

# **Miguelina Compres**

## **Management**

New Britain, CT

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## **Work Experience**

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### **Account Manager**

**Tiptronic Marketing** - East Berlin, CT

March 2011 to November 2011

Marketing and Sales with clients Sams Club and Home Depot all over USA  
Responsible of front end of each show under my management store assign  
Responsible of start- end Inventory merchandise provide by the global company  
Accomplish with sales number expected per day and make report per sales representative under my management  
Breakdown date for each salesrepresentative under my management  
Second round interviews  
Teach and Develop new personal under my team

### **Santo Domingo Dom. Rep**

**Velero / Textiles Astur**

May 2007 to January 2010

- Front-end Merchandising and assessment climate Organizational Restructuring
- Merchandising management and Designs for all new internal and external products
- Establish and maintain daily calendars of developments and progress in development processes
- Negotiation of all exports
- Special process on contract and Employment advicesor Within Velero / Textiles Astur
- Responsible for re-establishing new methods and logistics for the company
- Daily communication with all the front-end of the company for the purpose of restructuring and personnel flow.
- Evaluation reports by process
- Inventory Assessment
- Support 100% overall cost reduction within the whole management of the company
- Support and daily re-evaluation to the administration for the purposes of making purchases and other decisions.

### **Santiago Dom. Rep**

**Grupo M** - Santiago, CL

March 1998 to May 2007

- Merchandising Manager-Research & Development
- Company responsible for maintaining the pace of the vanguard
- Responsible for maintaining communication with external vendors outside the country for presentations and coordination of process flow

- Responsible for managing the front-end product development and delivery-time price
- Responsible for creating formulas technique of special products for wet and dry processes.
- Responsible for loads drivers and their authorizations to begin global production
- Accountable and responsible for comitte blanket of shade
- Responsible for coordinating new product introductions and new seasons craciones for different clients (Nike, Levis, Polo, Gap, Old Navy, Banana Republic, Liz Claiborne, Calvin Klein, Donna Karan, Tommy Hillfiger, Abercrombie & Fitch, Ennyce, etc.)

IV. Qualifications

VI. Work Experience

Philip Services Upstate New York "Rockland County NY"

Vice Presidents of Operations

Nynex/Bell Atlantic Upstate New York "Rockland County NY"

General Management Executive

## **Manager of Research and Development**

**Grupo M**

2006 to 2007

## **Apparel Merchandising Manager Processing Center**

**Grupo M**

2004 to 2006

## **Corporate Merchandising Manager**

**Grupo M**

2000 to 2004

## **Education**

### **Postgraduate in Business Administration High level**

**Dominican Republic - DR**

1992 to 1996

## **Skills**

Word, Power Point, Excel, Visio, Photoshop, adobe, pen table, Internet, Textile laser equipment and cut-out software, Manage of switchboard T1 -Console

## **Awards**

### **Merchandising Development & Research and Development**

June 2003

Stablish and organized a new department of Merchandising ( front end ) Development Process to a 14,000 Textile employee company.

Stablish and organized a new department of Research and Development for a 14,000 Textile employee company for maintaining the pace of the vanguard )

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## **Certifications**

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### **Designs**

June 2000 to Present

Design and color scheme (Europa)

Fashion Design (Europe)

Design of wet and dry specialties wash processing (Alemania)

Quality Assessment of the basic process / technical specialties wet and dry (Alemania)

Technical Formulation of special effects(Switzerland)

Tincture (Switzerland)

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## **Additional Information**

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Specialized:

Drawing (DR

Manual Arts (DR)

Graphic Design (DR)

Illustrator (DR)

Technical trading commodity and specialty (DR)

Others:

Nonverbal Communication (DR)

Risk Management (DR)