

# UI Specification: General Admin Profile (Role ID: 2)

Role: General Admin (Operations Manager / COO)

Target Device: Desktop (Primary - High Resolution)

Frontend Framework Context: React/Angular components using Tailwind CSS grid layouts.

## 1. Global Shell & Navigation

Database Context: staff (Role 2), activity\_log.

Canvas Regions:

- **Left Sidebar (Navigation):**
  1.  **Administrador de Usuarios** (Teams, Staff, Client Access).
  2.  **Clientes** (Directory, Onboarding, Certs).
  3.  **Finanzas** (Verification, Collections, AP).
  4.  **Estadísticas** (Operational Metrics) [NEW].
  5.  **Comunicación** (Templates, Logs, Calendar).
- **Top Bar:**
  - **Global Search:** Async Typeahead.
    - Query: SELECT legal\_name, tax\_id FROM entities UNION SELECT email FROM staff.
  - **Notifications:**
    - **Badge:** Count client\_payment\_proofs WHERE status = 'pending\_verification'.
    - **Click:** Navigates directly to *Finanzas > Verificar Pagos*.

## 2. Section: Administrar Usuarios (The Hierarchy Engine)

### Tab A: Estructura de Equipos (Kanban Board)

Frontend Component: Drag-and-Drop Board (e.g., React Beautiful DnD).

#### 1. Group Column (Parent Container)

- **Header Data:** client\_groups.group\_name, staff.first\_name (Chief).
- **Header Action:** "Edit Group" (Modal to change Chief).

#### 2. Accountant Card (Draggable Item)

- **Visuals:** Avatar, Name, Pill Badge ("15 Clients").
- **Color Coding:**
  - Green Border: < 15 Clients.
  - Orange Border: 15-25 Clients.

- Red Border: > 25 Clients.
- **Data Attribute:** data-staff-id="{staff\_id}".

### 3. Orphan Client Sidebar (Draggable Item)

- **List Source:** Clients with assigned\_accountant\_id = NULL.
- **Interaction:** User drags Orphan Client -> Drops on Accountant Card -> Triggers API PATCH /entities/{id}.

## Tab B: Gestión de Staff (Data Grid)

*Frontend Component: Editable Table.*

### Columns & Input Types:

1. **Full Name:** Text Display.
2. **Role:** Select Dropdown (staff\_roles).
3. **Base Commission:**
  - *Input:* Number (Percentage).
  - *Format:* 0.10 displays as 10%.
  - *Val:* Min 0, Max 1.
4. **Contact:**
  - *Field:* email (Read Only).
  - *Field:* telegram\_chat\_id (Text Input + "Test Message" button).
5. **Actions:** Toggle Switch (is\_active).

## Tab C: Accesos de Cliente (Bridge Table Manager)

*Goal: Manage client\_user\_access. One login -> Multiple Companies.*

### Master-Detail View:

- **Master (Left):** List of Users (Role = 'Client').
- **Detail (Right):** "Linked Entities" Card List.
  - **Add Button:** Opens "Link Entity Modal".
  - **Modal Fields:**
    - **Select Entity:** Async Select (Search entities).
    - **Permission:** Radio Group (OWNER, VIEW\_ONLY).
    - **Is Primary:** Checkbox.

## 3. Section: Clientes (Deep CRM & Onboarding)

### Tab A: Directorio (CRM Table)

*Frontend Component: Data Table with Advanced Filtering.*

### Filters (Top Bar):

- **Group:** Multi-select (Medical, Construction).

- **Debt Status:** Select (Clean, Overdue > 30, Overdue > 60).

#### Table Fields:

1. **Legal Name / RFC:** Double line text.
2. **Contact:** entity\_contacts.value (Primary Email).
3. **Sales Rep:** staff.first\_name (Brought By).
4. **Contract:** Status Chip (Green: Active, Gray: No Contract).
5. **Action:** "360 View" Button (Opens Profile Modal).

## Tab B: Nuevo Cliente (The Wizard) Critical for Data Integrity

Frontend Component: Multi-step Stepper Form.

#### Step 1: Fiscal Identity (entities)

- **Legal Name:** Text Input (Required).
- **RFC:** Text Input (Uppercase, Regex Validation: ^[A-ZÑ&]{3,4}\d{6}[A-V1-9][A-Z\d]{2}\$).
- **Tax System:** Select Dropdown (SAT Catalog).
- **Zip Code:** Number Input (5 digits).

