

CONFIDENTIAL

DP

Commercial A/V

Dealer Pricing

Projection Displays

March 15, 2021

DIGITAL PROJECTION
A Delta Associate Company

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Wherever You See This Mark!



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How To Spec Your System:

Select the appropriate display for the application. Primary points of focus are often ANSI luminance, contrast, native resolution and source compatibility.

Consider Product Availability: Projectors noted as "*Special Order*" are generally available to ship within 2-6 weeks ARO. *Special Order* products are not returnable, so please consider carefully prior to ordering. A non-refundable deposit may be required with special order P.O.'s.

Determine your purchasing column based on your company's cumulative calendar year purchases with DP, or the unit quantity of the purchase order being placed. If you registered your project and that registration was approved in writing by DP, you qualify for End-Column pricing. Calculate your selling price and margin based on that cost.

Select the projection lens to match the model and the venue's throw distance and screen size requirements.

Include any accessories required to implement the system, such as mounting hardware, etc.

How To Write Your PO to Digital Projection:

Identify your dealer cost as defined by your company's cumulative calendar year purchases or single P.O. unit quantities with Digital Projection.

Be sure to include lenses and accessories appropriate for the customer or application.

Include the exact screen width and throw distance so DP can assist in confirming your lens choice. DP should be advised of application specific variables, such as the use of electronic keystone, which could impact the actual throw ratio.

Include part numbers along with all product descriptions.

An order minimum of \$200.00 is required for all purchase orders.

Payment terms should be identified as 2% cash in advance, net 30 days (pending credit approval).

Be sure to include your "must have by" date.

P.O. must include freight, all shipments are F.O.B. Kennesaw GA. Once shipped, all sales are final. Digital Projection's standard warranty applies.

Shipping Insurance is mandatory on all projectors and components under 50 lbs. and highly recommended on all projectors over 50 lbs. See page 13 for complete freight details.

Don't forget to include your company name, address, phone number, fax number, contact name and email address.

Fax your P.O. to Digital Projection at 770.420.1362

E-Vision LASER series



E-Vision LASER Models = 20000 hour laser illumination



Dealer cost based on calendar year purchases or - dealer cost based on single P.O. unit quantities						
LASER-Based Systems ¹	lumens / contrast	Part #	List Price	<\$249,999	\$250k-749,999	\$750,000+
1-5 Units 6-19 Units 20+ Units / Reg						
E-Vision LASER (1920 x 1200 native) <i>NOTE: E-Vision 8500, 9100, 10K, 13000 & 15000 models feature Black cabinets. All other E-Vision WUXGA models feature White cabinets</i>						
NEW! Special Order E-Vision LASER 5100 *	5100 / 2,000:1	120-552	\$5,495	\$3,956	\$3,847	\$3,737
NEW! E-Vision LASER 5900 **	6,000 / 2,000:1	120-551	\$4,995	\$3,596	\$3,497	\$3,397
E-Vision LASER 6500 II ***	6,500 / 5,000:1	120-061	\$8,495	\$6,116	\$5,947	\$5,777
E-Vision LASER 9000 WU ***	9,000 / 20,000:1	120-482	\$11,995	\$8,636	\$8,397	\$8,157
NEW! E-Vision 9100 WU	8,600 / 20,000:1	120-976	\$12,995	\$9,356	\$9,097	\$8,837

UPGRADE TO 5 YEAR WARRANTY ²	
MSRP	Dir Cost
To order use part # "SYR-WRT"	
\$659	\$495
\$599	\$450
\$1,019	\$765
\$1,439	\$1,080
\$1,559	\$1,170

\$1,859	\$1,395
\$2,099	\$1,575
\$2,519	\$1,890
\$2,759	\$2,070

* E-Vision LASER 5100 includes a 0.5 : 1 fixed lens as standard. This is the only lens available for this product

** E-Vision LASER 5900 includes a 1.15 - 1.9 : 1 zoom lens as standard. This is the only lens available for this product

*** E-Vision LASER 6500 & 9000 must use 6500 / 9000 series lenses

UPGRADE TO 5 YEAR WARRANTY ²	
MSRP	Dir Cost
To order use part # "SYR-WRT"	
\$2,495	\$1,872
\$2,495	\$1,872
\$2,999	\$2,250

LASER-Based 4K Systems ¹	lumens / contrast	Part #	List Price	<\$249,999	\$250k-749,999	\$750,000+
1-5 Units 6-19 Units 20+ Units / Reg						
E-Vision LASER 4K <i>NOTE: E-Vision LASER 4K Models feature a Black cabinet</i>						
NEW! E-Vision LASER 4K HB	7,500 / 10,000:1	120-608	\$20,795	\$14,972	\$14,557	\$14,141
E-Vision LASER 4K HC	4,700 / 18,000:1	122-214	\$20,795	\$14,972	\$14,557	\$14,141
E-Vision 11000 4K-UHD	10,500 / 6,000:1	120-602	\$24,995	\$17,996	\$17,497	\$16,997

Lenses for E-Vision Projectors:

E-Vision LASER 6500 & 9000 Lenses	Part #	List Price	Cost
0.77 : 1*	114-785	\$1,095	\$767
0.77 - 1.1 : 1	119-001	\$1,695	\$1,187
1.1 - 1.3 : 1	116-207	\$1,595	\$1,117
1.25 - 1.60 : 1	119-430	\$1,395	\$977
1.54 - 1.93 : 1	114-783	\$745	\$522
1.93 - 2.89 : 1	114-784	\$1,395	\$977
3.0 - 5.0 : 1 *	116-208	\$1,695	\$1,187

