# Fwd\_ UKS31237

by Jytjhtyyyyy Vsdvsfdv

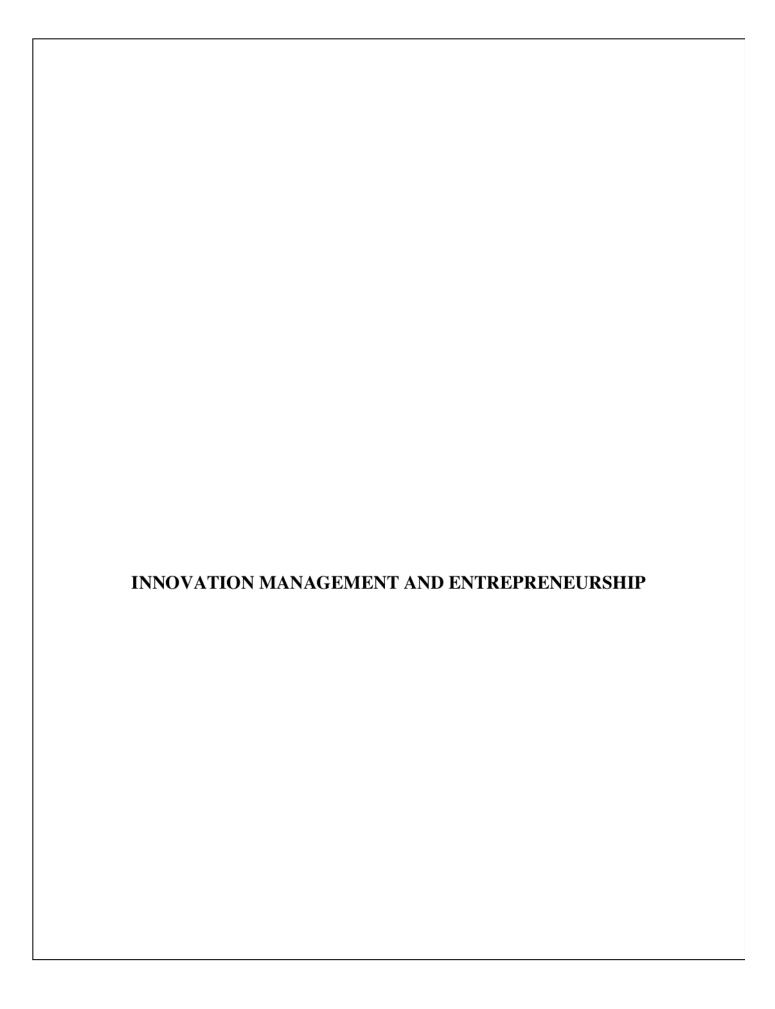
**Submission date:** 12-Apr-2023 01:17PM (UTC-0500)

**Submission ID:** 2062734604

**File name:** Fwd\_UKS31237\_2.docx (255.61K)

Word count: 4095

**Character count: 22665** 



# **Table of Contents**

Part B- Piece of Opinion	3
Introduction	3
Opinions	3
Role of a team in the business	3
Role of Teamwork in developing business innovations	3
Purpose of business innovation	1
Impact of such innovation on the proceedings of the firm	5
Discussion	5
Conclusion	5
Part C- Pitching Video	7
General information about the start-up	7
References	)

# Part A- Reflective Blog

#### Introduction

This study is a reflective assessment epitome which has been derived from the weekly class related to the business learning, The Gibbs model will be applied for the process of delivering the reflective assessment of the learning process.

#### Gibbs reflective model

#### Week 1

# Description

In the beginning stage of the lecture, the basic concept of the business, I gathered information and ideas regarding entrepreneurship. As per my personal experience from the pre-class activity, I was able to understand a little bit about the particular topic. Understanding this creative and unique process of making new opportunities and introducing new products and services taught in the lecture (Stephan, Rauch, & Hatak., 2022).

