FANNY RODRIGUEZ

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|---------------|-------------|---------|---------------|-------------|---------------|
| AGL | AGL | 5,211,152 | 3,039,462 | 19% | 2,461,940 | 6,626,065 | 9,907,103 |
| AGN | AGROINTEGRAL ANDINA SA | 3,743,174 | 7,328,884 | 16.4% | 6,127,105 | 8,174,688 | 6,016,913 |
| AGZ | AGROZ S.A. | 0 | 0 | 0 | 0 | 0 | 0 |
| BAF | BASIC FARM LTDA | 180,331,630 | 104,488,431 | -0.42% | 104,923,014 | 23,815,946 | 88,899,825 |
| BAI | PLACOR | 16,995,396 | 8,460,473 | 3.53% | 8,162,041 | 4,084,536 | 12,917,880 |
| BAY | BAYER S.A | 153,319,303 | 140,615,925 | 12.39% | 123,194,874 | 80,574,960 | 103,322,837 |
| BIS | BIOSTAR PHARMACEUNTICA | 1,661,757,511 | 998,489,095 | -9.67% | 1,094,998,724 | 147,196,005 | 1,143,397,228 |
| BOE | BOEHRINGER INGELHEIM S.A. | 0 | 0 | 0 | 0 | 0 | 0 |
| BUS | LABORATORIOS BUSSIE | 76,564,581 | 42,424,336 | 6.52% | 39,657,456 | 28,448,130 | 70,355,521 |
| CAL | COMPANIA CALIFORNIA - Ganaderi | 45,390,523 | 35,687,738 | -1.17% | 36,105,391 | 24,272,922 | 32,676,300 |
| CAM | CALIFORNIA MASCOTAS | 47,268,967 | 46,381,161 | 5.53% | 43,814,649 | 47,170,745 | 47,780,856 |
| CAN | COMERCIALIZADORA BOGOTANA SAS | 66,832,680 | 63,987,003 | -30.43% | 83,457,896 | 65,933,376 | 42,111,001 |
| CAR | LABORATORIOS CALIER DE LOS AND | 87,548,373 | 42,203,891 | 12.3% | 37,014,717 | 51,128,346 | 97,090,058 |
| CEA | CEAGRO | 0 | 0 | 0 | 0 | 0 | 0 |
| CEL | CELLS LABORATORIO | 8,813,011 | 4,031,860 | 7.71% | 3,721,092 | 6,316,000 | 11,723,701 |
| СНА | CHALVER VETERINARIA LTDA. | 248,931,391 | 136,941,993 | 4.63% | 130,596,002 | 137,611,222 | 253,782,404 |
| COR | CORPAUL | 3,984,111 | 19,987,350 | 11.86% | 17,617,316 | 28,809,772 | 15,084,199 |
| DVT | DISVETAGRO SAS | 5,718,122 | 3,912,228 | -3% | 4,029,662 | 6,745,575 | 9,207,284 |
| EDO | EDO | 5,202,880 | 3,482,960 | 10.04% | 3,133,302 | 0 | 1,789,213 |
| ELA | ELE LILLY INTERAMER ELANCO | 228,494,449 | 78,803,329 | 12.57% | 68,895,088 | 17,686,260 | 176,571,408 |
| ERM | LABORATORIOS ERMA S.A | 15,656,459 | 38,666,547 | 10.15% | 34,740,556 | 70,769,623 | 54,845,800 |
| GBV | GLOBALVET | 0 | 0 | 0 | 0 | 0 | 0 |
| HEE | HEELCOLOMBIA LTDA | 21,293,200 | 37,396,404 | 34.55% | 24,474,800 | 25,268,000 | 19,704,000 |

FANNY RODRIGUEZ

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------------|-------------|-------------|---------|-------------|-------------|-------------|
| HOL | GABRICA S.A. | 212,824,323 | 155,248,305 | 21.87% | 121,294,438 | 208,862,052 | 293,180,532 |
| ICO | ICOFARMA | 332,152,849 | 183,259,302 | -23.86% | 226,989,258 | 74,558,894 | 180,338,666 |
| IFS | CONAVET | 34,342,897 | 13,553,401 | 10.45% | 12,136,958 | 13,688,700 | 38,052,905 |
| INC | INTERVET COLOMBIA S.A. | 430,647,087 | 353,541,371 | -1.48% | 358,762,120 | 151,388,860 | 225,380,371 |
| INM | INTERVET - MASCOTAS | 625,751,998 | 740,324,108 | 13.61% | 639,572,974 | 241,587,118 | 288,793,672 |
| INP | INPEC LTDA | 2,551,785 | 1,004,880 | 13.37% | 870,498 | 1,053,948 | 2,735,235 |
| INT | INVET S.A | 94,506,760 | 93,905,667 | -8.39% | 101,779,990 | 73,055,052 | 66,515,929 |
| JVU | LABORATORIOS JV URIBE | 28,827,390 | 14,551,842 | 17.41% | 12,017,880 | 3,845,448 | 27,729,221 |
| LCA | LABORATORIOS CALLBEST LTDA | 38,012,353 | 27,276,188 | 6.72% | 25,442,164 | 1,644,000 | 13,916,229 |
| LEL | LABORATORIOS LELVE | 3,703,101 | 4,262,449 | 6.97% | 3,965,205 | 7,008,336 | 6,746,228 |
| LIM | LIMPIOOTEC SAS | 6,686,650 | 5,097,827 | 14.97% | 4,334,850 | 1,738,800 | 4,135,564 |
| LOV | DIMEVET S.A. | 92,208,281 | 44,500,978 | 12.22% | 39,064,982 | 32,661,216 | 86,367,103 |
| MAR | INDUSTRIAS MARAVEDI CIA LTDA | 1,704,410 | 2,274,939 | 3.8% | 2,188,530 | 2,856,600 | 2,372,480 |
| MEG | MEGAVET | 6,314,367 | 3,849,219 | 15.07% | 3,269,299 | 1,704,240 | 4,749,626 |
| MER | CARVAL COLOMBIA S.A. | 382,653,583 | 428,357,119 | 16.25% | 358,759,271 | 126,624,380 | 140,500,511 |
| MKT | M.K. TECNOQUIMICAS | 200,946,592 | 141,045,464 | 14.58% | 120,477,996 | 84,258,330 | 163,603,295 |
| NOL | NOVARTIS - LINEA LAVERLAM | 1,090,682 | 361,873 | 16.41% | 302,484 | 2,840,532 | 3,628,746 |
| NOP | NOVARTIS PETS | 0 | 0 | 0 | 0 | 0 | 0 |
| NUT | LABORATORIOS NUTRIFARMA LTDA. | 3,472,900 | 4,486,684 | 14.41% | 3,840,268 | 6,356,400 | 6,146,832 |
| OPT | OPTI VET | 0 | 0 | 0 | 0 | 0 | 0 |
| PBV | PROVIMI - BIOVET | 0 | 0 | 0 | 0 | 0 | 0 |
| PCA | PROCAPS VETERINARIA | 0 | 0 | 0 | 0 | 0 | 0 |
| PFI | ZOETIS | 35,467,814 | 105,811,931 | 7.39% | 97,992,139 | 191,857,920 | 129,226,842 |

