region All division All category All

P & L By Fiscal Year All Values in Rupees

	Fiscal Year			
Row Labels		2020	2021	21 vs 20
Australia	2019	2020	2021	21 vs 20
- 1010 01 01110	2.014	10.714	21.0M	196%
Net Sales	3.9M	10.7M		_
COGS	2.2M 1.7M	5.8M 4.9M	14.1M 6.9M	243%
Gross Margin GM%	42.6%	45.9%	32.9%	141% 72%
Austria	42.0%	45.9%	32.9%	/270
Net Sales		0.1M	2.8M	2401%
COGS		0.1M	2.0M	2272%
Gross Margin		0.1W	0.9M	2765%
GM%		26.1%	30.1%	115%
Bangladesh		20.1/0	30.1/0	113/0
Net Sales	0.5M	2.3M	7.0M	308%
COGS	0.3M	1.4M	4.5M	334%
Gross Margin	0.3M 0.1M	0.9M	2.4M	268%
GM%	28.7%	39.6%		87%
Canada	20.770	39.076	34.370	8770
Net Sales	4.8M	12.2M	35.1M	288%
COGS	2.8M	7.1M	21.7M	306%
Gross Margin	2.0M	5.1M	13.4M	
GM%	41.7%	41.9%	38.2%	91%
China	41.770	41.5/0	30.270	91/0
Net Sales	1.4M	5.4M	22.9M	422%
COGS	0.8M	3.3M	13.5M	406%
Gross Margin	0.6M	2.1M	9.4M	448%
GM%	44.9%		41.1%	106%
France	77.570	30.770	71.1/0	100/0
Net Sales	4.0M	7.5M	25.9M	347%
COGS	2.3M	4.3M	14.7M	346%
Gross Margin	1.8M	3.2M	11.2M	348%
GM%	44.1%	43.1%	43.2%	100%
Germany	111275	13.1270	13.270	100/0
Net Sales	2.6M	4.7M	12.0M	256%
COGS	1.6M	3.0M	8.9M	294%
Gross Margin	0.9M	1.7M	3.1M	_
GM%	37.0%	35.6%		
India	011011			
Net Sales	30.8M	49.8M	161.3M	324%
COGS	17.8M	33.7M	109.7M	325%
Gross Margin	13.1M	16.0M	51.6M	
GM%	42.4%		32.0%	99%
Indonesia				

