

DESMOND GILMOUR

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SKILLS

Languages: Python, Javascript, Java, HTML, CSS, C, SQL
Frameworks/Tools: React, Node.js, Express, Material-UI, Django, Git, Maven, Linux

EXPERIENCE

Patsnap

Sales Development Representative

London, ON (WFH)
December 2021 - Present

- Used cold outreach techniques to generate the highest amount of leads in Q3 (23) and the third highest revenue in Q2 (\$54,000) and Q3 (\$57,000).
- Successfully onboarded three new team members.
- Cohosted a company-wide pride event that had guest speakers involved in bringing LGBTQ awareness to the workplace.

University of Guelph

NSERC Funded Research Assistant

Guelph, ON
May 2019 - September 2019

- Synthesized and characterized a disaccharide acceptor (Lewis Y).
- Expanded research in different synthetic pathways towards Lewis Y.
- Presented my research at the CEPS undergraduate poster session.

University of Guelph

Teaching Assistant

Guelph, ON
January 2019 - September 2019

- The first undergraduate student to teach organic chemistry at the University Of Guelph.
- Ensured the safety of 60+ first and second-year students per semester.
- Conducted a mixture of in-person and zoom lessons.

PROJECTS

Vintage Academy *HTML, CSS, Shopify*

- Co-built a brand using Shopify that grossed approximately \$2000/month.
- Implemented UI/UX principles to create a more streamlined site by manipulating the HTML and CSS.

House Party *Django, React, HTML, CSS*

- Built a room-sharing website that allows users to share what music they listen to.
- Integrated with the Spotify API and used tools like Axios and Material-UI.

AlphaToe *C*

- Developed an unbeatable tic tac toe game that used a pseudo artificial intelligence and ran in the terminal.
- A hashmap is used for all possible solutions and each position is ranked to know which move to make next.

Java Adventure Game *Java*

- Programmed a room exploring game inspired by my favorite comedians and used the swing GUI.
- The game allows you to create your character and save your game through serialization.
- The functionality allows the user to add items to the inventory, use items in specific ways and explore the map.

EDUCATION

University of Guelph

Bachelor of Computer Science *GPA: 3.6*

Guelph, ON
September 2016 - December 2021

University of Guelph

Bachelor of Chemistry *GPA: 3.6*

Guelph, ON
September 2016 - December 2021