

SafeBabies

#Required libraries:

```
library(ISLR)
library(dplyr)

##
## Attaching package: 'dplyr'

## The following objects are masked from 'package:stats':
##
##   filter, lag

## The following objects are masked from 'package:base':
##
##   intersect, setdiff, setequal, union

library(ggplot2)
```

#Data segregation:

```
SafeBabies <- Carseats %>% select("Sales", "Price", "ShelveLoc")

head(SafeBabies)

##   Sales Price ShelveLoc
## 1  9.50  120        Bad
## 2 11.22   83         Good
## 3 10.06   80      Medium
## 4  7.40   97      Medium
## 5  4.15  128        Bad
## 6 10.81   72        Bad

BadSeats <- filter(SafeBabies, ShelveLoc == 'Bad')

GoodSeats <- filter(SafeBabies, ShelveLoc == 'Good')
```

#Model to find b0 & b1 values for the respective two locations:

Why?

Total Profit = Sales * (Price - Production Cost)

Total Profit = (-b1 * Price + b0) * (Price - Production Cost)

By regression we can find values of b0 & b1.

The we can convert Total Profit into a quadratioc equation to find Price by performing derivative of the equation.

```
Model_BadSeats <- lm(Sales ~ Price, data = BadSeats)
```

```
Model_GoodSeats <- lm(Sales ~ Price, data = GoodSeats)
```

#Finding Profit by substituting values:

```
Equation_GoodSeats <- expression(-0.065785*P^2 + 17.968864*P*55 +  
(17.968864)*P +55*0.065785)
```

```
Derivative_Price_GoodSeats <- D(Equation_GoodSeats, 'P')
```

```
Price_GoodSeats <- (-0.065785 *55 - 17.968864)/(2 * -0.065785)
```

```
Price_GoodSeats
```

```
## [1] 164.0727
```

```
Equation_BadSeats <- expression(-0.055220*P^2 + 11.832984*P*55 +  
(11.832984)*P +55*0.055220)
```

```
Derivative_Price_BadSeats <- D(Equation_BadSeats, 'P')
```

```
Price_BadSeats <- (-0.055220 *55 - 11.832984)/(2 * -0.055220)
```

```
Price_BadSeats
```

```
## [1] 134.644
```

#Finding for the cost range 40 - 85:

```
c <- 40:85
```

```
Optimal_GoodSeats <- numeric(length=length(c))
```

```
for (i in seq_along(c)){
```

```
  Optimal_GoodSeats[i] <- (-0.065785 *c[i] - 17.968864)/(2 * -0.065785)
```

```
}
```

```
c <- 40:85
```

```
Optimal_BadSeats <- numeric(length=length(c))
```

```
for (i in seq_along(c)){
```

```
  Optimal_BadSeats[i] <- (-0.055220 *c[i] - 11.832984)/(2 * -0.055220)
```

```
}
```

#Plotting:

```
Pricing <- data.frame(Optimal_GoodSeats, Optimal_BadSeats)
```

```
ggplot(Pricing) +
```

```
geom_smooth(aes(x = c, y = Optimal_GoodSeats, color = "Good"), method =  
"loess") +
```

```
geom_smooth(aes(x = c, y = Optimal_BadSeats, color = "Bad"), method =  
"loess") +
```

```
labs(x = "Production Cost", y = "Optimal Price", title = "Optimal Price vs  
Production Cost", color = "Shelve Location")
```

