

1. How to take customers to check out after adding to cart?

- It is done automatically.
- It has to be configured in the settings.
- The customer always has the choice.

2. What can I do to collect extra information for an order?

- Enable the "extra step" of the checkout process.
- Message the customer via the "chatter" once the sales order is confirmed.
- Customers have an "Additional comment" box at the end of their checkout.

3. Is it possible to add images and text at the checkout steps?

- Yes, but they will all be the same.
- No, you cannot add extra text and images.
- Yes, and they are different on each step.

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1. What does setting a maximum weight or volume for a shipping method do?

- It disables the shipping method if the total weight or volume exceeds the set limit.
- It calculates the shipping cost based on weight and volume.
- It applies a discount to the shipping cost for lighter packages.

2. Which of these options does the "Capture Amount Manually" feature for payment providers enable?

- The payment is automatically captured as soon as the customer makes the purchase.
- The payment is authorized, but you must manually capture the amount later.
- The payment is not authorized, and no further action is needed.

3. What should you do when setting up a new payment provider for the first time in Odoo?

- Enable the provider immediately.
- Use test mode to process a fake payment and ensure proper setup.
- Publish the provider on your website.

4. What can you customize in the "Messages" tab of a payment provider?

- The design of the payment interface.
- The messages displayed to the customer for different payment statuses.
- The default currency for transactions.

1. What happens when you set the sign-in or sign-up option to "mandatory" in the checkout settings?

- Customers can only check out as guests without creating an account.
- Customers must create an account or log in to complete their checkout.
- Customers can create an account only after their order is confirmed.

2. How can you grant a customer access to the customer portal?

- Go to the customer's profile and click on "Grant access" in the actions menu.
- Send a request to the customer manually via email.
- Add the customer to the "Portal Customers" group in the settings menu.

3. What can a customer access from their customer portal?

- Only their sales orders and invoices.
- Sales orders, invoices, bills, projects, and other account-related information.
- Only their account profile and personal details.

1. What does the "Quotation" stage in Odoo signify?

- The customer has completed the checkout process but the payment isn't confirmed
- The product has been added to the cart, but the customer hasn't completed the checkout process.
- The payment has been confirmed, and the order is ready for delivery.

2. Where can you view all confirmed orders placed through the website?

- In the "Orders" section under the eCommerce tab.
- In the "Invoices" section under the Accounting tab.
- In the "Inventory" section under the Inventory app.

3. What happens when you activate the "automatic invoice" option in Odoo?

- An invoice is generated manually by the salesperson.
- An invoice is automatically created and sent to the customer when payment is confirmed.
- The system sends a reminder email for unpaid invoices.

1. What is the main difference between optional and accessory products in Odoo?

- Optional products are suggested during checkout, while accessory products are suggested before adding an item to the cart.
- Optional products are suggested when the customer clicks "add to cart," while accessory products are suggested when the customer reviews their cart before payment.
- Optional products replace the initial product, while accessory products do not.

2. How does upselling work in Odoo?

- It involves suggesting additional products that complement the customer's purchase.
- It involves offering alternative upgraded versions of the product.
- It allows customers to select accessory products before checkout.

3. Where can you configure cross-selling and upselling options for a product in Odoo?

- In the product's "Sales" tab within the eCommerce application.
- In the product's "Inventory" tab within the Inventory application.
- In the website settings under the eCommerce tab.

4. What happens when a customer selects an optional product?

- The optional product substitutes the initial product in the cart.
- The optional product is added to the cart alongside the initial product.
- The optional product appears only after the payment is completed.

1. What is the primary purpose of a loyalty program in Odoo?

- To offer free shipping on all purchases.
- To reward customers with points for purchases that they can later redeem for rewards.
- To automatically apply discounts to all products in the store.

2. How is a gift card program set up in Odoo?

- By creating a unique code for each customer and linking it to an email address.
- By creating a product named "gift card" and publishing it on the website.
- By manually entering a fixed number of codes for in-store use only.

1. How do I integrate the Accounting App with the Documents App?

- Go to Documents → Settings → Enable Accounting Workspace
- Go to Accounting → Settings → Enable Document Workspace
- None of the above

2. How can I turn my Purchase Orders into Vendor Bills?

- By using the "Automated Actions" feature
- By using the "Workflow Actions" feature
- By using the "Folder Actions" feature
- By using the "Tag Actions" feature

3. What does a Workflow Action apply to?

- An action applies to all sub-workspaces under the Related Workspace you selected.
- An action applies to only one parent workspace.
- An action only applies to one file.

DOCUMENTS