

# INFORME DE COMPRAS Y VENTAS

## DICIEMBRE 2021

FANNY RODRIGUEZ

### DROGAS Y MEDICAMENTOS

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
AGL	AGL	8,432,058	5,311,971	13.71%	4,583,919	2,385,350	6,001,068
AGN	AGROINTEGRAL ANDINA SA	5,948,276	9,789,442	11.33%	8,680,110	6,830,898	4,098,661
AGZ	AGROZ S.A.	0	0	0	0	0	0
BAF	BASIC FARM LTDA	63,206,331	60,001,651	7.23%	55,665,746	56,920,316	86,958,874
BAI	PLACOR	11,566,466	5,413,727	11.97%	4,765,437	0	7,860,365
BAY	BAYER S.A	150,590,955	116,028,504	14.96%	98,666,618	73,505,592	135,616,971
BIS	BIOSTAR PHARMACEUNTICA	1,262,950,060	286,593,020	-4.51%	299,511,122	541,575,700	2,321,946,312
BOE	BOEHRINGER INGELHEIM S.A.	0	0	0	0	0	0
BUS	LABORATORIOS BUSSIE	95,636,607	30,926,716	10.84%	27,574,364	0	90,950,163
CAL	COMPANIA CALIFORNIA - Ganaderi	49,140,768	17,824,876	2.53%	17,374,602	2,405,199	46,798,555
CAM	CALIFORNIA MASCOTAS	56,686,224	37,444,803	8.45%	34,279,333	4,153,468	29,896,585
CAN	COMERCIALIZADORA BOGOTANA SAS	58,070,399	41,165,816	-1.11%	41,621,827	52,162,704	91,157,933
CAR	LABORATORIOS CALIER DE LOS AND	75,925,533	35,835,881	15.73%	30,200,615	5,443,200	57,738,299
CEA	CEAGRO	0	0	0	0	0	0
CEL	CELLS LABORATORIO	20,682,588	3,592,735	7.41%	3,326,405	0	30,087,072
CHA	CHALVER VETERINARIA LTDA.	194,628,001	144,204,419	4.53%	137,676,507	219,140,828	279,723,405
COR	CORPAUL	9,323,913	15,670,226	11.61%	13,851,292	14,383,935	12,649,154
DVT	DISVETAGRO SAS	9,016,515	3,924,828	0.38%	3,909,756	0	4,686,379
EDO	EDO	4,323,009	1,966,490	8.52%	1,798,917	2,530,499	5,054,597
ELA	ELE LILLY INTERAMER ELANCO	143,198,808	57,765,204	11.46%	51,146,110	83,727,954	419,655,430
ERM	LABORATORIOS ERMA S.A	82,643,065	54,029,642	14.08%	46,424,208	7,440,680	45,908,974
GBV	GLOBALVET	0	0	0	0	0	0
HEE	HEELCOLOMBIA LTDA	31,034,000	41,340,239	36.63%	26,196,252	50,600	12,686,580

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HOL	GABRICA S.A.	185,441,691	147,241,174	24.07%	111,796,072	95,745,900	184,873,340
ICO	ICOFARMA	220,855,049	99,000,824	-2.39%	101,363,897	158,684,092	326,749,185
IFS	CONAVET	55,941,706	23,315,885	11.97%	20,523,864	25,359,600	60,408,961
INC	INTERVET COLOMBIA S.A.	230,461,398	137,061,704	6.24%	128,507,805	105,879,537	287,128,952
INM	INTERVET - MASCOTAS	366,627,558	474,057,977	18.78%	385,008,947	432,789,998	495,212,520
INP	INPEC LTDA	2,445,982	3,058,568	9.79%	2,759,184	1,688,344	2,326,462
INT	INVET S.A	89,731,381	59,760,570	2.44%	58,301,391	76,591,416	149,502,175
JVU	LABORATORIOS JV URIBE	26,022,826	16,257,185	20.72%	12,889,498	6,503,840	19,760,936
LCA	LABORATORIOS CALLBEST LTDA	18,840,564	16,205,291	8.86%	14,768,765	12,586,900	16,157,546
LEL	LABORATORIOS LELVE	8,367,910	5,223,607	10.36%	4,682,325	5,334,622	7,950,697
LIM	LIMPIOOTEC SAS	3,027,744	4,872,233	18.36%	3,977,752	5,405,400	4,476,108
LOV	DIMEVET S.A.	106,694,300	30,273,745	13.21%	26,274,525	33,436,586	176,195,596
MAR	INDUSTRIAS MARAVEDI CIA LTDA	2,230,963	1,301,283	7.78%	1,200,028	1,722,000	3,058,676
MEG	MEGAVET	2,506,531	2,354,858	13.62%	2,034,010	2,762,400	2,971,930
MER	CARVAL COLOMBIA S.A.	229,541,393	335,013,543	23.41%	256,580,312	159,819,174	416,121,695
MKT	M.K. TECNOQUIMICAS	141,819,690	84,964,780	13.69%	73,336,623	121,108,913	189,170,643
NOL	NOVARTIS - LINEA LAVERLAM	2,420,204	507,270	16.46%	423,788	0	1,996,416
NOP	NOVARTIS PETS	0	0	0	0	0	0
NUT	LABORATORIOS NUTRIFARMA LTDA.	4,031,369	2,501,085	18.39%	2,041,102	4,247,100	6,395,184
OPT	OPTI VET	0	0	0	0	0	0
PBV	PROVIMI - BIOVET	0	0	0	0	0	0
PCA	PROCAPS VETERINARIA	0	0	0	0	0	0
PFI	ZOETIS	247,056,829	99,612,671	12.14%	87,524,033	117,471,120	331,401,641