E-Vision 8500, 9100, 10K, 13000, 15000 & 4K Series Lenses	Part #	List Price	Cost
Throw Ratio: On WUXGA Models	On 4K Models		
.38 : 1	.38 : 1	117-341	\$7,995
.76 : 1	.76 : 1	112-499	\$2,995
.75 - .93 : 1	.74 - .93 : 1	115-339	\$4,295
1.25 - 1.79 : 1	1.24 - 1.78 : 1	112-500	\$2,995
1.73 - 2.27 : 1	1.71 - 2.25 : 1	112-501	\$1,495
2.22 - 3.67 : 1	2.22 - 3.67 : 1	112-502	\$2,995
3.58 - 5.38 : 1	3.54 - 5.36 : 1	112-503	\$2,995
5.31 - 8.26 : 1	5.24 - 8.27 : 1	112-504	\$2,995

E-Vision 4K High Contrast Lenses (for use with E-Vision LASER 4K HC only)	Part #	List Price	Cost
.74 - .93 : 1	118-679	\$4,295	\$3,007
1.24 - 1.78 : 1	118-563	\$3,195	\$2,237
1.71 - 2.25 : 1	118-562	\$1,595	\$1,117
2.2 - 3.67 : 1	118-680	\$3,195	\$2,237

Accessories for E-Vision Projectors:

E-Vision Accessories	Part #	List Price	Cost
E-Vision LASER 6500, 8500, 9000, 9100, 10K, 13000, 15000, 4K & 11000-4K Ceiling Mount	118-192	\$695	\$487
E-Vision LASER 6500, 8500, 9000, 9100, 10K, 13000, 15,000, 4K & 11000-4K Rigging Frame	118-392	\$2,495	\$1,747

1. With the exception of the E-Vision 5100 and 5900, price of projection system does not include a projection lens.
2. Upgrade to 5 Year Warranty is for Standard Use Applications - up to 40 hours per week. Extended Warranties also cover lenses. For High Use applications, see page 11

All Prices in US dollars.

Prices and specifications subject to change without notice.

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M-Vision LASER series

M-Vision LASER Models = 20000 hour laser illumination



LASER

ColorMAX™

COLORBOOST+
RED LASER



M-Vision LASER 18K / 21000 / 23000

Laser Based Systems ¹	lumens / contrast	Part #	List Price	Dealer cost based on calendar year purchases or - dealer cost based on single P.O. unit quantities			UPGRADE TO 5 YEAR WARRANTY ² To order use part # "5YR-WRT"
				<\$249,999	\$250K-749,999	\$750,000+	
1-5 Units							
M-Vision LASER (1920 x 1200 native, Laser illumination system)							
M-Vision LASER 18K	18,000 / 10,000:1	120-605	\$26,995	\$19,436	\$18,897	\$18,357	MSRP \$3,239 Dr Cost \$2,430
M-Vision 21000 WU	21,000 / 10,000:1	120-604	\$31,995	\$23,036	\$22,397	\$21,757	\$3,839 \$2,880
NEW! M-Vision 23000 WU	23,000 / 10,000:1	121-679	\$33,995	\$24,476	\$23,797	\$23,117	\$4,079 \$3,060

Lenses for M-Vision Projectors:

M-Vision LASER Lenses	Part #	List Price	Cost
0.9 - 1.2 : 1	120-624	\$5,495	\$3,847
1.2 - 1.56 : 1	120-625	\$5,495	\$3,847
1.5 - 2.0 : 1	120-626	\$2,995	\$2,097
2.0 - 4.0 : 1	120-627	\$4,495	\$3,147
4.0 - 7.0 : 1	120-628	\$4,995	\$3,497

Accessories for M-Vision Projectors:

M-Vision Accessories	Part #	List Price	Cost	
M-Vision LASER Adjustable Ceiling Mount	113-121	\$595	\$417	
M-Vision LASER Rigging Frame	MVNEWRIG	\$3,995	\$2,797	
M-Vision LASER Shipping Case for Stagers	MVNEWCASE	\$3,495	\$2,447	
M-Vision LASER Stacking Kit	119-073	\$595	\$417	

1. Price of projection system does not include a projection lens.

2. Upgrade to 5 Year Warranty is for Standard Use Applications - up to 40 hours per week. Extended Warranties also cover lenses. For High Use applications, see page 11

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HIGHlite LASER series



ACTIVE
3D

LASER

ColorMAX™

HIGHlite LASER Models = 20000 hour laser illumination

HIGHlite LASER II / HIGHlite LASER 4K

Laser-Based Systems ¹	lumens / contrast	Part #	List Price	Dealer cost based on calendar year purchases or - dealer cost based on single P.O. unit quantities		
				<\$249,999	\$250k-749,999	\$750,000+
1-5 Units 6-19 Units 20+ Units / Reg						
HIGHlite LASER WUXGA-3D						
HIGHlite LASER II	13,000 / 2,000:1	120-610	\$29,995	\$21,596	\$20,997	\$20,397
HIGHlite LASER 4K						
HIGHlite LASER 4K	12,500 / 2000:1	120-609	\$49,995	\$35,996	\$34,997	\$33,997

UPGRADE TO 5 YEAR WARRANTY ²	
MSRP	Dlr Cost
To order use part # "5YR-WRT"	
\$3,599	\$2,700

To order use part # "5YR-WRT"
\$5,999

Lenses for HIGHlite Projectors:

HIGHlite WUXGA & 4K Lenses	HB Part #	List Price	Cost	
.77 : 1	110-808	\$4,995	\$3,497	
1.16 : 1	110-809	\$4,995	\$3,497	
1.45 - 1.74 : 1	110-803	\$4,995	\$3,497	
1.74 - 2.17 : 1	112-878	\$4,995	\$3,497	
2.17 - 2.90 : 1	113-852	\$4,995	\$3,497	
2.90 - 4.34 : 1	110-806	\$8,995	\$6,297	
4.34 - 6.76 : 1	110-807	\$4,995	\$3,497	

Accessories for HIGHlite Projectors:

HIGHlite Accessories	Part #	List Price	Cost	
HIGHlite LASER II and 4K Ceiling Mount	113-121	\$595	\$417	
HIGHlite LASER II and 4K Rigging Frame	118-393	\$2,995	\$2,097	
HIGHlite LASER Filter Kit	115-761	\$245	\$172	

1. Price of projection system does not include a projection lens.

2. Upgrade to 5 Year Warranty is for Standard Use Applications - up to 40 hours per week. Extended Warranties also cover lenses. For High Use applications, see page 11

All Prices in US dollars.

