

# Vendor Performance Overview



Total Gross Profit

\$129.72M



Total Purchase

\$321.90M



Total Sales

\$452.06M

Quarter

Select all

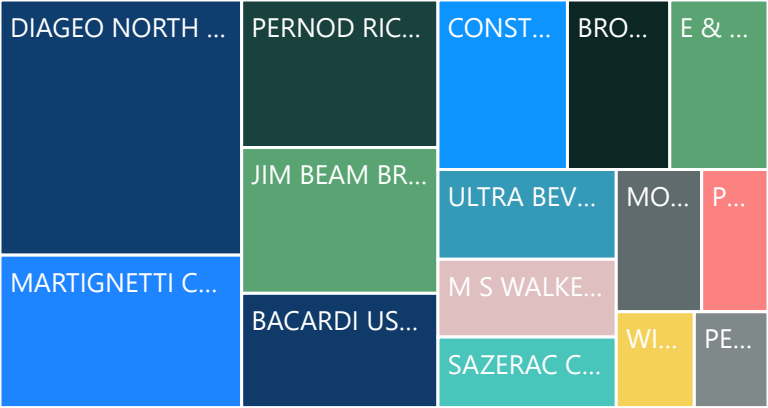
1

2

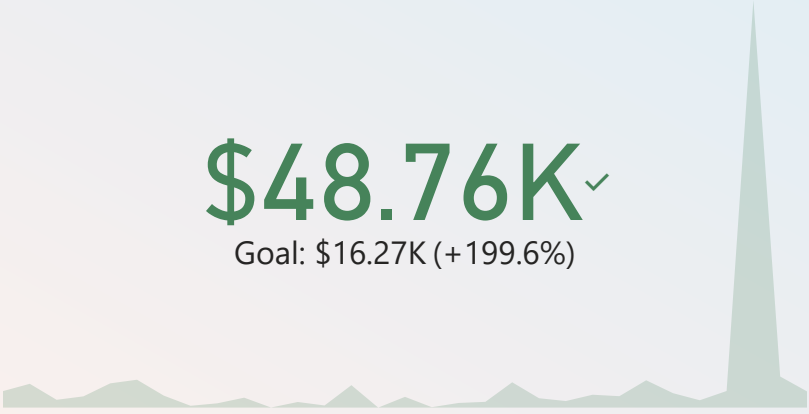
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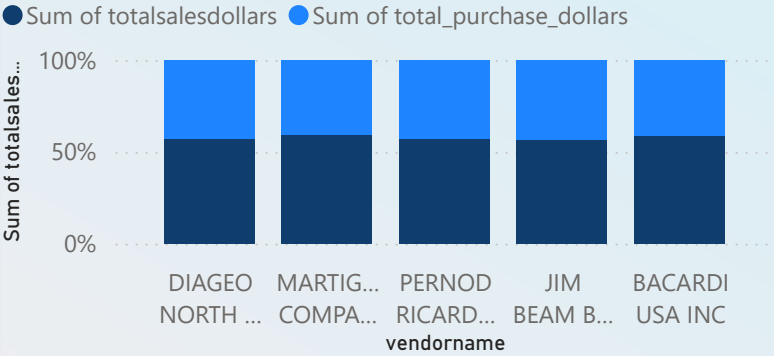
Top 15 Vendors by Sales



