



Hands-On Learning Solutions, LLC, d/b/a Skillable.

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Schedule A – Statement of Work

Agreement Date: 01/01/2026

Subcontractor Name: Derrick So'Brien

Company Name: Networks Etcetera

Project Name: 43-504 MS TechMastery POC accelerator

Project Deliverables: The supplier will assist with the design and development of an AI-assisted Proof-of-Concept (POC) Accelerator intended to assist users in creating a proof of concept in one of three solution areas in their own tenant.

The Supplier effort centers on building a model that can be used in the Skillable “bring your own model” feature of the learner led lab experience. Supplier will assist with architecting a functional POC flow and building an agent or assistant that takes content from various defined sources and provides the user a set of instructions to they use to deploy the POC from a chosen solution area to their tenant.

Supplier will create an assistant that will use multiple defined data sources to respond to user queries on solution area configurations.

Bill Rate:

up to 40 hours at \$100 USD per hour
up to 16 hours at \$200 USD per hour
Container Apps/Registry costs at \$45

Hours not to be exceeded without prior written approval.

Compensation: The Company shall compensate Contractor see above per hour for Services rendered pursuant to the Contractor Services Agreement or the Company shall compensate Contractor a flat fee of n/a for Services rendered pursuant to the Contractor Services Agreement].

Payment Terms: The following payment terms apply:

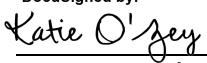
1. The Company will pay all undisputed fees for Services within 30 days of receipt of the invoice.
2. Contractor shall invoice Company monthly. Invoices are due no later than 5 business days after the end of the month in which the services were provided.
3. When expenses are converted to USD for invoicing, Contractor must provide the conversion rate on the invoice.
4. All invoices must be submitted via email to accountspayable@skillable.com

Contractor Security and Software Requirements: 1. Contractor will comply with all security policies published by the company.

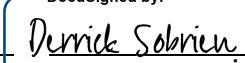
2. Contractor will ensure that any software used during this project is properly licensed for use.

Requirements Provided: Access to data and SharePoint sites as required.

Confidentiality: All work associated with this Statement of Work is to be considered the work of Hands-On Learning Solutions, LLC, and shall be confidential under the terms of the Services Agreement.

DocuSigned by:

Name: Katie O'Zey

Title: Vice President, Professional Services
Hands-On Learning Solutions LLC (Company)

DocuSigned by:

Name: Derrick Sobrien

Title: Director
(Contractor)

Date: January 25, 2026

Date: January 23, 2026