

Lokesh Pathak**SAP SD and MDM Consultant**

Certified SAP SD Consultant

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Professional Summary

- Total **10.6 years** of IT industry experience.
- Having **7.11 years** of relevant experience as an **SAP SD and MDM Consultant**.
- Experience with SAP Full Life Cycle implementation along with different rollout projects along with day-to-day SAP SD Support and MDM Support for Indian as well as international clients.
- Experience in data Migration and LSMW and BDC.
- Enhancements and developments of new reports, transactions pertaining to business requirements
- Experienced in configuring several Order to Cash (OTC) Life Cycles.
- Perform Unit Testing and support System Integration (SIT) and User Acceptance Testing (UAT) of applications

Skills

ERP	:	SAP S/4 HANA, ECC 6.0
Tools	:	Solution Manager, Service Now, MS Excel, Word, PowerPoint

Employment History

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- Currently working as Lead Consultant with Birlasoft Pvt Ltd from February 2022 till Date.
 - Worked as Assistant Manager with Genpact India Pvt. Ltd from Oct 2019 till February 2022.
 - Worked as Lead Process Associate with Opuskart Enterprise- Jan 2018 till Oct 2019.
 - Worked as Senior Software Engineer with Hinduja Technologies Ltd from March 2015 till Dec 2017.
 - Worked as Process Associate with Capgemini from August 2011 to Nov 2014.

Professional Experience:**Company:** Birlasoft Ltd**Client:** Sterlite Power Transmission**Duration:** February 2022 - till Date

Description of the company: Sterlite Power is a leading integrated power transmission developer and solutions provider globally, focused on addressing complex challenges in the sector by tackling the key constraints of time, space, and capital.

Role- SAP SD Consultant and MDM- (Master Data Management)

- Expertise in Enterprise Structure definition & assignment, creating Customer Master data, Material Master data, Customer - Material Records and Vendor Master data.
- Experienced in configuring Sales Document types, Item categories, Schedule Line categories, Order Processing, Shipping, Billing and maintaining Copy control for Sales Documents
- Conducting Core user training, prepared training manuals. carried out troubleshooting of various issues related to SD module and cross-functional modules.
- Proficient in customization of pricing in SD by defining Pricing Procedures, using Condition Table, Condition Types (Freight, Taxes, discount) and Access Sequence.
- Configured Various Billing types, which include delivery and order related invoices, credit and debit memos, cancellations of billing documents, Inter Company Billing and Third-party process.
- Experience in configuring Revenue Account Determinations using dependencies for revenue account determination and assigning Account Keys and G/L accounts.
- Experience in Special Sales Scenarios Viz., Third party Order, Consignment Sale.
- Customizing various sales document types. Presales Activities, Sales order Processing- Creation of Sales Documents (Order Types, Item Category, Schedule Line Category and Contracts), Cash Sales, and Rush Sales. Configuration of order to payment process involving Sales document, Delivery documents and Billing documents.

- Pricing configuration, Condition Techniques (Condition tables, Condition types, Access Sequence, Pricing Procedure, and Condition Records).
- Consignment stock processing, Third party ordering, Individual purchase Order and Stock Transfer Order, Material Determination.
- Item Category, Text, Schedule Line Category, Shipping Point, Route, Output, Account, Material, Pricing, Partner determination, Revenue determination and credit management processes.
- Enhancements and developments of new reports/transactions pertaining to business requirements

Professional Experience:

Company: Birlasoft Ltd

Client: Hain Celestial Group

Duration: February 2022 - till Date

Description of the company: The Hain Celestial Group, Inc. is an American food company whose focus is natural foods and botanically-based personal care products.

Role- SAP SD Consultant and MDM Consultant - (Master Data Management)

- Involved from Blueprint preparation stage of project to realization and go live/support activities.
- Experience in requirements gathering, blueprinting, analysis, testing, configuration and implementation.
- Create and implement a Master Data Management strategy to ensure data standardization and quality.
- Develop and implement data quality measurement criteria; monitor KPIs for team and implement improvement initiatives as needed to increase timeliness and accuracy of data management and governance
- Ensure proper controls are in place and are consistently adhered to.
- Work with Business stakeholders as appropriate to resolve any issues and improve process efficiencies
- Serve as subject matter expert on Master Data Management for IT and Analytics initiatives
- Mapping of Master data and integration from the legacy environment to the target environment
- E-Invoicing Implementation.
- Defined and Assigned Sales Organization, Distribution Channel and Division and have set up Sales areas for customers.
- Created Partner functions and assigned them to the existing Partner determination procedure as per business requirement.

Professional Experience:

Company: Genpact India Pvt

Client: Carlton and United Breweries

Duration: October 2019 - till Date

Description of the company: Genpact (NYSE: G) is a global professional services firm that makes business transformation real. Led by our purpose -- the relentless pursuit of a world that works better for people -- we drive digital-led innovation and digitally enabled intelligent operations for our clients.

Role- SAP SD Consultant

- Creation of Functional Specifications for the new minor/major configuration & development, changes for various functionalities & customized reports in line with ABAP Consultants as per Business requirements.
- Taking care all the issues/requirement for Crystal Layouts/Reports followed by adding new fields in Customized Functional Module developed for Crystal Invoices.
- Worked closely with business users to provide appropriate functional solutions for the day-to-day errors related to Sales, Delivery, Billing, Taxes, Accounting, Pricing etc.

Professional Experience:

Company: Opuskart Enterprises**Duration:** January 2018 – October 2019

Description of the company: Opuskart Enterprises is a well-known brand in the market which deals in selling of books in International Market such as in America, Canada and Europe.

Role- Lead Process Associate

- Responsible for Order management and coordination.
- Overseeing the dispatch, packing, intimation of sale to customer, arrangements of dispatch goods via various logistics companies like DHL, USPS and FedEx.
- Devising efficient logistics management system, transportation of material at optimum cost.
- Managing the Tracking orders until it is delivered to Final Customer.
- Ensure DIFOT (Delivery in Full & On time) is 100%
- Carrier Billing to be done on time.
- Timely month end billing & regular follow ups are done for “On Time” payment.

Professional Experience:

Company: Capgemini, Gurgaon.**Client:** Nokia Siemens Networks**Duration:** August 2011 to Nov 2014.

Description of the Company: After competing 5 major companies in queue CGBSIL got one of the world biggest million dollar contract from Nokia Siemens Networks for maintaining their supply chain and inventory management process in SAP.

Role: SAP SD Consultant -Support

- Responsible for smooth process transitioning for Nokia Siemens Networks Projects.
- Worked as an SAP SD Support Consultant to provide support in Production Environment to resolve queries from the end users.
- Hands on experience of Customer Master, Material Master, Basic Functions as Sales Order, Delivery, and invoicing related issues.
- Supporting in day-to-day ticket solving for sales, delivery, shipment errors, pricing errors, output issues, and resolution within SLA.
- Arranging and coordinating for the knowledge transfer for new joiners.
- Documentation of End User Training Manuals and configuration guides.

Educational Details:

Degree	Bachelors of Business Administration-BBA (2007-2010)
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University	GGSIPIU, Delhi
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I hereby declare that the information furnished above is true to the best of my knowledge and belief.

DATE:

Lokesh Pathak