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TITAN LASER Series

TITAN LASER Models = 20000 hour laser illumination



TITAN LASER

System ¹	lumens / contrast	Part #	List Price	Dealer cost based on calendar year purchases or - dealer cost based on single P.O. unit quantities			UPGRADE TO 5 YEAR WARRANTY ²
				1-5 Units	\$250K-\$9,999	\$750,000+	
TITAN LASER WU (1920 x 1200)				<\$249,999	\$250K-\$9,999	\$750,000+	To order use part # "5YR-WRT"
	TITAN 29000 WU	29,000 / 2,000:1	122-212	\$89,995	\$64,797	\$62,997	\$10,799
	TITAN 37000 WU	37,000 / 2,000:1	120-613	\$99,995	\$71,997	\$69,997	\$11,999
TITAN LASER 4K-UHD (3840 x 2160)				6-19 Units	6-19 Units	20+ Units / Reg	\$8,100
	TITAN 26000 4K-UHD	26,000 / 2,000:1	122-213	\$99,995	\$71,997	\$69,997	\$9,000
	TITAN 33000 4K-UHD	33,000 / 2,000:1	120-612	\$109,995	\$79,197	\$76,997	\$13,199
							To order use part # "5YR-WRT"
							\$11,999
							\$9,000
							\$13,199
							\$9,900

Lenses For TITAN Projectors:

TITAN WUXGA & 4K-UHD Lenses	Part #	List Price	Cost	TAA Compliant
0.37 : 1 (right angled UST lens) **	120-510	\$24,995	\$17,497	
0.67 : 1 *	105-607	\$8,995	\$6,297	
1.12 : 1 *	105-608	\$8,995	\$6,297	
.65 - .85 : 1 (right angled lens) **	120-511	\$19,995	\$13,997	
.8 - 1.16 : 1 (includes lens support bracket kit) **	120-827	\$15,995	\$11,197	
1.16 - 1.49 : 1 **	109-236	\$14,995	\$10,497	
1.39 - 1.87 : 1	105-610	\$7,995	\$5,597	
1.87 - 2.56 : 1	105-611	\$7,995	\$5,597	
2.56 - 4.16 : 1	105-612	\$7,995	\$5,597	
4.16 - 6.96 : 1	105-613	\$7,995	\$5,597	
6.92 - 10.36 : 1 **	109-235	\$14,995	\$10,497	

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* The 0.67 : 1 and 1.12 : 1 lenses are NOT compatible with TITAN 4K-UHD models

** Special Order lens - Delivery is 4-6 weeks ARO

Accessories for TITAN Projectors:

TITAN Accessories	Part #	List Price	Cost	TAA Compliant
Mounting Rail for TITAN LASER	119-860	\$1,495	\$1,047	
Ceiling Mount - TITAN LASER models	TCEILMT	\$1,195	\$837	

1. Price of projection system does not include a projection lens.

2. Upgrade to 5 Year Warranty is for Standard Use Applications - up to 40 hours per week. Extended Warranties also cover lenses. For High Use applications, see page 11

All Prices in US Dollars.

Prices and specifications subject to change without notice.

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INSIGHT Dual LASER 4K & 8K

INSIGHT LASER 4K & 8K

INSIGHT LASER Models = 20000 hour laser illumination



Special Order Projectors - Limited Availability - Also Offered as Satellite MLS:

For specialized applications requiring the highest resolution,
these models typically ship within 2-5 weeks ARO

LASER Based Systems*	lumens / contrast	Part #	List Price	<\$249,999	\$250K-649,999	\$650,000+
				1-5 Units	6-19 Units	20+ Units / Reg
INSIGHT LASER 8K (7680 x 4320)	INSIGHT LASER 8K 25,000 / 2,000:1	119-530	\$299,995	\$215,996	\$194,997	\$164,997
INSIGHT LASER 4K (4096 x 2160 native, UHD Compatible)	INSIGHT Dual LASER 4K 27,000 / 2,000:1	118-554	\$119,995	\$86,396	\$81,597	\$79,197

Dealer cost based on calendar year purchases
or - dealer cost based on single P.O. unit quantities

UPGRADE TO 5 YEAR WARRANTY*	
MSRP	Dlr Cost
To order use part # "5YR-WRT"	
\$18,000	\$13,500

To order use part # "5YR-WRT"	
MSRP	Dlr Cost
\$14,399	\$10,800

LENSES For INSIGHT Projectors:

INSIGHT 4K & 8K Lenses - UHD and Native 8K Throw Ratios	Part #	List Price	Cost	
0.99 : 1 *	117-310	\$22,995	\$16,097	
1.21-1.83 : 1	115-627	\$14,995	\$10,497	
1.76-2.77 : 1	115-630	\$11,995	\$8,397	
2.7-5.3 : 1	115-632	\$12,995	\$9,097	

INSIGHT 4K Lenses - Native 4K Throw Ratios	Part #	List Price	Cost	
0.93 : 1 *	117-310	\$22,995	\$16,097	
1.13-1.72 : 1	115-627	\$14,995	\$10,497	
1.65-2.60 : 1	115-630	\$11,995	\$8,397	
2.53-4.98 : 1	115-632	\$12,995	\$9,097	

* This lens is not recommended for the INSIGHT LASER 8K.

