John J. Shannon

17 Mitchell Pl.

West Hartford, CT. 06119

(860)233-7308

(860) 232-9394

Marketing and Sales Recruiter

Sales Representative Position

Hartford, CT.

Dear Hiring Manager,

I read about yourSales Representative Position on line and would like to discuss this position with you.

I have a Bachelor of Science Degree in Pathobiology from the University of Connecticut with Graduate Credits from The University of Quinnipiac. As part of my college education, I participated in several projectsrequiring intricate research and presentation skills.I played High School Football and our team went to The 1983 Class L State Championship. I was Captainof The Dorm Intramural Football Team at The University of Connecticut ’85-‘87 and made The Dean’s List The Spring of 1986.

My favorite reward is Researching and Selling new products to customers!

I feel these skills have prepared for your Commercial Sales Representative Position. I would like to talk with you some more about this job opening. Please call me.

Sincerely,

John J. Shannon

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| Marketing and Sales Position |
| Entry Level Marketing/Sales |
|  |
| John J. Shannon |
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| Marketing and Research/Sales Position specializing in Fortune 500 Companies and emphasizing goal driven team oriented Marketing Strategies. |

**JOHN *J.* SHANNON**17 Mitchell Place  
West Hartford, Connecticut 06119

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**OBJECTIVE**

Seeking a position where acquired Research and Marketing/Sales skills will be properly challenged.

**SUMMARY OF QUALIFICATIONS**

*Excellent educational background with a Bachelors Degree in Pathobiology.Strong laboratory and research skills with the ability to complete complex projects on time. Outstanding communicative interpersonal skills with the ability to interact effectively with all levels of client staffed management. Extensive Graduate Level Coursework in the Biomedical field (MHS)*

**EDUCATION**

**QUINNIPIAC COLLEGE UNIVERSITY OF CONNECTICUT**

Hamden, CT Storrs, CT

Master of Health Science, 1991 Pathobiology BS., 1988

**BANKERS LIFE & CASUALTY**

Farmington, CT.

Lics. Insurance Agent CT. 2011

***CURRICULUM HIGHLIGHTS*** Graduate Level Embryology Graduate Level Physiology Graduate Level Micro Anatomy Graduate Level Histology Graduate Statistics

***CURRICULUM HIGHLIGHTS***

Animal Health/Disease Management Animal Reproduction Animal/Human Physiology

Pathogenic Microbiology, Histology

PROJECTS:

Assisted in a project on the Reproductive Influences of hormones on 36 Sprague­Dawley rats.

Worked with disease causing strains of bacteria including Mycobacterium tuberculi, testing drug sensitivities and growth characteristics.

Demonstrated a Chinese diet, highly consistent with Peanut Oil, correlated with a high incidence of Aflatoxin(Asperigillusflavus) Hepatic Cancer.

**EMPLOYMENT ASSOCIATIONS**

**January – May 2011 Bankers Life & Casualty**

**Life Health & Accident Insurance Agent: sold**

**Insurance to retired/elderly individuals**