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**DROGAS Y MEDICAMENTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
<b>PFM</b>	ZOETIS MASCOTAS	157,377,381	158,624,272	20.72%	125,750,014	107,930,945	152,626,261
PHA	PHARMAVET LTDA.	13,916,324	10,565,749	-3.21%	10,904,602	10,325,250	13,658,938
PHK	LABORATORIOS PHARMEK	0	0	0	0	0	0
PPO	PROMOCIONALES	54,679,593	5,051,216	19.08%	4,087,630	0	103,669,265
PRO	PROCONVET S.A.	1,962,780	1,096,192	7.13%	1,018,052	2,980,692	4,038,820
PRV	LABORATORIOS PROVET LTDA	108,064,969	83,951,185	10.59%	75,063,934	63,974,956	97,263,927
PYL	LAB. PROBYALA	13,310,376	3,649,011	11.84%	3,216,898	3,434,400	14,192,854
ROP	CARLOS MARIA MORALES SAS	6,594,046	12,024,549	13.5%	10,401,438	11,764,800	7,167,108
SAI	SANIDAD ANIMAL INTEGRAL S.A.	83,159,682	58,210,828	10.29%	52,222,484	64,030,828	110,881,429
SYN	VIRBAC LINEA SYNTESIS	15,520,700	21,467,547	11.96%	18,898,984	21,713,700	18,374,622
VEC	VECOL S.A	120,596,780	67,679,320	8.02%	62,253,276	17,150,970	90,065,225
VEL	LABORATORIOS VELOX	3,850,476	2,083,122	4.21%	1,995,500	0	1,968,952
VET	LABORATORIOS VETERLAND LTDA.	53,957,033	44,691,180	7.35%	41,406,405	47,121,520	65,487,651
VIC	VICAR DE COLOMBIA S.A	63,861,536	33,284,387	5.33%	31,510,570	51,978,683	93,045,526
VIR	VET.ESPECIALIZADA LINEA VIRBAC	6,012,953	9,610,472	13.02%	8,359,051	8,965,608	8,330,452
VML	LABORATORIOS V.M. LTDA.	4,033,792	2,555,652	11.61%	2,258,977	7,604,160	9,378,847
WES	WEISS PHARMA S.A.S	54,254,991	33,183,512	-2.27%	33,935,585	5,365,492	27,687,055
ZOO	LABORATORIOS ZOO LTDA	149,020,579	144,440,133	5.09%	137,082,651	105,220,740	127,677,447
	<b>SUBTOTAL \$</b>	5,187,242,655	3,203,582,770	11.92%	2,821,613,112	2,969,356,609	7,316,848,419
	<b>TOTAL \$</b>	5,187,242,655	3,203,582,770	11.92%	2,821,613,112	2,969,356,609	7,316,848,419

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**FELIPE BARON**

## **ARENAS GATOS PROVEEDOR NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
950	JARAMILLO PETS	34,123	1,488,840	23.16%	1,144,060	4,344,312	4,787,484
	SUBTOTAL \$	34,123	1,488,840	23.16%	1,144,060	4,344,312	4,787,484

## **CONCENTRADOS IMPORTADOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
963	EVANGERS	52,468,739	6,914,120	34.31%	4,542,208	0	47,860,439
	SUBTOTAL \$	52,468,739	6,914,120	34.31%	4,542,208	0	47,860,439

## **CONCENTRADOS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
957	MASCOLANDIA SAS	2,527,883	1,472,222	35.29%	952,742	798,264	2,373,405
	SUBTOTAL \$	2,527,883	1,472,222	35.29%	952,742	798,264	2,373,405

## **DROGAS Y MEDICAMENTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
QUA	QUALIVET PHARMACEUTICALS	422,554,074	72,765,636	50.68%	35,889,167	75,920	385,587,434
	SUBTOTAL \$	422,554,074	72,765,636	50.68%	35,889,167	75,920	385,587,434

## **FERRETERIA**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
360	UMCO SA	258,742,027	23,474,218	-1.91%	23,921,856	0	233,388,751
442	KAZ USA INC	15,996,392	1,518,511	32.83%	1,019,917	0	14,976,475
444	B-AIR	18,648,575	741,152	50.19%	369,202	0	18,279,373
466	AGROTOOLS DE COLOMBIA SAS	884,808	0	0	0	0	884,808
524	WAHL CLIPPER CORPORATION	14,003,124	2,318,212	46.19%	1,247,488	0	15,988,283
	SUBTOTAL \$	308,274,926	28,052,093	5.32%	26,558,463	0	283,517,690

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## **FERRETERIA IMPORTADOS COMPRA NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
322	AGUIMAR LTDA.	171,844	0	0	0	0	171,844
	<b>SUBTOTAL \$</b>	171,844	0	0	0	0	171,844

