

Palak Raval, MRICS

Curriculum Vitae

C/404,Pawapuri Apts., Ashok Nagar,
Kandivali (E), Mumbai – 400 101.

Phone: 0 99 3014 1431

91 22 28873783

Email: pnr51@yahoo.co.in

WORK EXPERIENCE	
Current Organization: Duration: Job Position: Profile & Key Tasks:	BNP Paribas Real Estate & Infrastructure Advisory Services October 2011 - Till Date Senior Manager – Consulting, Research & Valuation Profile: Lead the team for Western Region in execution of investment advisory, valuation and research projects across major cities. Key Tasks: Business development, networking, writing reports, research & database formation, financial modeling and resource management & training Project Range: Consulting –Due Diligence, Exit Strategy, Product mix derivation, Feasibility Studies, Market Studies, Demand-supply forecast and Asset Appraisals
Previous Organization: Duration: Job Position: Profile & Key Tasks:	Colliers International April 2008 - September 2011 Manager – Valuation & Advisory Services Experience with international private equity and consulting firms in evaluating investment deals across real estate asset class. Lead complex investment advisory assignments like techno - feasibility studies, optimum development mix, market demand analysis, location advisory and disposition strategy. Conducted intricate valuations involving all real estate asset classes viz. Townships, Mix use developments, Commercial, Residential, Retail, Multiplex, Hotels, Service apartments, IT Parks, SEZs. Conducted over 50+ strategic consulting and valuation projects spread across more than 15 cities. Published white papers on both conventional and non conventional real estate asset class and authored research articles on emerging trends in Indian real estate.
Previous Organization: Duration: Job Position: Profile & Key Tasks:	Cushman & Wakefield (India) Pvt. Ltd. July 2007 - April 2008 Associate - Research & Business Analytics Group The profile included working in close co-ordination with various departments' viz., consulting, transactions, capital market on real estate market reports. The reports were related to quarterly updates on Indian Real Estate Market and White Papers relating to trends in real estate. It also included helping the Corporate Communication for various news articles on real estate updates and analysis. Some of the major white papers are as below: <ul style="list-style-type: none">• White Paper- Bio Realty in India - carpe diem• GRI Report-India Gaining Momentum• India property Market Overview

Previous Organization:	S. P. Jain Institute of Management & Research
Duration:	April 2006 – July 2007
Job Position:	Research Associate
Profile & Key Tasks:	<p>The profile included assisting on various White Papers published by the Institute's Economics Department</p> <p>White Papers</p> <ul style="list-style-type: none"> • Special Research Project on Corporate Governance for NFCG (NFCG is promoted by Ministry of Commerce, CII, ICAI, ICSI) • Report on Indo – German Infrastructure Project • A Perspective on India's SMEs: What can be done to make them competitive? • Paper on PPP in higher and technical Education • Case Study on Tata – Corus Merger

ACADEMIC INFORMATION

DEGREE	INSTITUTE	UNIVERSITY/ BOARD	PERCENTAGE	YEAR OF PASSING
Masters in Financial Management (MFM)	Jamnalal Bajaj Institute of Management & Studies (JBIMS)	University of Mumbai	68	(2009 – 2012) Awaiting Results
MRICS	Royal Institution of Chartered Surveyors, UK			2011
MA (Economics)	University of Mumbai	University of Mumbai	46	2008
BA (Economics)	Mithibai College	University of Mumbai	59	2004

Areas of Specialization in MA: Financial Economics & Mathematical Economics.

Areas of Specialization in BA: Indian Financial System, Export Management and Mathematics & Statistics.

EXTRA CURRICULAR ACTIVITIES

- Received Merit Certificates for Pravesh, Prarambhik and Prathamik Hindi Scholarship examination.
- Received Merit Certificates for Kalabodh and Kalaparichay drawing examination.
- Beginners course in French from Bombay Adult Education Society.
- Presented a research paper on “Discrimination at workplace” in Inter College Festival Psycon 2002.
- Presented a research paper on “Crimes against the aged” in Inter College Festival Psycon 2003.
- Certificate course in German language from University of Mumbai (2003).
- Diploma course in German language from University of Mumbai (2004).