JOHN T. GILLESPIE MBA, PMP, CSM

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*Strategic Planning ~ Program/Project Management ~ Enterprise Architecture*

A thought leader and persuasive information technology manager with strategic and tactical insight to found three successful technology services companies. A consensus builder who clearly communicates sophisticated technical and brand management concepts before boards of directors, senior management, public investors, vendors, colleagues, and staff. Inspires multi-disciplinary teams to achieve sustained productivity, high morale, and superior performance. Comprehensive knowledge of information technology operations, including enterprise hardware, operating systems, applications and architectures. Significant capabilities in:

♦ Team Leadership ♦ TOGAF ♦ Relationship Management

♦ Contract Negotiations ♦ Program Governance ♦ Agile Methodologies

♦ Enterprise Architecture ♦ Program Management ♦ Business Growth Strategy

## CAREER ACCOMPLISHMENTS

### True North Solutions, Inc.

* Providing Agile Program Management consulting services to MetLife’s Corporate Benefit Funding (CBF) business to better integrate agile software projects into enterprise governance and improved risk management. Introduced the Envelope method as a framework being utilized by portfolio management on the Annuity Customer Experience program with the goal of continued customization for MetLife so that it can be leveraged in future efforts. Also introduced the Envelope Method to the Group Admin team and continue to work with them to look for opportunities to leverage the framework in their portfolio of projects.

### FAIR HEALTH, INC.

* Project Management for the disaster recovery and business continuity effort. Responsibilities included evaluating proposals, vendor selection along with business continuity and disaster recovery testing.
* Established Program Management Office, responsibilities included development of templates and procedures to ensure commonality across projects spanning eight product lines and two websites.
* Project management of the build out of a new data center and migration of an Oracle data warehouse and applications to support the delivery of eight information products being delivered to 700 customers.

### THE HARTFORD FINANCIAL SERVICES GROUP, INC.

* Appointed Application Technical Services staff liaison to IBM, governing $5+ million enterprise

content management and business insurance infrastructure projects annually.

* Technical Project Manager for the Disaster Recover data center relocation project. Responsibilities included application identification, requirements analysis, hardware procurement and quality assurance testing. Worked within the enterprise PMO following standard PMI processes and using defined templates and MS SharePoint project folders.
* Technical Project Management for the development of Claims Components and First Notice of Loss applications for Workers Compensation Claims. Worked within the enterprise PMO following standard PMI processes and using defined templates and MS SharePoint project folders.

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##### PROFESSIONALEXPERIENCE

### True North Solutions, Inc., New York, New York

### ***Director/Consultant (September 2011 – Present)***

* Leading a process improvement effort to improve the portfolio management for MetLife’s Corporate Benefits Funding ACE Project.

### FAIR HEALTH, INC., New York, New York

### ***Chief Technology Officer(June 2010 – September 2011)***

* Project management responsibilities include HIPAA & PCI-DSS compliance efforts along with design and development of our consumer and eCommerce website projects.
* Led evaluation of Sungard and IBM business continuity and disaster recovery (BCDR) proposals, selecting IBM as our BCDR vendor based on both a technical and cost standpoint.

THE HARTFORD FINANCIAL SERVICES GROUP, INC., Hartford, Connecticut 2003 – 2010

A $3 billion revenue, NYSE-listed investment and insurance company, employing more than 30,000 professionals located in Japan, Brazil, Ireland, England, and the United States.

***Services Architect/Technical Project Manager, Enterprise Content Management (2008 – 2010)***

***Managing Consultant, Technical Account Manager (2003 – 2006)***

* Designated *locum tenens* Director of Platform Architecture.
* Chair of Business & Technology Steering Committee to validate project investments with respect to return on investment and time to market.
* Technical project management for enterprise content management projects across the P&C division.

GILLESPIE MANAGEMENT GROUP, LLC, Oakdale, Connecticut 2006 – 2010

###### An information technology consultancy providing project management and customized software solutions to multinational clients.

###### United States Application Delivery Manager, Beazley Group, PLC (Lloyds of London) (2006 – 2008)

###### Project Manager, Pfizer, Inc. (Groton, Connecticut and Kalamazoo, Michigan) (2003)

* Supported net written premium growth from $26 to $100 million in one year, project manager for software solution development at Beazley’s Insurance. Used Agile methodologies and Rally Software to track and report on status.

KINETRIX SOLUTIONS, INC., Hartford, Connecticut 2001 – 2002

###### A service oriented architecture (SOA) focused firm integrating Oracle WebLogic messaging hub solutions integrating with Peoplesoft ERP for clients such as Pfizer and the Gtech/Rhode Island State Lottery.

###### Chief Executive Officer /Principal Consultant/Project Manager

* Raised $.5 million of venture funding, wrote and executed business plan.
* Designed and implemented a middleware solution for Pfizer’s global inventory system running on Peoplesoft.

PERFICIENT, INC., New London, Connecticut 2000 – 2001

###### A $240 million information technology consultancy founded in 1998, serving Global 2000 clients in 19 markets, employing 1,400 professionals, and operating in the United States, Europe, China, and India.

