Devesh Sonpure

Senior / Principal Technical Product Manager – Enterprise Platforms

📍 Location: Tampa
📞 Phone: 8137052026

📧 Email: Devesh.sonpure@gmail.com
🔗 LinkedIn: www.linkedin.com/in/deveshsonpure

PROFESSIONAL SUMMARY

Senior Product Leader with 19+ years of experience building, scaling, and delivering large enterprise platforms across banking, risk, governance, and compliance domains. Strong background in owning end-to-end product strategy and execution for mission-critical systems in highly regulated environments. Known for combining structured execution with sound product judgment, stakeholder alignment, and data-driven decision-making.

Currently expanding into **AI-enabled product management**, with hands-on experience building and deploying Generative AI prototypes and ongoing upskilling in Generative AI and Agentic AI. Brings a pragmatic, responsible approach to applying AI within real-world enterprise workflows, ensuring trust, reliability, and adoption.

CORE SKILLS & EXPERTISE

Product Management & Strategy
Product Vision & Roadmaps • Platform & Enterprise Products • Product Backlog Management • Feature Prioritization • Agile / Scrum • User Stories & Acceptance Criteria • Stakeholder Management

AI, Data & Analytics (Applied)
AI-Enabled Product Design • Generative AI (Foundational) • Agentic AI (Learning & Application) • Data-Driven Product Decisions • SQL • Hive • Python (NumPy, Pandas, Scikit-learn) • Analytics & Reporting

Leadership & Execution
Program & Portfolio Management • Large-Scale Team Leadership (100+ FTE) • Cross-Functional Collaboration • Global Delivery Models • Governance & Controls • Risk & Compliance Platforms

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AI & DIGITAL INITIATIVES

- Built and deployed a **Generative AI-powered professional chatbot** as an end-to-end product initiative, covering problem definition, user experience, model integration, and deployment.

- Actively upskilling in **Generative AI and Agentic AI** with a focus on enterprise and platform use cases.
- Strong understanding of how AI augments workflows, decision-making, and operational efficiency in regulated environments.

Live Demo: https://my-professional-chatbot-new-fastapi-html.onrender.com

GitHub Repository:
https://github.com/deveshsonpureai/My_Professional_Chatbot_new_FastAPI_html.git

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PROFESSIONAL EXPERIENCE

Technical Product Manager – ERMS & Breach Management Platforms

Citi Bank (via Virtusa) | Aug 2022 – Present

- Owned the product roadmap and delivery for Enterprise Risk Metric System, Global Escalations Platform and Breach Management Platforms supporting regulatory and governance & control requirements.
- Partnered closely with engineering, data, risk, policy, security, and UX teams to translate complex business needs into scalable platform capabilities.
- Managed and prioritized product backlogs across multiple scrum teams, ensuring predictable delivery and alignment with stakeholder priorities.
- Drove trade-off decisions across scope, timelines, and risk to balance regulatory commitments with engineering capacity and long-term platform scalability.
- Led the platform from concept through global rollout, achieving **99% adherence to incident and breach resolution SLAs**.
- Drove user acceptance testing, feedback incorporation, and change management to support smooth adoption across regions.

Product / Platform Lead – Retail Basel & Risk Data Platforms

Citi Bank (via Virtusa) | Apr 2019 – Jul 2022

- Led the re-engineering of Retail Basel platforms supporting mortgages, cards, and loan products.
- Defined a data and platform roadmap to strengthen governance, controls, and reporting accuracy, reducing data discrepancies by **40%**.
- Worked with risk, analytics, and technology teams to ensure accurate implementation of complex business rules and data models.
- Performed data analysis using SQL and Hive to validate outputs related to RWA, PD, LGD, and CCF.

- Improved overall delivery efficiency by **30%** through automation and streamlined execution planning.

Program & Platform Delivery Lead – RPA & Digital Transformation

Citi Bank (via Virtusa) | Apr 2017 – Mar 2019

- Built and scaled a **100+ member global delivery organization** to execute enterprise automation and digital transformation initiatives.
- Owned execution governance, capacity planning, and financial tracking across multiple programs and regions.
- Led development, QA, and production support for 40+ RPA bots, improving operational efficiency and reducing defect leakage by **40%**.
- Designed an end-to-end Jira-based delivery framework to improve transparency, predictability, and stakeholder reporting.

Product Manager – Digital E-Commerce Platform

Vodafone (via Virtusa) | Apr 2016 – Mar 2017

- Owned product delivery for a digital e-commerce platform serving commercial customers.
- Defined features focused on responsive design and omni-channel customer experience, contributing to a projected **35% revenue uplift**.
- Improved sprint execution efficiency by **20%** and backlog throughput by **30%** through disciplined agile practices.

Earlier Experience

Assistant Project Manager – NTT DATA (2011–2015): Led BA and QA teams supporting multiple enterprise applications and stakeholder groups.
Business Analyst / Quality Analyst – ShipNet (2009–2011): Product development and customer-facing requirements in the logistics domain.
Software Engineer – Accenture (2006–2009): Enterprise application delivery, manual and automation testing.

EDUCATION

MBA (Full time - Executive) – Strategy & Data Analytics (May 2015 – Mar 2016)
Indian Institute of Management, Indore

Bachelor of Engineering – Electronics & Instrumentation (May 2002 – Jul 2006)
Samrat Ashok Technological Institute, Vidisha

CERTIFICATIONS & CONTINUOUS LEARNING

- Generative AI for Beginners – Udemy
- Agentic AI (In Progress) – Udemy
- Certified Scrum Master (CSM®)
- Microsoft Power BI for Business Intelligence
- Automation Anywhere – Advanced RPA Professional

PROFESSIONAL POSITIONING

Enterprise product leader with a strong foundation in platform delivery and governance, now expanding into AI-enabled product management. Brings a balanced approach that combines execution discipline, stakeholder trust, and hands-on learning to deliver scalable, responsible, and adoption-ready products.