

LORA PAINE

FULL STACK DEVELOPER & SOFTWARE ENGINEER with a background in clean energy and project development. Skilled at communicating goals between departments and teams to co-produce elegant, earth-centric software aimed at bettering our communities, large and small.

EXPERIENCE

Web Developer, Advantige LLC.

Remote | December 2019 - Present

- ASO website, bilt and managed (nimby site for city energy system)
- Hannah's Website

Project Developer, Revel Energy

Los Angeles, California | July 2019 - Present

- Negotiate multi-million dollar energy deals for commercial industrial clients
- Monitor global energy markets to capitalize on the latest trends** elaborate on how using data to fix problems, what softwares, how often, dispersing info... Execute contracts for PPA, ESA, bank loans for commercial PV, battery and roofs
- Develop sustainability goals for large facilities and corporations** elaborate on my audits, corporate exec team meetings, etc.
- Communicated cross-functionally to develop projects

Product Manager, Xeal

Los Angeles, California | November 2018 - August 2019

- Coordinate with department heads to achieve strategic goals
- Conduct customer interviews to better product-market fit, UX/UI
- Develop sales and customer support processes, tweak lead generation

Project Developer, L.A. Solar Group

Los Angeles, California | July 2018 - January 2019

- Recommend energy technologies for commercial and residential accounts
- Manage project financing with multiple funding sources
- Maintain project schedule to ensure milestones are met at every phase
- Keep detailed records of project progress and discrepancies
- fast paced high volume

Renewable Energy Specialist, Sugar Hollow Solar

Asheville, North Carolina | November 2016 - June 2018

- Coordinate client projects and b2b sales
- Increased sales volume by 30% in 18 months
- Design comprehensive energy report templates for sales team
- Promote clean energy to the community via outreach initiatives

Research Assistant, International Center for Migration, Health, and Development

Geneva, Switzerland | November 2016 - June 2018

- Advocate for the right to health and welfare of society at large
- Collaborate on urban environmental reports for WHO advisors

CONTACT

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Lorapaine.com

SKILLS

HTML
CSS
Javascript
Express
Node.js
React
Python
Ruby on Rails
Java
Django
SQL, noSQL

CERTIFICATIONS

Solar Electric Design and Installation

North American Board of Energy Practitioners (NABCEP). 2020

PV & Battery Systems

North American Board of Energy Practitioners (NABCEP). 2020

EDUCATION

Software Engineering, B.C.

General Assembly. 2020

Political Economics, B.A.

Tulane University, New Orleans
August 2012, May 2016

Environmental Studies, B.A.

Tulane University, New Orleans
August 2012, May 2016

- Create action plan for identifying potential failures of urban centers to address the pertinent issue of low levels of resiliency to climate change
- Perform statistical, qualitative and quantitative analysis on disease rates due to environmental factors in migrant populations
- Support national governments, international agencies, NGOs, private sector

PROJECTS

Project Name — *Detail*

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