

# The Network of Foreign Direct Investment Flows: Theory and Empirical Analysis<sup>1</sup>

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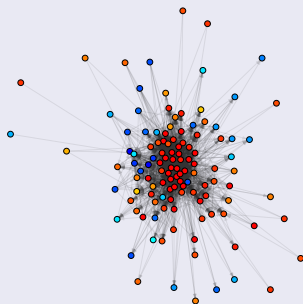
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# Introduction

- FDI as a Network
  - Clustering
  - Reciprocity
- Motivation
  - Violation of Independence Assumptions
  - Theoretical Importance of Dependence Terms
- Simultaneously test exogenous variables as well

## FDI Network 2008

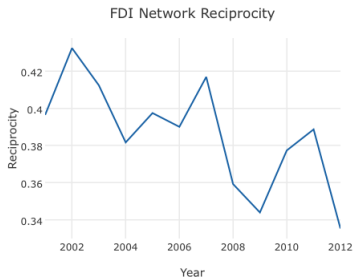


Color Scheme: Autocracy to Democracy  
is scaled as Blue to Red

# Theory for Network Terms

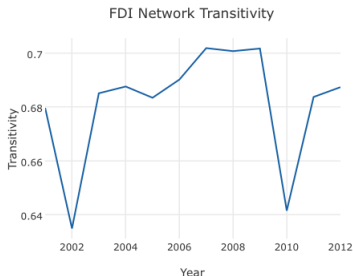
- Reciprocity

- Standard practice to resolve political opposition from competing firms
- Anti-reciprocal relationship in mixed dyads



- Transitivity

- MNC expansion and supply-chain fragmentation
- Risk of Expropriation
- PTA networks



- Bilateral FDI statistics from UNCTAD, 2001-2012
- Dyad-level Covariates
  - Gravity +
  - Contiguity +
  - Common Language +
  - Four Types of Defense Treaties +
  - Colonial Relationships +
  - PTA depth<sup>1</sup> +
- Node-level Covariates
  - GDP per capita +/-
  - GDP Growth Rate +
  - Polity IV +
  - Political Violence -
  - Trade Openness +

$$\Pr_{\theta;h;\mathbf{g}}(\mathbf{Y} = \mathbf{y}) = \frac{h(\mathbf{y})\exp(\boldsymbol{\theta} \cdot \mathbf{g}(\mathbf{y}))}{\kappa_{h,\mathbf{g}}(\boldsymbol{\theta})}$$

$$\text{Sum : } \mathbf{g}(\mathbf{y}) = \sum_{(i,j) \in \mathbb{Y}} \mathbf{y}_{i,j}$$

$$\text{Sum, Fractional Moment : } \mathbf{g}(\mathbf{y}) = \sum_{(i,j) \in \mathbb{Y}} \mathbf{y}_{i,j}^{1/2}$$

$$\text{Non-Zero : } \mathbf{g}_k = \sum_{(i,j) \in \mathbb{Y}} \mathbb{I}(\mathbf{y}_{i,j} \neq 0)$$

# ERGM Count Model: Variables

$$\text{Reciprocity : } \mathbf{g}(\mathbf{y}) = \sum_{(i,j) \in \mathbb{Y}} \min(\mathbf{y}_{i,j}, \mathbf{y}_{j,i})$$

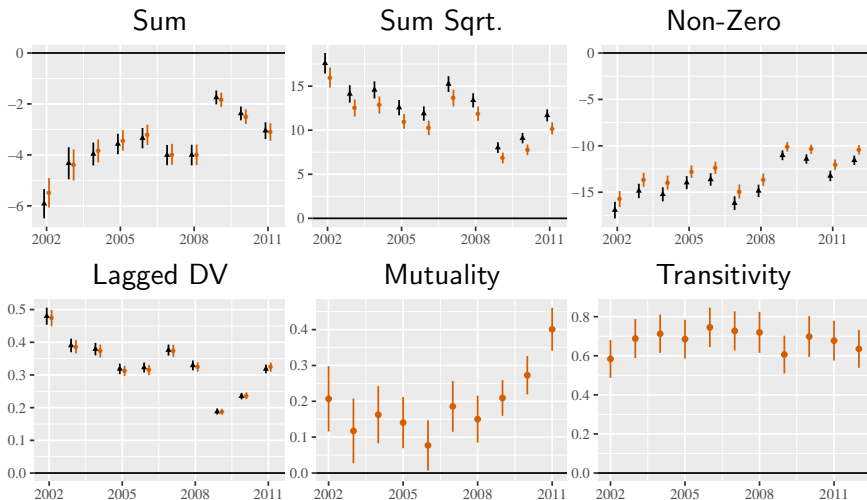
$$\text{Transitive Weights : } \mathbf{g}(\mathbf{y}) = \sum_{(i,j) \in \mathbb{Y}} \min \left( \mathbf{y}_{i,j}, \max_{k \in N} \left( \min(\mathbf{y}_{i,k}, \mathbf{y}_{k,j}) \right) \right),$$

$$\text{Dyadic Covariate : } \mathbf{g}(\mathbf{y}, \mathbf{x}) = \sum_{(i,j)} \mathbf{y}_{i,j} x_{i,j}$$

$$\text{Sender Covariate : } \mathbf{g}(\mathbf{y}, \mathbf{x}) = \sum_i x_i \sum_j \mathbf{y}_{i,j}$$

$$\text{Receiver Covariate : } \mathbf{g}(\mathbf{y}, \mathbf{x}) = \sum_j x_j \sum_i \mathbf{y}_{i,j}$$

# Count Model and Network Dependencies



# Covariate Results



# Conclusion and Future Research

- Conclusion
  - Network terms are substantively important
  - Network terms need to be modeled instead of being assumed away
- Future Steps
  - Condition reciprocity on development
  - Assortativity
  - TERGM

- ① Dür, A., Baccini, L., & Elsig, M. (2014). The design of international trade agreements: Introducing a new dataset. *The Review of International Organizations*, 9(3), 353-375.