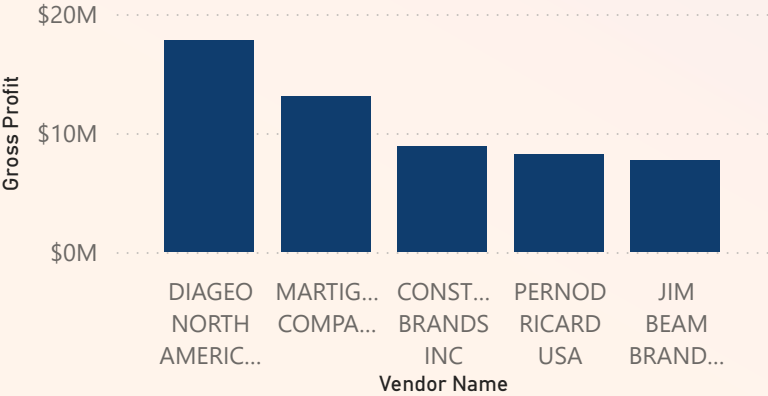
3rd Quarter Sales Comparison with 2nd



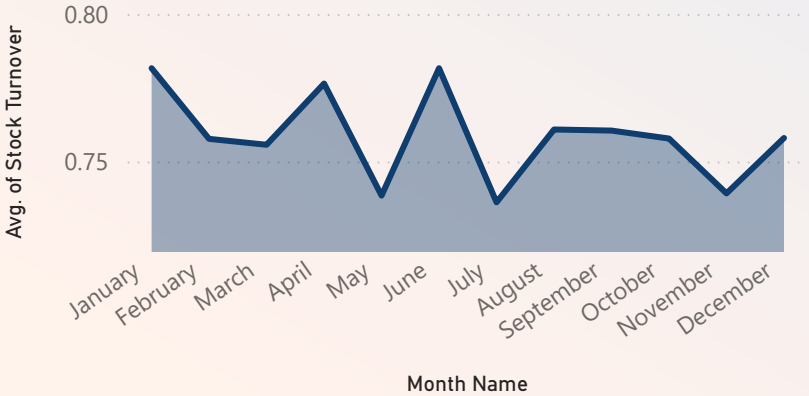
Sales vs Purchase Price comparison of Top 5 Vendors



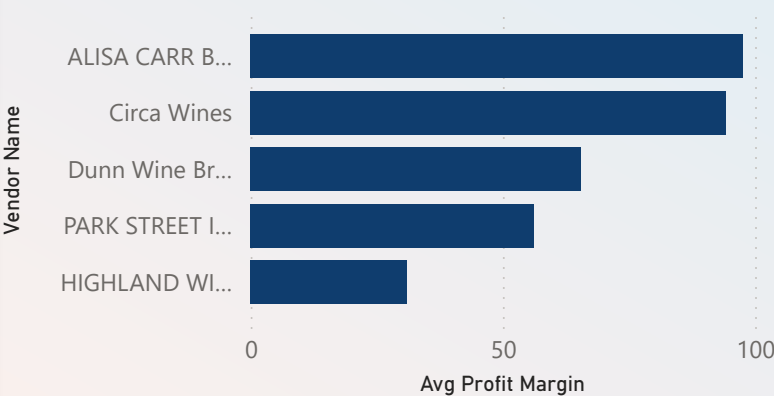
Top 5 Vendors by Grossprofit



Trends of Stock Turnover



Low Performing Vendors by Avg. Profit Margin



Quarter

Select all

1

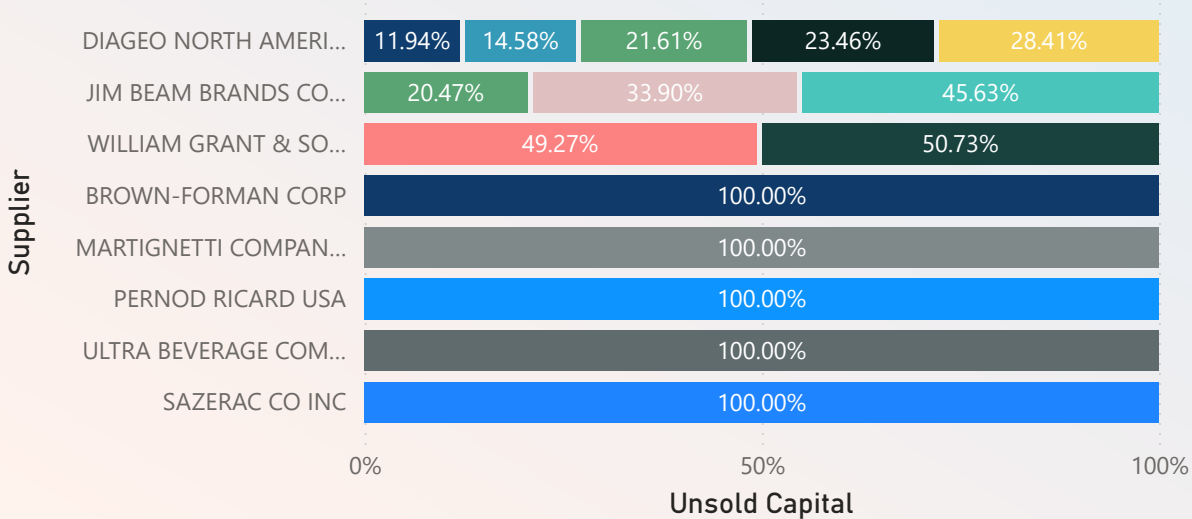
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3