FANNY RODRIGUEZ

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|---------------|---------------|---------|---------------|---------------|---------------|
| PFM | ZOETIS MASCOTAS | 200,292,180 | 123,161,549 | 21.02% | 97,276,588 | 123,183,072 | 228,177,586 |
| PHA | PHARMAVET LTDA. | 11,072,139 | 14,475,627 | -7.87% | 15,614,199 | 27,394,250 | 22,681,156 |
| PHK | LABORATORIOS PHARMEK | 0 | 0 | 0 | 0 | 0 | 0 |
| PPO | PROMOCIONALES | 56,102,245 | 15,241,960 | 72.74% | 4,154,650 | -5,000 | 55,542,795 |
| PRO | PROCONVET S.A. | 3,063,446 | 2,115,976 | 6.7% | 1,974,170 | 0 | 977,403 |
| PRV | LABORATORIOS PROVET LTDA | 225,399,226 | 175,119,025 | 2% | 171,610,461 | 118,555,330 | 169,064,605 |
| PYL | LAB. PROBYALA | 7,562,586 | 2,478,085 | 5.86% | 2,332,920 | 2,812,200 | 8,323,117 |
| ROP | CARLOS MARIA MORALES SAS | 14,393,535 | 18,888,017 | 15.06% | 16,043,606 | 14,568,600 | 12,919,503 |
| SAI | SANIDAD ANIMAL INTEGRAL S.A. | 71,486,033 | 66,879,715 | 1.94% | 65,580,641 | 75,176,106 | 79,648,750 |
| SYN | VIRBAC LINEA SYNTESIS | 9,162,103 | 24,890,615 | 12.35% | 21,817,084 | 39,789,348 | 25,059,153 |
| VEC | VECOL S.A | 148,165,763 | 125,213,762 | 2.61% | 121,951,151 | 97,566,286 | 133,144,133 |
| VEL | LABORATORIOS VELOX | 1,252,725 | 2,156,892 | 1.92% | 2,115,490 | 6,350,000 | 5,747,472 |
| VET | LABORATORIOS VETERLAND LTDA. | 99,670,024 | 75,026,952 | 5.44% | 70,948,866 | 40,828,838 | 69,903,993 |
| VIC | VICAR DE COLOMBIA S.A | 72,934,742 | 42,961,864 | 0.55% | 42,723,790 | 0 | 32,901,705 |
| VIR | VET.ESPECIALIZADA LINEA VIRBAC | 6,404,073 | 8,359,147 | 13.17% | 7,258,566 | 9,865,140 | 9,051,783 |
| VML | LABORATORIOS V.M. LTDA. | 4,941,921 | 3,462,490 | 17.11% | 2,870,055 | 6,859,464 | 8,931,330 |
| WES | WEISS PHARMA S.A.S | 97,806,981 | 54,338,928 | -11.04% | 60,340,546 | 44,597,866 | 90,075,532 |
| Z00 | LABORATORIOS ZOO LTDA | 186,852,522 | 194,001,276 | 2.24% | 189,653,556 | 168,523,686 | 167,653,945 |
| | SUBTOTAL \$ | 6,633,484,979 | 5,087,814,497 | 3.8% | 4,894,453,268 | 2,784,288,183 | 5,001,107,479 |
| | TOTAL \$ | 6,633,484,979 | 5,087,814,497 | 3.8% | 4,894,453,268 | 2,784,288,183 | 5,001,107,479 |

FELIPE BARON

ARENAS GATOS PROVEEDOR NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|----------------|-------------|--------|--------|-------|---------|-----------|
| 950 | JARAMILLO PETS | 34,123 | 0 | 0 | 0 | 0 | 34,123 |
| | SUBTOTAL \$ | 34,123 | 0 | 0 | 0 | 0 | 34,123 |

CONCENTRADOS IMPORTADOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------|-------------|-----------|--------|-----------|---------|------------|
| 963 | EVANGERS | 63,362,116 | 7,846,982 | 26.57% | 5,761,870 | 0 | 57,542,378 |
| | SUBTOTAL \$ | 63,362,116 | 7,846,982 | 26.57% | 5,761,870 | 0 | 57,542,378 |

CONCENTRADOS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------|-------------|---------|--------|---------|---------|-----------|
| 957 | MASCOLANDIA SAS | 3,561,853 | 900,325 | 35.27% | 582,813 | 42,792 | 3,024,562 |
| | SUBTOTAL \$ | 3,561,853 | 900,325 | 35.27% | 582,813 | 42,792 | 3,024,562 |

DROGAS Y MEDICAMENTOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------|-------------|------------|--------|------------|---------|-------------|
| QUA | QUALIVET PHARMACEUTICALS | 423,649,730 | 98,503,531 | 45.94% | 53,250,629 | 0 | 353,876,921 |
| | SUBTOTAL \$ | 423,649,730 | 98,503,531 | 45.94% | 53,250,629 | 0 | 353,876,921 |

FERRETERIA

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|---------------------------|-------------|------------|---------|------------|---------|-------------|
| 360 | UMCO SA | 111,348,110 | 37,261,918 | -26.42% | 47,105,849 | 0 | 66,183,943 |
| 442 | KAZ USA INC | 16,636,802 | 639,373 | 33.23% | 426,940 | 0 | 16,209,862 |
| 444 | B-AIR | 21,508,461 | 3,628,565 | 93.32% | 242,449 | 0 | 19,782,564 |
| 466 | AGROTOOLS DE COLOMBIA SAS | 884,808 | 0 | 0 | 0 | 0 | 884,808 |
| 524 | WAHL CLIPPER CORPORATION | 16,491,517 | 3,300,765 | 35.29% | 2,135,935 | 0 | 14,418,891 |
| | SUBTOTAL \$ | 166,869,698 | 44,830,621 | -11.33% | 49,911,173 | 0 | 117,480,068 |

FELIPE BARON

FERRETERIA IMPORTADOS COMPRA NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|---------------|-------------|--------|--------|-------|---------|-----------|
| 322 | AGUIMAR LTDA. | 171,844 | 0 | 0 | 0 | 0 | 171,844 |
| | SUBTOTAL \$ | 171,844 | 0 | 0 | 0 | 0 | 171,844 |