Accessories for INSIGHT Projectors:

INSIGHT Accessories	Part #	List Price	Cost	
INSIGHT Adjustable Ceiling Mount	116-065	\$995	\$697	
INSIGHT Rigging Frame	116-064	\$4,995	\$3,497	

1. Price of projection system does not include a projection lens.
 2. Upgrade to 5 Year Warranty is for Standard Use Applications - up to 40 hours per week. Extended Warranties also cover lenses. For High Use applications, see page 11
- All Prices in US dollars.
Prices and specifications subject to change without notice.

System Accessories

3D Glasses (DLP Link)* see footnote for DLP Link-compliant displays	Part #	List Price	Cost
Active 3D Eyewear - DLP Link Enabled - No Emitter Required!	113-634	\$245	\$172
*DLP Link only works with M-Vision and E-Vision series			
3D Glasses and Emitters for all DP 3D Projectors	Part #	List Price	Cost
Infra-Red Sync Emitter	114-096	\$1,295	\$907
Active 3D Eyewear (lightweight, replaceable batteries)	114-095	\$245	\$172
Active 3D Screening Kit - Includes (1) IR Emitter & (4) Active 3D Glasses	110-813	\$2,195	\$1,537

Lamps for Legacy Projectors

iVision	Warranty	Part #	List Price	Dealer Cost		
sx+: Lamp & Housing 50 Series: 350 Watt Lamp & Housing	90 Days or 500 hours	104-642	\$795	\$636		
	90 Days or 500 hours	115-787	\$1,095	\$876		
dVision	Warranty	Part #	List Price	Dealer Cost		
XG, HD, sx+ & 1080p (non 30 series models) 250 Watt Lamp & Housing *two required 30 & 35 Series 300 Watt Lamp & Housing *two required	90 Days or 500 hours	104-089	\$1,295	\$1,036		
	90 Days or 500 hours	109-387	\$1,095	\$876		
M-Vision	Warranty	Part #	List Price	Dealer Cost		
260 Series 260 watt Lamp & Housing	90 Days or 500 hours	109-682	\$895	716		
320 Series 320 watt Lamp & Housing	90 Days or 500 hours	111-150	\$995	796		
400 Series 400 watt Lamp & Housing	90 Days or 500 hours	111-150	\$995	796		
930 Series 465 watt Lamp & Housing	90 Days or 500 hours	114-318	\$1,095	876		
E-Vision	Warranty	Part #	List Price	Cost		
600, 6000, 6500, 6800, 7000 Lamp & Housing 4500 Lamp & Housing 7500 Lamp & Housing 8000 Lamp & Housing	90 Days or 500 hours	116-380	\$895	\$716		
	90 Days or 500 hours	114-786	\$595	\$476		
	90 Days or 500 hours	114-229	\$895	\$716		
	90 Days or 500 hours	112-531	\$895	\$716		
Mercury	Warranty	Part #	List Price	Cost		
930-1080p & 930 WUXGA 465 watt Lamp and Housing * 2-required	90 Days or 500 hours	113-628	\$1,595	\$1,276		
HIGHlite Series	Warranty	Part #	List Price	Cost		
330 & 660 Series 300 watt Lamp & Housing (2 required for 660 series) 740 Series 370 watt Lamp & Housing (2 required)	90 Days or 500 hours	111-100	995	796		
	90 Days or 500 hours	114-303	1095	876		
TITAN Pro	Warranty	Part #	List Price	Cost		
SX+ 700, 1080p 700 350 Watt Lamp & Housing *two required TITAN 330 & 660 330 Watt Lamp & Housing *660 models require two lamps 800 Series 400 Watt Lamp & Housing *two required 930 Series 465 Watt Lamp & Housing *two required Quad Series 400 Watt Lamp & Housing *four required Quad 2000 Series 465 Watt Lamp & Housing *four required Filters for TITAN 800, Quad & LED * 5 required for TITAN lamp units, 4 required for LED	90 Days or 500 hours	108-772	\$1,195	\$956		
		111-258	\$1,495	\$956		
		111-896	\$1,495	\$1,196		
		113-628	\$1,595	\$1,276		
		111-896	\$1,495	\$1,196		
		113-628	\$1,595	\$1,276		
		111-115	\$15	\$12		
LIGHTNING	Warranty	Part #	List Price	Cost		
40HD, 40sx+, 40ix+, 40-1080p: Refurb Housing - Hyper Cooled! Lamp Exchange		104-578R	\$5,695	\$4,556		
		104-578E	\$4,795	\$3,836		
LIGHTNING PRO Series Lamps	30 Series Lamps (600 hour warranty)		40 Series Lamps (500 hour warranty)			
	Part #	List Price	Cost	Part #	List Price	
Refurb Housing - Hyper Cooled!	103-238R	\$5,495	\$4,396	104-578R	\$5,695	\$4,556
Lamp Exchange	103-238E	\$4,575	\$3,660	104-578E	\$4,795	\$3,836
INSIGHT Quad	Warranty	Part #	List Price	Cost		
465 watt Lamp & Housing *four required	90 Days or 500 hours	113-628	\$1,595	\$1,276		

All Prices in US dollars.

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Demo Program

- * Dealers are encouraged to hold (1) demo unit in their inventory at all times.
- * Dealers may purchase up to (2) demo units on demo terms per calendar year.
- * Demo terms are dealer end column pricing - less 5% (end column x .95)

Freight Program

Unless otherwise requested by the dealer, all orders containing projectors will be shipped 3-5 days economy freight prepaid via Digital Projection's preferred carrier. Freight charges will be billed to the Dealer. The following rates apply to 3-5 day economy shipments within the continental United States only.

