

# Kynan D'Silva

kynan.dsilva@gmail.com | +1 (416) 655-7631 | [in/kynandsilva](https://www.linkedin.com/in/kynandsilva)

## EDUCATION

### University of Toronto, Rotman Commerce

*Bachelor of Commerce, Specialist in Management - Focus in Finance, Strategy & Innovation*

**Toronto, ON**

Class of 2026

- **Cumulative GPA:** 3.93/4.00; Dean's List Scholar 2022, 2023, 2024
- **Scholarships:** Chancellor's (Ashbaugh Fund), Drew Thompson, Peter Larkin, Provost F.H. Cosgrave
- **Coursework:** Capital Market Theory, Econometrics and Data Analysis, Financial Accounting, Financial Trading Strategies

## PROFESSIONAL EXPERIENCE

### Celestica, Inc.

**Toronto, ON**

*Corporate Strategy Intern, Advanced Technology Solutions (ATS)*

May 2024 – Present

- Partnered on high-visibility projects to drive long-term portfolio resilience and margin expansion for the \$3.2B ATS segment.
- Presented key findings and recommendations on HealthTech, Industrial, Smart Energy, and Semiconductor market strategies, providing critical guidance for segment growth to senior leadership including the Chief Strategy Officer and Segment VPs.
- Developed multi-phase strategic roadmap to accelerate organic go-to-market path in data center infrastructure alongside active development of M&A pipeline; resulted in the hiring of 5 full-time employees and \$0.8M in capability investments.
- Modelled a financial business case for a white-label HealthTech product concept, leveraging cross-functional collaboration to assess technical viability, comprehensive market research, and demand forecasting to identify a \$130M opportunity.
- Reshaped Smart Energy portfolio to mitigate realization/volatility risks; reset market landscape to focus on high-resilience verticals, pruned underperforming accounts, and expanded value chain presence through margin-accretive engineering services.
- Supported development of acquisition roll-up strategy of end-of-life licenses to build a high-margin (20% EBIAT) product/licensing business unit; conducted commercial due diligence and investment fit analysis for small and mid-size M&A targets.
- Facilitated workshops for ATS sales on compelling value propositions/engagement models to improve win rates and retention.

### Richter LLP

**Toronto, ON**

*Audit and Assurance Intern*

May – August 2023

- Prepared workpapers to conduct control/substantive testing and analytical procedures to complete 6 annual financial audits (~\$250K each) for diverse private sector clients (technology, consumer discretionary, aerospace, financial services).
- Developed a strong understanding of financial statements, audit methodologies, and IFRS/GAAP accounting principles.
- Jointly delivered audit findings and addressed concerns, enhancing client relationships during meetings/presentations.
- Gained practical insight into various enterprise through rotations in IT Risk, Digital Transformation, and Strategy functions.
- Co-created an IT general risk and controls matrix, streamlining audit planning and fieldwork to achieve ~10% efficiency gains.
- Chaired the charity fundraising committee, planning events that raised over \$17,000 for Save A Child's Heart Foundation.

### Desjardins General Insurance Group

**Mississauga, ON**

*Property and Casualty (P&C) Insurance Advisor*

May – October 2022

- Certified Ontario Other-Than-Life (OTL) Agent's License; consulted with existing and prospective clients to understand their insurance needs, identify sales opportunities, risk management strategies, and handle policy renewals/modifications.
- Modified 120+ and sold 40+ policies per week, on average. Received multiple promoters for service excellence.

## EXTRACURRICULAR ACTIVITIES

### Rotman Commerce Entertainment & Media (RCEM)

**Toronto, ON**

*Corporate Relations Manager*

May 2022 – April 2024

- Developed and managed strategic corporate partnerships, fostering long-term relationships to enhance club initiatives.
- Collaborated with internal teams to orchestrate networking events and workshops with corporate partners in the film and entertainment industry, providing valuable insights for 25+ club members.
- Secured funding of ~\$8,000 through corporate sponsorships, monitoring payment process and benefits of sponsors.

### University of Toronto Capital Markets Society (UTCMS)

**Toronto, ON**

*Mentee*

September 2021 – January 2023

- Gained practical education, tools and concepts, and marketable skills for professional success in the Capital Markets field.

## QUALIFICATIONS

**Certifications:** CFA Level 1 Candidate (November 2025), Bloomberg Market Concepts (2024), Ontario OTL License (2022).

**Skills:** [Advanced] Microsoft Excel, PowerPoint; [Developing] Python, SQL, Excel VBA, Bloomberg Terminal.

**Competencies:** Project and stakeholder management, financial modelling, critical thinking, presentation skills, creativity.