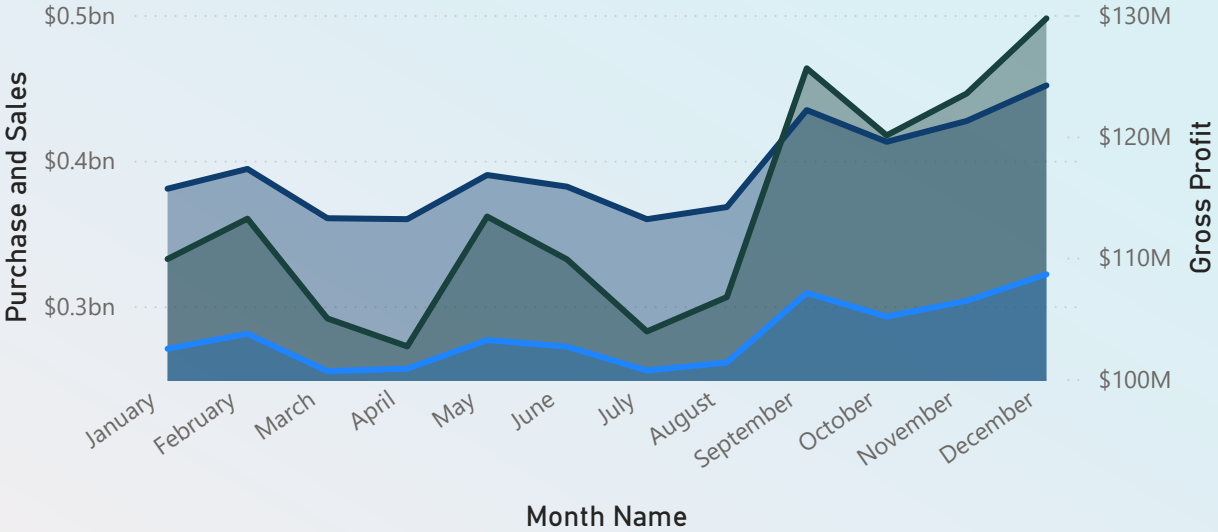
4

# Product-Level Profitability Overview

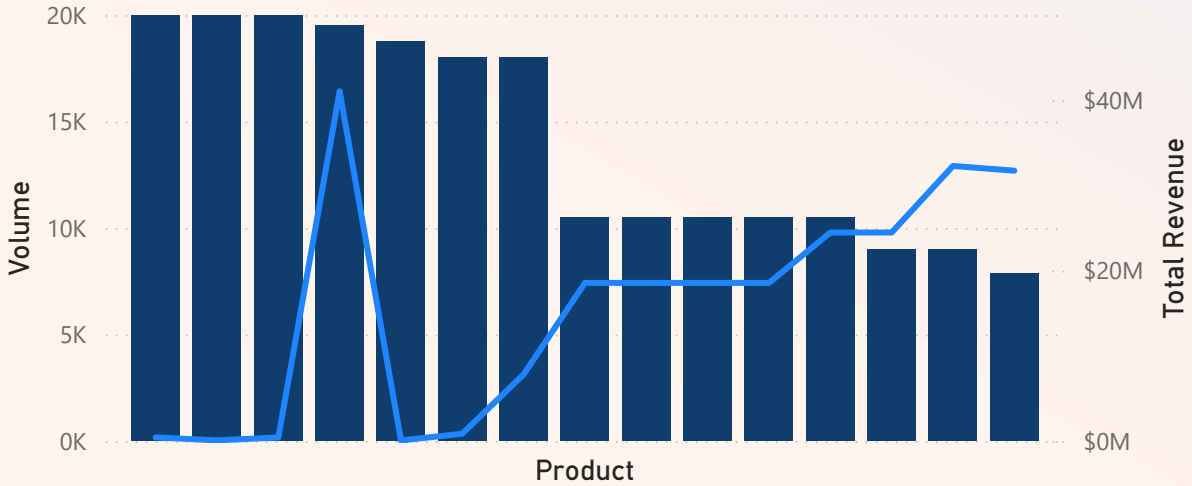
Unsold Inventory Value by Brand and Supplier



