

Blended Training Program – Batch Learning Diary – Day 1

Personal Details:

First Name	Deepak	Location	Jodhpur
Last Name	Choudhary	Zone	North

Please type in at least 1 key learning that you derived from each session, at the end of the session. We may ask you to sum up the session at the end of the day. Once you have done this for all the sessions, please upload this on the portal, latest by 18:30 hours today.

My Key Learning for Day 1:

#	Session	Key Learning
1	About Insurance Sector	Life insurance is one of the fastest growing sector in India
		This industry consists of 24 players with life insurance cooperation (LIC) as the sole public sector company
		One of the top ten life insurance market in the world.
2	About Prulife	Prudential plc. is an international financial services group with significant operations in Asia, US and UK.
		The company serves approximately 25 million customers and has 340 billion of the assets under management.
3	Why sales in Insurance	Tangible rewards
		Fast paced career
		Recognition, job satisfaction, working with brands
4	Grooming	Clean formal dress
		Neat hair style
		Trimmed moustache/ Beard, trimmed nails, polished shoes