



Fusion Research, Inc.

Domestic Commercial Dealer Price List

October 2020

This entire document is confidential and is intended to be used by Fusion Research's authorized dealers and representatives within the United States. No portion may be provided to any competitor, end use customer or other third party without the express written consent of Fusion Research.

Fusion Research sells its products through authorized dealers and select products through rep/distribution channels only. All Fusion products require installation and as such Fusion does not support any other sales channel nor does it support the selling of its product over the Internet.

Authorized Dealers:

Integrators interested in becoming an authorized dealer must complete a dealer application form, credit card authorization form and provide a resellers permit. These forms are available through an inquiry to info@fusionrd.com, completed forms should be emailed to: orders@fusionrd.com or faxed to 208.693.7429.

Order Processing:

Orders received after 3pm EST will be processed the next business day, payment is made at the time of order processing. Every effort is made to ship product in a timely fashion. However occasional delays may occur due to large distribution or institutional orders. It is strongly recommended that dealers give themselves enough time to bring the product in and set it up in their facility before heading to the installation site.

Shipping:

Fusion products ship ground from California at dealers expense. FOB: Danville, CA. Expedited shipping may be available upon request.

Refund & Return Policy:

MUSIC SERVERS: Fusion provides a 14-day (calendar day) refund from the date of receipt of a product. To qualify, you must have an RMA (return merchandise authorization) and the product must be undamaged and returned complete with all accessories and original packaging. A 25% re-stocking charge will be applied to all products that are missing packaging or accessories. Fusion provides a 30-day (calendar day) return policy for company credit toward other products following all the guidelines outlined above for refunds. No refunds or returns are permitted after the 30 day period has elapsed. No refunds are allowed on products past this time period without written authorization. No refunds or returns are permitted after the 14 day period has elapsed.

Demo Products:

Fusion has a demo program for their authorized dealers. Dealers must agree to keep the product on display for 12 months before turning it. Please contact Fusion for the separate demo form.

Tech Support:

Fusion offers very comprehensive tech support. Help is available from 8:30am-4:30pm PST. Dealers may reach Fusion tech support by the company's main phone line (925.217.1233). For non-critical tech support dealers may also choose to e-mail: support@fusionrd.com.

Streaming Music Services:

Due to the dynamic nature of music services, please refer to the current list of services at time of purchase. Fusion cannot be held responsible for changes made to a particular music streaming service that affects our support of said service.

Warranty:

Music Servers in commercial installations are warranted against defects for a period of 36 months. Outside of that time, please contact Fusion directly for a price quote on any repairs or potential trade-in offers.

Full Terms & Conditions:

For full terms and conditions, refer to the Fusion dealer application.

FUSION MUSIC SERVERS

SKU	Description	MARGIN	DEALER	MSRP
FR-SOLO	1x analog, 1x USB source - Burr-Brown DAC, USB DAC included	40%	\$359.50	\$599.00
FR-DUET	2x analog, 1x USB sources - Burr-Brown DAC, 1U w/rack ears, USB DAC included	40%	\$569.50	\$949.00
FR-PA-1	Player/Amplifier 1x source, 45W POE (or 60W w/power adaptor - not supplied)	40%	\$425.00	\$699.99
FR-PA-PWR	18V power adapter for the PA-1 (if not using built-in POE)		\$25.00	-
FR-PA-ANT	Wireless antenna for the PA-1 (if wireless is needed in a zone)		\$15.00	-
FR-PoE	Power over Ethernet Adaptor for use with SOLO or DUET music servers	30%	\$41.96	\$59.99

MULTI-SOURCES: Need more than 3 sources? Add multiple servers together to gain extra discrete sources.

FUSION MOVIE SERVERS

CINEMA SERVER MOVIE SERVERS (BD & DVD Archive)

FR-CS4k4	Cinema Server 4k Movie Server - 4TB non-RAID storage, archives DVD, BD & UHD. Supports up to 5 total zones	30%	\$3150.00	\$4499.00
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GENESIS MOVIE SERVERS (UHD, BD & DVD Archive)

FR-GEN4k12	Genesis 4k Movie Server - 12TB RAID archives UHD, Blu-ray & DVDs Supports up to 7 total zones (only 2-3 zones of UHD zones simultaneously)	30%	\$4849.00	\$6999.00
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ZONE PLAYERS

ADDITIONAL ZONE PLAYERS

FR-ZP4k	4k Zone Player - additional 4k source feed from server, NO disc loading	30%	\$2099.00	\$2999.00
FR-4kPL	4k Zone Player/Loader - additional source feed from server, 1 per zone includes a drive to archive UHD, BD or DVD to the main server or additional NAS storage	30%	\$2799.00	\$3999.00

STORAGE LICENSES

ADDITIONAL STORAGE LICENSES

FR-12TB LIC	12TB storage license, up to 12TB NAS storage = approx 1800 DVDs	40%	\$599.00	\$999.00
FR-UNLNAS	Unlimited storage license (allows unlimited additional NAS storage devices)	40%	\$959.00	\$1599.00

ZONE PLAYERS: We don't ship players with IR remotes as the vast majority are placed into IP based control systems. If you need a remote, simply indicate on your purchase order and we'll gladly include one.

NOTES: All DVD & Blu-ray capacity figures are approximate, based upon standard sizes of 6.5GB per DVD and 25-45GB per Blu-ray and up to 100GB per UHD. ZP1 zone players do not have optical drives, external drives may be added via USB connection. A UPS is required on all servers. A commercial grade gigabit switch should be used for all installations. These products are all network dependent, a faulty or low grade router/switch could result in a system that does not perform properly.

Fusion servers and players are designed to store home movies and unencrypted DVDs/Blu-ray. Fusion does not condone any other use for this product and suggests owners should respect the copyrights of others. **If you are going to store your own commercially encrypted DVDs or Blu-ray you will first need to purchase a license of AnyDVD HD.** If a dealer does not wish to specify their own NAS storage devices, Fusion can provide them at close to market prices.