#### **Feelings**

During the time of lecture I experienced the uniqueness and creativity of the entrepreneurship business and the effective measures, ideas and concepts. I felt that starting a new business requires making individual business planning and implementing them accordingly. I observed it is all about putting in the effort and having motivation can bring positive results in the end.

#### **Evaluation**

The lecture has provided me with many experiences that I can apply in my future career and be a successful entrepreneur. I need to build up an architectural firm and an online shopping site so that I can reach maximum customers and increase the business profit scale as well as the customer base.

#### **Analysis**

The situation I have experienced in the lecture includes various stages and there are some challenging phases also. I have realised after having a conversation with my colleagues is that the new business process will involve risk factors. Therefore I need to be aware of each element in developing a new business.

#### Conclusion

From the lecture I have gained many experiences and gathered innovative ideas which could help me in planning for the new business. The implementation process needs innovative ideas that can bring an effective result in developing new businesses as an entrepreneur.

## Action plan

For the purpose of being a successful entrepreneur, I should get the proper ideas and understand the business methods. Understanding each element will give me the motivation to create the planning process accurately.

#### Week 2

# Description

This week included the particular topic of innovation and I was able to gather some unknown facts and ideas on it. From the pre-class activity, I was able to identify some ideas on it. The lecture was basically on crowdsourcing which indicates the practice of turning some people into some activity and obtaining the required knowledge. The lectures gave an example and it has helped in understanding the topic properly.

### Feelings

From my point of view, I experienced the engagement level and its importance in crowdsourcing for obtaining the needed knowledge and use in the future. At the time of the lecture when the lecturer was comparing the students' numbers with the sweet candies in the jar, I obtained information on crowdsourcing and the innovations which could bring both advantages and disadvantages.

#### Evaluation

The lecture has provided me with the importance of the engagement process that could bring effective results in the end. Enlisting the services and managing a larger number of people can be done through an innovative process (Hu, Jiang & Li., 2022). I have obtained the inputs that can be used in crowdsourcing in order to bring benefits.

## **Analysis**

The situation that I experienced in the lecture, the engagement level is important in the field of crowdsourcing and it can help me to achieve unknown information. Therefore it will effectively help me to apply in my future career and fulfil my goals.

#### Conclusion

From the lecture I have observed the process of crowdsourcing which has provided the collecting process of the ideas or content through the contribution process. It helped in knowing unknown facts and applying the ideas in the future.

# Action plan

I have gained experiences related to the engagement process and have ideas on the basis of the contribution process. The innovation related to this technique can help in making effective outputs which will be beneficial for me and others.



Figure 1: Gibb's Reflective Model

(Source: Murphy & O'Mahony., 2023)

# Week 3

# Description

The third week included the topic of the pitching video and the process of making it effective. I have experienced through two different videos which include the NU company related to visual and sensory aspects and Big Willie G's pitching video was related to cognitive elements. These two videos have conveyed the necessity of confidently pitching and also using appropriate visuals. Confidence and visual aspects are necessary for making a good pitching video (Emerson et al., 2022).

#### Feelings

During the time of the lecture, I experienced that pitching with confidence makes the audience more engaged with the speech and their interest rate of them also increases. I observed a good pitching video should contain good and creative content and appropriate visual aspects.

#### **Evaluation**

The lecture has provided me with such ideas that can help in increasing my confidence level and communicating efficiently. However, I faced some issues regarding the use of the correct phase in the pitching process.

#### Analysis

I can gather the certain perception of the team motivational process and unity development process which upgrade the skill of the business development. In addition, the responsibility taking approach and also the supportive approach in the work process are also beneficial for the process of operating the team building development.

#### Conclusion

Herein, the procedure of pitching of information can be specified. I have learned the process of delivering the information with suitable words and proper pause.

#### Action plan

I have to keep focus on my ability development and proper transparent thinking process. This would be beneficial for me for proper pitching.

