Shivaraj Patil
Mobile: +91-8380838393
SAP SD Consultant
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Total IT Experience – Overall 4 years of extensive experience in **SAP ERP Sales & Distribution (SD) Module.**

Position Sought	SAP SD Consultant
Total IT Experience	4 years
Educational Qualification	Masters of Business Administration (M.B.A) Marketing from University of Pune with 64.40%.

OBJECTIVE

Looking forward to continue my career in an ERP-SAP environment, where I can utilize my Experience and skills in contributing effectively to the success of the organization and also for improvement of my skill.

PROFESSIONAL SNAPSHOT

- 4 Years of experience in **SAP SD with SAP ECC EHP 8, S4 HANA Implementation, GST Implementation, Rollout & S4/HANA Support Projects** as a SAP SD Consultant
- Professional expertise in independently configuring and customizing SAP R/3 SD Module.
- Very Good knowledge on SAP SD business processes.
- Excellent communication skills with good understanding and problem solving ability.
- Experience in providing SAP Functional Training to the end users and super users as a part of project deliverable.
- Good understanding of cross-functional logistics business processes and the integration of SD with Materials Management, Finance and Production Planning Modules.
- Done SAP GST implementations.

KEY STRENGTH

- Understanding of recording and analysis of user requirements, preparation of detailed solutions, Implementation and operation of SAP application.
- Ability to steer the project in adherence to its schedule.
- Ability to effectively communicate with customers.
- Ability to use strong industry knowledge to relate to customer needs.
- Good experience & understanding of processes involved in ASAP project management

SKILLS SET

SAP
- Defining SD organizational units and assigning them in customizing.
- Handling configuration of various documents, order type, delivery type, item category, and billing type.
- Creating master data for customers, materials and customer–material info records.
- Creating sales documents types & controlling them using document type in IMG.
- Incompletions Log

- Item category determination.
- Shipping point determination.
- Pre-Sale Activity
- Order to cash process, customer rejection order
- Export and Deemed Export Sale
- Third Party Sale, Stock transfer order, cash sale
- Scrap Sale, asset sale
- Copying Control
- Shipping process:Fromdelivery toPGI.
- Billing process:billing types and various
  - Functions (e.g.: credit/debit memos, cancellation)
- Pricing: Using condition technique i.e.: Procedure, condition types, access sequence condition tables and condition records, pricing procedure determination.

Technical

- SAP ERP – Sales and Distribution, Version ECC 6.0 EHP 7 EHP 8   SAP S/4 HANA
- Computer Basics, MS Office, Internet.

EDUCATIONAL CREDENTIALS

- **Master Of Business Administration (Marketing)**
  - SKN Sinhgad School Of Business Management Pune
  - Graduating Year : 2016, Aggregate-64.40%
- **Bachelor Of Arts (English)**
  - Shivaji University Kolhapur
  - Graduating Year :2013, Aggregate- 66.56%
- **Higher Secondary School Certificate**
  - Maharashtra State Board of Higher Secondary Education
  - Graduating Year: 2009, Aggregate: 51.17%
- **Secondary School Certificate**
  - Maharashtra State Board of Higher Secondary Education
  - Graduating Year: 2007, Aggregate: 53.23%

EMPLOYMENT SCAN

- Presently working in **PRIMUS Techsystems pvt.ltd** as a **SAP Jr.SD CONSULTANT** July 2016 to Till Date

SAP Project Synopsis

Client   : Galva Decoparts Pvt Ltd.
Project : SAP S4 HANA(1709) Implementation
Role   : Consultant- SAP SD

Responsibilities-:
- Prepared Business process blue prints (AS-IS(existing system), TO-BE(How the system should be)),
- Customizing and Configuration of Sales & Distribution
- Baseline configuration for Master Data
- Creation of Pricing Procedures
- Condition types, access sequences
- Configuration of different order
- Delivery and billing doc types based on business requirement.
- SD user support: Test and training to End-users.

