GREGORY R. WALSH
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PROFILE

Dynamic management professional with the education and experience to excel in team building and talent acquisition. Ability to recognize and promote strong performers. Adept in mentoring and coaching individuals to achieve their fullest potential. Proficient in Microsoft Office, Mac Operating Systems, and management information systems.

❑ **Team Building**	❑ **Abstract Reasoning**
❑ **Business Management**	❑ **Best Practices**
❑ **Interpersonal Communications**	❑ **Performance Evaluations**

EDUCATION

Southern Connecticut State University – New Haven, CT   2006 – 2011

Bachelors of Science Degree (BS) in Business Management

Executive Board Member and New Member Educator – Tau Kappa Epsilon
- ✓ Recruited over 50 new successful members including 12 Executive Board Members and 30 committee chairmen.
- ✓ Employed "quality over quantity" methods of recruiting. Focused on long term success, organizational growth, and community involvement.

Coordinator – St. Jude's Children's' Hospital Up Til Dawn Fundraiser
- ✓ Raised $25 thousand in one event, becoming most successful single night fundraiser in school history by 500%.

PROFESSIONAL EXPERIENCE

United States Army/Connecticut National Guard – Various Duty Locations   2003 – Present

Team Leader/Manager
- ✓ Responsible for training, leading and mentoring seven soldiers in daily operations.
- ✓ Developed and monitored performance goals that increased soldiers' performance ratings.
- ✓ Maintained an inventory of over $100 thousand of sensitive communications equipment, weapons systems, and personal equipment for a seven man squad.
- ✓ Conducted training for up to 120 soldiers, ensuring comprehension and adherence to Army standards.

Operations Manager – Honorably Discharged from deployment
- ✓ Coordinated and tracked over 100 successful transportation and logistics missions over a 12 month period while deployed to Iraq.
- ✓ Created and maintained reports on daily activities using Microsoft Word. Tracked reports using Microsoft Excel. Updated senior leadership on significant events using Microsoft PowerPoint.
- ✓ Maintained management information system (MIS) database.
- ✓ Managed office records to track daily activities, phone records, and significant events.