Please review carefully as shipping costs and reporting shipping damage are the Responsibility of the DP Dealer.

Digital Projection will invoice for freight shipments which include major components and/or projectors based on the following schedule:

PRODUCT	FREIGHT COST
- Component shipments under 25 lbs:	\$ 50.00 each
- Projectors up to 49 lbs. & component shipments 25-49 lbs:	\$ 100.00 each
- Projectors 50 - 99 lbs. or component shipments 50 -99 lbs:	\$ 180.00 each
- Projectors 100 - 199 lbs. or component shipments 100-199 lbs:	\$ 250.00 each
- Projectors 200 - 499 lbs. or component shipments 200-499 lbs:	\$ 450.00 each
- Projectors 500 lbs.+ or component shipments 500 lbs. + :	\$ 650.00 each

Freight Insurance:

In order to eliminate potential risk for our customers, Freight Insurance is prepaid by Digital Projection and is included in the above shipping costs. Freight Claims remain the responsibility of the DP Dealer. Dealers must report all freight claims to Digital Projection and the Freight Carrier, within 5 business days of their receipt of the shipment with suspected freight damage.

Orders requiring special or expedited shipping will be billed at actual cost + handling at the dealer's expense.

Refer to Digital Projection's current published Warranty Statement for freight costs associated with products under warranty.

F.O.B:

All goods shipped F.O.B. Point of Origin, which is Digital Projection's dock.

Title Transfer:

Title transfers upon delivery to carrier.

All Prices in US dollars.

Prices and specifications subject to change without notice.

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Service Rates

If you require expert service for repair of displays by Digital Projection that are no longer covered by our warranty, or you are in need of engineering or design consultation, please review these published rates:

Hourly / daily rates

Hourly service rate	\$ 135 per hour
	\$ 200 per hour overtime
Engineering service rate	\$ 235 per hour
	\$ 1,410 per 8-hour day
Travel rate	\$ 65 per hour
Application / design consulting rate	\$ 165 per hour
	\$ 990 per 8-hour day
Show support rate	\$ 850 per 8-hour day (1 day minimum)
	\$ 165 per hour overtime

Flat rates

LIGHTNING Light Engine cleaning (4 primary surfaces)	\$ 500 per surface
HIGHlite and THUNDER Light Engine cleaning	\$ 650 per surface
LIGHTNING lamp targeting	\$ 100 flat rate (per lamp)

Prices do not include travel and incidental expenses or shipping costs. Actual expenses and shipping costs will be charged.

The engineering service rate will be applied when Digital Projection, Inc. is asked to consult or make corrective actions to address non-projector related system service or design issues.

The application/design consulting rate will be applied when reviewing, commenting on or certifying submitted projection drawings, layouts and designs. The rate will also be applied when Digital Projection, Inc. is requested to provide design consultation or documentation services in advance of the systems fabrication and/or installation.

Flat-rate charges for cleaning or targeting do not include any parts or materials, which may be required to repair broken or inoperable components.

Payment terms: as stated in customer contract.

Prices subject to change without notice.

All Prices in US dollars.

Prices and specifications subject to change without notice.

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Digital Projection, Inc.

Service Loaner Program

Digital Projection can provide Service loaners for DP projectors and DP accessories. The Service Loaner Program is designed to enable our customers to provide continuity of operation to their most important customers while customer owned units are being serviced. If you are interested in having a DP Service loaner during the service of a DP projector, contact your DP Regional Market Development manager or Customer Service rep for a complete presentation of the program and a quotation.

Digital Projection Service loaner sample rates:

• E-Vision model 4 day loan @ \$125.00 per day:	\$ 500.00
• M-Vision model 4 day loan @ \$200.00 per day:	\$ 800.00
• HIGHLite model 4 day loan @ \$200.00 per day:	\$ 800.00
• Titan model 4 day loan @ \$350.00 per day:	\$1,400.00
• INSIGHT model 4 day loan @ 1000.00 per day:	\$4,000.00

Service loaner rates are provided for a typical service period. If these standard prices don't fit your unique requirement, custom quotes for a Service loaner will be provided.

Repair/Service loaner projectors are shipped express unless otherwise defined. The freight cost will be added to the quoted rate.

To allow our customers to define an absolute cost for the loaner, a service assurance schedule will be provided with every loaner item. Service loaner projectors are offered on a first served basis.

At this time, the Service Loaner Program is not offered on projectors operated by stagers.

Enhanced Warranty Program

Digital Projection provides the ability to enhance our standard Warranty with free of charge service loaners, of like model platform, during the warranty period for the specific unit covered by the Enhanced Warranty.

Digital Projection Enhanced Warranty Rates:

- Enhancement of Normal use, Standard Warranty for Titan and INSIGHT Projectors:
 - **4% of purchase price, per each year of DP warranty coverage**
- Enhancement of High use, Standard Warranty for Titan and INSIGHT Projectors:
 - **5% of purchase price, per each year of DP warranty coverage**
- Enhancement of Normal use, Standard Warranty for HIGHLite Projectors:
 - **4% of purchase price, per each year of DP warranty coverage**
- Enhancement of High use, Standard Warranty for HIGHLite Projectors:
 - **5% of purchase price, per each year of DP warranty coverage**
- Enhancement of Normal use, Standard Warranty for E-Vision and M-Vision Projectors:
 - **5% of purchase price, per each year of DP warranty coverage**
- Enhancement of High use, Standard Warranty for E-Vision and M-Vision Projectors:
 - **6% of purchase price, per each year of DP warranty coverage**

Purchase of Enhanced Warranty must be made on the same P.O. as the projector(s) that will benefit from the Enhanced Warranty.