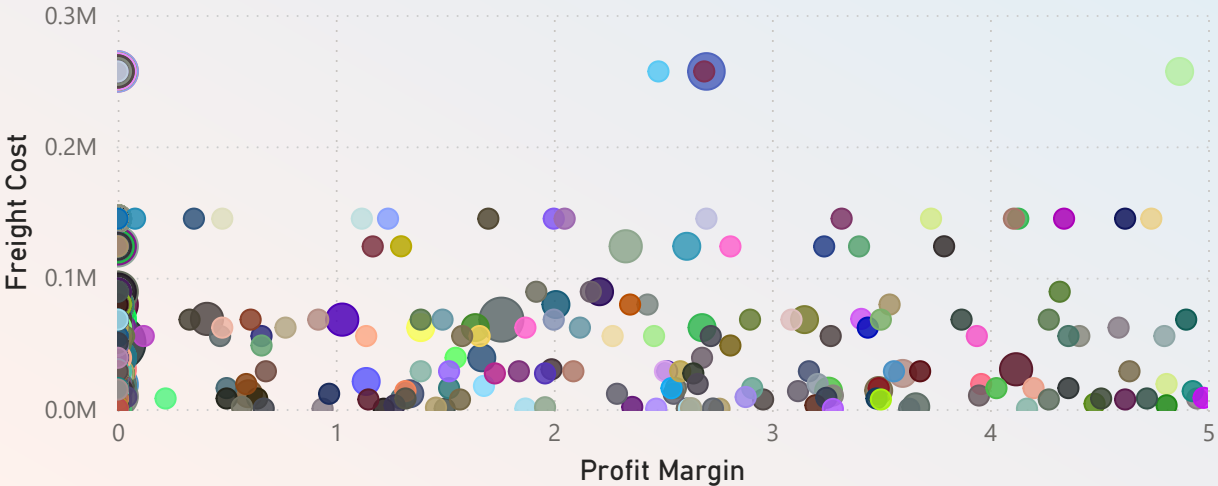
Sales, Purchase and Profit Comparison



Top-Selling Products by Volume and Revenue



High Freight Burden but Low Margin Products

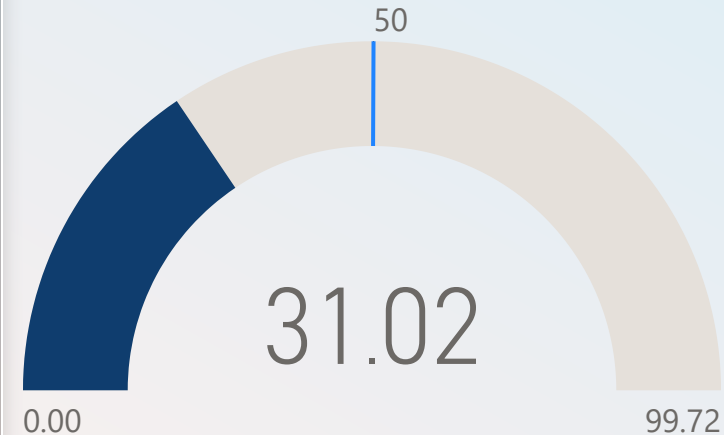