#### Step 2: Hierarchy & Sales (entities relations)

- **Client Group:** Select (Triggers Chief assignment).
- **Assigned Accountant:** Select (Filtered by Group).
- **Brought By (Sales Rep):** Select staff. **IMPORTANT.**
- **Agreed Commission %:** Number Input.
  - *Default:* Pre-fill with Sales Rep's base rate.
  - *Override:* Allow Admin to change it for *this specific deal*.

#### Step 3: Revenue (service\_contracts)

- **Service Name:** Text Input (e.g., "Monthly Retainer").
- **Billing Amount:** Currency Input.
- **Frequency:** Select (MONTHLY, ANNUAL).
- **First Bill Date:** Date Picker.
- **Commissionable:** Toggle Switch (True/False).

#### Step 4: User Access

- **Search Existing User:** Search Bar (Email).
  - *Result:* "Juan Perez found. Link to this new entity?"
- **Create New User:** (If not found) -> Inputs: Name, Email, Temp Password.

## Tab C: Certificados SAT

Frontend Component: File Uploader Card.

#### Upload Form:

1. **Client:** Read-only label.

2. **Certificate (.cer)**: File Input (Accept .cer).
3. **Private Key (.key)**: File Input (Accept .key).
4. **Password**: Password Input (Masked).
5. **Action**: "Encrypt & Store" Button.
  - o *Frontend Logic*: Do not store .key in local storage. Send as multipart/form-data immediately to secure endpoint.

## 4. Section: Finanzas (Operations)

### Tab A: Verificar Pagos (Split Screen)

*Goal: Link client\_payment\_proofs to cfdis.*

#### Left Pane: The Proof

- **Image Canvas**: Zoom/Pan controls.
- **Metadata**:
  - o **Amount**: Display \$10,000 (Editable in case OCR failed).
  - o **Date**: Display 2023-10-15.
  - o **Reference**: Text Input.

#### Right Pane: The Allocation

- **Bank Matcher**: List of bank\_transactions ( $\pm \$1.00$  tolerance).
  - o *Interaction*: Radio select to link "Real Money".
- **Invoice Selector**: List of Unpaid cfdis.
  - o **Field: Allocate Amount**. (Input field per invoice).
  - o *Logic*: User enters \$5,000 for Invoice A and \$5,000 for Invoice B.
  - o *Validation*: Sum of Allocations must  $\leq$  Proof Amount.

#### Footer Actions:

- **Reject**: Opens text area for reason -> Sends Email.
- **Verify**: Triggers DB Transaction.

### Tab B: Cobranza (Collections)

#### Data Table:

1. **Client**: Name.
2. **Total Debt**: Sum of unpaid expired contracts.
3. **Oldest Invoice**: Date.
4. **Action**: "Send Statement".
  - o *Frontend*: Generates PDF preview of "Estado de Cuenta" before sending.

## 5. Section: Estadísticas (Operational Metrics)

*Focus: Efficiency of the Firm's machine, not just profit.*

## Tab A: Onboarding Velocity

Charts:

1. **New Clients per Month:** Bar Chart.
2. **Avg Setup Time:** Number (Days between "Created" and "First Bill").
3. **Sales Source Leaderboard:**
  - o *Table:* Staff Name | Clients Brought | Total Contract Value.

## Tab B: Collection Efficiency

Charts:

1. **DSO (Days Sales Outstanding):** Line Chart (Trend).
2. **Payment Method Mix:** Pie Chart (SPEI vs Check vs Cash).
3. **Top Debtors:** List of clients causing the most cashflow drag.

## Tab C: Support Load

Charts:

1. **Messages Volume:** Line Chart (Messages per day).
2. **Template Usage:** Bar Chart (Which templates are used most? e.g., "Tax Reminder").

# 6. Section: Comunicacion

## Tab A: Plantillas (Rich Text)

Frontend Component: WYSIWYG Editor (e.g., Quill, TinyMCE).

Fields:

- **Template Name:** Text.
- **Subject:** Text.
- **Body:** Editor.
- **Variable Sidebar:** Clickable Chips ({{client\_name}}, {{balance}}, {{month}}).

## Tab B: Calendario

Frontend Component: FullCalendar.

Event Sources (Color Coded):

- ● **Tax Deadlines:** tax\_types configuration.
- ● **Billing:** service\_contracts.next\_billing\_date.
- ● **Certs Expiring:** digital\_certificates.valid\_to.
- **Interaction:** Click event -> Opens context modal (e.g., list of clients expiring that day).