## **FERRETERIA IMPORTADOS DIRECTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
356	TRASCO TRADING COMPANY	1,862,308	271,824	32.59%	183,247	0	1,679,061
357	IMACASA	8,538,783	366,592	49.22%	186,152	0	8,352,631
440	DI-MARTINO S.R.L	61,443,402	2,713,929	39.33%	1,646,663	0	59,921,722
445	NINGBO DB UNION INT'L CO LTD	0	0	0	0	0	0
459	TERKO TECNOLOGIAS AGROPECUARIA	1,219,288	0	0	0	0	1,219,288
	<b>SUBTOTAL \$</b>	73,063,781	3,352,345	39.86%	2,016,062	0	71,172,702

## **IMPORTADOS DIRECTO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
SPE	QUIMICA INDUSTRIAL SPES	0	0	0	0	0	0
	<b>SUBTOTAL \$</b>	0	0	0	0	0	0

## **INSTRUMENTAL DIRECTO IMPORTADO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
070	CAVITRON VETERINARIO	7,004,160	1,225,022	-217.64%	3,891,200	0	2,723,840
	<b>SUBTOTAL \$</b>	7,004,160	1,225,022	-217.64%	3,891,200	0	2,723,840

## **INSTRUMENTAL IMPORTADO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
062	NJ Phillips PTY Limited	2,401,679	0	0	0	0	2,401,679
	<b>SUBTOTAL \$</b>	2,401,679	0	0	0	0	2,401,679

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## **INSTRUMENTAL IMPORTADO COMPRA NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
001	PRODUCTOS DESECHABLES	896,893	125,006	44%	70,000	0	826,893
002	INSTRUMENTAL QUIRURGICO	757,088	286,338	29.91%	200,680	985,000	1,541,521
004	INSTRUMENTAL Y EQUIPO VARIO	5,215,561	2,278,936	-4.79%	2,388,025	4,265,968	11,150,180
030	INSMEVET S EN C.	0	0	0	0	0	0
031	INSTRUMENTAL VARIOS IMPORTADOS	11,238,858	3,583,047	21.2%	2,823,288	0	16,831,140
035	WISCONSIN & CIA LTDA.	34,220	0	0	0	0	68,440
037	COLINSTRUVET	723,200	602,529	24.07%	457,529	1,151,250	1,879,190
040	IMPO PECUARIOS LTDA	0	0	0	0	0	0
041	INVERSIONES HERCO	0	0	0	0	0	0
043	LHAURA VET LTDA	9,098,154	4,297,304	12.2%	3,773,237	6,995,102	12,361,128
050	LHAURA VET LTDA.	4,249,748	2,486,915	12.39%	2,178,820	3,431,922	5,941,367
	<b>SUBTOTAL \$</b>	<b>32,213,722</b>	<b>13,660,075</b>	<b>12.95%</b>	<b>11,891,579</b>	<b>16,829,242</b>	<b>50,599,859</b>

## **INSTRUMENTAL IMPORTADO DIRECTO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
003	IMPORTACIONES UNIVERSO	257,987,691	59,755,801	35.01%	38,833,429	0	220,102,807
010	DEMAPLAST SRL	8,750,958	0	0	0	0	9,305,666
018	INSTRUMENTAL VETERINARIO FIX	4,037,672	0	0	0	0	4,037,672
019	FARMING SUPPLY	10,399,947	17,962,496	17.81%	14,762,725	80,268,027	76,294,247
021	INSTRUMENTS SUPPLIES	10,374,122	136,944	30.61%	95,022	0	10,279,100
039	FARMING SUPPLY	14,698,526	1,442,081	36.41%	916,953	0	13,781,573
045	SYRVET INC	1,024,575	177,353	50.65%	87,531	0	1,191,627
047	ALLFLEX	0	0	0	0	0	0
048	COOTRAN	0	0	0	0	0	0

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## **INSTRUMENTAL IMPORTADO DIRECTO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
056	TRANSCO TRANDING COMPANY	3,795,876	616,673	44.01%	345,276	0	3,578,588
057	SYRVET INC	3,481,126	71,426	61.84%	27,259	0	3,477,369
058	GLOBALVET	11,121,889	16,991,411	26.9%	12,420,218	121,694,000	241,468,748
059	ALLFLEX	22,567,730	8,850,151	35.66%	5,694,215	0	34,084,305
060	COTRAN	3,180,608	32,757	52.63%	15,516	0	3,161,636
066	TOGNAZZONI	33,188,778	349,800	30.03%	244,755	0	65,985,948
071	VETCO SUPPLY	94,799,239	13,711,371	39.39%	8,309,903	0	105,568,262
522	EXIMPORT - OSTER	15,958,530	3,012,373	22.51%	2,334,395	0	21,769,084
	<b>SUBTOTAL \$</b>	495,367,267	123,110,637	31.7%	84,087,197	201,962,027	814,086,632

## **INSTRUMENTAL NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
052	GENTRA LTDA	0	0	0	0	0	0
	<b>SUBTOTAL \$</b>	0	0	0	0	0	0

## **JUGUETES IMPORTADOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
072	THE OUR PETS CO	47,511,593	11,887,726	43.39%	6,730,151	0	42,822,703
	<b>SUBTOTAL \$</b>	47,511,593	11,887,726	43.39%	6,730,151	0	42,822,703