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**PROFESSIONALEXPERIENCE**

###### Senior Managing Director, Content Management, Enterprise Portal, and Emerging Practices

* Contributed $11 million of revenue, reached a 72% utilization rate, directed a $8.5 million

budget, and supervised 55 consultants with projects spanning Japan, England, Germany, Malaysia,

and North America.

LOREDATA, INC., New London, Connecticut 1997 – 1999

###### An internet application and infrastructure developer serving Fortune 1000 clients such as Bank of America (Fleet Bank), Bayer, Pfizer, Travelers Insurance, General Dynamics, Computer Sciences Corporation, United States Navy, and the State of Connecticut, Workers Compensation Department.

###### Founder, Chief Executive Officer, and President

* Boosted Fleet Bank’s 50,000-customer online banking application performance 30%, optimizing

application code and database access within three months.

* Sold Loredata to Perficient (NASDAQ: PRFT) for $3.3 million in 2000
* Grew revenue from $0 to $2 million and consultants from one to thirty while profitable from day one.
* Technical Project Management and performance tuning of a Sybase/Powerbuilder application for Workers Compensation.

BANK OF AMERICA CORPORATION, Providence, Rhode Island 1995 – 1997

###### One of the world’s largest financial institutions serving 82% of the U.S. population, 99% of the U.S. Fortune 500, and 80% of the Global Fortune 500 clients operating in 175 countries.

###### Assistant Vice President, Internet Development Manager, Fleet Services Corporation

* Hired, mentored, and reviewed six programmers, allocating a $1 million budget.
* Project manager of the $3 million development of Fleet Bank’s first online banking application delivered ahead of schedule and within budget.
* Technical project manager for the Peoplesoft Human Resources implementation.

GTECH CORPORATION, Providence, Rhode Island 1992 – 1995

###### A leading gaming technology and services provider with technology centers in India, Canada, Poland, and the United States. Acquired by Lottomatica, S.p.A. in 2006.

###### Principal Engineer and Section Manager, Information Products Group

* Led six worldwide state lottery consulting engagements, overseeing a $2.5 million development

budget, 25 data centers, 10 consultants, and 15 software engineers.

***Additional professional experience includes project management at General Electric Aerospace (Ocean and Radar Systems Division) and General Dynamics (Electric Boat Division).***

**RECOGNITION**

HARTFORD BUSINESS JOURNAL, Hartford, Connecticut

***Forty Under Forty Award, Business and Community Leadership,*** 2002

GENERAL ELECTRIC COMPANY, New London, Connecticut and Syracuse, New York

***General Managers Award, Ocean and Radar Systems Division, Guide SIM/STIM Program from***

$250,000 Deficit to $500,000 Profit, 1990

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**ADDITIONALEXPERIENCE**

MOHEGAN COMMUNITY COLLEGE, Mohegan, Connecticut

***Lecturer, Computer Science Department,*** 1988 – 1990

**CIVICSERVICE**

MONTVILLE TOWN COUNCIL, Montville, Connecticut

***Town Councilor***

***~ Chairman of Finance Committee, Apportion $53 Million Annual Budget,*** 2001 – 2005

***~ Chairman of Rules and Procedures Committee,*** 1999 – 2005

**DESIGNATIONS**

* ***Scrum Alliance – Agile University (CSM) Certified Scrum Master,*** 2011
* ***Microsoft Certified Professional (MCP),*** 2006***(Small Business Server Product)***
* ***Project Management Professional (PMP),*** 2002 – 2007, 2011 – Expires 8/2014
* ***Information Technology Infrastructure Library (ITIL) Foundation Associate,*** 2004
* ***Sun Certified Java (2 Platform) Programmer (SCJP),*** 2003

**TECHNOLOGYEXPERTISE**

* ***Software Applications:*** Microsoft Office Suite, Business Object/Cognos and Google Analytics.
* ***Operating Systems:*** Microsoft Windows XP/Vista, IBM AIX, IBM Z Linux, Hewlett-Packard UX, and Sun Microsystems Solaris, Cisco IOS, Apple iOS
* ***Database Tools and Systems:*** Oracle 10G Application Server, Sybase, IBM DB2, MySQL, Microsoft SQL Server and Transact, and Computer Associates Erwin Data Modeler.
* ***Programming Languages and Development Environments:*** C/C#/C++, Sun Microsystems Java 2 Platform Enterprise Edition (J2EE), Perl, HMTL/XML, PL/SQL, Microsoft Visual Studio Team Edition, Apple xCode 4.2
* ***Enterprise Server Content Management and Development Tools:*** EMC Documentum, SharePoint 2010, Oracle WebLogic Server 4.5/6.0/7.0, Apache Tomcat, Sybase, HP PPM, MQ, Rational Rose, Rational Unified Process (RUP). Rally Software Enterprise Edition

**EDUCATION**

NEW YORK UNIVERSITY, STERN SCHOOL OF BUSINESS, New York, New York

***Master of Business Administration in Finance and Leadership***

UNIVERSITY OF NEW HAVEN, West Haven, Connecticut

***Master of Science in Computer Science***

SOUTHERN CONNECTICUT STATE UNIVERSITY, New Haven, Connecticut

***Bachelor of Science in Business Economics with a Concentration in Marketing***