#### Week 4

#### Description

In this week I have gained the learning process regarding the innovation and entrepreneurship which enables the development of business decision making. Herein, the support of the certain relevant videos would help to keep a smooth understanding process regarding the certain ideas. With the help of the different practical applications of the company such as Uber, Airbnb; I have gained the knowledge of making applications of innovative ideas.

#### Feelings

Initially, regarding the issue of developing the innovation process, I got nervous as I did not think like this. After some time, I feel a creative dimension regarding the thinking, concern and development. I also have the idea regarding the process of making communication and delivering my own thinking. This accelerates my thinking of creative innovation ideas.

#### **Evaluation**

After the process of making identification of the measurement regarding the low end market and offering a low cost, I would keep focus on the development of the proper proving strategy fixation. I also have the idea that for the innovation process development, customer preferences cannot be denied.

# Analysis

Throughout the experience I have gathered in the class, I have learned that theoretical application in the business is not enough. In addition, I have to think beyond the stereotypical business process. On the other hand, market research is very important before entering in the bew business market.

#### Conclusion

From the documentation, I have learned that the application of the documentation process of innovative business would provide me probable confidence which through the feasibility in the work process can be ascertained.

#### Action plan

After getting the experience of the presentation development, I have learned to keep focus on the proper knowledge gathering and sequence development process. In addition, supportive information and evidence would be provided to clarify the data.

# Week 5

# Description

In this class, I have got ideas regarding entrepreneurial decision making relating to team development and operation. In this class, the knowledge based theoretical lecture would provide me with a certain level of undertaking regarding team building and development. In addition, the learning video would provide me with the visualization process for the team development and operation.

#### **Feelings**

I have got interested in considering the entrepreneurial team development process and getting certain ideas regarding the efficiency of the different team members. This would also provide me with a certain understanding regarding the risk reduction concern. On the other hand, by getting the opportunity to share my own understanding would help me top keep confidence development regarding team building.

#### **Evaluation**

I have got the chance to evaluate my performance regarding team building concept development. I think that the process of opinion sharing would allow me to keep development of the thinking perspective. In addition, I have to keep development of the synchronization process of the information which I require to state.

# Analysis

I have to keep focused on the thorough investigation regarding the team development process and also the process of tackling the discrimination among the team. This needs to handle discrimination regarding age, gender and skin color. In addition, a motivational approach is also required to develop the internal understanding.

#### Conclusion

The procedure of the team building would be dependent on the quality of resources, knowledge and also behavioral concern. Based on the understanding a team can get over the adverse situation. I have to identify certain policies to keep the team efficient.

# Action plan

The procedure of making development of the action plan would connect to the situational thinking development, In addition, the team member engagement process in the strategy development would be effective.

#### Conclusion

From this study, the different learning aspects have been identified regarding the weekly based classes. Therefore, the team building process, innovative idea application and crowdsourcing would be effective for the learning based development in a reflective tone.

#### Part B- Piece of Opinion

Role of the team in the development of innovation

#### Introduction

Teamwork plays a vital role in the process of developing the respective business structure and its various innovations to facilitate the business in earning a sufficient amount of profit. The piece of opinion will be shedding light on the role of the team in the development process of business innovations. A detailed study is going to be portrayed regarding the importance of teamwork and the purpose of bringing such an innovation into the business process. In addition,

an elaborative discussion will be portrayed that will further provide a clear understanding of the topic.

# **Opinions**

### Role of a team in the business

A team is a group of individuals working together for the achievement of a specific goal. The primary goal for every business is to have a sufficient customer base and earn a huge amount of profit from its regular proceedings. Such a process will enable the firm in achieving its desired aims and objectives within the limited time frame thereby sustaining its business in the competing market structure. It becomes difficult for the individual members to perform such activities all by themselves within the desired time limit. The team facilitates that situation and enables the individuals to work together with proper mutual understanding and cooperation in the process of achieving that particular objective (Keem et al., 2022).