FERRETERIA IMPORTADOS DIRECTOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|-----------|--------|-----------|---------|------------|
| 356 | TRASCO TRADING COMPANY | 2,111,637 | 210,671 | 39.27% | 127,941 | 0 | 1,983,696 |
| 357 | IMACASA | 9,259,995 | 520,451 | 30.69% | 360,701 | 0 | 8,899,294 |
| 440 | DI-MARTINO S.R.L | 66,018,426 | 3,476,616 | 29.3% | 2,457,894 | 0 | 63,601,789 |
| 445 | NINGBO DB UNION INT'L CO LTD | 0 | 0 | 0 | 0 | 0 | 0 |
| 459 | TERKO TECNOLOGIAS AGROPECUARIA | 1,219,288 | 0 | 0 | 0 | 0 | 1,219,288 |
| | SUBTOTAL \$ | 78,609,346 | 4,207,738 | 29.97% | 2,946,536 | 0 | 75,704,067 |

IMPORTADOS DIRECTO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------|-------------|--------|--------|-------|---------|-----------|
| SPE | QUIMICA INDUSTRIAL SPES | 0 | 0 | 0 | 0 | 0 | 0 |
| | SUBTOTAL \$ | 0 | 0 | 0 | 0 | 0 | 0 |

INSTRUMENTAL DIRECTO IMPORTADO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|----------------------|-------------|-----------|---------|-----------|---------|-----------|
| 070 | CAVITRON VETERINARIO | 18,288,640 | 6,413,341 | -51.68% | 9,728,000 | 0 | 8,560,640 |
| | SUBTOTAL \$ | 18,288,640 | 6,413,341 | -51.68% | 9,728,000 | 0 | 8,560,640 |

INSTRUMENTAL IMPORTADO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------|-------------|--------|--------|-------|---------|-----------|
| 062 | NJ Phillips PTY Limited | 2,438,854 | 0 | 0 | 0 | 0 | 2,438,854 |
| | SUBTOTAL \$ | 2,438,854 | 0 | 0 | 0 | 0 | 2,438,854 |

FELIPE BARON

INSTRUMENTAL IMPORTADO COMPRA NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|------------|---------|------------|------------|------------|
| 001 | PRODUCTOS DESECHABLES | 924,005 | 131,290 | 29.93% | 92,000 | 0 | 874,005 |
| 002 | INSTRUMENTAL QUIRURGICO | 336,928 | 352,666 | 26.35% | 259,722 | 1,140,000 | 1,178,629 |
| 004 | INSTRUMENTAL Y EQUIPO VARIO | 1,545,101 | 1,242,383 | -54.56% | 1,920,284 | 7,536,600 | 7,099,174 |
| 030 | INSMEVET S EN C. | 73,182 | 0 | 0 | 0 | 0 | 73,182 |
| 031 | INSTRUMENTAL VARIOS IMPORTADOS | 14,352,800 | 10,141,535 | 16.14% | 8,504,500 | 0 | 5,848,300 |
| 035 | WISCONSIN & CIA LTDA. | 81,676 | 0 | 0 | 0 | 0 | 81,676 |
| 037 | COLINSTRUVET | 67,984 | 293,289 | 21.61% | 229,905 | 1,292,000 | 1,137,536 |
| 040 | IMPO PECUARIOS LTDA | 0 | 0 | 0 | 0 | 0 | 0 |
| 041 | INVERSIONES HERCO | 0 | 0 | 0 | 0 | 0 | 0 |
| 043 | LHAURA VET LTDA | 12,927,341 | 5,626,683 | 9.6% | 5,086,576 | 4,398,638 | 12,239,410 |
| 050 | LHAURA VET LTDA. | 4,888,768 | 2,270,924 | 11.98% | 1,998,813 | 4,117,067 | 6,954,569 |
| | SUBTOTAL \$ | 35,197,785 | 20,058,770 | 9.81% | 18,091,800 | 18,484,305 | 35,486,481 |

INSTRUMENTAL IMPORTADO DIRECTO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|------------------------------|-------------|-------------|--------|-------------|---------|-------------|
| 003 | IMPORTACIONES UNIVERSO | 405,575,169 | 154,492,233 | 26.12% | 114,137,515 | 0 | 294,009,885 |
| 010 | DEMAPLAST SRL | 9,254,014 | 44,485 | 51.77% | 21,454 | 0 | 9,232,560 |
| 018 | INSTRUMENTAL VETERINARIO FIX | 4,474,391 | 24,247 | 28.32% | 17,380 | 0 | 4,474,391 |
| 019 | FARMING SUPLY | 40,806,331 | 23,770,631 | 18.76% | 19,311,344 | 0 | 21,354,937 |
| 021 | INSTRUMENTS SUPPLIES | 10,023,563 | 0 | 0 | -310,456 | 0 | 9,922,673 |
| 039 | FARMING SUPLY | 16,620,470 | 2,181,452 | 27.56% | 1,580,158 | 0 | 15,040,312 |
| 045 | SYRVET INC | 1,510,735 | 600,809 | 27.16% | 437,615 | 0 | 1,073,120 |
| 047 | ALLFLEX | 0 | 1,113,871 | 100% | 0 | 0 | 0 |
| 048 | COOTRAN | 0 | 0 | 0 | 0 | 0 | 0 |

FELIPE BARON

INSTRUMENTAL IMPORTADO DIRECTO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------|-------------|-------------|--------|-------------|------------|-------------|
| 056 | TRANSCO TRANDING COMPANY | 3,678,064 | -1,084,380 | 0 | -418,064 | 0 | 4,096,128 |
| 057 | SYRVET INC | 3,915,267 | 255,718 | 30.75% | 177,079 | 0 | 3,699,780 |
| 058 | GLOBALVET | 35,597,456 | 27,438,083 | 27.19% | 19,977,036 | 0 | 15,278,931 |
| 059 | ALLFLEX | 39,651,169 | 12,278,453 | 8.36% | 11,251,961 | 0 | 27,915,114 |
| 060 | COTRAN | 3,421,389 | 47,500 | 37.42% | 29,724 | 0 | 3,391,665 |
| 066 | TOGNAZZONI | 332,112 | 3,683,970 | 20.28% | 2,936,880 | 41,259,960 | 38,377,584 |
| 071 | VETCO SUPPLY | 117,997,025 | 22,142,583 | 25.79% | 16,431,523 | 0 | 101,591,657 |
| 522 | EXIMPORT - OSTER | 28,191,970 | 5,520,025 | 23.39% | 4,228,630 | 0 | 23,963,340 |
| | SUBTOTAL \$ | 721,049,125 | 252,509,680 | 24.83% | 189,809,779 | 41,259,960 | 573,422,077 |

INSTRUMENTAL NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------|-------------|--------|--------|-------|---------|-----------|
| 052 | GENTRA LTDA | 121,212 | 0 | 0 | 0 | 0 | 121,212 |
| | SUBTOTAL \$ | 121,212 | 0 | 0 | 0 | 0 | 121,212 |

JUGUETES IMPORTADOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------|-------------|-----------|--------|-----------|---------|------------|
| 072 | THE OUR PETS CO | 60,461,008 | 9,541,555 | 38.72% | 5,846,697 | 0 | 55,258,716 |
| | SUBTOTAL \$ | 60,461,008 | 9,541,555 | 38.72% | 5,846,697 | 0 | 55,258,716 |

