

Salesforce.com

As per many IT consulting firms, Salesforce.com / Force.com is one of the top paying IT skills. Check yourself today; search job portals like naukri.com for Salesforce.com and find out the results (you can compare it with other skills). Companies like – Accenture, IBM, Infosys, Deloitte, HCL, Wipro, TCS and others are hiring candidates with these skills.

In this workshop students will be well trained on the Salesforce.com and cloud computing tools and techniques. Hands on session will be conducted for the better understanding of the students.

Modules to be covered:

- Cloud computing introduction & History of Salesforce.com
- What is CRM & Why Salesforce? CRM process followed in Salesforce.
- Salesforce Editions, Pricing & other details
- Sales Process implementation in Salesforce.com
- Standard Objects (Leads, Accounts, Contacts, Opportunities, Cases, Contracts, Products, Documents, etc.)
- Custom Fields, Validation Rules, Record Types, Validation Rules, Page Layouts, etc.
- Workflows & Approval Process
- Reports & Dashboards
- Security Controls (Profiles, Roles, Sharing Rules, Permission Sets, Public Groups, etc)
- Custom Objects
- Visualforce pages development, Standard & Custom Controllers development
- Apex pages & classes development Triggers & Scheduled job

Duration: The duration of this workshop will be two consecutive days, with six hour session each day in a total of twelve hours.

Fees: Rs. 1200/- per head inclusive of all taxes

