

Driving New York's Economy

Annual Contribution of New York's New-Car Dealers

Numbers reflect annual economic activity during 2024.



859
DEALERSHIPS
(new car)



115,825
TOTAL JOBS
(created by dealerships)
Includes 49,677 direct jobs and
66,148 indirect and induced jobs.



58
EMPLOYEES
(average per
dealership)



\$76.9B
TOTAL SALES
(all dealerships)



\$1.3B
PAYROLL



6.2%
REGISTRATIONS

New York's Share of Total U.S.
New-Vehicle Registrations

Source: Center for Automotive Research,
NADA, NADA Industry Analysis, S&P Global,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau.

\$85,696
Average Annual
Earnings

\$1.5B
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.

\$3.1B
**STATE SALES
TAX PAID**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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