MASCOTAS IMPORTADOS COMPRA NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|------------------------|-------------|---------|--------|---------|---------|-----------|
| 122 | MASCOLANDIA LTDA. | 1,436,739 | 329,401 | 4.52% | 314,519 | 0 | 1,122,220 |
| 141 | JARAMILLO L. JUAN A | 5,948 | 0 | 0 | 0 | 0 | 5,948 |
| 189 | M&B IMPORT | 0 | 0 | 0 | 0 | 0 | 0 |
| 190 | PET-GROUP SAS (IDEIAS) | 15,951 | 0 | 0 | 0 | 0 | 15,951 |
| | SUBTOTAL \$ | 1,458,638 | 329,401 | 4.52% | 314,519 | 0 | 1,144,119 |

FELIPE BARON

MASCOTAS IMPORTADOS DIRECTOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|---------------|-------------|---------|-------------|------------|---------------|
| 063 | MODERNA PRODUCTOS NV | 174,400,851 | 44,168,625 | 41.24% | 25,953,667 | 0 | 150,340,266 |
| 069 | Henke Sass Wolf | 100,507,374 | 5,161,000 | 39.56% | 3,119,105 | 0 | 97,443,696 |
| 075 | MY FAMILY USA INC | 3,398,697 | 1,537,868 | 33.83% | 1,017,537 | 0 | 2,381,160 |
| 149 | GRACIOUS LIVING | 46,687,922 | 1,600,789 | 42.04% | 927,876 | 0 | 45,609,140 |
| 156 | FERPLAST PET PRODUCTS | 220,054,060 | 50,134,628 | 39.73% | 30,214,534 | 5,537,637 | 198,574,734 |
| 157 | TRANSCO TRADING COMPANY INC | 4,021,175 | 1,212,760 | -17.27% | 1,422,193 | 0 | 2,598,982 |
| 160 | ROGZ (PTY) LTD | 126,971,803 | 17,408,691 | 40.01% | 10,443,314 | 0 | 116,808,810 |
| 162 | BAMBOO PET - MUNCHKIN | 135,998,613 | 85,558,976 | 17.17% | 70,865,642 | 0 | 75,113,529 |
| 163 | JW PET COMPANY, INC. | 61,991,774 | 12,454,482 | 40.23% | 7,444,566 | 0 | 55,387,833 |
| 172 | KONG COMPANY | 432,927 | 60,355 | 36.92% | 38,072 | 0 | 394,855 |
| 182 | CANINE HARDWARE | 34,134,136 | 7,268,754 | 43.81% | 4,084,328 | 0 | 30,452,878 |
| 183 | TRIXIE HEIMTIERBEDARF | 418,689,581 | 117,787,639 | 43.75% | 66,251,131 | 0 | 360,513,048 |
| 188 | MAMMOTH PRODUCTS | 57,680,821 | 10,707,784 | 42.15% | 6,194,072 | 0 | 52,287,902 |
| 195 | LISCAM | 3,842,382 | 2,089,356 | 50.11% | 1,042,327 | 12,906,828 | 15,653,847 |
| 201 | 201 OFICIAL S.A. DE C.V. (4BF) | 0 | 0 | 0 | 0 | 0 | 0 |
| CHI | CHIMIGROUP SRL | 195,485,400 | 11,952,508 | 30.51% | 8,306,100 | 0 | 187,119,900 |
| , | SUBTOTAL \$ | 1,584,297,516 | 369,104,215 | 35.7% | 237,324,464 | 18,444,465 | 1,390,680,580 |

MASCOTAS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|------------|--------|------------|------------|-------------|
| 102 | INDUSTRIAS ARGOS LTDA. | 7,508 | 0 | 0 | 0 | 0 | 7,508 |
| 115 | GERDTS DIAZ STEPHANIE | 983,500 | 496,479 | 17.52% | 409,500 | 0 | 649,000 |
| 973 | LE GROUPE INTERSAND CANADA INC | 254,772,120 | 88,858,006 | 33.3% | 59,268,795 | 70,799,370 | 262,923,665 |
| | SUBTOTAL \$ | 255,763,128 | 89,354,485 | 33.21% | 59,678,295 | 70,799,370 | 263,580,173 |

FELIPE BARON

TALABARTERIA Y EQINOS IMOPRTADOS DIRECTOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------|---------------|-------------|--------|-------------|-------------|---------------|
| 564 | TRANSCO TRADING COMPANY | 58,780,531 | 23,301,384 | 25.82% | 17,284,075 | 0 | 41,483,256 |
| | SUBTOTAL \$ | 58,780,531 | 23,301,384 | 25.82% | 17,284,075 | 0 | 41,483,256 |
| | TOTAL \$ | 3,474,115,147 | 926,902,028 | 29.82% | 650,530,650 | 149,030,892 | 2,980,010,071 |

MARCELA SUAREZ

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|------------------|---------------|---------------|--------|---------------|---------------|---------------|
| CMV | COMERVET S.A. | 79,393,924 | 24,600,977 | 22.18% | 19,143,353 | 13,990,000 | 71,078,689 |
| СРН | COASPHARMA SAS | 2,566,851,054 | 1,303,390,927 | 49.34% | 660,349,986 | 1,179,491,896 | 3,047,918,537 |
| TEC | TECNOCALIDAD SAS | 1,304,246,997 | 570,941,422 | 40.01% | 342,508,325 | 303,728,700 | 1,245,365,750 |
| | SUBTOTAL \$ | 3,950,491,975 | 1,898,933,326 | 46.18% | 1,022,001,664 | 1,497,210,596 | 4,364,362,976 |
| | TOTAL \$ | 3,950,491,975 | 1,898,933,326 | 46.18% | 1,022,001,664 | 1,497,210,596 | 4,364,362,976 |

MARTHA PINILLOS

ARENAS GATOS PROVEEDOR NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|---------------------------|-------------|------------|--------|------------|-----------|------------|
| 934 | PET SPA | 14,571,364 | 14,781,520 | 21.53% | 11,598,905 | 5,435,312 | 8,499,506 |
| 952 | MICHOS TOYS SAS | 2,064,334 | 1,482,110 | 30.7% | 1,027,102 | 0 | 1,037,232 |
| 962 | ANIMAL FACTOR SAS | 4,269,945 | 2,076,128 | 19.74% | 1,666,320 | 0 | 2,541,138 |
| 967 | VETERINARIA ESPECIALIZADA | 29,194,315 | 22,580,431 | 22.11% | 17,588,443 | 0 | 12,127,542 |
| 977 | PRODUCTOS FAMILIA | 1,526,328 | 2,311,519 | 35.43% | 1,492,642 | 448,900 | 426,472 |
| 991 | IND. AGROPECUARIA JVC SAS | 8,061,198 | 6,942,423 | 25.79% | 5,152,066 | 0 | 2,909,132 |
| | SUBTOTAL \$ | 59,687,484 | 50,174,131 | 23.22% | 38,525,478 | 5,884,212 | 27,541,022 |

