

ANAND SAIRAM

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PROFESSIONAL EXPERIENCE

- 2010 – Current **Nomura Securities** **New York, USA**
Vice President – Oil and Gas, Investment Banking Division
Client Coverage
Responsible for coverage of European independents, North American independents and select integrated oil majors
Key Transactions
 - RWE – On-going farm-out of Egyptian gas assets
 - First Reserve – Acquisition of Amromco Energy
 - First Reserve – Sale of Remora Energy
 - Statoil – Acquisition of Asian gas assets (cover bidder)
 - Asian NOC – On-going carve-out and private placement of international upstream assets
 - ENI – US\$800 million fixed-rate USD-denominated bonds
- 2007 – 2010 **Deutsche Bank** **London, UK**
Associate – Natural Resources, Investment Banking Division
Key Transactions
Built and maintained detailed financial models, conducted industry research, performed due diligence, managed external advisors, drafted bid documents, evaluated financing options in connection with:
 - Xstrata – c. US\$70 billion proposed merger of equals of Xstrata and Anglo American
 - Drax Power – £108 million equity placing through a structured cash box
 - Rio Tinto – US\$15.2 billion rights issue
 - Drax Power – Acquisition of Haven Power
 - Xstrata: Hostile takeover of 24.9% of Lonmin Plc
 - Whitegate Refinery: Divestiture of Whitegate Refinery for ConocoPhillips, the only refinery in Ireland
 - First Calgary Petroleum (FCP): Defence advisory for FCP,
 - Collier Capital: Private placement for CompactGTL, a portfolio company focussed on GTL technology
- 2003 – 2005 **Becton Dickinson Technologies** **Durham, NC, USA**
Associate – Bioinformatics
Business Development
 - Performed a feasibility study exploring BD's cell therapy and tissues engineering capability
 - Conducted a landscape study of BD and its competitors' bioinformatics capabilities**Technical Analysis and Implementation**
 - Designed complex mathematical and statistical models for identifying genes and drug targets
 - Developed models to expedite FDA approval of advanced drug delivery devices**Leadership and Project Management**
 - Managed BD's Design of Experiments project from concept to delivery. This project dramatically reduced BD's stem cell experiments' turnaround time
 - Recipient of two Becton Dickinson impact awards

EDUCATION

- 2006 **INSEAD** MBA Programme, December 2006 **France**
Concentration in finance, member of the INSEAD Private Equity Club
- 1998 – 2002 **Nanyang Technological University**, B.Eng (Electrical and Electronics) **Singapore**
Awarded full scholarship for pursuing undergraduate studies

LANGUAGES English (native), Hindi (fluent), Tamil (fluent), French (basic)

OTHER EXPERIENCE

- 2002 – 2003 **Esco Micro Pte Ltd** **Singapore**
Product Development Consultant – Handled the entire product development lifecycle for the company's embedded system for biological safety cabinets

PERSONAL INTERESTS

Road biking, beer brewing, golf and squash