A business always wants to earn more than it has incurred on the various expenses for the regular working of the organization. To earn such income it is the responsibility of every team to give their best towards the activities that they are assigned to perform. Performing such activities unanimously leads the business in satisfying the various needs and demands of its customer and having a prestigious position in the present complex market structure.

#### Role of Teamwork in developing business innovations

In the modern world of advanced technology the concept of business innovation results in facilitating the firm in having a high amount of business proceedings. In recent times innovation refers to the process of adopting AI technology and robotics in various activities. Such technology immensely helps the enterprise in fastening their working procedure and ensures more accuracy and perfection (Liu et al., 2022). For humans, it is not possible to perform more than one task at the same time which leads the firm to complete a set of activities in a larger period. When it comes to robotics and other technologies the same activity seems to be performed within a short time (Kozioł-Nadolna, 2020).

It takes time for individuals to get accustomed to such modernized technologies. A team in that situation results in making that group of individuals understand the process of utilizing such machinery and get their work done within the required time limit. Besides these, unity also plays a vital role in the process of bringing business innovation. The more there is unity in the firm the more the business is likely to attain success in its respective proceedings and activities. Such

unity also helps the concerned organization to stand by in competition with other reputed and strong business firms.

### Purpose of business innovation

Innovation in the business leads the firm to improvise its respective activities and performance level. The following are the effective purposes for bringing innovation to the business:

# - Solving difficult business problems

One of the main reasons for innovation in the business process is solving the problems of the business. There exist some problems that restrict the growth of the firm and result in the firm incurring losses. Such innovation will immensely solve that issue and will facilitate the business in getting through such business issues.

## Increasing business productivity

The level of productivity judges the success of the business firm. The more the productivity level is the more the business is likely to prosper in the future (Attaran et al., 2019). Having innovation in the respective business creates an opportunity to boost the aforesaid level of productivity thereby earning more profit.

# - Bringing uniqueness to the working process

The uniqueness of the working process reduces the level of disruptions in the various business activities. Such unique activities make the firm different from other similar business enterprises and attract the views of the customer (Bednar & Welch, 2020). In recent times customers tend to get attracted to seeing such uniqueness and that is what is being implemented in various business organizations.

#### - Decreasing the cost of the firm

Every business firm aims to reduce its cost thereby increasing its amount of retained earnings. The lesser the operating cost is the more profitable situation the business firm will be in. This process of innovation highly results in decreasing the said cost and facilitates the business in securing a prestigious position in the market structure.

#### Impact of such innovation on the proceedings of the firm

Talking about the impact of such effective innovations on the various proceedings of the business it can be said that the firm can attain its goal without even working hard. The following are the results that the firm may experience on having innovations in their respective working structure:

- Earn a maximum amount of profit from their respective proceedings within a short period.
- Have a huge customer base and boost its power to meet the desires of such customers (Anshari et al., 2019)
- Satisfy the various demands of the customer within a short interval of time.
- Sustaining the business firm in the competing and difficult business structure.

#### Discussion

Innovation Management and entrepreneurship thus make every individual take on recent innovation to maintain their start-up. The business for their start-up is maintained through the entrepreneurial journey that the individual takes upon. The team in a business has roles to perform their task guided by the owner. The owner is the sole entrepreneur who thus takes on taking the business in the long run (Beliaeva et al., 2019). The business team controls the situation thus attending to every customer and maintaining a special standard operating procedure for the business. They acquired the innovation process in enabling the individuals to work upon the understanding and cooperation of each other. Performing any such activities thus tends unanimously leads the business to be satisfied with various needs and the demands of the customer those who have prestigious demand. Business innovation thus is very much required to extract the accurate work that would be performed within a team.

It leads to adaptation with technology to immensely help the enterprise in enabling every business to work with perfection and accuracy. In the case of every human being, it is not necessary to take on the whole task of any business individually (Secundo et al., 2021). Thus a team of skilled workers takes on the responsibility and task to grow the business for the entrepreneur with the support of recent innovation. The innovation of the latest technology of Artificial Intelligence thus works upon which leads to set out of the activities for a larger period. Automation with the creativity of robotics thus maintains every work of the business to perform with ease and less accuracy. A team thus enables the results in making for the group of individuals that get the work done to be completed with speed and in the stipulated time. The business thus performs to have less number of employees to attend to a larger number of customers by getting support from robotics.