CONCENTRADOS IMPORTADOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------------------|---------------|---------------|--------|---------------|---------------|---------------|
| 904 | NESTLE PURINA PET CARE | 132,062,917 | 156,119,012 | 19.91% | 125,032,617 | 171,285,789 | 179,054,378 |
| 909 | ROYAL CANIN COLOMBIA | 15,352,034 | 11,923,393 | 7.43% | 11,037,906 | 10,249,488 | 14,900,513 |
| 911 | GABRICA S.A. | 1,169,004,237 | 1,510,904,533 | 2.64% | 1,470,954,264 | 2,638,751,129 | 2,768,962,604 |
| 912 | MASTERFOODS COLOMBIA | 265,931,197 | 143,501,934 | -9.02% | 156,449,381 | 202,839,771 | 310,531,841 |
| 918 | JARAMILLO PETS & CIA S.C.A. | 190,096,471 | 443,660,670 | 11.19% | 394,018,394 | 368,684,894 | 160,708,553 |
| 936 | ROYAL CANIN COLOMBIA | 111,108,320 | 143,056,190 | 10.62% | 127,858,059 | 82,137,941 | 66,565,211 |
| 965 | PLB SUPER PREMIUM | 162,451,652 | 111,333,683 | 43.76% | 62,611,315 | 0 | 100,322,155 |
| 971 | COMERCIALIZADORA PESTAR SAS | 402,960,013 | 178,236,503 | 31.12% | 122,760,834 | 0 | 279,489,982 |
| | SUBTOTAL \$ | 2,448,966,841 | 2,698,735,918 | 8.45% | 2,470,722,770 | 3,473,949,012 | 3,880,535,237 |

CONCENTRADOS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------------------|-------------|-----------|--------|-----------|-----------|-----------|
| 900 | APETIT MASCOTAS | 1,037,403 | 1,780,170 | 26.67% | 1,305,377 | 4,673,064 | 4,373,295 |
| 902 | INSUMOS DE LOS ANDES | 631,900 | 160,982 | 28.13% | 115,700 | 0 | 516,200 |
| 905 | CONCENTRADOS EL RANCHO LTDA | 2,207,141 | 3,849,384 | 15.65% | 3,246,787 | 3,589,052 | 2,549,406 |

MARTHA PINILLOS

CONCENTRADOS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|-------------|--------|-------------|-------------|-------------|
| 906 | INCROS DE COLOMBIA | 1,920,625 | 1,293,610 | 18.38% | 1,055,839 | 0 | 864,786 |
| 907 | CONCENTRADOS EL RANCHO | 100,286 | 611,500 | 18% | 501,430 | 401,144 | 0 |
| 908 | MOTTA FORERO GINETH | 168,750 | 3,366,234 | 26.21% | 2,484,000 | 2,767,500 | 452,250 |
| 910 | ITALCOL DEL OCCIDENTE | 227,727,863 | 369,625,669 | 19.99% | 295,738,135 | 461,254,045 | 391,948,421 |
| 914 | ALIMENTOS NUTRION S.A. | 7,675,561 | 26,377,076 | 18.94% | 21,380,065 | 18,173,720 | 4,564,835 |
| 915 | PIXIE SAS | 4,876,501 | 58,475,723 | 17.4% | 48,302,710 | 51,766,532 | 8,879,242 |
| 917 | PELUDITOS BARF SAS | 1,251,618 | 7,492,291 | 25.21% | 5,603,797 | 4,581,310 | 436,227 |
| 919 | NESTLE PURINA PETCARE | 369,613,779 | 285,286,348 | 11.08% | 253,677,172 | 319,663,151 | 434,068,099 |
| 944 | WILLS BONILLA CONSTANZA MARGAR | 412,721 | 411,342 | 29.67% | 289,289 | 0 | 146,232 |
| 947 | GRUPO EMPRESARIAL BAHITI | 4,684,770 | 3,695,028 | 23.45% | 2,828,594 | 2,616,000 | 4,353,800 |
| 954 | COMERCIALIZADORABOGOTANAS.A.S. | 2,526,058 | 3,426,962 | 24.92% | 2,572,912 | 1,290,546 | 1,231,191 |
| 956 | IMPULSORES INTERNACIONALES | 2,588,813 | 2,180,125 | 3.78% | 2,097,813 | 3,450,000 | 4,331,000 |
| 959 | TASTY PLANET | 5,858 | 2,982 | 35.01% | 1,938 | 0 | 3,920 |
| 960 | GESTO AGRO SAS | 17,897,271 | 39,824,942 | 25.82% | 29,540,882 | 25,857,108 | 19,636,370 |
| 964 | PETS ANDINA SA | 6,261,000 | 5,805,140 | 23.39% | 4,447,496 | 4,938 | 1,845,194 |
| 968 | AIKOS LTDA | 5,238,196 | 2,625,616 | 27.86% | 1,894,164 | 0 | 3,339,682 |
| 969 | EMBUMASCOTAS | 0 | 0 | 0 | 0 | 0 | 0 |
| 970 | TOMASA'S BAKERY LATAM SAS | 4,580,898 | 3,897,409 | 34.65% | 2,546,953 | 0 | 2,024,945 |
| 974 | BARF COLOMBIA SAS | 3,922,172 | 2,809,726 | 18.89% | 2,278,867 | 0 | 1,585,505 |
| 976 | JOYFUL PETS SAS | 265,360 | 174,052 | 51.55% | 84,320 | 0 | 181,040 |
| 978 | WOW CAN SAS | 2,088,369 | 5,425,467 | 25.11% | 4,062,931 | 3,973,300 | 2,599,656 |
| 979 | MAXIPETS SAS | 62,970,582 | 109,154,170 | 17.94% | 89,573,895 | 71,372,809 | 43,658,041 |
| 980 | ALIMENTOS POLAR | 5,522,462 | 21,439,342 | 12.82% | 18,691,851 | 18,768,460 | 5,479,425 |

MARTHA PINILLOS

CONCENTRADOS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|----------------------|-------------|---------------|--------|-------------|---------------|-------------|
| 987 | DOGSY GOURMET SAS | 843,696 | 268,179 | 22.37% | 208,179 | 0 | 635,517 |
| 988 | LABORATORIOS ZOO | 5,233,172 | 1,030,358 | 32.82% | 692,226 | 695,200 | 5,199,840 |
| 990 | SOLLA | 15,794,961 | 28,608,411 | 22.46% | 22,183,329 | 15,422,875 | 9,056,979 |
| 992 | PROYECTO E SAS | 793,884 | 972,496 | 30.1% | 679,767 | 1,189,880 | 1,304,036 |
| 993 | ALIMENTOS FINCA S.A. | 21,557,958 | 40,388,025 | 24.92% | 30,322,218 | 20,786,586 | 12,112,643 |
| | SUBTOTAL \$ | 780,399,628 | 1,030,458,759 | 17.67% | 848,408,636 | 1,032,297,220 | 967,377,777 |