# Operational Efficiency and KPI Summary

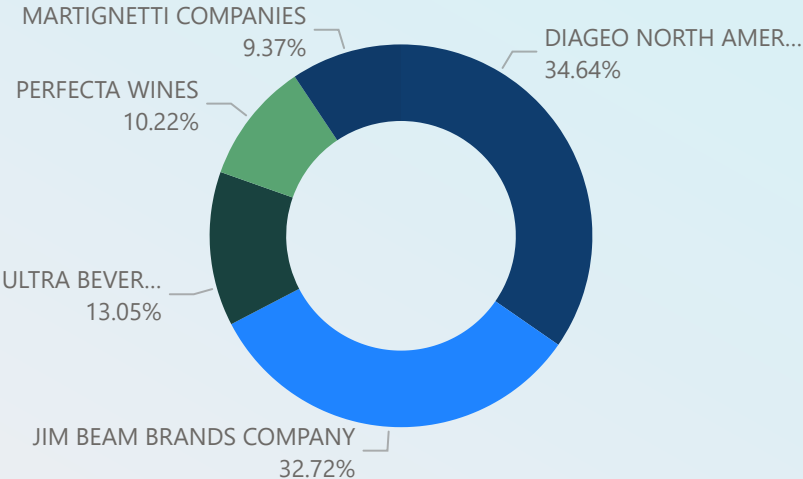
Sales vs Purchase KPI Summary



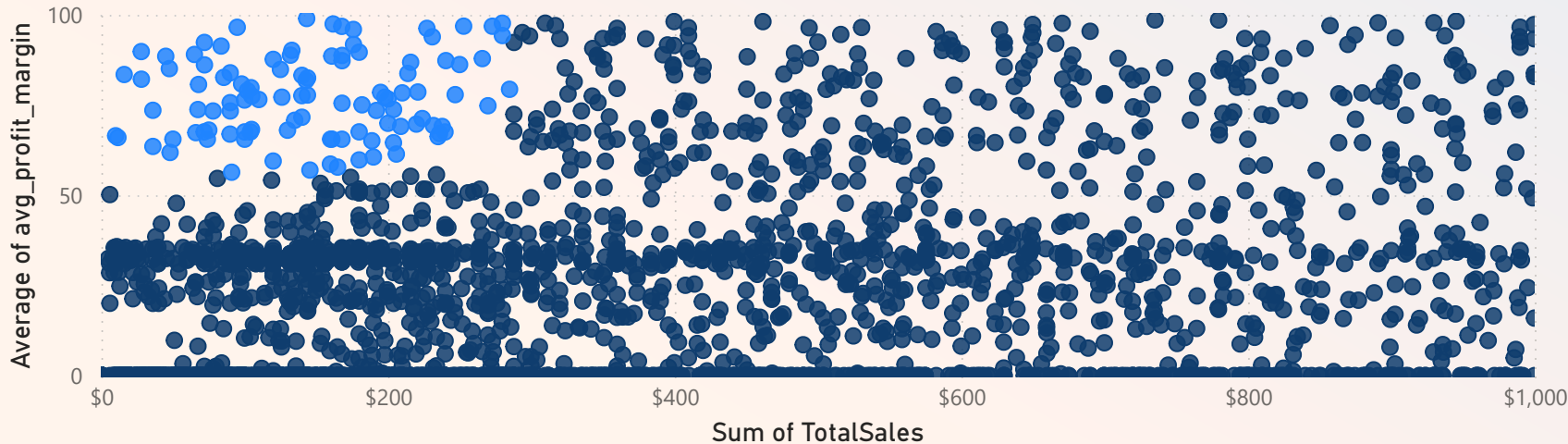
Profit Margin



Worst Products by Unsold Inventory Value



Low Performing Brands to Target