The innovation purpose helps to solve business queries with the difficulties to make the innovations in solving a larger amount of data or order to

get delivered from the business with the innovation for the restriction of the growth and firm and the result of the first to be incurred any losses. The productivity of the business thus increases which would prosper the growth of the business in making and creating innovative products. This would help the business innovation to work on the uniqueness of the product to maintain the working process. The activities thus make in help of performing the uniqueness of the product and give tight competition with the competitors. Creating genuine and unique products thus has different facilities to attract customers (Clauss et al., 2020). The cost of the first in acquiring uniqueness of the costing thus maintains a huge pressure on the organization to maintain innovation and uniqueness. It might create huge pressure and promote various proceedings of the business in taking the order to a certain level. It controls the business growth to enable the performance in giving challenges to the competitors that have the experience to give tough competition in the understanding of the current market.

#### Conclusion

To provide a detailed set of conclusions to the above-mentioned piece of information it can be said the team plays a vital role in the process of bringing major innovations in the respective business proceedings. It not only facilitates the organization in going through and getting over complex situations but also results in increasing the level of productivity as well. Teamwork leads the firm in reducing its operating cost and bringing modification and uniqueness to the respective working structure. Further, it also helps the business enterprise in earning more profit and sustains its business in the competitive market structure.

# Part C- Pitching Video

# General information about the start-up

- This study focuses on the particular start-up business process named NCLE which
  operates the business process in connection to the Ed-tech market. This organization
  provides a certain direction regarding the educational opportunities identification process.
- This organization focuses on the professional disciplines regarding the maintenance of online courses. In addition, the process of upgrading the skills can be confirmed by upgrading the learning-based development.

 The procedure of funding can occur which helps to operate the business process with supportive infrastructure. The investor has to take the policy regarding the strategy development process by applying a supportive budget.

# Introduction of the offering product or service

- NCLE provides support regarding the product offering process in connection to education-based learning development. This would require keeping the focus on the training development regarding the learning process.
- The management of the organization helps to provide the proper counseling process for the learners regarding the certain learning courses specification and pattern identification.
   In addition, motivational support is also provided for learning development.
- The management focuses on the issue of arranging the learning classes and also
  upgrading the skills by focusing on the learning skills development. This would be
  effective for the process of upgrading the learning skill development and determining the
  learning value development.

# **Identification of the target customers**

- This requires keeping the identification of the target customers such as the students who
  are going to learn about different types of subjects. Herein, the traditional higher studybased learning course can be run which can be effective for working students.
- The management can target particular students who are required to go for certain professional courses. In addition, the pupils who are eager to get employment can also be regarded as the target customer for the study-based development. On the other hand, the management also targets the students for the competitive examination which through the probability of the development of the business can be confirmed.

# Overview of the competition relating to competitive advantage

- The management of the organization, NCLE keeps focused on the competitive strategy development process. The management would keep focusing on the adaptability of professionalism regarding the operation of the classes. This can be effective for the organizational brand value.
- The management would also recruit reputed professionals as the faculty. This can be effective for the quality of the academic learning process.

# Reasons for long-term success

- The company might be used to instill the gaining of high standard performance for the use of leadership, customer satisfaction, and quality of performance. It thus affects the model for the business and the set of values that would demonstrate the respect and appreciation to be received by all the staff.
- The business thus copes with long-term success and learns to proceed with the growth in
  getting vision and mission for the company. It thus gets a well-defined vision to get a
  skill or gift that thus have for the company leader to be needed for access to get to the
  finish line for competition.

