# John F. Burke, CPA

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## Education University of Connecticut, B.S. Business Administration, 1990, Accountancy G.P.A. – 3.6

## Profile (5 Years) Top Producer Executive Recruiting (10 Years) CPA, financial and tax reporting.

**Experience**

Accounting & Finance Professionals, Inc. Phoenix, AZ (September 2010 – Present) **Executive Recruiter**, Successfully help professionals make meaningful career changes by thoroughly understanding a candidates career goals, background and strengths and matching those with opportunities within an extensive network of influential hiring managers. Achieve results by being responsive, personable and an excellent listener. Proficient with MaxHire.

CPA Recruiter, Scottsdale, AZ (September 2007 – October 2010) **Executive Recruiter**, Assist professionals working at the Big 4 Public Accounting firms transition from Public Accounting to Private industry. Enjoy seeing professionals improve their career, compensation, and quality of life by facilitating multiple offers and acceptance with top SEC Public companies. At the end of 2008, helped JDA Software save substantial accounting fees by hiring qualified and appropriate directors, managers and staff accountants, bringing JDA’s complicated, international tax function in house. Tenaciously recruited for Freeport-McMoRan Copper & Gold and Hypercom’s VP of Tax positions in 2008; in a highly competitive market, successfully found the two best candidates, negotiating win/win agreements for Freeport-McMoRan, Hypercom and the two candidates.

Ended Henry & Horne LLP’s year and a half search for the right International Tax Manager.

Countrywide Home Loans, Phoenix, AZ (March 2006 – August 2007) **Area Manager**, Top Producer, wholesale lending. Managed 40 business partners. Finished 2nd out of 165 managers for the West Coast in total funding for Nov.06 and Jan. 07. Recognized by Countrywide as a top producer, ranking 40th out of 1,600 area managers nationally. Trained other Area Managers who subsequently became Top Producers.

Kobay Financial, Scottsdale, AZ (March 2005 - February 2006) **Loan Officer**, Top Producer, Mortgage.

MRI International, Scottsdale, AZ (December 2003 – February 2004) **Executive Recruiter.**

ST Corporation, Seattle, WA (October 1997 – December 2003) **Controller / CFO,** Directed a team of 20 through 4 managers in coordinating financial reporting, cash management and budgetary goals for a $20M commercial and $10M residential developer, a $10M retail operation, and other related concerns. Identified a business segment of a newly acquired retail operation that was more profitable, as a result, the company increased net profit margins from 4 to 18%. Provided due diligence on all commercial loans.

Home Mortgage USA**,** Seattle, WA(September 1995 – August 1997) **Controller**, Created an accounting department to support exceptional growth. Unprecedented refinancing cycle grew revenues in a three-year period from $3M to $15M.Coordinated HUD Audit, prepared year-end financial statements and tax returns.

Kirk Merrill/Schneider and Kobata, CPA’s Seattle, WA (January 1994 –August 1995) **Senior Accountant**, Provided accounting and tax services to companies and their owners. Strong written and verbal skills.

Brantley, Jansen & Co. CPA’s., Seattle, WA (October 1990 – November 1992) **Staff Accountant,** Prepared audits, reviews, and compilations. Prepared individual, corporate and partnership tax. Prepared the annual reviews and tax returns for 10 of 15 Dealerships, that were part of the largest Auto group in Washington.

CIGNA, Bloomfield, Ct. (January 1989 – October 1990) Intern/Auditor, Operational and compliance audits.