# Soumyajit De

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## Education

#### **IIT BOMBAY**

MTech in Computer Science (ML) 2014 | Mumbai, IN

#### **WB UTECH**

BTech in Computer Science 2011 | Kalyani, IN

# Technical Experience DOMAINS

CTR-prediction, Language Models

#### LANGUAGES

C++, Python, Java, SQL

### **LIBRARIES & TOOLS**

PyTorch, ONNX, Huggingface, Keras, Pandas, SkLearn, Matplotlib, SciPy, NumPy, Jupyter, Docker, Kubernetes, Azure Data Factory, Azure Data Lake Storage, Azure Data Lake Analytics, Distributed FS (Cosmos), Map-Reduce, Kafka, BLAS, GDB, Valgrind, Perf, Git, RESTful APIs, OAuth, Conda, Pip, LETEX.

## **Publications**

[1] Danica J. Sutherland, Hsiao-Yu Tung, Heiko Strathmann, Soumyajit De, Aaditya Ramdas, Alexander J. Smola, and Arthur Gretton. Generative models and model criticism via optimized maximum mean discrepancy. In 5th International Conference on Learning Representations, ICLR 2017, Toulon, France, April 24-26, 2017, Conference Track Proceedings, 2017. Link.

## Honours

10<sup>th</sup> Board Exam: State Rank: 1<sup>st</sup> Recipient, Chief Ministers Gold Medal.

## **Industry Experience**

MICROSOFT | Senior Data & Applied Scientist, Search Advertising R&R

Dec 2018 – Present | Bangalore, IN

#### **CTR PREDICTION**

- Introduced ranking of all ad decorations in top 5 INTL markets using low-latency CTR-prediction models using statistical features (+1.5-2%  $\Delta$ CTR).
- Unified feature stores, trained a single model to serve across multiple clusters, extending ranking support to 100+ INTL markets across the globe.
- Improved model utilising semantic signals from query, creatives and decorations.
- Addressed signal sparsity in low-volume markets by fine-tuning a pretrained encoder and adopted distillation with pseudo labels. Improved overall  $\Delta$ AUC by 4%, helping with the cold-start problem. Met latency demands with lightweight student model and cached embeddings (+0.3-2.0%  $\Delta$ CTR across markets).

#### PERSONALISATION

- Improved personalisation in decoration ranking by introducing dense-match features utilising user-profile signals (+0.2%  $\Delta$ CTR on personalisable slice).
- Generated text features from 2 sources using in-context learning. Leveraged similar signals developed by another team. Examined user-interest clusters and explored approaches to capture recency and diversity in user embeddings.
- Customised and fine-tuned an encoder to output lower dimensional embeddings, meeting capacity budgets while maintaining quality (+0.21% ↓ +0.16% ΔAUC).
- Led addition of platform support and integration across the globe (AMER + INTL), collaborating with Engineering and partner teams. Driving adoption in other related areas including creative ranking, decoration relevance, decoration retrieval.

#### OFFLINE FILTRATION

- Addressed Key-Value store capacity limitation by introducing an estimated clickyield based filtration strategy for algo-generated decorations. (+0.1-0.3% ΔCTR).
- Utilised historical queries for the ad, used sampling to address the scale of scoring 10B (approx) items daily. Worked with partner team on training a global model.

#### AD DECORATION/CREATIVE GENERATION

- Addressed lower candidate density in smaller markets and overall quality with zero-shot decoration generation offline in INTL markets. Utilised an instruction tuned encoder decoder model. (+1.5-2.0x  $\Delta$ Coverage, +0.22%  $\Delta$ Revenue).
- Worked on improving attractiveness of creatives with query-pivoted asset generation online. Explored frozen M/LLMs as distillation targets for zero-shot generation. Proposed dataset curation strategies for supervised fine-tuning of an SLM, addressing different demands across categories, volume and language (Ongoing).

# **ORACLE** | Senior Software Engineer, Cloud Infrastructure

Jul 2014 – Apr 2016, Sep 2016 – Dec 2018 | Bangalore, IN

- Designed and implemented a majority of the Marketplace REST API.
- Employed batch-processing and application-layer caching to reduce the response times of multi-page GET-calls from  $\sim$ 2 mins to  $\sim$ 10 secs.

# Research Experience

## UNIVERSITY COLLEGE LONDON | Research Assistant, Gatsby Unit

May 2016 - Jul 2016 | London, UK

- Devised a cache-friendly algorithm for a class of statistical tests involving MMD estimator that showed  $\sim$ 300x speed-up over naïve implementation.
- Proposed and implemented a multi-threaded variant that outperformed competing algorithms, built with state-of-the-art solvers, by an order of magnitude [1].

# Open Source Experience

#### **SHOGUN ML LIBRARY** | Core Contributor | 94,221 LOC changes

2013, 2014, 2016 | Google Summer of Code

- 2016 Co-mentored in designing Shogun's Linear Algebra library.
- 2014 Designed and developed a framework for kernel-based hypothesis tests.

  Added a family of feature selection algorithms on this framework.
- 2013 Implemented an estimator for log-det of large, sparse matrices arising in the log-likelihood computation of high-dimensional Gaussians in real-world datasets.