#### References

- Anshari, M., Almunawar, M. N., Lim, S. A., & Al-Mudimigh, A. (2019). Customer relationship management and big data enabled: Personalization & customization of services. *Applied Computing and Informatics*, 15(2), 94-101. https://doi.org/10.1016/j.aci.2018.05.004
- Attaran, M., Attaran, S., & Kirkland, D. (2019). The need for a digital workplace: Increasing workforce productivity in the information age. *International Journal of Enterprise Information Systems (IJEIS)*, 15(1), 1-23.DOI: 10.4018/IJEIS.201901010
- Bednar, P. M., & Welch, C. (2020). Socio-technical perspectives on smart working: Creating meaningful and sustainable systems. *Information Systems Frontiers*, 22(2), 281-298. https://doi.org/10.1002/9781118900772.etrds0066
- Beliaeva, T., Ferasso, M., Kraus, S., & Damke, E. J. (2019). Dynamics of digital entrepreneurship and the innovation ecosystem: A multilevel perspective. *International Journal of Entrepreneurial Behavior & Research*, 26(2). https://doi/abs/10.1142/S1363919620500152
- Clauss, T., Bouncken, R. B., Laudien, S., & Kraus, S. (2020). Business model reconfiguration and innovation in SMEs: a mixed-method analysis from the electronics industry. *International Journal of Innovation Management*, 24(02), 2050015. https://doi/S0148296319307209
- Keem, S., Koseoglu, G., Jeong, I., & Shalley, C. E. (2022). How does ethical leadership relate to team creativity? the role of collective team identification and the need for cognitive closure.
  Group & Organization Management, 10596011211072951.
  https://doi.org/10.1177/10596011211072951
- Kozioł-Nadolna, K. (2020). The role of a leader in stimulating innovation in an organization. Administrative Sciences, 10(3), 59. https://doi.org/10.3390/admsci10030059
- Liu, Y., Collinson, S., Cooper, C., & Baglieri, D. (2022). International business, innovation, and ambidexterity: A micro-foundational perspective. *International Business Review*, 31(3), 101852. https://doi.org/10.1016/j.ibusrev.2021.101852
- Secundo, G., Gioconda, M. E. L. E., Del Vecchio, P., Gianluca, E. L. I. A., Margherita, A., & Valentina, N. D. O. U. (2021). Threat or opportunity? A case study of digital-enabled redesign of entrepreneurship education in the COVID-19 emergency. *Technological*

forecasting and social change, 166, 120565. https://doi:XmXv7fVTZyxC4yRCR7VHmDB/

Games, D., Sari, D. K., Khairiyyah, N., & Shaikh, H. A. (2023). Entrepreneurial fear of failure and well-being of incubated and non-incubated startups during crises. *Journal of Science and Technology Policy Management*.

DOI: 10.1177/10422587211072799

Hu, Y., Jiang, L., & Li, C. (2023). Instance difficulty-based noise correction for crowdsourcing. *Expert Systems with Applications*, 212, 118794.

https://doi.org/10.1016/j.ins.2021.11.021

Emerson, A., Houghton, P., Chen, K., Basheerabad, V., Ubale, R., & Leong, C. W. (2022, November). Predicting User Confidence in Video Recordings with Spatio-Temporal Multimodal Analytics. In *Companion Publication of the 2022 International Conference on Multimodal Interaction* (pp. 98-104).

https://doi.org/10.1016/j.jeconbus.2022.106081

Murphy, C., & O'Mahony, T. (2023). Submitting the 'right'reflection. Reflective Practice, 1-14.

# Fwd\_ UKS31237

# **ORIGINALITY REPORT**

% SIMILARITY INDEX

1%
INTERNET SOURCES

0% PUBLICATIONS

CATIONS STUDENT PAPERS

# **PRIMARY SOURCES**

ithesis-ir.su.ac.th

<1%

Submitted to University of Lincoln
Student Paper

<1%

3 cepos.eu
Internet Source

<1%

etd.aau.edu.et

<1%

www.diva-portal.org

<1%

Exclude quotes

On

Exclude matches

Off

Exclude bibliography