CONSUMO

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------|-------------|-----------|--------|-----------|---------|-----------|
| 011 | CNCL | 4,704,628 | 143,937 | 31.64% | 98,391 | 0 | 4,606,237 |
| 020 | ENZICOL LTDA | 1,837,680 | 711,272 | 13.05% | 618,450 | 0 | 1,219,230 |
| 029 | PRODUCTOS JULIAO S.A.S. | 3,927 | 0 | 0 | 0 | 0 | 3,927 |
| 049 | START CAPCO SAS | 37,800 | 0 | 0 | 0 | 0 | 37,800 |
| 054 | CUAJO DE COLOMBIA S.A.S | 3,025,200 | 2,397,051 | 15.44% | 2,026,884 | 0 | 998,316 |
| | SUBTOTAL \$ | 9,609,235 | 3,252,260 | 15.64% | 2,743,725 | 0 | 6,865,510 |

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|------------|--------|------------|------------|------------|
| BON | BONAVET LTDA | 13,460,868 | 9,725,783 | 16.03% | 8,166,888 | 0 | 5,308,632 |
| DRC | IG COLOMBIA S.A. | 18,168,880 | 12,191,701 | 15.32% | 10,324,457 | 0 | 7,982,927 |
| FRA | DINKY PETT SAS | 2,728,426 | 4,312,220 | 35.63% | 2,775,699 | 4,889,400 | 4,878,973 |
| GLP | MC COLER | 8,657,272 | 2,948,705 | 20.36% | 2,348,228 | 0 | 2,161,010 |
| JUC | JUAN CASTELLANOS RODRIGUEZ | 4,449,979 | 3,323,936 | 1.28% | 3,281,399 | 0 | 1,171,240 |
| SAP | SOLUCIONES AGRICOLAS PECUARIAS | 59,297,648 | 46,681,104 | -6.99% | 49,943,546 | 41,904,000 | 55,111,612 |
| | SUBTOTAL \$ | 106,763,073 | 79,183,449 | 2.96% | 76,840,217 | 46,793,400 | 76,614,394 |

MARTHA PINILLOS

FERRETERIA

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|------------|-----------|------------|-------------|-------------|
| 202 | IMPORTADORA GONZALEZ OSUNA SAS | 11,130,723 | 3,792,852 | 6.97% | 3,528,465 | 0 | 7,780,708 |
| 203 | PROTEX S.A | 478,735 | 0 | 0 | 0 | 0 | 478,735 |
| 208 | PROTEX S.A | 3,905,964 | 1,197,040 | 29.07% | 849,090 | 0 | 3,056,874 |
| 230 | F-SHIELD | 39,846,715 | 39,657 | -2647.17% | 1,089,445 | 0 | 38,711,685 |
| 300 | TREFILADOS DE COLOMBIA LT | 773,908 | 9,645,970 | 13.04% | 8,387,954 | 9,525,000 | 1,910,954 |
| 308 | FERCON S.A. | 1,760,889 | 1,319,384 | 33.74% | 874,205 | 2,659,404 | 3,546,082 |
| 320 | LIDER CAMARGO SAS | 5,734,335 | 6,307,706 | 13.47% | 5,457,962 | 3,712,400 | 3,988,777 |
| 324 | LIDER CAMARGO SAS | 252,930 | 0 | 0 | 0 | 0 | 252,930 |
| 338 | J.E.N S.A | 3,512,266 | 1,171,121 | 18.34% | 956,379 | 3,228,164 | 5,791,746 |
| 340 | FERCON S.A. | 114,994 | 120,441 | 36.2% | 76,844 | 0 | 38,150 |
| 352 | LHAURA VET | 5,668,139 | 1,910,609 | 13.2% | 1,658,360 | 1,891,000 | 5,900,858 |
| 403 | AGROINTEGRAL ANDINA S.A. | 68,933,285 | 11,972,919 | -195.1% | 35,331,513 | 6,665,626 | 51,646,448 |
| 405 | TORRES BORJA NATALIA | 621,000 | 295,386 | 21.8% | 231,000 | 0 | 390,000 |
| 406 | PENAGOS HNOS Y CIA LTDA | 3,931,314 | 1,268,250 | -3.33% | 1,310,438 | 0 | 2,620,876 |
| 410 | ENERGIA Y POTENCIA | 24,383,351 | 5,685,980 | -16.04% | 6,598,010 | 0 | 17,785,341 |
| 418 | GLOBAL MOTOR LTDA | 4,139,100 | -1,094,065 | 0 | -878,500 | 3,320,240 | 8,337,840 |
| 428 | DUWEST COLOMBIA SAS | 7,855,262 | 58,627 | 7.58% | 54,181 | 0 | 7,801,081 |
| 429 | INSMEVET S EN C | 4,209,523 | 0 | 0 | 0 | 0 | 4,209,523 |
| 435 | KARCHER SAS | 397,070 | 0 | 0 | 0 | 0 | 397,070 |
| 450 | MECANELECTRO S.A.S | 43,902,428 | 30,417,796 | -102.04% | 61,454,815 | 179,725,213 | 160,760,186 |
| 455 | DURESPO S.A. | 12,530,873 | 9,030,682 | 16.01% | 7,584,522 | 21,625,841 | 26,607,648 |
| 463 | BEAVER S.A. | 3,493,599 | 0 | 0 | 3,714,285 | 4,457,142 | 4,236,456 |
| 465 | PLASTICAUCHO COLOMBIA SA. | 2,799,017 | 109,069 | 26.78% | 79,863 | 0 | 816,889 |

MARTHA PINILLOS

FERRETERIA

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------------------------|-------------|-------------|---------|-------------|-------------|-------------|
| 475 | HUSQVRNA | 58,339,780 | 19,225,094 | -339.3% | 84,456,133 | 106,831,088 | 80,141,945 |
| 501 | CERCAS EL CEBU LTDA | 5,630,659 | 9,232,625 | 22.78% | 7,129,867 | 12,246,873 | 10,738,156 |
| 502 | JUAN GUZMAN BARRERO | 838,013 | 0 | 0 | 0 | 0 | 838,013 |
| 503 | COLEMPAQUES LTDA. | 401,070 | 208,430 | 20% | 166,744 | 0 | 234,326 |
| 505 | GROUPE SEB COLOMBIA | 2,848,579 | 811,899 | 18.7% | 660,064 | 1,300,000 | 3,488,575 |
| 506 | DANIEL RODRIGUEZ | 444,000 | 260,129 | 16.58% | 217,000 | 1,365,000 | 1,615,000 |
| 508 | JUVENIA SA | 2,179,582 | 771,876 | 25.88% | 572,092 | 0 | 1,760,661 |
| 509 | MANUEL ARIZA OROSCO | 3,024,612 | 1,299,648 | 19.02% | 1,052,414 | 650,000 | 2,622,198 |
| 510 | FUNDICION J-P | 450,000 | 62,500 | 20% | 50,000 | 0 | 400,000 |
| 511 | DEL AGRO SOLUCIONES PARA EL CAMPO | 2,723,643 | 1,754,812 | 20.11% | 1,401,914 | 2,584,750 | 3,918,270 |
| 515 | GIRALDO LARA LTDA | 10,155 | 10,155 | 0% | 10,155 | 0 | 0 |
| 516 | REPRESENTACIONES Y DISTRIBUCIO | 40,165 | 11,675 | 16.39% | 9,762 | 0 | 35,284 |
| 519 | ROTOPLAST | 2,357,316 | 1,051,110 | 22.47% | 814,898 | 0 | 1,542,418 |
| 526 | DELAVAL LTDA | 54,777 | 0 | 0 | 0 | 0 | 54,777 |
| 599 | GARANTIAS Y REPARACIONES | 0 | 525,881 | 100% | 0 | 0 | 0 |
| | SUBTOTAL \$ | 329,717,771 | 118,475,258 | -98.27% | 234,899,874 | 361,787,741 | 464,456,480 |