## **MASCOTAS IMPORTADOS COMPRA NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
122	MASCOLANDIA LTDA.	506,287	319,258	34.81%	208,140	1,024,374	1,698,883
141	JARAMILLO L. JUAN A	0	0	0	0	0	0
189	M&B IMPORT	0	0	0	0	0	0
190	PET-GROUP SAS (IDEIAS)	15,520	0	0	0	0	15,520
	<b>SUBTOTAL \$</b>	521,807	319,258	34.81%	208,140	1,024,374	1,714,403

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## **MASCOTAS IMPORTADOS DIRECTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
063	MODERNA PRODUCTOS NV	126,578,476	44,195,145	48.1%	22,935,828	0	108,255,317
069	Henke Sass Wolf	94,788,321	1,480,006	30.26%	1,032,118	0	93,532,777
075	MY FAMILY USA INC	1,992,065	802,764	38.89%	490,538	0	1,501,527
149	GRACIOUS LIVING	44,776,958	2,608,819	52.4%	1,241,816	0	43,535,142
156	FERPLAST PET PRODUCTS	169,766,071	52,494,476	44.66%	29,050,039	0	146,159,667
157	TRANSCO TRADING COMPANY INC	1,716,721	434,150	47.74%	226,906	0	1,729,667
160	ROGZ (PTY) LTD	107,735,619	24,585,789	45.11%	13,494,276	0	96,005,878
162	BAMBOO PET - MUNCHKIN	109,498,542	62,646,168	29.96%	43,879,896	0	71,139,535
163	JW PET COMPANY, INC.	48,292,175	15,222,261	47.84%	7,940,564	1,248,408	42,682,228
172	KONG COMPANY	378,863	53,418	57.27%	22,825	0	356,038
182	CANINE HARDWARE	25,659,877	12,650,148	51.79%	6,098,096	0	20,137,207
183	TRIXIE HEIMTIERBEDARF	299,273,819	106,666,623	52.66%	50,499,885	0	257,273,589
188	MAMMOTH PRODUCTS	43,758,627	13,688,995	51.7%	6,611,961	0	37,966,820
195	LISCAM	25,784,971	6,162,165	53.13%	2,888,503	0	27,914,537
201	201 OFICIAL S.A. DE C.V. (4BF)	0	0	0	0	0	0
CHI	CHIMIGROUP SRL	177,759,450	12,546,987	29.78%	8,811,000	0	168,948,450
	<b>SUBTOTAL \$</b>	<b>1,277,760,555</b>	<b>356,237,914</b>	<b>45.2%</b>	<b>195,224,251</b>	<b>1,248,408</b>	<b>1,117,138,379</b>

## **MASCOTAS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
102	INDUSTRIAS ARGOS LTDA.	7,508	0	0	0	0	7,508
115	GERDTS DIAZ STEPHANIE	440,500	328,476	30.59%	228,000	0	212,500
973	LE GROUPE INTERSAND CANADA INC	212,336,945	68,300,633	47.41%	35,919,293	0	257,036,533
	<b>SUBTOTAL \$</b>	<b>212,784,953</b>	<b>68,629,109</b>	<b>47.33%</b>	<b>36,147,293</b>	<b>0</b>	<b>257,256,541</b>



**INFORME DE COMPRAS Y VENTAS**  
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**FELIPE BARON**

**TALABARTERIA Y EQINOS IMOPRTADOS DIRECTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
564	TRANSCO TRADING COMPANY	38,334,170	2,814,287	32.73%	1,893,165	0	36,441,005
	SUBTOTAL \$	38,334,170	2,814,287	32.73%	1,893,165	0	36,441,005
	TOTAL \$	2,972,995,276	691,929,284	40.58%	411,175,678	226,282,547	3,120,656,039

**INFORME DE COMPRAS Y VENTAS**  
**DICIEMBRE 2021**

**MARCELA SUAREZ**

**DROGAS Y MEDICAMENTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
CMV	COMERVET S.A.	56,148,893	15,650,920	38.21%	9,670,461	9,382,400	57,772,820
CPH	COASPHARMA SAS	2,801,334,883	681,812,691	45.08%	374,454,113	1,360,745,160	4,094,213,399
TEC	TECNOCALIDAD SAS	1,386,615,119	221,757,325	40.82%	131,229,910	183,927,600	1,504,168,418
	<b>SUBTOTAL \$</b>	4,244,098,895	919,220,936	43.94%	515,354,484	1,554,055,160	5,656,154,637
	<b>TOTAL \$</b>	4,244,098,895	919,220,936	43.94%	515,354,484	1,554,055,160	5,656,154,637

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

## **ARENAS GATOS PROVEEDOR NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
934	PET SPA	13,646,813	14,482,262	20.69%	11,485,993	15,428,435	19,954,890
952	MICHOS TOYS SAS	2,833,080	1,811,244	32.31%	1,226,090	0	3,213,980
962	ANIMAL FACTOR SAS	1,062,279	2,178,439	20.64%	1,728,807	2,082,900	2,832,744
967	VETERINARIA ESPECIALIZADA	15,078,190	20,695,434	32.05%	14,063,265	19,375	1,452,804
977	PRODUCTOS FAMILIA	1,501,770	2,018,977	38.12%	1,249,260	0	279,090
991	IND. AGROPECUARIA JVC SAS	5,173,108	13,637,018	27.91%	9,831,128	11,456,414	6,798,412
	<b>SUBTOTAL \$</b>	<b>39,295,240</b>	<b>54,823,374</b>	<b>27.8%</b>	<b>39,584,543</b>	<b>28,987,124</b>	<b>34,531,920</b>

