# Martin J. Roy

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## **OBJECTIVE**

Seeking an opportunity to utilize my extensive experience with a company that offers growth and increasing responsibility

#### **EDUCATION**

# Bristol Central High School, Bristol, CT

June 1973

### **PROFESSIONAL EXPERIENCE**

#### Design Label Manufacturing, East Lyme, CT

2005 - 2010

Purchasing and Materials Manager

- Planned and accounted for daily material
- Examined bids
- Negotiated pricing and made reward
- Managed domestic material delivery to ensure on-time delivery
- Established account and credit terms

#### **CW Resources, Inc.**, New Britain, CT

1992 - 2005

Purchasing/Quality Assurance Manager

- Researched and selected prime vendors based upon qualifications and guidelines set by GSA-DOD-USDA
- Negotiated contracts with vendors
- Managed and administered government contracts
- Facilitated installation and integration of state-of-the-art packaging equipment following USDA 3A guidelines

# Clipper Mill Industries, Bristol, CT

1978 - 1992

Plant Manager

- Directed and supervised a staff of 105 employees
- Managed all functions of a manufacturing plant
- Responsible for inventory control for three plants
- Supervised transfer of materials to distribution warehouse
- Forecasted production
- Negotiated sale of manufacturing plant

#### PROFESSIONAL DEVELOPMENT

**Total Quality System Auditor**