.3	7 387	80.4	16.1	1 079	15.4	14 317
Hawkins	11	D	D	(⁵)	D	D	138	194.9	3 997	43.5	8.5	1 230	16.0	13 020
Haywood	12	114.6	D	135	3.4	7.9	100	146.4	7 421	80.8	10.6	830	12.0	14 489
Henderson	20	44.1	D	150	3.1	5.9	124	177.7	7 405	80.6	D	1 090	16.0	14 703
Henry	41	198.0	168.3	625	16.1	30.1	167	244.6	8 204	89.3	D	1 608	21.9	13 640
Hickman	8	9.2	9.2	35	.5	1.3	66	48.8	2 441	26.6	D	360	4.5	12 381
Houston	4	D	D	(⁴)	D	D	29	23.7	3 052	33.2	D	164	2.0	12 165
Humphreys	11	52.0	52.0	142	3.0	6.0	77	110.8	6 581	71.6	D	657	9.5	14 458
Jackson	1	D	D	(⁴)	D	D	27	20.5	2 144	23.3	D	145	1.4	9 421
Jefferson	42	73.8	55.7	246	6.2	12.0	120	249.5	5 910	64.3	D	1 415	21.1	14 912
Johnson	3	D	D	(⁵)	D	D	57	67.5	4 067	44.3	4.4	417	6.3	15 074
Knox	950	7 507.7	5 111.0	12 580	449.4	830.2	1 946	5 029.7	13 470	146.6	13.1	28 344	478.9	16 897
Lake	9	D	D	(⁵)	D	D	26	20.1	2 427	26.4	D	172	2.0	11 756
Lauderdale	26	364.9	D	548	18.4	38.6	100	123.9	5 151	56.1	D	867	11.4	13 187
Lawrence	42	174.6	D	296	8.7	21.8	200	315.2	8 066	87.8	D	1 822	27.1	14 889
Lewis	8	11.6	11.6	67	1.3	2.9	59	66.3	6 143	66.8	D	367	5.4	14 583
Lincoln	29	102.6	D	211	3.9	8.3	138	205.6	7 015	76.3	D	1 360	18.0	13 260
Loudon	41	93.1	45.0	232	6.0	12.8	137	271.7	7 109	77.4	D	1 407	21.0	14 923
McMinn	32	D	D	(⁶)	D	D	209	361.7	7 868	85.6	17.4	2 119	30.3	14 311
McNairy	21	D	D	(⁶)	D	D	100	117.2	4 952	53.9	D	728	9.9	13 657
Macon	12	19.2	19.2	84	1.2	2.8	81	89.3	5 010	54.5	D	582	7.8	13 364
Madison	161	756.4	566.5	2 186	60.5	117.6	582	1 196.5	14 113	153.6	19.9	8 169	114.9	14 064
Marion	15	D	D	(⁶)	D	D	111	186.5	7 041	76.6	D	1 232	15.2	12 351
Marshall	17	21.4	21.4	104	2.4	4.7	122	180.9	7 050	76.7	D	1 153	16.7	14 462
Maury	54	251.3	D	631	17.9	38.4	306	572.9	8 396	91.4	13.6	3 451	55.7	16 136
Meigs	3	D	D	(⁴)	D	D	21	24.2	2 493	27.1	D	163	2.3	13 877
Monroe	22	48.3	D	171	2.8	5.6	165	234.5	6 908	75.2	14.4	1 505	19.9	13 215
Montgomery	93	281.8	D	716	19.0	42.2	523	1 175.8	9 455	102.9	D	6 895	108.1	15 682
Moore	1	D	D	(⁴)	D	D	12	5.6	1 077	11.7	—	51	.5	9 647
Morgan	9	D	D	(⁴)	D	D	41	31.2	1 690	18.4	D	209	2.8	13 244
Obion	43	243.7	223.2	768	19.1	37.2	183	296.5	9 250	100.7	D	1 834	26.8	14 628

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 100 to 249 employees. ⁷ 5,000 to 9,999 employees. ⁸ 250 to 499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
TENNESSEE—Con.														
Overton	10	D	D	(⁴)	D	D	64	77.1	4 024	43.8	7.8	439	5.9	13 483
Perry	2	D	D	(⁴)	D	D	27	21.5	2 890	31.4	D	145	1.7	11 862
Pickett	2	D	D	(⁵)	D	D	20	17.0	3 682	40.1	D	109	1.3	12 165
Polk	9	D	D	(⁶)	D	D	53	47.0	3 198	34.8	D	366	4.4	11 921
Putnam	88	425.9	225.3	1 188	31.6	63.4	379	648.6	11 114	120.9	18.2	3 925	60.2	15 327
Rhea	15	26.8	D	98	2.7	7.7	100	137.8	4 981	54.2	D	903	12.3	13 616
Roane	22	139.8	D	345	10.2	28.0	176	308.9	6 194	67.4	12.5	1 832	25.9	14 164
Robertson	68	233.0	D	785	19.0	41.5	178	331.4	6 432	70.0	12.4	1 823	29.1	15 968
Rutherford	189	2 177.0	1 859.8	3 908	129.4	275.9	594	1 515.6	9 486	103.2	D	8 766	144.4	16 470
Scott	20	50.1	50.1	158	2.9	7.4	74	88.0	4 437	48.3	D	555	7.3	13 119
Sequatchie	10	D	D	(⁶)	D	D	42	56.1	5 539	60.3	D	288	4.2	14 531
Sevier	50	D	D	(⁷)	D	D	683	857.5	13 658	148.6	D	5 554	86.3	15 546
Shelby	1 851	35 419.2	16 570.7	34 481	1 214.8	2 437.4	3 574	8 959.2	10 359	112.7	15.2	56 612	891.3	15 744
Smith	15	55.7	D	105	2.4	4.3	62	100.8	6 286	68.4	D	642	8.9	13 787
Stewart	NA	NA	NA	NA	NA	NA	35	43.5	3 877	42.2	D	260	3.4	13 012
Sullivan	236	1 268.6	727.2	2 971	78.9	164.8	754	1 515.6	10 091	109.8	20.5	8 945	141.2	15 787
Sumner	141	500.2	431.1	1 369	37.9	91.1	403	665.2	5 458	59.4	D	4 252	64.4	15 148
Tipton	36	101.7	87.2	229	4.2	8.5	169	279.7	6 085	66.2	D	1 571	23.0	14 630
Trousdale	8	38.6	D	224	3.3	10.7	28	23.4	3 475	37.8	D	190	2.3	11 916
Unicoi	9	70.3	D	121	5.0	12.0	50	59.1	3 437	37.4	D	342	4.9	14 251
Union	9	D	D	(⁴)	D	D	36	28.2	1 770	19.3	D	204	2.3	11 451
Van Buren	2	D	D	(⁵)	D	D	10	7.4	1 464	15.9	—	30	.4	14 500
Warren	45	101.5	D	339	8.6	18.7	177	267.0	7 468	81.3	D	1 803	26.2	14 556
Washington	162	1 192.8	1 053.8	2 131	55.5	115.0	540	1 123.1	11 071	120.5	D	6 873	103.1	14 999
Wayne	8	D	D	(⁴)	D	D	67	45.8	2 777	30.2	9.7	370	4.2	11 389
Weakley	49	320.2	D	680	19.9	57.3	153	171.8	5 237	57.0	D	1 211	16.1	13 264
White	22	62.8	D	190	4.3	8.4	90	183.5	8 265	89.9	D	856	13.2	15 471
Williamson	228	2 559.9	531.8	1 749	95.7	185.1	540	1 421.4	12 758	138.8	D	7 729	142.1	18 381
Wilson	95	605.8	220.8	1 075	29.4	75.5	290	566.5	6 956	75.7	D	3 216	49.6	15 423
TEXAS														
Anderson	46	166.1	163.2	338	9.7	25.8	194	316.1	6 066	66.0	D	1 877	27.2	14 490
Andrews	20	24.6	D	103	2.3	4.7	52	59.7	4 281	46.6	7.3	356	5.7	15 921
Angelina	81	288.2	242.0	1 237	31.1	63.7	343	688.8	9 024	98.2	18.1	4 238	62.7	14 786
Aransas	16	24.8	D	63	1.7	3.5	90	124.8	5 551	60.4	D	771	11.8	15 363
Archer	18	41.5	D	142	2.3	4.9	27	23.4	2 853	31.0	D	111	2.0	18 207
Armstrong	2	D	D	(⁵)	D	D	6	2.9	1 345	14.6	—	19	.2	8 000
Atascosa	30	89.6	D	227	6.6	12.9	108	177.2	5 015	54.6	D	1 246	16.3	13 104
Austin	22	212.8	177.2	390	11.3	28.0	123	211.4	9 211	100.2	9.4	1 114	16.7	14 994
Bailey	20	112.1	D	203	4.3	8.4	36	33.9	5 009	54.5	D	271	3.1	11 546
Bandera	5	.9	.9	7	.1	.2	54	50.9	3 406	37.1	D	275	3.9	14 273
Bastrop	28	69.0	D	205	3.4	7.4	135	397.0	8 129	88.5	D	1 450	20.8	14 343
Baylor	14	D	D	(⁴)	D	D	21	21.4	5 152	56.1	D	126	1.5	11 619
Bee	18	92.3	D	128	3.2	9.1	92	141.8	5 079	55.3	D	1 008	15.5	15 405
Bell	150	D	D	(⁹)	D	D	829	1 733.5	7 821	85.1	D	10 409	163.4	15 701
Bexar	1 829	12 639.2	8 177.0	25 191	810.7	1 601.5	4 505	11 657.5	8 725	94.9	D	64 928	1 111.1	17 112
Blanco	7	D	D	(⁴)	D	D	46	35.2	4 285	46.6	D	231	3.4	14 706
Borden	1	D	NA	(⁵)	D	D	1	D	D	D	D	(⁵)	D	D
Bosque	11	63.3	D	105	1.6	2.9	73	73.2	4 387	47.7	3.4	443	6.0	13 578
Bowie	134	D	921.6	(⁹)	D	D	445	940.7	11 251	122.4	D	5 222	83.0	15 894
Brazoria	220	840.2	525.2	2 524	102.1	292.1	629	1 534.4	6 871	74.8	21.2	8 945	136.0	15 203
Brazos	130	426.5	351.7	1 655	41.9	85.1	569	1 336.2	10 106	110.0	19.7	7 994	122.2	15 288
Brewster	12	18.3	18.3	62	1.1	3.3	56	58.1	6 563	71.4	7.9	460	6.1	13 183
Briscoe	6	D	D	(⁴)	D	D	9	4.3	2 253	24.5	—	29	.3	11 345
Brooks	5	3.8	3.8	14	.2	.7	32	38.4	4 574	49.8	D	287	3.8	13 366
Brown	42	95.7	70.5	337	8.5	17.7	194	302.0	8 216	89.4	D	1 843	24.6	13 323
Burleson	26	133.1	95.7	136	4.3	10.4	66	81.4	5 302	57.7	15.0	477	6.5	13 669
Burnet	27	34.9	D	163	4.2	9.4	159	281.0	9 108	99.1	D	1 534	24.6	16 049
Caldwell	25	63.1	D	166	2.9	7.1	92	128.4	4 104	44.7	D	806	10.1	12 510
Calhoun	29	51.9	D	135	3.7	8.9	77	111.1	5 387	58.6	D	725	10.3	14 171
Callahan	8	7.2	7.2	38	.8	1.9	36	65.4	5 130	55.8	D	266	4.3	16 218
Cameron	387	1 218.9	955.5	3 772	81.6	170.4	1 117	1 904.0	5 993	65.2	22.1	13 089	179.3	13 700
Camp	11	13.2	9.8	80	.9	3.7	58	109.6	9 996	108.8	D	532	9.1	17 102
Carson	6	20.4	20.4	37	.8	2.2	29	25.2	3 782	41.2	D	233	2.3	9 721
Cass	30	106.8	106.8	222	6.1	19.1	137	161.5	5 268	57.3	D	1 261	16.8	13 353
Castro	20	D	D	(⁷)	D	D	41	47.7	5 757	62.6	D	208	3.2	15 284