## **CONCENTRADOS IMPORTADOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
904	NESTLE PURINA PET CARE	142,870,403	139,397,919	25.02%	104,514,620	163,638,621	225,727,894
909	ROYAL CANIN COLOMBIA	22,900,193	9,667,225	22.82%	7,460,864	231,865	19,065,371
911	GABRICA S.A.	2,026,752,198	1,281,353,027	6.02%	1,204,256,958	1,088,886,015	2,322,486,258
912	MASTERFOODS COLOMBIA	392,759,308	93,135,700	7.01%	86,604,446	146,992,154	681,371,998
918	JARAMILLO PETS & CIA S.C.A.	413,056,979	403,513,562	14.09%	346,644,196	411,653,630	482,701,045
936	ROYAL CANIN COLOMBIA	108,988,396	143,544,604	14.97%	122,060,028	289,684,302	304,484,805
965	PLB SUPER PREMIUM	52,814,821	41,681,109	51.87%	20,060,733	0	25,433,591
971	COMERCIALIZADORA PESTAR SAS	268,418,534	150,766,415	39.15%	91,745,206	0	194,093,975
	<b>SUBTOTAL \$</b>	<b>3,428,560,832</b>	<b>2,263,059,561</b>	<b>12.36%</b>	<b>1,983,347,051</b>	<b>2,101,086,587</b>	<b>4,255,364,937</b>

## **CONCENTRADOS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
900	APETIT MASCOTAS	2,843,820	2,245,004	25.08%	1,682,058	3,823,932	5,491,348
902	INSUMOS DE LOS ANDES	275,900	177,996	30%	124,600	534,000	685,300
905	CONCENTRADOS EL RANCHO LTDA	2,259,971	1,477,850	17.72%	1,216,046	3,338,100	4,425,710

# INFORME DE COMPRAS Y VENTAS

## DICIEMBRE 2021

**MARTHA PINILLOS**

**CONCENTRADOS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
906	INCROS DE COLOMBIA	1,856,215	1,311,637	21.73%	1,026,587	4,225,060	5,054,589
907	CONCENTRADOS EL RANCHO	0	0	0	0	1,410,950	1,410,950
908	MOTTA FORERO GINETH	864,000	3,046,971	26.45%	2,241,000	2,430,000	1,053,000
910	ITALCOL DEL OCCIDENTE	243,096,914	362,710,755	21.5%	284,720,409	549,989,452	542,925,518
914	ALIMENTOS NUTRION S.A.	21,994,476	47,507,095	19.79%	38,104,945	47,764,622	31,698,163
915	PIXIE SAS	8,502,556	76,107,947	19.58%	61,208,904	68,390,734	16,687,358
917	PELUDITOS BARF SAS	1,179,101	6,492,984	26.18%	4,793,369	5,631,700	2,112,390
919	NESTLE PURINA PETCARE	380,403,501	294,155,861	14.58%	251,276,601	196,375,302	350,100,890
944	WILLS BONILLA CONSTANZA MARGAR	1,056,097	458,289	30.93%	316,545	0	739,552
947	GRUPO EMPRESARIAL BAHITI	1,439,800	3,542,907	27.85%	2,556,300	4,765,500	6,851,000
954	COMERCIALIZADORABOGOTANAS.A.S.	2,277,757	3,813,891	27.86%	2,751,226	4,855,116	5,224,302
956	IMPULSORES INTERNACIONALES	3,372,000	3,354,448	13.62%	2,897,686	6,742,000	7,216,309
959	TASTY PLANET	3,920	0	0	0	0	3,920
960	GESTO AGRO SAS	19,092,908	28,002,872	28.52%	20,015,197	11,790,856	16,760,527
964	PETS ANDINA SA	1,682,025	4,178,201	24.55%	3,152,320	4,416,684	2,962,661
968	AIKOS LTDA	2,895,467	2,196,720	29.54%	1,547,726	2,443,500	4,288,923
969	EMBUMASCOTAS	816,828	179,700	14.55%	153,551	0	663,277
970	TOMASA'S BAKERY LATAM SAS	2,519,934	3,658,710	35.06%	2,375,991	4,968,000	5,121,000
974	BARF COLOMBIA SAS	1,077,817	1,657,508	26.53%	1,217,798	5,090,592	6,230,809
976	JOYFUL PETS SAS	406,720	126,241	51.87%	60,760	0	343,480
978	WOW CAN SAS	2,120,808	5,947,276	26.12%	4,394,057	2,931,820	1,097,536
979	MAXIPETS SAS	9,602,371	92,947,365	18.79%	75,485,373	182,044,247	129,410,194
980	ALIMENTOS POLAR	22,043,195	22,660,628	17.15%	18,774,486	11,482,254	16,922,230

