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**SUBODH JHA**

**Date Of Birth :- 05-11-1992**

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**VILL-PARKHANDA BLOCK-KURUD DIST-DHAMTARI PIN-493663**

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**Career Objective:-**

Strive towards personal & professional growth by embarking on new and challenging assignment with an aim to bring process and business profitability providing value addition to the task assigned.

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**Academic Qualifications:-**

- Bachelor of Commerce from BASTAR UNIVERSITY JAGDALPUR(C.G.) in 2013 ● HSC from SENANI H.S.School ,Megha (C.G.), in 2008
  - SSC from senani H.S.School ,megha (C.G.), in 2010
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**WORK EXPERIENCE:-**

**1. ORGANISATION:- IndusInd Bank  
( Branch Manager – Grade :- Chif Manager)  
Location – Kanker – 31 July 2024 to Till Date**

**2. ORGANISATION:- Jana Small Finance Bank  
(Branch Manager – Grade :- Manager)  
Location- Dhamtari 28 November 2022 To 29 July 2024**

**3. ORGANISATION:- ESAF Small Finance Bank  
Location -Dhamtari 11 Jan 2021 To 29 march 2021  
(BOM) Bilaspur 30 march 2021 To 25 Nov 2022(BIC)**

**4. ORGANISATION:- YES BANK LTD**

**Location:- Kurud 12October 2018 to 22 Dec 2020.**

**DESIGNATION: -ASSISTANT MANAGER (BSP)**

**JOB DESCRIPTION: - MAINLY HANDLE CASH AND AUTHORIJATION PART.**

Processing all types of AoF and other forms like FD etc. Audit compliance.

Processing customer deposits, withdrawals, and payments in a professional manners. Authorize all teller entries.

Authorize daily branch reports generated by teller and welcome desk.

Passbook printing and other customer related services.

**Achievements**

LI And CASA Contest Qualify.

IAD Audit 98 %.

**5. ORGANISATION:- HDFC BANK LTD.**

**Location:- BASNA. Branch as a teller (Assistant Manager )  
FROM 18 SEPT. 2017 TO 09 OCT 2018.**

**JOB DESCRIPTION:** - MAINLY HANDLE CASH AND OPERATIONAL WORK Handle of cash receipts and payments and ensuring transactions are carried out within the Prescribed TAT without errors.

Adhering to all of bank's strict security, audit, and compliance requirements.

Custodian for teller box, Custodian for chequ drop box, and FRFC, INSTA KIT, ATM etc. Issuance of DD/MC, fund transfer, FD and account closure. Opening new accounts.

Audit And compliances.

Third party Product like LI & GI.MESIP, demat trading also. Customer service excellence.

Also remittance and RTFX TRANSACTION AT THE PLATFORM OF DEAL Pro. ALSO GENERATE LEAD FOR HNI AND NRI CLINT.

**ALSO HANDLED THE BOOK SIZE OF 750 CR BRANCH SIZE THARE LOADING OF CASH APPROX 1.80 CR IN A DAY WITH IN A TAT TIME OF 4.00 PM.**

1. **ORGANISATION:** -I have joined ICICI BANK LTD RAIPUR FROM 30<sup>th</sup> of Aug 2013 to 16 Sep.2017 as a officer sles casa after that I achieved my target and assigned budget for my confirmation and Promotion I reached before time and got a level up for the gift of promotion on effective dt APR-2016 as a senior officer (CASA).

#### **Leval up- Senior Officer ( CA ) Month Of April 2016.**

**JOB DESCRIPTION:** -MAINLY HANDLE CURRENT ACCOUNT AND SAVING ACCOUNT ALSO .

- Sourcing Current Account with POS Machine.
- Ensure branch achieves sales target target in terms of CASA, LI, FD, ME, and to increase CASA value.
- Manage sales culture implementing targeted sales and marketing processes.
- provide consistent quality customer service to both internal and external.
- Generate assets lead and KYC part completed document of home, personal, CC and gold loan. \* Generates third party product like (ife insurance ,mutual fund and I also converted the business my Mutual fund portfolio at time of 1.36 cr and also will done 17 lacks of life insurance in a year.

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#### **Achievements**

- RH CASA Drive Qualify
- RH Li Drive Qualify Raipur
- RH Li Drive Kahana Qualify
- ZH Li Drive Richek Kolkata Qualify (13lacks in a month )
- ZH Li Drive Visakptnam Qualify (15 lacks in a quarter JFM)
- ZH Monthly Eagle Contest 7 Months Qualify (monthly assigned target casa and third party product and total point of contest 100)

**After that I have switched my job for another organization for the purpose**

## **of salary and position**

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### **Strengths :**

- Self -Confidence and optimistic.
  - Hard working and Dedication
  - Excellent Presentation and Motivational skills.
  - Strong commitment and positive attitude towards result oriented tasks.
  - Believe in Team work
  - Lobby management
  - Audit & compliance also operational excellency
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### **Hobbies: Date:**

1. Listening to Music.
2. Playing Cricket.
3. Riding Bikes.

### **Family Details & Background:**

Fathers Name : Mr. BHUPESH JHA (Farmer).

Mothers Name : Mrs. KSHAMA JHA (House wife).

**Declaration:** I hereby declare that all the information is true and correct of my Knowledge and belief.

**Place: KURUD**

**Signature.....**

**Date:**

**Name – Subodh Jha**