

# Steven Lindell

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## EXPERIENCE

### CA Technologies, Islandia, NY

2011 - Present

#### Senior Procurement Analyst

- Improved strategic relationships with suppliers and became a trusted partner of business units directing the Supplier Risk & Compliance Program
- Increased supplier participation volume and rates while decreasing internal and external process times
- Implemented supplier governance procedures to ensure that suppliers met company standards
- Produced market intelligence and risk profile reports to support business units and senior management decision processes
- Managed the company's supplier risk management database with nearly 700 suppliers listed

### Publishers Clearing House, Port Washington, NY

2010 - 2011

#### Business Analyst

- Performed financial valuations of prospective targets for acquisition and analyzed comparable firms
- Prepared reports evaluating acquisition targets and strategic partners
- Managed, reported, and analyzed international business metrics
- Shaped mobile site and application strategy by providing financial forecasts that supported decision making
- Gathered market intelligence, developed strategy, and project managed the launch of an online casino

### CSTV Networks, New York, NY

2005 - 2006

#### Marketing Representative

- Influenced management to change customize and schedule on-campus promotions to cater to regional sensibilities
- Remodeled the Campus Representative program to fit a bottom-to-top approach and customized promotions

## EDUCATION

### University of Georgia, Athens, GA

2003 - 2007

#### BBA

- Risk Management & Insurance
- Marketing

### Pace University, New York, NY

2008 - 2010

#### MBA

- Finance - Investment Management

## SKILLS

MS Office (Word, Power Point, Access, Excel, Outlook), MS Visio, MS Project, Hiperos, IASTA

## ACHIEVEMENTS

President's Scholarship at Pace University  
Charter Scholarship at the University of Georgia