Client   : Sankalp Engineering Pvt. Ltd
Project : SAP ECC 6.0 EHP 8 Implementation
Role   : Consultant- SAP SD

Responsibilities-:

- ➢ Prepared Business process blue prints (AS-IS(existing system), TO-BE(How the system should be)
- ➢ Meeting with business process owners and departmental heads to identify the business requirement.
- ➢ Customizing and Configuration of Sales & Distribution
- ➢ Baseline configuration for Master Data
- ➢ Sales process mapping & Testing
- ➢ End user trainings and preparing the user manual.

Client   : Menon and Menon PVT LTD
Project : Roll Out & SAP Support
Role   : Consultant- SAP SD
Version : ECC 6.0 EHP 7

Responsibilities-:

- ➢ Prepared Business process blue prints (AS-IS(existing system), TO-BE(How the system should be)
- ➢ Customizing and Configuration of Sales & Distribution
- ➢ Baseline configuration for Master Data
- ➢ Attend the issues raised by end user
- ➢ Interacting with end-user and taking their inputs for any new requirement
- ➢ Should take care of High, Medium and Low Priority tickets without complaints
- ➢ Maintenance of Customer Masters, Material masters, Condition Masters, etc.
- ➢ Creation of new Pricing Procedures based on business requirement
- ➢ Create new sales documents types & number ranges based on business requirement
- ➢ Create Delivery and billing document types & number ranges based on business requirement
- ➢ Maintained Copying controls for Sales, Delivery and Billing documents.
- ➢ Preparations of FS for various reports.
- ➢ Defined and maintained pricing and output condition records
- ➢ Interacted with developers to design reports, smart form and user exits.

Client   : SPACO TECHNOLOGIES (I) PVT. LTD. PUNE
Project : SAP GST Implementation
Role   : Jr. Consultant- SAP SD
Version : ECC 6.0 EHP 7

Responsibilities-:

- ➢ Involved Business Blue Print Process.
- ➢ Meeting with business process owners and departmental heads to identify the business requirement.
- ➢ Configured and Assigned SD Relevant Organizational Elements
- ➢ Involved in Unit Testing and Integration Testing
- ➢ Configured Shipping Point Determination
- ➢ Configured Pricing Procedure by using Condition Technique
- ➢ Configured Copy Control for Sales Documents, Delivery Documents, Billing Documents
- ➢ Process Understanding.
- ➢ Master Data Updation.
- ➢ Interacted with developers to design reports, smart form and user exits.
- ➢ ODN configuration business place wise.
- ➢ Stock transfer process with inbound invoice.

- ➢ Customer subcontracting process.
- ➢ ABAP development related to GST.
- ➢ Preparations of FS for various reports.
- ➢ End user trainings and preparing the user manual.

Client   :   PSML
Project :   SAP Support
Role   :   Associate Consultant – SAP SD
Version :   ECC 6.0 EHP 7

Responsibilities-:

- ➢ Handling Daily routine tickets and help to resolve their problems.
- ➢ Working in L2 team and handling low and medium priority tickets.
- ➢ Coordinating with on-site team in day-to-day trouble shooting tickets.
- ➢ Attending weekly meeting and analyzing pending issue
- ➢ Providing suggestions to the team in reducing backlogs.
- ➢ Create new sales documents types & number ranges based on business requirement
- ➢ Create delivery and billing document types & number ranges based on business requirement
- ➢ Maintained Copying controls for Sales, Delivery and Billing documents.
- ➢ Preparations of FS for various reports.
- ➢ Resolved issues regarding sales, deliveries, billing, pricing, credit management
- ➢ Coordinating with other module consultants.
- ➢ SD user support: Test and training to End-users.

Personal Details

Date of Birth	: 7th Aug1991
Nationality	: Indian
Gender	: Male
Languages Known	: English, Hindi and Marathi
Address	: At/Post-Kalkundri, Tal-Chandgad, Dist-Kolhapur.

Declaration

I hereby declare that the above information furnished is true to the best of my knowledge.

Shivaraj Patil