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees. ⁶ 100 to 249 employees. ⁷ 250 to 499 employees. ⁸ 2,500 to 4,999 employees. ⁹ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Per capita ³ Percent of national average	Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
TEXAS—Con.														
Chambers	22	D	D	(⁴)	D	D	83	133.8	5 750	62.6	D	648	9.4	14 539
Cherokee	39	75.5	69.4	250	8.4	15.3	146	262.6	6 135	66.8	D	1 542	21.5	13 947
Childress	14	51.7	D	101	2.3	5.0	38	43.7	5 678	61.8	D	309	3.8	12 159
Clay	7	17.3	17.3	51	1.2	2.9	34	53.3	5 099	55.5	D	267	4.1	15 202
Cochran	7	7.9	7.9	26	.5	1.2	15	15.6	3 982	43.3	D	87	1.5	17 437
Coke	3	D	D	(⁵)	D	D	21	24.2	7 124	77.5	—	98	1.3	13 367
Coleman	18	29.9	D	102	1.2	2.8	53	57.1	5 891	64.1	4.3	324	4.2	12 910
Collin	737	7 169.8	2 679.2	7 373	326.9	674.4	1 301	4 220.4	10 536	114.6	14.3	20 311	407.2	20 048
Collingsworth	5	7.4	D	18	.4	.7	17	17.4	5 249	57.1	D	113	2.1	18 752
Colorado	40	84.9	D	235	4.3	11.0	113	163.3	8 652	94.1	9.3	879	13.3	15 148
Comal	99	320.1	186.1	653	20.0	46.7	317	633.3	8 990	97.8	D	3 242	55.7	17 183
Comanche	29	124.5	70.4	370	8.5	16.1	77	79.6	5 875	63.9	2.7	456	6.4	13 978
Concho	4	2.7	2.7	20	.4	1.0	14	14.1	4 563	49.7	—	82	1.2	14 195
Cooke	45	102.5	D	354	6.6	15.2	240	355.6	10 833	117.9	D	2 013	28.9	14 346
Coryell	17	D	D	(⁶)	D	D	144	268.7	3 652	39.7	D	1 781	22.0	12 361
Cottle	1	D	D	(⁵)	D	D	10	10.3	5 291	57.6	—	40	.6	15 750
Crane	6	D	D	(⁵)	D	D	17	21.7	4 868	53.0	D	129	1.8	13 837
Crockett	6	6.7	6.7	15	.4	.9	31	26.6	5 914	64.4	D	263	3.2	12 061
Crosby	12	65.4	65.4	171	4.8	9.2	33	41.8	5 698	62.0	D	226	3.2	14 323
Culberson	1	D	D	(⁵)	D	D	25	28.2	9 084	98.8	—	162	1.7	10 660
Dallam	22	191.7	D	275	10.0	22.0	43	65.3	10 233	111.3	9.4	250	4.3	17 376
Dallas	6 054	100 787.3	34 969.2	108 131	4 621.7	9 301.4	7 878	24 538.2	12 166	132.4	11.2	117 812	2 400.4	20 375
Dawson	25	91.4	D	122	2.8	8.2	68	95.8	6 511	70.8	D	553	8.6	15 609
Deaf Smith	46	120.8	102.7	368	10.0	24.3	88	113.9	5 935	64.6	D	595	8.9	14 960
Delta	2	D	D	(⁶)	D	D	19	16.2	3 271	35.6	—	94	1.2	12 500
Denton	423	2 762.2	1 740.4	3 935	141.4	300.6	1 143	3 180.1	8 738	95.1	D	16 966	284.9	16 794
DeWitt	22	86.4	45.3	155	2.6	6.3	81	93.0	4 727	51.4	D	663	9.1	13 688
Dickens	1	D	D	(⁵)	D	D	12	7.4	3 268	35.6	D	54	.5	9 204
Dimmit	7	6.2	6.2	17	.4	1.1	34	50.3	4 819	52.4	D	328	4.5	13 851
Donley	2	D	D	(⁵)	D	D	20	23.6	6 200	67.5	D	114	1.7	15 114
Duval	6	D	D	(⁵)	D	D	36	35.2	2 593	28.2	D	203	2.6	12 901
Eastland	29	255.7	D	368	9.1	15.4	113	116.5	6 569	71.5	12.5	682	8.8	12 937
Ector	355	1 047.6	863.8	3 518	117.9	226.7	538	1 139.9	9 285	101.0	20.3	6 060	104.4	17 227
Edwards	2	D	D	(⁵)	D	D	9	5.8	1 609	17.5	D	47	.4	8 404
Ellis	94	375.7	D	751	19.6	42.7	310	572.7	5 696	62.0	D	3 054	47.5	15 539
El Paso	1 000	6 089.3	4 702.2	11 129	309.6	700.1	2 134	4 698.9	6 856	74.6	19.7	28 986	430.5	14 851
Erath	43	118.9	82.6	378	6.8	17.5	157	274.1	8 745	95.2	D	1 674	24.6	14 693
Falls	14	D	D	(⁴)	D	D	68	65.4	3 701	40.3	17.8	435	5.4	12 347
Fannin	26	187.8	D	321	7.7	18.1	101	193.8	6 955	75.7	D	929	14.8	15 931
Fayette	39	318.6	223.4	411	10.6	21.8	141	185.9	8 840	96.2	9.3	1 063	15.2	14 340
Fisher	3	D	D	(⁵)	D	D	17	12.4	2 859	31.1	D	96	1.3	13 073
Floyd	19	58.0	D	181	2.7	6.8	32	47.7	5 831	63.4	D	206	3.2	15 646
Foard	2	D	D	(⁵)	D	D	6	4.3	2 546	27.7	—	22	.3	14 000
Fort Bend	405	2 972.1	2 367.5	3 793	143.0	284.3	825	2 229.9	6 965	75.8	18.4	11 992	196.4	16 381
Franklin	5	2.6	2.6	19	.4	.7	32	37.2	3 893	42.4	7.3	220	3.3	15 205
Freestone	15	26.4	D	61	1.2	3.2	63	105.9	6 042	65.7	2.2	481	7.7	15 963
Frio	23	D	D	(⁴)	D	D	52	82.1	5 196	56.5	D	461	6.2	13 388
Gaines	22	135.6	D	182	5.2	9.5	62	88.9	6 041	65.7	13.6	470	7.4	15 643
Galveston	198	561.3	470.2	1 522	46.6	92.3	921	1 786.9	7 375	80.3	15.1	10 591	165.8	15 653
Garza	8	18.7	18.7	32	.8	1.9	29	18.3	3 909	42.5	D	123	1.5	11 797
Gillespie	36	89.8	D	334	5.8	12.4	153	172.9	8 745	95.2	10.6	1 361	18.6	13 655
Glasscock	1	D	D	(⁵)	D	D	5	D	D	D	D	(⁵)	D	D
Goliad	4	2.8	D	12	.2	.4	20	17.4	2 549	27.7	D	100	1.3	12 610
Gonzales	38	153.3	D	353	6.0	15.1	82	99.2	5 664	61.6	16.0	728	8.4	11 518
Gray	42	178.7	174.2	309	9.6	20.3	130	169.1	7 150	77.8	16.0	1 068	16.0	14 938
Grayson	132	406.1	291.8	958	25.1	56.5	474	1 092.0	10 847	118.0	25.3	6 213	98.5	15 857
Gregg	342	1 863.5	D	3 564	114.0	245.3	734	1 549.7	13 783	150.0	D	8 825	145.1	16 442
Grimes	19	137.0	D	187	4.1	8.8	73	120.5	5 271	57.4	D	663	9.9	14 986
Guadalupe	82	366.1	196.6	681	20.6	43.2	215	498.1	6 420	69.9	D	2 665	41.7	15 649
Hale	74	294.5	D	540	13.3	38.2	164	264.7	7 253	78.9	17.9	1 566	23.6	15 093
Hall	6	10.1	D	25	.5	1.4	22	43.1	11 741	127.8	D	137	2.1	15 270
Hamilton	10	42.1	D	118	2.2	4.9	57	45.4	5 946	64.7	D	301	4.0	13 213
Hansford	23	116.1	116.1	139	4.3	11.1	38	39.0	7 286	79.3	D	233	3.6	15 536
Hardeman	9	12.2	12.2	41	.6	1.7	21	16.3	3 494	38.0	D	115	1.5	12 861
Hardin	28	33.4	D	150	3.3	7.8	152	350.6	7 207	78.4	D	1 630	24.5	15 054
Harris	7 564	110 399.7	62 116.8	101 357	4 129.7	8 563.0	11 596	31 045.1	9 857	107.3	13.1	168 038	2 921.9	17 388