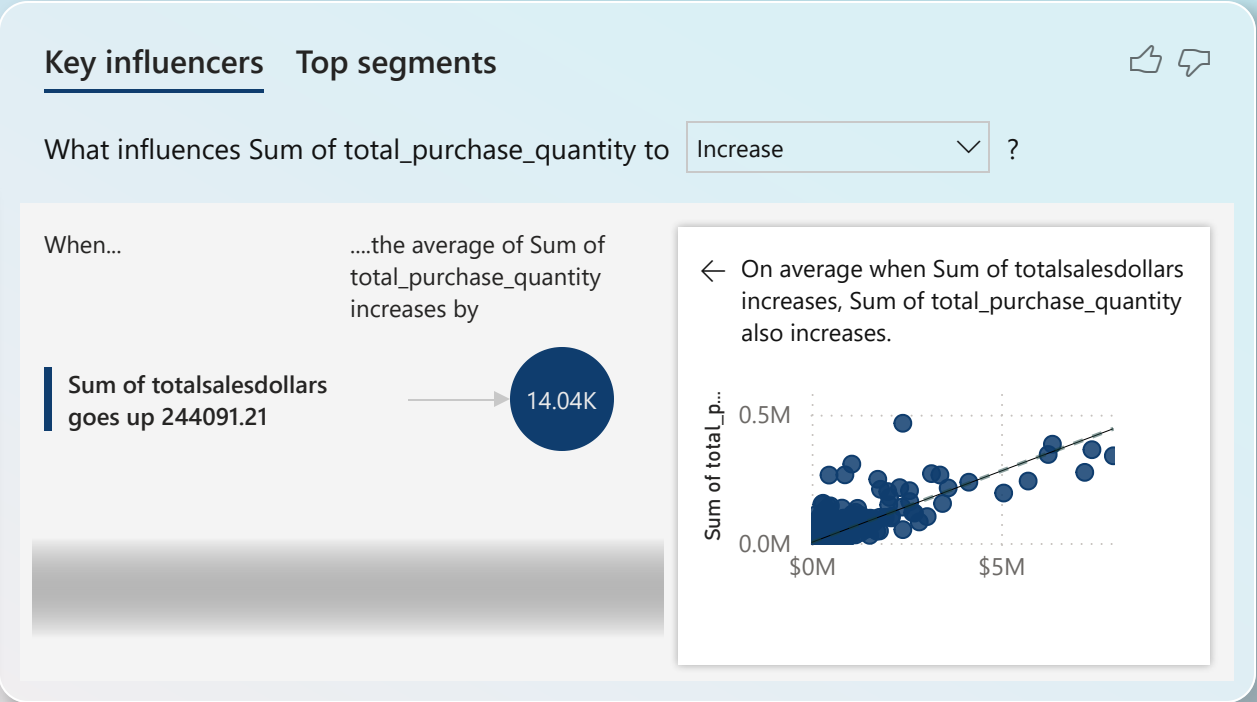
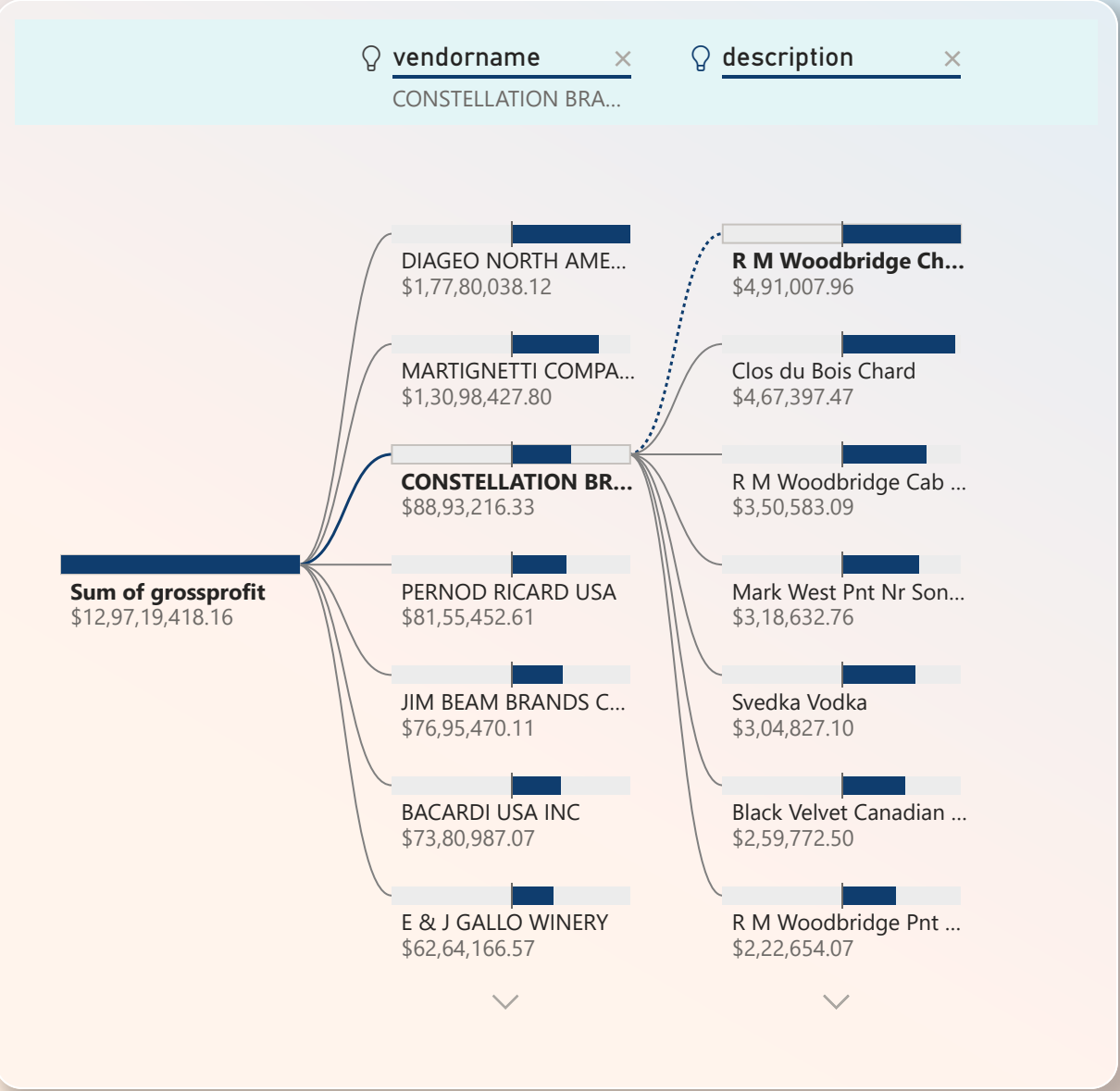


Summary of EBITA Parameters

CONSTELLATION BRANDS INC	
31.32	79,528.99
Average of profit...	Average of freightcost
0.92	1,514.24
Average of stocktu...	Average of totalexcis...

