

# NABIL NAJIM

## General Manager

With more than 18 years of work experience in the industrial and the service sector as well as a wide range of skills especially in the management of industrial projects and process improvement activities, I consider myself a dynamic and trustworthy professional. To my credit various achievements and concretizations in different roles held in multinational corporations and professional associations. Having an Engineering master's degree and a Master's degree in Business Administration (MBA), I can meet different recruitment needs within your institution.



## PERSONNAL INFO



Born August 4<sup>th</sup> 1980



Married with 3 kids



Moroccan and Canadian Citizenship



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El Oulfa, Casablanca



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## EDUCATION

### LEAN SIX SIGMA CERTIFICATION (CONTINUOUS IMPROVEMENT)



March - April 2014

Mouvement Québécois de la Qualité, Montréal, Canada

### MASTER OF BUSINESS ADMINISTRATION (MBA)



September 2010 - January 2013

École des sciences de la gestion (ESG UQAM), Montréal, Canada

### ENGINEERING MASTER'S DEGREE IN ELECTRONICS



September 2002 - October 2005

École nationale supérieure d'électronique, informatique et radiocommunication de Bordeaux (ENSEIRB), Bordeaux, France

### PREPARATORY CLASSES FOR ENGINEERING SCHOOLS (OPTION MP\*)



September 1999 - June 2002

Lycée Albert Schweitzer, Mulhouse, France

### BACCALAUREATE IN MATHEMATIC'S SCIENCE WITH HONORS



September 1998 - June 1999

Lycée El Fechtaly, Casablanca, Maroc



## SKILLS

### INDUSTRIAL TOOLS AND METHODS

Continuous Improvement (6Sigma, Lean)

QA Monitoring (KPI, SPC, 8D, Kanban ...)

### MANAGEMENT

Teams Management

Problem Solving (KAIZEN)

Project Management

### COMMUNICATION

Website (Wordpress, Google Analytics)

Digital Marketing

Indesign

Photoshop

### SOFTWARES & PROGRAMMING

C/C++

Visual Studio .NET

Eclipse

MS Office

MS Project

Visio



## WORK EXPERIENCE

### GENERAL MANAGER



March 2016 - Present



Moroccan Technical Textile Cluster - Casablanca - Maroc

#### Projects Management:

- Participating in the emergence, set-up, follow-up and promotion of collaborative innovation-based projects involving Cluster members and partners (over 60 large-scale projects since inception).
- Setting-up and submission of projects to national and European calls for tenders (HORIZON2020, HORIZON EUROPE, ERASMUS+, FACET, CLEANTECH, INNOSUP, INNOWIDE...).
- Raising awareness and promoting innovation among Cluster members (textile manufacturers, automotive suppliers, engineering schools and universities...).
- Organizing the first national competition for innovation in technical textiles, «INNOV'TEX MAROC».
- Supporting project leaders and contest winners.
- Steering of collective interest's studies carried out by the cluster and benefitting the members' ecosystem.

#### Administration :

- Managing Human resources (Engineers, Pds and assistant), monitoring indicators and animating the ecosystem.
- Supporting audit missions (financial, evaluation and certification...).

#### Monitoring and Training :

- Organizing training seminars for members and the operational team.
- Managing the publication of the cluster's informative newsletter as a technology and regulatory watch tool.

## BRANCH DEBUTY MANAGER



January 2011 – October 2014



Vidéotron S.E.N.C – Montreal – Canada

### Management

- Managing the training and coaching of a team of 20 sales representatives.
- Ensuring the operational planning for the proper management of the Anjou branch.
- Monitoring key performance indicators and drawing up corrective action plans.
- Participating in the «New generation TV» (Illico) launch project.
- Successfully leading Lean Six Sigma continuous improvement projects (Elimination of data entry errors in «Millenium» and «Clic» / Reduction of NFF rate in PRMT process).

### Business development

- Designing integrated and customized four service offering (TV/Telephone/Internet/Cellular)
- Approaching and developing new markets
- Contributing to the Anjou branch's success and leadership in its territory (December 2013)
- Being the leader in terms of achievements and reaching objectives by occupying the position of best representative in 2011 and 2012.

## PRODUCT ENGINEER – TEST&FINISH MANAGER / ASSEMBLY MANAGER



2006 – 2010



STMicroelectronics – Casablanca – Maroc

### Project management

- Coordinating engineering projects and activities involving the Casablanca Back-End site and Front-End production sites (Rousset plant in France, Catania plant in Italy and Ang Mo Kio site in Singapore).
- Successfully completing the qualification and production start-up projects for Nextest Maverick 32 testers combined with the Muhlbauer handler for smart card and microcontroller products, resulting in a 100% increase in units produced per hour (uph) and an annual gain of millions of dollars.
- Participating in production lines transfer projects from the former Casablanca plant to the Shenzhen site in China.
- Successfully managing the qualification and production launch projects for around a hundred new products, ensuring proper assembly and testing of prototypes (including modules for Battery Management Systems or BMS).

### Continuous improvement

- Ensuring the success of several Six Sigma continuous improvement projects including award winning Project (Project of elimination of mixing products at test level, Project of MOS transistor yields improvement).
- Assisting the maintenance team in resolving problems and keeping production machines running.
- Updating procedures and BOMs (Bill of Material).
- Ensuring the quality of incoming and outgoing products by coordinating the MRB (Material Review Board) in collaboration with the Quality Manager, handling customer complaints and participating in the 8Ds drafting.
- Guarantying the integrity of the manufacturing processes and quality levels at Test&Finish.
- Conducting internal audits of production lines.

### Logistics Management

- Supply chain management (coordination of all activities with production sites in France; management of the supplier network and monitoring of their performance; implementation and monitoring of the related KPI).

### Human Ressources Management

- Management and coaching of a team of 7 technicians and 5 «super-operators».

### Training

- Drawing-up dedicated training plans for the team and ensuring their implementation.
- Participating in the «Excellence in Mind» program, at the request of senior management, by leading presentations to some 100 technicians and operators on the company's social responsibility.

## 3D DEVELOPMENT ENGINEER



February – August 2005



LECTRA – CESTAS – France

### Innovation

- As part of the Modaris Project, development in C++ of a 3D scanner's cloud point processing module for the generation of a parametric model.



## LANGUAGES



## PERSONAL INTEREST



Swimming



Traveling



Ski



Running



Cars