INSTRUMENTAL NACIONAL

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|---------------------------|-------------|-----------|--------|-----------|-----------|------------|
| 007 | EMPRESA GENETICA ESPECIAL | 2,205,798 | 0 | 0 | 0 | 1,030,712 | 3,235,175 |
| 012 | EMILIO ACUÑA | 3,219,410 | 164,489 | 19.95% | 131,675 | 0 | 3,100,635 |
| 022 | PLASTLAVET | 5,874,262 | 1,653,065 | 14.36% | 1,415,605 | 0 | 4,458,657 |
| 025 | ANDINA DE TECNOLOGIA | 6,006,632 | 1,693,630 | 10.26% | 1,519,856 | 0 | 4,486,776 |
| | SUBTOTAL \$ | 17,306,102 | 3,511,184 | 12.65% | 3,067,136 | 1,030,712 | 15,281,243 |

MARTHA PINILLOS

INSUMOS AGRICOLAS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------------|-------------|------------|--------|------------|------------|-------------|
| 600 | DUWEST | 35,999,011 | 17,064,938 | 8.83% | 15,557,303 | 6,250,200 | 26,673,967 |
| 601 | INVESA S.A. | 71,187,338 | 26,658,628 | 0.94% | 26,407,724 | 15,312,480 | 60,187,629 |
| 602 | AGROINFESA | 3,251,235 | 19,741,252 | 8.52% | 18,059,198 | 24,126,060 | 9,318,097 |
| 603 | COLINAGRO S.A. | 3,303,565 | 1,600,845 | 10.88% | 1,426,735 | 0 | 1,876,830 |
| 604 | SUPERABONO LTDA. | 0 | 566,261 | 20.15% | 452,160 | 846,000 | 393,840 |
| 609 | CONTROL PLUS SAS | 4,455,099 | 7,421,361 | 18.02% | 6,083,761 | 7,753,200 | 6,201,534 |
| 610 | AGROINTEGRAL ANDINA S.A | 10,146,219 | 4,557,503 | 10.05% | 4,099,569 | 1,817,760 | 7,884,910 |
| 616 | PERMOFIELTROS LTDA | 2,137,695 | 339,573 | 10.07% | 305,385 | 0 | 1,832,310 |
| 617 | AGROFERTILIZANTES DE COLOMBIA | 1,261,310 | 7,869,300 | 8.04% | 7,236,690 | 8,444,400 | 2,463,260 |
| 619 | EL SEMILLERO E.U. | 1,907,002 | 1,270,625 | 17.88% | 1,043,476 | 438,400 | 1,301,926 |
| 628 | PROQUIMCOL LTDA. | 1,067,284 | 336,871 | 16.27% | 282,076 | 0 | 785,208 |
| 635 | FERTILIZANTES VARIOS | 0 | 1,517,535 | 21.24% | 1,195,200 | 2,656,000 | 1,460,800 |
| 644 | LABORATORIOS AUROFARMA | 4,533,760 | 4,574,952 | 18.53% | 3,727,360 | 5,376,000 | 7,974,400 |
| 650 | FERTIPREMIUM SAS | 1,240,258 | 2,456,883 | 22.52% | 1,903,504 | 3,840,000 | 3,223,920 |
| 656 | ABONEX SAS | 303,144 | 127,018 | 13.69% | 109,624 | 0 | 193,520 |
| | SUBTOTAL \$ | 140,792,920 | 96,103,545 | 8.55% | 87,889,765 | 76,860,500 | 131,772,151 |

LIBROS Y REVISTAS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------|-------------|--------|--------|-------|---------|-----------|
| 810 | LIBROS Y REVISTAS | 282,872 | 0 | 0 | 0 | 0 | 282,872 |
| | SUBTOTAL \$ | 282,872 | 0 | 0 | 0 | 0 | 282,872 |

MASCOTAS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------|-------------|------------|---------|------------|------------|------------|
| 100 | GABRICA SA | 78,324,235 | 27,906,384 | -24.24% | 34,670,467 | 52,714,714 | 97,077,275 |

MARTHA PINILLOS

MASCOTAS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------------------|-------------|------------|---------|------------|------------|------------|
| 101 | NAVCAR SAS | 5,208,972 | 2,222,960 | 44.29% | 1,238,444 | 0 | 3,970,528 |
| 103 | LA PINTA DOG | 0 | 2,160,700 | 35.68% | 1,389,666 | 5,160,000 | 3,511,667 |
| 104 | HORUS PET TRADING COMPANY SAS | 4,898,230 | 0 | 0 | 0 | 0 | 4,898,230 |
| 105 | MOLDEADO INDUSTRIAL DE COLOMBIA SAS | 1,690,000 | 0 | 0 | 0 | 0 | 1,690,000 |
| 106 | EBRANDI MEDIOS S.A. | 519,302 | 0 | 0 | 0 | 0 | 519,302 |
| 107 | CORPORAC. MUNDIAL DE LA MUJER | 690,000 | 0 | 0 | 0 | 0 | 690,000 |
| 108 | CAPITAL MARK'S SAS | 1,465,000 | 6,044,155 | 21.16% | 4,765,500 | 5,693,000 | 2,382,500 |
| 109 | HOME-VET SAS | 300,000 | 0 | 0 | 0 | 0 | 300,000 |
| 110 | TASTY PLANET | 17,864,119 | 34,154,000 | 32.12% | 23,182,938 | 25,024,950 | 19,970,969 |
| 111 | ASIAMERICA TRADING SAS | 1,832,594 | 519,702 | 44.69% | 287,436 | 0 | 1,545,158 |
| 112 | FELCAN SAS | 27,347,140 | 25,781,316 | 22.25% | 20,045,640 | 7,169,544 | 14,674,044 |
| 113 | GREEN TRADING SAS | 9,285,496 | 4,402,599 | -56.04% | 6,869,868 | 4,129,280 | 6,528,512 |
| 114 | DIAZ MARTINEZ PAMELA ANDREA | 0 | 0 | 0 | 0 | 1,699,716 | 1,699,716 |
| 117 | LLOREDA OCAMPO EDUARDO JOSE | 50,000 | 0 | 0 | 0 | 0 | 50,000 |
| 119 | AL TORNO SAS | 8,014,642 | 5,656,955 | 21% | 4,469,268 | 0 | 3,545,374 |
| 120 | COMERCIALIZADORA BOGOTANA LTDA | 8,545,870 | 4,042,694 | 28.03% | 2,909,612 | 0 | 5,620,019 |
| 121 | CI EVOLUTION BRANDS COLOMBIA SAS | 1,943,905 | 482,660 | 30.24% | 336,701 | 0 | 1,607,204 |
| 123 | MERINO TRADING CO LTDA | 1,089,500 | 0 | 0 | 0 | 0 | 1,089,500 |
| 124 | PRIME PET | 4,323,500 | 4,770,587 | 22.82% | 3,681,800 | 9,023,800 | 9,665,500 |
| 125 | ID TRACK SAS | 0 | 0 | 0 | 0 | 0 | 0 |
| 126 | RODRIGUEZ DANIEL | 40,000 | 0 | 0 | 0 | 0 | 40,000 |
| 128 | MORAI SAS | 0 | 4,409,953 | 19.93% | 3,531,256 | 3,779,936 | 248,680 |
| 133 | MECANICA INDUSTRIAL | 3,749,000 | 1,927,916 | 25.67% | 1,433,000 | 0 | 2,325,000 |