			_	
Net Sales	2.5M	6.2M	18.4M	297%
COGS	1.5M	3.5M	11.3M	320%
Gross Margin	1.1M	2.7M	7.1M	266%
GM%	42.0%	42.9%	38.4%	90%
Italy				
Net Sales	2.9M	4.5M	11.7M	263%
COGS	1.6M	3.1M	8.2M	265%
Gross Margin	1.3M	1.4M	3.5M	258%
GM%	45.6%	30.7%	30.1%	98%
Japan				
Net Sales		1.9M	7.9M	421%
COGS		1.2M	4.2M	357%
Gross Margin		0.7M	3.7M	530%
GM%		37.0%	46.5%	126%
Netherlands	'			
Net Sales	0.2M	3.4M	8.0M	238%
COGS	0.1M	1.8M	4.6M	264%
Gross Margin	0.1M	1.6M	3.4M	209%
GM%	36.4%	47.8%	42.0%	88%
New Zealand	30.170	171070	1210/0	
Net Sales		2.0M	11.4M	574%
COGS		1.5M	5.9M	404%
Gross Margin		0.5M	5.5M	1051%
GM%		26.4%	48.2%	183%
Norway		20.470	40. 270	10370
Net Sales		2.5M	13.7M	552%
COGS		1.5M	9.6M	625%
Gross Margin		0.9M	4.0M	431%
GM%		37.7%	29.5%	78%
Pakistan		37.770	23.370	7070
Net Sales	0.6M	4.7M	5.7M	121%
COGS	0.4M	2.7M	3.6M	134%
Gross Margin	0.4W 0.2M	2.7W	2.0M	102%
_		2.0101	2.0101	102/0
CN/10/	20 70/	12 00/	26.20/	OE 0/
GM%	39.7%	42.8%	36.2%	85%
Philiphines				_
Philiphines Net Sales	5.7M	13.4M	31.9M	238%
Philiphines Net Sales COGS	5.7M 3.4M	13.4M 7.3M	31.9M 19.4M	238% 265%
Philiphines Net Sales COGS Gross Margin	5.7M 3.4M 2.3M	13.4M 7.3M 6.0M	31.9M 19.4M 12.5M	238% 265% 206%
Net Sales COGS Gross Margin GM%	5.7M 3.4M	13.4M 7.3M	31.9M 19.4M	238% 265%
Philiphines Net Sales COGS Gross Margin GM% Poland	5.7M 3.4M 2.3M 39.9%	13.4M 7.3M 6.0M 45.1%	31.9M 19.4M 12.5M 39.1%	238% 265% 206% 87%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales	5.7M 3.4M 2.3M 39.9%	13.4M 7.3M 6.0M 45.1%	31.9M 19.4M 12.5M 39.1%	238% 265% 206% 87%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M	31.9M	238% 265% 206% 87% 186% 178%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS Gross Margin	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M 0.2M	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M 1.1M	31.9M 19.4M 12.5M 39.1% 5.2M 3.0M 2.2M	238% 265% 206% 87% 186% 178% 197%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS Gross Margin GM%	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M	31.9M	238% 265% 206% 87% 186% 178%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS Gross Margin GM% Portugal	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M 0.2M 37.4%	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M 1.1M 40.2%	31.9M 19.4M 12.5M 39.1% 5.2M 3.0M 2.2M 42.6%	238% 265% 206% 87% 186% 178% 197%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS Gross Margin GM% Portugal Net Sales	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M 0.2M 37.4%	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M 1.1M 40.2%	31.9M 19.4M 12.5M 39.1% 5.2M 3.0M 2.2M 42.6% 11.8M	238% 265% 206% 87% 186% 178% 197% 106%
Philiphines Net Sales COGS Gross Margin GM% Poland Net Sales COGS Gross Margin GM% Portugal	5.7M 3.4M 2.3M 39.9% 0.4M 0.3M 0.2M 37.4%	13.4M 7.3M 6.0M 45.1% 2.8M 1.7M 1.1M 40.2%	31.9M 19.4M 12.5M 39.1% 5.2M 3.0M 2.2M 42.6%	238% 265% 206% 87% 186% 178% 197%

Gross Margin	0.3M	1.3M	5.0M	385%
GM%	39.3%	36.1%	42.1%	1 17%
South Korea				
Net Sales	12.8M	17.3M	49.0M	283%
COGS	6.7M	12.1M	31.4M	259%
Gross Margin	6.1M	5.2M	17.6M	341%
GM%	47.5%	29.8%	35.9%	<u>1</u> 20%
Spain				
Net Sales		1.8M	12.6M	711%
COGS		1.1M	8.4M	763%
Gross Margin		0.7M	4.2M	626%
GM%		37.7%	33.1%	88%
Sweden	'			
Net Sales	0.1M	0.2M	1.8M	782%
COGS	0.0M	0.1M	1.1M	836%
Gross Margin	0.0M	0.1M	0.7M	714%
GM%	38.3%	44.1%	40.2%	91%
United Kingdom				
Net Sales	2.0M	8.1M	34.2M	423%
COGS	1.3M	5.3M	18.7M	352%
Gross Margin	0.7M	2.8M	15.4M	559%
GM%	36.2%	34.1%	45.1%	132%
USA				
Net Sales	11.5M	31.9M	87.8M	275%
COGS	7.7M	19.5M	55.3M	284%
Gross Margin	3.8M	12.4M	32.5M	261%
GM%	32.8%	39.0%	37.0%	95%