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| Blake A. Stocker | 3462 Grambell Ct, Woodbridge, VA 22192 |
| (253) 307-4478 bstocker07@gmail.com |

February 09, 2012

Dear Sir or Ma’am:

I am applying for the Financial Analyst position listed on the website jmorrissey.com. I have attached my résumé detailing my qualifications. I feel that my strong work ethic, analytical mind and exceptional working knowledge of Microsoft Office would be beneficial to your client.

As noted on my attached résumé, I graduated from the University of San Diego with a BBA in Finance and a minor in Economics. The Finance curriculum provided me with a rigorous, values-based education, which emphasized practical and real-world applications. My Advanced Corporate Finance and Financial Investments classes stimulated my interest in financial analysis and investing and provided me invaluable knowledge of the applied and analytical financial decision making process. In the Fall 2010 semester, as a senior, I was awarded the Dean's List Second Honors, for demonstrating my grasp of and appreciation for finance.

Through my internship as a Financial Analyst at Global Village Concerns, I was able to apply the knowledge learned in the classroom to real-life financial analyses. Working as the sole analyst, under the direct supervision of the CFO and VP of Corporate Development, I obtained crucial hands-on experience. I researched specific industry and company data with regards to venture capital funding, mergers and acquisitions, Form S-1 filings, initial public offerings, valuations, and current news and events. Based on my research, I compiled and summarized the relevant data of over fifteen companies in detailed PowerPoint and Excel summaries, which were used by the CFO to present to perspective investors. In addition, I assisted the Accounting Manager with numerous financial reporting tasks, including preparing monthly reports detailing sales costs and inventory, which were reviewed by the CFO as part of the monthly close process.

To balance my academic life, I competed as a NCAA Division I rower at the University of San Diego, where I won the 2010 Outstanding Athlete Award. The physical and mental rigors of collegiate rowing honed my abilities to successfully contribute to a close-knit team driven to achieve demanding, collective goals. As a dedicated student athlete, juggling an average of six classes/semester while incorporating a demanding 20 hour/week training schedule, I quickly learned the vital importance of time management, organization, hard work, and mental and physical endurance.

I am confident that my skills and experiences will benefit your client and would appreciate the opportunity to meet and discuss how I might contribute my competencies. I am available for an interview at your convenience. Thank you for your time and consideration.

Sincerely,

Blake Stocker

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**EDUCATION**

**University of San Diego**  San Diego, CA

* Bachelor of Business Administration in Finance May 2011
* Minor in Economics

**WORK EXPERIENCE**

**Global Village Concerns, Inc.** San Diego, CA

*Financial Analyst Intern* 07/11-10/11

* Led the setup and execution of defined projects with the CFO along with assistance from Senior Management
* Researched and analyzed select industries and companies; including M&A, VC funding, valuations, IPO filings and recent news
* Produced financial reporting modules and tier sheets with key metrics and dashboards
* Assisted with financial reporting tasks through the use of QuickBooks; including monthly closing statements, cash and bill reconciliations, sales order and bill entry, and general payroll
* Provided weekly updates to CEO and CFO on current M&A and VC activities in related industries and selected companies

**Phantom Fireworks** Tacoma, WA

*Self-Employed/ Sole Proprietor of Stand* 06/09-07/09

* Assumed full responsibility for running and operating a licensed fireworks stand and supervising three staff members
* Managed operations to ensure profitability, earning $4,700 profit in the first two weeks and exceeding sales goals
* Applied for business licenses and necessary inspections; collected and submitted state sales and business taxes
* Coordinated, planned and executed marketing, staffing, and management of $23,000 worth of inventory

*Seasonal* *Warehouse Runner/ Order Picker* 6/07-07/08

* Worked 11-17 hours/day, seven days/week in warehouse order fulfillment
* Processed and fulfilled customer orders and shipments
* Tracked and organized inventory in warehouse
* Promoted to Lead in 2008, responsible for teaching, motivating, and monitoring new employees

**ATHLETICS**

**University of San Diego Men’s Crew** 10/09-01/11

*2010 Outstanding Athlete Award*

* Competed as a Varsity NCAA Division I Rower
* Gained a better understanding and appreciation of teamwork and self-motivation through rigorous training for an average of 20 hours per week while attending school full time

**Saint Mary’s College Men’s Crew** 10/07-02/09

*Novice Captain 2007-08, Varsity Captain 2008-09*

* Competed as a Men’s Club Sport Rower and represented the University in NCAA events
* Recruited, trained, scheduled, and organized the club team for the 2008-09 season until a coach was appointed in November 2008

**SKILLS**

* Proficient in Microsoft Word, Excel, PowerPoint, Access, and Visio
* Familiar with QuickBooks
* Relevant coursework includes: Financial Management, Investments, Advanced Corporate Finance, International Finance, Personal Finance, Intermediate Accounting, Managerial Accounting, Intermediate Microeconomics, Intermediate Macroeconomics, and Money and Banking

**VOLUNTEER**

**Habitat for Humanity** 7/10-8/10

*Fundraising/ Auction Procurement*

* Helped procure donations from various donors