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

## **CONCENTRADOS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
987	DOGSY GOURMET SAS	719,718	1,108,592	26.09%	819,369	1,021,320	1,232,569
988	LABORATORIOS ZOO	4,071,560	1,689,340	31.15%	1,163,125	0	2,908,435
990	SOLLA	10,163,378	15,434,681	17.11%	12,793,049	24,505,665	21,856,590
992	PROYECTO E SAS	535,635	996,654	26.49%	732,656	1,477,400	1,280,444
993	ALIMENTOS FINCA S.A.	3,316,914	29,200,661	27.99%	21,028,075	59,225,757	41,353,822
	<b>SUBTOTAL \$</b>	752,491,306	1,016,388,784	19.46%	818,629,809	1,211,674,563	1,234,112,796

## **CONSUMO**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
011	CNCL	4,371,878	143,937	31.64%	98,391	0	7,474,748
020	ENZICOL LTDA	1,179,240	24,410	19.99%	19,530	0	1,159,710
029	PRODUCTOS JULIAO S.A.S.	0	0	0	0	0	0
049	START CAPCO SAS	0	0	0	0	0	0
054	CUAJO DE COLOMBIA S.A.S	257,142	1,127,623	19.52%	907,560	3,025,200	2,374,782
	<b>SUBTOTAL \$</b>	5,808,260	1,295,970	20.87%	1,025,481	3,025,200	11,009,240

## **DROGAS Y MEDICAMENTOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
BON	BONAVET LTDA	643,716	5,678,322	15.53%	4,796,735	19,486,404	15,625,786
DRC	IG COLOMBIA S.A.	7,728,831	11,856,755	23.5%	9,070,728	12,339,942	12,192,016
FRA	DINKY PETT SAS	4,425,929	6,119,311	39.7%	3,689,893	5,105,880	5,809,761
GLP	MC COLER	2,973,110	3,803,708	23.76%	2,900,042	2,074,800	2,148,115
JUC	JUAN CASTELLANOS RODRIGUEZ	231,420	1,316,173	6.26%	1,233,818	6,867,792	7,676,100
SAP	SOLUCIONES AGRICOLAS PECUARIAS	37,972,890	13,886,804	5.29%	13,152,296	13,968,000	39,951,554
	<b>SUBTOTAL \$</b>	53,975,896	42,661,073	18.32%	34,843,512	59,842,818	83,403,332

# INFORME DE COMPRAS Y VENTAS

## DICIEMBRE 2021

MARTHA PINILLOS

### FERRETERIA

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
202	IMPORTADORA GONZALEZ OSUNA SAS	5,503,697	1,959,661	13.53%	1,694,501	2,730,630	6,539,826
203	PROTEX S.A	474,477	36,924	38.42%	22,737	0	451,740
208	PROTEX S.A	3,822,724	2,021,698	30.75%	1,400,012	0	2,426,357
230	F-SHIELD	37,378,851	168,049	11.34%	148,998	0	37,229,853
300	TREFILADOS DE COLOMBIA LT	17,736,520	4,236,499	14.51%	3,621,976	0	13,479,768
308	FERCON S.A.	2,982,511	811,366	28.34%	581,441	1,287,360	3,697,287
320	LIDER CAMARGO SAS	7,006,116	3,710,532	20.98%	2,931,985	0	4,074,131
324	LIDER CAMARGO SAS	252,930	0	0	0	0	252,930
338	J.E.N S.A	4,932,112	1,638,435	21.43%	1,287,332	0	4,878,979
340	FERCON S.A.	10,900	0	0	0	0	21,800
352	LHAURA VET	5,971,417	1,694,546	15.31%	1,435,087	4,272,478	8,808,836
403	AGROINTEGRAL ANDINA S.A.	46,608,669	6,366,129	-16.46%	7,413,693	0	39,194,976
405	TORRES BORJA NATALIA	236,000	295,385	21.8%	231,000	0	5,000
406	PENAGOS HNOS Y CIA LTDA	2,620,876	0	0	0	0	2,620,876
410	ENERGIA Y POTENCIA	12,541,671	0	0	0	0	12,541,671
418	GLOBAL MOTOR LTDA	8,345,340	0	0	0	0	8,345,340
428	DUWEST COLOMBIA SAS	7,801,081	0	0	0	0	7,801,081
429	INSMEVET S EN C	4,209,523	0	0	0	0	4,209,523
435	KARCHER SAS	397,070	0	0	0	0	397,070
450	MECANELECTRO S.A.S	166,005,326	30,432,480	-28.43%	39,083,037	0	128,222,214
455	DURESPO S.A.	20,384,588	10,738,416	15.69%	9,053,953	15,695,061	27,474,926
463	BEAVER S.A.	4,236,456	0	0	0	0	3,493,599
465	PLASTICAUCHO COLOMBIA SA.	789,211	1,916,725	5.34%	1,814,448	1,580,000	2,504,763