MARTHA PINILLOS

MASCOTAS NACIONALES

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|---------------------------------|-------------|-------------|--------|-------------|-------------|-------------|
| 134 | IG COLOMBIA S.A | 1,547,051 | 198,389 | 16.1% | 166,457 | 468,798 | 1,877,054 |
| 140 | ANIMAL FACTOR SAS | 113,763,323 | 81,599,459 | 28.13% | 58,643,035 | 41,957,060 | 98,090,762 |
| 153 | COLOMBIANA DE BIODESARROLLO SAS | 2,860,740 | 2,389,552 | 30.92% | 1,650,781 | 1,431,450 | 2,668,144 |
| 173 | CASTRELLON MELO NESTOR LE | 8,975,599 | 5,990,163 | 37.68% | 3,732,994 | 0 | 5,215,415 |
| 175 | TOMMY DOGS LTDA | 2,180,686 | 0 | 0 | 0 | 0 | 2,180,686 |
| 179 | CONAVET LTDA | 11,635,483 | 5,493,832 | 22.5% | 4,257,594 | 3,353,280 | 10,766,937 |
| 184 | COLEMPAQUES LTDA | 132,579 | 0 | 0 | 0 | 0 | 132,579 |
| 186 | DE PASEO CON LOS PELUDITOS | 21,635,926 | 5,068,190 | 20.71% | 4,018,587 | 4,695,600 | 24,232,191 |
| 191 | INDEPHAR SAS | 2,251,776 | 231,975 | 21.62% | 181,824 | 2,534,400 | 5,337,216 |
| 192 | HENRY ARTURO COY MONSALVE | 351,374 | 0 | 0 | 0 | 0 | 351,374 |
| 198 | PRODUCTOS FAMILIA SANCELA S.A. | 20,187,036 | 22,448,537 | 27.54% | 16,265,712 | 9,622,080 | 13,426,489 |
| | SUBTOTAL \$ | 362,703,078 | 247,902,678 | 20.24% | 197,728,580 | 178,457,608 | 347,928,025 |

SALES Y MELAZAS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-----------------------------|-------------|------------|--------|-----------|------------|------------|
| 901 | MIELES Y AZUCARES DEL VALLE | 737,850 | 1,425,219 | 11.63% | 1,259,536 | 1,952,350 | 1,430,660 |
| 903 | QUIMPAC | 859,936 | 78,606 | 19.89% | 62,975 | 0 | 796,961 |
| 929 | SOMEX S.A | 30,424,430 | 10,651,831 | 28.75% | 7,588,978 | 8,814,880 | 31,650,343 |
| | SUBTOTAL \$ | 32,022,216 | 12,155,656 | 26.69% | 8,911,489 | 10,767,230 | 33,877,964 |

SEMILLAS Y BRACHARIAS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------------------------|-------------|------------|--------|------------|------------|------------|
| 703 | FERCON | 13,987,638 | 17,118,908 | 34.63% | 11,191,395 | 14,336,050 | 17,354,446 |
| 705 | DISTRIBUIDORA DE ABONOS | 6,023,694 | 4,562,545 | 16.9% | 3,791,290 | 0 | 2,300,346 |
| 709 | IMPULSORES INTERNACIONALES LTD | 17,249,949 | 9,259,488 | 21.98% | 7,224,555 | 4,837,500 | 15,236,890 |

MARTHA PINILLOS

SEMILLAS Y BRACHARIAS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|--------------|-------------|------------|--------|------------|------------|------------|
| 726 | DURESPO S.A. | 1,118,194 | 191,188 | 16.45% | 159,742 | 0 | 958,452 |
| | SUBTOTAL \$ | 38,379,475 | 31,132,129 | 28.15% | 22,366,982 | 19,173,550 | 35,850,134 |

TALABARTERIA Y EQUINOS

| GRP | DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|-----|-------------------------------|---------------|---------------|---------|---------------|---------------|---------------|
| 551 | INVERSIONES SALDARRIAGA GOMEZ | 3,086,276 | 1,227,491 | 20.4% | 977,029 | 0 | 2,141,783 |
| 553 | EMCOCLAVOS S.A | 4,935,905 | 833,940 | 17.22% | 690,294 | 0 | 4,245,611 |
| 555 | ANGARITA CLARA INES | 912,248 | 0 | 0 | 0 | 0 | 912,248 |
| 558 | MESACE S.A | 157,380,142 | 42,509,256 | -106% | 87,567,111 | 4,492,000 | 72,874,183 |
| 568 | AL TORNO S.A.S | 3,665,453 | 1,038,867 | 24.14% | 788,135 | 0 | 2,877,318 |
| | SUBTOTAL \$ | 169,980,024 | 45,609,554 | -97.38% | 90,022,569 | 4,492,000 | 83,051,143 |
| | TOTAL \$ | 4,496,610,719 | 4,416,694,521 | 7.58% | 4,082,127,221 | 5,211,493,185 | 6,071,433,952 |

INFORME DE COMPRAS Y VENTAS

OCTUBRE 2021

| DESCRIPCION | INV.INICIAL | VENTAS | MARGEN | COSTO | COMPRAS | INV.FINAL |
|--------------|----------------|----------------|--------|----------------|---------------|----------------|
| TOTAL EMP \$ | 18,554,702,820 | 12,330,344,372 | 13.63% | 10,649,112,803 | 9,642,022,856 | 18,416,914,478 |

FIN INFORME