

# Resume

Name: William Harris

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## Objective:

Dynamic Sales Manager with 7+ years of experience driving revenue growth, managing sales teams, and building strong client relationships.

## Skills:

- Expertise in sales strategy and negotiation
- Strong track record of achieving sales targets
- Experience with CRM tools (Salesforce, HubSpot)

## Experience:

Sales Manager | Prime Sales Group | 2018 - Present

- Led a team of 10 sales representatives and exceeded sales goals by 30%
- Developed and implemented sales strategies for new and existing clients
- Conducted regular performance reviews and training sessions for the team

## Education:

Bachelor of Business Administration | MNO University | 2017