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

**FERRETERIA**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
<b>475</b>	HUSQVRNA	68,321,452	10,436,174	15.67%	8,801,069	61,490,451	170,322,828
501	CERCAS EL CEBU LTDA	8,992,721	8,470,335	6.13%	7,950,803	11,566,250	14,408,142
502	JUAN GUZMAN BARRERO	838,013	0	0	0	0	838,013
503	COLEMPAQUES LTDA.	234,326	111,229	33.54%	73,927	0	160,399
505	GROUPE SEB COLOMBIA	2,716,225	1,170,033	20.83%	926,317	0	1,789,908
506	DANIEL RODRIGUEZ	1,510,000	176,255	20%	141,000	0	1,374,000
508	JUVENIA SA	1,735,869	0	0	0	0	1,735,869
509	MANUEL ARIZA OROSCO	2,507,497	1,151,627	23.48%	881,270	1,515,000	3,141,233
510	FUNDICION J-P	400,000	0	0	0	0	400,000
511	DEL AGRO SOLUCIONES PARA EL CAMPO	3,092,968	1,268,343	23.55%	969,659	0	2,142,309
515	GIRALDO LARA LTDA	0	12,500	18.76%	10,155	0	0
516	REPRESENTACIONES Y DISTRIBUCIO	35,284	0	0	0	0	35,284
519	ROTOPLAST	922,409	1,115,069	23.75%	850,240	0	72,169
526	DELAVAL LTDA	54,777	0	0	0	0	54,777
599	GARANTIAS Y REPARACIONES	0	0	0	0	0	0
	<b>SUBTOTAL \$</b>	451,609,607	89,938,410	-1.54%	91,324,640	100,137,230	515,147,477

## **INSTRUMENTAL NACIONAL**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
007	EMPRESA GENETICA ESPECIAL	2,464,142	265,257	3.11%	257,011	0	2,207,131
012	EMILIO ACUÑA	3,069,250	173,590	20.45%	138,090	0	2,944,060
022	PLASTLAVET	3,641,850	2,450,602	19.04%	1,984,123	3,750,000	5,457,522
025	ANDINA DE TECNOLOGIA	3,571,896	759,175	20.19%	605,867	1,935,000	4,901,034
	<b>SUBTOTAL \$</b>	12,747,138	3,648,624	18.19%	2,985,091	5,685,000	15,509,747

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

## **INSUMOS AGRICOLAS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
600	DUWEST	30,010,567	10,347,210	10.45%	9,265,723	14,312,400	35,904,394
601	INVESA S.A.	50,522,647	10,733,048	12.44%	9,397,590	20,178,996	61,315,119
602	AGROINFESA	462,511	10,684,778	11.7%	9,435,055	8,858,780	18,382
603	COLINAGRO S.A.	3,944,858	5,462,211	13.01%	4,751,318	13,346,000	13,618,240
604	SUPERABONO LTDA.	280,080	222,780	20.21%	177,750	0	102,330
609	CONTROL PLUS SAS	8,190,733	8,998,843	20.21%	7,179,816	5,989,200	8,225,989
610	AGROINTEGRAL ANDINA S.A	4,156,878	3,727,601	12.89%	3,246,998	9,816,480	10,780,860
616	PERMOFIELTROS LTDA	1,710,156	700,150	12.77%	610,770	0	1,099,386
617	AGROFERTILIZANTES DE COLOMBIA	14,249,193	10,331,031	8.82%	9,419,510	0	4,978,282
619	EL SEMILLERO E.U.	1,601,456	451,167	20.3%	359,558	0	1,241,898
628	PROQUIMCOL LTDA.	734,080	129,876	18.93%	105,288	0	628,792
635	FERTILIZANTES VARIOS	5,476,460	2,137,895	25.63%	1,589,940	0	3,886,520
644	LABORATORIOS AUROFARMA	5,591,040	5,480,070	18.58%	4,462,080	5,376,000	8,296,960
650	FERTIPREMIUM SAS	2,420,802	848,735	25.03%	636,282	0	3,224,520
656	ABONEX SAS	99,620	53,176	15.57%	44,896	1,235,400	1,290,125
	<b>SUBTOTAL \$</b>	129,451,081	70,308,571	13.69%	60,682,574	79,113,256	154,611,797

## **LIBROS Y REVISTAS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
810	LIBROS Y REVISTAS	282,872	0	0	0	0	282,872
	<b>SUBTOTAL \$</b>	282,872	0	0	0	0	282,872

## **MASCOTAS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
100	GABRICA SA	92,959,541	40,504,562	13.35%	35,097,446	47,443,920	119,069,922



# INFORME DE COMPRAS Y VENTAS

## DICIEMBRE 2021

**MARTHA PINILLOS**

**MASCOTAS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
101	NAVCAR SAS	3,085,764	2,462,784	48.54%	1,267,421	3,613,629	6,070,529
103	LA PINTA DOG	126,000	1,073,835	30.06%	751,000	3,388,000	2,637,000
104	HORUS PET TRADING COMPANY SAS	4,607,483	0	0	0	0	4,607,483
105	MOLDEADO INDUSTRIAL DE COLOMBIA SAS	1,690,000	158,270	43.14%	90,000	0	1,695,000
106	EBRANDI MEDIOS S.A.	403,451	0	0	0	0	483,964
107	CORPORAC. MUNDIAL DE LA MUJER	690,000	32,954	15.03%	28,000	429,700	1,091,700
108	CAPITAL MARK'S SAS	2,445,500	7,316,100	26.76%	5,358,000	5,850,000	2,952,500
109	HOME-VET SAS	300,000	0	0	0	0	300,000
110	TASTY PLANET	27,144,587	39,721,542	37.53%	24,815,305	32,441,726	37,778,088
111	ASIAMERICA TRADING SAS	1,155,134	2,051,956	46.93%	1,089,002	2,510,046	2,576,172
112	FELCAN SAS	19,131,899	41,738,081	29.09%	29,595,179	28,426,300	27,609,636
113	GREEN TRADING SAS	4,208,839	3,649,086	-58.68%	5,790,470	5,652,426	4,199,508
114	DIAZ MARTINEZ PAMELA ANDREA	1,695,075	230,647	30%	161,452	0	1,533,623
117	LLOREDA OCAMPO EDUARDO JOSE	50,000	3,767,227	30%	2,637,056	3,925,291	1,368,823
119	AL TORNO SAS	1,135,743	5,357,638	25.1%	4,012,815	6,059,810	3,235,347
120	COMERCIALIZADORA BOGOTANA LTDA	4,170,084	4,695,095	33.45%	3,124,662	8,771,538	13,203,463
121	CI EVOLUTION BRANDS COLOMBIA SAS	1,348,700	971,444	39.05%	592,132	235,176	991,744
123	MERINO TRADING CO LTDA	1,089,500	0	0	0	0	1,488,400
124	PRIME PET	6,418,700	5,032,573	29.34%	3,556,200	2,656,100	11,037,200
125	ID TRACK SAS	0	0	0	0	0	0
126	RODRIGUEZ DANIEL	0	0	0	0	0	0
128	MORAI SAS	0	0	0	0	0	0
133	MECANICA INDUSTRIAL	1,039,000	2,423,288	33.31%	1,616,000	1,850,000	1,480,000

