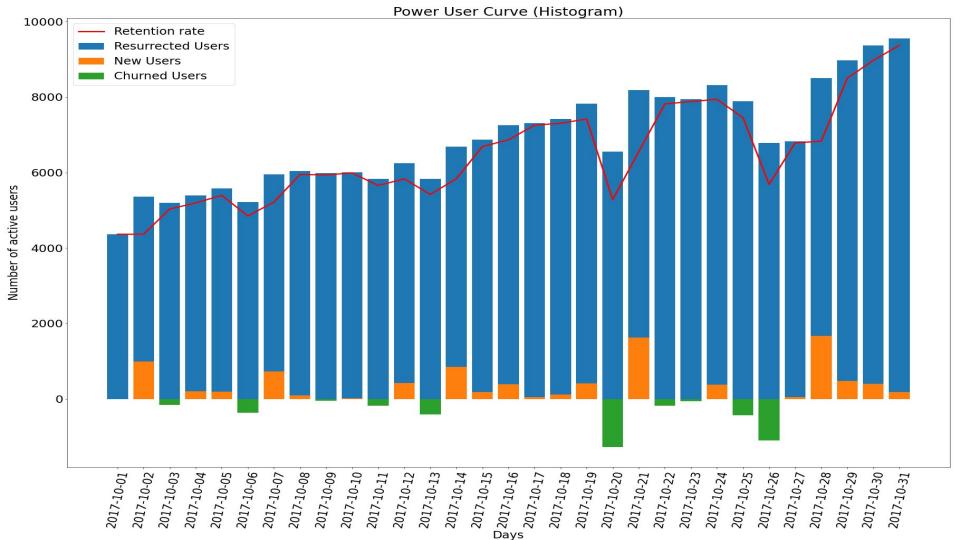
Mylo Assignment

Analysis of the Active Users on the Mylo App

Power User Curve

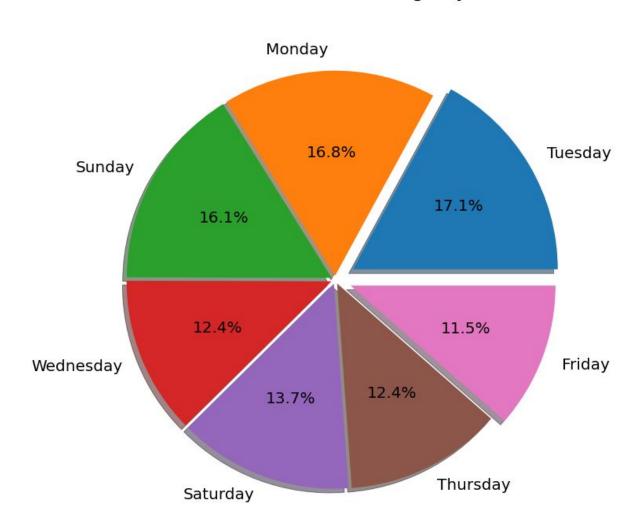
- The power user curve is a way to understand the engagement of users with your product.
- It's basically a 30-day histogram that graphs user engagement by the total number of days per month they were active.



Insights from the above plot

- Total number of Unique users during the period of 31 days: 57302, i.e 57.30K
- From day 1 to day 31, number of active users grow almost continuously
- Average growth rate: 3.07 %
- Day 1 has the least number of active users: 4364, i.e 4.36k
- Day 31 has the most number of active users: 9551, i.e 9.55K
- Average number of active users during the period of 31 days: 6879, i.e 6.87K
- Average number of new users: 303
- Average number of churned users: 136

Active Users distribution among Day of Week



Insights from the above Pie Chart

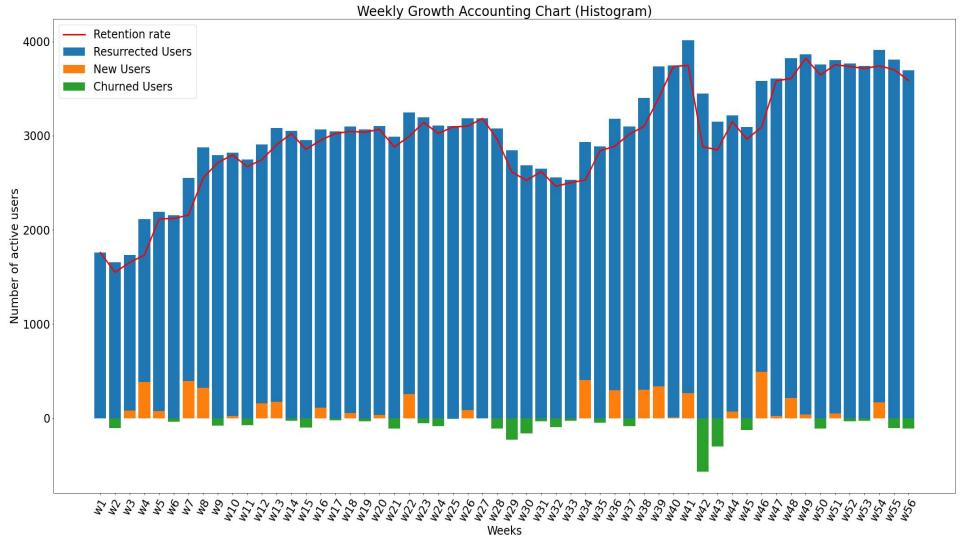
- Most number of users were active on Tuesdays
- Least number of users were active on Fridays
 - This could be due to the reason that most of the people prefer going out for parties and fun on friday nights
- Overall, number of users that were active during the weekdays is somewhat similar

Recommendations to lift the Power User Curve:

- Organise sales on Saturdays, Sundays, Mondays, and Tuesdays
 - Because from Saturday to Tuesday number of active users grow consistently
- Put on hoarding advertisements during the weekends when people prefer going out
 - So that they could be attracted to use the Mylo app
- Special deals for resurrecting user
- Coupons for new users

Weekly Growth Accounting

Growth accounting is a process we do that helps us understand the health of our business.



Insights from the above plot

- Total number of Unique users during the period of 56 weeks: 31825, i.e
 31.82K
- Average number of active users during this period: 3078, i.e 3.07K
- Average growth rate: 1.58 %
- From Week 1 to Week 22, the number of active users grow almost consistently
- From Week 28 to Week 33, the number of active users fall consistently
- Week 2 has the least number of active users: 1654, i.e 1.65K
- Week 41 has the most number of active users: 4014, i.e 4.01K
- Average number of new users: 86
- Average number of churned users: 52