DIAGEO NORTH AMERICA INC	
30.18	2,57,032.07
Average of profit...	Average of freightcost
0.95	9,592.13

# Strategic Q&A using AI



💬

Ask a question about your data

🔍 ⚙️

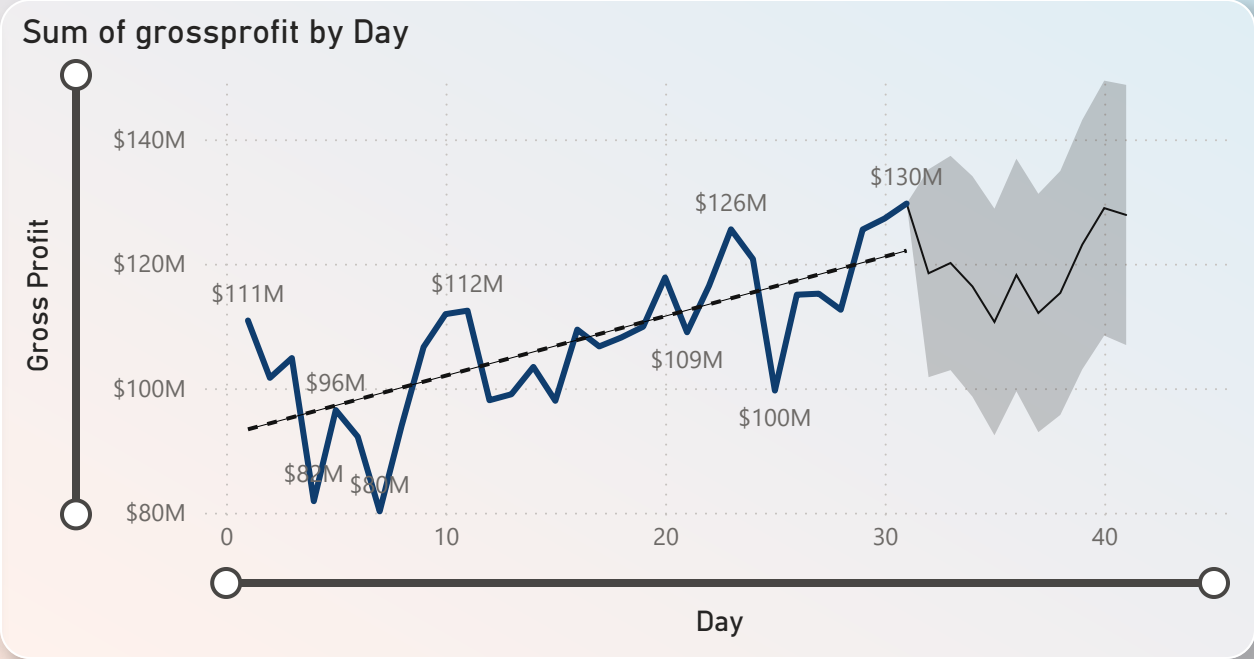
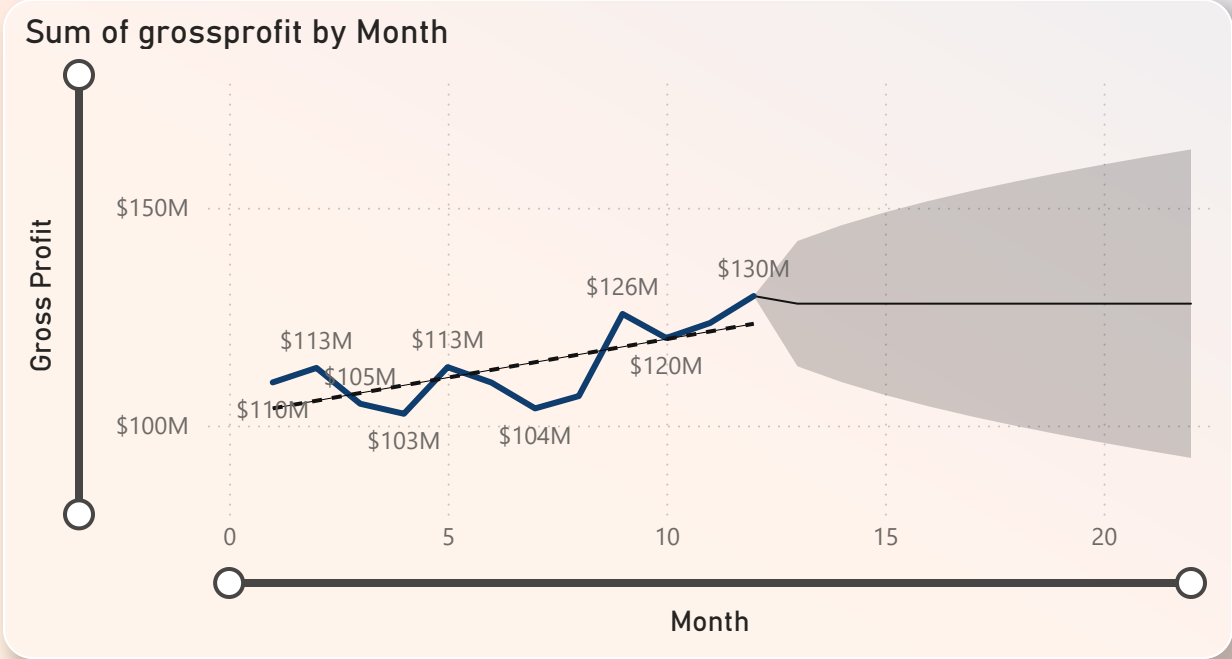
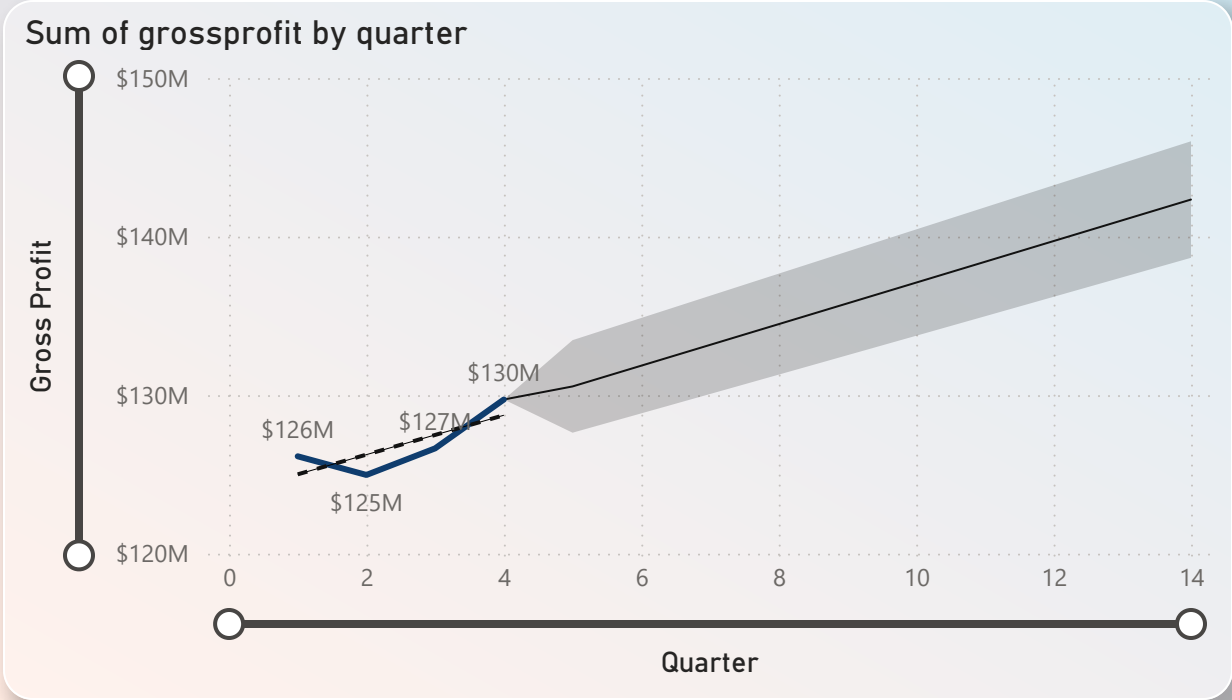
Try one of these to get started

what is the total gross profit by description

what is the total profit margin by description

Show all suggestions

# Predictive Trend Analysis and Forecasting



(RI) 1

Total Sales

**\$451.62M**

Volume

**9.06M**

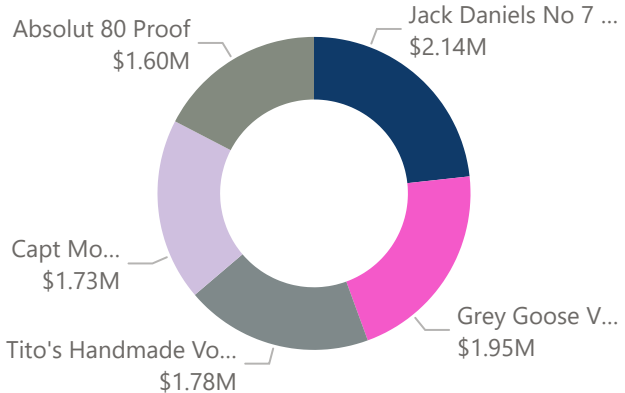
Total Purchase

**\$321.90M**

Gross Profit

**\$129.72M**

## Gross Profit by Brand



## Unsold Capital by Brand

