

Paul J. Palen

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Education

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| Columbia University | Expected May 2012 |
| M.S. Computer Science Candidate; Concentration in Artificial Intelligence | 3.7/4.0 GPA |
| City University of New York | 2009 - 2010 |
| Postbaccalaureate program in Computer Science & Mathematics | 4.0/4.0 GPA |
| New York University | Obtained May 2008 |
| B.A. Economics; Concentrations in Microeconomics and Business | 3.5/4.0 GPA |

Relevant Coursework:

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|-------------------------|---------------------|------------------|--------------------------------|---------------|
| Industrial Organization | International Trade | Public Economics | Strategies for High Tech Firms | Marketing |
| Macro/Microeconomics | Money & Banking | Machine Learning | Management & Org. Analysis | Privatization |

Honors:

Dean's List (2yrs.) CAS Scholar (3 yrs.)

Professional Experience

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| Sagacious Ventures | January 2012 - Present |
| <i>Venture Analyst</i> | New York, NY |
| <ul style="list-style-type: none">Perform market research, competitive landscape analysis, and due diligence on potential investments.Work directly with CEOs and management teams of existing portfolio companies in a strategic capacity.Identify and research new markets and technologies alongside a small team of senior investment professionals. | |
| UBS Investment Bank | Summer 2011 |
| <i>Summer Business Analyst, Group CIO Strategy & Analytics</i> | Stamford, CT |
| <ul style="list-style-type: none">Conducted quantitative and qualitative data analysis using Excel on an early stage social networking platform. Provided insights into its performance and strategies to maximize its potential benefits to the CTO of Wealth Management Americas.Designed and implemented a long term business plan in support of the Data Center Consolidation Program that was piloted in the US and later adopted by all UBS data centers across the globe.Developed performance analytics to measure the effectiveness and efficiency of key Data Center operations. | |
| Boundas, Skarzynski, Walsh & Black LLC | 2008 - 2009 |
| <i>Legal Analyst</i> | New York, NY |
| <ul style="list-style-type: none">Independently conducted financial and legal research in support of several high profile cases for 16 attorneys.Assisted in preparing initial case analyses, client reports, and extensive written documents such as motions and briefs.Produced weekly case updates for senior partners, client PowerPoint presentations, and Excel financial models. | |
| New York University | 2007 - 2008 |
| <i>Financial Analyst/Intern, Office of the Executive Vice President</i> | New York, NY |
| <ul style="list-style-type: none">Prepared and monitored revenue, expense, and capital budgets for the entire university using Excel. | |
| Morgan Stanley Smith Barney | Summer 2007 |
| <i>Summer Analyst, Global Private Wealth Management</i> | New York, NY |
| <ul style="list-style-type: none">Performed company, industry, market, and competitor research and due diligence using Bloomberg and other sources.Composed PowerPoint presentations for current investors regarding investment progress and status.Assisted in the development of research, marketing, and presentation materials to support new and existing funds and strategies. | |

Leadership Activities

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| <i>Project Manager, Columbia University Programming Languages & Translators</i> |
| <ul style="list-style-type: none">Led a team of 5 graduate students that received top grades for designing, implementing, and stress testing a new and fully functional computer programming language to develop and simulate stock trading algorithms.Wrote 60 pages of technical and marketing material, including a language white paper, reference manual, and tutorial.Conducted extensive financial research on prevalent companies in over 20 major industries. |
| <i>Rush Captain, Athletics Chair, Judicial Board, Pledge Class Sergeant at Arms, Pi Kappa Alpha Fraternity at NYU</i> |
| <ul style="list-style-type: none">Proactively recruited potential new members, managed 5 intramural athletic teams, selected as part of a 5 member judicial board that sets the standards of conduct for a 100+ member fraternity, and volunteered 75+ hours at various non-profits. |
| <i>Graduate Teaching Assistant, Columbia University</i> |
| <ul style="list-style-type: none">Taught lectures and prepared/graded assignments for over 250 students across 3 different courses. |