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

**MASCOTAS NACIONALES**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
134	IG COLOMBIA S.A	1,641,962	280,547	25%	210,411	0	1,431,551
140	ANIMAL FACTOR SAS	88,801,986	87,915,148	39.82%	52,903,764	83,165,337	169,666,741
153	COLOMBIANA DE BIODESARROLLO SAS	621,192	1,875,031	38.69%	1,149,601	2,747,700	3,512,433
173	CASTRELLON MELO NESTOR LE	2,888,184	7,881,939	42.74%	4,513,451	3,847,435	2,910,167
175	TOMMY DOGS LTDA	2,124,069	92,726	35.29%	60,000	0	2,064,069
179	CONAVET LTDA	23,378,761	5,925,121	-90.39%	11,280,625	6,904,320	19,041,785
184	COLEMPAQUES LTDA	388,207	0	0	0	0	388,207
186	DE PASEO CON LOS PELUDITOS	19,931,431	4,697,427	27.59%	3,401,200	5,395,200	22,000,930
191	INDEPHAR SAS	4,293,504	264,800	-86.2%	493,056	0	3,966,720
192	HENRY ARTURO COY MONSALVE	320,254	0	0	0	0	320,254
198	PRODUCTOS FAMILIA SANCELA S.A.	9,869,374	20,205,460	32.17%	13,704,925	17,601,996	13,670,402
	<b>SUBTOTAL \$</b>	329,153,924	290,325,281	28.6%	207,299,173	272,915,650	484,383,361

**SALES Y MELAZAS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
901	MIELES Y AZUCARES DEL VALLE	163,504	760,505	18.04%	623,320	2,704,800	2,244,984
903	QUIMPAC	688,720	94,533	29.49%	66,654	0	622,066
929	SOMEX S.A	25,502,319	8,167,527	26.61%	5,994,316	0	19,526,853
	<b>SUBTOTAL \$</b>	26,354,543	9,022,565	25.92%	6,684,290	2,704,800	22,393,903

**SEMILLAS Y BRACHARIAS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
703	FERCON	17,397,266	13,426,040	35.62%	8,644,200	26,872,340	35,785,270
705	DISTRIBUIDORA DE ABONOS	2,232,404	212,500	36.05%	135,884	0	2,096,520
709	IMPULSORES INTERNACIONALES LTD	13,936,167	3,713,435	26.09%	2,744,719	17,824,900	35,998,862

# **INFORME DE COMPRAS Y VENTAS** **DICIEMBRE 2021**

**MARTHA PINILLOS**

**SEMILLAS Y BRACHARIAS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
726	DURESPO S.A.	958,452	0	0	0	0	1,916,904
	<b>SUBTOTAL \$</b>	34,524,289	17,351,975	33.58%	11,524,803	44,697,240	75,797,556

**TALABARTERIA Y EQUINOS**

GRP	DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
551	INVERSIONES SILDARRIAGA GOMEZ	1,845,560	589,037	22.76%	454,982	4,250,797	5,679,190
553	EMCOCLAVOS S.A	3,675,223	1,225,245	20.26%	976,975	3,233,472	6,772,008
555	ANGARITA CLARA INES	912,248	0	0	0	0	912,248
558	MESACE S.A	49,771,575	15,272,246	-14.99%	17,562,299	48,296,400	107,094,680
568	AL TORNO S.A.S	2,094,537	371,206	27.92%	267,574	0	2,197,880
	<b>SUBTOTAL \$</b>	58,299,143	17,457,734	-10.33%	19,261,830	55,780,669	122,656,006
	<b>TOTAL \$</b>	5,322,554,131	3,876,281,922	15.46%	3,277,192,797	3,965,650,137	7,009,204,944

## INFORME DE COMPRAS Y VENTAS

DICIEMBRE 2021

DESCRIPCION	INV.INICIAL	VENTAS	MARGEN	COSTO	COMPRAS	INV.FINAL
TOTAL EMP \$	17,726,890,957	8,691,014,912	19.17%	7,025,336,071	8,715,344,453	23,102,864,039

\*\*\*FIN INFORME\*\*\*