



# Devesh Sonpure


## Consulting & Transformation Manager

### Banking, Risk, Regulatory & Digital Transformation

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## PROFESSIONAL SUMMARY

Consulting and transformation manager with 19+ years of experience delivering large-scale change programs for global banking and enterprise clients. My work has focused on risk and regulatory transformation, enterprise governance, data-led reporting modernization, automation-driven productivity improvement, and complex multi-country delivery programs.

I have led global portfolios with \$5M+ annual revenue, worked directly with senior client stakeholders across risk, compliance, operations, and technology, and helped organizations move from fragmented, manual processes to structured, scalable operating models. My strength lies in breaking down complex regulatory or operational problems, shaping realistic transformation roadmaps, and driving execution through cross-functional teams.

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## CORE SKILLS & EXPERTISE

- Risk & Regulatory Transformation (Basel, Enterprise Risk, Governance)
  - Consulting Program & Portfolio Leadership (\$5M+ engagements)
  - Operating Model & Process Re-engineering
  - RPA & Automation-led Productivity Transformation
  - Stakeholder Advisory across Business, Risk, Ops & Technology
  - Multi-country, Multi-vendor Delivery Governance
  - Agile Delivery, Change & Adoption
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## AI & Digital Enablement

Practical exposure to Generative AI and Agentic AI for business use cases

Designed and deployed a GenAI-powered professional chatbot covering problem definition, model integration, and deployment

Live Demo: <https://my-professional-chatbot-new-fastapi-html.onrender.com>

Use AI and automation as enablers for productivity, decision support, and process improvement, not as standalone technology initiatives

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## PROFESSIONAL EXPERIENCE

### Virtusa

#### Consulting & Transformation Manager

**Client: Citi Group | Apr 2016 – Present**

Over the last several years, I have worked as a consulting and transformation lead across multiple Citi programs spanning enterprise risk, regulatory reporting, technology governance, and automation. My role has consistently combined problem structuring, stakeholder advisory, and end-to-end delivery ownership.

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#### Enterprise Risk & Internal Governance Transformation | Tampa, USA

##### Transformation Lead – Enterprise Risk Metrics & Governance (Feb 2024 – Dec 2025)

- Leading delivery of new Enterprise Risk Metric System (ERMS) capabilities focused on breach management and governance effectiveness
  - Partnering with risk, policy, and governance teams to address consent order-driven gaps in risk monitoring, escalation, and reporting
  - Conducting deep-dive reviews of existing enterprise risk processes, control definitions, and reporting workflows
  - Translating regulatory expectations into clear functional requirements, prioritized backlogs, and delivery milestones
  - Coordinating across risk, technology, and data teams to ensure solutions align with internal governance frameworks and are usable by business teams
  - Driving structured stakeholder reviews to support adoption and reduce downstream remediation
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#### Technology Risk & Application Portfolio Management | Tampa, USA

##### Transformation Manager – Application & Technology Risk (Jun 2022 – Feb 2024)

- Owned governance and transformation of a portfolio of 23 in-house and SaaS applications within Citi's technology risk framework
- Acted as the primary interface between business owners, information security, risk, architecture review, and vendors

- Led application risk assessments, cloud architecture reviews, and third-party security evaluations (TPISA)
  - Executed remediation roadmaps for control gaps, vulnerability findings, and audit observations
  - Supported budget planning, vendor onboarding, and lifecycle governance for critical applications
  - Helped business stakeholders make informed decisions on risk prioritization and remediation sequencing.
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## **Retail Basel & Regulatory Reporting Re-engineering | Pune, India**

### **Business Transformation Lead – Basel Reporting (Apr 2020 – May 2022)**

- Contributed to Citi's Retail Basel re-engineering program, a multi-country data and regulatory transformation initiative covering Mortgages, Cards, and Loans across 13 APAC markets.
  - Worked across risk, data, and regulatory reporting teams to support the shift from fragmented legacy processes to a standardised, finance-anchored Basel reporting model.
  - Led analysis of end-to-end retail credit risk data flows—from ingestion and profiling to transformation and RWA calculation using centrally governed global Basel rules.
  - Partnered with Data Acquisition, Risk Technology, and country risk teams to strengthen data quality controls, resolve discrepancies, and improve consistency of regulatory outputs.
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## **Global Risk & Regulatory Program Leadership | Pune, India**

### **Consulting Program Manager / Client Delivery Partner (Oct 2018 – Apr 2020)**

- Led a \$5M+ annual global engagement supporting risk and regulatory technology programs
  - Managed 100+ consultants across geographies, covering development, BAU support, and regulatory change initiatives
  - Oversaw a portfolio of interrelated programs including Basel reporting, risk analytics platforms, and regulatory enhancements
  - Acted as a trusted advisor to senior client stakeholders, aligning delivery priorities with regulatory timelines and business constraints
  - Owned engagement financials, delivery health, and client satisfaction metrics
  - Identified opportunities for process simplification, delivery stabilization, and scope expansion
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## **TTS & MSST RPA Program Leadership | Pune, India**

### **Consulting Program Manager / Client Delivery Partner (Apr 2016 – Oct 2018)**

- Performed a consulting and program leadership role to establish a 60+ FTE RPA engagement.
  - Designed the delivery and rollout strategy for multi-country RPA implementation across TTS and MSST businesses.
  - Built business cases outlining efficiency gains, ROI, and targeted FTE savings.
  - Partnered with client to establish optimal engagement model, delivery timelines and establish the implementation roadmap.
  - Managed end-to-end delivery using Agile methodology, ensuring stakeholder alignment and adoption.
  - Oversaw execution across 10+ countries, automating 500+ processes and delivering measurable efficiency improvements.
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## **Earlier Experience**

### **NTT DATA**

#### **Assistant Project Manager (Jan 2011 – Apr 2015) | Hyderabad, India**

- Led BA and QA teams supporting ERP, HCM, and CRM systems for a large client.
  - Worked closely with client stakeholders to understand operational pain points and process inefficiencies
  - Contributed to Lean transformation initiatives targeting 15–20% efficiency improvement
  - Proposed automation frameworks and accelerator tools that reduced test automation effort by ~35%
  - Supported RFPs, innovation programs, and mobility initiatives that improved field productivity and visibility
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### **ShipNet Software Solutions**

#### **Business Analyst / Quality Analyst (Mar 2009 – Jan 2011) | Chennai, India**

- Supported development of a new ERP platform covering logistics, billing, and financial processes
- Led requirement analysis, UAT coordination, and go-live support
- Recognized for critical contributions during production releases

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## **Accenture**

### **Software Engineer – Banking (2006 – 2009) | Chennai, India**

- **Supported business understanding, testing, and automation for large banking applications**
- **Built early exposure to enterprise delivery and client-facing work**

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## **EDUCATION**

### **MBA (Full time - Executive) – Strategy & Data Analytics (May 2015 – Mar 2016)**

Indian Institute of Management, Indore

### **Bachelor of Engineering – Electronics & Instrumentation (May 2002 – Jul 2006)**

Samrat Ashok Technological Institute, Vidisha

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## **CERTIFICATIONS & CONTINUOUS LEARNING**

- Generative AI for Beginners – Udemy
- Agentic AI (In Progress) – Udemy
- Certified Scrum Master (CSM®)
- Microsoft Power BI for Business Intelligence
- Automation Anywhere – Advanced RPA Professional