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 0 to 19 employees. ⁶ 20 to 99 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
TEXAS—Con.														
Harrison	65	321.2	D	747	20.8	43.0	220	378.6	6 375	69.4	D	2 270	33.2	14 605
Hartley	5	D	D	(⁴)	D	D	10	14.4	2 797	30.4	—	84	1.2	14 845
Haskell	8	23.3	D	40	.6	1.2	41	58.9	9 618	104.7	D	238	3.3	14 029
Hays	75	174.1	125.0	559	15.9	29.2	382	698.0	8 156	88.7	D	4 056	61.0	15 042
Hemphill	7	10.5	10.5	33	.8	1.8	22	19.7	5 472	59.5	D	132	2.0	15 379
Henderson	42	98.3	D	215	4.6	11.1	221	381.1	5 666	61.7	D	2 586	34.3	13 263
Hidalgo	600	1 981.7	1 592.1	6 395	124.6	261.1	1 582	3 337.6	6 621	72.0	20.0	20 862	313.1	15 006
Hill	26	46.8	D	119	2.5	5.6	229	331.1	11 011	119.8	6.3	1 800	26.4	14 646
Hockley	40	81.5	D	255	6.3	12.2	86	150.6	6 319	68.8	12.0	725	11.3	15 548
Hood	29	32.5	D	83	2.0	4.3	159	346.6	9 625	104.7	D	1 702	30.3	17 796
Hopkins	48	607.1	D	1 088	27.0	49.0	174	357.2	11 851	129.0	D	1 753	27.8	15 863
Houston	16	49.4	D	136	2.4	5.4	91	122.4	5 605	61.0	D	772	10.6	13 724
Howard	50	215.5	D	559	22.0	45.2	149	248.6	7 746	84.3	D	1 509	21.1	13 999
Hudspeth	4	1.9	1.9	7	.1	.2	9	6.1	1 913	20.8	—	52	.5	8 673
Hunt	54	263.6	245.6	447	10.1	23.3	258	479.9	6 982	76.0	D	3 013	41.7	13 848
Hutchinson	31	163.9	D	192	5.5	11.0	104	151.0	6 308	68.6	D	1 028	13.8	13 422
Irion	3	5.1	D	19	.4	.8	4	1.5	911	9.9	—	19	.1	7 789
Jack	7	13.0	13.0	64	1.8	4.4	35	21.3	2 907	31.6	D	181	2.3	12 829
Jackson	22	58.4	D	177	3.3	6.7	63	90.6	6 617	72.0	D	479	7.6	15 772
Jasper	49	103.4	100.2	247	6.5	13.9	190	301.0	9 046	98.4	D	1 658	23.7	14 321
Jeff Davis	NA	NA	NA	NA	NA	NA	8	3.7	1 667	18.1	—	37	.5	12 595
Jefferson	368	2 081.2	D	4 827	163.7	327.0	1 084	2 570.9	10 650	115.9	D	14 964	230.1	15 374
Jim Hogg	5	25.3	D	40	.8	1.6	34	31.4	6 410	69.7	6.4	207	2.5	12 309
Jim Wells	56	139.8	115.3	522	14.1	29.3	160	258.1	6 490	70.6	D	1 531	23.4	15 255
Johnson	87	261.8	D	762	18.2	38.1	358	706.8	6 208	67.6	D	3 995	62.2	15 570
Jones	24	145.1	D	140	3.4	9.7	58	163.1	8 727	95.0	8.6	498	8.0	16 036
Karnes	14	45.8	D	168	2.4	5.4	54	59.8	3 924	42.7	D	434	5.1	11 836
Kaufman	77	189.3	D	665	16.8	34.2	286	573.3	8 999	97.9	D	2 693	43.0	15 959
Kendall	31	141.1	132.5	378	8.5	16.3	93	305.8	15 012	163.4	D	1 012	20.1	19 821
Kenedy	NA	NA	NA	NA	NA	NA	—	—	—	—	—	—	—	—
Kent	1	D	D	(⁴)	D	D	4	D	D	D	D	(⁴)	D	D
Kerr	48	65.6	D	271	6.4	15.8	210	436.1	10 391	113.1	15.9	2 467	38.4	15 584
Kimble	5	D	D	(⁵)	D	D	33	31.4	7 565	82.3	D	201	2.8	13 701
King	NA	NA	NA	NA	NA	NA	—	—	—	—	—	—	—	—
Kinney	2	D	D	(⁴)	D	D	9	4.2	1 243	13.5	—	41	.4	9 561
Kleberg	10	8.2	8.2	42	.9	2.0	113	214.3	7 098	77.2	D	1 414	20.0	14 126
Knox	13	29.8	29.8	79	1.7	4.2	31	24.7	5 735	62.4	D	163	2.0	12 270
Lamar	68	152.4	D	519	12.7	27.1	242	482.5	10 582	115.1	20.2	2 591	40.0	15 419
Lamb	25	72.6	72.6	146	3.1	8.0	63	75.4	5 088	55.4	6.1	450	5.9	13 024
Lampasas	16	36.3	D	79	.7	1.6	65	94.4	5 406	58.8	D	562	7.8	13 831
La Salle	3	D	D	(⁴)	D	D	27	20.0	3 350	36.5	D	142	1.8	12 415
Lavaca	30	202.6	D	818	14.6	39.2	108	118.1	6 308	68.6	11.2	797	10.7	13 415
Lee	35	322.4	D	324	7.1	16.5	59	79.9	5 426	59.0	D	665	9.0	13 562
Leon	15	56.2	D	149	3.2	6.8	72	77.4	5 372	58.5	D	494	6.0	12 192
Liberty	53	D	100.2	(⁶)	D	D	204	441.7	6 869	74.7	D	2 472	36.5	14 778
Limestone	15	D	D	(⁷)	D	D	91	137.6	6 649	72.4	D	831	11.3	13 539
Lipscomb	11	12.5	12.5	32	.6	2.1	17	10.6	3 528	38.4	—	82	.8	10 195
Live Oak	9	25.4	D	77	.9	2.2	45	75.0	7 414	80.7	2.6	397	5.1	12 851
Llano	15	85.5	58.1	222	5.4	11.0	77	69.1	5 245	57.1	D	380	5.3	14 061
Loving	1	D	D	(⁴)	D	D	—	—	—	—	—	—	—	—
Lubbock	505	3 867.8	2 985.1	6 628	181.3	388.9	1 084	2 673.0	11 618	126.4	16.5	14 538	238.0	16 371
Lynn	7	D	D	(⁵)	D	D	24	30.6	4 646	50.6	D	122	2.1	17 082
McCulloch	14	14.9	D	91	1.4	2.4	55	75.5	8 651	94.1	D	473	5.9	12 533
McLennan	315	1 716.3	1 394.5	3 755	102.1	209.9	862	1 797.8	8 883	96.7	18.1	10 227	162.7	15 908
McMullen	NA	NA	NA	NA	NA	NA	5	1.9	2 398	26.1	—	13	.2	12 923
Madison	5	12.1	12.1	23	.8	1.9	46	137.0	11 648	126.7	D	462	7.5	16 199
Marion	9	19.1	D	31	1.0	5.2	41	37.4	3 534	38.5	D	246	2.8	11 280
Martin	10	22.2	22.2	53	1.4	2.7	17	27.9	5 580	60.7	—	116	2.1	18 198
Mason	9	38.3	D	56	1.1	2.8	20	10.9	2 973	32.4	D	107	1.0	9 804
Matagorda	33	D	D	(⁶)	D	D	152	224.7	5 936	64.6	D	1 443	21.7	15 064
Maverick	35	85.3	85.3	165	3.7	8.9	184	233.3	4 995	54.4	D	1 716	21.1	12 304
Medina	28	75.7	D	241	4.4	11.9	117	215.2	5 990	65.2	D	955	18.0	18 819
Menard	4	13.9	D	34	1.0	1.8	11	10.2	4 326	47.1	D	60	.7	10 867
Midland	297	1 938.6	1 358.6	2 708	93.9	180.1	549	1 226.3	10 434	113.5	17.0	6 649	108.5	16 317
Milam	22	119.8	44.3	177	3.2	8.3	82	106.8	4 434	48.2	16.0	701	9.8	13 924
Mills	7	28.2	D	75	.4	.9	36	32.3	6 845	74.5	D	159	2.4	14 868

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 0 to 19 employees. ⁵ 20 to 99 employees. ⁶ 250 to 499 employees. ⁷ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
TEXAS—Con.														
Mitchell	9	5.2	D	93	.8	1.4	38	35.8	4 111	44.7	D	226	3.5	15 398
Montague	30	53.7	D	118	1.9	4.3	86	97.9	5 322	57.9	D	640	8.0	12 434
Montgomery	337	2 129.7	1 124.1	3 271	118.8	245.1	835	2 224.8	8 625	93.9	D	11 926	187.4	15 718
Moore	26	137.7	137.7	281	6.0	14.0	83	127.5	6 624	72.1	17.1	724	11.0	15 149
Morris	15	100.2	100.2	230	6.9	14.8	53	38.9	2 922	31.8	D	342	4.2	12 386
Motley	3	2.4	2.4	24	.4	.6	11	6.1	4 685	51.0	—	37	.5	13 000
Nacogdoches	57	161.6	135.9	593	14.1	32.1	279	501.2	8 852	96.3	D	3 036	45.0	14 835
Navarro	45	227.5	209.9	409	10.7	20.3	196	347.9	8 467	92.1	15.4	2 007	29.4	14 649
Newton	3	9.4	9.4	22	.5	2.5	36	26.8	1 860	20.2	D	185	2.1	11 427
Nolan	24	48.7	D	171	4.5	9.7	83	121.1	7 381	80.3	D	786	10.2	12 996
Nueces	493	1 803.1	D	5 029	154.0	298.4	1 286	2 783.5	8 824	96.0	17.8	17 018	265.9	15 622
Ochiltree	33	78.3	74.4	175	4.3	10.8	44	63.3	7 188	78.2	10.5	377	5.5	14 602
Oldham	5	5.2	5.2	27	.5	1.1	11	8.0	3 604	39.2	—	60	.8	13 667
Orange	49	61.6	D	316	7.4	15.5	290	546.1	6 459	70.3	D	3 310	44.8	13 549
Palo Pinto	30	62.4	D	223	4.7	11.2	132	171.9	6 731	73.2	D	1 072	14.5	13 568
Panola	25	135.3	29.5	161	3.9	7.6	90	97.1	4 214	45.9	D	696	8.1	11 616
Parker	75	231.6	D	579	15.6	27.7	236	602.3	7 646	83.2	D	2 657	49.3	18 563
Parmer	28	122.0	122.0	186	4.1	11.1	42	48.3	4 666	50.8	D	279	3.8	13 573
Pecos	15	28.2	28.2	101	2.8	6.2	75	84.1	5 185	56.4	D	576	8.3	14 398
Polk	26	114.6	87.1	214	3.7	8.5	132	272.1	5 725	62.3	D	1 701	24.8	14 571
Potter	247	1 209.8	D	3 204	105.5	203.8	641	1 531.3	14 122	153.7	D	7 939	137.3	17 297
Presidio	6	4.1	4.1	14	.2	.4	27	21.4	2 588	28.2	D	152	1.6	10 257
Rains	5	D	D	(⁵)	D	D	33	22.3	2 720	29.6	—	186	2.4	13 022
Randall	110	1 180.9	D	1 620	47.5	87.3	346	838.3	8 582	93.4	D	4 299	72.4	16 847
Reagan	4	D	D	(⁴)	D	D	16	19.5	4 632	50.4	D	84	1.3	14 988
Real	3	D	D	(⁵)	D	D	19	6.3	2 376	25.9	—	57	.6	10 947
Red River	4	D	D	(⁴)	D	D	59	61.2	4 442	48.3	D	482	4.8	10 017
Reeves	13	12.0	12.0	138	1.7	3.7	43	64.2	4 404	47.9	21.4	383	5.7	14 950
Refugio	12	19.3	D	60	1.3	2.9	38	49.6	6 283	68.4	D	258	4.0	15 450
Roberts	2	D	D	(⁵)	D	D	4	1.7	1 765	19.2	—	20	.2	10 400
Robertson	11	84.2	D	49	.7	2.4	55	52.0	3 371	36.7	6.4	364	4.5	12 467
Rockwall	58	133.2	D	343	7.8	16.6	112	266.9	7 500	81.6	D	1 488	24.1	16 165
Runnels	17	64.8	D	614	12.6	22.6	57	69.5	6 080	66.2	D	413	5.5	13 223
Rusk	41	137.0	D	516	11.9	24.2	144	188.0	4 136	45.0	D	1 305	17.0	13 019
Sabine	5	4.0	4.0	18	.4	.7	47	40.6	3 843	41.8	4.8	284	4.0	14 155
San Augustine	11	13.3	D	67	1.1	2.5	42	45.0	5 533	60.2	4.2	312	3.6	11 606
San Jacinto	6	4.8	4.8	31	.5	1.9	33	29.7	1 425	15.5	D	235	2.9	12 549
San Patricio	42	105.9	D	262	6.8	14.4	200	348.7	5 038	54.8	9.6	1 988	29.6	14 902
San Saba	15	48.2	D	105	1.2	2.6	38	51.1	8 639	94.0	D	254	3.6	14 146
Schleicher	2	D	D	(⁵)	D	D	11	7.7	2 548	27.7	D	45	.7	15 133
Scurry	27	50.0	45.3	215	5.9	10.2	80	135.3	7 468	81.3	D	762	10.9	14 318
Shackelford	6	2.7	2.7	13	.3	.6	22	14.8	4 480	48.7	D	86	1.0	11 047
Shelby	27	99.7	D	168	4.3	8.8	103	155.0	6 866	74.7	D	984	12.4	12 637
Sherman	9	35.1	D	40	.9	4.5	12	8.1	2 799	30.5	D	47	.8	17 404
Smith	297	1 237.7	702.2	3 103	93.9	191.0	805	1 868.6	11 278	122.7	17.4	9 773	170.2	17 418
Somervell	4	D	D	(⁵)	D	D	29	29.1	4 694	51.1	D	220	2.5	11 386
Starr	21	37.2	37.2	105	2.3	5.2	131	201.2	3 700	40.3	D	1 379	16.3	11 830
Stephens	16	10.9	D	45	1.2	2.5	47	56.1	5 641	61.4	D	421	5.8	13 701
Sterling	3	1.5	1.5	8	.2	.4	5	5.8	4 246	46.2	—	38	.4	10 711
Stonewall	2	D	D	(⁵)	D	D	10	5.7	3 149	34.3	D	39	.5	13 103
Sutton	14	18.9	D	63	1.7	3.9	31	56.3	12 729	138.5	D	206	4.0	19 573
Swisher	15	42.2	42.2	94	2.1	4.6	39	41.2	4 941	53.8	D	255	3.2	12 463
Tarrant	2 399	22 102.4	11 605.6	33 372	1 219.5	2 589.2	5 015	14 097.9	10 636	115.7	D	71 758	1 326.3	18 483
Taylor	219	933.9	832.9	1 996	54.1	114.7	635	1 297.7	10 673	116.1	20.6	7 211	116.7	16 189
Terrell	1	D	D	(⁵)	D	D	7	2.7	2 309	25.1	D	26	.3	12 115
Terry	22	108.6	108.6	216	5.2	10.0	46	81.3	6 262	68.1	14.3	458	7.3	15 910
Throckmorton	5	2.1	2.1	8	.2	.5	11	4.9	2 845	31.0	—	37	.4	11 541
Titus	48	203.3	145.8	539	14.2	29.3	147	271.1	10 805	117.6	D	1 483	23.7	15 991
Tom Green	159	D	320.9	(⁶)	D	D	471	890.7	8 708	94.8	19.6	5 404	84.3	15 606
Travis	1 268	8 991.9	4 533.4	18 345	717.9	1 300.3	2 925	16 072.8	23 228	252.8	D	45 335	916.0	20 205
Trinity	5	D	D	(⁴)	D	D	60	56.1	4 502	49.0	D	365	4.5	12 384
Tyler	5	D	D	(⁴)	D	D	72	85.2	4 218	45.9	D	612	7.5	12 248
Upshur	17	104.5	D	49	2.3	6.0	101	145.1	4 090	44.5	D	895	11.7	13 107
Upton	8	24.7	24.7	41	.9	2.4	16	14.7	3 875	42.2	D	94	1.1	11 404
Uvalde	40	165.3	D	318	6.2	14.1	124	178.0	6 985	76.0	D	1 054	15.5	14 750
Val Verde	30	54.5	45.4	291	5.1	11.5	173	278.1	6 488	70.6	19.4	1 798	25.3	14 092

