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| Devansh Kumar  Adaptable Business and Information Systems major currently attending New Jersey Institute of Technology. Aiming to leverage a proven knowledge of application development, end user support, and operating systems skills to fill an Information Systems role. Frequently praised as diligent by peers and managers, I can be relied upon to help any company achieve its goals. | Monroe Twp, NJ 08831  [LinkedIn](https://www.linkedin.com/in/devanshkumar99/)  **(732) 666-4002**  **devanshk64@gmail.com** |
| EXPERIENCESisense Inc., New York, NY — *Go-To-Market Intern*May 2019 - Aug 2019  * Created and organized reference materials to help onboard new sales employees * Brainstormed ideas to make important documents more readily available to employees * Revamped community page to increase customer engagement * Made strategic and successful decisions by documenting and tracking sales activities with Sisense BI * Leveraged industry trends and competitive analysis to improve customer relationship building  Sisense Inc., New York, NY— *Marketing Intern*April 2019 - May 2019  * Coordinated online seminars to teach customers how to use Sisense’s web application to its full potential * Planned events and booked venues for approximately 1000 attendees and guest speakers including Steve Wozniak * Conduct economic or commercial surveys to identify potential markets for products or services * Formulate, direct and coordinate marketing activities and policies to promote products and services, working with advertising and promotion managers  The Scholar Tree, New York, NY — *Chief Instructor*Oct 2018 - Jul 2019  * Evaluated and revised lesson plans and course content to facilitate and moderate classroom discussions and student-centered learning * Monitored student progress through test administration and adapted learning plans to optimize progress * Initiated new learning methods, promoting total student comprehension while curbing learning time * Reviewed class and student records to look for areas in need of improvement and implement plans of action * Educated students on robotics and programming applying a variety of instructional techniques, including hands-on curriculum.  Kumon, Jamesburg, NJ — *Chief Assistant*Aug 2013 - Jul 2017  * Selected and integrated software for smoother operations while creating an e-mail database * Identified areas of personnel deficiency and took necessary action for correction * Implemented variety of process improvement initiatives by restructuring organization, retraining and establishing performance goals * Allocated duties and activities of personnel, routinely inspect employee's appearance and work methods.  EDUCATIONNew Jersey Institute of Technology, Newark, NJ — *Bachelor of Science*Sep 2017 - May 2021 Major in Business and Information Systems  Scholarship recipient PROJECTSSales Enablement Software Transition — *Sisense*  * Assisted Sisense in transferring all sales enablement materials from Highspot to Seismic * Copied over hundreds of files over the span of a week * Reorganized materials to be more easily accessible * Reviewed materials to remove outdated information and keep sales staff up-to-date on the company’s mode of operating * Kept careful track of every file to ensure a lossless and seamless transition  Community Website Revision — *Sisense*  * Pitched a new community webpage design to improve customer retention and interaction * Created real-time, interactive mockups as proof of concept | SKILLS  * Programming (Python, Java) * Game Development (Unity Engine, Unreal Engine) * Webpage Design and Development (HTML, CSS, JavaScript, PHP) * Database Management (MySQL)  AWARDS **Advanced Place Scholar With Distinction** LANGUAGES English (Reading, writing, and speaking)  Spanish (Reading, writing, and speaking)  Hindi (Speaking) |