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| Margaret Oliger 196 Brushy Hill Road  Newtown, Connecticut 06470  203-270-8914  [maggiejeans@sbcglobal.net](mailto:maggiejeans@sbcglobal.net) |
| MBA with a solid background in business management and financial processes. Able to communicate complex information in a clear concise way at any level in an organization. Extensive experience in process improvements and re-engineering well as development of long term strategies for growth in an international environment. |
| **Work Experience** |
| **Smiths Detection Inc., Danbury CT** Smiths is a global technology company listed on the London Stock Exchange. A world leader in the practical application of advanced technologies, Smiths Detection delivers products and services for the threat & contraband detection worldwide.  **3/2009 – Present Controller, Emergency Responders, Americas**  * Controller and business partner to Senior Management for $50M business unit, with 3 manufacturing locations and 150 employees. * Leads all Financial Planning and Analysis including sales and margin budgets by product, monthly and quarterly forecasts and product profitability targets Leads the budget and forecasts for operating expenses, headcount, inventory, and capital project expenses. * Oversees all aspects of accounting and finance activities including general ledger, cost accounting, project accounting, fixed assets, inventory and payroll. Assures compliance with IFRS, corporate standards and policies. This includes management of internal and external audits, and maintaining procedures to ensure strong internal controls. * Collaborate with Product Management and drive analysis for new product introductions including pricing, and margin targets and financial impacts to service and warranty requirements. * Finance lead on R&D project teams. Review and approve new product development project sanctions including DCF, and warranty revenue analytics. * Developed business cases to support divestiture of fine optics business and consolidation of scientific instrument business to maximize profitability and growth. * Coach and develop a high performance Finance team that is integrated into the business. |
| **Boehringer Ingelheim Pharmaceuticals, Inc., Ridgefield, CT** Boehringer Ingelheim is dedicated to researching, developing, manufacturing and marketing products for human and veterinary medicine. It is one of the world’s 20 leading pharmaceutical companies.  .**1/2007 – 3/2009 Director of Finance, Aggregate Health Care Provider Spending Project** Business Lead for $11.0M cross functional compliance system project.Re-engineered business and payment processes across the entity to capture compliance related information at the appropriate levels in a validated system. This included information from the CRM, ERP and other disparate reporting systems.Implemented the corporate standard “customer” master software used in Governance and Compliance.Leader for user acceptance testing of the new AHCP system |
| **5/1999 – 1/2007 Director of Controlling, Research and Development**  * Business partner to Senior Management of $300M Research & Development group, providing expert financial and strategic guidance in an international business environment. Executive reporting and modeling to support the Close processes, Budget preparation, and Strategic Planning within the business unit. Worked extensively with international counterparts to develop global reporting standards and benchmarking to support R&D. Partner with tax on R&D tax credit, customs and duties requirements. * Implemented activity based standard costing for projects increasing utilization of resources for R&D and Clinical Development. This included implementation of time reporting systems, and project accounting software. * Partnered with Tax departments to implement an International Cost Sharing system for R&D and Clinical that was accepted and agreed to by the IRS as well as the Germany Tax authority. Team member for IFRS conversion project and SME for R&D expenses. * Devised a financial business model for a proposed start up organization and supported the creation of the business plan in preparation for an IPO. Lead special projects to reduce costs and improve resource utilization internationally resulting savings of over $4.0 million per year. * Project Lead to Implement SAP Project Systems for Development, utilizing SAP for budgeting, and SAP Business Warehouse (BW). |
| **9/1996 - 5/1999 Manager of Financial Planning and Analysis**  * Responsible for financial planning, analysis and reporting process. Interpret and present financial results to VP Finance, CFO and CEO. * Developed forecasting models, variance analysis, and reported key insights to operational departments. * Lead compilation and execution financial reporting package to headquarters. This included detailed sales analysis, managed care rebates, compensation planning, balance sheet, expense planning, and commentary. Partner with Treasury and Tax on corporate taxes and Federal and State R&D tax credit, working capital and cash flow. * Successfully lead a team to select and implement budgeting software, increasing reporting accuracy, and reducing cycle time and eliminating manual processes. * Provide expertise to line managers on financial guidelines and coordinate information flow between departments. |
| **11/1995 - 9/1996 Financial Planning Analyst/Accountant III**  * Participated on project team to develop a regional chart of accounts for North America. * Identified and implemented improvements to reduce the monthly close process by 2 days. * Partnered with IT to implement new payroll software and integrate to General Ledger. * Provided detailed analysis for corporate headcount planning and reporting |
| **8/1987 - 9/1994 Other BI Assignments**  * Financial Planning Analyst/Accountant (1990-1994) * Accountant, General Accounting (1987 - 1990) |
| Education |
| 6/1999 Sacred Heart University, Fairfield, CT   * MBA, Finance, John F Welch College of Business   5/1990 Western Connecticut State University, Danbury, CT   * BBA, Accounting, Ancell School of Business, National Honor Society for Business Administration   2008 Project Management Institute   * PMP – Project Management Certification 1/2009 |
| Skills |
| Microsoft Office - (Excel, Power Point , Project, Word, Visio)  SAP ERP System including (FI/CO, MM, PS, BPS, Business Warehouse, GRC)  Others - Documentum – eRoom, SharePoint, Cognos, Hyperion, Mercury Test Director, |

Provides leadership to support the strategic plan utilizing the tools and AIP's provided. Provides financial reporting that enables the management team to effectively guide the business. Implement and maintain safe guards to ensure the financial integrity of the company. The Controller will be responsible for the administration of all accounting, IT and HR functions.

**Requirements:**

* BA in Business and major in accounting
* 10 years working experience in accounting /finance in a manufacturing environment
* Microsoft office applications / power user
* HP Growth power knowledge or similar manufacturing systems (ERP)
* Ability to develop the accounting department and project teams
* Lean Manufacturing background
* High degree of honesty and integrity
* Leadership: a demonstrated ability to lead people and get results through others
* Problem analysis and problem resolution at both a strategic and functional level
* Strategy and planning: an ability to think ahead and plan over a 1-3 year time span

**Duties**

* Manage the cash position of the company and conduct cash flow and planning for future requirements.  Provides financial and cash flow analysis.
* Prepare the annual financial budget and monitor performance to budget for the ongoing year. Reviews and monitors department budgets with the management team.
* Monitor product code margin performance and make recommendation for areas of improvement. Works with departments to enhance understanding of the relationship of performance indicators, decision making process and future financial performance.
* Monitor monthly Strategic Deployment AIPs on a monthly basis. Provide financial analysis to facilitate the development of strategic development objectives.
* Manages and enforces compliance with the company’s financial policies, rules and regulations.  Assure compliance to all governmental regulations.
* Establish systems for better inventory reporting information. Reviews cost standards, and uses the tools of cost accounting to improve margins.
* Monitor monthly and year end financial close.
* Identifies areas for relentless cost reduction.
* Member of the Program Management Group.
* Supervisory exp. required