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 0 to 19 employees. ⁶ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Per capita ³		Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
									Amount (dollars)	Percent of national average				
TEXAS—Con.														
Van Zandt	31	70.8	51.4	179	4.1	9.6	145	245.2	5 695	62.0	D	1 339	20.2	15 106
Victoria	141	422.1	D	1 665	46.0	85.6	398	868.7	10 771	117.2	21.3	5 052	80.1	15 858
Walker	36	89.5	D	247	4.4	9.3	174	386.7	7 107	77.3	D	2 245	32.0	14 247
Waller	38	D	D	(⁴)	D	D	80	480.4	17 970	195.5	D	1 280	25.6	20 000
Ward	15	74.4	D	103	2.9	5.8	49	54.0	4 590	49.9	D	381	5.5	14 402
Washington	36	289.2	269.9	543	14.6	28.4	143	270.3	9 396	102.2	D	1 565	22.8	14 592
Webb	339	1 105.4	D	2 453	51.1	125.2	730	1 524.6	8 453	92.0	19.8	9 051	138.8	15 334
Wharton	69	326.6	221.8	1 005	23.7	47.8	217	301.0	7 525	81.9	8.5	1 799	27.4	15 223
Wheeler	11	30.8	30.8	80	1.6	5.3	45	33.1	6 207	67.5	D	226	2.7	12 004
Wichita	211	434.6	D	1 906	44.8	89.1	598	1 198.7	9 315	101.4	D	7 268	107.3	14 762
Wilbarger	21	30.6	D	81	1.9	4.6	76	111.5	7 845	85.4	D	737	8.9	12 080
Willacy	10	16.9	16.9	68	1.6	3.1	43	61.8	3 167	34.5	D	386	4.6	11 930
Williamson	217	750.3	625.2	1 723	57.6	114.2	623	1 582.1	7 523	81.9	D	8 402	152.9	18 200
Wilson	16	36.7	36.7	82	1.6	3.4	68	109.5	3 626	39.5	D	625	8.9	14 160
Winkler	6	7.6	D	26	.9	1.6	32	43.6	5 527	60.1	8.6	225	3.3	14 596
Wise	38	197.2	D	343	6.8	16.5	122	689.2	16 239	176.7	D	1 692	31.3	18 490
Wood	47	189.5	161.6	364	10.0	22.0	146	211.1	6 214	67.6	D	1 173	17.3	14 711
Yoakum	22	73.4	29.4	119	2.9	6.1	42	34.0	4 251	46.3	D	246	3.2	13 004
Young	39	83.9	D	194	3.3	7.3	100	113.5	6 451	70.2	17.7	737	10.1	13 746
Zapata	3	D	D	(⁵)	D	D	37	26.8	2 399	26.1	D	221	2.3	10 561
Zavala	3	6.8	6.8	42	.7	1.6	20	22.5	1 905	20.7	D	178	2.3	12 781
UTAH	3 277	21 271.9	13 618.2	44 312	1 420.4	2 763.4	7 656	19 964.6	9 666	105.2	12.8	114 474	1 856.9	16 221
Beaver	3	4.0	4.0	19	.3	.5	30	29.4	5 013	54.5	D	205	2.1	10 088
Box Elder	28	73.4	73.4	245	6.1	16.9	126	250.1	6 089	66.3	8.0	1 452	19.5	13 428
Cache	85	146.4	112.8	696	12.4	25.4	349	682.7	7 957	86.6	D	5 242	70.7	13 491
Carbon	46	175.3	151.6	348	9.4	20.6	94	174.9	8 365	91.0	24.2	1 310	17.6	13 441
Daggett	NA	NA	NA	NA	NA	NA	6	1.6	2 162	23.5	—	16	.3	15 750
Davis	241	1 184.9	597.9	2 868	70.7	149.5	582	1 809.7	7 970	86.7	12.5	9 488	157.6	16 607
Duchesne	20	31.1	30.3	103	1.9	4.4	62	96.3	6 754	73.5	3.4	541	8.4	15 529
Emery	7	5.8	2.3	15	.3	.9	37	48.4	4 443	48.3	—	359	3.7	10 295
Garfield	3	D	D	(⁵)	D	D	23	16.9	4 021	43.8	—	122	1.4	11 410
Grand	11	8.8	7.1	46	1.2	2.6	74	77.0	9 506	103.4	3.0	528	8.4	15 864
Iron	32	113.6	109.2	266	6.1	14.7	135	286.9	10 330	112.4	14.7	1 663	24.2	14 544
Juab	8	10.7	10.7	52	.7	1.5	29	40.3	5 556	60.5	D	267	3.0	11 270
Kane	5	D	D	(⁵)	D	D	42	35.0	5 760	62.7	D	308	4.0	13 078
Millard	16	28.8	28.8	82	1.4	3.0	58	82.2	6 698	72.9	D	495	6.4	12 925
Morgan	7	D	D	(⁵)	D	D	20	24.7	3 575	38.9	—	151	1.9	12 285
Piute	1	D	D	(⁵)	D	D	7	2.0	1 461	15.9	—	25	.2	6 040
Rich	1	D	D	(⁵)	D	D	13	6.0	3 310	36.0	—	43	.6	13 442
Salt Lake	2 013	15 365.4	8 951.4	29 521	1 018.0	1 892.3	3 230	10 139.4	12 046	131.1	11.8	53 236	937.0	17 600
San Juan	11	12.6	12.6	105	1.2	2.9	41	33.7	2 491	27.1	D	304	3.4	11 332
Sanpete	8	15.1	14.5	36	.6	1.3	73	90.1	4 321	47.0	D	688	7.3	10 606
Sevier	19	78.1	34.4	238	3.9	7.9	102	167.5	9 288	101.1	D	1 067	14.1	13 224
Summit	47	116.9	27.0	147	6.0	16.4	242	307.9	12 003	130.6	D	2 520	32.0	12 692
Tooele	9	10.3	4.9	120	1.4	2.6	74	182.8	5 802	63.1	D	1 170	16.7	14 274
Uintah	49	77.6	49.3	291	7.4	14.9	104	180.4	7 094	77.2	D	1 190	16.9	14 169
Utah	320	2 763.6	2 504.5	6 272	190.4	416.3	978	2 486.4	7 549	82.1	15.6	15 868	245.1	15 444
Wasatch	14	14.3	11.0	65	2.5	3.3	56	69.1	5 417	58.9	D	454	6.3	13 769
Washington	85	238.5	223.3	641	18.0	39.4	406	879.4	11 074	120.5	10.7	4 829	77.3	16 007
Wayne	1	D	D	(⁵)	D	D	16	9.9	4 124	44.9	D	86	.8	9 547
Weber	187	640.6	503.0	2 025	57.3	112.1	647	1 753.5	9 620	104.7	18.0	10 847	170.3	15 698
VERMONT	941	4 731.4	4 109.5	10 987	330.6	740.3	4 093	5 898.6	10 020	109.0	7.5	36 306	603.3	16 618
Addison	41	90.2	60.1	296	7.7	17.5	186	316.1	9 075	98.7	3.7	1 523	30.3	19 916
Bennington	49	87.0	66.7	250	6.2	14.7	359	553.4	15 346	167.0	6.1	3 160	53.0	16 766
Caledonia	34	179.4	168.7	431	10.2	27.9	199	232.8	8 148	88.7	D	1 644	24.3	14 808
Chittenden	303	1 834.9	1 373.1	4 167	140.4	303.4	958	1 863.7	13 160	143.2	12.0	11 254	189.6	16 847
Essex	3	D	D	(⁵)	D	D	18	D	D	D	D	(⁶)	D	D
Franklin	49	381.6	D	582	15.8	39.3	237	324.4	7 451	81.1	4.6	1 734	28.6	16 470
Grand Isle	7	D	D	(⁵)	D	D	33	D	D	D	D	(⁷)	D	D
Lamoille	30	57.7	38.9	270	8.3	14.8	183	169.6	7 920	86.2	6.1	1 380	19.8	14 341
Orange	33	D	D	(⁴)	D	D	109	145.8	5 251	57.1	2.3	798	15.6	19 486
Orleans	36	D	D	(⁷)	D	D	174	220.4	8 711	94.8	D	1 161	19.9	17 137
Rutland	97	218.3	206.9	934	22.0	48.7	502	646.3	10 335	112.5	9.9	4 344	66.6	15 330
Washington	99	D	D	(⁶)	D	D	421	542.4	9 640	104.9	D	3 614	58.9	16 296
Windham	73	1 244.0	D	1 920	62.5	155.1	342	444.8	10 355	112.7	D	2 950	50.0	16 962
Windsor	87	242.9	227.5	704	19.1	45.0	372	415.5	7 533	82.0	D	2 559	44.7	17 480

