DEVANSH SWARUP

Product Manager

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EDUCATION

Computer Science and Engineering

SRM Institute of Science and Technology, GPA: 8.9

📅 2018 – 2022   📍 Chennai,India

B.Tech in Computer Science and Engineering.

ACHIEVEMENTS

🏆 National Top-10, Sahamati Account Aggregator Hackathon 2020

🏆 National Top-15, Tezos India Fellowship

🏆 Mitacs Globalink Research Scholar

🏆 Runner ups, National Data-i-link Hackathon

🏆 International Top-10 Gitcoin Covidathon 2020

🏆 Selected for Incubation and Funding by SRM innovation and incubation center

EXPERIENCE

Co-Founder and CEO

Paperplane Whatsapp Clinics

📅 Jan 2021 - Present   📍 Chennai, India

- Paperplane builds digital clinics on WhatsApp for doctors and hospitals to start and scale their medical practice on the world's most popular messaging app
- Raised 500,000 USD as Seed Funding Round from Notable Venture Funds
- Scaled Users and Product Engagement from 0 to 2500 Doctors and 120,000 appointments and 600,000 patients
- Set up initial Marketing, Product, Sales Pipeline and scale revenue to 5,00,000 INR-per month

Associate Product Manager/Lead Developer

SmartChain

📅 Jan 2021 - Present   📍 Distance

- Currently overseeing and developing a Land Tokenisation Platform Using NFT's on Tezos Blockchain
- Setting up Staker nodes, to allow investors to stake XTZ and Platform token to earn higher returns.
- Rolled out and Designed Internal token scale platform for user base in collaboration with designers and developers

Product Intern

FrontRow

📅 May 2021 - Present   📍 Kanpur, India

- Working on the Cricket Category of the application to increase retention, while testing out new concepts according to user segregation/segments.

Mitacs Globalink Research Intern

Mitacs

📅 July 2021-present   📍 Montreal, Canada

- Selected for Mitacs Globalink Research Program, for a fully funded research in the field of Scalable Blockchains
- Researching and Developing a cost and resource optimising framework for oracle selection in multiple blockchains

Tezos India Fellowship

Tezos India Foundation

📅 July 2020 - September 2020   📍 Distance

- Selected in top 15 from a pool of 5000+ candidates in the country, for a fellowship of 1500 dollars.
- Developed an end to end Tezos blockchain based platform, for governance and funding of small businesses, ensuring capital as well as mentorship/Governance through Quadratic voting.

Head & Blockchain Researcher

Satoshi (Blockchain) Lab, Next Tech Lab

📅 July 2018-present   📍 Chennai, India

- Designing and developing decentralised and distributed solutions to real world problems.
- Undertaking the responsibility of ensuring the well-functioning of the lab, while managing a team of 20+ students

PROJECTS

- **TijoriDeFi**
  -Micro-finance platform for MSME and Small Businesses based on Tezos blockchain.
  -Allows creating of Decentralised Autonomous Organisation (DAO) on Tezos Blockchain.
  -The DAO can invest in businesses/projects and earn returns as per their investment.
  -Aims to organise the the un-organised lending segment of small businesses in the third world countries by providing adequate capital and mentorship opportunity.
  -Promotes international investors to invest in small businesses all around the world.

- **VeraLoans**
  -A infrastructure connecting small loans at scale through mobility including feature phones.
  -Qualified as top 10 projects/team in Sahamati Account Aggregator hackathon.
  -Catering to the MSME industry in india with a Total addressable market of 60 Million
  -Leveraging the new Account Aggregator Framework for consent and loan monitoring.
  -Designed a Flow based Loan/Credit engine template.

- **FlexiTest**
  -Privacy protecting patient testing framework solution based on Ethereum Blockchain
  -Utilizes Zero Knowledge Proofs and Blockchain to protect patient data and allow streamline testing for COVID19 testing.
  -Thus promoting efficiency between Dostors, Health Insurance Companies and other Medical Related Industries.
  -Ranked 8th in the COVID19 International Hackathon.
  -Ranked 2nd in the Data-i-Link National Hackathon.

- **Finity-Trade made easy**
  -Aim to bridge the disconnect between the credit industry and the MSME retail industry..
  -Introduced the concept of Fractional Credit Remittance in India through which Remittance takes place through every sales transaction of the trader and the remittance amount is decided based on the sales profile of each trader.
  -The sales data is procured with the help of Account Aggregator Framework.