JARUI DESAI

Technical Business and Management Professional

CONTACT

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Email

in **/in/jarui-desai/**
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🌐 **desaijarui.github.io/website/**
Website

TECHNICAL SKILLS

LANGUAGES

- HTML
- CSS
- JavaScript
- C#
- SQL
- Bash

APPLICATIONS

- Microsoft Office Products
- Adobe Products
- Gigya
- MFT Stampede
- Autopsy
- Kibana
- Amazon Azure and Cognito
- Asana, Wrike, Zoho, Trello
- Rundeck
- Ghost Inspector

OPERATING SYSTEMS

- Unix
- Linux
- Windows

DATABASE DESIGN

- Access
- SQL Server
- MySQL
- Oracle BAM

PROFESSIONAL EXPERIENCE

WELLAWARE — San Antonio, TX
Client Success Specialist — August 2019-Present
Provided support for 251 clients; addressed 40+ tickets weekly; condensed legacy application usage– saved $3,000/year; executed 8 firmware upgrades for 3,865 devices; up-sold API offerings– additional $2,000+/MRR; coded 70 SQL reports; collaborated on QBRs; conducted data analysis; provided 45 process suggestions

VENTURE FOR AMERICA — San Antonio, TX
SATX Community Lead, Antha Prerna Community Lead, Fellow — March 2019-Present
Selected as top 8% of applicants; partook in 4 week intensive training program; appointed as San Antonio's Community Lead; organized and executed 12 events; elected as Antha Prerna Community Lead overseeing 64 members; curated 1-2 monthly programs; led weekly standup calls; increased engagement overall 50%

DROPLET WATER PROJECT — Louisville, KY
Co-Founder and Co-Executive Director of Operations — May 2018-Present
Increased company growth 3x; managed team of 12; led 9 virtual and educational projects; evaluated a $30,000+ budget; generated unique fundraising techniques- raised 57% more than goal; ensured legal compliance; conducted sprint planning; allocated resources; implemented social media platforms with 350+ followers

GE APPLIANCES, A HAIER COMPANY — Louisville, KY
Marketing and Sales Project Management Intern — May 2018-July 2018
Managed GEA Store project across 3 sectors of business; evaluated ChatBots for consistency and continuous improvement; reduced external vendor uploading time by 80%; recommended user management applications; implemented proper PMP standards; led first Blockchain team; served 130+ interns as Co-President

GE APPLIANCES, A HAIER COMPANY — Louisville, KY
ERP+ Integrations/Services Project Management Intern — May 2017-July 2017
Started 1-year Notification Monitoring System replacement project; led Rundeck project; coordinated reboot process with 125 servers across team; instigated transfer of 50+ dashboards; introduced enhancements for business processes; automated 3 critical processes; collaborated with national and global employees

SCHNEIDER ELECTRIC — Louisville, KY
Regulated Markets Intern — April 2016-April 2017
Provided industrial and commercial support for Northeast and West markets; acted as project manager for 6 large assignments; trained new interns; prepared Excel reports; maintained and updated $100,000+ budget calculators; conducted regular sustainability and market research; produced articles for 120,000 workers

EDUCATION

UNIVERSITY OF LOUISVILLE — Louisville, KY

Bachelor of Science in Business Administration — Graduated: December 2018

Computer Information Systems and Finance

CIS Concentration in Business Process Management and Information Security

Minors: Management and Marketing

HONORS AND AWARDS

FORBES UNDER 30 SCHOLAR — September 2019

CLINTON GLOBAL INITIATIVE UNIVERSITY ALUMNA — October 2018