

Gregor Kevrekian

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(541)-913-2883 • Gregorkev@gmail.com

I am a recent graduate of the University of Connecticut Real Estate MBA program seeking opportunities in commercial real estate with an organization that welcomes entrepreneurially-minded employees. My value proposition is simple: I am highly driven, creative in solving problems and relentless in pursuing success. I have an exceptional analytical and quantitative background, a track record of innovation and a proven ability to execute in a leadership role.

EDUCATION

MBA – Concentration in Real Estate, 3.9 GPA, 2011

University of Connecticut

MS – Mechanical Engineering, Honors, 2007

BS – Mechanical Engineering, Honors, 2006

Worcester Polytechnic Institute

PROFESSIONAL EXPERIENCE

SR. ENGINEER, PERFORMANCE DATA ANALYSIS

2008-Present

Pratt & Whitney, East Hartford, CT

2006, 2007

I develop customized metrics, analytical frameworks and statistical techniques to break down performance data and extract the key findings. As a Sr. Engineer, I lead project teams in the development and integration of new products or services aimed at keeping Pratt & Whitney at the forefront of the jet engine industry. My MBA is applied in this role for functions including discounted cash flow analysis of potential investment in new assets or new areas of service, writing project proposals and budgets, formulating competitive strategy, cost accounting and management of human capital.

Recent Projects:

- Led project team to execute software automation of asset stress analysis, resulting in 30% increase in product throughput
- Used Monte Carlo simulation to characterize uncertainty/risk in data from specialized sensors
- Reduced net product lead time by 50% through application of Lean Manufacturing principles

Awards:

- **Eagle Award**, Pratt & Whitney's highest award, 2008, 2009 & 2010
 - Consolidated asset processing procedure to eliminate areas of redundancy (2008)
 - Led project to engineer software which eliminated data entry mistakes (2009)
 - Recognized for exceptional ability to function across departmental boundaries (2010)
- **Leadership Award Nominee**, 2010
 - Executed project which significantly improved employee safety

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PARTNER

2002-Present

Aleppo Real Estate Group, Eugene OR

Aleppo is a family-owned business that invests in and manages commercial real estate. My primary role is to provide financial analysis of existing and prospective investment properties. Our most recent acquisition was multiuse building in downtown with office, commercial and retail spaces,

- Conduct pro-forma discounted cash flow analysis on prospective investment properties
- Establish/negotiate terms of leases and tenant improvements requested by lessees
- Conduct due diligence process on prospective properties
- Maintain capital structure of the portfolio and adjust leverage as needed to maximize total equity returns, or to free up capital for reinvestment

OWNER / PROPRIETOR

2000-2004

Kinetic Glassworks, Eugene, OR

Kinetic Glassworks was a custom glass manufacturing and distribution company I opened at age 18 and successfully operated for several years.

- Managed all financial, operational and facility-related tasks of running the business
- Trained and directed two employees through a year-long apprenticeship
- Collaborated with several colleagues to film, produce and market 3 instructional videos

PROFESSIONAL AFFILIATION

NATIONAL ASSOCIATION OF INDUSTRIAL AND OFFICE PROPERTIES (NAIOP)

Developing Leader member, Connecticut and Suburban New York chapter

UCONN REAL ESTATE SOCIETY

Member, University of Connecticut Real Estate Center

SOFTWARE SKILLS

ARGUS Valuation - DCF, MS Office (highly proficient in MS Excel), Minitab, Crystal Ball, SAP, all common PC software and operating systems. Basic programming skills. Capable of quickly learning any new software program.