

Lewis "Kris" Smith

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CAREER SUMMARY

Seasoned Financial Executive with over fourteen years of progressive finance and accounting experience. Expertise includes leading the development and implementation of financial, accounting and strategic IT designs and systems. Results oriented with demonstrated history of identifying needs and leading projects from inception through successful execution.

CORE COMPETENCIES

- ◆ Budget oversight and execution.
- ◆ Recognized leader of change and innovation.
- ◆ Proactive, creative problem solver.
- ◆ Enlists cooperation of team members.

PROFESSIONAL EXPERIENCE**Illinois Masonry Corporation, Lake Zurich, IL****1997 – 2011**

Since 1978, a privately owned provider of high-quality masonry services known for consistent values of safety, quality and efficiency as one of the largest employers of union masons in Illinois.

Chief Financial Officer/Controller

Reported to the President/Owners. Managed daily operations of Finance, Accounting, Information Technology, Human Resources, Bonding, Business Insurance and Risk Management. Revenue grew from \$3M in 1996 to a high of \$27.8M with current figure at \$13.5M. Led core staff of up to 7.

Executive Leadership

- Member of leadership team that developed short and long term goals and objectives which included formulation, implementation and ongoing administration of corporate wide policies and business goals.
- Directed activity of support staff and ensured adherence to all company policies.
- Established and maintained business relationships with vendors, outside auditors and State and Federal agencies.
- Served as TQM facilitator for first two years of program; led processes that enabled team to clarify the goals for Quality Steering Team into clear, concise, meaningful and achievable actions.

Finance and Accounting

- Managed organizations' finances including investments, financial analyses, budget projections and profit and loss statements.
- Oversaw borrowing activities; established and maintained relationships with lenders. Effectively managed liquid assets.
- Developed and implemented internal accounting and financial controls needed to preserve and expand corporate assets.
- Established and maintained cost accounting system and prepared related reports.
- Prepared and maintained monthly, quarterly and annual financial reports and statements.
- Coordinated audit of Company's financial statements with outside accounting firm.

Human Resources

- Expanded company provided benefits; worked closely with insurance providers to identify and implement cost effective programs.
- Recruited, hired and ensured training of all new administrative employees.
- Managed personnel ensuring optimal individual and departmental performance.

Information Technology

- Developed a Production Tracking System used to monitor daily field production by job and area which resulted in a 5% reduction in labor costs representing over \$500K in its first year.
 - Increased estimators’ ability to improve accuracy of production rate data for each product type which led to additional business opportunities.
- Led three major system upgrades from server based to Microsoft Small Business 2003 and most recently Microsoft Sever 2008.
- Implemented Timberline Office in January 2009 which enhanced efficiencies and integration of project management, field reporting, accounting, payroll and HR functions.

Risk Management

- Managed the company’s property, casualty, workers compensation, health and disability insurance coverages.
- Member of the Safety Committee that implemented various quality improvement initiatives which resulted in –
 - Reduced insurance modification factor to .67 in 2010 from .99 in 2004 representing a premium savings of \$1.5M.
 - Decreased net workers compensation premium rate for field labor to \$6.24 from \$9.40.

Capitol Construction Group, Inc., Wheeling, IL**1987 – 1997**

A general contracting firm focused on regional shopping centers, restaurants and build out of retail space for national chain stores. Company closed.

Corporate Accountant (1994 – 1996)

Reported to Chief Financial Officer. Assisted in preparation of monthly financial statements.

- Prepared work in progress schedules and assisted in all aspects of monthly financial statements.

Accounting Manager (1990 –1994)

- Prepared cash flow projects, coordinated collections activities and approved payments to subcontractors while leading a staff of 6 project accountants.

Project Accountant (1987 – 1990)

- Managed accounting activity on 8 to 10 projects monthly ranging in revenue from \$1 to \$6M.

COMPUTER SKILLS

Timberline Office, Mas90, Office 2010, Microsoft Project, Microsoft Visio

EDUCATION

Bachelor of Science Degree in Accounting, Southern Illinois University

Bachelor of Science Degree in Finance, Southern Illinois University

Bachelor of Science Degree, University Studies, Southern Illinois University