**Stu Ellish**

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**SUMMARY**

A result oriented Supply Chain Professional with experiences managing a wide variety of processes and functions in a Manufacturing environment. Extensive Purchasing/Materials accomplishments. Known for being goal driven and having effective hands on approach at all levels. Operates well in a team environment that is focused on Quality, Customer Service and Financial results.

Core Competencies include:

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| V.M.I. | Consignment | Global Purchasing |
| Master Scheduling | ERP/MRP/SAP | Capacity Planning |
| Consignment Stock | Budgets | Warehousing |
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**Key Accomplishments:**

1. Reduced inventory levels by 25% from $2 million to $1.5 million dollars through J.I.T. principles for both purchased and manufactured items
2. Negotiated supplier agreements to establish long term partnerships, including Vendor Managed Inventories (VMI) and consignment inventories while obtaining lower pricing and shorter lead times.
3. Improved on-time delivery and decreased backorders to customers, thereby attaining repeat and increases in Sales.
4. Negotiated increased supplier payment terms allowing for improved cash flow.
5. Generated master schedules for seven departments utilizing machine loading techniques and rough cut capacity analysis to achieve customer service level goals.
6. Increased inventory turns by 100%.

**PROFESSIONAL EXPERIENCE**

Pratt and Whitney, Middletown, CT 2010 – current

A United Technology Company, Pratt & Whitney is a recognized leading producer of the world's most powerful jet engines,

**Purchasing Analyst**

* Manage all aspects of the supplier relationships, including delivery and quality performance, cost and inventory management, and customer satisfaction.
* Manage purchase order execution and product delivery, including placement of on-time schedule agreements, billing adjustments / terminations mitigation and cost reduction goals execution while utilizing SAP purchasing and materials functional systems.
* Reduce quality-related turn backs through weekly QCPC / MRP turn back meetings. Attend and support VCAB meetings to resolve quality issues.
* Actively drive Supplier Gold by participating in supplier improvement activities, supplier program reviews and assisting Supplier Gold Specialists.

Kongsberg Automotive, Inc., Suffield, CT 2000 – 2009

A high volume manufacturer of stainless steel hoses in a make-to-stock and make-to-order environment servicing the Automotive, Industrial, Aerospace and Marine Industries.

**Materials / Purchasing Manager**

* Reduced inventory levels by 25% from $2 million to $1.5 million dollars through J.I.T. principles for both purchased and manufactured items in during 2009.
* Cradle to grave responsibilities for purchase orders for a $25 million annual purchased inventory with over 400 SKU’s to support internal and external customers.
* Negotiated supplier agreements to establish long term partnerships, including Vendor Managed Inventories (VMI) and consignment inventories while obtaining lower pricing and shorter lead times.
* Increased supplier payment terms allowing for improved cash flow.
* Sourced and implemented new suppliers to allow for competition and dual sourcing to ensure material availability and lower pricing.
* Generated master schedules for seven departments utilizing machine loading techniques and rough cut capacity analysis to achieve customer service level goals.
* Increased inventory turns by 100%.

Standard Motor Products, Inc. 1989 – 2000

Manufacturer and Distributor of Automotive aftermarket parts

**Consultant, Electronics Division,** Orlando, FL (1998 – 2000)

* Implemented corporate ERP system for varying levels in the organization.
* Improved operational measurements and reporting.
* Developed and implemented user training program.

**Production and Inventory Manager, E.I.S. Brake Parts**, Berlin, CT 1989-1998

* Supervised a staff of seven people.
* Developed and implemented a cycle count program.
* Increased inventory accuracy to 99.2%.
* Eliminated the annual physical inventory saving $50,000 annually.

**EDUCATION**

S.U.N.Y at Stonybrook, Stonybrook, NY.