

JASON GOH

430 West 34th St. Apt LL, New York, NY 10011; Email: jason.goh@gmail.com; Cellphone: +1 (212) 920-0750

SUMMARY

- Joined Morgan Stanley's Municipal Finance Infrastructure Group in 2006; promoted to Vice President in 2010
- Between 2005/06, served as lead Associate on six completed M&A transactions for media and technology firms
- As Associate Portfolio Manager at a Khazanah Nasional unit in 2002, oversaw seven publicly-traded companies
- Co-founded and led an Internet start-up at the age of 25, managing a 25-member technology and marketing team
- Awarded MBA (Finance/Marketing) from the Wharton School in 2005. Received fellowship and appointed TA
- Awarded B.Sc. (First Class Honors) in Accounting and Finance from the University of Southampton in the U.K.
- Awarded full college scholarship by the Malaysian government, one of 20 high school students selected in 1995
- Speak fluent Mandarin, Malay and Bahasa Indonesia. Avid international traveler. U.S. Green Card Holder

PROFESSIONAL EXPERIENCE

Morgan Stanley

New York, NY

Vice President (Municipal Finance Infrastructure Banking)

2006 – Present

- Provide day-to-day investment banking coverage to four out of the ten largest U.S. municipal clients/issuers
- Help clients formulate funding strategies, optimize debt portfolio and monetize non-core assets/revenue streams
- Structured \$12 billion in lead-managed debt offerings, including refinancings that generated \$400MM in savings
- Identified M&A/public-private financing opportunities involving municipalities' infrastructure assets including toll roads, bridges, water/wastewater facilities, on- and off-street parking, real properties, prisons and lotteries
- Developed complex financial models, forecasting techniques and over 200+ presentations for internal and external clients. Collaborated with the Firm's structured products and derivatives desks to develop financing ideas such as Real Estate Case-Shiller Index Bonds (for issuer hedging), CPI bonds, Reverse Convertible Notes (as catastrophe insurance) and lending products such as Inflation Swaps and tailored Interest Rate Swaps
- Trained and supervised five junior finance staff. Active in the Firm's diversity and business school recruiting

The Jordan, Edmiston Group, Inc.

New York, NY

Mergers & Acquisitions Associate

2005 – 2006

- Provided M&A advisory and transaction services to media/technology companies, with six transactions closed
- Performed a range of valuation techniques including DCF, LBO and comparable company/transaction analyses
- Conducted extensive industry research and competitor analyses; drafted marketing documents and management presentations; assisted buy and sell-side clients in the due diligence process involving target/acquired companies
- Transaction experience involved 20+ clients including DoubleClick (now part of Google), Wicks Group LP, Freeman Spogli LP, CNET (now CBS Interactive), Wasserstein & Co. and United Business Media

General Motors Asset Management (GMAM)

New York, NY

- As Summer Intern in 2004, evaluated effectiveness of investment manager selection process for global equities, global fixed income, real estate and private equity groups. Presented study to COO. Offered full-time position

UEM Group (A Subsidiary of Khazanah Nasional, Malaysia's Sovereign Wealth Fund)

Malaysia

Associate Manager, Portfolio Monitoring (Group Management Office)

2002 – 2003

Co-Founder and Head of Apanac.com (Subsidiary of UEM Ventures)

2000 – 2002

Management Trainee, UEM Executive Training Program

1998 – 2000

- As Associate Portfolio Manager, monitored the operating performance of UEM portfolio companies, including PLUS (South East Asia's largest toll concession); Pharmaniaga (Malaysia's largest healthcare company); Bandar Nusajaya, a 24,000-acre development project and CIMB Group (Malaysia's largest investment bank)
 - Supported portfolio companies' CEO and CFO in developing long-range financial and operating strategies
 - Performed monthly/quarterly consolidation of financial results and debriefed UEM's Board of Directors
 - Provided analytical support to portfolio companies in the evaluation of acquisition and new product strategies
 - Served as portfolio companies' liaison with external groups such as the Kuala Lumpur Stock Exchange
- In 2000, co-founded APANAC, a provider of internet marketing and software services to real estate companies. Secured 120 clients in six months to achieve key performance milestone for Apanac's second round funding
- Rotated through three UEM subsidiaries between 1998-2000—Renong Berhad (real estate/finance function), UEM Group Audit (corporate HQ/audit function) and TIME Group (telecoms/business development function)