

**Lauren M. Piteau**  
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**SUMMARY OF  
QUALIFICATIONS**

- Skilled in MS Office (Excel, Word, PowerPoint)
- Experienced in banking
- Trained as a Budget Coach
- Sold bank products (i.e. Checking/Saving Accounts, CDs, ATM/Debit/Credit Cards, and Gift Cards)
- Volunteered for Junior Achievement

**EDUCATION**

**Central Connecticut State University**  
B.S. – Management & Organization  
Anticipated December 2011

**New Britain, CT**  
Major: Management

**RELATED  
COURSEWORK**

- Managerial Accounting: Produced a budget case.
- Management Information Systems: Used software packages and information technologies to find out all costs involved in purchasing a car.

**PROFESSIONAL  
EXPERIENCE**

**TD Bank**  
Simsbury, CT

**July 2007 – August 2009**  
*Teller*

- Achieved monthly goal by selling bank products
- Collaborated with tellers, customer service representatives, and management to increase sales and enhance customer service
- Ordered toiletries and office supplies for the branch
- Persuaded a customer to rollover a 401K from ING worth \$9,000
- Acquired a new client for the investment group after numerous attempts which resulted in a \$300,000 brokerage CD

**ACTIVITIES**

- Volunteered for Junior Achievement to teach fourth graders about entrepreneurship
- Raised \$1,000 for the Special Olympics by selling ice cream sundaes
- Trained as a Budget Coach through Co-Opportunity, Inc.

**PROFESSIONAL  
MEMBERSHIPS**

World Wildlife Fund