

RESUME

ANJALI V S

D.O.B: 21 November 1996

Nationality: Indian

Location: Kerala, India

Contacts: 9562147287

Email: anjalivimal1118@gmail.com



CAREER OBJECTIVE

Intended to build a career with committed and dedicated people, which will help me to explore myself fully and to realise my potential, willing to work as a team player in challenging and creative environment.

EXPERIENCE

SALES HEAD AT S K TRADERS, KOLLAM KERALA

2019 JUNE To 2020 AUGUST.

- ❖ Formula to Sales & Marketing as per Budgeted Figures of the Company.
- ❖ Achieve the Sales & Marketing Plans for Company.
- ❖ Achieve the Margin or Profitability Target for Company
- ❖ Manage a Team of Field Sales Executives, Marketing Executives, to Achieve Highest sales Efficiency
- ❖ Provide Market intelligence and Market information to the business

ACADEMIC CREDENTIALS

- ❖ MBA(MASTERS IN BUSINESS ADMINISTRATION) – **KERALA UNIVERSITY**
- ❖ BACHELOR IN COMMERCE - **KERALA UNIVERSITY**
- ❖ PLUS TWO (Commerce) - **Board of Higher Secondary Kerala**
- ❖ Passed Kerala 10th affiliated to the **Board of Public Examination, Kerala.**

TECHNICAL SKILLS

- ❖ MS office IT skills
- ❖ DCA (Diploma in Computer Application)
- ❖ TALLY ERP 9
- ❖ Familiar with Internet Operations

PROJECTS

Project name: superior subordinate relationship

Project duration: 45 days

The project done on the topic superior subordinate relationship at KEL Kundara. Under this study whether the superiors gave any importance to their subordinates. Most of them are satisfied with the behavior of the superiors and good relation between superior and subordinates of the company

ACHIEVEMENTS

- Conducted the National seminar on BLUE ECONOMY from scarcity to abundance
- Conducted management fest UNIMAQ2K18
- An Internship program during one month at Padmavathi Medical Foundation Sasthamcotta
- Participated management fest conducted by UIM Varkala and UIM Adoor
- Conducted and coordinated best marketing team game in University Institute of Management Kollam
- An industrial visit made at Oil Palm Ltd

PERSONAL SKILLS

- Self-motivation
- Positive thinking
- Active listening

PERSONAL DETAILS

❖ Address	:	Vijayavilasam ,Kottara, Meeyannoor -691537
❖ AGE	:	24
❖ DATE OF BIRTH	:	21 – November – 1996
❖ GENDER	:	FEMALE
❖ MARITAL STATUS	:	Married
❖ NATIONALITY	:	INDIAN
❖ PASSPORT NUMBER	:	U.2368918
❖ LANGUAGE PROFICIENCY	:	ENGLISH, HINDI, MALAYALAM

DECLARATION

I hereby declare that the details furnished above are true to the best of my knowledge and have not willfully suppressed any other relevant information.

PLACE

Yours Sincerely

DATE:

ANJALI V S