Enhanced Warranty coverage may be added to any warranty extension for the same annual rates quoted above.

At this time, the Enhanced Warranty Program is not offered for projectors operated by stagers.

All Prices in US dollars.

Prices and specifications subject to change without notice.

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Digital Projection, Inc.

Installation Support Services

Digital Projection provides support for the installation of DP projectors and accessories. If you are interested in having a DP Field Technician support your team or take on a lead role in the installation of DP projectors or accessories, contact your DP Regional Market Development Manager or Customer Service rep for a complete presentation of the program and a custom quotation.

Digital Projection installation support rates:

<input type="checkbox"/> Field Technician installation support daily rate:	\$1,000.00
<input type="checkbox"/> Field Technician installation lead daily rate:	\$1,300.00

All rates are based on an 8-hour workday, with work to be performed during normal business hours. Travel expenses are invoiced at DP's actual cost.

Rates provided are for the installation of iVision and dVision model projectors. Installation of TITAN or LIGHTNING class products requires a second qualified support technician to be present during the projector installation. Digital Projection will provide the second person if requested. Cost for the second technician, if provided by Digital Projection, will be based on the Field Technician installation support daily rate.

ColorMAX Calibration Service

Digital Projection provides ColorMAX calibration for all current model DP projectors. This calibration service is offered on a per visit or subscription basis. If you are interested in having a DP Field Technician perform the ColorMAX calibration on your DP projector and scaler, contact your DP Regional Market Development Manager or Customer Service rep for a complete presentation of the program and a quotation.

Digital Projection ColorMAX calibration rates:

<input type="checkbox"/> ColorMAX calibration of up to 2 projectors / operating modes and 3 sources:	\$1,000.00
<input type="checkbox"/> ColorMAX calibration 4 pack (4 separate visits):	\$3,200.00

ColorMAX calibration rates provided assume work to be performed during normal business hours. Travel expenses are invoiced at DP's actual cost.

If you have a unique calibration requirement, such as an installation with multiple projectors and/or sources, DP is pleased to provide a custom quotation.

All Prices in US dollars.

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Extended Warranty Program

For Digital Projection Dealers & Staging



Extended Warranty pricing for projectors employed in high use applications
(operated more than 8 hours per day / more than 40 hours per week)

DP Model	1 Year Warranty	2 Year Warranty	3 Year Warranty	4 Year Warranty
E-Vision	Included	20%	36%	50%
M-Vision	Included	20%	36%	50%
HIGHlite	Included	16%	30%	42%
TITAN	Included	16%	30%	42%
INSIGHT	Included	16%	30%	42%

Terms:

- 1) Digital Projection Extended Warranties are offered for purchase at the same time of the initial projector purchase.
- 2) Payment for Extended Warranties is due in tandem with the payment of the DP invoice relevant to the projector benefiting from the Extended Warranty.
- 3) Each Extended Warranty will be assigned to the specific projector and lens serial numbers that are shipped to fulfill the order.
- 4) Extended Warranties provide benefit to the specific end-user initially purchasing the projector(s). Extended Warranties are not transferable to subsequent owners of the equipment.

What is included:

Digital Projection's Extended Warranties extend the parts and labor coverage, terms and conditions, as defined in DP's original factory warranty, for each of the additional years the Extended Warranty is purchased. Refer to Digital Projection's current Product Warranty Statement for warranty coverage details. Please note: DP's warranty coverage provides for depot-based service.

What is not included:

Maintenance and consumable parts, such as projection lamps and air filters, are not considered warranty components. For single-chip projectors, maintenance parts also include color wheels, color wheel motors and all fans. Refer to Digital Projection's current Warranty Statement as well as our Single-Chip Projector Maintenance Parts Schedule for further details.



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All Prices in US dollars.

Prices and specifications subject to change without notice.

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DIGITAL PROJECTION, INC.
PRODUCT WARRANTY*

This Warranty Statement applies to products offered on Digital Projection's published pricing, current as of the date of this Warranty Statement. Previous Digital Projection products are covered by the Digital Projection Warranty Statement that was in effect at the time of original purchase from Digital Projection.

During the Warranty period, where Digital Projection is satisfied that any claim (excluding lamps) is within warranty, defective products and accessories will be repaired or replaced at Digital Projection's option. Warranty service is performed at Digital Projection Authorized Service Depots or at Digital Projection's Headquarters in Kennesaw, Georgia. Equipment (or parts thereof), which is replaced, shall become the property of Digital Projection. The Product Warranty is void on parts and lamp modules returned with broken warranty seals. The product warranty does not apply to operational symptoms or failures induced as a result of the use of third party control devices, third party communications or control software, or other system components not supplied by Digital Projection. The product warranty shall not apply to the repair or replacement of any parts or components required to support the regular and normal operation or maintenance of the Products and shall not apply to any damage to or failure of the products resulting from acts of God or conditions beyond the control of DP Inc., including, but not limited to, accidents, fire, misuse, improper installation/setup/alignment or adjustments, modifications, alterations, tampering, disconnection, vandalism, or failure to properly maintain or operate the Products. Any exceptions to the conditions in this Warranty are valid only if confirmed in writing by Digital Projection's Director of Sales or Director of Operations. Warranty claims must be submitted to Digital Projection within 90 days of the warranty service to be considered for reimbursement.

Projection Systems & Accessories (Non-DCI projectors)

Standard Use Applications (up to 8 hours per day, up to 40 hours per week, non motion): All components, excluding lamps, carry a three (3) year parts and labor warranty commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective projection systems and accessories will be repaired or replaced at Digital Projection's option.

