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| **Andre A Ebanks** | |
| 15205 Torbay Way  Woodbridge, VA 22191 | Phone: 703.680.6072  Email:[aae1972@gmail.com](mailto:aae1972@gmail.com) |

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| **Senior Management** | | |
| **Projects | Consulting | M&A** | | |
| Motivated and highly-skilled Senior Manager with 12 years of experience effectively delivering a broad range of business, performance and financial development services. Has five years experience of promoting student enrichment as an adjunct professor in business both online and on campus. Strong background developing valuation models; managing project implementations; designing performance management schemes and re-designing organization structures. Expertise in both public and private environments encompassing numerous industries. Highly proficient with relevant programming and financial technologies. | | |
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|  | Core Competencies |  |
| * Organizational Analysis/Development * Systems Modeling | * Financial Analysis * Financial Valuation * Performance Management | * Comprehensive Data Analysis * Training & Development * Information Technology |

**Technology:** MS Office Suite; Visual Basic for Applications; SQL; STATA; EViews

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| Professional Performance |
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| **Organizational Development** - Analyzed and redesigned the organization structure of client companies through executive levels to ensure organizational metrics were comparable with industry and international benchmarks.  **Information Technology**– Defined system requirements, conducted detailed systems analysis, developed training procedures and technical documentation for clients in both public and private sectors.  **Performance Management** - Designed and implemented Performance Based Incentive Schemes involving:   * Analysis of each organization using Balanced Scorecards to determine the KPI’s that drive it * Evaluation of KPI’s for staff and departments * Design and creation of system models * Redefinition of systems with actual data simulations * Training of organization staff in proper system utilization   **Valuations/Due Diligence** - Conducted due diligence and/or financial valuation concerning:   * Analysis and development of a full spectrum of materials supporting critical decision making on acquisition and sales * Analysis of financial statements and future business models * Financial modeling of future cashflows * Comparison of organization metrics with industry norms * Calculation of value using DCF and other valuation methods | | | | |
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|  | Professional Experience |  | | |
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| **Potomac College, Business Program; Washington, D.C.**  **Adjunct Professor** | | | 2010-Current | |
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| **Strayer University, Business Program**  **Adjunct Professor** | | | 2007-Current | |
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| **PricewaterhouseCoopers, Jamaica**  **Senior Consultant, Management Consulting** (2004-2006) | | | | 1994-2006 |
| **Consultant, Management Consulting** (2002-2004)  **Associate Consultant, Management Consulting** (2000-2001)  **Consultant, Information Technology** (1997-2000)  **Associate Consultant, Information Technology** (1994-1997) | | | | |
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| Education & Development |
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| **MASTER of BUSINESS ADMINISTRATION in FINANCE**, Manchester Business School; University of Manchester, UK, 2003 | | | | |

**BACHELOR of SCIENCE** in **MATHEMATICS (Minor: Computer Science)**, University of the West Indies; Mona, Jamaica, 1994

* **Process Mapping/Analysis**, PricewaterhouseCoopers Consulting University;Canada, 2002
* **Member: American Finance Association**
* **Certified in Facilitation Skills**