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 0 to 19 employees. ⁶ 20 to 99 employees. ⁷ 100 to 249 employees. ⁸ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Per capita ³		Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
									Amount (dollars)	Percent of national average				
VIRGINIA	7 868	61 046.7	34 446.6	106 365	3 784.4	7 276.7	29 032	62 569.9	9 293	101.1	13.8	379 039	6 202.6	16 364
Accomack	36	47.1	D	250	5.5	10.7	208	180.5	5 622	61.2	D	1 335	18.6	13 966
Albemarle	64	181.6	D	547	20.5	31.8	314	718.0	9 251	100.7	20.1	4 270	67.4	15 775
Alleghany	8	2.8	2.8	31	.7	1.2	38	65.3	5 345	58.2	D	430	6.1	14 119
Amelia	9	41.1	41.1	167	4.8	11.2	36	41.0	4 018	43.7	3.7	226	4.0	17 584
Amherst	18	D	D	(⁴)	D	D	104	190.2	6 356	69.2	18.0	1 082	18.0	16 628
Appomattox	9	5.7	D	50	.9	2.0	60	75.5	5 817	63.3	4.6	536	8.3	15 550
Arlington	110	819.8	440.9	1 208	57.2	93.6	665	1 819.4	10 448	113.7	D	10 098	188.7	18 685
Augusta	54	153.8	130.3	622	16.8	32.0	214	310.8	5 205	56.6	D	1 925	29.4	15 249
Bath	2	D	D	(⁵)	D	D	25	10.8	2 218	24.1	D	105	1.2	11 400
Bedford	34	281.9	D	170	4.8	10.3	92	83.9	1 511	16.4	D	604	10.0	16 483
Bland	6	D	D	(⁴)	D	D	18	19.8	2 909	31.7	—	145	1.4	9 986
Botetourt	34	213.9	185.8	464	12.5	23.0	81	130.2	4 612	50.2	D	796	11.0	13 827
Brunswick	7	27.6	D	54	1.3	2.5	60	49.6	2 980	32.4	3.1	455	5.3	11 657
Buchanan	34	140.3	D	296	8.7	20.7	130	135.2	4 607	50.1	D	1 018	13.7	13 504
Buckingham	5	6.6	6.6	16	.3	.8	42	34.4	2 359	25.7	10.8	254	3.7	14 720
Campbell	53	D	D	(⁶)	D	D	209	338.0	6 756	73.5	D	2 169	31.3	14 413
Caroline	16	27.8	27.8	74	2.0	6.0	69	118.4	5 460	59.4	1.9	608	8.5	13 929
Carroll	25	42.9	D	164	3.2	7.5	114	162.6	5 839	63.5	3.6	957	13.8	14 370
Charles City	1	D	NA	(⁵)	D	D	6	3.3	482	5.2	—	24	.3	11 667
Charlotte	10	18.4	18.4	108	2.4	4.8	46	42.2	3 467	37.7	3.2	286	3.7	12 776
Chesterfield	372	1 447.5	803.2	3 154	116.3	214.0	938	2 412.6	9 762	106.2	18.5	15 275	230.7	15 104
Clarke	13	D	D	(⁷)	D	D	44	44.8	3 519	38.3	D	297	3.7	12 579
Craig	3	.5	.5	5	.1	.2	8	3.7	754	8.2	—	25	.3	11 880
Culpeper	24	122.5	D	287	7.6	13.4	153	307.0	9 459	102.9	D	1 812	28.4	15 655
Cumberland	6	2.1	2.1	22	.3	.6	29	31.4	4 034	43.9	D	230	3.6	15 622
Dickenson	6	4.7	4.7	30	1.2	1.4	71	64.2	3 739	40.7	3.8	447	6.1	13 747
Dinwiddie	9	D	D	(⁴)	D	D	44	64.5	2 580	28.1	D	514	6.0	11 761
Essex	7	21.4	D	46	1.2	2.7	68	126.0	13 704	149.1	D	787	12.1	15 362
Fairfax	1 142	15 659.4	6 916.4	18 462	944.7	1 754.3	3 025	9 261.0	10 094	109.8	12.4	48 037	980.6	20 414
Fauquier	45	171.6	D	434	13.8	26.6	223	353.1	6 677	72.7	D	2 052	36.6	17 812
Floyd	6	10.7	10.7	18	.4	1.0	45	55.3	4 254	46.3	3.5	364	4.3	11 712
Fluvanna	10	D	4.8	(⁷)	D	D	33	24.5	1 377	15.0	D	196	2.6	13 372
Franklin	33	85.4	D	186	5.2	8.8	180	257.7	5 861	63.8	D	1 707	23.4	13 681
Frederick	82	302.0	D	1 246	33.2	55.1	211	464.7	8 522	92.7	13.1	2 574	46.1	17 901
Giles	6	D	2.2	(⁷)	D	D	71	91.2	5 645	61.4	6.4	563	8.2	14 531
Gloucester	30	42.5	40.7	360	5.6	11.7	134	228.1	6 636	72.2	D	1 505	20.7	13 779
Goochland	25	72.8	D	168	4.9	9.4	50	72.5	4 253	46.3	D	391	6.7	17 161
Grayson	3	.9	.9	5	.1	.4	38	33.4	2 037	22.2	4.5	176	2.3	12 790
Greene	5	D	D	(⁷)	D	D	37	33.8	2 527	27.5	D	254	4.1	16 087
Greensville	10	18.4	D	45	.9	2.0	26	23.0	2 087	22.7	D	179	1.9	10 352
Halifax	24	76.9	63.1	262	5.3	12.9	164	215.9	5 863	63.8	16.3	1 570	20.6	13 112
Hanover	240	3 044.5	2 306.2	4 199	150.2	291.4	309	830.0	10 473	114.0	D	4 693	80.6	17 176
Henrico	474	5 902.5	2 796.5	7 602	310.0	586.3	1 148	2 974.4	12 329	134.2	18.1	19 119	302.4	15 819
Henry	45	136.4	94.0	408	9.8	20.3	240	346.3	6 169	67.1	D	2 263	30.7	13 556
Highland	5	D	D	(⁵)	D	D	18	4.1	1 606	17.5	—	36	.3	9 417
Isle of Wight	28	D	D	(⁴)	D	D	97	141.9	4 965	54.0	2.8	1 049	12.4	11 837
James City	27	27.0	13.1	71	2.2	4.2	190	303.8	7 024	76.4	D	2 064	31.0	15 000
King and Queen	1	D	D	(⁷)	D	D	9	5.2	805	8.8	—	40	.5	11 650
King George	7	7.3	D	46	.9	1.9	48	53.2	3 151	34.3	D	306	4.8	15 624
King William	7	D	D	(⁴)	D	D	58	88.8	7 125	77.5	D	485	8.9	18 353
Lancaster	26	38.4	D	171	3.4	8.4	89	98.5	8 726	95.0	3.2	687	10.9	15 821
Lee	18	47.0	33.4	171	1.5	3.3	90	86.4	3 589	39.1	3.1	578	7.7	13 306
Loudoun	177	1 301.3	D	1 773	70.8	137.2	478	1 282.0	9 555	104.0	D	6 933	129.0	18 601
Louisa	14	29.1	D	105	2.9	5.6	73	77.7	3 257	35.4	4.7	530	7.4	13 879
Lunenburg	11	25.9	D	55	1.3	3.5	56	39.7	3 268	35.6	4.9	368	4.9	13 277
Madison	9	7.6	D	30	.6	1.2	48	86.9	6 949	75.6	D	418	7.4	17 699
Mathews	9	D	D	(⁷)	D	D	42	33.5	3 677	40.0	D	287	3.6	12 582
Mecklenburg	38	71.1	D	230	4.9	10.3	200	272.5	8 796	95.7	12.2	2 109	26.3	12 461
Middlesex	17	26.2	D	121	2.7	5.5	53	48.4	5 051	55.0	D	358	5.4	15 142
Montgomery	39	169.8	D	581	16.6	48.5	355	749.7	9 922	108.0	D	4 976	74.4	14 942
Nelson	7	6.1	D	13	.3	.7	51	27.6	2 004	21.8	D	225	2.6	11 604
New Kent	9	D	D	(⁷)	D	D	39	53.7	4 289	46.7	—	412	4.9	11 927
Northampton	22	D	D	(⁸)	D	D	79	73.0	5 716	62.2	18.7	594	7.5	12 603
Northumberland	13	D	D	(⁸)	D	D	54	42.4	3 722	40.5	D	338	5.0	14 831
Nottoway	14	D	D	(⁹)	D	D	80	86.3	5 732	62.4	3.3	676	8.8	13 009
Orange	23	68.4	55.4	163	4.1	7.8	104	160.1	6 426	69.9	3.1	946	15.8	16 655
Page	13	4.5	D	49	.7	1.5	83	97.2	4 256	46.3	D	645	8.9	13 730
Patrick	11	24.5	24.5	194	3.7	5.6	59	66.1	3 618	39.4	3.9	432	6.1	14 086
Pittsylvania	46	D	D	(⁴)	D	D	213	300.5	5 334	58.0	D	2 170	27.9	12 865
Powhatan	21	D	11.3	(⁷)	D	D	55	78.8	3 826	41.6	D	391	7.3	18 645