High Use Applications (more than 8 hours per day, more than 40 hours per week, motion with DP verification and approval): All components, excluding lamps, carry a one (1) year parts and labor warranty commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective projection systems and accessories will be repaired or replaced at Digital Projection's option. In high use applications, motorized parts, such as fans and color-wheels, are considered maintenance items, therefore, the cost for the replacement of these items is the responsibility of the customer.

Projection Systems & Accessories (DCI projectors)

Standard Use Applications (up to 8 hours per day, up to 40 hours per week, non motion): All components, excluding lamps, carry a two (2) year parts and labor warranty commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective projection systems and accessories will be repaired or replaced at Digital Projection's option.

High Use Applications (more than 8 hours per day, more than 40 hours per week, motion with DP verification and approval): All components, excluding lamps, carry a one (1) year parts and labor warranty commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective projection systems and accessories will be repaired or replaced at Digital Projection's option. In high use applications, motorized parts, such as fans and color-wheels, are considered maintenance items, therefore, the cost for the replacement of these items is the responsibility of the customer.

DIGITAL PROJECTION, INC.
PRODUCT WARRANTY (continued)*

Radiance LED Video Wall Systems & Accessories

Fixed-Installation Applications (LED wall remains in permanent location during warranty period): All components carry a two (2) or three (3) year parts and labor warranty, depending on the model, commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective LED wall systems and accessories will be repaired or replaced at Digital Projection's option.

Non-Fixed-Installation Applications (LED wall reconfigured after commissioning or used in transience during warranty period): All components carry a one (1) year parts and labor warranty commencing on the date of initial installation or ninety (90) days after the invoice shipment date, whichever occurs first, during which time defective LED wall systems and accessories will be repaired or replaced at Digital Projection's option. Product failure resulting from shipping and/or physical or mechanical damage is not covered by this warranty.

LED Video Wall Defect/Failure Definitions: In the event of a product defect or failure, Digital Projection will repair or replace all necessary electronic and/or DPI supplied mechanical mounting components of the display cabinet including LED modules, LED diodes (pixels), receiving cards, controllers, power supplies, power and signal cables, mounting frames and brackets. LED module and diode defects/failures are defined as: failing to illuminate, intermittent illumination, persistent (stuck) illumination.

LED Video Wall Warranty Procedure: Each Radiance LED system is delivered with a minimum of 2-5% spare parts components (including but not limited to: LED display modules, LED diodes, power supplies, power and data cables, receiving cards). To assure congruous LED wall color and illumination performance to the extent possible, it is expected that all repair materials are sourced from customer spare parts. Repaired/replaced components will be re-stocked in customer spare inventory. Spare components may be stored at end-user site, authorized reseller site, or DPI service facility or combination of above. On-site manufacturer repair, calibration and maintenance services may be available based on service level agreements.

Product Upgrades and Repairs

If the product/part is upgraded or repaired, and is in warranty, the warranty on the associated parts and repairs is either ninety (90) days parts and labor or the remaining period of the product warranty, whichever is greatest.

If the product/part is out of warranty, the warranty on the associated parts and repairs is ninety (90) days parts and labor. Warranty commences on the date of shipment by Digital Projection, of the hardware, software upgrades and/or repairs.

Projection Bulbs, Lamp Modules and Reflectors

Where Digital Projection is satisfied that any claim with respect to projection bulbs, lamp modules or reflectors is within warranty, Digital Projection shall, at its option, either replace the components free of charge or credit the Purchaser with the proportion of the price which the residual warranted life bears to its total warranted life.

Equipment (or parts thereof), which is replaced, shall be the property of Digital Projection. With respect to projection bulbs, the pro-rated value will be based on hours of use. See specific product lamp warranty conditions below.

Projection Lamps (Bulbs) for LIGHTNING projectors

The first lamp included with each projector, and all subsequent lamps purchased, are warranted to strike¹ and against manufacturing defects for six months commencing from date of shipment or 500 hours of use, whichever occurs first.²

DIGITAL PROJECTION, INC.
PRODUCT WARRANTY (continued)*

Projection Lamps for TITAN, Mercury, HIGHlite, iVision, M-Vision, dVision, E-Vision & DCI projectors

The first lamp included with each projector, and all subsequent lamps purchased, are warranted to strike¹ and against manufacturing defects for 90 days commencing from date of shipment, or 500 hours of use, whichever occurs first.²

LED Projection Illumination Modules for M-Vision, dVision, TITAN & INSIGHT LED projectors

The LED Illumination Module included with each projector, and all subsequent LED Illumination Modules purchased, are warranted to provide illumination and against manufacturing defects for 3 years commencing from date of shipment.²

Laser Illumination Modules for E-Vision, M-Vision, HIGHlite, TITAN & INSIGHT LASER projectors

The Laser Illumination Module included with each projector, and all subsequent Laser Illumination Modules purchased, are warranted to provide illumination and against manufacturing defects for 3 years commencing from date of shipment.²

Laser Illumination Modules for DCI projectors

The Laser Illumination Module included with each projector, and all subsequent Laser Illumination Modules purchased, are warranted to provide illumination and against manufacturing defects for 2 years commencing from date of shipment.²

Lamps (Bulbs) and Reflectors sold by Digital Projection for user replacement in Modules

All lamps and reflectors sold for user replacement in modules are supplied with an out-of-box warranty only. Defects must be noted and communicated in writing to Digital Projection within ten (10) days of the invoice date. Where user re-lamping causes a negative effect on the projector or other components, the product warranty is invalidated. The manufacturer's decision is final.

Non Digital Projection supplied bulbs, reflectors and lamp modules

Modules, bulbs and/or reflectors requiring service that were not originally supplied by Digital Projection, will only be serviced at Digital Projection's option. No warranty will be offered on the service of non-DP supplied lamp modules and bulbs. Where use of non-DP supplied components causes a negative effect on the projector or other components, the product warranty is invalidated.

