

Renee Havriliak

Summary 21 years of pharmaceutical experience in all sectors of the industry specializing in management. A creative problem solver with excellent skills in consultative selling, dispensing responsibilities, team building, strategic planning and training. Able to work and manage effectively in an environment of change. Confident and productive person with strong leadership qualities.

Work Experience February 2007 – present Director of Pharmacy at Cardinal Health, Hospital of Saint Raphaels Apothecary and Wellness Center

- Helped open “start up” venture for hospital dispensing for the retail community and employee’s.
- Responsible for managing budget for all purchases of inventory, labor and various expenses.
- Dispense all medications and IV’s to 124 bed LTC facility.
- Responsibilities include managing, billing, dispensing, consulting and marketing of all services to nursing home, employees, outpatient clinics, discharge patients and patients in need of medical assistance.
- Helped to create and implement I.V. services at the nursing facility.
- Lowered cost spent on Medical Assistance Program by initiating samples and recouping costs from insurance companies. Reduced hospital cost of “free care” by 25% in first 6 months.
- Implemented a “concierge” program within a hospital setting that would improve patient outcomes and reduce overall costs to the healthcare system.
- Responsible for “Disease state of the month” to the community and employees at the hospital. Utilizing MTM services to lower costs to health plan.

March 2003 – February 2007 Omnicare Pharmacy
Pharmacy Consultant / Staff Pharmacist.

Cheshire, CT

- Review and manage 1500 beds per month. Responsible for reviewing charts for all significant pharmacy issues and making recommendations to physicians and nursing staff.
- Responsible for calling on physicians outside of the nursing facility and committee meetings to promote formulary medications.
- Assist and help maintain relationships with facilities and physicians. Help with customer service on our monthly visits.
- Responsible for 10 medical staff meetings per quarter. Schedule routine inservicing of nursing and medical staff.
- Educate medical and nursing staff of all Formulary and Health Management objectives. Utilize the MDS to identify patients with certain disease states so that appropriate treatment can be suggested.
- Assisted facilities with the implementation of our Collaborative Practice Agreements. These agreements will help save the facility money and is tracked

on our quarterly reports.

- Helped develop an Aims Testing Management form for psych groups within my facilities. Work consistently with psych APRN's such as Med Options, to identify those residents that are possibly under treated.
- Responsible for monitoring of all drug to drug interactions, dosing, and adverse effects of all medications.

June 1996 – February 2003 NCS Healthcare Inc. Cheshire, CT
Pharmacy Consultant, Manager of Technicians, Staff Pharmacists

- Review chart and medical records of Nursing Homes according to state guidelines, focusing on Formulary Management and Drug Regimen Review.
- Responsible for calling on physicians to promote formulary recommendations.
- Responsible for dispensing and input of daily orders received from the Nursing homes via fax and verbal orders. Communicated with physicians on a regular basis. Trained in IV therapy.
- Oversee day to day operations of Pharmacy Technicians including scheduling and managing of time. Responsible for training Technicians in current positions in accordance to JACHO Guidelines.
- Responsible for on call 24 hour services.

September 1991– May 1996 Cheshire LTC Pharmacy /Cheshire Pharmacy
Cheshire, CT

Owner/ Pharmacy Manager

- Responsible for overseeing all pharmacy operations. Approximate revenue was \$12,000,000. Oversee all pharmacists, consultant pharmacists and Pharmacy techs.
- Participated in direct marketing to CFO's, Owners, Administrators, DNS's and Medical Directors through direct mail, cold calls and trade show exhibits.
- Helped market contracts for Medicare and Managed Care patients with nursing homes and large chains.

August 1991 – August 1993 Walgreen's Pharmacy Hamden, CT
Staff Pharmacist

Responsible for dispensing and counseling of all prescriptions.

Education 1985-1991 University of Connecticut Storrs, CT

B.S. of Pharmacy

- Current license in State of Connecticut

October 2006

Certified Geriatric Pharmacist, C.G.P

- Completed review course and passed exam.