| 1036 Gaylord Mountain Road Hamden, CT 06518 203-606-5241 erika.kennibrew@sunh.com | | | |
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| **ERIKA KENNIBREW** | | | |
| **Objective** | To obtain a position that will utilize my skills to create a successful work environment and be an asset to a company where motivation and ambition are both encouraged and rewarded. | | |
| **Experience** | 11/4/2012-present Sunbridge HealthCare (YALE ACCOUNT) New Haven, CT **Clinical Nurse Liaison**  * Developing business opportunities at area hospitals and networking in the medical community. * Identifying, developing, securing and growing new and existing account and growing new and existing customer opportunities by building a strong network within the assigned region and supporting the coordination of services among the areas providers. * Monitoring ecin for new referrals for all assigned facilities and answering in an appropriate period to ensure great customer service and enhance our customer base by developing relationships with the staff to make referral process and placement run as smoothly as possible. * Identify opportunities to grow our customer base by daily assessment of needs within the assigned hospital, by not only developing the trust with case managers and physicians, but also upholding standards that enable the staff to feel comfortable and willing to recommend the services that I represent to new referrals and repeating referrals. * Using my extensive nursing knowledge to evaluate a referral, coordinate with directors of admissions, record bed availability, and by company standards, make a bed offer on referrals and follow up with on-site evaluations of referrals. Recognize future expenses that the company can incur with referrals sent and ask appropriate questions to prevent or reduce the cost. * Recognize that every interaction with staff and patients, verbal or non-verbal, and by carrying myself to a high professional standard is a marketing opportunity, which promotes the company’s growth. | | |
|  | 7-1-05 to current | Whitney Center | Hamden, CT |
| **Staff Nurse**  * Assisting nursing staff in Med-Surge, short term rehabilitation, sub-acute care * Responding to emergency calls in customers apartments and making immediate urgent decisions * Teaching, training new staff members: CNA’s, LPN’s and RN’s * Functioning as an integral part of a health care team by working closely with pt/ot/ speech therapy, dieticians, housekeepers, maintenance, security, pharmacists, oxygen therapy companies, Vitas Hospice staff and daily interactions with all Medical Physicians and providing assessments, evaluations based on the health care team’s plan of care for individual to meet their needs. | | |
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|  | 7-1-03 to current | A&J Nursing Personnel | New Haven, CT |
| **Agency Nurse**  * Help employer to fill temporary, temp to hire, and fulltime positions for their clients by taking assignments. * Provided patients with excellent care while observing the rules of assigned facility. * I provided valuable opportunities for facilities to maintain acceptable staff to patient ratio.   Building relationships quickly and adapting to unfamiliar staff and patients. | | |
|  | 12-1-00 to 6-5-07 | Arden House | Hamden, CT |
| **Staff Nurse/Alternating Charge Nurse Every Two Months**  * Provided excellent customer service to patients and families by making the transition to sub acute care and long-term care as delicate and informative as possible. * I worked well as a team player to create a great work atmosphere. * Dedicated to achieve the highest standard of care by being efficient, empathetic, and taking charge when indicated. * Admitting new patients to the facility and initiating care plans. | | |
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| **Education** | Graduated 12- 2001 | Eli Whitney Regional Technical School | Hamden, CT |
| Diploma of Practical Nurse Education Program | | |
|  | Associates Degree of Science Graduated 5-2011 Housatonic Community College Bridgeport, CT | | |
|  | Albertus MagnusUniversity of New Haven | | |
| **References** | References are available on request. | | |
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