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 0 to 19 employees. ⁶ 500 to 999 employees. ⁷ 20 to 99 employees. ⁸ 100 to 249 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade-Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
VIRGINIA—Con.														
Prince Edward	20	30.9	25.2	143	3.4	6.5	125	267.4	14 163	154.1	24.6	1 703	24.4	14 356
Prince George	16	62.4	62.4	189	5.8	10.4	66	91.8	3 250	35.4	D	632	8.4	13 285
Prince William	150	1 191.2	684.7	1 736	61.7	117.9	915	2 563.1	10 021	109.0	12.0	13 936	240.5	17 257
Pulaski	21	152.0	53.7	299	7.9	19.6	133	250.9	7 296	79.4	13.5	1 541	21.6	14 038
Rappahannock	6	D	D	(⁴)	D	D	33	49.0	6 799	74.0	D	244	4.3	17 455
Richmond	17	18.7	D	89	2.2	4.6	49	62.6	7 266	79.1	13.0	460	5.8	12 635
Roanoke	95	399.4	226.4	796	24.5	46.4	202	461.8	5 688	61.9	4.3	2 559	41.7	16 293
Rockbridge	10	D	D	(⁴)	D	D	79	165.3	8 621	93.8	7.6	961	13.9	14 492
Rockingham	57	539.7	D	1 140	30.6	48.5	242	356.2	5 616	61.1	.8	2 075	35.4	17 048
Russell	15	93.9	93.9	98	2.6	5.5	102	154.2	5 318	57.9	3.7	910	14.5	15 934
Scott	11	D	D	(⁵)	D	D	91	143.0	6 293	68.5	3.0	788	11.0	13 952
Shenandoah	24	85.9	D	241	4.9	9.6	158	279.3	8 180	89.0	2.0	1 574	23.6	14 980
Smyth	25	65.7	D	237	6.8	13.8	170	232.1	7 057	76.8	14.4	1 560	20.8	13 314
Southampton	17	D	D	(⁵)	D	D	56	41.3	2 338	25.4	5.9	378	4.6	12 063
Spotsylvania	67	686.0	D	821	19.5	34.7	261	737.6	9 161	99.7	25.2	4 038	66.6	16 497
Stafford	47	D	D	(⁶)	D	D	202	413.5	4 820	52.4	D	2 336	39.7	17 001
Surry	3	8.6	D	52	.8	1.4	17	8.9	1 386	15.1	—	84	1.0	12 274
Sussex	14	30.7	30.7	106	2.1	4.9	47	71.5	7 108	77.3	2.6	358	5.6	15 774
Tazewell	81	215.1	207.1	781	15.8	33.0	267	565.5	12 079	131.4	20.5	3 193	47.2	14 775
Warren	18	D	D	(⁴)	D	D	142	199.7	6 670	72.6	10.7	1 354	19.6	14 450
Washington	51	847.5	625.8	1 125	29.3	47.1	253	408.9	8 323	90.6	10.7	2 609	40.8	15 652
Westmoreland	17	35.9	D	64	1.6	3.6	71	83.4	5 127	55.8	D	546	8.0	14 626
Wise	46	177.5	D	354	9.7	19.6	183	310.9	7 925	86.2	11.5	1 961	28.3	14 411
Wythe	21	73.0	D	184	4.9	9.2	204	346.1	13 149	143.1	5.7	1 933	27.2	14 054
York	45	137.9	D	415	10.5	20.6	255	326.9	5 767	62.8	D	2 681	32.6	12 146
Independent Cities														
Alexandria	137	899.6	395.0	1 830	75.1	146.6	593	1 507.6	13 261	144.3	D	7 746	160.0	20 651
Bedford	19	D	D	(⁵)	D	D	81	136.3	21 704	236.2	D	975	13.5	13 840
Bristol	40	D	D	(⁷)	D	D	155	331.7	19 296	210.0	34.0	2 266	29.2	12 888
Buena Vista	2	D	D	(⁴)	D	D	32	33.2	5 076	55.2	—	257	3.5	13 790
Charlottesville	81	265.9	D	954	29.7	63.2	360	730.3	19 304	210.1	D	4 345	73.2	16 850
Chesapeake	246	1 768.2	1 069.1	3 833	115.7	233.6	779	1 993.3	10 171	110.7	21.4	12 554	184.5	14 695
Clifton Forge	2	D	D	(⁴)	D	D	34	47.4	10 913	118.7	D	321	4.6	14 287
Colonial Heights	12	D	D	(⁴)	D	D	205	496.4	30 410	330.9	D	3 776	46.5	12 326
Covington	9	15.3	15.3	44	1.1	2.0	61	90.4	12 805	139.3	4.6	539	7.9	14 588
Danville	55	211.8	D	964	22.6	42.7	334	585.5	11 159	121.4	17.7	3 787	56.9	15 026
Emporia	8	D	D	(⁵)	D	D	81	97.3	16 519	179.7	D	714	9.7	13 543
Fairfax	48	515.2	114.2	519	22.3	42.7	305	1 288.0	62 760	682.9	6.2	5 870	115.5	19 680
Falls Church	22	D	D	(⁵)	D	D	120	355.6	37 317	406.1	D	1 536	34.7	22 570
Franklin	7	48.9	D	121	2.3	4.5	57	95.0	10 792	117.4	D	635	9.3	14 720
Fredericksburg	53	427.3	327.8	723	23.3	47.3	317	567.3	27 071	294.6	D	3 701	60.7	16 403
Galax	6	6.0	D	42	1.0	2.0	71	134.6	20 153	219.3	D	906	12.6	13 891
Hampton	94	370.7	D	1 073	31.3	57.2	514	1 638.9	11 804	128.4	18.5	9 930	150.5	15 161
Harrisonburg	62	749.2	D	971	25.5	88.8	308	690.8	20 570	223.8	21.0	4 161	64.0	15 381
Hopewell	18	92.7	D	268	9.5	19.5	83	100.9	4 489	48.8	D	754	10.6	14 024
Lexington	5	16.9	D	27	1.4	3.4	68	108.9	14 952	162.7	D	686	9.6	14 042
Lynchburg	100	504.6	298.1	1 292	43.8	86.3	446	1 228.5	18 869	205.3	15.3	7 209	115.8	16 061
Manassas	59	626.3	524.7	1 008	41.0	66.8	230	647.5	20 115	218.9	16.2	3 355	64.9	19 349
Manassas Park	13	36.7	D	180	6.4	13.5	16	28.7	3 852	41.9	D	142	2.9	20 683
Martinsville	23	143.7	D	202	6.9	13.3	142	248.8	16 020	174.3	31.9	1 927	25.3	13 109
Newport News	132	604.2	482.9	1 634	50.3	99.3	681	1 488.6	8 516	92.7	13.1	9 284	143.6	15 465
Norfolk	324	2 914.6	2 003.5	5 845	183.9	361.9	918	1 900.4	8 069	87.8	15.0	12 628	207.3	16 416
Norton	15	174.9	D	292	9.9	20.1	66	127.8	31 407	341.8	D	921	11.9	12 934
Petersburg	35	139.2	D	538	16.8	32.0	189	290.0	8 229	89.5	D	1 764	29.5	16 735
Poquoson	11	D	D	(⁴)	D	D	28	29.8	2 627	28.6	—	247	3.0	12 121
Portsmouth	63	167.3	141.1	712	23.6	44.5	295	468.4	4 712	51.3	3.5	3 291	51.2	15 562
Radford	8	51.7	D	296	3.3	7.0	58	79.2	5 054	55.0	D	561	8.6	15 415
Richmond	464	5 979.5	3 318.3	7 572	283.5	539.0	1 013	1 738.1	9 112	99.2	D	11 579	193.5	16 708
Roanoke	299	1 292.7	796.5	3 768	121.0	229.9	792	1 843.7	19 422	211.3	D	12 425	191.3	15 393
Salem	86	635.8	280.6	1 809	58.6	93.0	174	452.5	18 761	204.1	D	3 089	51.8	16 768
South Boston	X	X	X	X	X	X	X	X	X	X	X	X	X	X
Staunton	33	132.0	D	327	7.4	17.4	168	330.5	13 492	146.8	27.0	2 213	32.0	14 467
Suffolk	61	822.5	344.6	1 305	43.7	87.2	212	380.0	6 214	67.6	D	2 697	38.0	14 074
Virginia Beach	479	1 922.8	1 506.5	5 642	159.4	300.6	1 621	3 342.7	7 754	84.4	13.6	21 987	337.2	15 337
Waynesboro	21	D	D	(⁶)	D	D	115	216.6	11 261	122.5	11.6	1 512	22.2	14 655
Williamsburg	16	D	D	(⁴)	D	D	163	330.2	27 130	295.2	D	2 262	33.7	14 890
Winchester	39	301.1	D	569	16.4	45.9	283	571.3	25 519	277.7	D	3 667	58.7	16 007