**Interests:** Basketball, volleyball, tennis, Formula 1, piano, guitar, hiking, cooking, travelling.



# Complete Academic History

Kynan Luke D Silva

Accurate as of: Jun 2, 2025

This is not an official transcript.

## Registration History

2021 Fall-2024 Winter: Faculty of Arts and Science

Faculty of Arts and Science

2022 Winter - Dean's List Scholar 2023 Winter - Dean's List Scholar

2024 Winter - Dean's List Scholar

Crs Code	Title	Wgt
ECO1***	Transfer Credit - Equivalent Intro (BR=3) International Baccalaureate Higher Level	1.00
MAT1***	Transfer Credit - Equivalent 136 (BR=5) International Baccalaureate Higher Level	0.50
PHY1***	Transfer Credit - Equivalent 131 (BR=5) International Baccalaureate Higher Level	0.50
PHY1***	Transfer Credit - Equivalent	0.50

132 (BR=5)

International Baccalaureate Higher Level

**Credits Earned: 2.50****2021 Fall - 1st Year Studies in Rotman Commerce - Trinity College****Sessional GPA 3.93 Cumulative GPA 3.93**

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO101H1	Principles of Microeconomics	0.50	80	A-	C+
MAT133Y1	Calc Lin Alg Commerc	1.00		IPR	
RSM099Y1	First-Year Learning Community	0.00		IPR	EXT
RSM100H1	Intro to Management	0.50	85	A	B-
RSM250H1	Principles of Marketing	0.50	85	A	B+
SMC197H1	The Sistine Chapel	0.50	86	A	A-

**Credits Earned: 2.00****2022 Winter - 1st Year Studies in Rotman Commerce - Trinity College****Sessional GPA 4.00 Annual GPA 3.97 Cumulative GPA 3.97****Status: In good standing**

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO102H1	Principles of Macroeconomics	0.50	85	A	C+
MAT133Y1	Calc Lin Alg Commerc	1.00	92	A+	C+
RSM099Y1	First-Year Learning Community	0.00		CR	EXT
RSM219H1	Intro to Financial Accounting	0.50	87	A	B+
RSM230H1	Financial Markets	0.50	90	A+	B
SLA192H1	On the Road in Eastern Europe	0.50	87	A	B+

**Credits Earned: 3.00****2022 Fall - Bachelor's Degree Program - Trinity College**

**Sessional GPA 4.00 Cumulative GPA 3.98**

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO204Y1	Microeconomic Theory	1.00		IPR	
ECO220Y1	Introduction to Data Analysis	1.00		IPR	
RSM222H1	Management Accounting I	0.50	90	A+	B
RSM270H1	Operations Mgmt	0.50	94	A+	B+

**Credits Earned: 1.00**

2023 Winter - Bachelor's Degree Program - Trinity College

**Sessional GPA 3.95 Annual GPA 3.96 Cumulative GPA 3.97****Status: In good standing**

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO204Y1	Microeconomic Theory	1.00	85	A	B
ECO220Y1	Introduction to Data Analysis	1.00	94	A+	C+
RSM260H1	Organizational Behav	0.50	88	A	B+
RSM332H1	Capital Market Theory	0.50	80	A-	B

**Credits Earned: 3.00**

2023 Fall - Bachelor's Degree Program - Trinity College

**Sessional GPA 3.76 Cumulative GPA 3.92**

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO320H1	Eco Anlysis of Law	0.50	82	A-	B-
RSM333H1	Corporate Finance	0.50	85	A	B+
RSM392H1	Strategic Mgmt	0.50	82	A-	B+
RSM429H1	Financial Statement	0.50	81	A-	B+
RSM434H1	Fin Trading Strategy	0.50	80	A-	B+

Credits Earned: 2.50

2024 Winter - Bachelor's Degree Program - Trinity College

Sessional GPA 4.00 Annual GPA 3.87 Cumulative GPA 3.93

Status: In good standing

Crs Code	Title	Wgt	Mrk	Grd	CrsAvg
ECO369H1	Health Economics	0.50	88	A	B
RSM329H1	Acctg for Fin Professionals	0.50	87	A	B+
RSM336H1	Investments	0.50	94	A+	B-
RSM461H1	Manag Negotiations	0.50	88	A	A-

Credits Earned: 2.00

This is not an official transcript.