

# MOHD SUFYAAN

Sales Manager

## **About Me**

Results-driven Sales Manager with one year of experience exceeding sales targets and building high-performing teams. Proven ability to develop and implement successful sales strategies, leading to consistent revenue growth and market share expansion. Skilled in coaching, motivation, and building strong customer relationships.



+91 9318441197



maihunsufyaan@gmail.com



Laxmi Nagar New Delhi

#### LANGUAGE

- English
- Hindi
- Arabic (basic)

#### **EXPERTISE**

- Management Skills
- Creativity
- Customer Support
- Negotiation
- Critical Thinking
- Leadership

#### **EXPERIENCE**

Sales Manager At DTDC franchisee - New Delhi Aug-2023 To Mar-2023

Managed sales operations for a DTDC franchise, driving revenue growth and exceeding sales targets. Developed and implemented sales strategies to expand the customer base and secure new business opportunities within the designated territory.

Self Employed Dec-2022 To Jul-2023

Thriving self-employed professional. Proven ability to manage all aspects of client projects, from initial contact and needs assessment to successful completion and delivery. Adept at self-motivation, time management, and exceeding client expectations

#### **EDUCATION**

#### G.S.B.V Laxmi Nagar

12th 2022-2023

#### **Amity University Noida**

Bachelor of Computer Applications 2023-Present

### **SKILLS SUMMARY**

Sales Management

78 %

customer interaction

81 %