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| **Contact**   |  |  | | --- | --- | |  | **Bedford, MK40** | |  | **+44 7951 121 347** | |  | **anatoly.demianov@gmail.com** | |  | **https://www.anatoly.pages.dev** | |  | **https://github.com/detollly** | |  | **linkedin.com/in/anatoly-demianov-28b37115a** |       **Skills**     * HTML/CSS * JavaScript * Python * Node.js * GitHub * PHPMyAdmin * MySQL * PostgreSQL * RESTful APIs * Software testing * Prototyping * Problem-Solving: The ability to think critically and solve complex issues * Communication: Clear and effective communication, both written and verbal * Teamwork: Working well in a team environment, contributing to a collaborative effort * Adaptability: Being flexible and willing to learn new technologies and approaches * Time Management: Managing time effectively to meet project deadlines and handle multiple tasks efficiently * HTML/CSS * JavaScript * Python * Node.js * GitHub * PHPMyadmin * MySQL * PostgreSQL * RESTful APIs * Software testing * Prototyping * Problem-Solving: The ability to think critically and solve complex issues that arise during development. * Communication: Clear and effective communication, both written and verbal, for collaborating with team members and stakeholders. * Teamwork: Working well in a team environment, including understanding team dynamics and contributing to a collaborative effort. * Adaptability: Being flexible and willing to learn new technologies or approaches as the industry evolves. * Time Management: Managing time effectively to meet project deadlines and handle multiple tasks efficiently.     **CERTIFICATES**    **CISCO Introduction to Cybersecurity**  **The Complete Python Bootcamp**  **Full Stack Web Development Bootcamp**    **Languages**  **English** :    Fluent  **Latvian** :    Native  **Russian** :    Native | |  | | --- | | Anatolijs Demjanovs      **OBJECTIVE**  Results-driven and detail-oriented professional with a passion for technology and a desire to transition into a software development role. Bringing a solid foundation in Python, HTML/CSS, JS, coupled with a commitment to continuous learning and professional growth. Eager to contribute to innovative projects and make a meaningful impact in the software development field.      **Education**    Bachelor of Science : Digital Technologies in Application Development,  2023 - 2024  The University of Northampton, UK  **Higher National Diploma** in Computer Science,  2020 - 2023  Bedford College, UK    **Projects**  **Developing conventional and No-Code applications. Research project.**  11/2023 – 04/2024  Conducted academic research by developing, testing, and comparing conventional and No-Code applications using HTML/CSS, JS, PHP, and XAMPP.  **FTP server hardening** 04/ 2024  Conducted an FTP server enumeration and improved the server security using Kali Linux and Oracle VM.  **Database system for an** **insurance company** 11/2023  Designed and implemented a database system for an insurance company using MySQL and tested using various SQL DML and DDL commands.  **API implementation in a web application** 04/2023  Designed and built a website with a user authentication system (REST API) and third-party API (live cryptocurrency price displayed). HTML/CSS, JS, Node.js, PostgreSQL.  **Database for a web application** 03/2023  Designed, implemented, and maintained a database system for an online education platform using MySQL, and managed GitHub version control.  **Network system** 03/2022  Designed a network for a small business using Cisco Packet Tracer.  **Work history**  Customer assistant 09/2020 - Current  LIDL UK LTD - Bedford  **Customer Satisfaction**: Provided exceptional customer service, consistently receiving positive feedback from 80% of customers surveyed.  **Sales Achievement**: Played a key role in achieving team goals by consistently meeting and exceeding sales targets.  **Proactive Process Improvement**: Demonstrated self-initiative by identifying opportunities for process improvements and implementing solutions while effectively communicating and collaborating with team.  HGV Parts advisor 04/2018 - 08/2020  Brian Currie LTD - Milton Keynes  **Customer Service**: Provided expert assistance to customers, resulting in 95% satisfaction rate and increased customer retention.  **Sales**: Successfully upsold parts and accessories, contributing to 20% increase in sales revenue.  **Liaison with Service Departments**: Collaborated closely with service departments, ensuring timely availability of parts for repairs and services, leading to an 18% reduction in vehicle downtime.  HGV Parts advisor 08/2008 - 03/2018  Senson Truck SIA - Riga, Latvia  **Customer Service**: Provided expert assistance to customers in sourcing parts for HGV commercial vehicles, resulting in an 85% customer satisfaction rate.  **Supplier Relations**: Established and maintained strong relationships with suppliers, negotiating favourable terms and ensuring timely delivery of parts.  **Engaging New Customers**: Implemented targeted marketing campaigns and promotional offers, resulting in a 15% increase | |

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