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 20 to 99 employees. ⁵ 100 to 249 employees. ⁶ 1,000 to 2,499 employees. ⁷ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Total (mil. dol.)	Amount (dollars)	Percent of national average	Percent from general mer- chandise stores		Total (mil. dol.)	Per paid em- ployee (dollars)
WASHINGTON	10 039	75 397.8	47 863.7	118 810	4 376.0	8 684.1	22 841	52 472.9	9 363	101.9	14.2	283 653	5 385.9	18 988
Adams	36	158.5	D	408	11.2	23.7	71	100.2	6 544	71.2	D	526	9.7	18 511
Asotin	15	D	D	(⁴)	D	D	66	160.1	7 631	83.0	D	714	13.7	19 188
Benton	106	305.3	264.1	1 050	22.7	47.4	574	1 208.8	8 940	97.3	D	7 091	115.6	16 302
Chelan	115	782.5	552.2	1 760	53.1	107.0	415	697.7	11 727	127.6	14.1	4 030	73.3	18 185
Clallam	51	299.8	D	358	11.0	22.2	292	453.6	7 129	77.6	18.5	2 990	50.3	16 818
Clark	458	2 138.8	1 410.3	3 751	137.3	314.6	868	2 214.7	6 971	75.9	D	12 284	230.9	18 796
Columbia	14	D	D	(⁵)	D	D	29	23.2	5 512	60.0	D	147	2.5	17 224
Cowlitz	81	D	D	(⁶)	D	D	414	811.5	8 956	97.5	18.4	4 744	82.1	17 315
Douglas	31	81.8	81.8	188	5.6	10.3	91	184.9	5 615	61.1	D	1 109	17.4	15 712
Ferry	2	D	D	(⁷)	D	D	32	33.9	4 679	50.9	—	212	2.9	13 566
Franklin	93	550.7	436.1	1 111	33.0	69.5	196	487.4	10 678	116.2	D	2 205	45.9	20 828
Garfield	5	D	D	(⁸)	D	D	12	10.9	4 738	51.6	—	75	1.2	16 107
Grant	109	365.5	289.0	1 089	28.5	60.4	326	576.4	8 349	90.8	9.2	3 291	58.0	17 619
Grays Harbor	68	139.0	136.7	566	15.9	32.8	324	473.4	6 960	75.7	14.5	3 005	52.0	17 294
Island	33	40.9	D	126	3.2	6.8	231	311.9	4 375	47.6	D	2 000	33.5	16 763
Jefferson	23	D	D	(⁵)	D	D	149	146.0	5 677	61.8	3.1	974	14.3	14 718
King	4 937	50 226.1	D	63 696	2 641.6	5 204.6	7 031	19 399.8	11 871	129.2	D	99 542	2 025.3	20 346
Kitsap	135	330.9	213.9	925	29.9	60.4	773	1 722.1	7 393	80.4	20.1	10 338	179.5	17 365
Kittitas	36	129.9	D	350	9.2	15.5	178	230.8	7 367	80.2	D	1 427	23.0	16 085
Klickitat	22	33.9	D	120	2.2	5.2	69	47.4	2 501	27.2	D	346	5.4	15 494
Lewis	90	D	D	(⁶)	D	D	388	597.7	8 851	96.3	D	3 699	63.5	17 158
Lincoln	37	131.4	D	272	7.3	15.0	54	57.2	5 905	64.3	—	305	4.9	16 030
Mason	35	105.1	D	271	8.8	17.2	148	233.5	4 713	51.3	13.9	1 530	21.9	14 327
Okanogan	44	368.7	D	1 472	20.5	37.8	204	263.2	6 885	74.9	D	1 657	25.9	15 605
Pacific	14	D	D	(⁴)	D	D	115	87.1	4 149	45.1	8.6	680	11.0	16 115
Pend Oreille	5	D	D	(⁷)	D	D	44	35.8	3 185	34.7	D	247	3.3	13 219
Pierce	781	4 618.9	3 741.5	9 324	327.0	637.2	2 289	5 468.2	8 248	89.7	14.3	28 956	550.1	18 998
San Juan	17	D	D	(⁵)	D	D	115	81.7	6 709	73.0	1.6	561	10.1	18 007
Skagit	122	344.4	D	1 018	30.2	62.9	614	1 070.7	11 024	120.0	D	6 096	107.0	17 552
Skamania	2	D	D	(⁷)	D	D	15	14.2	1 464	15.9	—	137	1.7	12 109
Snohomish	755	3 561.6	D	6 808	232.3	475.5	2 027	5 303.0	9 359	101.8	D	26 302	524.2	19 931
Spokane	788	4 878.5	3 457.7	11 268	360.9	671.3	1 730	4 122.6	10 165	110.6	15.5	22 246	433.9	19 503
Stevens	28	39.8	D	133	3.2	6.7	141	184.0	4 684	51.0	17.5	1 239	18.6	14 998
Thurston	201	580.3	433.2	1 805	57.5	104.5	730	1 616.8	8 096	88.1	19.0	9 008	166.3	18 463
Wahkiakum	NA	NA	NA	NA	NA	NA	14	7.3	1 896	20.6	D	62	.9	13 758
Walla Walla	78	318.1	D	726	16.4	38.1	222	376.4	7 020	76.4	16.2	2 426	41.9	17 268
Whatcom	308	1 042.7	899.0	2 451	76.0	170.0	840	1 673.3	10 803	117.6	D	9 758	165.7	16 976
Whitman	73	D	D	(⁶)	D	D	156	243.9	6 342	69.0	D	1 520	24.0	15 759
Yakima	291	1 853.8	1 460.9	4 871	141.9	272.9	854	1 741.6	8 057	87.7	18.5	10 174	174.9	17 186
WEST VIRGINIA	1 956	10 290.4	6 503.4	23 805	681.1	1 396.6	8 082	14 057.9	7 743	84.3	16.2	90 087	1 309.3	14 534
Barbour	9	12.7	12.7	75	1.2	2.8	57	69.3	4 318	47.0	D	509	6.7	13 218
Berkeley	52	D	D	(⁶)	D	D	335	546.7	7 917	86.1	D	4 000	52.2	13 062
Boone	19	52.9	D	121	3.5	7.3	110	146.3	5 544	60.3	D	984	14.4	14 676
Braxton	17	38.8	D	119	3.5	8.6	87	111.1	8 402	91.4	3.1	678	10.2	14 987
Brooke	10	D	D	(⁴)	D	D	86	91.3	3 488	38.0	6.5	684	8.7	12 693
Cabell	169	D	760.9	(⁶)	D	D	553	1 120.1	11 771	128.1	D	7 592	113.1	14 895
Calhoun	1	D	D	(⁷)	D	D	29	20.7	2 617	28.5	12.0	168	1.9	11 417
Clay	1	D	D	(⁷)	D	D	33	37.9	3 604	39.2	D	208	2.6	12 611
Doddridge	2	D	D	(⁷)	D	D	15	7.0	946	10.3	D	47	.6	12 979
Fayette	29	84.6	66.2	402	11.4	22.4	206	328.6	6 882	74.9	17.7	2 103	31.3	14 893
Gilmer	5	5.7	5.7	16	.3	.8	25	23.4	3 292	35.8	9.2	164	2.3	14 317
Grant	8	D	D	(⁵)	D	D	54	53.0	4 770	51.9	3.8	349	4.9	14 097
Greenbrier	32	47.0	38.4	211	5.0	9.8	217	329.0	9 277	100.9	19.8	2 176	31.1	14 285
Hampshire	14	11.5	11.5	67	1.2	2.8	59	67.8	3 584	39.0	3.5	440	5.9	13 343
Hancock	21	42.6	D	133	3.5	7.4	135	206.0	6 001	65.3	21.4	1 682	20.2	11 998
Hardy	5	D	D	(⁵)	D	D	50	53.2	4 537	49.4	D	426	6.0	14 077
Harrison	91	452.2	178.5	1 434	43.2	88.5	391	766.7	10 784	117.3	18.0	4 956	70.2	14 173
Jackson	28	145.5	137.7	394	8.9	19.6	115	293.5	10 622	115.6	14.7	1 442	23.2	16 066
Jefferson	19	D	D	(⁴)	D	D	142	197.7	4 840	52.7	D	1 291	21.0	16 283
Kanawha	388	2 162.1	D	4 807	146.8	288.3	976	2 428.6	11 952	130.1	15.9	14 450	217.7	15 067
Lewis	15	26.8	D	125	2.9	6.7	89	143.6	8 206	89.3	D	946	12.7	13 438
Lincoln	5	D	D	(⁵)	D	D	51	52.3	2 358	25.7	D	358	4.7	13 196
Logan	46	158.7	D	398	11.4	26.3	204	335.7	8 133	88.5	13.0	1 996	31.0	15 506
McDowell	14	157.6	D	102	3.0	5.5	97	108.3	3 542	38.5	D	860	11.9	13 856

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 20 to 99 employees. ⁶ 500 to 999 employees. ⁷ 0 to 19 employees. ⁸ 1,000 to 2,499 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
WEST VIRGINIA—Con.														
Marion	67	154.8	112.8	695	18.3	38.1	236	421.5	7 409	80.6	D	2 567	35.7	13 911
Marshall	21	D	D	(⁴)	D	D	114	204.3	5 756	62.6	D	1 523	18.3	12 011
Mason	6	47.9	47.9	75	1.9	10.8	80	79.5	3 064	33.3	3.8	557	7.2	12 883
Mercer	72	354.4	143.9	1 265	31.1	54.6	321	588.2	9 099	99.0	16.1	3 683	53.0	14 394
Mineral	18	D	D	(⁴)	D	D	103	142.7	5 284	57.5	32.2	982	12.6	12 821
Mingo	30	54.0	D	234	5.7	13.6	122	176.1	5 420	59.0	3.6	1 006	15.9	15 764
Monongalia	81	439.0	D	688	19.7	38.3	373	677.2	8 708	94.8	19.0	4 750	70.5	14 849
Monroe	10	14.1	D	56	.9	2.0	37	27.7	2 112	23.0	D	192	2.1	11 078
Morgan	7	D	D	(⁵)	D	D	53	59.7	4 404	47.9	D	355	6.2	17 454
Nicholas	31	64.1	D	255	5.9	13.4	139	213.7	7 752	84.4	15.8	1 333	18.6	13 984
Ohio	110	D	D	(⁶)	D	D	247	387.0	7 953	86.5	D	2 706	43.2	15 973
Pendleton	5	2.9	2.9	24	.3	.6	33	29.4	3 657	39.8	6.4	210	2.8	13 305
Pleasants	3	D	D	(⁷)	D	D	28	41.8	5 585	60.8	D	248	3.5	14 282
Pocahontas	4	8.7	D	25	.4	1.0	55	46.4	5 134	55.9	2.7	373	4.5	12 040
Preston	26	97.3	56.0	199	4.7	12.4	87	147.0	4 939	53.7	D	828	11.6	14 052
Putnam	60	423.2	D	1 255	43.4	79.2	201	365.0	7 250	78.9	10.4	2 119	30.1	14 185
Raleigh	131	378.1	302.2	1 146	32.8	76.0	390	826.8	10 460	113.8	20.4	4 889	75.9	15 519
Randolph	37	152.5	D	355	8.6	18.5	149	201.1	7 009	76.3	23.6	1 343	18.4	13 674
Ritchie	8	11.2	D	52	1.2	2.1	48	42.0	4 109	44.7	7.2	282	3.7	13 227
Roane	10	D	D	(⁵)	D	D	58	75.1	4 894	53.3	3.0	475	7.1	14 998
Summers	10	29.5	29.5	121	2.4	4.6	45	36.0	2 611	28.4	15.0	247	3.9	15 652
Taylor	5	D	9.8	(⁵)	D	D	47	55.7	3 636	39.6	D	318	4.5	14 233
Tucker	3	D	D	(⁷)	D	D	38	40.9	5 302	57.7	2.8	266	3.8	14 132
Tyler	2	D	D	(⁵)	D	D	32	25.6	2 563	27.9	D	191	2.1	11 058
Upshur	20	75.7	42.3	310	3.6	7.6	101	155.2	6 542	71.2	D	837	14.0	16 755
Wayne	31	D	D	(⁹)	D	D	111	168.5	4 004	43.6	D	1 127	15.4	13 687
Webster	7	D	D	(⁵)	D	D	32	31.2	3 027	32.9	D	212	2.8	13 297
Wetzel	14	32.7	32.7	69	1.4	4.1	112	145.5	7 875	85.7	D	1 070	14.1	13 131
Wirt	2	D	D	(⁷)	D	D	14	10.6	1 873	20.4	D	72	.7	10 125
Wood	116	489.8	D	1 357	34.0	71.8	462	990.2	11 364	123.7	24.0	6 058	91.0	15 029
Wyoming	9	47.9	D	53	1.7	3.7	98	108.4	3 918	42.6	11.9	759	11.3	14 928
WISCONSIN	8 025	57 192.9	35 760.6	110 309	3 764.9	7 173.4	21 717	50 520.5	9 715	105.7	13.4	305 255	4 826.2	15 810
Adams	11	28.0	D	146	2.8	5.3	37	64.7	3 560	38.7	D	327	5.5	16 768
Ashland	18	40.5	D	130	3.3	6.9	113	149.7	9 060	98.6	D	1 041	13.4	12 915
Barron	66	153.8	D	763	17.6	35.8	254	451.6	10 359	112.7	21.6	2 812	41.9	14 903
Bayfield	7	5.6	5.6	36	.8	1.5	66	51.0	3 359	36.6	D	328	4.2	12 771
Brown	461	2 848.1	1 810.7	6 480	212.1	411.4	950	2 569.1	12 000	130.6	19.9	14 976	239.7	16 008
Buffalo	17	47.6	D	180	4.2	7.5	46	45.7	3 208	34.9	D	305	3.8	12 351
Burnett	9	10.2	D	20	.5	1.5	71	77.1	5 311	57.8	5.1	530	7.6	14 323
Calumet	45	98.6	73.9	474	12.1	20.6	106	232.7	6 124	66.6	D	1 615	20.1	12 471
Chippewa	49	237.4	D	654	21.7	50.9	205	481.3	8 865	96.5	D	2 475	39.9	16 120
Clark	51	71.3	66.3	278	6.6	15.0	137	198.0	5 993	65.2	D	1 071	16.1	15 036
Columbia	64	352.5	206.3	735	18.5	39.7	228	407.4	8 083	88.0	D	2 434	37.7	15 477
Crawford	19	220.9	D	118	3.9	10.4	88	133.6	8 086	88.0	D	915	12.3	13 479
Dane	675	4 350.1	3 306.8	10 048	342.7	643.5	1 845	4 860.9	11 515	125.3	11.6	30 150	507.2	16 824
Dodge	86	528.9	437.8	1 087	33.7	68.3	277	544.2	6 609	71.9	16.8	3 220	49.6	15 404
Door	34	38.9	D	159	3.3	7.9	281	258.9	9 623	104.7	D	1 581	24.8	15 681
Douglas	59	D	D	(⁹)	D	D	161	334.1	7 754	84.4	D	2 075	31.1	14 974
Dunn	43	98.2	D	433	9.5	18.7	156	324.0	8 370	91.1	16.4	2 060	30.0	14 568
Eau Claire	135	613.5	D	1 463	42.2	77.4	459	1 036.0	11 621	126.5	D	7 405	100.7	13 600
Florence	5	D	D	(⁷)	D	D	12	15.1	2 882	31.4	—	78	.8	10 218
Fond du Lac	116	528.2	D	1 204	36.0	74.0	413	891.2	9 442	102.7	16.8	5 744	86.6	15 079
Forest	11	13.5	13.5	76	1.9	4.0	42	50.9	5 332	58.0	D	345	4.9	14 252
Grant	66	174.5	129.8	613	11.2	23.0	243	357.6	7 254	78.9	13.3	2 310	32.3	13 966
Green	66	208.8	D	588	14.1	33.1	181	572.9	17 305	188.3	8.6	3 025	66.3	21 917
Green Lake	19	32.6	26.3	149	3.8	5.8	113	161.4	8 332	90.7	D	1 297	15.7	12 069
Iowa	39	109.9	D	331	10.7	19.0	105	1 211.4	54 744	595.7	D	4 409	107.7	24 435
Iron	8	11.9	11.9	48	1.1	2.2	38	49.4	7 675	83.5	D	337	4.5	13 359
Jackson	10	8.7	8.7	74	1.1	2.0	83	124.7	7 075	77.0	D	919	11.6	12 674
Jefferson	92	466.5	288.1	1 483	42.2	84.6	253	568.2	7 750	84.3	12.3	3 519	53.1	15 076
Juneau	22	77.5	D	200	4.5	10.3	102	170.5	7 133	77.6	D	1 056	15.1	14 268
Kenosha	135	1 385.3	1 162.1	2 515	91.5	158.5	546	1 072.4	7 502	81.6	12.3	6 442	95.7	14 861
Kewaunee	20	35.5	35.5	139	3.4	6.5	72	113.6	5 776	62.9	D	655	10.3	15 675
La Crosse	154	1 921.6	D	3 217	102.5	178.4	509	1 452.6	14 230	154.8	D	9 005	135.6	15 063