Reflectors and Lamp Modules (excluding bulbs) for LIGHTNING

LIGHTNING lamp module components and reflectors carry a pro-rated warranty against defects in materials and workmanship for six (6) months or 500 hours of use, whichever comes first. This warranty is void on re-lamped modules for all products if the replacement of the bulb or reflector is carried out by a party other than Digital Projection, Inc., or if bulbs or reflectors provided by a supplier other than Digital Projection are installed in the Module.

Freight

Warranty replacement parts will be shipped at Digital Projection's expense using standard 3-5 day service. Customers are responsible for the cost of returning warranty parts to Digital Projection. Round-trip freight costs for lamp modules and non-warranty parts are the responsibility of the customer.

Parts Returns

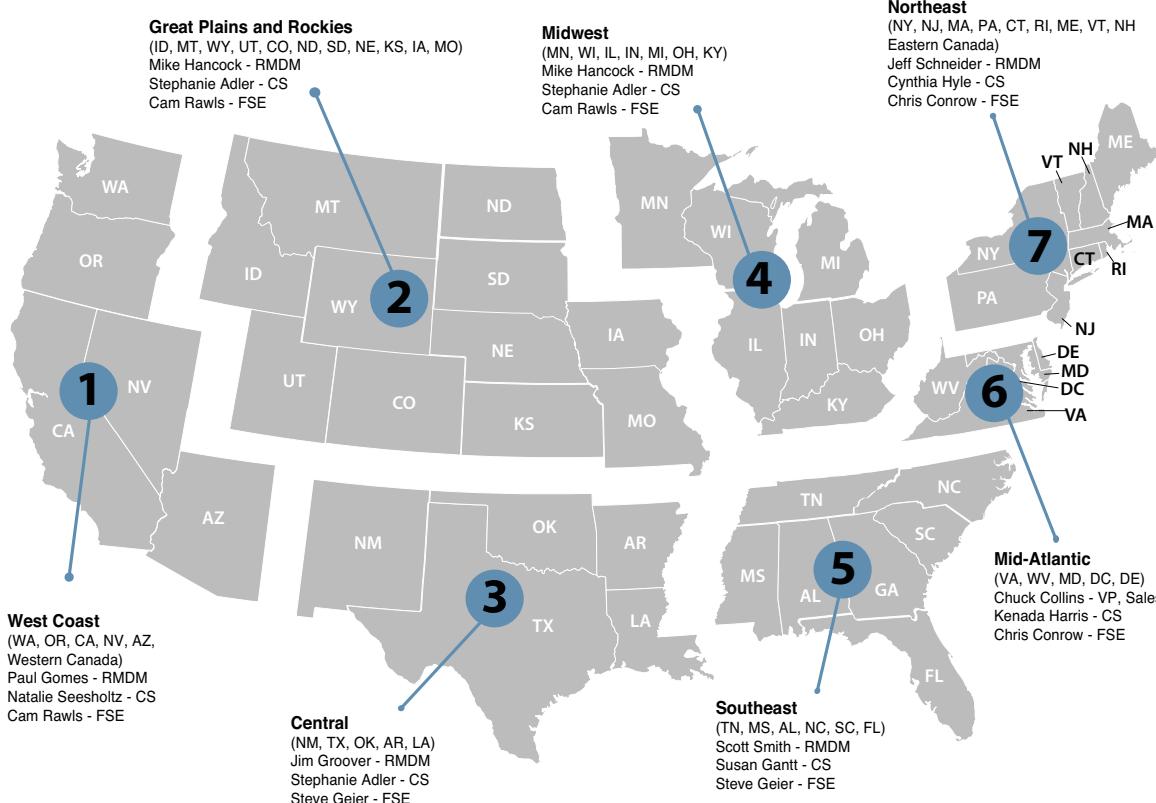
All parts returned for any reason must be clearly marked with the RMA (Return Material Authorization) number issued by Digital Projection. RMA numbers are obtained from Digital Projection Customer Support. All parts returned must be shipped in original packaging; failure to do so could result in transit damage and the warranty being voided.

DIGITAL PROJECTION, INC.
PRODUCT WARRANTY (continued)*

1. Lamps that fail to strike may be due to external causes such as venue mains power or other projector components. DPI reserves the right to verify the cause of the fail-to-strike condition before providing lamp warranty coverage.
2. Projection Lamps and LED illumination modules for all models must include the original and functional lamp hour meter on the lamp assembly. Lamp assemblies and LED illumination modules returned to Digital Projection which do not include the original hour meters carry a warranty of 30 days from date of original shipment.

* This Product Warranty Statement is intended to clarify Digital Projection's terms and conditions of sale and seeks to explain practical operation of those terms in respect to warranty. As such, it is subject to the terms of Digital Projection's dealer agreement.

DPI Regional Contacts



updated 03/2021

REGIONAL MARKET DEVELOPMENT MANAGERS			CUSTOMER SERVICE
1	Paul Gomes - West Coast Market Development Manager pgomes@digitalprojection.com C: 714-917-7432 F: 714-200-0509		Natalie Seesholtz
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3	Jim Groover - Central Market Development Manager jgroover@digitalprojection.com C: 832-541-7751		Stephanie Adler
4	Mike Hancock - Midwest Market Development Manager mhancock@digitalprojection.com C: 515-708-2876		Stephanie Adler
5	Scott Smith - Southeast Market Development Manager ssmith@digitalprojection.com C: 678-646-7488		Susan Gant
6	Chuck Collins - VP of Sales, Mid-Atlantic Market Development Manager ccollins@digitalprojection.com T: 770-420-1350		Kenada Harris
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