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 100 to 249 employees. ⁵ 20 to 99 employees. ⁶ 1,000 to 2,499 employees. ⁷ 0 to 19 employees. ⁸ 250 to 499 employees. ⁹ 500 to 999 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).

Table B-11. Counties — Wholesale Trade and Retail Trade—Con.

[Includes U.S., states, and 3,142 counties/county equivalents defined as of January 1, 1992. For changes to these areas since January 1, 1992, see appendix B. Geographic Information]

County	Wholesale trade ¹ (NAICS 42), 1997						Retail trade ¹ (NAICS 44-45), 1997							
	Estab- lishments	Sales		Paid em- ployees ²	Annual payroll (mil. dol.)	Operating expenses (mil. dol.)	Estab- lishments	Sales				Paid em- ployees ²	Annual payroll	
		Total (mil. dol.)	Merchant whole- salers (mil. dol.)					Per capita ³		Percent from general mer- chandise stores	Total (mil. dol.)		Per paid em- ployee (dollars)	
								Amount (dollars)	Percent of national average					
WISCONSIN—Con.														
Lafayette	23	62.2	D	170	4.0	8.8	62	94.8	5 806	63.2	—	526	8.8	16 681
Langlade	39	217.8	211.5	348	11.0	22.9	114	255.7	12 440	135.4	D	1 270	20.5	16 154
Lincoln	25	D	D	(⁴)	D	D	142	220.1	7 452	81.1	D	1 504	20.6	13 714
Manitowoc	67	257.1	190.6	611	22.0	48.7	295	561.0	6 831	74.3	17.8	3 856	55.1	14 296
Marathon	221	1 002.0	725.1	3 395	102.5	181.1	565	1 421.6	11 630	126.6	16.7	9 236	142.6	15 438
Marinette	33	93.2	D	485	14.8	29.8	187	285.9	6 661	72.5	D	2 008	27.4	13 650
Marquette	10	D	D	(⁵)	D	D	47	56.6	3 789	41.2	D	444	5.6	12 532
Menominee	2	D	D	(⁶)	D	D	13	15.2	3 061	33.3	—	113	1.2	10 398
Milwaukee	1 393	13 007.5	7 363.2	22 559	845.3	1 610.3	3 224	8 065.2	8 786	95.6	D	52 471	839.2	15 994
Monroe	46	241.6	D	465	12.2	26.1	139	261.8	6 680	72.7	D	1 618	22.8	14 112
Oconto	28	45.1	38.1	121	3.8	7.5	118	178.6	5 353	58.2	D	1 017	14.2	13 962
Oneida	45	119.9	D	441	12.8	24.0	294	471.5	13 234	144.0	14.5	3 030	45.3	14 959
Outagamie	291	1 694.0	1 290.5	4 066	147.5	266.2	712	1 936.3	12 549	136.6	D	11 218	182.2	16 238
Ozaukee	204	627.1	340.9	1 314	49.6	93.7	352	940.1	11 651	126.8	7.1	4 453	75.3	16 921
Pepin	11	27.4	D	90	2.1	4.1	38	88.7	12 383	134.7	D	434	8.6	19 749
Pierce	29	D	D	(⁴)	D	D	112	151.6	4 316	47.0	D	1 047	13.6	13 000
Polk	38	112.5	D	432	11.0	26.4	183	221.6	5 792	63.0	D	1 552	19.7	12 699
Portage	93	380.9	295.6	1 307	39.8	90.2	262	603.2	9 332	101.5	D	3 916	56.8	14 493
Price	19	41.5	D	211	3.3	6.9	97	106.9	6 784	73.8	7.8	726	9.9	13 617
Racine	234	3 816.9	D	4 560	142.4	306.8	664	1 564.1	8 452	92.0	14.5	9 693	142.0	14 651
Richland	16	32.2	D	122	1.6	3.5	76	128.5	7 179	78.1	D	821	11.4	13 856
Rock	152	1 706.4	1 614.5	2 823	95.8	219.0	584	1 599.7	10 654	115.9	15.2	8 484	148.4	17 492
Rusk	9	4.8	4.8	35	.6	1.0	62	78.7	5 144	56.0	D	486	6.7	13 844
St. Croix	80	210.3	D	484	14.9	28.0	224	590.3	10 283	111.9	D	3 053	52.2	17 094
Sauk	68	426.4	415.3	1 090	33.6	67.1	295	582.6	10 987	119.6	12.5	4 083	62.2	15 243
Sawyer	8	23.8	23.8	79	3.4	5.8	100	133.6	8 333	90.7	D	778	12.0	15 434
Shawano	40	191.8	D	450	12.3	23.6	153	267.5	6 943	75.5	15.9	1 747	26.2	15 017
Sheboygan	119	1 185.0	889.3	2 041	65.4	113.7	398	911.0	8 298	90.3	D	5 831	88.0	15 099
Taylor	19	80.8	D	467	9.1	17.0	88	141.8	7 358	80.1	D	896	11.4	12 735
Trempealeau	39	125.6	D	215	5.2	11.8	126	169.4	6 417	69.8	D	1 017	13.5	13 294
Vernon	37	75.6	D	217	4.5	8.9	108	161.1	5 908	64.3	D	1 139	16.9	14 812
Vilas	20	17.0	12.4	69	1.5	3.6	150	122.8	5 827	63.4	D	764	12.8	16 712
Walworth	128	883.1	588.5	1 554	46.8	100.7	371	627.2	7 439	80.9	13.5	3 880	59.2	15 266
Washburn	16	21.9	21.9	90	2.1	3.6	96	173.6	11 408	124.1	D	975	15.4	15 779
Washington	181	1 107.9	1 004.9	2 658	97.0	181.2	390	1 201.5	10 679	116.2	D	5 184	86.0	16 595
Waukesha	1 272	11 523.8	5 074.4	16 570	672.1	1 181.6	1 385	4 094.2	11 751	127.9	14.7	24 345	392.4	16 117
Waupaca	58	116.3	D	406	9.5	17.4	242	416.3	8 316	90.5	13.2	2 473	36.8	14 868
Waushara	21	54.5	54.5	156	3.6	6.4	91	148.3	6 916	75.3	D	817	12.9	15 838
Winnebago	194	1 088.8	598.9	3 387	111.9	224.3	611	1 489.6	9 950	108.3	D	8 712	141.4	16 234
Wood	85	636.9	D	1 421	44.1	85.9	355	950.5	12 535	136.4	D	5 177	83.0	16 033
WYOMING														
Albany	24	84.9	84.9	132	2.7	6.3	168	339.7	11 450	124.6	D	1 663	27.5	16 509
Big Horn	15	14.9	D	64	1.2	2.1	59	50.7	4 570	49.7	3.7	340	5.0	14 626
Campbell	78	235.4	209.1	658	22.9	39.9	179	280.3	8 739	95.1	D	1 733	28.0	16 140
Carbon	18	25.5	D	70	1.3	3.2	103	141.2	8 982	97.7	D	847	11.7	13 786
Converse	15	42.0	D	128	2.2	4.0	59	64.2	5 208	56.7	D	430	5.6	12 970
Crook	2	D	D	(⁷)	D	D	27	25.7	4 428	48.2	—	180	2.4	13 294
Fremont	43	85.2	D	260	3.9	8.9	204	296.8	8 229	89.5	13.5	1 735	27.8	16 043
Goshen	21	210.9	D	240	4.1	8.9	65	69.3	5 352	58.2	10.4	509	7.7	15 051
Hot Springs	3	D	D	(⁶)	D	D	32	20.4	4 339	47.2	D	229	2.2	9 546
Johnson	12	6.9	6.9	53	.9	1.9	56	38.5	5 701	62.0	D	287	3.9	13 697
Laramie	81	267.5	245.2	665	18.6	34.8	358	855.5	10 881	118.4	17.2	4 851	77.8	16 041
Lincoln	10	9.8	9.8	23	.5	1.2	80	86.4	6 250	68.0	3.4	623	7.3	11 690
Natrona	206	984.1	851.5	1 853	59.2	115.7	399	645.6	10 135	110.3	D	3 985	65.2	16 370
Niobrara	3	D	D	(⁷)	D	D	14	11.9	4 517	49.2	D	84	1.0	11 571
Park	44	51.8	D	178	4.1	9.8	219	271.3	10 573	115.0	15.9	1 528	24.5	16 024
Platte	8	D	D	(⁶)	D	D	46	68.5	8 010	87.2	D	374	4.8	12 869
Sheridan	40	146.1	110.8	246	6.4	14.4	179	240.8	9 576	104.2	D	1 561	23.9	15 294
Sublette	7	10.8	D	26	.6	1.4	33	26.4	4 672	50.8	D	189	2.7	14 397
Sweetwater	82	188.5	134.6	469	15.0	32.2	212	402.8	10 128	110.2	12.8	2 399	38.6	16 079
Teton	35	49.3	D	201	5.7	13.2	242	300.9	21 642	235.5	D	1 619	33.7	20 820
Uinta	32	73.2	71.1	226	7.3	15.4	96	174.5	8 608	93.7	D	1 027	15.0	14 618
Washakie	15	31.8	15.6	156	2.4	5.1	70	80.7	9 365	101.9	D	474	7.2	15 213
Weston	6	4.2	4.2	26	.9	1.6	39	38.4	5 892	64.1	D	267	3.3	12 382

¹ Includes only establishments with payroll. ² For pay period including March 12. ³ Based on resident population estimated as of July 1, 1997. ⁴ 250 to 499 employees. ⁵ 100 to 249 employees. ⁶ 20 to 99 employees. ⁷ 0 to 19 employees.

Sources: Wholesale Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC42.HTM>>). Retail Trade—U.S. Census Bureau, 1997 Economic Census, ECON⁹⁷ Report Series CD-ROM, CD-EC97-1, Disc 1E, issued February 2001 (related Internet site <<http://www.census.gov/epcd/www/97EC44.HTM>>).